

First Quarter 2024 Earnings Call

Forward-Looking Statements



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This presentation may contain various statements about Renasant Corporation ("Renasant," "we," "our," or "us") that constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Statements preceded by, followed by or that otherwise include the words "believes," "expects," "projects," "anticipates," "intends," "estimates," "plans," "potential," "focus," "possible," "may increase," "may fluctuate," "will likely result," and similar expressions, or future or conditional verbs such as "will," "should," "would" and "could," are generally forward-looking in nature and not historical facts. Forward-looking statements include information about our future financial performance, business strategy, projected plans and objectives and are based on the current beliefs and expectations of management. We believe these forward-looking statements are reasonable, but they are all inherently subject to significant business, economic and competitive risks and uncertainties, many of which are beyond our control. In addition, these forward-looking statements are subject to change. Actual results may differ from those indicated or implied in the forward-looking statements; such differences may be material. Prospective investors are cautioned that any forward-looking statements are not guarantees of future performance and involve risks and uncertainties. Investors should not place undue reliance on these forward-looking statements, which speak only as of the date they are made.

Important factors currently known to management that could cause our actual results to differ materially from those in forward-looking statements include the following: (i) Renasant's ability to efficiently integrate acquisitions into its operations, retain the customers of these businesses, grow the acquired operations and realize the cost savings expected from an acquisition to the extent and in the timeframe anticipated by management; (ii) the effect of economic conditions and interest rates on a national, regional or international basis; (iii) timing and success of the implementation of changes in operations to achieve enhanced earnings or effect cost savings; (iv) competitive pressures in the consumer finance, commercial finance, insurance, financial services, asset management, retail banking, factoring and mortgage lending and auto lending industries; (v) the financial resources of, and products available from, competitors; (vi) changes in laws and regulations as well as changes in accounting standards; (vii) changes in policy by regulatory agencies; (viii) changes in the securities and foreign exchange markets; (ix) Renasant's potential growth, including its entrance or expansion into new markets, and the need for sufficient capital to support that growth; (x) changes in the quality or composition of our loan or investment portfolios, including adverse developments in borrower industries or the repayment ability of individual borrowers or issuers of investment securities, or the impact of interest rates on the value of our investment securities portfolio; (xi) an insufficient allowance for credit losses as a result of inaccurate assumptions; (xii) general economic, market or business conditions, including the impact of inflation; (xiv) changes in demand for loan products and financial services; (xv) concentration of deposit and credit exposure; (xvi) changes or the lack of changes in interest rates, yield curves and interest rate spread relationships; (xvii) increased cybersecurity risk, including potent

Management believes that the assumptions underlying our forward-looking statements are reasonable, but any of the assumptions could prove to be inaccurate. Investors are urged to carefully consider the risks described in Renasant's filings with the Securities and Exchange Commission ("SEC") from time to time, including its most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, which are available at www.renasant.com and the SEC's website at www.sec.gov. We undertake no obligation, and specifically disclaim any obligation, to update or revise our forward-looking statements, whether as a result of new information or to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time, except as required by federal securities laws.

Overview



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Snapshot

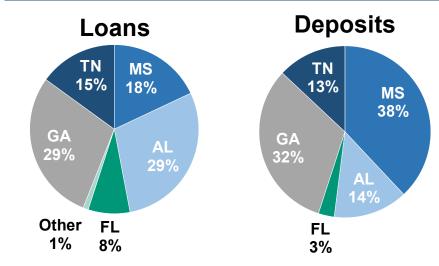
Assets: \$17.3 billion

Loans: 12.5

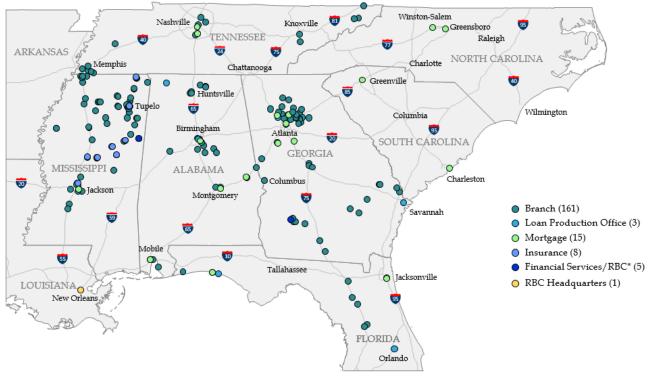
Deposits: 14.2

Equity: 2.3

Loans and Deposits by State



Footprint



^{*}Republic Business Credit operates on a nationwide basis. Locations in California, Illinois and Texas are not shown.

- Net income of \$39.4 million with diluted EPS of \$0.70 and adjusted diluted EPS (non-GAAP)⁽¹⁾ of \$0.65. The Company sold a portion of its mortgage servicing rights ("MSRs") for a gain of \$3.5 million, which increased diluted EPS by \$0.05
- Net interest margin decreased 3 basis points to 3.30% on a linked quarter basis
- Loans increased \$149.3 million, or 4.9% annualized
- Deposits increased \$160.4 million; core deposits, which excludes brokered deposits, increased \$279.6 million
- Cost of total deposits increased 18 basis points to 2.35%; noninterest-bearing deposits represented 24.7% of total deposits
- The ratio of allowance for credit losses on loans to total loans remained at 1.61%
- Nonperforming loans represented 0.59% of total loans, an increase of 3 basis points on a linked quarter basis;
 annualized net loan charge-offs were 0.01% of average loans

Balance Sheet

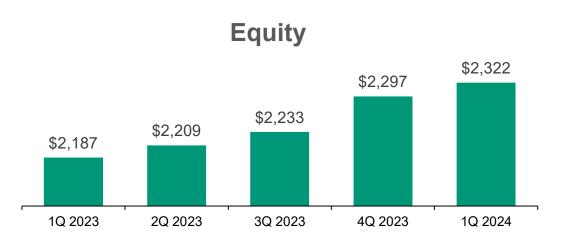


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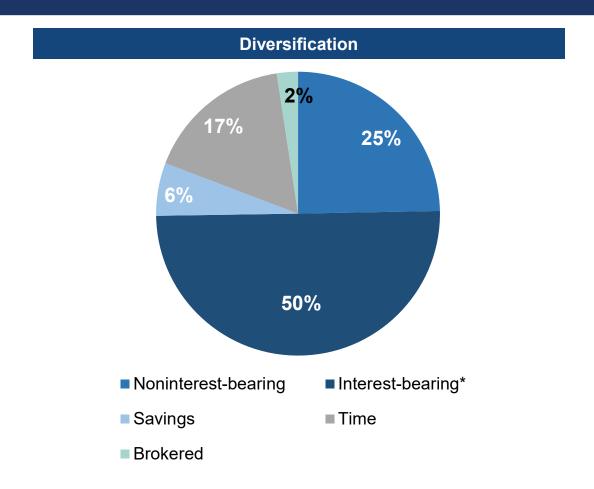


Note: Dollars in millions

Core Deposit Funding

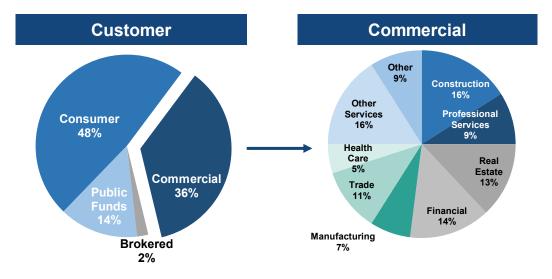


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Granularity

- Average deposit account is \$31 thousand; commercial and consumer deposit accounts, excluding time deposit accounts, averaged approximately \$78 thousand and \$13 thousand, respectively
- Top 20 depositors, excluding public funds, comprise 4.6% of total deposits

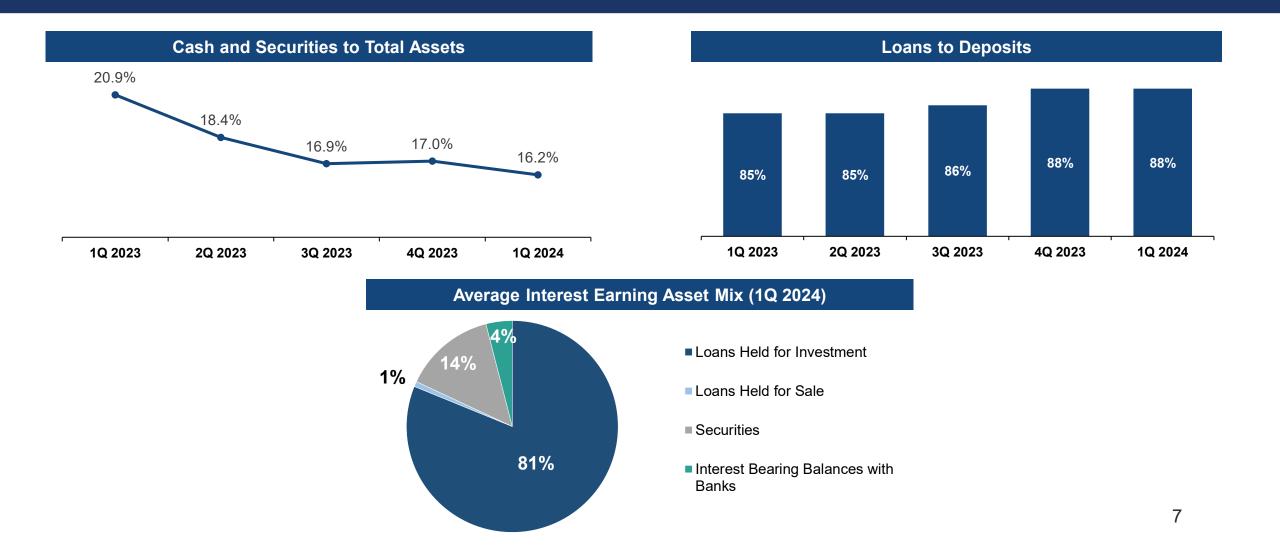


Note: As of March 31, 2024

Strong Liquidity Position



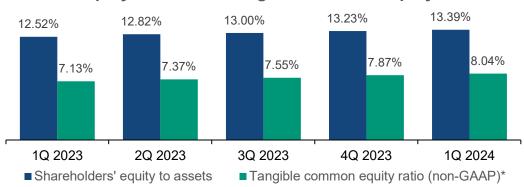
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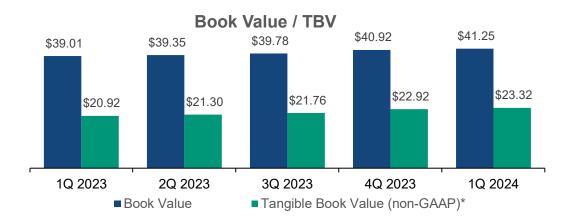


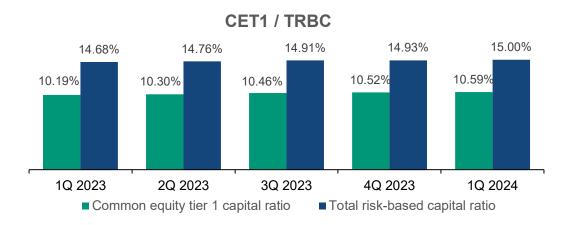


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Equity to Assets / Tangible Common Equity Ratio







Highlights

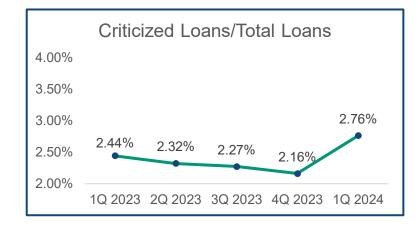
- \$100 million stock repurchase program is in effect through October 2024; there was no buyback activity in the first quarter of 2024
- Consistent dividend payment history, including through the 2008 financial crisis
- Unrealized losses on the HTM portfolio would have a negative impact of 47 basis points on the TCE ratio at March 31, 2024; unrealized losses on both HTM and AFS would have a negative impact of 149 basis points on CET1 and the Company would remain above wellcapitalized thresholds at March 31, 2024

^{*} Tangible Common Equity and Tangible Book Value are non-GAAP financial measures. A reconciliation of GAAP to non-GAAP financial measures is included in the earnings release furnished to the SEC on the same Form 8-K as this presentation under the heading "Non-GAAP Reconciliations".

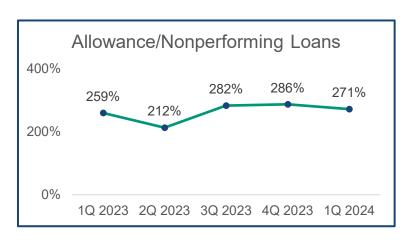
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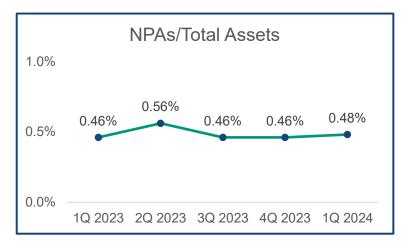
Asset Quality

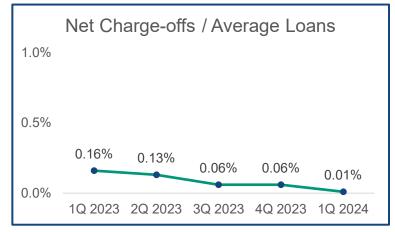


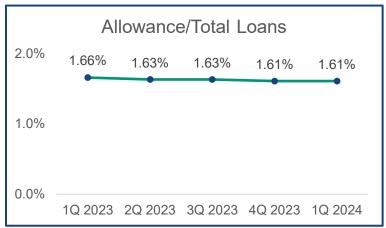








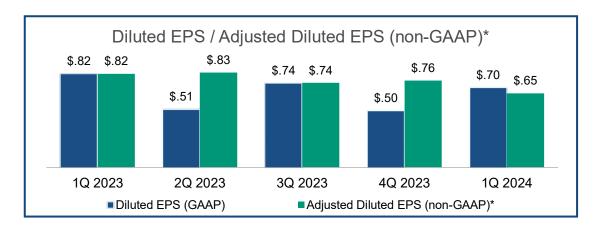


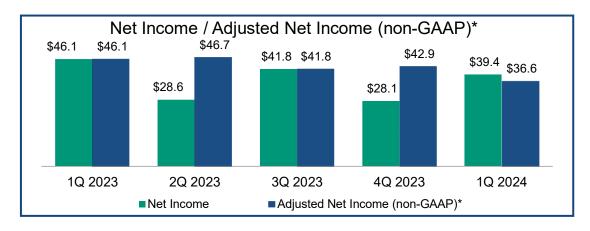


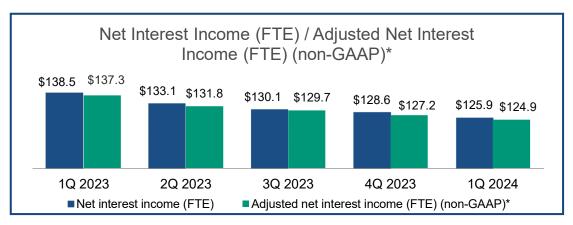
Profitability

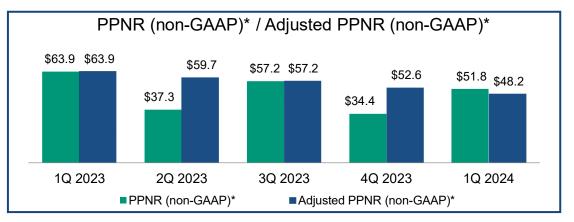


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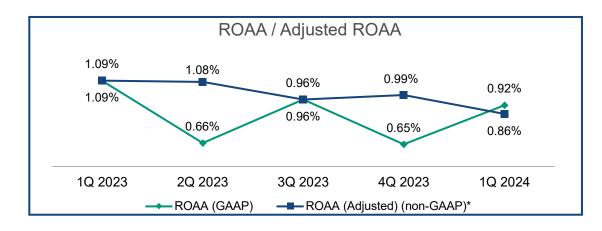


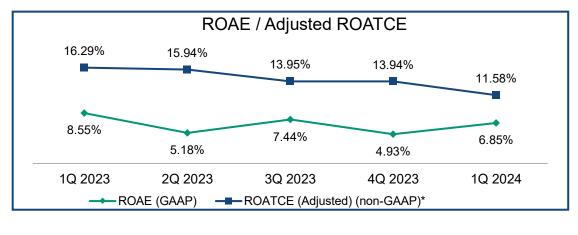
Note: Dollars in millions except per share amounts.

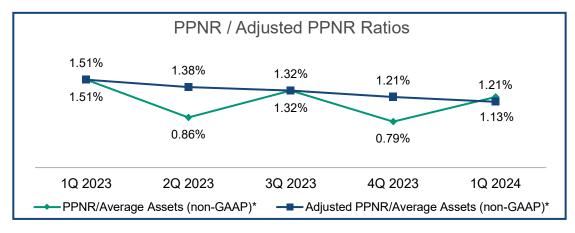
Profitability Ratios

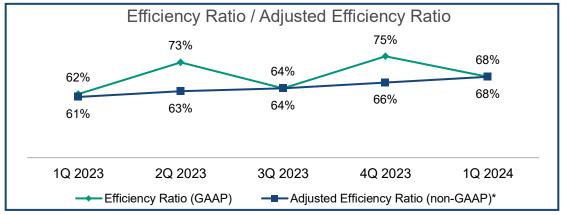


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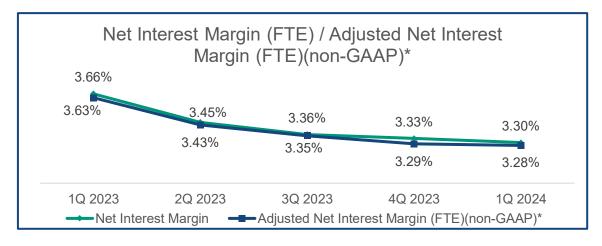


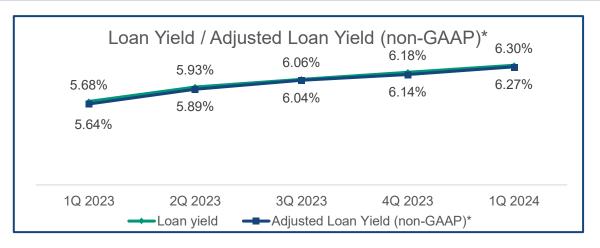
^{*}Adjusted ROAA, Adjusted ROATCE, PPNR/Average Assets, Adjusted PPNR/Average Assets and Adjusted Efficiency Ratio are non-GAAP financial measures. A reconciliation of GAAP to non-GAAP financial measures is included in the earnings release furnished to the SEC on the same Form 8-K as this presentation under the heading "Non-GAAP Reconciliations".

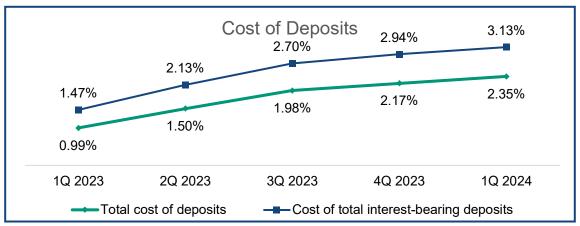
Net Interest Margin (FTE), Loan Yield and Cost of Deposits



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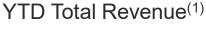


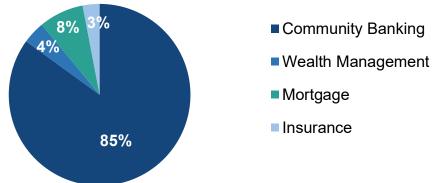
Noninterest Income / Total Revenue



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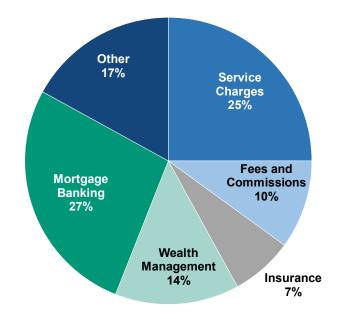




Note: Dollars in millions

(1) Total revenue is calculated as net interest income plus noninterest income.

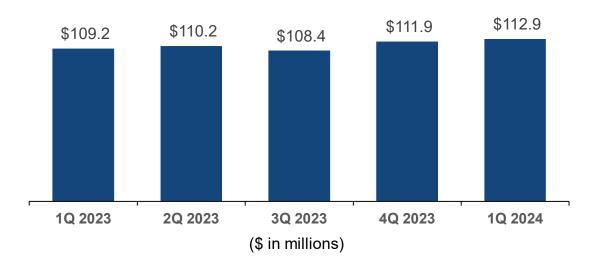
Noninterest Income Mix - 1Q 2024

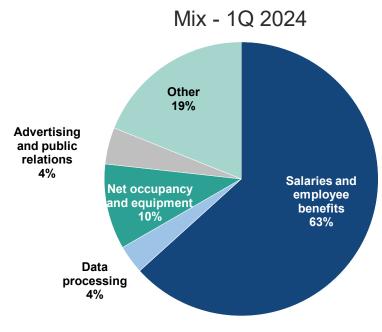


• Noninterest income increased \$21.0 million on a linked quarter basis. In the fourth quarter of 2023, the Company recognized impairment charges of \$19.4 million as a result of its determination to sell a portion of its available-for-sale securities; there was no such impairment in the first quarter of 2024. Noninterest income for the fourth quarter of 2023 also included the receipt of \$2.3 million related to Renasant's participation in a recovery agreement, with minimal recoveries in the first quarter of 2024. During the first quarter of 2024, the Company sold a portion of its MSRs for a gain of \$3.5 million. A gain of \$547 thousand relating to a previous sale of MSRs was recognized in the fourth quarter of 2023.

Noninterest Expense

(\$ in thousands)	4Q23		1Q24		Change	
Salaries and employee benefits	\$ 7	1,841	\$	71,470	\$	(371)
Data processing	;	3,971		3,807		(164)
Net occupancy and equipment	1	1,653		11,389		(264)
Advertising and public relations	,	3,084		4,886		1,802
Other	2	1,331		21,360		29
Total	\$ 11	1,880	\$	112,912	\$	1,032





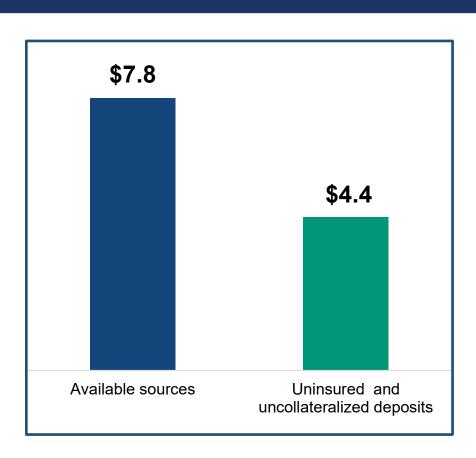
 Noninterest expense increased \$1.0 million on a linked quarter basis. The Company contributed \$1.1 million to certain charitable organizations (recorded in advertising and public relations expense), which qualify as tax credits and will reduce income tax expense dollar for dollar in 2024. In the first quarter of 2024, the Company recorded expense of \$0.7 million related to the FDIC special assessment, as compared to the \$2.7 million recorded in the fourth quarter of 2023



Appendix

Available Liquidity and Uninsured Deposits





Liquidity Sources					
Internal Sources					
Cash and cash equivalents	\$	8.0			
Unencumbered securities ⁽¹⁾		0.8			
External Sources					
FHLB borrowing capacity ⁽²⁾		2.9			
Federal Reserve Discount Window		0.6			
Other ⁽³⁾		2.7			
Total	\$	7.8			

	Uninsured Deposits		% of Total Deposits	
Uncollateralized	\$	4.4	31.0%	
Collateralized public funds		1.6	11.3%	
Total	\$	6.0	42.3%	

Note: As of March 31, 2024; dollars in billions

⁽¹⁾ Approximately \$171 million of the unencumbered securities are placed at the Fed

⁽²⁾ Does not include loans participated to REITs that could be moved to Renasant Bank and pledged for additional capacity

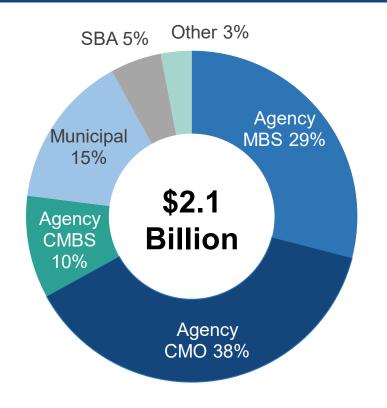
⁽³⁾ Includes untapped brokered CDs (per internal policy limits) and unsecured lines of credit

Securities



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Composition (at Amortized Cost)



Highlights

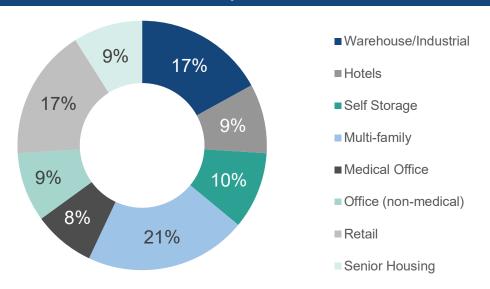
- Represents 11.3% of total assets
- Duration of 4.9 years
- 61% of portfolio HTM
 - 10% of HTM are CRA investments
 - 24% of HTM are Municipals
- Unrealized losses in AOCI on securities totaled \$220.8 million (\$165.7 million, net of tax); unrealized losses in AOCI on HTM securities totaled \$75.2 million (\$56.1 million, net of tax)

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Non-Owner Occupied CRE - Term* and Office



Non-Owner Occupied CRE - Term*



- 31.8% of total loans
 - Average loan size of \$2.0 million
- Non-performing loans of 0.24%
- Weighted average LTV of 55.7%
- 30-89 days past due of 0.08%

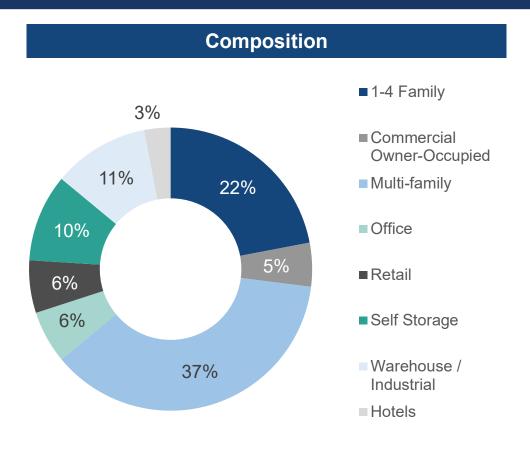
Office (non-medical)

- \$340 million portfolio, 2.7% of total loans
- 0.24% past due or nonaccrual
- Average loan size of \$1.0 million
- Weighted average LTV of 57.0%
- 87% of portfolio < 75% LTV

Construction



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Highlights

- 9.9% of total loans
- 0.02% past due or nonaccrual
- Average loan size of \$1.9 million
- Weighted average LTV of 60.2%

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ACL / Loss Absorption



	12/31/2023			3/31/2024		
		ACL as a %			ACL as a %	
(\$ in thousands)	ACL	of Loans		ACL	of Loans	
Commercial, Financial, Agricultural	\$ 43,980	2.35	\$	45,922	2.46	
Lease Financing Receivables	2,515	2.17		2,554	2.38	
Real Estate - 1-4 Family Mortgage	47,270	1.37		47,532	1.39	
Real Estate - Commercial Mortgage	77,048	1.40		78,783	1.37	
Real Estate - Construction	18,612	1.40		17,317	1.39	
Installment loans to individuals	9,153	8.84		8,944	9.16	
Allowance for Credit Losses on Loans	198,578	1.61		201,052	1.61	
Allowance for Credit Losses on Deferred Interest	1,245			1,245		
Reserve for Unfunded Commitments	16,918			16,718		
Total Reserves	216,741			219,015		
Purchase Accounting Discounts	8,593			7,635		
Total Loss Absorption Capacity	\$ 225,334		\$	226,650		

Mortgage Banking

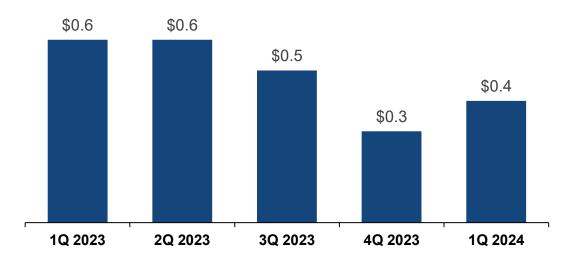


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Mortgage Banking Income

(\$ in thousands)	1Q23	4Q23	1Q24	
Gain on sales of loans, net	\$ 4,770	\$ 1,860	\$ 4,535	
Fees, net	1,806	2,010	1,854	
Mortgage servicing income, net	1,941	2,722	4,981	
Mortgage banking income, net	\$ 8,517	\$ 6,592	\$ 11,370	

Locked Volume (in billions)



Mix

(in %)	1Q23	4Q23	1Q24
Wholesale	36	52	51
Retail	64	48	49
Purchase	86	87	88
Refinance	14	13	12

Gain on sale margin*

