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                        UNITED STATES
            SECURITIES AND EXCHANGE COMMISSION
                        WASHINGTON, D. C. 20549
                                    FORM 10-Q
                            QUARTERLY REPORT UNDER SECTION 13 OR 15(d)
                            OF THE SECURITIES EXCHANGE ACT OF 1934
                    For the quarter ended June 30, 1999
                        Commission File Number 1-13253
                        THE PEOPLES HOLDING COMPANY
        (Exact name of the registrant as specified in its charter)
            MISSISSIPPI 64-0676974
(State of Incorporation) (I.R.S. Employer Identification Number)
    209 Troy Street, P. O. Box 709, Tupelo, Mississippi 38801
(Address of principal executive offices)
Registrant's telephone number including area code 601-680-1001
Indicate by check whether the registrant (1) has filed all reports required to be filed by Section 13 or \(15(\mathrm{~d})\) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.
YES__X__NO
``` \(\qquad\)
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Indicate the number of shares outstanding of each of the issuer's classes of common stock, as to the latest practicable date.
Common stock, \$5 Par Value, 6,232,384 shares outstanding as of August 13, 1999

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THE PEOPLES HOLDING COMPANY AND SUBSIDIARY
CONDENSED CONSOLIDATED BALANCE SHEETS
(in thousands, except share data)

```
\begin{tabular}{|c|c|}
\hline - & (Restated) \\
\hline JUNE 30 & DECEMBER 31 \\
\hline 1999 & 1998 \\
\hline (Unaudited) & (Note 1) \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{Assets} \\
\hline Cash and due from banks & \$ & 38,270 & \$ & 32,453 \\
\hline Federal funds sold & & \(\bigcirc\) & & 0 \\
\hline Cash and cash equivalents & & 38,270 & & 32,453 \\
\hline Interest bearing balances with banks & & 22,494 & & 6,104 \\
\hline \multicolumn{5}{|l|}{Securities held-to-maturity (market} \\
\hline \multicolumn{5}{|l|}{value-\$87,061 and \$80,868 at} \\
\hline \multicolumn{5}{|l|}{June 30, 1999 and December 31,} \\
\hline 1998, respectively) & & 85,474 & & 79,176 \\
\hline \multicolumn{5}{|l|}{Securities available-for-sale (amortized} \\
\hline \multicolumn{5}{|l|}{June 30, 1999 and December 31,} \\
\hline 1998, respectively) & & 200, 255 & & 214,463 \\
\hline Loans, net of unearned income & & 762,903 & & 729,157 \\
\hline Allowance for loan losses & & \((10,615)\) & & \((9,744)\) \\
\hline Net Loans & & 752,288 & & 719,413 \\
\hline Premises and equipment & & 27,966 & & 26,805 \\
\hline Other assets & & 33,340 & & 29,381 \\
\hline Total Assets & \$ & 1,160, 087 & \$ & 107,795 \\
\hline \multicolumn{5}{|l|}{Liabilities} \\
\hline \multicolumn{5}{|l|}{Deposits:} \\
\hline Noninterest-bearing & \$ & 139, 061 & \$ & 152,496 \\
\hline \multicolumn{5}{|l|}{Certificates of deposit exceeding} \\
\hline \$100, 000 & & 126,317 & & 129,347 \\
\hline Interest bearing & & 712,076 & & 678,452 \\
\hline Total Deposits & & 977,454 & & 960,295 \\
\hline Treasury tax and loan note account & & 9,262 & & 2,455 \\
\hline Borrowings & & 44,688 & & 20, 021 \\
\hline Other liabilities & & 14,465 & & 14,814 \\
\hline Total Liabilities & & 1, 045,869 & & 997,585 \\
\hline \multicolumn{5}{|l|}{Shareholders' Equity} \\
\hline \multicolumn{5}{|l|}{Common Stock, \$5 par value - 15,000,000 shares authorized, 6,232,384 and} \\
\hline \multicolumn{5}{|l|}{6,191,854 shares issued and outstanding} \\
\hline respectively .......... & & 31,162 & & 30,959 \\
\hline Additional paid-in capital & & 44,365 & & 43,290 \\
\hline Treasury Stock, at cost & & (155) & & 0 \\
\hline Accumulated other comprehensive income & & (2, 055 ) & & 830 \\
\hline Retained earnings & & 40,901 & & 35,131 \\
\hline Total Shareholders' Equity & & 114, 218 & & 110, 210 \\
\hline \multicolumn{5}{|l|}{Total Liabilities and} \\
\hline Shareholders' Equity & \$ & 1,160,087 & \$ & 107,795 \\
\hline
\end{tabular}

THE PEOPLES HOLDING COMPANY AND SUBSIDIARY CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(in thousands, except share data)
SIX MONTHS ENDED JUNE 30
(Restated)
1999
\(---\quad 1998\)
(Unaudited)

THREE MONTHS ENDED JUNE 30
099 (Restated)
1999
1998
(Unaudited)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{9}{|l|}{Interest Income} \\
\hline Loans & \$ & 32,977 & \$ & 30,826 & \$ & 16,815 & \$ & 15,530 \\
\hline \multicolumn{9}{|l|}{Securities:} \\
\hline Taxable & & 6,114 & & 6,765 & & 3,103 & & 3,564 \\
\hline Tax-exempt & & 2,029 & & 1,732 & & 1,040 & & 906 \\
\hline Other & & 420 & & 566 & & 44 & & 185 \\
\hline Total interest income & & 41,540 & & 39,889 & & 21, 002 & & 20,185 \\
\hline \multicolumn{9}{|l|}{Interest Expense} \\
\hline Time deposits exceeding \$100,000 & & 2, 050 & & 2,184 & & 1,031 & & 736 \\
\hline Other deposits & & 15,512 & & 15,305 & & 7,756 & & 8,149 \\
\hline Borrowings & & 841 & & 734 & & 480 & & 381 \\
\hline Total interest expense & & 18,403 & & 18,223 & & 9,267 & & 9,266 \\
\hline Net interest income & & 23,137 & & 21,666 & & 11,735 & & 10,919 \\
\hline Provision for loan losses & & 2,021 & & 1,289 & & 1,275 & & 644 \\
\hline Net interest income after provision for loan losses . & & 21,116 & & 20,377 & & 10,460 & & 10,275 \\
\hline \multicolumn{9}{|l|}{Noninterest income:} \\
\hline Service charges on deposit accounts & & 4,002 & & 3,557 & & 2,069 & & 1,829 \\
\hline Fees and commissions & & 1,310 & & 1,115 & & 631 & & 571 \\
\hline Trust revenue & & 420 & & 360 & & 210 & & 180 \\
\hline Gains on sale of securities and loans. & & 4,158 & & 427 & & 3,962 & & 197 \\
\hline Other & & 1,646 & & 1,364 & & 676 & & 615 \\
\hline Total noninterest income & & 11,536 & & 6,823 & & 7,548 & & 3,392 \\
\hline \multicolumn{9}{|l|}{Noninterest expenses:} \\
\hline Salaries and employee benefits & & 10,599 & & 10,435 & & 5,522 & & 5,198 \\
\hline Net occupancy & & 1,477 & & 1,344 & & 704 & & 689 \\
\hline Equipment & & 1,137 & & 997 & & 591 & & 480 \\
\hline Other & & 7,437 & & 6,349 & & 3,506 & & 3,401 \\
\hline Total noninterest expenses & & 20,650 & & 19,125 & & 10,323 & & 9,768 \\
\hline \multicolumn{2}{|l|}{Income before income taxes} & 12,002 & & 8,075 & & 7,685 & & 3,899 \\
\hline Income taxes & & 3,630 & & 2,310 & & 2,528 & & 1, 089 \\
\hline Net income & \$ & 8,372 & \$ & 5,765 & \$ & 5,157 & \$ & 2,810 \\
\hline Basic and diluted earnings per share & & \$ 1.35 & & \$ 0.93 & & \$ 0.83 & & \$ 0.45 \\
\hline Weighted average shares outstanding & \multicolumn{2}{|r|}{6,193,430} & \multicolumn{2}{|r|}{6,206,854} & & 194,988 & & 206, 854 \\
\hline
\end{tabular}

THE PEOPLES HOLDING COMPANY AND SUBSIDIARY
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(in thousands, except share data)
SIX MONTHS ENDED JUNE 30
(Restated)
1999
---
(Unaudited)


\section*{Note 1 Basis of Presentation:}

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the six-month period ended June 30, 1999 are not necessarily indicative of the results that may be expected for the year ended December 31, 1999.

For further information, refer to the consolidated financial statements and footnotes thereto included in The Peoples Holding Company and Subsidiary's (collectively, the Company) annual report on Form 10-K for the year ended December 31, 1998.

The historical financial information presented in this Form 10-Q has been restated to include the results of Inter-City Federal Bank for Savings (InterCity). Inter-City was acquired in a pooling-of-interests transaction on March 26, 1999. In accordance with the pooling-of-interests method of accounting, no adjustments have been made to the historical carrying amounts of assets and liabilities of Inter-City. However, the financial information has been restated to include the results of Inter-City for all stated periods prior to the combination.

\section*{Note 2 Mergers and Acquisitions}

On June 24, 1999, the Company purchased Reed-Johnson Insurance Agency, Inc. (Reed-Johnson) with the issuance of 40,530 shares of the Company's common stock. Located in Tupelo, Mississippi, Reed-Johnson is an independent insurance agency representing property and casualty companies and providing personal and business coverages. Reed-Johnson will retain its name and staff and will operate as a wholly owned subsidiary of The Peoples Bank and Trust Company. The transaction has been accounted for under the purchase method of accounting.

On March 26, 1999, the Company exchanged 347,382 shares of common stock for all of the outstanding shares of Inter-City, which is located in Louisville, Mississippi. The transaction has been accounted for under the pooling-ofinterests method of accounting.

The following tables present selected financial information, split between the Company and Inter-City for the six months ended and three months ended June 30, 1999 and 1998, respectively.
\begin{tabular}{|c|c|c|}
\hline & \multicolumn{2}{|l|}{\begin{tabular}{l}
Six Months Ended June 30 1999 \\
1998
\end{tabular}} \\
\hline Revenue & & \\
\hline The Peoples Holding Company. & \$ 52, 212 & \$ 44,975 \\
\hline Inter-City Federal Bank for Savings (1) & 864 & 1,737 \\
\hline & \$ 53, 076 & \$ 46,712 \\
\hline Net Income & & \\
\hline The Peoples Holding Company. & \$ 8,501 & \$ 5,570 \\
\hline Inter-City Federal Bank for Savings (1)... & (129) & 195 \\
\hline & \$ 8,372 & \$ 5,765 \\
\hline
\end{tabular}
(1) The 1999 amounts reflect the results of operations from January 1, 1999 through March 26, 1999. The results of operations from March 27, 1999 through June 30, 1999 are included in The Peoples Holding Company amounts.
\begin{tabular}{|c|c|c|}
\hline & \multicolumn{2}{|l|}{\begin{tabular}{l}
Three Months Ended \\
June 30 \\
1999 \\
1998
\end{tabular}} \\
\hline Revenue & & \\
\hline The Peoples Holding Company. & \$ 28,550 & \$ 22,702 \\
\hline Inter-City Federal Bank for Savings (1) & 0 & 875 \\
\hline & \$ 28,550 & \$ 23,577 \\
\hline Net Income & & \\
\hline The Peoples Holding Company. & \$ 5,157 & \$ 2,714 \\
\hline Inter-City Federal Bank for Savings (1) & 0 & 96 \\
\hline & \$ 5,157 & \$ 2,810 \\
\hline
\end{tabular}
(1) The results of operations from April 1, 1999 through June 30, 1999 are included in The Peoples Holding Company amounts.

\section*{Note 3 Comprehensive Income}

As of January 1, 1998, the Company adopted Statement of Financial Accounting Standards (SFAS) No. 130, "Reporting Comprehensive Income." SFAS No. 130 establishes new rules for the reporting and display of comprehensive income and its components; however, the adoption of this Statement had no impact on the Company's net income or shareholders' equity. SFAS No. 130 requires unrealized gains or losses on the Company's available-for-sale securities, which prior to adoption were reported separately in shareholders' equity, to be included in other comprehensive income.

For the six month periods ended June 30, 1999 and 1998, total comprehensive income amounted to \(\$ 5,487\) and \(\$ 6,105\), respectively. For the quarters ended June 30, 1999 and 1998, total comprehensive income amounted to \(\$ 2,901\) and \$3,009, respectively.

In June 1997, the FASB issued SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information," which established standards for the reporting of financial information from operating segments in annual and interim financial statements. SFAS No. 131 requires that financial information be reported on the same basis that it is reported internally for evaluating segment performance and allocating resources to segments. Because SFAS No. 131 addresses how supplemental financial information is disclosed in annual and interim reports, its adoption had no impact on the financial condition or operating results of the Company.

Segment information for the six months ended June 30, 1999 and 1998, is presented below.
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{Six Months Ended June 30, 1999} \\
\hline & \multicolumn{2}{|l|}{Branches} \\
\hline Net interest income & \$ & 20,971 \\
\hline Provision for loan loss & & 846 \\
\hline Net interest income after provision for loan loss & & 20,125 \\
\hline Non-interest income & & 5,482 \\
\hline Non-interest expense & & 12,387 \\
\hline Income before income taxes & & 13,220 \\
\hline Income taxes & & 0 \\
\hline Net income & \$ & 13,220 \\
\hline Intersegment revenue (expense) ......... & \$ & 273 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{Six Months Ended June 30, 1998} \\
\hline & & ranches \\
\hline Net interest income & \$ & 19,890 \\
\hline Provision for loan loss & & 889 \\
\hline \multicolumn{3}{|l|}{Net interest income after provision for loan loss .. 19,001} \\
\hline Non-interest income & & 4,859 \\
\hline Non-interest expense & & 12,133 \\
\hline Income before income taxes & & 11,727 \\
\hline Income taxes & & 0 \\
\hline Net income & \$ & 11,727 \\
\hline \multicolumn{3}{|l|}{Intersegment revenue} \\
\hline
\end{tabular}

\begin{tabular}{|c|c|c|c|c|c|}
\hline \multicolumn{2}{|l|}{Specialized Products} & \multicolumn{2}{|l|}{All Other} & \multicolumn{2}{|r|}{Total} \\
\hline \$ & 1,691 & \$ & 85 & \$ & 21,666 \\
\hline & 327 & & 73 & & 1,289 \\
\hline & 1,364 & & 12 & & 20,377 \\
\hline & 1,460 & & 04 & & 6,823 \\
\hline & 2,074 & & & & 19,125 \\
\hline & 750 & & 22) & & 8,075 \\
\hline & 0 & & & & 2,310 \\
\hline \$ & 750 & & 12) & \$ & 5,765 \\
\hline \$ & (238) & \$ & 0 & \$ & 0 \\
\hline
\end{tabular}

Segment information for the three months ended June 30, 1999 and 1998, is presented below.

Three Months Ended June 30, 1999


Three Months Ended June 30, 1998


\section*{Note 5 Subsequent Events}

As of June 30 , 1999 , the Company had repurchased 5,000 shares of its common stock in the open market during the year. Subsequent to that time, the Company purchased an additional 4,500 shares of its common stock. As of August 12, 1999, the Company had repurchased a total of 9,500 shares of the Company's stock during the year at an average price of \(\$ 31.42\) per share.

THE PEOPLES HOLDING COMPANY AND SUBSIDIARY

\author{
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS \\ (in thousands, except share data)
}

This Form 10-Q may contain, or incorporate by reference, statements which may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section \(21 E\) of the Securities Exchange Act of 1934, as amended. Prospective investors are cautioned that any such forward-looking statements are not guarantees for future performance and involve risks and uncertainties, and that actual results may differ materially from those contemplated by such forward-looking statements. Important factors currently known to management that could cause actual results to differ materially from those in forward-looking statements include significant fluctuations in interest rates, inflation, economic recession, significant changes in the federal and state legal and regulatory environment, significant underperformance in the Company's portfolio of outstanding loans, and competition in the Company's markets. The Company undertakes no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time.

The historical financial information presented in this Form 10-Q has been restated to include the results of Inter-City Federal Bank for Savings (InterCity). Inter-City was acquired in a pooling-of-interests transaction on March 26, 1999. In accordance with the pooling-of-interests method of accounting, no adjustments have been made to the historical carrying amounts of assets and liabilities of Inter-City. However, the financial information has been restated to include the results of Inter-City for all stated periods prior to the combination.

\section*{Financial Condition}

Total assets of The Peoples Holding Company grew from \(\$ 1,107,795\) on December 31, 1998, to \(\$ 1,160,087\) on June 30,1999 , or \(4.72 \%\) for the six month period. Total securities decreased from \(\$ 293,639\) on December 31, 1998, to \(\$ 285,729\) on June 30, 1999. While U. S. Government Treasury and Agency securities and mortgage-backed securities have declined within the portfolio, state, county, and municipal securities have increased since the beginning of the year. This change in the mix was used to enhance portfolio yields.

Total loans, net of unearned income, increased \(\$ 33,746\), or \(4.63 \%\) from the beginning of the year despite the sale of approximately \(\$ 18,000\) of credit card loans during the second quarter of 1999. Most of the loan growth has come from commercial loan accounts.

Total deposits for the first half of 1999 grew from \(\$ 960,295\) on December 31, 1998 to \(\$ 977,454\) on June 30 , 1999, or an increase of \(1.79 \%\), with the majority of growth in public fund checking and time deposits. Short-term borrowings were utilized during the second quarter to assist in funding loan demand

Equity capital to total assets was \(9.85 \%\) and \(9.95 \%\) for June 30, 1999 and December 31, 1998, respectively. Capital grew 3.64\% from December 31, 1998 to June 30, 1999. While capital was improved by earnings and the acquisition of Reed-Johnson, the growth was curtailed due to the change in accumulated comprehensive income relating to unrealized portfolio losses as interest rates rose and the purchase of 5,000 shares of Company stock. Cash dividends for the first two quarters of 1999 have been \(\$ .21\) per share, an increase from \(\$ .19\) per share in December of 1998.

The Company's net income for the six month period ending June 30, 1999, was \(\$ 8,372\), representing an increase of \(\$ 2,607\), or \(45.22 \%\), over net income for the six month period ending June 30, 1998, which totaled \(\$ 5,765\). While improvements in net income were generated from the usual and customary deposit gathering and lending operations and improved efficiencies from the Sheshunoff consulting engagement, the biggest impact was an after tax gain of \(\$ 2,344\) recognized on the sale of credit card loans. The sale of approximately \(\$ 18,000\) in credit card loans was the first step in liquidating the portfolio. The Company also recognized an additional increase of \(\$ 633\) in its loan loss reserve principally related to the remaining portion of the credit card portfolio. Without the effects of the gain and the addition to the reserve, core earnings of \(\$ 6,414\) for the six month period ending June 30 , 1999 , were up \(\$ 649\), or \(11.26 \%\), over the same period of 1998. Net income was \(\$ 5,157\) and \(\$ 2,810\) for the quarters ending June 30, 1999 and 1998, respectively. The annualized return on average assets for the six month periods ending June 30, 1999 and 1998, was \(1.31 \%\) and 1.11\%, respectively.

Net interest income, the difference between interest earned on assets and the cost of interest-bearing liabilities, is the largest component of the Company's net income. The primary concerns in managing net interest income are the mix and the maturities of rate-sensitive assets and liabilities. Net interest margin was \(4.69 \%\) and \(4.76 \%\) for the six month periods ending June 30, 1999 and 1998, respectively. The decline in net interest margin is due in large part to the current pricing environment. Despite the decrease in net interest margin, our continued growth in volume has allowed net interest income to increase over prior performance. As average earning assets increased from \(\$ 968,460\) for the six month period ending June 30,1998 , to \(\$ 1,051,694\) for the same period in 1999, net interest income grew from \(\$ 21,666\) for the six month period ending June 30, 1998, to \(\$ 23,137\) for the same period in 1999. For the three month periods ending June 30, 1999 and 1998, net interest income was \(\$ 11,735\) and \$10,919, respectively.

The provision for loan losses charged to operating expense is an amount which, in the judgement of management, is necessary to maintain the allowance for loan losses at a level that is adequate to meet the inherent risks of losses on the Company's current portfolio of loans. The appropriate level of the allowance is based on a quarterly analysis of the loan portfolio including consideration of such factors as the risk rating of individual credits, size and diversity of the portfolio, economic conditions, prior loss experience, and the results of periodic credit reviews by internal loan review and regulators. The provision for loan losses totaled \(\$ 2,021\) and \(\$ 1,289\) for the six month periods ending June 30, 1999 and 1998, respectively. For the quarters ending June 30, 1999 and 1998, the provision for loan losses totaled \(\$ 1,275\) and \(\$ 644\), respectively. An additional \(\$ 633\) was charged to the provision for loan losses relating to the remaining portion of the credit card portfolio. The allowance for loan losses as a percentage of loans outstanding was \(1.39 \%\) and \(1.34 \%\) as of June 30, 1999 and December 31, 1998, respectively. Net charge-offs to average loans was . \(16 \%\) and . 14\% for the six month periods ending June 30, 1999 and 1998, respectively.

Including a pre-tax gain of \(\$ 3,843\) on the sale of credit cards, noninterest income increased \(\$ 4,713\), or \(69.08 \%\), to \(\$ 11,536\) for the six month period ending June 30, 1999, when compared to \(\$ 6,823\) for the same period in 1998. Excluding gains from the sales of securities and loans, noninterest income was \(\$ 7,378\) for the three month period ending June 30,1999 , compared to \(\$ 6,396\) for the same period in 1998, or an increase of \(15.35 \%\). The increase between core noninterest income for 1999 and 1998 is due to fees associated with the increases in loans and deposits and the increased emphasis in sales of miscellaneous services and products such as financial investment alternatives and cash management.

While non-sufficient fund fees accounted for the majority of the increase in service charges, other increases were the result of annuity sales, mortgage loan fees, merchant processing, interchange fees, skip payment fees, and loan document preparation fees. Noninterest income, excluding gains from the sales of securities and loans, for the quarter ending June 30, 1999, increased \$391, or \(12.24 \%\), compared to the same period in 1998 due in part to the aforementioned items.

Noninterest expenses were \(\$ 20,650\) for the six month period ending June 30, 1999, compared to \(\$ 19,125\) for the same period in 1998, or an increase of 7.97\%. Significant increases in noninterest expenses between these periods include depreciation of new premises and equipment, computer processing costs associated with technology enhancements, fees related to the Sheshunoff efficiency consulting engagement, and fees related to the Inter-City acquisition. The remaining components of noninterest expenses reflect normal increases for banking related expenses and general inflation in the cost of services and supplies purchased by the Company. Noninterest expenses for the quarter ending June 30 , 1999 , increased \(\$ 555\), or \(5.68 \%\), compared to the same period in 1998.

Income tax expense was \(\$ 3,630\) for the six month period ending June 30, 1999, compared to \(\$ 2,310\) for the same period in 1998. A net tax adjustment of \(\$ 1,499\) was charged as a result of the sale of credit cards. The Company also continues to invest in assets whose earnings are given favorable tax treatment.

As the year 2000 approaches, an issue impacting all companies has emerged regarding how existing application software programs and operating systems can accommodate this date value. The "year 2000" problem is pervasive and complex as virtually every computer operation will be affected in some way by the rollover of the two digit value to 00 . The issue is whether computer systems will properly recognize date sensitive information when the year changes to 2000. Management is in the process of working with its software vendors to assure that the Company is prepared for the year 2000. While the Company believes its planning efforts are adequate to address its year 2000 concerns, there can be no guarantee that the systems of other companies, such as those of our loan customers, will be converted on a timely basis which could have a material effect on the Company. The Company has not incurred significant operating expenses nor will it be required to invest heavily in computer system improvements to be year 2000 compliant.

The Company successfully completed testing for its mission critical applications processed by its third party service provider during the fourth quarter of 1998, following the conversion to the expanded code for year 2000. Nearly all other mission critical applications were successfully tested during the first quarter of 1999 and testing for year 2000 compliance was substantially completed by March 31, 1999. There are three systems still in process of being tested to validate their year 2000 compatibility. Contingency plans for year 2000 issues have been tested with revisions in progress. These contingency plans address potential business interruptions related to the year 2000 as well as liquidity and cash availability contingencies as the millennium approaches.

Liquidity management is the ability to meet the cash flow requirements of customers who may be either depositors wishing to withdraw funds or borrowers needing assurance that sufficient funds will be available to meet their credit needs.

Core deposits are a major source of funds used to meet cash flow needs. Maintaining the ability to acquire these funds as needed in a variety of money markets is a key to assuring liquidity. When evaluating the movement of these funds even during times of large interest rate changes, it is apparent that the Company continues to attract deposits that can be used to meet cash flow needs. Management continues to monitor the liquidity and potentially volatile
liabilities ratios to ensure compliance with Asset-Liability Committee targets. These targets are set to ensure that the Company meets the liquidity requirements deemed necessary by management and regulators.

Another source available for meeting the Company's liquidity needs is available-for-sale securities. The available-for-sale portfolio is composed of securities with a readily available market that can be used to convert to cash if the need arises. In addition, the Company maintains a federal funds position that provides day-to-day funds to meet liquidity needs and may also obtain advances from the Federal Home Loan Bank (FHLB) or the treasury tax and loan note account. Historically, the Company has not relied upon these sources to meet long-term liquidity needs. Sources of funds derived from the FHLB are used primarily to match mortgage loan originations in order to minimize interest rate risk, but may be used to provide short-term funding.

\section*{Capital Resources}

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum balances and ratios. All banks are required to have core capital (Tier I) of at least \(4 \%\) of risk-weighted assets (as defined), \(4 \%\) of average assets (as defined), and total capital of \(8 \%\) of risk-weighted assets (as defined).

As of June 30, 1999, the most recent notification from the Federal Deposit Insurance Corporation (FDIC) categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum total risk-based, Tier I risk-based, and Tier I leverage ratios of \(10 \%, 6 \%\), and \(5 \%\), respectively. In the opinion of management, there are no conditions or events since the last notification that have changed the institution's category. The Bank's actual capital amounts and applicable ratios are as follows:
\begin{tabular}{|c|c|c|c|}
\hline \multirow[t]{3}{*}{} & & Actual & \multirow{3}{*}{Ratio} \\
\hline & & & \\
\hline & & (000) & \\
\hline \multicolumn{4}{|l|}{As of June 30, 1999} \\
\hline \begin{tabular}{l}
Total Capital ............... \\
(to Risk Weighted Assets)
\end{tabular} & \$ & 119,847 & 15.5\% \\
\hline ```
Tier I Capital ................
    (to Risk Weighted Assets)
``` & \$ & 110,169 & 14.3\% \\
\hline Tier I Capital ................... (to Adjusted Average Assets) & \$ & 110,169 & 9.7\% \\
\hline \multicolumn{4}{|l|}{As of December 31, 1998} \\
\hline \begin{tabular}{l}
Total Capital ............... \\
(to Risk Weighted Assets)
\end{tabular} & \$ & 112,850 & 15.2\% \\
\hline \begin{tabular}{l}
Tier I Capital ............... \\
(to Risk Weighted Assets)
\end{tabular} & \$ & 103,577 & 14.0\% \\
\hline \begin{tabular}{l}
Tier I Capital .................... \\
(to Adjusted Average Assets)
\end{tabular} & \$ & 103,577 & 9.8\% \\
\hline
\end{tabular}

Management recognizes the importance of maintaining a strong capital base. As the above ratios indicate, the Company exceeds the requirements for a well capitalized bank.

Book value per share was \(\$ 18.44\) and \(\$ 17.80\) at June 30, 1999 and December 31, 1998, respectively. Quarterly cash dividends were \(\$ .21\) per share during the first and second quarters of 1999, up from \(\$ .19\) per share during the fourth quarter of 1998. All per-share figures have been restated to reflect the 50\% stock dividend issued January 20, 1998.

The Company's capital policy is to evaluate future needs based on growth, earnings trends and anticipated acquisitions.

THE PEOPLES HOLDING COMPANY AND SUBSIDIARY

\section*{QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK}

There have been no significant changes to our disclosure on quantitative and qualitative disclosures about market risk since December 31, 1998. For additional information, see the Company's Form 10-K for the year ended December 31, 1998.

Part II. OTHER INFORMATION

Item 1. Legal Proceedings
There have been no material proceedings against the Company during the quarter ending June 30, 1999.

Item 2. Changes in Securities

On June 24, 1999, the Company purchased the business of
Reed-Johnson Insurance Agency, Inc. with the issuance of 40,530 shares of the Company's common stock. The transaction is being accounted for under the purchase method of accounting, and increased the outstanding shares of common stock of the Company from 6,191,854 to 6,232,384.

Item 4. Submission of Matters to a Vote of Shareholders

The annual meeting of the shareholders of The Peoples Holding Company was held on April 13, 1999, for the purpose of electing four members to the board of directors for a three year term and to ratify the appointment of the independent auditors. Proxies for the meeting were solicited pursuant to Section 14(a) of the Securities Exchange Act of 1934
\begin{tabular}{|c|c|c|c|}
\hline Election of Directors & For & Withheld & Not Voting \\
\hline \multicolumn{4}{|l|}{THREE-YEAR TERM} \\
\hline William M. Beasley & 3,882,485 & 56,751 & 1,905,236 \\
\hline Marshall H. Dickerson & 3,876,219 & 63, 017 & 1,905,236 \\
\hline Eugene B. Gifford, Jr. & 3,883,820 & 55,416 & 1,905,236 \\
\hline H. Joe Trulove & 3,884, 225 & 55,011 & 1,905,236 \\
\hline & For & Against & Abstain \\
\hline \multicolumn{4}{|l|}{Ratify appointment of} \\
\hline \multicolumn{4}{|l|}{Ernst \& Young LLP as} \\
\hline independent auditors & & & \\
\hline for 1999 & 3,907,248 & 83 & 1,937,141 \\
\hline
\end{tabular}

Item 6(b) Reports on Form 8-K
There were no reports filed on Form 8-K during the second quarter of 1999.

\section*{SIGNATURES}

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE PEOPLES HOLDING COMPANY

Registrant

John W. Smith
President \& Chief Executive Officer

6-MOS
DEC-31-1999
JUN-30-1999
22,494
0
0
200, 255
85, 474
87,061
762,903
10,615
1,160,087
977,454
34,762
14,465
19,188
0
0
31,162
1,160, 087
83, 056
32,977
8,143
420
41,540 17,562 18,403
23,137
2,021
34
20,650
12,002
12, 002

0
0
8,372
1.35
1.35
4.69

250
6,944
166
0
9,744
1,324
174
10,615
10,615
336```

