



Renasant Corporation Announces Earnings for the Second Quarter of 2022

July 26, 2022

TUPELO, Miss., July 26, 2022 (GLOBE NEWSWIRE) -- Renasant Corporation (NASDAQ: RNST) (the "Company") today announced earnings results for the second quarter of 2022. Net income for the second quarter of 2022 was \$39.7 million, as compared to \$40.9 million for the second quarter of 2021. Basic and diluted earnings per share ("EPS") were \$0.71 for the second quarter of 2022, as compared to basic and diluted EPS of \$0.73 and \$0.72, respectively, for the second quarter of 2021.

"Our results for the second quarter reflect improved profitability on a linked quarter basis. Earnings benefited from expansion in the net interest margin, effective expense management, contributions from our wealth management and insurance lines of business and solid loan growth," remarked C. Mitchell Waycaster, Renasant President and Chief Executive Officer. "The balance sheet continues to reflect good liquidity, core funding, asset quality and capital levels."

Quarterly Highlights

Earnings

- Net income for the second quarter of 2022 was \$39.7 million with diluted EPS of \$0.71
- Net interest income (fully tax equivalent) for the second quarter of 2022 was \$115.3 million, up \$13.9 million on a linked quarter basis
- For the second quarter of 2022, net interest margin was 3.11%, up 35 basis points on a linked quarter basis
- Cost of total deposits was 15 basis points for the second quarter of 2022, down 2 basis points on a linked quarter basis
- Our wealth management and insurance lines of business produced strong results during the second quarter of 2022
- Our mortgage division generated \$0.9 billion in interest rate lock volume during the second quarter of 2022, compared to \$1.2 billion during the first quarter of 2022. Gain on sale margin was 1.27% for the second quarter of 2022, down 54 basis points on a linked quarter basis
- Second quarter noninterest expense increased by \$4.1 million on a linked quarter basis, primarily driven by an increase in salaries and benefits, as annual merit increases and an increase to our minimum wage took effect during the quarter, and a one-time restructuring charge of \$1.2 million resulting from the early termination of a lease agreement

Balance Sheet

- Loans increased \$290.3 million, or 11.3% annualized, during the second quarter of 2022 from the balance at March 31, 2022
- The securities portfolio increased \$124.6 million during the second quarter of 2022, comprised of net additions to the portfolio during the quarter of \$201.0 million and a negative fair market value adjustment in our available-for-sale portfolio of \$76.4 million
- Deposits at June 30, 2022 decreased \$227.0 million from March 31, 2022, primarily driven by a decrease in interest bearing deposits. Noninterest bearing deposits increased \$35.1 million from March 31, 2022 and represented 34.45% of total deposits at June 30, 2022

Capital

- Book value per share and tangible book value per share (non-GAAP)⁽¹⁾ decreased 1.0% and 1.7%, respectively, on a linked quarter basis, driven by a decrease in accumulated other comprehensive income, which lowered tangible book value per share by \$0.91
- The Company has a \$50 million stock repurchase program that will remain in effect through October 2022; there was no buyback activity during the second quarter of 2022

Credit Quality

- The Company recorded a provision for credit losses on loans of \$2.0 million and a provision for unfunded commitments (recorded in other noninterest expense) of \$450 thousand for the second quarter of 2022
- The allowance for credit losses on loans to total loans decreased on a linked quarter basis to 1.57% at June 30, 2022 as compared to 1.61% at March 31, 2022
- The coverage ratio, or the allowance for credit losses on loans to nonperforming loans, was 373.21% at June 30, 2022, compared to 318.65% at March 31, 2022
- Net loan charge-offs for the second quarter of 2022 were \$2.3 million, or 0.09% of average loans on an annualized basis
- Credit metrics remained relatively stable on a linked quarter basis. Nonperforming loans to total loans decreased to 0.42%

at June 30, 2022 compared to 0.51% at March 31, 2022 and criticized loans (which include classified and special mention loans) to total loans increased to 2.57% at June 30, 2022, compared to 2.47% at March 31, 2022

(1)A reconciliation of all non-GAAP financial measures disclosed in this release from GAAP to non-GAAP is included in the tables at the end of this release. The information below under the heading "Non-GAAP Financial Measures" explains why the Company believes the non-GAAP financial measures in this release provide useful information and describes the other purposes for which the Company uses non-GAAP financial measures.

Income Statement

(Dollars in thousands, except per share data)

| | Three Months Ended | | | | | Six Months Ended | |
|--|--------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| | Jun 30, 2022 | Mar 31, 2022 | Dec 31, 2021 | Sep 30, 2021 | Jun 30, 2021 | Jun 30, 2022 | Jun 30, 2021 |
| Interest income | | | | | | | |
| Loans held for investment | \$ 106,409 | \$ 95,829 | \$ 98,478 | \$ 102,627 | \$ 109,721 | \$ 202,238 | \$ 221,727 |
| Loans held for sale | 2,586 | 2,863 | 3,652 | 2,377 | 3,604 | 5,449 | 6,603 |
| Securities | 12,471 | 10,835 | 9,221 | 8,416 | 7,321 | 23,306 | 13,895 |
| Other | 1,954 | 664 | 568 | 593 | 345 | 2,618 | 528 |
| Total interest income | 123,420 | 110,191 | 111,919 | 114,013 | 120,991 | 233,611 | 242,753 |
| Interest expense | | | | | | | |
| Deposits | 5,018 | 5,637 | 6,056 | 6,972 | 7,669 | 10,655 | 15,948 |
| Borrowings | 4,887 | 4,925 | 4,381 | 3,749 | 3,743 | 9,812 | 7,578 |
| Total interest expense | 9,905 | 10,562 | 10,437 | 10,721 | 11,412 | 20,467 | 23,526 |
| Net interest income | 113,515 | 99,629 | 101,482 | 103,292 | 109,579 | 213,144 | 219,227 |
| Provision for (recovery of) credit losses | | | | | | | |
| Provision for (recovery of) loan losses | 2,000 | 1,500 | (500) | (1,200) | — | 3,500 | — |
| Provision for credit losses on HTM securities | — | — | 32 | — | — | — | — |
| Total provision for (recovery of) credit losses | 2,000 | 1,500 | (468) | (1,200) | — | 3,500 | — |
| Net interest income after provision for (recovery of) credit losses | 111,515 | 98,129 | 101,950 | 104,492 | 109,579 | 209,644 | 219,227 |
| Noninterest income | 37,214 | 37,458 | 47,582 | 50,755 | 47,610 | 74,672 | 128,647 |
| Noninterest expense | 98,194 | 94,105 | 101,115 | 103,999 | 108,777 | 192,299 | 224,712 |
| Income before income taxes | 50,535 | 41,482 | 48,417 | 51,248 | 48,412 | 92,017 | 123,162 |
| Income taxes | 10,857 | 7,935 | 11,363 | 11,185 | 7,545 | 18,792 | 24,387 |
| Net income | \$ 39,678 | \$ 33,547 | \$ 37,054 | \$ 40,063 | \$ 40,867 | \$ 73,225 | \$ 98,775 |
| Adjusted net income (non-GAAP) ⁽¹⁾ | \$ 40,601 | \$ 33,728 | \$ 38,232 | \$ 40,315 | \$ 41,169 | \$ 74,329 | \$ 89,363 |
| Adjusted pre-provision net revenue ("PPNR") (non-GAAP) ⁽¹⁾ | \$ 54,172 | \$ 42,664 | \$ 49,190 | \$ 50,171 | \$ 48,797 | \$ 96,836 | \$ 111,063 |
| Basic earnings per share | \$ 0.71 | \$ 0.60 | \$ 0.66 | \$ 0.71 | \$ 0.73 | \$ 1.31 | \$ 1.75 |
| Diluted earnings per share | 0.71 | 0.60 | 0.66 | 0.71 | 0.72 | 1.30 | 1.75 |
| Adjusted diluted earnings per share (non-GAAP) ⁽¹⁾ | 0.72 | 0.60 | 0.68 | 0.71 | 0.73 | 1.32 | 1.58 |
| Average basic shares outstanding | 55,906,755 | 55,809,192 | 55,751,487 | 56,146,285 | 56,325,717 | 55,858,243 | 56,283,195 |
| Average diluted shares outstanding | 56,182,845 | 56,081,863 | 56,105,050 | 56,447,184 | 56,635,898 | 56,130,762 | 56,578,580 |
| Cash dividends per common share | \$ 0.22 | \$ 0.22 | \$ 0.22 | \$ 0.22 | \$ 0.22 | \$ 0.44 | \$ 0.44 |

(1)A reconciliation of all non-GAAP financial measures disclosed in this release from GAAP to non-GAAP is included in the tables at the end of this release. The information below under the heading "Non-GAAP Financial Measures" explains why the Company believes the non-GAAP financial measures in this release provide useful information and describes the other purposes for which the Company uses non-GAAP financial measures.

Performance Ratios

| | Three Months Ended | | | | Six Months Ended | |
|--|--------------------|--------------|--------------|--------------|------------------|--------------|
| | Jun 30, 2022 | Mar 31, 2022 | Dec 31, 2021 | Sep 30, 2021 | Jun 30, 2021 | Jun 30, 2022 |
| Return on average assets | 0.96% | 0.81% | 0.89% | 0.99% | 1.04% | 0.89% |
| Adjusted return on average assets (non-GAAP) ⁽¹⁾ | 0.98 | 0.82 | 0.92 | 0.99 | 1.04 | 0.90 |
| Return on average tangible assets (non-GAAP) ⁽¹⁾ | 1.04 | 0.89 | 0.98 | 1.08 | 1.14 | 0.97 |
| Adjusted return on average tangible assets (non-GAAP) ⁽¹⁾ | 1.07 | 0.90 | 1.01 | 1.09 | 1.14 | 0.98 |
| Return on average equity | 7.31 | 6.05 | 6.59 | 7.16 | 7.40 | 6.67 |
| Adjusted return on average equity (non-GAAP) ⁽¹⁾ | 7.48 | 6.08 | 6.80 | 7.21 | 7.46 | 6.77 |
| Return on average tangible equity (non-GAAP) ⁽¹⁾ | 13.50 | 10.93 | 11.94 | 13.05 | 13.54 | 12.18 |

Total mortgage banking income \$ 8,316 \$ 9,633 \$ 14,726 \$ 23,292 \$ 20,853 \$ 17,949 \$ 71,586

Balance Sheet

(Dollars in thousands)

| | As of | | | | |
|--|----------------------|----------------------|----------------------|----------------------|----------------------|
| | Jun 30, 2022 | Mar 31, 2022 | Dec 31, 2021 | Sep 30, 2021 | Jun 30, 2021 |
| Assets | | | | | |
| Cash and cash equivalents | \$ 1,010,468 | \$ 1,607,493 | \$ 1,877,965 | \$ 1,476,141 | \$ 1,605,488 |
| Securities held to maturity, at amortized cost | 488,851 | 487,194 | 416,357 | — | — |
| Securities available for sale, at fair value | 2,528,253 | 2,405,316 | 2,386,052 | 2,544,643 | 2,163,820 |
| Loans held for sale, at fair value | 196,598 | 280,464 | 453,533 | 452,869 | 448,959 |
| Loans: | | | | | |
| Non purchased | 9,692,116 | 9,338,890 | 9,011,011 | 8,875,880 | 8,892,544 |
| Purchased | 911,628 | 974,569 | 1,009,903 | 1,140,944 | 1,256,698 |
| Total loans | 10,603,744 | 10,313,459 | 10,020,914 | 10,016,824 | 10,149,242 |
| Allowance for credit losses on loans | (166,131) | (166,468) | (164,171) | (170,038) | (172,354) |
| Loans, net | 10,437,613 | 10,146,991 | 9,856,743 | 9,846,786 | 9,976,888 |
| Premises and equipment, net | 284,035 | 285,344 | 293,122 | 294,499 | 293,203 |
| Other real estate owned | 2,807 | 2,062 | 2,540 | 4,705 | 4,939 |
| Goodwill | 946,291 | 946,291 | 939,683 | 939,683 | 939,683 |
| Other intangibles | 21,422 | 22,731 | 24,098 | 25,522 | 27,003 |
| Bank-owned life insurance | 371,298 | 369,344 | 287,359 | 286,088 | 279,444 |
| Mortgage servicing rights | 94,743 | 91,730 | 89,018 | 86,387 | 84,912 |
| Other assets | 235,722 | 218,797 | 183,841 | 198,227 | 198,047 |
| Total assets | \$ 16,618,101 | \$ 16,863,757 | \$ 16,810,311 | \$ 16,155,550 | \$ 16,022,386 |

Liabilities and Shareholders' Equity

Liabilities

Deposits:

 Noninterest-bearing

\$ 4,741,397 \$ 4,706,256 \$ 4,718,124 \$ 4,492,650 \$ 4,349,135

 Interest-bearing

9,022,532 9,284,641 9,187,600 8,762,179 8,766,216

Total deposits

13,763,929 13,990,897 13,905,724 13,254,829 13,115,351

Short-term borrowings

112,642 111,279 13,947 11,253 14,933

Long-term debt

431,553 435,416 471,209 468,863 469,406

Other liabilities

193,100 188,523 209,578 216,661 218,889

Total liabilities

14,501,224 14,726,115 14,600,458 13,951,606 13,818,579

Shareholders' equity:

Preferred stock

— — — — —

Common stock

\$ 296,483 \$ 296,483 \$ 296,483 \$ 296,483 \$ 296,483

Treasury stock

(112,295) (114,050) (118,027) (118,288) (97,249)

Additional paid-in capital

1,298,207 1,297,088 1,300,192 1,298,022 1,295,879

Retained earnings

789,880 762,690 741,648 717,033 689,444

Accumulated other comprehensive (loss) income

(155,398) (104,569) (10,443) 10,694 19,250

Total shareholders' equity

2,116,877 2,137,642 2,209,853 2,203,944 2,203,807

Total liabilities and shareholders' equity

\$ 16,618,101 \$ 16,863,757 \$ 16,810,311 \$ 16,155,550 \$ 16,022,386

Net Interest Income and Net Interest Margin

(Dollars in thousands)

| | Three Months Ended | | | | | | | | |
|--------------------------------------|--------------------|-------------------------|------------|-----------------|-------------------------|------------|-----------------|-------------------------|------------|
| | June 30, 2022 | | | March 31, 2022 | | | June 30, 2021 | | |
| | Average Balance | Interest Income/Expense | Yield/Rate | Average Balance | Interest Income/Expense | Yield/Rate | Average Balance | Interest Income/Expense | Yield/Rate |
| Interest-earning assets: | | | | | | | | | |
| Non purchased loans | \$ 9,524,654 | \$ 93,302 | 3.93% | \$ 9,085,482 | \$ 84,653 | 3.77% | \$ 8,521,028 | \$ 82,774 | 3.90% |
| Purchased loans | 944,519 | 14,236 | 6.04% | 983,523 | 11,729 | 4.82% | 1,328,631 | 17,891 | 5.40% |
| PPP loans | 7,863 | 74 | 3.76% | 39,506 | 619 | 6.36% | 628,462 | 10,120 | 6.46% |
| Total loans | 10,477,036 | 107,612 | 4.12% | 10,108,511 | 97,001 | 3.88% | 10,478,121 | 110,785 | 4.24% |
| Loans held for sale | 227,435 | 2,586 | 4.55% | 330,442 | 2,863 | 3.48% | 461,752 | 3,604 | 3.12% |
| Taxable securities | 2,684,624 | 10,355 | 1.54% | 2,499,822 | 8,782 | 1.41% | 1,503,605 | 5,549 | 1.48% |
| Tax-exempt securities ⁽¹⁾ | 451,878 | 2,719 | 2.41% | 438,380 | 2,635 | 2.40% | 317,824 | 2,333 | 2.94% |
| Total securities | 3,136,502 | 13,074 | 1.67% | 2,938,202 | 11,417 | 1.55% | 1,821,429 | 7,882 | 1.73% |

| | | | | | | | | | |
|--|---------------------|-----------|-------|---------------------|-----------|-------|---------------------|-----------|-------|
| Interest-bearing balances with banks | 1,004,226 | 1,954 | 0.78% | 1,463,991 | 664 | 0.18% | 1,227,962 | 346 | 0.11% |
| Total interest-earning assets | 14,845,199 | 125,226 | 3.38% | 14,841,146 | 111,945 | 3.05% | 13,989,264 | 122,617 | 3.51% |
| Cash and due from banks | 206,882 | | | 206,224 | | | 195,982 | | |
| Intangible assets | 968,441 | | | 965,430 | | | 967,430 | | |
| Other assets | 610,768 | | | 684,464 | | | 678,342 | | |
| Total assets | <u>\$16,631,290</u> | | | <u>\$16,697,264</u> | | | <u>\$15,831,018</u> | | |
| Interest-bearing liabilities: | | | | | | | | | |
| Interest-bearing demand ⁽²⁾ | \$ 6,571,905 | \$ 3,598 | 0.22% | \$ 6,636,392 | \$ 3,647 | 0.22% | \$ 6,109,956 | \$ 4,069 | 0.27% |
| Savings deposits | 1,137,607 | 147 | 0.05% | 1,097,560 | 139 | 0.05% | 969,982 | 185 | 0.08% |
| Time deposits | 1,303,735 | 1,273 | 0.39% | 1,374,722 | 1,851 | 0.55% | 1,564,448 | 3,415 | 0.88% |
| Total interest-bearing deposits | 9,013,247 | 5,018 | 0.22% | 9,108,674 | 5,637 | 0.25% | 8,644,386 | 7,669 | 0.36% |
| Borrowed funds | 543,728 | 4,887 | 3.60% | 485,777 | 4,925 | 4.08% | 483,081 | 3,743 | 3.11% |
| Total interest-bearing liabilities | 9,556,975 | 9,905 | 0.42% | 9,594,451 | 10,562 | 0.44% | 9,127,467 | 11,412 | 0.50% |
| Noninterest-bearing deposits | 4,714,161 | | | 4,651,793 | | | 4,271,464 | | |
| Other liabilities | 182,617 | | | 201,353 | | | 218,344 | | |
| Shareholders' equity | 2,177,537 | | | 2,249,667 | | | 2,213,743 | | |
| Total liabilities and shareholders' equity | <u>\$16,631,290</u> | | | <u>\$16,697,264</u> | | | <u>\$15,831,018</u> | | |
| Net interest income/ net interest margin | | \$115,321 | 3.11% | | \$101,383 | 2.76% | | \$111,205 | 3.19% |
| Cost of funding | | | 0.28% | | | 0.30% | | | 0.34% |
| Cost of total deposits | | | 0.15% | | | 0.17% | | | 0.24% |

(1) U.S. Government and some U.S. Government Agency securities are tax-exempt in the states in which the Company operates.

(2) Interest-bearing demand deposits include interest-bearing transactional accounts and money market deposits.

Net Interest Income and Net Interest Margin, continued

(Dollars in thousands)

| | Six Months Ended | | | | | |
|--|----------------------|-------------------------|------------|----------------------|-------------------------|------------|
| | June 30, 2022 | | | June 30, 2021 | | |
| | Average Balance | Interest Income/Expense | Yield/Rate | Average Balance | Interest Income/Expense | Yield/Rate |
| Interest-earning assets: | | | | | | |
| Non purchased loans | \$ 9,306,356 | \$ 177,955 | 3.85% | \$ 8,441,910 | \$ 164,702 | 3.93% |
| Purchased loans | 964,001 | 25,965 | 5.42% | 1,391,634 | 38,347 | 5.55% |
| PPP loans | 23,592 | 693 | 5.92% | 807,012 | 20,807 | 5.20% |
| Total loans | 10,293,949 | 204,613 | 4.00% | 10,640,556 | 223,856 | 4.24% |
| Loans held for sale | 278,722 | 5,449 | 3.91% | 434,075 | 6,604 | 3.05% |
| Taxable securities ⁽¹⁾ | 2,592,645 | 19,137 | 1.48% | 1,284,692 | 10,389 | 1.62% |
| Tax-exempt securities | 445,154 | 5,354 | 2.41% | 312,084 | 4,617 | 2.96% |
| Total securities | 3,037,799 | 24,491 | 1.61% | 1,596,776 | 15,006 | 1.88% |
| Interest-bearing balances with banks | 1,233,241 | 2,618 | 0.43% | 1,002,564 | 529 | 0.11% |
| Total interest-earning assets | 14,843,711 | 237,171 | 3.21% | 13,673,971 | 245,995 | 3.62% |
| Cash and due from banks | 206,559 | | | 200,906 | | |
| Intangible assets | 966,956 | | | 968,215 | | |
| Other assets | 647,254 | | | 674,262 | | |
| Total assets | <u>\$ 16,664,480</u> | | | <u>\$ 15,517,354</u> | | |
| Interest-bearing liabilities: | | | | | | |
| Interest-bearing demand ⁽²⁾ | \$ 6,603,986 | \$ 7,245 | 0.22% | \$ 6,008,093 | \$ 8,002 | 0.27% |
| Savings deposits | 1,117,724 | 286 | 0.05% | 926,370 | 354 | 0.08% |
| Time deposits | 1,339,022 | 3,124 | 0.47% | 1,610,113 | 7,593 | 0.95% |
| Total interest-bearing deposits | 9,060,732 | 10,655 | 0.24% | 8,544,576 | 15,949 | 0.38% |
| Borrowed funds | 514,940 | 9,812 | 3.82% | 483,494 | 7,577 | 3.16% |
| Total interest-bearing liabilities | 9,575,672 | 20,467 | 0.43% | 9,028,070 | 23,526 | 0.53% |
| Noninterest-bearing deposits | 4,683,446 | | | 4,066,943 | | |
| Other liabilities | 191,938 | | | 229,257 | | |
| Shareholders' equity | 2,213,424 | | | 2,193,084 | | |
| Total liabilities and shareholders' equity | <u>\$ 16,664,480</u> | | | <u>\$ 15,517,354</u> | | |
| Net interest income/ net interest margin | | \$ 216,704 | 2.94% | | \$ 222,469 | 3.28% |
| Cost of funding | | | 0.29% | | | 0.36% |
| Cost of total deposits | | | 0.16% | | | 0.26% |

(1) U.S. Government and some U.S. Government Agency securities are tax-exempt in the states in which the Company operates.

(2) Interest-bearing demand deposits include interest-bearing transactional accounts and money market deposits.

Supplemental Margin Information

(Dollars in thousands)

| | Three Months Ended | | | Six Months Ended | |
|--|--------------------|----------------|----------------|------------------|----------------|
| | Jun 30, 2022 | Mar 31, 2022 | Jun 30, 2021 | Jun 30, 2022 | Jun 30, 2021 |
| Earning asset mix: | | | | | |
| Loans held for investment, excluding PPP loans | 70.52% | 67.84% | 70.41% | 69.19% | 71.91% |
| PPP loans | 0.05 | 0.27 | 4.49 | 0.16 | 5.90 |
| Loans held for sale | 1.53 | 2.23 | 3.30 | 1.88 | 3.17 |
| Securities | 21.13 | 19.80 | 13.02 | 20.47 | 11.68 |
| Interest-bearing balances with banks | 6.77 | 9.86 | 8.78 | 8.30 | 7.34 |
| Total | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% |
| Funding sources mix: | | | | | |
| Noninterest-bearing demand | 33.03% | 32.65% | 31.88% | 32.85% | 31.06% |
| Interest-bearing demand | 46.05 | 46.59 | 45.60 | 46.31 | 45.88 |
| Savings | 7.97 | 7.70 | 7.24 | 7.84 | 7.07 |
| Time deposits | 9.14 | 9.65 | 11.68 | 9.39 | 12.30 |
| Borrowed funds | 3.81 | 3.41 | 3.60 | 3.61 | 3.69 |
| Total | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% |
| Net interest income collected on problem loans | \$ 2,276 | \$ 434 | \$ 1,339 | \$ 2,710 | \$ 3,519 |
| Total accretion on purchased loans | 2,021 | 1,235 | 2,638 | 3,256 | 5,726 |
| Total impact on net interest income | \$ 4,297 | \$ 1,669 | \$ 3,977 | \$ 5,966 | \$ 9,245 |
| Impact on net interest margin | 0.11% | 0.05% | 0.11% | 0.08% | 0.14% |
| Impact on loan yield | 0.16% | 0.07% | 0.15% | 0.12% | 0.18% |
| Interest income on PPP loans | \$ 74 | \$ 619 | \$ 10,120 | \$ 693 | \$ 20,807 |
| PPP impact on net interest margin | —% | 0.01% | 0.15% | —% | 0.12% |
| PPP impact on loan yield | —% | 0.01% | 0.14% | —% | 0.08% |

Loan Portfolio

(Dollars in thousands)

| | As of | | | | |
|-------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| | Jun 30, 2022 | Mar 31, 2022 | Dec 31, 2021 | Sep 30, 2021 | Jun 30, 2021 |
| Loan Portfolio: | | | | | |
| Commercial, financial, agricultural | \$ 1,489,889 | \$ 1,437,225 | \$ 1,364,879 | \$ 1,368,557 | \$ 1,387,702 |
| Lease financing | 101,350 | 89,842 | 76,125 | 79,215 | 74,003 |
| Real estate - construction | 1,126,363 | 1,222,052 | 1,104,896 | 1,091,296 | 1,051,359 |
| Real estate - 1-4 family mortgages | 3,030,083 | 2,840,979 | 2,724,246 | 2,724,743 | 2,702,091 |
| Real estate - commercial mortgages | 4,717,513 | 4,577,864 | 4,549,037 | 4,535,730 | 4,530,169 |
| Installment loans to individuals | 131,163 | 137,115 | 143,340 | 149,821 | 156,987 |
| Subtotal | 10,596,361 | 10,305,077 | 9,962,523 | 9,949,362 | 9,902,311 |
| PPP | 7,383 | 8,382 | 58,391 | 67,462 | 246,931 |
| Total loans | \$ 10,603,744 | \$ 10,313,459 | \$ 10,020,914 | \$ 10,016,824 | \$ 10,149,242 |

Credit Quality and Allowance for Credit Losses on Loans

(Dollars in thousands)

| | As of | | | | |
|--|--------------|--------------|--------------|--------------|--------------|
| | Jun 30, 2022 | Mar 31, 2022 | Dec 31, 2021 | Sep 30, 2021 | Jun 30, 2021 |
| Nonperforming Assets: | | | | | |
| Non purchased | | | | | |
| Non purchased nonaccruing loans | \$ 32,284 | \$ 32,573 | \$ 30,751 | \$ 29,266 | \$ 27,101 |
| Non purchased loans 90 days or more past due | 479 | 209 | 1,074 | 908 | 800 |
| Total non purchased nonperforming loans | 32,763 | 32,782 | 31,825 | 30,174 | 27,901 |
| Non purchased other real estate owned | 1,332 | 531 | 951 | 2,252 | 1,675 |
| Total non purchased nonperforming assets | 34,095 | 33,313 | 32,776 | 32,426 | 29,576 |
| Purchased | | | | | |
| Purchased nonaccruing loans | \$ 11,613 | \$ 19,422 | \$ 18,613 | \$ 26,492 | \$ 27,690 |
| Purchased loans 90 days or more past due | 138 | 38 | 367 | 74 | 945 |
| Total purchased nonperforming loans | 11,751 | 19,460 | 18,980 | 26,566 | 28,635 |

| | | | | | |
|--|------------|------------|------------|------------|------------|
| Purchased other real estate owned | 1,475 | 1,531 | 1,589 | 2,453 | 3,264 |
| Total purchased nonperforming assets | \$ 13,226 | \$ 20,991 | \$ 20,569 | \$ 29,019 | \$ 31,899 |
| Total nonperforming loans | \$ 44,514 | \$ 52,242 | \$ 50,805 | \$ 56,740 | \$ 56,536 |
| Total nonperforming assets | \$ 47,321 | \$ 54,304 | \$ 53,345 | \$ 61,445 | \$ 61,475 |
| Allowance for credit losses on loans | \$ 166,131 | \$ 166,468 | \$ 164,171 | \$ 170,038 | \$ 172,354 |
| Net loan charge-offs | \$ 2,337 | \$ 851 | \$ 5,367 | \$ 1,116 | \$ 752 |
| Annualized net loan charge-offs / average loans | 0.09% | 0.03% | 0.21% | 0.04% | 0.03% |
| Nonperforming loans / total loans | 0.42 | 0.51 | 0.51 | 0.57 | 0.56 |
| Nonperforming assets / total assets | 0.28 | 0.32 | 0.32 | 0.38 | 0.38 |
| Allowance for credit losses on loans / total loans | 1.57 | 1.61 | 1.64 | 1.70 | 1.70 |
| Allowance for credit losses on loans / nonperforming loans | 373.21 | 318.65 | 323.14 | 299.68 | 304.86 |
| Nonperforming loans / total loans excluding PPP loans (non-GAAP) ⁽¹⁾ | 0.42 | 0.51 | 0.51 | 0.57 | 0.57 |
| Nonperforming assets / total assets excluding PPP loans (non-GAAP) ⁽¹⁾ | 0.28 | 0.32 | 0.32 | 0.38 | 0.39 |
| Allowance for credit losses on loans / total loans excluding PPP loans (non-GAAP) ⁽¹⁾ | 1.57 | 1.62 | 1.65 | 1.71 | 1.74 |

⁽¹⁾A reconciliation of all non-GAAP financial measures disclosed in this release from GAAP to non-GAAP is included in the tables at the end of this release. The information below under the heading "Non-GAAP Financial Measures" explains why the Company believes the non-GAAP financial measures in this release provide useful information and describes the other purposes for which the Company uses non-GAAP financial measures.

CONFERENCE CALL INFORMATION:

A live audio webcast of a conference call with analysts will be available beginning at 10:00 AM Eastern Time (9:00 AM Central Time) on Wednesday, July 27, 2022.

The webcast can be accessed through Renasant's investor relations website at www.renasant.com or <https://event.choruscall.com/mediaframe/webcast.html?webcastid=ujFQbKbk>. To access the conference via telephone, dial 1-877-513-1143 in the United States and request the Renasant Corporation 2022 Second Quarter Earnings Conference Call and Webcast. International participants should dial 1-412-902-4145 to access the conference call.

The webcast will be archived on www.renasant.com beginning one hour after the call and will remain accessible for one year. Replays can also be accessed via telephone by dialing 1-877-344-7529 in the United States and entering conference number 4305224 or by dialing 1-412-317-0088 internationally and entering the same conference number. Telephone replay access is available until August 10, 2022.

ABOUT RENASANT CORPORATION:

Renasant Corporation is the parent of Renasant Bank, a 118-year-old financial services institution. Renasant has assets of approximately \$16.6 billion and operates 195 banking, lending, mortgage, wealth management and insurance offices in Mississippi, Tennessee, Alabama, Florida, Georgia, North Carolina and South Carolina.

CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS:

This press release may contain, or incorporate by reference, statements about Renasant Corporation that constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Statements preceded by or that otherwise include the words "believes," "expects," "projects," "anticipates," "intends," "estimates," "plans," "potential," "focus," "possible," "may increase," "may fluctuate," "will likely result," and similar expressions, or future or conditional verbs such as "will," "should," "would" and "could," are generally forward-looking in nature and not historical facts. Forward-looking statements include information about the Company's future financial performance, business strategy, projected plans and objectives and are based on the current beliefs and expectations of management. The Company's management believes these forward-looking statements are reasonable, but they are all inherently subject to significant business, economic and competitive risks and uncertainties, many of which are beyond the Company's control. In addition, these forward-looking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change. Actual results may differ from those indicated or implied in the forward-looking statements, and such differences may be material. Prospective investors are cautioned that any forward-looking statements are not guarantees of future performance and involve risks and uncertainties and, accordingly, investors should not place undue reliance on these forward-looking statements, which speak only as of the date they are made.

Important factors currently known to management that could cause our actual results to differ materially from those in forward-looking statements include the following: (i) the Company's ability to efficiently integrate acquisitions into its operations, retain the customers of these businesses, grow the acquired operations and realize the cost savings expected from an acquisition to the extent and in the timeframe anticipated by management; (ii) the effect of economic conditions and interest rates on a national, regional or international basis; (iii) timing and success of the implementation of changes in operations to achieve enhanced earnings or effect cost savings; (iv) competitive pressures in the consumer finance, commercial finance, insurance, financial services, asset management, retail banking, mortgage lending and auto lending industries; (v) the financial resources of, and products available from, competitors; (vi) changes in laws and regulations as well as changes in accounting standards; (vii) changes in policy by regulatory agencies; (viii) changes in the securities and foreign exchange markets; (ix) the Company's potential growth, including its entrance or expansion into new markets, and the need for sufficient capital to support that growth; (x) changes in the quality or composition of the Company's loan or investment portfolios, including adverse developments in borrower industries or in the repayment ability of individual borrowers; (xi) an insufficient allowance for credit losses as a result of inaccurate assumptions; (xii) general economic, market or business conditions, including the impact of inflation; (xiii) changes in demand for loan products and financial services; (xiv) concentration of credit exposure; (xv) changes or the lack of changes in interest rates, yield curves and interest rate spread relationships; (xvi) increased cybersecurity risk, including potential network breaches, business disruptions or financial losses; (xvii) civil unrest, natural disasters, epidemics (including the re-emergence of the COVID-19 pandemic) and other catastrophic events in the Company's geographic area; (xviii) the impact, extent and timing of technological changes; and (xix) other circumstances, many of which are beyond management's control.

Management believes that the assumptions underlying the Company's forward-looking statements are reasonable, but any of the assumptions could prove to be inaccurate. Investors are urged to carefully consider the risks described in the Company's filings with the Securities and Exchange Commission (the "SEC") from time to time, including its most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, which are available at www.renasant.com and the SEC's website at www.sec.gov.

The Company undertakes no obligation, and specifically disclaims any obligation, to update or revise forward-looking statements, whether as a result of new information or to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time, except as required by federal securities laws.

NON-GAAP FINANCIAL MEASURES:

In addition to results presented in accordance with generally accepted accounting principles in the United States of America ("GAAP"), this press release and the presentation slides furnished to the SEC on the same Form 8-K as this release contain non-GAAP financial measures, including, without limitation, (i) core loan yield, (ii) core net interest income and margin, (iii) adjusted pre-provision net revenue, (iv) adjusted net income, (v) adjusted diluted earnings per share, (vi) tangible book value per share, (vii) tangible common equity ratio, (viii) certain asset quality ratios (namely, loans 30-89 past due to total loans, criticized loans to total loans, nonperforming loans to total loans, nonperforming assets to total assets, net charge-offs to average loans and the allowance for credit losses to total loans) in each case excluding PPP loans, (ix) certain performance ratios (namely, the ratio of adjusted pre-provision net revenue to average assets, the return on average assets and on average equity, and the return on average tangible assets and on average tangible common equity (including each on an as-adjusted basis)), and (x) the adjusted efficiency ratio. These non-GAAP financial measures adjust GAAP financial measures to exclude intangible assets and/or certain charges (such as, among others, merger and conversion expenses, COVID-19 related expenses, debt prepayment penalties, swap termination gains, restructuring charges and asset valuation adjustments) with respect to which the Company is unable to accurately predict when these charges will be incurred or, when incurred, the amount thereof or, with respect to core loan yield and its asset quality measures, to exclude the Company's PPP loans. With respect to COVID-19 related expenses in particular, management added these expenses as a charge to exclude when calculating non-GAAP financial measures because the expenses included within this line item are readily quantifiable and possess the same characteristics with respect to management's inability to accurately predict the timing or amount thereof as the other charges excluded when calculating non-GAAP financial measures. Management uses these non-GAAP financial measures when evaluating capital utilization and adequacy; with respect to the core loan yield and certain asset quality measures, management excludes PPP loans, which bear an interest rate fixed by Small Business Administration ("SBA") regulations and are both forgivable and guaranteed by the SBA, to more clearly measure loan yields affected by competitive factors and potential loss in the Company's loan portfolio and the coverage therefor. In addition, the Company believes that these non-GAAP financial measures facilitate the making of period-to-period comparisons and are meaningful indicators of its operating performance, particularly because these measures are widely used by industry analysts for companies with merger and acquisition activities. Also, because intangible assets such as goodwill and the core deposit intangible, charges such as debt prepayment penalties, restructuring charges and COVID-19 related expenses, and the amount of PPP loans can vary extensively from company to company and, as to intangible assets, are excluded from the calculation of a financial institution's regulatory capital, the Company believes that the presentation of this non-GAAP financial information allows readers to more easily compare the Company's results to information provided in other regulatory reports and the results of other companies. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measures are included in the tables below under the caption "Non-GAAP Reconciliations".

None of the non-GAAP financial information that the Company has included in this release or the accompanying presentation slides are intended to be considered in isolation or as a substitute for any measure prepared in accordance with GAAP. Investors should note that, because there are no standardized definitions for the calculations as well as the results, the Company's calculations may not be comparable to similarly titled measures presented by other companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider its consolidated financial statements in their entirety and not to rely on any single financial measure.

Non-GAAP Reconciliations

(Dollars in thousands, except per share data)

| | Three Months Ended | | | | Six Months Ended | | |
|--|--------------------|--------------|--------------|--------------|------------------|--------------|------------|
| | Jun 30, 2022 | Mar 31, 2022 | Dec 31, 2021 | Sep 30, 2021 | Jun 30, 2021 | Jun 30, 2021 | |
| Adjusted Pre-Provision Net Revenue ("PPNR") | | | | | | | |
| Net income (GAAP) | \$ 39,678 | \$ 33,547 | \$ 37,054 | \$ 40,063 | \$ 40,867 | \$ 73,225 | \$ 98,775 |
| Income taxes | 10,857 | 7,935 | 11,363 | 11,185 | 7,545 | 18,792 | 24,387 |
| Provision for (recovery of) credit losses (including unfunded commitments) | 2,450 | 950 | (768) | (1,400) | — | 3,400 | — |
| Pre-provision net revenue (non-GAAP) | \$ 52,985 | \$ 42,432 | \$ 47,649 | \$ 49,848 | \$ 48,412 | \$ 95,417 | \$ 123,162 |
| Merger and conversion expense | — | 687 | — | — | — | 687 | — |
| Debt prepayment penalties | — | — | 6,123 | — | — | — | — |
| Swap termination gains | — | — | (4,676) | — | — | — | — |
| MSR valuation adjustment | — | — | — | — | — | — | (13,561) |
| Restructuring charges (benefit) | 1,187 | (455) | 61 | — | 15 | 732 | 307 |
| COVID-19 related expenses ⁽¹⁾ | — | — | 33 | 323 | 370 | — | 1,155 |
| Adjusted pre-provision net revenue (non-GAAP) | \$ 54,172 | \$ 42,664 | \$ 49,190 | \$ 50,171 | \$ 48,797 | \$ 96,836 | \$ 111,063 |
| Adjusted Net Income and Adjusted Tangible Net Income | | | | | | | |
| Net income (GAAP) | \$ 39,678 | \$ 33,547 | \$ 37,054 | \$ 40,063 | \$ 40,867 | \$ 73,225 | \$ 98,775 |
| Amortization of intangibles | 1,310 | 1,366 | 1,424 | 1,481 | 1,539 | 2,676 | 3,137 |
| Tax effect of adjustments noted above ⁽²⁾ | (291) | (303) | (335) | (323) | (333) | (594) | (697) |
| Tangible net income (non-GAAP) | \$ 40,697 | \$ 34,610 | \$ 38,143 | \$ 41,221 | \$ 42,073 | \$ 75,307 | \$ 101,215 |

| | | | | | | | |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Net income (GAAP) | \$ 39,678 | \$ 33,547 | \$ 37,054 | \$ 40,063 | \$ 40,867 | \$ 73,225 | \$ 98,775 |
| Merger and conversion expense | — | 687 | — | — | — | 687 | — |
| Debt prepayment penalties | — | — | 6,123 | — | — | — | — |
| Swap termination gain | — | — | (4,676) | — | — | — | — |
| MSR valuation adjustment | — | — | — | — | — | — | (13,561) |
| Restructuring charges (benefit) | 1,187 | (455) | 61 | — | 15 | 732 | 307 |
| COVID-19 related expenses ⁽¹⁾ | — | — | 33 | 323 | 370 | — | 1,155 |
| Tax effect of adjustments noted above ⁽²⁾ | (264) | (51) | (363) | (71) | (83) | (315) | 2,687 |
| Adjusted net income (non-GAAP) | \$ 40,601 | \$ 33,728 | \$ 38,232 | \$ 40,315 | \$ 41,169 | \$ 74,329 | \$ 89,363 |
| Amortization of intangibles | 1,310 | 1,366 | 1,424 | 1,481 | 1,539 | 2,676 | 3,137 |
| Tax effect of adjustments noted above ⁽²⁾ | (291) | (303) | (335) | (323) | (333) | (594) | (697) |
| Adjusted tangible net income (non-GAAP) | \$ 41,620 | \$ 34,791 | \$ 39,321 | \$ 41,473 | \$ 42,375 | \$ 76,411 | \$ 91,803 |

Tangible Assets and Tangible Shareholders' Equity

| | | | | | | | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Average shareholders' equity (GAAP) | \$ 2,177,537 | \$ 2,249,667 | \$ 2,231,681 | \$ 2,219,431 | \$ 2,213,743 | \$ 2,213,424 | \$ 2,193,084 |
| Average intangible assets | 968,441 | 965,430 | 964,575 | 965,960 | 967,430 | 966,956 | 968,215 |
| Average tangible shareholders' equity (non-GAAP) | \$ 1,209,096 | \$ 1,284,237 | \$ 1,267,106 | \$ 1,253,471 | \$ 1,246,313 | \$ 1,246,468 | \$ 1,224,869 |
| Average assets (GAAP) | \$16,631,290 | \$16,697,264 | \$16,450,640 | \$16,130,149 | \$15,831,018 | \$16,664,480 | \$15,517,354 |
| Average intangible assets | 968,441 | 965,430 | 964,575 | 965,960 | 967,430 | 966,956 | 968,215 |
| Average tangible assets (non-GAAP) | \$15,662,849 | \$15,731,834 | \$15,486,065 | \$15,164,189 | \$14,863,588 | \$15,697,524 | \$14,549,139 |
| Shareholders' equity (GAAP) | \$ 2,116,877 | \$ 2,137,642 | \$ 2,209,853 | \$ 2,203,944 | \$ 2,203,807 | \$ 2,116,877 | \$ 2,203,807 |
| Intangible assets | 967,713 | 969,022 | 963,781 | 965,205 | 966,686 | 967,713 | 966,686 |
| Tangible shareholders' equity (non-GAAP) | \$ 1,149,164 | \$ 1,168,620 | \$ 1,246,072 | \$ 1,238,739 | \$ 1,237,121 | \$ 1,149,164 | \$ 1,237,121 |
| Total assets (GAAP) | \$16,618,101 | \$16,863,757 | \$16,810,311 | \$16,155,550 | \$16,022,386 | \$16,618,101 | \$16,022,386 |
| Intangible assets | 967,713 | 969,022 | 963,781 | 965,205 | 966,686 | 967,713 | 966,686 |
| Total tangible assets (non-GAAP) | \$15,650,388 | \$15,894,735 | \$15,846,530 | \$15,190,345 | \$15,055,700 | \$15,650,388 | \$15,055,700 |

Adjusted Performance Ratios

| | | | | | | | |
|---|--------|--------|--------|--------|--------|--------|--------|
| Return on average assets (GAAP) | 0.96% | 0.81% | 0.89% | 0.99% | 1.04% | 0.89% | 1.28% |
| Adjusted return on average assets (non-GAAP) | 0.98% | 0.82% | 0.92% | 0.99% | 1.04% | 0.90% | 1.16% |
| Return on average tangible assets (non-GAAP) | 1.04% | 0.89% | 0.98% | 1.08% | 1.14% | 0.97% | 1.40% |
| Adjusted pre-provision net revenue to average assets (non-GAAP) | 1.31% | 1.04% | 1.19% | 1.23% | 1.24% | 1.17% | 1.44% |
| Adjusted return on average tangible assets (non-GAAP) | 1.07% | 0.90% | 1.01% | 1.09% | 1.14% | 0.98% | 1.27% |
| Return on average equity (GAAP) | 7.31% | 6.05% | 6.59% | 7.16% | 7.40% | 6.67% | 9.08% |
| Adjusted return on average equity (non-GAAP) | 7.48% | 6.08% | 6.80% | 7.21% | 7.46% | 6.77% | 8.22% |
| Return on average tangible equity (non-GAAP) | 13.50% | 10.93% | 11.94% | 13.05% | 13.54% | 12.18% | 16.66% |
| Adjusted return on average tangible equity (non-GAAP) | 13.81% | 10.99% | 12.31% | 13.13% | 13.64% | 12.36% | 15.11% |

Adjusted Diluted Earnings Per Share

| | | | | | | | |
|--|------------|------------|------------|------------|------------|------------|------------|
| Average diluted shares outstanding | 56,182,845 | 56,081,863 | 56,105,050 | 56,447,184 | 56,635,898 | 56,130,762 | 56,578,580 |
| Diluted earnings per share (GAAP) | \$ 0.71 | \$ 0.60 | \$ 0.66 | \$ 0.71 | \$ 0.72 | \$ 1.30 | \$ 1.75 |
| Adjusted diluted earnings per share (non-GAAP) | \$ 0.72 | \$ 0.60 | \$ 0.68 | \$ 0.71 | \$ 0.73 | \$ 1.32 | \$ 1.58 |

Tangible Book Value Per Share

| | | | | | | | |
|--|------------|------------|------------|------------|------------|------------|------------|
| Shares outstanding | 55,932,017 | 55,880,666 | 55,756,233 | 55,747,407 | 56,350,878 | 55,932,017 | 56,350,878 |
| Book value per share (GAAP) | \$ 37.85 | \$ 38.25 | \$ 39.63 | \$ 39.53 | \$ 39.11 | \$ 37.85 | \$ 39.11 |
| Tangible book value per share (non-GAAP) | \$ 20.55 | \$ 20.91 | \$ 22.35 | \$ 22.22 | \$ 21.95 | \$ 20.55 | \$ 21.95 |

Tangible Common Equity Ratio

| | | | | | | | |
|---|--------|--------|--------|--------|--------|--------|--------|
| Shareholders' equity to assets (GAAP) | 12.74% | 12.68% | 13.15% | 13.64% | 13.75% | 12.74% | 13.75% |
| Tangible common equity ratio (non-GAAP) | 7.34% | 7.35% | 7.86% | 8.15% | 8.22% | 7.34% | 8.22% |

Adjusted Efficiency Ratio

| | | | | | | | |
|---|---------|---------|---------|---------|---------|---------|---------|
| Net interest income (FTE) (GAAP) | 115,321 | 101,383 | 103,249 | 105,002 | 111,205 | 216,704 | 222,469 |
| Total noninterest income (GAAP) | 37,214 | 37,458 | 47,582 | 50,755 | 47,610 | 74,672 | 128,647 |
| MSR valuation adjustment | — | — | — | — | — | — | 13,561 |
| Swap termination gains | — | — | 4,676 | — | — | — | — |
| Securities gains | — | — | 49 | 764 | — | — | 1,357 |
| Total adjusted noninterest income (non-GAAP) | 37,214 | 37,458 | 42,857 | 49,991 | 47,610 | 74,672 | 113,729 |
| Noninterest expense (GAAP) | 98,194 | 94,105 | 101,115 | 103,999 | 108,777 | 192,299 | 224,712 |
| Amortization of intangibles | 1,310 | 1,366 | 1,424 | 1,481 | 1,539 | 2,676 | 3,137 |
| Merger and conversion expense | — | 687 | — | — | — | 687 | — |
| Debt prepayment penalty | — | — | 6,123 | — | — | — | — |
| Restructuring charges (benefit) | 1,187 | (455) | 61 | — | 15 | 732 | 307 |
| Provision (recovery) of unfunded commitments | 450 | (550) | (300) | (200) | — | (100) | — |
| COVID-19 related expenses ⁽¹⁾ | — | — | 33 | 323 | 370 | — | 1,155 |
| Total adjusted noninterest expense (non-GAAP) | 95,247 | 93,057 | 93,774 | 102,395 | 106,853 | 188,304 | 220,113 |
| Efficiency ratio (GAAP) | 64.37% | 67.78% | 67.04% | 66.77% | 68.49% | 66.00% | 64.00% |
| Adjusted efficiency ratio (non-GAAP) | 62.44% | 67.02% | 64.18% | 66.06% | 67.28% | 64.63% | 65.47% |

Core Net Interest Income and Core Net Interest Margin

| | | | | | | | |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Net interest income (FTE) (GAAP) | \$ 115,321 | \$ 101,383 | \$ 103,249 | \$ 105,002 | \$ 111,205 | \$ 216,704 | \$ 222,469 |
| Net interest income collected on problem loans | 2,276 | 434 | 577 | 316 | 1,339 | 2,710 | 3,519 |
| Accretion recognized on purchased loans | 2,021 | 1,235 | 2,187 | 2,871 | 2,638 | 3,256 | 5,726 |
| Interest income recognized on PPP loans | 74 | 619 | 485 | 3,503 | 10,120 | 693 | 20,807 |
| Core net interest income (FTE) (non-GAAP) | \$ 110,950 | \$ 99,095 | \$ 99,999 | \$ 98,312 | \$ 97,108 | \$ 210,045 | \$ 192,417 |
| Average earning assets (GAAP) | \$14,845,199 | \$14,841,146 | \$14,607,716 | \$14,256,421 | \$13,989,264 | \$14,843,711 | \$13,673,971 |
| Average PPP loans | 7,863 | 39,506 | 62,726 | 126,870 | 628,462 | 23,592 | 807,012 |
| Average earning assets excluding PPP loans (non-GAAP) | \$14,837,336 | \$14,801,640 | \$14,544,990 | \$14,129,551 | \$13,360,802 | \$14,820,119 | \$12,866,959 |
| Net interest margin (GAAP) | 3.11% | 2.76% | 2.81% | 2.93% | 3.19% | 2.94% | 3.28% |
| Core net interest margin (non-GAAP) | 3.00% | 2.71% | 2.73% | 2.76% | 2.92% | 2.86% | 3.02% |

Core Loan Yield

| | | | | | | | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Loan interest income (FTE) (GAAP) | \$ 107,612 | \$ 97,001 | \$ 99,670 | \$ 103,769 | \$ 110,785 | \$ 204,613 | \$ 223,856 |
| Net interest income collected on problem loans | 2,276 | 434 | 578 | 316 | 1,339 | 2,710 | 3,519 |
| Accretion recognized on purchased loans | 2,021 | 1,235 | 2,187 | 2,871 | 2,638 | 3,256 | 5,726 |
| Interest income recognized on PPP loans | 74 | 619 | 485 | 3,503 | 10,120 | 693 | 20,807 |
| Core loan interest income (FTE) (non-GAAP) | \$ 103,241 | \$ 94,713 | \$ 96,420 | \$ 97,079 | \$ 96,688 | \$ 197,954 | \$ 193,804 |
| Average loans (GAAP) | \$10,477,036 | \$10,108,511 | \$ 9,948,610 | \$10,017,742 | \$10,478,121 | \$10,293,949 | \$10,640,556 |
| Average PPP loans | 7,863 | 39,506 | 62,726 | 126,870 | 628,462 | 23,592 | 807,012 |
| Average loans excluding PPP loans (non-GAAP) | \$10,469,173 | \$10,069,005 | \$ 9,885,884 | \$ 9,890,872 | \$ 9,849,659 | \$10,270,357 | \$ 9,833,544 |
| Loan yield (GAAP) | 4.12% | 3.88% | 3.98% | 4.11% | 4.24% | 4.00% | 4.24% |
| Core loan yield (non-GAAP) | 3.96% | 3.82% | 3.87% | 3.89% | 3.94% | 3.89% | 3.97% |

Adjusted Asset Quality Ratios

| | | | | | | | |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Total loans (GAAP) | \$10,603,744 | \$10,313,459 | \$10,020,914 | \$10,016,824 | \$10,149,242 | \$10,603,744 | \$10,149,242 |
| PPP loans | 7,383 | 8,382 | 58,391 | 67,462 | 246,931 | 7,383 | 246,931 |
| Total loans excluding PPP loans (non-GAAP) | \$10,596,361 | \$10,305,077 | \$ 9,962,523 | \$ 9,949,362 | \$ 9,902,311 | \$10,596,361 | \$ 9,902,311 |
| Loans 30-89 days past due | \$ 16,910 | \$ 30,617 | \$ 27,604 | \$ 14,806 | \$ 15,077 | \$ 16,910 | \$ 15,077 |
| Loans 30-89 days past due / total loans (GAAP) | 0.16% | 0.30% | 0.28% | 0.15% | 0.15% | 0.16% | 0.15% |
| Loans 30-89 days past due / total loans excluding PPP loans (non-GAAP) | 0.16% | 0.30% | 0.28% | 0.15% | 0.15% | 0.16% | 0.15% |
| Classified loans | \$ 185,267 | \$ 178,015 | \$ 160,790 | \$ 187,223 | \$ 206,724 | \$ 185,267 | \$ 206,724 |
| Special Mention loans | 87,476 | 76,949 | 115,496 | 138,497 | 125,507 | 87,476 | 125,507 |
| Criticized loans ⁽³⁾ | \$ 272,743 | \$ 254,964 | \$ 276,286 | \$ 325,720 | \$ 332,231 | \$ 272,743 | \$ 332,231 |
| Criticized loans / total loans (GAAP) | 2.57% | 2.47% | 2.76% | 3.25% | 3.27% | 2.57% | 3.27% |
| Criticized loans / total loans excluding PPP loans (non-GAAP) | 2.57% | 2.47% | 2.77% | 3.27% | 3.36% | 2.57% | 3.36% |
| Nonperforming loans | \$ 44,514 | \$ 52,242 | \$ 50,805 | \$ 56,740 | \$ 56,536 | \$ 44,514 | \$ 56,536 |
| Nonperforming loans / total loans (GAAP) | 0.42% | 0.51% | 0.51% | 0.57% | 0.56% | 0.42% | 0.56% |
| Nonperforming loans / total loans excluding PPP loans (non-GAAP) | 0.42% | 0.51% | 0.51% | 0.57% | 0.57% | 0.42% | 0.57% |
| Allowance for credit losses on loans | \$ 166,131 | \$ 166,468 | \$ 164,171 | \$ 170,038 | \$ 172,354 | \$ 166,131 | \$ 172,354 |
| ACL / total loans (GAAP) | 1.57% | 1.61% | 1.64% | 1.70% | 1.70% | 1.57% | 1.70% |
| ACL / total loans excluding PPP loans (non-GAAP) | 1.57% | 1.62% | 1.65% | 1.71% | 1.74% | 1.57% | 1.74% |
| Average loans (GAAP) | \$10,477,036 | \$10,108,511 | \$ 9,948,610 | \$10,017,742 | \$10,478,121 | \$10,293,949 | \$10,640,556 |
| Average PPP loans | 7,863 | 39,506 | 62,726 | 126,870 | 628,462 | 23,592 | 807,012 |
| Average loans excluding PPP loans (non-GAAP) | \$10,469,173 | \$10,069,005 | \$ 9,885,884 | \$ 9,890,872 | \$ 9,849,659 | \$10,270,357 | \$ 9,833,544 |
| Net charge-offs | \$ 2,337 | \$ 851 | \$ 5,367 | \$ 1,116 | \$ 752 | \$ 3,188 | \$ 3,790 |
| Annualized net charge-offs / average loans (GAAP) | 0.09% | 0.03% | 0.21% | 0.04% | 0.03% | 0.06% | 0.07% |
| Annualized net charge-offs / average loans excluding PPP loans (non-GAAP) | 0.09% | 0.03% | 0.22% | 0.04% | 0.03% | 0.06% | 0.08% |
| Total assets (GAAP) | \$16,618,101 | \$16,863,757 | \$16,810,311 | \$16,155,550 | \$16,022,386 | \$16,618,101 | \$16,022,386 |
| PPP loans | 7,383 | 8,382 | 58,391 | 67,462 | 246,931 | 7,383 | 246,931 |
| Total assets excluding PPP loans (non-GAAP) | \$16,610,718 | \$16,855,375 | \$16,751,920 | \$16,088,088 | \$15,775,455 | \$16,610,718 | \$15,775,455 |
| Nonperforming assets | \$ 47,321 | \$ 54,304 | \$ 53,345 | \$ 61,445 | \$ 61,475 | \$ 47,321 | \$ 61,475 |
| Nonperforming assets / total assets (GAAP) | 0.28% | 0.32% | 0.32% | 0.38% | 0.38% | 0.28% | 0.38% |
| Nonperforming assets / total assets excluding PPP loans (non-GAAP) | 0.28% | 0.32% | 0.32% | 0.38% | 0.39% | 0.28% | 0.39% |

(1) Primarily consists of employee overtime and employee benefit accruals directly related to the response to the COVID-19 pandemic and federal legislation enacted to address the pandemic, such as the CARES Act, and expenses associated with supplying branches with protective equipment and sanitation supplies (such as floor markings and cautionary signage for branches, face coverings and hand sanitizer) as well as more frequent and rigorous branch cleaning.

(2) Tax effect is calculated based on the respective periods' effective tax rate excluding the impact of discrete items.

(3) Criticized loans include loans in risk rating classifications of classified and special mention.

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