```
                            UNITED STATES
    SECURITIES AND EXCHANGE COMMISSION
        WASHINGTON, D. C. 20549
                        FORM 10-Q
        QUARTERLY REPORT UNDER SECTION 13 OR 15(d)
        OF THE SECURITIES EXCHANGE ACT OF 1934
        For the quarter ended March 31, }199
            Commission File Number 0-12154
            THE PEOPLES HOLDING COMPANY
    (Exact name of the registrant as specified in its charter)
        MISSISSIPPI 64-0676974
(State of Incorporation) (I.R.S. Employer Identification Number)
    209 Troy Street, P. O. Box 709, Tupelo, Mississippi 38801
    (Address of principal executive offices)
    Registrant's telephone number including area code 601-680-1001
Indicate by check whether the registrant (1) has filed all reports
required to be filed by Section 13 or 15(d) of the Securities
Exchange Act of }1934\mathrm{ during the preceding 12 months, and (2) has
been subject to such filing requirements for the past 90 days.
                                    YES X NO
```

$\qquad$

```
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as to the latest practicable date.
Common stock, \$5 Par Value, 2,417,829 shares outstanding
as of April 29, 1994
```

THE PEOPLES HOLDING COMPANY INDEX

PART 1. FINANCIAL INFORMATION PAGE

Item 1. FINANCIAL STATEMENTS (UNAUDITED)
Consolidated Balance Sheets -
March 31, 1994 and December 31, 1993.................. 3
Consolidated Statements of Income - Three Months
Ended March 31, 1994 and 1993............................. 5
Consolidated Statements of Cash Flows Three Months Ended March 31, 1994 and 1993......... 7
Notes to Consolidated Financial Statements................. 9
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations................. 11

PART II. OTHER INFORMATION

Item 1. Legal Proceedings.................................. 23

Item 6.(b) Reports on Form 8-K.

## THE PEOPLES HOLDING COMPANY AND SUBSIDIARY

 CONSOLIDATED BALANCE SHEETS
## [S]

Assets
Cash and due from banks
Federal Fund Sold

Interest bearing balances with banks
Securities (Market value-
\$246,820,927 and \$234,979,483 at
March 31, 1994 and December 31, 1993)
Loans
Unearned Income
Allowance for loan losses
Net Loans
Bank premises and equipment
Other assets
Total Assets
[S]
Liabilities
Deposits:
Non-interest bearing Interest bearing

Total Deposits
Treasury tax and loan account
Notes and debentures payable
Other liabilities
Total Liabilities

Shareholders' Equity
Common Stock, \$5 par value4,200,000 shares authorized $2,417,829$ shares issued and outstanding at March 31, 1994 and December 31, 1993 $12,089,145$
$12,089,145$

Capital surplus
30, 000, 000
30,000,000
29,204,724 27,834,568

DECEMBER 31 1993
(Note 1)
[C]
\$ 35,956,431 8,000,000
$43,956,431$

77,887

246,366,374
230,904, 295
436,417,193
427,416, 747
( $9,657,851$ )
( 6,561,133)
420,198, 209
15, 443, 252
17,432,343
9,835,772)
( $6,216,854$ )
411,364,121
15,537, 825
16,669,428
\$ 718,509,987
===========

131, 965, 607
538,618,567
670,584,174
3,125, 607
5,173,578
7,046,055
685,929,414
[C]

99,140, 347
537,598,201
636,738,548
4, 000, 000
59,797
7,787,929
648,586,274

Retained earnings

Adjustment to unrealized losses on available-for-sale securities, net of tax

Total Shareholders' Equity
Total Liabilities and Shareholders' Equity
\$ 756,916, 282 \$ 718,509,987
$====================$

THE PEOPLES HOLDING COMPANY AND SUBSIDIARY
[S]
Interest Income
Interest and fees on loans
Interest on balances with banks
Interest on federal funds sold
Interest on investment securities: Taxable
Tax-exempt
Total interest income
Interest Expense
Interest on time deposits of $\$ 100,000$ or more
Interest on other deposits
Interest on borrowed funds
Total interest expense
Net interest income
Provision for possible loan losses
Net interest income after
provision for possible
loan losses
Other income
Service charges
Fees and commission
Trust department income
Trading account income
Net investment security gains
Other operating income
Total other income
Other Expenses
Salaries and employee benefits
Occupancy of bank premises
Furniture and equipment depreciation, rental cost, servicing, etc..
Other operating expense
Total other expenses

Income before income taxes Income taxes

Income before cumulative effect of
changes in accounting principles
Cumulative effect of changes in
accounting principle, net of income taxes

Net income
[CAPTION]

| THREE MONTHS ENDED MARCH 31 |  |
| :---: | :---: |
| 1994 | 1993 |
| ------ |  |
| (Unaudited) |  |

513,469 407,388
3,630,176 3,542,035 70,045 30,276
--------- ----------

4,213,690 3,979,699
$\begin{array}{rr}--------- & ---------- \\ 7,453,519 & 7,479,820\end{array}$

$$
491,851 \quad 1,158,993
$$

| $6,961,668$ | $6,320,827$ |
| ---: | ---: |
| $1,345,036$ | $1,145,855$ |
| 378,557 | 352,319 |
| 114,420 | 107,145 |
| 0 | 135,719 |
| 2,790 | 600 |
| 599,652 | 351,691 |
| ----------1 |  |


| 3,858,262 | 3,614, 074 |
| :---: | :---: |
| 495,364 | 459,477 |
| 296,025 | 255,235 |
| 2,440,110 | 2,106,240 |
| \$ 7,089,761 | \$ 6,432,026 |
| 2,312,362 | 1,982,130 |
| 386,114 | 633,763 |

$$
1,926,248 \quad 1,348,367
$$


19941993
[C]
[S]
Earnings per share:
Income before cumulative effect of changes in accounting principles
Cumulative effect of changes in accounting principles

Total earnings per share
\$ . 80

| .00 | .22 |  |
| ---: | ---: | ---: |
| --- | --- |  |
| \$ | .80 | \$ |

Earnings per share data for 1994 and 1993 are based on $2,417,829$ shares outstanding. Cash dividend per share is based on actual amounts declared.
[FN]
See Notes to Consolidated Financial Statements.

## THE PEOPLES HOLDING COMPANY AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS

[CAPTION]
[S]
Operating Activities
Net Income
Adjustments to reconcile net income to net cash provided by operating activities:
Provision for loan losses
Provision for depreciation and amortization
Net amortization accretion of securities' premiums/discounts
Increase (decrease) in interest receivable
Increase in interest payable
Gain on sale of trading securities
Proceeds from sales of trading securities
Gain on sale/call of securities
Increase (decrease)in other liab.
Deferred income tax
Gain on sale of fixed assets
(Increase) decrease
in other assets
Net Cash Provided by Operating Activities

Investment Activities
Net increase in balances with other banks
Proceeds from maturities/calls of investment securities
Purchase of investment securities
Net increase in loans
Proceeds from sale of fixed assets
Purchase of premises and equipment
Net cash used in Investment Activities

THREE MONTHS ENDED MARCH 31
1994
$---($ Unaudited)
[C]
[C]
\$ 1,926,248 \$ 1,870,885

491,851 1,158,993
384,428 322,483
595,354 194,451
$(528,095) \quad 326,913$
44,175 228,563
$(135,719)$
$5,075,625$
$(2,791) \quad(600)$
(786,049) 1,130,505
$(228,703) \quad(1,307,076)$
$(2,575)$
(653)

133, 530
$(1,132,232)$

2,029,295 7,730,216
$(197,474)$
$(22,370)$

| $24,310,185$ | $25,552,866$ |
| :---: | :---: |
| $(40,829,980)$ | $(43,789,976)$ |
| $(9,396,139)$ | $1,117,946$ |
| 1,314 | 10,207 |
| $(201,802)$ | $(144,229)$ |

$(26,313,896) \quad(17,275,556)$
[CAPTION]

|  | 1994 | 1993 |
| :--- | :---: | :---: |
| [S] | [C] | [C] |
| Financing Activities |  |  |
| Net increase in demand and savings |  |  |
| deposits |  |  |
| Net increase (decrease) in time | $35,799,726$ | $16,884,782$ |


| deposits | $(1,954,100)$ |  |  | $(9,956,122)$ |
| :---: | :---: | :---: | :---: | :---: |
| Net increase (decrease) in shortterm borrowed funds |  | $(874,393)$ |  | 335,303 |
| Increase (decrease) in long-term debt |  | 5,113, 781 |  | $(22,437)$ |
| Cash dividends paid |  | $(556,101)$ |  | ( 531,922 ) |
| Net Cash Provided by Financing Activities |  | 37,528,913 |  | 6,709,604 |
| Increase (decrease) in Cash and Cash Equivalents |  | 13, 244, 312 |  | $(2,835,736)$ |
| Cash and Cash Equivalents at beginning of period |  | 43, 956,431 |  | 57, 062,966 |
| Cash and Cash Equivalents at end of period | \$ | 57,200,743 | \$ | 54, 227,230 |
| Cash paid for: |  |  |  |  |
| Interest expense | \$ | 4,169,515 | \$ | 3,751,136 |
| Income taxes |  | 315, 000 |  | 300, 000 |
| Non-cash transactions: |  |  |  |  |
| Transfer of loans to other real <br> estate$\$ \quad 70,200$ |  |  |  |  |
| Unrealized loss on securities |  |  |  |  |
| Decrease in securities | \$ | 465,153 |  |  |
| Increase in deferred taxes | \$ | 158,152 |  |  |
| Decrease in equity | \$ | 307, 001 |  |  |

the Peoples holding company and subsidiary NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Note 1 Basis of Presentation

The consolidated balance sheet at December 31, 1993, has been derived from the audited financial statements at that date. The accompanying unaudited consolidated financial statements reflect all adjustments (consisting only of normally recurring accruals) which are, in the opinion of management, necessary to a fair statement of the results for the interim periods presented. The statements should be read in conjunction with the summary of accounting policies and notes to financial statements included in the Registrant's annual report for the year ended December 31, 1993. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been omitted in accordance with the rules of the Securities and Exchange Commission.

## Note 2 Changes in Accounting Methods

In May 1993, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 115, "Accounting for Certain Investments in Debt and Equity Securities", effective for fiscal years beginning after December 15, 1993. Under the new rules, debt securities that the Company has both the positive intent and ability to hold to maturity are carried at amortized cost. Debt securities that the Company does not have the positive intent and ability to hold to maturity and all marketable equity securities are classified as available-for-sale or trading and carried at fair value. Unrealized holding gains and losses on securities classified as available-for-sale are carried as a separate component of shareholders' equity. Unrealized holding gains and losses on securities classified as trading are reported in earnings.
[CAPTION]
Securities are summarized as follows at March 31, 1994:

## [S]

Held to maturity (amortized cost)
Available for sale (estimated fair value)
Total securities
[C]
\$ 43, 033, 280
203,333, 094
\$ 246,366,374
=============

The amortized cost of securities held to maturity at March 31, 1994 was \$43, 487, 833 .

During April, 1994, the Company entered into an agreement with The Resolution Trust Corporation to purchase selected assets and assume certain liabilities of the New Albany, Southaven and Hernando branches of the Security Federal Savings and Loan Association. The acquisition was approved by regulatory authorities and consummated on April 15, 1994. Total deposit acquired were approximately $\$ 32$ million.

Note 4 Income Taxes
[CAPTION]
Federal income taxes payable (receivable were as follows:
[S]
[C]
Current
Deferred
\$ 391,804
$(1,627,651)$
\$ $(1,235,847)$
==========
[CAPTION]
The components of income tax expense (credits) are presented below:
[S] [C]
Current
\$ 483,890
Deferred
( 97,776)
\$ 386,114
[CAPTION]
The difference between income tax expense and the amount computed by applying the statutory federal income tax rate to operating earnings results from the following:
[S]
Federal tax expense at statutory rate
Add (deduct) effect of:
Tax-exempt interest income
Amortization of intangible assets
Dividends received deduction
Other items-net

| [C] |  |
| :---: | :---: |
| \$ | 786,204 |
| ( | 214,596) |
|  | 14,227 |
| ( | 6,022) |
| ( | 193,699) |
| \$ | 386,114 |

$$
(214,596)
$$

$$
14,227
$$

$$
(\quad 6,022)
$$

$$
(193,699)
$$

$$
\text { \$ } 386,114
$$

$$
=========
$$

Deferred tax assets resulted largely from temporary differences arising from loan loss provision. Effective January 1, 1993, the Company adopted FASB No. 109, which resulted in a deferred tax rate of $34 \%$.

Historically, the Company has produced taxable income which can fully utilize the deferred tax asset.
the peoples holding company and subsidiary

## Financial Condition

Total assets of The Peoples Holding Company grew from \$718,509,987 on December 31, 1993, to \$756,916,282 on March 31, 1994, or 5.35\% for the three month period. Loans, less unearned income, increased $\$ 9,178,367$ or 2.20\%. Cash and Due From Banks was up from $\$ 35,956,431$ on December 31, 1993, to $\$ 44,200,743$ on March 31 , 1994, or an increase of $\$ 8,244,312$. Securities grew from \$246,364,206 on December 31, 1993, to \$246,754,426 on March 31, 1994. Transaction deposit accounts, which require a $10 \%$ reserve balance in cash or on deposit at the Federal Reserve Bank, were up from $\$ 260,709,000$ on December 31, 1993, to $\$ 282,977,000$ on March 31, 1994.

Total deposits for the first three months of 1993 grew from $\$ 636,738,548$ on December 31, 1993 to $\$ 670,584,174$ on March 31, 1994, or an increase of \$33, 845, 626.

The equity capital to total assets ratio was $9.73 \%$ and $9.38 \%$ for December 31, 1993 and March 31, 1994, respectively.

Results of Operations-Quarter Ended March 31, 1994 compared to 1993
Total interest income was \$11,667,209 for the quarter ended March 31, 1994, compared to $\$ 11,459,519$ for the same quarter in 1993, or an increase of $\$ 207,690$. Interest and fees on loans were $\$ 8,470,392$ for 1994 compared to $\$ 8,303,468$ for 1993 , or an increase of $\$ 166,924$. Average loans were $\$ 416,795,219$ and $\$ 385,243,713$ for 1994 and 1993, respectfully. This amounted to a $8.19 \%$ increase. Average yield on loans was $8.24 \%$ for 1994 compared to $8.74 \%$ for 1993. Average investments were $\$ 235,828,420$ for 1994 compared to $\$ 193,664,096$ for 1993 . This amounted to a $21.77 \%$ increase.

Total interest expense was $\$ 4,213,690$ for 1994 , compared to $\$ 3,979,699$ for 1993 or an increase of $\$ 233,991$. Average total interest bearing deposits was $\$ 562,338,032$ for 1994 compared to $\$ 515,311,701$ for 1993. Interest rates paid on interest bearing deposits were $2.95 \%$ for 1994 compared to 3.11\% for 1993. Interest on borrowed funds was \$70,045 for 1994 compared to \$30,276 for 1993.

The net interest spread was 4.05\% for 1994 compared to 4.58\% for 1993.

Provision for possible loan losses was $\$ 491,851$ for 1994 compared to $\$ 1,158,993$ for 1993 ．The allowance for loan losses was $1.54 \%$ and $1.88 \%$ to total loans outstanding，net of unearned discount，on March 31， 1994 and 1993，respectively．Total non－performing loans was $\$ 3,987,660$ on March 31， 1994，compared to $\$ 6,207,491$ for March 31，1993．Management felt that with the decrease in non－performing loans the allowance for loan losses could be decreased also．The allowance for loan losses was $\$ 7,294,158$ on March 31，1993，compared to \＄6，561，133 on March 31， 1994.

Allowance for Loan Losses：
［CAPTION］

## ［S］

Balance，January 1 Provision for Loan losses

| March | March |
| :---: | :---: |
| 1994 | 1993 |

［C］
\＄6，216，854 491， 851
－－－－－－－－
$6,708,705$
［C］
\＄6，462，925
1，158，993
－－－－－－
7，621，918
－－－－－－－－

＝＝＝＝＝＝＝＝＝
ーニーニーニーニ
［CAPTION］

| March | March |
| ---: | ---: |
| 1994 | 1993 |

［C］
\＄416，795， 219
426，759， 342
147，572
6，561，133
［C］
\＄385，243， 713
387，305，898
327，760
7，294，158

Ratios：
Net Charge－Offs to：

| Net Loans－Average | $0.04 \%$ | $0.09 \%$ |
| :--- | ---: | ---: |
| Allowance for Loan Losses | $2.25 \%$ | $4.49 \%$ |
|  |  |  |
| lowance for Loan Losses to： | $1.54 \%$ | $1.88 \%$ |
| Net Loans－Quarter End | $164.54 \%$ | $117.51 \%$ |
| Non－Performing Loans |  |  |
| n－Performing Loans to： | $0.93 \%$ | $1.60 \%$ |
| Net Loans－Quarter End | $0.96 \%$ | $1.61 \%$ |
| Net Loans－Average |  |  |

［CAPTION］
The following table shows the principal amounts of nonaccrual loans at June 30 for the years indicated．

> March

1994
［C］

| 1，117，766 | $\begin{aligned} & 1,055,365 \\ & 5,152,126 \end{aligned}$ |  |
| :---: | :---: | :---: |
| 2，869，894 |  |  |
| \＄3，987，660 | \＄ | 6，207，491 |

［S］
Non－Performing Loans
Non－Accruing
Accruing Loans Past Due
90 Days or More
Total Non－Performing Loans

3\％
1．61\％

Loan Loss Analysis：
Net loans－Average
Net loans－Quarter End
Net Charge－Offs
Allowance for Loan Losses
$0.96 \%$
1．88\％

Other expenses were $\$ 7,089,761$ for 1994 compared to $\$ 6,432,026$ for 1993, or an increase of $\$ 657,735$. This amounted to a $10.23 \%$ increase. Salaries and employee benefits were up $\$ 244,188$, occupancy of bank premises was up \$35,887, furniture and equipment depreciation, rental cost, servicing, etc. were up $\$ 40,790$ and other operating expense was up $\$ 333,870$.

Income tax expense was $\$ 386,114$ for 1994 compared to $\$ 633,763$ for 1993.

Statistical Summary March 31, 1994 [CAPTION]

Loans and leases, net of unearned income

Interest bearing bank
balances and federal funds sold

Taxable investment/trading securities

Nontaxable investment securities

Total investment and trading securities

Total earning assets
Cash and due from banks
Other assets, less allowance for loan losses Total assets
[S]
Interest bearing liabilities:
Interest bearing demand
deposit accounts
Savings accounts
Time Deposits
Total interest
bearing deposits

YIELDS/ RATES
[C]
[C]

| 961,605 | $177,531,010$ |
| ---: | ---: |
| 532,018 | $96,362,729$ |
| $2,650,022$ | $288,444,293$ |
| --------------- |  |
| $4,143,645$ | $562,338,032$ |

[C]

8,470,392

191, 530
25,079, 065
$2,374,123 \quad 193,314,300$

| 631,164 | $42,514,120$ | $9.00 \% T E$ |
| ---: | ---: | ---: |

$3,005,287 \quad 235,828,420$
11,667,209 677,702,704
43, 672,537

22,423, 852
----------
743,799, 083
==========
[C]
[C]
2.17\%
2.29\%
3.67\%
2.95\%

Total interest bearing liabilities

4,213,690 $568,531,180$ 2.96\%

## [S]

Non-interest bearing sources:
Non-interest bearing
deposits
Other liabilities
Shareholders' equity
Total liabilities and shareholders' equity

## [S]

## [C]

7,453,519

Net interest income/Net interest margin
[C]

98,242, 851
6,993,236
70, 031, 816

743,799, 083

$$
==========
$$

[C]
4.65\%TE

| March 31, 1994 [CAPTION] |  | 1993 |  |
| :---: | :---: | :---: | :---: |
|  |  | AVERAGE |  |
|  | INCOME | BALANCE |  |
|  | OR | SHEET | YIELDS/ |
|  | EXPENSE | AMOUNTS | RATES |
| [S] | [C] | [C] | [C] |
| Earnings Assets |  |  |  |
| Loans and leases, net |  |  |  |
| of unearned income | 8,303,468 | 385,243,713 | 8.74\% |
| Interest bearing bank |  |  |  |
| balances and federal funds sold | 232,711 | 32,323,951 | 2.92\% |
| Taxable investment/trading |  |  |  |
| securities | 2,369,740 | 159,408, 025 | 5.95\% |
| Nontaxable investment |  |  |  |
| securities | 553,600 | 34,256,071 | $9.79 \% \mathrm{TE}$ |
| Total investment and trading securities | 2,923,340 | 193,664, 096 | 6.63\%TE |
| Total earning assets | 11,459,519 | 611,231,760 | $7.69 \%$ TE |
| Cash and due from banks |  | 41,876,419 |  |
| Other assets, less allowance |  |  |  |
| Total assets |  | 675, 097,916 |  |
| Interest bearing liabilities: |  |  |  |
| Interest bearing demand deposit accounts | 1,006,939 | 174,730,413 | 2.34\% |
| Savings accounts | 451, 310 | 77,813,492 | $2.35 \%$ |
| Time Deposits | 2,491, 174 | 262,767,796 | 3.84\% |
| Total interest bearing deposits | 3,949,423 | 515,311, 701 | 3.11\% |


| March 31, 1994 [CAPTION] |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  | 1993 |  |
|  |  | AVERAGE |  |
|  | INCOME | BALANCE |  |
|  | OR | SHEET | YIELDS/ |
|  | EXPENSE | AMOUNTS | RATES |
| [S] | [C] | [C] | [C] |
| Other costing liabilities | 30,276 | 3,334, 207 | 3.68\% |
| Total interest |  |  |  |
| bearing liabilities | 3,979,699 | 518,645,908 | 3.11\% |
| [S] | [C] | [C] | [C] |
| Non-interest bearing sources: |  |  |  |
| Non-interest bearing |  |  |  |
| deposits |  | 84, 211,304 |  |
| Other liabilities |  | 6,775, 392 |  |
| Shareholders' equity |  | 65, 465, 312 |  |
| Total liabilities and shareholders' |  |  |  |
| equity |  | ======== |  |
| Net interest income/Net |  |  |  |
| interest margin | 7,479,820 |  | 5.15\%TE |

Liquidity and Interest Rate Sensitivity Management

The primary functions of asset/liability management are to assure adequate liquidity and maintain an appropriate balance between interest sensitive earning assets and interest bearing liabilities. Liquidity management involves the ability to meet the cash flow requirements of customers who may be either depositors wanting to withdraw or borrowers needing assurance that sufficient funds will be available to meet their credit needs. Interest rate sensitivity management seeks to avoid fluctuating net interest margins and to provide for a consistent growth of net interest income through periods of changing interest rates.

Available for sale securities, particularly those of shorter maturities, are the principal source of asset liquidity. Securities maturing in one year or less amounted to $\$ 54,912,000$ at March 31, 1994, representing $22.25 \%$ of the investment securities portfolio. Other types of assets such as federal funds sold and interest bearing deposits in other banks are sources of liquidity. Loans maturing within one year represented 65.94\% of the total loans, net of unearned income, for March 31, 1994. On March 31, 1994, there were $\$ 349,412,000$ in interest earning assets which will mature within one year while $\$ 473,103,000$ in interest bearing liabilities will mature or will be repriced within one year, which results in a negative interest sensitivity gap.

| Rate Sensitive Balance Sheet March 31, 1994 [CAPTION] |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (In Thousands) |  |  |  |
|  |  | ONE YEAR | OVER |  |
|  | LESS THAN | TO FIVE | FIVE |  |
|  | ONE YEAR | YEARS | YEARS | TOTAL |
| [S] | [C] | [C] | [C] | [C] |
| ASSETS [C] [C] |  |  |  |  |
| Securities | 54,912 | 112,972 | 77,480 | 246,364 |
| Loans | 281,422 | 125,934 | 19,403 | 426,759 |
| Federal Funds Sold | 13,000 |  |  | 13,000 |
| Interest Bearing Balances |  |  |  |  |
| Other Assets |  |  | 70,715 | 70,715 |
| Total Assets | 349,412 | 239,906 | 167,598 | 756,916 |
|  | ======= | ====== | ====== | ====== |
| LIABILITIES |  |  |  |  |
| Non-Interest Bearing |  |  |  |  |
| Transaction Accounts |  |  | 131,965 | 131,965 |
| Interest Bearing |  |  |  |  |
| Transaction Accounts | 151,012 |  |  | 151, 012 |
| Money Market and Savings | 102,348 |  |  | 102,348 |
| Certificates of Deposit |  |  |  |  |
| <100, 000 | 143,221 | 37,625 | 130 | 180,976 |
| Certificates of Deposit |  |  |  |  |
| Individual Retirement |  |  |  |  |
| Account | 18,295 | 21,771 | 524 | 40,590 |
| Other Borrowed Funds | 3,938 | 3,751 | 610 | 8,299 |
| Other Liabilities |  |  | 7,046 | 7,046 |
| Equity |  |  | 71,243 | 71,243 |
| Total Liabilities and |  |  |  |  |
| Equity | 473,103 | 72,221 | 211, 848 | 757,172 |
|  | ======= | ======= | ====== | ====== |
| GAP | $(123,691)$ | 167,685 | $(44,250)$ | 0 |
| GAP/Assets | (35.40\%) | 69.90\% | (26.48\%) | 0.00\% |
| Cumulative GAP | $(123,691)$ | 43,994 | 0 | 0 |
| Cumulative GAP/Assets | -35.40\% | 18.34\% | 0.00 | 0.00\% |

Historically, the overall liquidity of the Company has been enhanced by a significant aggregate of core deposits. The Company's deposit base has changed from a significant dependence on negotiable certificates of deposit to increased dependence on short-term interest bearing accounts which tends to increase the Company's negative GAP position. As a result of this shift in types of deposits, the Company is attempting to shorten the maturity of investments and convert loans, where possible, to a floating rate.

Interest rate sensitivity varies with different types of interest earning assets and interest bearing liabilities. Overnight federal funds on which rates change daily and loans which are tied to the prime lending rate differ considerably from long-term investment securities and fixed rate loans. Similarly, time deposits over $\$ 100,000$ and money market certificates are much more interest rate sensitive than savings accounts. The shorter-term interest rate sensitivities are the key to mesurement of the interest rate sensitivity gap, or excess interest sensitive earning assets over interest bearing liabilities.

## Capital Resources

Retained earnings through operations have been the primary source of capital over the past three months. The ratio of shareholders equity to total assets was $9.38 \%$ as of March 31, 1994, compared to $9.73 \%$ as of December 31, 1993, and 9.22\% as of March 31, 1993.

Total shareholders' equity of the Company was $\$ 70,986,868$ and $\$ 69,923,713$ for March 31, 1994 and December 31, 1993, respectively. This represented an increase of $\$ 1,063,155$ or $1.52 \%$. Guidelines define a well capitalized bank as one whose capital to risk-based assets is at least $10 \%$, or $6 \%$ Tier 1 capital ratio, and a 5\% leverage ratio.

The table below shows the capital ratios of the Company at the dates indicated.

```
[CAPTION]
```

```
[S]
Total Tier 1 Capital
Total Tier 2 Capital
```

Total Qualifying Capital

Risk-weighted assets on balance sheet,
net of intangibles net of intangibles

| $(1,182)$ | $(1,108)$ |
| :---: | :---: |
| 860 | 1,422 |

Excess allowance for loan losses
Risk-weighted off balance sheet exposure
Total Risk-Weighted Assets Inclusive of Off Balance Sheet Exposure and Net of Allowance

429,158 427,278

$$
=======\quad======
$$

Management recognizes the importance of maintaining a strong capital base. As the above ratios indicate, the Company exceeds the requirements for a well capitalized bank.

Book value per share was $\$ 29.47$ and $\$ 27.25$ at March 31, 1994 and 1993, respectively. Cash dividends were raised to $\$ .23$ per quarter, up from $\$ .22$ per share during the same quarter in 1993.

The Company's capital policy is to evaluate future needs based on growth, earnings trends and anticipated acquisitions.

## Part II. OTHER INFORMATION

Item 1. Legal Proceedings
There were no material proceedings pending at March 31 1994, against the registrant or its subsidiary.

Item 6(b) Reports on Form 8-K
No Form 8-K was filed during the quarter ended March 31, 1994.

## SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE PEOPLES HOLDING COMPANY Registrant

DATE: May 13, 1994

DATE: May 13, 1994

John W. Smith
President \& Chief Executive Officer
E. W. Conwill

Vice President

