

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 8-K  
CURRENT REPORT

Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

July 25, 2023  
Date of report (Date of earliest event reported)

RENASANT CORPORATION  
(Exact name of registrant as specified in its charter)

Mississippi  
(State or other jurisdiction  
of incorporation)

001-13253  
(Commission  
File Number)

64-0676974  
(I.R.S. Employer  
Identification No.)

209 Troy Street, Tupelo, Mississippi 38804-4827  
(Address of principal executive offices)(Zip Code)

Registrant's telephone number, including area code: (662) 680-1001

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:		Trading Symbol(s)	Name of each exchange on which registered
Title of each class		RNST	The NASDAQ Stock Market LLC
Common stock, \$5.00 par value per share			

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2). Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

**Item 2.02. Results of Operations and Financial Condition.**

On July 25, 2023, Renasant Corporation (“Renasant”) issued a press release announcing earnings for the second quarter of 2023. The press release is furnished as Exhibit 99.1 to this Form 8-K.

**Item 7.01. Regulation FD Disclosure**

On July 25, 2023, Renasant also made available presentation materials (the “Presentation”) prepared for use with Renasant’s earnings conference call on July 26, 2023. The Presentation is attached hereto and incorporated herein as Exhibit 99.2.

In accordance with General Instruction B.2 of Form 8-K, the information in this Item 7.01, including Exhibit 99.2, is being furnished and shall not be deemed to be “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, and shall not be deemed incorporated by reference into any registration statement or other document filed pursuant to the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, except as shall be expressly set forth by specific reference in such filing.

**CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS:**

This press release may contain, or incorporate by reference, statements about Renasant Corporation that constitute “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Statements preceded by, followed by or that otherwise include the words “believes,” “expects,” “projects,” “anticipates,” “intends,” “estimates,” “plans,” “potential,” “focus,” “possible,” “may increase,” “may fluctuate,” “will likely result,” and similar expressions, or future or conditional verbs such as “will,” “should,” “would” and “could,” are generally forward-looking in nature and not historical facts. Forward-looking statements include information about the Company’s future financial performance, business strategy, projected plans and objectives and are based on the current beliefs and expectations of management. The Company’s management believes these forward-looking statements are reasonable, but they are all inherently subject to significant business, economic and competitive risks and uncertainties, many of which are beyond the Company’s control. In addition, these forward-looking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change. Actual results may differ from those indicated or implied in the forward-looking statements, and such differences may be material. Prospective investors are cautioned that any forward-looking statements are not guarantees of future performance and involve risks and uncertainties and, accordingly, investors should not place undue reliance on these forward-looking statements, which speak only as of the date they are made.

Important factors currently known to management that could cause our actual results to differ materially from those in forward-looking statements include the following: (i) the Company’s ability to efficiently integrate acquisitions into its operations, retain the customers of these businesses, grow the acquired operations and realize the cost savings expected from an acquisition to the extent and in the timeframe anticipated by management; (ii) the effect of economic conditions and interest rates on a national, regional or international basis; (iii) timing and success of the implementation of changes in operations to achieve enhanced earnings or effect cost savings; (iv) competitive pressures in the consumer finance, commercial finance, insurance, financial services, asset management, retail banking, factoring and mortgage lending and auto lending industries; (v) the financial resources of, and products available from, competitors; (vi) changes in laws and regulations as well as changes in accounting standards; (vii) changes in policy by regulatory agencies; (viii) changes in the securities and foreign exchange markets; (ix) the Company’s potential growth, including its entrance or expansion into new markets, and the need for sufficient capital to support that growth; (x) changes in the quality or composition of the Company’s loan or investment portfolios, including adverse developments in borrower industries or the repayment ability of individual borrowers or issuers of investment securities, or the impact of interest rates on the value of our investment securities portfolio; (xi) an insufficient allowance for credit losses as a result of inaccurate assumptions; (xii) changes in the sources and costs of the capital we use to make loans and otherwise fund our operations, due to deposit outflows, changes in the mix of deposits and the cost and availability of borrowings; (xiii) general economic, market or business conditions,

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including the impact of inflation; (xiv) changes in demand for loan products and financial services; (xv) concentration of credit exposure; (xvi) changes or the lack of changes in interest rates, yield curves and interest rate spread relationships; (xvii) increased cybersecurity risk, including potential network breaches, business disruptions or financial losses; (xviii) civil unrest, natural disasters, epidemics (including the re-emergence of the COVID-19 pandemic) and other catastrophic events in the Company's geographic area; (xix) the impact, extent and timing of technological changes; and (xx) other circumstances, many of which are beyond management's control.

Management believes that the assumptions underlying Renasant's forward-looking statements are reasonable, but any of the assumptions could prove to be inaccurate. Investors are urged to carefully consider the risks described in Renasant's filings with the Securities and Exchange Commission (the "SEC") from time to time, including its most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, which are available at [www.renasant.com](http://www.renasant.com) and the SEC's website at [www.sec.gov](http://www.sec.gov).

Renasant undertakes no obligation, and specifically disclaims any obligation, to update or revise forward-looking statements, whether as a result of new information or to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time, except as required by federal securities laws.

**Item 9.01. Financial Statements and Exhibits.**

(d) The following exhibits are furnished herewith:

<u>Exhibit No.</u>	<u>Description</u>
99.1	<a href="#">Press release dated July 25, 2023 issued by Renasant Corporation announcing earnings for the second quarter of 2023</a>
99.2	<a href="#">Presentation materials for Renasant Second Quarter 2023 Earnings Call.</a>
104	The cover page of Renasant Corporation's Form 8-K is formatted in Inline XBRL.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**RENASANT CORPORATION**

Date: July 25, 2023

By: /s/ C. Mitchell Waycaster

C. Mitchell Waycaster

Chief Executive Officer



**Contacts:**

**For Media:**

John S. Oxford  
Senior Vice President  
Chief Marketing Officer  
(662) 680-1219

**For Financials:**

James C. Mabry IV  
Executive Vice President  
Chief Financial Officer  
(662) 680-1281

**RENASANT CORPORATION ANNOUNCES  
EARNINGS FOR THE SECOND QUARTER OF 2023**

**TUPELO, MISSISSIPPI (July 25, 2023)** - Renasant Corporation (NASDAQ: RNST) (the “Company”) today announced earnings results for the second quarter of 2023.

(Dollars in thousands, except earnings per share)

	Three Months Ended			Six Months Ended	
	Jun 30, 2023	Mar 31, 2023	Jun 30, 2022	Jun 30, 2023	Jun 30, 2022
<b>Net income and earnings per share:</b>					
Net income	\$28,643	\$46,078	\$39,678	\$74,721	\$73,225
After-tax loss on sale of securities	(18,085)	—	—	(17,870)	—
Basic EPS	0.51	0.82	0.71	1.33	1.31
Diluted EPS	0.51	0.82	0.71	1.33	1.30
Impact to diluted EPS from loss on sale of securities	0.32	—	—	0.31	—
Adjusted diluted EPS (Non-GAAP) <sup>(1)</sup>	0.83	0.82	0.72	1.64	1.32

“We are pleased with our second quarter results in light of the challenging interest rate environment. In the quarter we continued to take steps to add strength and optionality to our balance sheet and benefit earnings,” remarked C. Mitchell Waycaster, Chief Executive Officer of the Company. “The Company’s focus remains on core funding and maintaining a diverse and granular loan portfolio.”

**Quarterly Highlights**

**Earnings**

- Net income for the second quarter of 2023 was \$28.6 million with diluted EPS of \$0.51
- Net interest income (fully tax equivalent) for the second quarter of 2023 was \$133.1 million, down \$5.4 million on a linked quarter basis
- For the second quarter of 2023, net interest margin was 3.45%, down 21 basis points on a linked quarter basis
- Cost of total deposits was 150 basis points for the second quarter of 2023, up 51 basis points on a linked quarter basis
- Noninterest income decreased \$20.1 million on a linked quarter basis primarily due to losses of \$22.4 million on securities sales, as detailed below. The Company’s wealth management and insurance lines of business produced solid results during the second quarter of 2023

- The mortgage division generated \$0.6 billion in interest rate lock volume in the second quarter of 2023. Gain on sale margin was 1.66% for the second quarter of 2023, up 51 basis points on a linked quarter basis
- Noninterest expense increased \$1.5 million during the second quarter of 2023. Annual merit increases contributed to the increase

#### *Balance Sheet*

- Loans increased \$164.1 million on a linked quarter basis, which represents 5.6% annualized net loan growth
- The securities portfolio decreased \$584.2 million on a linked quarter basis, primarily due to the sale of available-for-sale securities, which generated \$489 million in proceeds. The Company recognized a pre-tax loss of \$22.4 million and used the sale proceeds to pay down FHLB borrowings
- Deposits at June 30, 2023 increased \$183.3 million on a linked quarter basis, driven by an increase in brokered deposits of \$224 million. Brokered deposits were \$1.1 billion at June 30, 2023. Noninterest bearing deposits decreased \$365.9 million on a linked quarter basis and represented 27.5% of total deposits at June 30, 2023

#### *Capital and Liquidity*

- Book value per share and tangible book value per share (non-GAAP)<sup>(1)</sup> increased 0.9% and 1.8%, respectively, on a linked quarter basis
- The Company has a \$100 million stock repurchase program that is in effect through October 2023; there was no buyback activity during the second quarter of 2023

#### *Credit Quality*

- The Company recorded a provision for credit losses on loans of \$3.0 million and a recovery of credit losses on unfunded commitments (included in noninterest expense) of \$1.0 million for the second quarter of 2023
- The ratio of allowance for credit losses on loans to total loans was relatively stable at 1.63% at June 30, 2023
- The coverage ratio, or the allowance for credit losses on loans to nonperforming loans, was 211.85% at June 30, 2023, compared to 259.39% at March 31, 2023
- Net loan charge-offs for the second quarter of 2023 were \$3.9 million, or 0.13% of average loans on an annualized basis
- Loans 30-89 days past due to total loans decreased 33 basis points on a linked quarter basis to 0.10%. Nonperforming loans to total loans increased to 0.77% at June 30, 2023 compared to 0.64% at March 31, 2023 and criticized loans (which include classified and special mention loans) to total loans decreased to 2.32% at June 30, 2023, compared to 2.44% at March 31, 2023

<sup>(1)</sup> This is a non-GAAP financial measure. A reconciliation of all non-GAAP financial measures disclosed in this release from GAAP to non-GAAP is included in the tables at the end of this release. The information below under the heading "Non-GAAP Financial Measures" explains why the Company believes the non-GAAP financial measures in this release provide useful information and describes the other purposes for which the Company uses non-GAAP financial measures.

# Income Statement

(Dollars in thousands, except per share data)

	Three Months Ended					Six Months Ended	
	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022	Jun 30, 2022	Jun 30, 2023	Jun 30, 2022
<b>Interest income</b>							
Loans held for investment	\$ 173,198	\$ 161,787	\$ 145,360	\$ 123,100	\$ 106,409	\$ 334,985	\$ 202,238
Loans held for sale	2,990	1,737	1,688	2,075	2,586	4,727	5,449
Securities	14,000	15,091	15,241	14,500	12,471	29,091	23,306
Other	6,978	5,430	2,777	3,458	1,954	12,408	2,618
<b>Total interest income</b>	<b>197,166</b>	<b>184,045</b>	<b>165,066</b>	<b>143,133</b>	<b>123,420</b>	<b>381,211</b>	<b>233,611</b>
<b>Interest expense</b>							
Deposits	51,391	32,866	17,312	7,241	5,018	84,257	10,655
Borrowings	15,559	15,404	9,918	5,574	4,887	30,963	9,812
<b>Total interest expense</b>	<b>66,950</b>	<b>48,270</b>	<b>27,230</b>	<b>12,815</b>	<b>9,905</b>	<b>115,220</b>	<b>20,467</b>
<b>Net interest income</b>	<b>130,216</b>	<b>135,775</b>	<b>137,836</b>	<b>130,318</b>	<b>113,515</b>	<b>265,991</b>	<b>213,144</b>
Provision for loan losses	3,000	7,960	10,488	9,800	2,000	10,960	3,500
<b>Net interest income after provision for credit losses</b>	<b>127,216</b>	<b>127,815</b>	<b>127,348</b>	<b>120,518</b>	<b>111,515</b>	<b>255,031</b>	<b>209,644</b>
<b>Noninterest income</b>	<b>17,226</b>	<b>37,293</b>	<b>33,395</b>	<b>41,186</b>	<b>37,214</b>	<b>54,519</b>	<b>74,672</b>
<b>Noninterest expense</b>	<b>109,165</b>	<b>107,708</b>	<b>101,582</b>	<b>101,574</b>	<b>98,194</b>	<b>216,873</b>	<b>192,299</b>
<b>Income before income taxes</b>	<b>35,277</b>	<b>57,400</b>	<b>59,161</b>	<b>60,130</b>	<b>50,535</b>	<b>92,677</b>	<b>92,017</b>
<b>Income taxes</b>	<b>6,634</b>	<b>11,322</b>	<b>12,885</b>	<b>13,563</b>	<b>10,857</b>	<b>17,956</b>	<b>18,792</b>
<b>Net income</b>	<b>\$ 28,643</b>	<b>\$ 46,078</b>	<b>\$ 46,276</b>	<b>\$ 46,567</b>	<b>\$ 39,678</b>	<b>\$ 74,721</b>	<b>\$ 73,225</b>
Adjusted net income (non-GAAP) <sup>(1)</sup>	\$ 46,728	\$ 46,078	\$ 50,324	\$ 44,233	\$ 40,601	\$ 92,591	\$ 74,329
Adjusted pre-provision net revenue ("PPNR") (non-GAAP) <sup>(1)</sup>	\$ 59,715	\$ 63,860	\$ 72,187	\$ 66,970	\$ 54,172	\$ 123,575	\$ 96,836
Basic earnings per share	\$ 0.51	\$ 0.82	\$ 0.83	\$ 0.83	\$ 0.71	\$ 1.33	\$ 1.31
Diluted earnings per share	0.51	0.82	0.82	0.83	0.71	1.33	1.30
Adjusted diluted earnings per share (non-GAAP) <sup>(1)</sup>	0.83	0.82	0.89	0.79	0.72	1.64	1.32
Average basic shares outstanding	56,107,881	56,008,741	55,953,104	55,947,214	55,906,755	56,058,585	55,858,243
Average diluted shares outstanding	56,395,653	56,270,219	56,335,446	56,248,720	56,182,845	56,330,295	56,130,762
Cash dividends per common share	\$ 0.22	\$ 0.22	\$ 0.22	\$ 0.22	\$ 0.22	\$ 0.44	\$ 0.44

<sup>(1)</sup> This is a non-GAAP financial measure. A reconciliation of all non-GAAP financial measures disclosed in this release from GAAP to non-GAAP is included in the tables at the end of this release. The information below under the heading "Non-GAAP Financial Measures" explains why the Company believes the non-GAAP financial measures in this release provide useful information and describes the other purposes for which the Company uses non-GAAP financial measures.

Performance Ratios

	Three Months Ended						Six Months Ended	
	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022	Jun 30, 2022		Jun 30, 2023	Jun 30, 2022
Return on average assets	0.66 %	1.09 %	1.11 %	1.11 %	0.96 %		0.87 %	0.89 %
Adjusted return on average assets (non-GAAP) <sup>(1)</sup>	1.08	1.09	1.20	1.05	0.98		1.08	0.90
Return on average tangible assets (non-GAAP) <sup>(1)</sup>	0.73	1.19	1.20	1.20	1.04		0.96	0.97
Adjusted return on average tangible assets (non-GAAP) <sup>(1)</sup>	1.18	1.19	1.30	1.14	1.07		1.18	0.98
Return on average equity	5.18	8.55	8.58	8.50	7.31		6.84	6.67
Adjusted return on average equity (non-GAAP) <sup>(1)</sup>	8.45	8.55	9.33	8.07	7.48		8.48	6.77
Return on average tangible equity (non-GAAP) <sup>(1)</sup>	9.91	16.29	15.98	15.64	13.50		13.04	12.18
Adjusted return on average tangible equity (non-GAAP) <sup>(1)</sup>	15.94	16.29	17.35	14.87	13.81		16.07	12.36
Efficiency ratio (fully taxable equivalent)	72.63	61.26	58.39	58.50	64.37		66.50	66.00
Adjusted efficiency ratio (non-GAAP) <sup>(1)</sup>	62.98	61.30	56.25	58.78	62.44		62.13	64.63
Dividend payout ratio	43.14	26.83	26.51	26.51	30.99		33.08	33.59

Capital and Balance Sheet Ratios

	As of					
	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022	Jun 30, 2022	
Shares outstanding	56,132,478	56,073,658	55,953,104	55,953,104	55,932,017	
Market value per share	\$ 26.13	\$ 30.58	\$ 37.59	\$ 31.28	\$ 28.81	
Book value per share	39.35	39.01	38.18	37.39	37.85	
Tangible book value per share (non-GAAP) <sup>(1)</sup>	21.30	20.92	20.02	20.12	20.55	
Shareholders' equity to assets	12.82 %	12.52 %	12.57 %	12.70 %	12.74 %	
Tangible common equity ratio (non-GAAP) <sup>(1)</sup>	7.37	7.13	7.01	7.26	7.34	
Leverage ratio	9.22	9.18	9.36	9.39	9.16	
Common equity tier 1 capital ratio	10.30	10.19	10.21	10.64	10.74	
Tier 1 risk-based capital ratio	11.09	10.98	11.01	11.47	11.60	
Total risk-based capital ratio	14.76	14.68	14.63	15.15	15.34	

<sup>(1)</sup> This is a non-GAAP financial measure. A reconciliation of all non-GAAP financial measures disclosed in this release from GAAP to non-GAAP is included in the tables at the end of this release. The information below under the heading “Non-GAAP Financial Measures” explains why the Company believes the non-GAAP financial measures in this release provide useful information and describes the other purposes for which the Company uses non-GAAP financial measures.



Noninterest Income and Noninterest Expense

	Three Months Ended					Six Months Ended	
	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022	Jun 30, 2022	Jun 30, 2023	Jun 30, 2022
Noninterest income							
Service charges on deposit accounts	\$ 9,733	\$ 9,120	\$ 10,445	\$ 10,216	\$ 9,734	\$ 18,853	\$ 19,296
Fees and commissions	4,987	4,676	4,470	4,148	4,668	9,663	8,650
Insurance commissions	2,809	2,446	2,501	3,108	2,591	5,255	5,145
Wealth management revenue	5,338	5,140	5,237	5,467	5,711	10,478	11,635
Mortgage banking income	9,771	8,517	5,170	12,675	8,316	18,288	17,949
Net losses on sales of securities	(22,438)	—	—	—	—	(22,438)	—
BOLI income	2,402	3,003	2,487	2,296	2,331	5,405	4,484
Other	4,624	4,391	3,085	3,276	3,863	9,015	7,513
Total noninterest income	\$ 17,226	\$ 37,293	\$ 33,395	\$ 41,186	\$ 37,214	\$ 54,519	\$ 74,672
Noninterest expense							
Salaries and employee benefits	\$ 70,637	\$ 69,832	\$ 67,372	\$ 66,463	\$ 65,580	\$ 140,469	\$ 127,819
Data processing	3,684	3,633	3,521	3,526	3,590	7,317	7,853
Net occupancy and equipment	11,865	11,405	11,122	11,266	11,155	23,270	22,431
Other real estate owned	51	30	(59)	34	(187)	81	(428)
Professional fees	4,012	3,467	2,856	3,087	2,778	7,479	5,929
Advertising and public relations	3,482	4,686	3,631	3,229	3,406	8,168	7,465
Intangible amortization	1,369	1,426	1,195	1,251	1,310	2,795	2,676
Communications	2,226	1,980	2,028	1,999	1,904	4,206	3,931
Merger and conversion related expenses	—	—	1,100	—	—	—	687
Restructuring charges	—	—	—	—	1,187	—	732
Other	11,839	11,249	8,816	10,719	7,471	23,088	13,204
Total noninterest expense	\$ 109,165	\$ 107,708	\$ 101,582	\$ 101,574	\$ 98,194	\$ 216,873	\$ 192,299

Mortgage Banking Income

	Three Months Ended					Six Months Ended	
	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022	Jun 30, 2022	Jun 30, 2023	Jun 30, 2022
Gain on sales of loans, net	\$ 4,646	\$ 4,770	\$ 1,003	\$ 5,263	\$ 3,490	\$ 9,416	\$ 9,537
Fees, net	2,859	1,806	1,849	2,405	3,064	4,665	6,117
Mortgage servicing income, net	2,266	1,941	2,318	5,007	1,762	4,207	2,295
Total mortgage banking income	\$ 9,771	\$ 8,517	\$ 5,170	\$ 12,675	\$ 8,316	\$ 18,288	\$ 17,949

Balance Sheet

(Dollars in thousands)

	As of				
	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022	Jun 30, 2022
<b>Assets</b>					
Cash and cash equivalents	\$ 946,899	\$ 847,697	\$ 575,992	\$ 479,500	\$ 1,010,468
Securities held to maturity, at amortized cost	1,273,044	1,300,240	1,324,040	1,353,502	488,851
Securities available for sale, at fair value	950,930	1,507,907	1,533,942	1,569,242	2,528,253
Loans held for sale, at fair value	249,615	159,318	110,105	144,642	196,598
Loans held for investment	11,930,516	11,766,425	11,578,304	11,105,004	10,603,744
Allowance for credit losses on loans	(194,391)	(195,292)	(192,090)	(174,356)	(166,131)
Loans, net	11,736,125	11,571,133	11,386,214	10,930,648	10,437,613
Premises and equipment, net	285,952	287,006	283,595	284,062	284,035
Other real estate owned	5,120	4,818	1,763	2,412	2,807
Goodwill and other intangibles	1,013,046	1,014,415	1,015,884	966,461	967,713
Bank-owned life insurance	377,649	375,572	373,808	371,650	371,298
Mortgage servicing rights	87,432	85,039	84,448	81,980	94,743
Other assets	298,530	320,938	298,385	287,000	235,722
Total assets	\$ 17,224,342	\$ 17,474,083	\$ 16,988,176	\$ 16,471,099	\$ 16,618,101
<b>Liabilities and Shareholders' Equity</b>					
<b>Liabilities</b>					
Deposits:					
Noninterest-bearing	\$ 3,878,953	\$ 4,244,877	\$ 4,558,756	\$ 4,827,220	\$ 4,741,397
Interest-bearing	10,216,408	9,667,142	8,928,210	8,604,904	9,022,532
Total deposits	14,095,361	13,912,019	13,486,966	13,432,124	13,763,929
Short-term borrowings	257,305	732,057	712,232	312,818	112,642
Long-term debt	429,630	431,111	428,133	426,821	431,553
Other liabilities	233,418	211,596	224,829	207,055	193,100
Total liabilities	15,015,714	15,286,783	14,852,160	14,378,818	14,501,224
<b>Shareholders' equity:</b>					
Preferred stock	—	—	—	—	—
Common stock	296,483	296,483	296,483	296,483	296,483
Treasury stock	(105,589)	(107,559)	(111,577)	(111,577)	(112,295)
Additional paid-in capital	1,301,883	1,299,458	1,302,422	1,299,476	1,298,207
Retained earnings	907,312	891,242	857,725	823,951	789,880
Accumulated other comprehensive loss	(191,461)	(192,324)	(209,037)	(216,052)	(155,398)
Total shareholders' equity	2,208,628	2,187,300	2,136,016	2,092,281	2,116,877
Total liabilities and shareholders' equity	\$ 17,224,342	\$ 17,474,083	\$ 16,988,176	\$ 16,471,099	\$ 16,618,101

**Net Interest Income and Net Interest Margin**

(Dollars in thousands)

	Three Months Ended								
	June 30, 2023			March 31, 2023			June 30, 2022		
	Average Balance	Interest Income/Expense	Yield/Rate	Average Balance	Interest Income/Expense	Yield/Rate	Average Balance	Interest Income/Expense	Yield/Rate
Interest-earning assets:									
Loans held for investment	\$ 11,877,592	\$ 175,549	5.93 %	\$ 11,688,534	\$ 163,970	5.68 %	\$ 10,477,036	\$ 107,612	4.12 %
Loans held for sale	192,539	2,990	6.21 %	103,410	1,737	6.72 %	227,435	2,586	4.55 %
Taxable securities	2,435,442	12,089	1.99 %	2,588,148	13,054	2.02 %	2,684,624	10,355	1.54 %
Tax-exempt securities <sup>(1)</sup>	413,680	2,429	2.35 %	443,996	2,608	2.35 %	451,878	2,719	2.41 %
Total securities	2,849,122	14,518	2.04 %	3,032,144	15,662	2.07 %	3,136,502	13,074	1.67 %
Interest-bearing balances with banks	524,307	6,978	5.34 %	464,229	5,430	4.74 %	1,004,226	1,954	0.78 %
Total interest-earning assets	15,443,560	200,035	5.19 %	15,288,317	186,799	4.94 %	14,845,199	125,226	3.38 %
Cash and due from banks	189,668			197,782			206,882		
Intangible assets	1,013,811			1,011,557			968,441		
Other assets	690,885			660,242			610,768		
Total assets	\$ 17,337,924			\$ 17,157,898			\$ 16,631,290		
Interest-bearing liabilities:									
Interest-bearing demand <sup>(2)</sup>	\$ 6,114,067	\$ 29,185	1.91 %	\$ 6,066,770	\$ 20,298	1.36 %	\$ 6,571,905	\$ 3,598	0.22 %
Savings deposits	1,004,096	813	0.32 %	1,052,802	826	0.32 %	1,137,607	147	0.05 %
Brokered deposits	810,087	10,090	5.00 %	395,942	4,318	4.42 %	—	—	— %
Time deposits	1,735,093	11,303	2.61 %	1,564,658	7,424	1.92 %	1,303,735	1,273	0.39 %
Total interest-bearing deposits	9,663,343	51,391	2.13 %	9,080,172	32,866	1.47 %	9,013,247	5,018	0.22 %
Borrowed funds	1,204,968	15,559	5.18 %	1,281,552	15,404	4.86 %	543,728	4,887	3.60 %
Total interest-bearing liabilities	10,868,311	66,950	2.47 %	10,361,724	48,270	1.89 %	9,556,975	9,905	0.42 %
Noninterest-bearing deposits	4,039,087			4,386,998			4,714,161		
Other liabilities	212,818			222,382			182,617		
Shareholders' equity	2,217,708			2,186,794			2,177,537		
Total liabilities and shareholders' equity	\$ 17,337,924			\$ 17,157,898			\$ 16,631,290		
Net interest income/ net interest margin		\$ 133,085	3.45 %		\$ 138,529	3.66 %		\$ 115,321	3.11 %
Cost of funding			1.80 %			1.33 %			0.28 %
Cost of total deposits			1.50 %			0.99 %			0.15 %

<sup>(1)</sup> U.S. Government and some U.S. Government Agency securities are tax-exempt in the states in which the Company operates.

<sup>(2)</sup> Interest-bearing demand deposits include interest-bearing transactional accounts and money market deposits.

**Net Interest Income and Net Interest Margin, continued**

(Dollars in thousands)

	Six Months Ended					
	June 30, 2023			June 30, 2022		
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate
Interest-earning assets:						
Loans held for investment	\$ 11,783,585	\$ 339,519	5.81%	\$ 10,293,949	\$ 204,613	4.00%
Loans held for sale	148,221	4,727	6.38%	278,722	5,449	3.91%
Taxable securities <sup>(1)</sup>	2,511,373	25,143	2.00%	2,592,645	19,137	1.48%
Tax-exempt securities	428,754	5,037	2.35%	445,154	5,354	2.41%
Total securities	2,940,127	30,180	2.05%	3,037,799	24,491	1.61%
Interest-bearing balances with banks	494,434	12,408	5.06%	1,233,241	2,618	0.43%
Total interest-earning assets	15,366,367	386,834	5.07%	14,843,711	237,171	3.21%
Cash and due from banks	193,703			206,559		
Intangible assets	1,012,690			966,956		
Other assets	675,648			647,254		
Total assets	\$ 17,248,408			\$ 16,664,480		
Interest-bearing liabilities:						
Interest-bearing demand <sup>(2)</sup>	\$ 6,090,549	\$ 49,483	1.64%	\$ 6,603,986	\$ 7,245	0.22%
Savings deposits	1,028,315	1,639	0.32%	1,117,724	286	0.05%
Brokered deposits	604,158	14,408	4.81%	—	—	—%
Time deposits	1,650,347	18,727	2.29%	1,339,022	3,124	0.47%
Total interest-bearing deposits	9,373,369	84,257	1.81%	9,060,732	10,655	0.24%
Borrowed funds	1,243,049	30,963	5.01%	514,940	9,812	3.82%
Total interest-bearing liabilities	10,616,418	115,220	2.19%	9,575,672	20,467	0.43%
Noninterest-bearing deposits	4,212,081			4,683,446		
Other liabilities	217,573			191,938		
Shareholders' equity	2,202,336			2,213,424		
Total liabilities and shareholders' equity	\$ 17,248,408			\$ 16,664,480		
Net interest income/ net interest margin		\$ 271,614	3.56%		\$ 216,704	2.94%
Cost of funding			1.57%			0.29%
Cost of total deposits			1.25%			0.16%

<sup>(1)</sup> U.S. Government and some U.S. Government Agency securities are tax-exempt in the states in which the Company operates.

<sup>(2)</sup> Interest-bearing demand deposits include interest-bearing transactional accounts and money market deposits.

Supplemental Margin Information

(Dollars in thousands)

	Three Months Ended			Six Months Ended	
	Jun 30, 2023	Mar 31, 2023	Jun 30, 2022	Jun 30, 2023	Jun 30, 2022
<b>Earning asset mix:</b>					
Loans held for investment	76.91 %	76.45 %	70.57 %	76.68 %	69.35 %
Loans held for sale	1.25	0.68	1.53	0.96	1.88
Securities	18.45	19.83	21.13	19.13	20.47
Interest-bearing balances with banks	3.39	3.04	6.77	3.23	8.30
<b>Total</b>	100.00 %	100.00 %	100.00 %	100.00 %	100.00 %
<b>Funding sources mix:</b>					
Noninterest-bearing demand	27.09 %	29.74 %	33.03 %	28.41 %	32.85 %
Interest-bearing demand	41.01	41.13	46.05	41.07	46.31
Savings	6.74	7.14	7.97	6.93	7.84
Brokered deposits	5.43	2.68	—	4.07	—
Time deposits	11.64	10.61	9.14	11.13	9.39
Borrowed funds	8.09	8.70	3.81	8.39	3.61
<b>Total</b>	100.00 %	100.00 %	100.00 %	100.00 %	100.00 %
Net interest income collected on problem loans	\$ 364	\$ 392	\$ 2,276	\$ 756	\$ 2,710
Total accretion on purchased loans	874	885	2,021	1,759	3,256
Total impact on net interest income	\$ 1,238	\$ 1,277	\$ 4,297	\$ 2,515	\$ 5,966
Impact on net interest margin	0.03 %	0.03 %	0.11 %	0.03 %	0.08 %
Impact on loan yield	0.04 %	0.04 %	0.16 %	0.04 %	0.12 %

<b>Loan Portfolio</b>						
(Dollars in thousands)						
	As of					
	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022	Jun 30, 2022	
<b>Loan Portfolio:</b>						
Commercial, financial, agricultural	\$ 1,729,070	\$ 1,740,778	\$ 1,673,883	\$ 1,513,091	\$ 1,497,272	
Lease financing	122,370	121,146	115,013	103,357	101,350	
Real estate - construction	1,369,019	1,424,352	1,330,337	1,215,056	1,126,363	
Real estate - 1-4 family mortgages	3,348,654	3,278,980	3,216,263	3,127,889	3,030,083	
Real estate - commercial mortgages	5,252,479	5,085,813	5,118,063	5,016,665	4,717,513	
Installment loans to individuals	108,924	115,356	124,745	128,946	131,163	
<b>Total loans</b>	<b>\$ 11,930,516</b>	<b>\$ 11,766,425</b>	<b>\$ 11,578,304</b>	<b>\$ 11,105,004</b>	<b>\$ 10,603,744</b>	

**Credit Quality and Allowance for Credit Losses on Loans**

(Dollars in thousands)						
	As of					
	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022	Jun 30, 2022	
<b>Nonperforming Assets:</b>						
Nonaccruing loans	\$ 55,439	\$ 56,626	\$ 56,545	\$ 54,278	\$ 43,897	
Loans 90 days or more past due	36,321	18,664	331	1,587	617	
Total nonperforming loans	91,760	75,290	56,876	55,865	44,514	
Other real estate owned	5,120	4,818	1,763	2,412	2,807	
Total nonperforming assets	\$ 96,880	\$ 80,108	\$ 58,639	\$ 58,277	\$ 47,321	
<b>Criticized Loans</b>						
Classified loans	\$ 219,674	\$ 222,701	\$ 200,249	\$ 193,844	\$ 185,267	
Special Mention loans	56,616	64,832	86,172	69,883	87,476	
Criticized loans <sup>(1)</sup>	\$ 276,290	\$ 287,533	\$ 286,421	\$ 263,727	\$ 272,743	
Allowance for credit losses on loans	\$ 194,391	\$ 195,292	\$ 192,090	\$ 174,356	\$ 166,131	
Net loan charge-offs	\$ 3,898	\$ 4,732	\$ 2,566	\$ 1,575	\$ 2,337	
Annualized net loan charge-offs / average loans	0.13 %	0.16 %	0.09 %	0.06 %	0.09 %	
Nonperforming loans / total loans	0.77	0.64	0.49	0.50	0.42	
Nonperforming assets / total assets	0.56	0.46	0.35	0.35	0.28	
Allowance for credit losses on loans / total loans	1.63	1.66	1.66	1.57	1.57	
Allowance for credit losses on loans / nonperforming loans	211.85	259.39	337.73	312.10	373.21	
Criticized loans / total loans	2.32	2.44	2.47	2.37	2.57	

<sup>(1)</sup> Criticized loans include loans in risk rating classifications of classified and special mention.

**CONFERENCE CALL INFORMATION:**

A live audio webcast of a conference call with analysts will be available beginning at 10:00 AM Eastern Time (9:00 AM Central Time) on Wednesday, July 26, 2023.

The webcast is accessible through Renasant’s investor relations website at [www.renasant.com](http://www.renasant.com) or <https://event.choruscall.com/mediaframe/webcast.html?webcastid=1CrVdnu5>. To access the conference via telephone, dial 1-877-513-1143 in the United States and request the Renasant Corporation 2023 Second Quarter Earnings Webcast and Conference Call. International participants should dial 1-412-902-4145 to access the conference call.

The webcast will be archived on [www.renasant.com](http://www.renasant.com) after the call and will remain accessible for one year. A replay can be accessed via telephone by dialing 1-877-344-7529 in the United States and entering conference number 3891007 or by dialing 1-412-317-0088 internationally and entering the same conference number. Telephone replay access is available until August 9, 2023.

**ABOUT RENASANT CORPORATION:**

Renasant Corporation is the parent of Renasant Bank, a 119-year-old financial services institution. Renasant has assets of approximately \$17.2 billion and operates 195 banking, lending, mortgage, wealth management and insurance offices throughout the Southeast as well as offering factoring and asset-based lending on a nationwide basis.

**CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS:**

This press release may contain, or incorporate by reference, statements about Renasant Corporation that constitute “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Statements preceded by, followed by or that otherwise include the words “believes,” “expects,” “projects,” “anticipates,” “intends,” “estimates,” “plans,” “potential,” “focus,” “possible,” “may increase,” “may fluctuate,” “will likely result,” and similar expressions, or future or conditional verbs such as “will,” “should,” “would” and “could,” are generally forward-looking in nature and not historical facts. Forward-looking statements include information about the Company’s future financial performance, business strategy, projected plans and objectives and are based on the current beliefs and expectations of management. The Company’s management believes these forward-looking statements are reasonable, but they are all inherently subject to significant business, economic and competitive risks and uncertainties, many of which are beyond the Company’s control. In addition, these forward-looking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change. Actual results may differ from those indicated or implied in the forward-looking statements, and such differences may be material. Prospective investors are cautioned that any forward-looking statements are not guarantees of future performance and involve risks and uncertainties and, accordingly, investors should not place undue reliance on these forward-looking statements, which speak only as of the date they are made.

Important factors currently known to management that could cause our actual results to differ materially from those in forward-looking statements include the following: (i) the Company’s ability to efficiently integrate acquisitions into its operations, retain the customers of these businesses, grow the acquired operations and realize the cost savings expected from an acquisition to the extent and in the timeframe anticipated by management; (ii) the effect of economic conditions and interest rates on a national, regional or international basis; (iii) timing and success of the implementation of changes in operations to achieve enhanced earnings or effect cost savings; (iv) competitive pressures in the consumer finance, commercial finance, insurance, financial services, asset management, retail banking, factoring and mortgage lending and auto lending industries; (v) the financial resources of, and products available from, competitors; (vi) changes in laws and regulations as well as changes in accounting standards; (vii) changes in policy by regulatory agencies; (viii) changes in the securities and foreign exchange markets; (ix) the Company’s potential growth, including its entrance or expansion into new markets, and the need for sufficient capital to support that growth; (x) changes in the quality or composition of the Company’s loan or investment portfolios, including adverse developments in borrower industries or in repayment ability of individual borrowers or issuers of investment securities, or the impact of interest rates on the value of our investment securities portfolio; (xi) an insufficient allowance for credit losses as a result of inaccurate assumptions; (xii) changes in the sources and costs of the capital we use to make loans and otherwise fund our operations, due to deposit outflows, changes in the mix of deposits and the cost and availability of borrowings; (xiii) general economic, market or business conditions, including the impact of inflation; (xiv) changes in demand for loan products and financial services; (xv) concentration of credit exposure; (xvi) changes or the lack of changes in interest rates, yield curves and interest rate spread relationships; (xvii) increased cybersecurity risk, including potential network breaches, business disruptions or financial losses; (xviii) civil unrest, natural disasters, epidemics (including the re-emergence of the COVID-19

pandemic) and other catastrophic events in the Company’s geographic area; (xix) the impact, extent and timing of technological changes; and (xx) other circumstances, many of which are beyond management’s control.

Management believes that the assumptions underlying the Company’s forward-looking statements are reasonable, but any of the assumptions could prove to be inaccurate. Investors are urged to carefully consider the risks described in the Company’s filings with the Securities and Exchange Commission (the “SEC”) from time to time, including its most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, which are available at [www.renasant.com](http://www.renasant.com) and the SEC’s website at [www.sec.gov](http://www.sec.gov).

The Company undertakes no obligation, and specifically disclaims any obligation, to update or revise forward-looking statements, whether as a result of new information or to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time, except as required by federal securities laws.

**NON-GAAP FINANCIAL MEASURES:**

In addition to results presented in accordance with generally accepted accounting principles in the United States of America (“GAAP”), this press release and the presentation slides furnished to the SEC on the same Form 8-K as this release contain non-GAAP financial measures, including, without limitation, (i) core loan yield, (ii) core net interest income and margin, (iii) adjusted pre-provision net revenue, (iv) adjusted net income, (v) adjusted diluted earnings per share, (vi) tangible book value per share, (vii) the tangible common equity ratio, (viii) certain performance ratios (namely, the ratio of adjusted pre-provision net revenue to average assets, the adjusted return on average assets and on average equity, and the return on average tangible assets and on average tangible common equity (including on an as-adjusted basis)), and (ix) the adjusted efficiency ratio.

These non-GAAP financial measures adjust GAAP financial measures to exclude intangible assets and/or certain charges (such as, for the most recently-completed quarter, losses on the sale of securities and the recovery of the provision for unfunded commitments, with respect to which the Company is unable to accurately predict when these charges will be incurred or, when incurred, the amount thereof). Management uses these non-GAAP financial measures when evaluating capital utilization and adequacy. In addition, the Company believes that these non-GAAP financial measures facilitate the making of period-to-period comparisons and are meaningful indicators of its operating performance, particularly because these measures are widely used by industry analysts for companies with merger and acquisition activities. Also, because intangible assets such as goodwill and the core deposit intangible and charges such as the provision for unfunded commitments (or the recovery thereof) can vary extensively from company to company and, as to intangible assets, are excluded from the calculation of a financial institution’s regulatory capital, the Company believes that the presentation of this non-GAAP financial information allows readers to more easily compare the Company’s results to information provided in other regulatory reports and the results of other companies. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measures are included in the tables below under the caption “Non-GAAP Reconciliations”.

None of the non-GAAP financial information that the Company has included in this release or the accompanying presentation slides are intended to be considered in isolation or as a substitute for any measure prepared in accordance with GAAP. Investors should note that, because there are no standardized definitions for the calculations as well as the results, the Company’s calculations may not be comparable to similarly titled measures presented by other companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider its consolidated financial statements in their entirety and not to rely on any single financial measure.



Non-GAAP Reconciliations

(Dollars in thousands, except per share data)

	Three Months Ended						Six Months Ended	
	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022	Jun 30, 2022		Jun 30, 2023	Jun 30, 2022
<b>Adjusted Pre-Provision Net Revenue ("PPNR")</b>								
Net income (GAAP)	\$ 28,643	\$ 46,078	\$ 46,276	\$ 46,567	\$ 39,678		\$ 74,721	\$ 73,225
Income taxes	6,634	11,322	12,885	13,563	10,857		17,956	18,792
Provision for credit losses (including unfunded commitments)	2,000	6,460	10,671	9,800	2,450		8,460	3,400
Pre-provision net revenue (non-GAAP)	<u>\$ 37,277</u>	<u>\$ 63,860</u>	<u>\$ 69,832</u>	<u>\$ 69,930</u>	<u>\$ 52,985</u>		<u>\$ 101,137</u>	<u>\$ 95,417</u>
Merger and conversion expense	—	—	1,100	—	—		—	687
Gain on sale of MSR	—	—	—	(2,960)	—		—	—
Restructuring charges	—	—	—	—	1,187		—	732
Voluntary reimbursement of certain re-presentment NSF fees	—	—	1,255	—	—		—	—
Losses on security sales	22,438	—	—	—	—		22,438	—
Adjusted pre-provision net revenue (non-GAAP)	<u>\$ 59,715</u>	<u>\$ 63,860</u>	<u>\$ 72,187</u>	<u>\$ 66,970</u>	<u>\$ 54,172</u>		<u>\$ 123,575</u>	<u>\$ 96,836</u>
<b>Adjusted Net Income and Adjusted Tangible Net Income</b>								
Net income (GAAP)	\$ 28,643	\$ 46,078	\$ 46,276	\$ 46,567	\$ 39,678		\$ 74,721	\$ 73,225
Amortization of intangibles	1,369	1,426	1,195	1,251	1,310		2,795	2,676
Tax effect of adjustments noted above <sup>(1)</sup>	(266)	(299)	(260)	(265)	(291)		(569)	(594)
Tangible net income (non-GAAP)	<u>\$ 29,746</u>	<u>\$ 47,205</u>	<u>\$ 47,211</u>	<u>\$ 47,553</u>	<u>\$ 40,697</u>		<u>\$ 76,947</u>	<u>\$ 75,307</u>
Net income (GAAP)	\$ 28,643	\$ 46,078	\$ 46,276	\$ 46,567	\$ 39,678		\$ 74,721	\$ 73,225
Merger and conversion expense	—	—	1,100	—	—		—	687
Gain on sale of MSR	—	—	—	(2,960)	—		—	—
Restructuring charges	—	—	—	—	1,187		—	732
Initial provision for acquisitions	—	—	2,820	—	—		—	—
Voluntary reimbursement of certain re-presentment NSF fees	—	—	1,255	—	—		—	—
Losses on security sales	22,438	—	—	—	—		22,438	—
Tax effect of adjustments noted above <sup>(1)</sup>	(4,353)	—	(1,127)	626	(264)		(4,568)	(315)
Adjusted net income (non-GAAP)	<u>\$ 46,728</u>	<u>\$ 46,078</u>	<u>\$ 50,324</u>	<u>\$ 44,233</u>	<u>\$ 40,601</u>		<u>\$ 92,591</u>	<u>\$ 74,329</u>
Amortization of intangibles	1,369	1,426	1,195	1,251	1,310		2,795	2,676
Tax effect of adjustments noted above <sup>(1)</sup>	(266)	(299)	(260)	(265)	(291)		(569)	(594)
Adjusted tangible net income (non-GAAP)	<u>\$ 47,831</u>	<u>\$ 47,205</u>	<u>\$ 51,259</u>	<u>\$ 45,219</u>	<u>\$ 41,620</u>		<u>\$ 94,817</u>	<u>\$ 76,411</u>
<b>Tangible Assets and Tangible Shareholders' Equity</b>								
Average shareholders' equity (GAAP)	\$ 2,217,708	\$ 2,186,794	\$ 2,139,095	\$ 2,173,408	\$ 2,177,537		\$ 2,202,336	\$ 2,213,424
Average intangible assets	1,013,811	1,011,557	967,005	967,154	968,441		1,012,690	966,956
Average tangible shareholders' equity (non-GAAP)	<u>\$ 1,203,897</u>	<u>\$ 1,175,237</u>	<u>\$ 1,172,090</u>	<u>\$ 1,206,254</u>	<u>\$ 1,209,096</u>		<u>\$ 1,189,646</u>	<u>\$ 1,246,468</u>
Average assets (GAAP)	\$ 17,337,924	\$ 17,157,898	\$ 16,577,840	\$ 16,645,481	\$ 16,631,290		\$ 17,248,408	\$ 16,664,480
Average intangible assets	1,013,811	1,011,557	967,005	967,154	968,441		1,012,690	966,956
Average tangible assets (non-GAAP)	<u>\$ 16,324,113</u>	<u>\$ 16,146,341</u>	<u>\$ 15,610,835</u>	<u>\$ 15,678,327</u>	<u>\$ 15,662,849</u>		<u>\$ 16,235,718</u>	<u>\$ 15,697,524</u>
Shareholders' equity (GAAP)	\$ 2,208,628	\$ 2,187,300	\$ 2,136,016	\$ 2,092,281	\$ 2,116,877		\$ 2,208,628	\$ 2,116,877
Intangible assets	1,013,046	1,014,415	1,015,884	966,461	967,713		1,013,046	967,713
Tangible shareholders' equity (non-GAAP)	<u>\$ 1,195,582</u>	<u>\$ 1,172,885</u>	<u>\$ 1,120,132</u>	<u>\$ 1,125,820</u>	<u>\$ 1,149,164</u>		<u>\$ 1,195,582</u>	<u>\$ 1,149,164</u>
Total assets (GAAP)	\$ 17,224,342	\$ 17,474,083	\$ 16,988,176	\$ 16,471,099	\$ 16,618,101		\$ 17,224,342	\$ 16,618,101
Intangible assets	1,013,046	1,014,415	1,015,884	966,461	967,713		1,013,046	967,713
Total tangible assets (non-GAAP)	<u>\$ 16,211,296</u>	<u>\$ 16,459,668</u>	<u>\$ 15,972,292</u>	<u>\$ 15,504,638</u>	<u>\$ 15,650,388</u>		<u>\$ 16,211,296</u>	<u>\$ 15,650,388</u>

(Dollars in thousands, except per share data)

	Three Months Ended					Six Months Ended	
	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022	Jun 30, 2022	Jun 30, 2023	Jun 30, 2022
<b>Adjusted Performance Ratios</b>							
Return on average assets (GAAP)	0.66 %	1.09 %	1.11 %	1.11 %	0.96 %	0.87 %	0.89 %
Adjusted return on average assets (non-GAAP)	1.08	1.09	1.20	1.05	0.98	1.08	0.90
Return on average tangible assets (non-GAAP)	0.73	1.19	1.20	1.20	1.04	0.96	0.97
Adjusted pre-provision net revenue to average assets (non-GAAP)	1.38	1.51	1.73	1.60	1.31	1.44	1.17
Adjusted return on average tangible assets (non-GAAP)	1.18	1.19	1.30	1.14	1.07	1.18	0.98
Return on average equity (GAAP)	5.18	8.55	8.58	8.50	7.31	6.84	6.67
Adjusted return on average equity (non-GAAP)	8.45	8.55	9.33	8.07	7.48	8.48	6.77
Return on average tangible equity (non-GAAP)	9.91	16.29	15.98	15.64	13.50	13.04	12.18
Adjusted return on average tangible equity (non-GAAP)	15.94	16.29	17.35	14.87	13.81	16.07	12.36
<b>Adjusted Diluted Earnings Per Share</b>							
Average diluted shares outstanding	56,395,653	56,270,219	56,335,446	56,248,720	56,182,845	56,330,295	56,130,762
Diluted earnings per share (GAAP)	\$ 0.51	\$ 0.82	\$ 0.82	\$ 0.83	\$ 0.71	\$ 1.33	\$ 1.30
Adjusted diluted earnings per share (non-GAAP)	\$ 0.83	\$ 0.82	\$ 0.89	\$ 0.79	\$ 0.72	\$ 1.64	\$ 1.32
<b>Tangible Book Value Per Share</b>							
Shares outstanding	56,132,478	56,073,658	55,953,104	55,953,104	55,932,017	56,132,478	55,932,017
Book value per share (GAAP)	\$ 39.35	\$ 39.01	\$ 38.18	\$ 37.39	\$ 37.85	\$ 39.35	\$ 37.85
Tangible book value per share (non-GAAP)	\$ 21.30	\$ 20.92	\$ 20.02	\$ 20.12	\$ 20.55	\$ 21.30	\$ 20.55
<b>Tangible Common Equity Ratio</b>							
Shareholders' equity to assets (GAAP)	12.82 %	12.52 %	12.57 %	12.70 %	12.74 %	12.82 %	12.74 %
Tangible common equity ratio (non-GAAP)	7.37 %	7.13 %	7.01 %	7.26 %	7.34 %	7.37 %	7.34 %
<b>Adjusted Efficiency Ratio</b>							
Net interest income (FTE) (GAAP)	\$ 133,085	\$ 138,529	\$ 140,565	\$ 132,435	\$ 115,321	\$ 271,614	\$ 216,704
Total noninterest income (GAAP)	\$ 17,226	\$ 37,293	\$ 33,395	\$ 41,186	\$ 37,214	\$ 54,519	\$ 74,672
Gain on sale of MSR	—	—	—	2,960	—	—	—
Losses on security sales	(22,438)	—	—	—	—	(22,438)	—
Total adjusted noninterest income (non-GAAP)	\$ 39,664	\$ 37,293	\$ 33,395	\$ 38,226	\$ 37,214	\$ 76,957	\$ 74,672
Noninterest expense (GAAP)	\$ 109,165	\$ 107,708	\$ 101,582	\$ 101,574	\$ 98,194	\$ 216,873	\$ 192,299
Amortization of intangibles	1,369	1,426	1,195	1,251	1,310	2,795	2,676
Merger and conversion expense	—	—	1,100	—	—	—	687
Restructuring charges	—	—	—	—	1,187	—	732
Voluntary reimbursement of certain re-presentation NSF fees	—	—	1,255	—	—	—	—
(Recovery of) provision for unfunded commitments	(1,000)	(1,500)	183	—	450	(2,500)	(100)
Total adjusted noninterest expense (non-GAAP)	\$ 108,796	\$ 107,782	\$ 97,849	\$ 100,323	\$ 95,247	\$ 216,578	\$ 188,304
Efficiency ratio (GAAP)	72.63 %	61.26 %	58.39 %	58.50 %	64.37 %	66.50 %	66.00 %
Adjusted efficiency ratio (non-GAAP)	62.98 %	61.30 %	56.25 %	58.78 %	62.44 %	62.13 %	64.63 %

(Dollars in thousands, except per share data)

	Three Months Ended					Six Months Ended	
	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022	Jun 30, 2022	Jun 30, 2023	Jun 30, 2022
<b>Core Net Interest Income and Core Net Interest Margin</b>							
Net interest income (FTE) (GAAP)	\$ 133,085	\$ 138,529	\$ 140,565	\$ 132,435	\$ 115,321	\$ 271,614	\$ 216,704
Net interest income collected on problem loans	364	392	161	78	2,276	756	2,710
Accretion recognized on purchased loans	874	885	625	1,317	2,021	1,759	3,256
Non-core net interest income	\$ 1,238	\$ 1,277	\$ 786	\$ 1,395	\$ 4,297	\$ 2,515	\$ 5,966
Core net interest income (FTE) (non-GAAP)	\$ 131,847	\$ 137,252	\$ 139,779	\$ 131,040	\$ 111,024	\$ 269,099	\$ 210,738
Net interest margin (GAAP)	3.45 %	3.66 %	3.78 %	3.54 %	3.11 %	3.56 %	2.94 %
Core net interest margin (non-GAAP)	3.43 %	3.63 %	3.76 %	3.50 %	3.00 %	3.53 %	2.86 %
<b>Core Loan Yield</b>							
Loan interest income (FTE) (GAAP)	\$ 175,549	\$ 163,970	\$ 147,519	\$ 124,614	\$ 107,612	\$ 339,519	\$ 204,613
Net interest income collected on problem loans	364	392	161	78	2,276	756	2,710
Accretion recognized on purchased loans	874	885	625	1,317	2,021	1,759	3,256
Core loan interest income (FTE) (non-GAAP)	\$ 174,311	\$ 162,693	\$ 146,733	\$ 123,219	\$ 103,315	\$ 337,004	\$ 198,647
Loan yield (GAAP)	5.93 %	5.68 %	5.19 %	4.57 %	4.12 %	5.81 %	4.00 %
Core loan yield (non-GAAP)	5.89 %	5.64 %	5.16 %	4.52 %	3.96 %	5.77 %	3.89 %

<sup>(1)</sup> Tax effect is calculated based on the respective periods' effective tax rate excluding the impact of discrete items.

###



# Second Quarter 2023 Earnings Call



# Forward-Looking Statements



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This presentation may contain various statements about Renasant Corporation ("Renasant," "we," "our," or "us") that constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Statements preceded by, followed by or that otherwise include the words "believes," "expects," "projects," "anticipates," "intends," "estimates," "plans," "potential," "focus," "possible," "may increase," "may fluctuate," "will likely result," and similar expressions, or future or conditional verbs such as "will," "should," "would" and "could," are generally forward-looking in nature and not historical facts. Forward-looking statements include information about our future financial performance, business strategy, projected plans and objectives and are based on the current beliefs and expectations of management. We believe these forward-looking statements are reasonable, but they are all inherently subject to significant business, economic and competitive risks and uncertainties, many of which are beyond our control. In addition, these forward-looking statements are subject to assumptions about future business strategies and decisions that are subject to change. Actual results may differ from those indicated or implied in the forward-looking statements; such differences may be material. Prospective investors are cautioned that any forward-looking statements are not guarantees of future performance and involve risks and uncertainties. Investors should not place undue reliance on these forward-looking statements, which speak only as of the date they are made.

Important factors currently known to management that could cause our actual results to differ materially from those in forward-looking statements include the following: (i) Renasant's ability to efficiently integrate acquisitions into its operations, retain the customers of these businesses, grow the acquired operations and realize the cost savings expected from an acquisition to the extent and in the timeframe anticipated by management; (ii) the effect of economic conditions and interest rates on a national, regional or international basis; (iii) timing and success of the implementation of changes in operations to achieve enhanced earnings or effect cost savings; (iv) competitive pressures in the consumer finance, commercial finance, insurance, financial services, asset management, retail banking, factoring and mortgage lending and auto lending industries; (v) the financial resources of, and products available from, competitors; (vi) changes in laws and regulations as well as changes in accounting standards; (vii) changes in policy by regulatory agencies; (viii) changes in the securities and foreign exchange markets; (ix) Renasant's potential growth, including its entrance or expansion into new markets, and the need for sufficient capital to support that growth; (x) changes in the quality or composition of our loan or investment portfolios, including adverse developments in borrower industries or the repayment ability of individual borrowers or issuers of investment securities, or the impact of interest rates on the value of our investment securities portfolio; (xi) an insufficient allowance for credit losses as a result of inaccurate assumptions; (xii) changes in the sources and costs of the capital we use to make loans and otherwise fund our operations, due to deposit outflows, changes in the mix of deposits and the cost and availability of borrowings; (xiii) general economic, market or business conditions, including the impact of inflation; (xiv) changes in demand for loan products and financial services; (xv) concentration of credit exposure; (xvi) changes or the lack of changes in interest rates, yield curves and interest rate spread relationships; (xvii) increased cybersecurity risk, including potential network breaches, business disruptions or financial losses; (xviii) civil unrest, natural disasters, epidemics (including the re-emergence of the COVID-19 pandemic) and other catastrophic events in our geographic area; (xix) the impact, extent and timing of technological changes; and (xx) other circumstances, many of which are beyond management's control.

Management believes that the assumptions underlying our forward-looking statements are reasonable, but any of the assumptions could prove to be inaccurate. Investors are urged to carefully consider the risks described in Renasant's filings with the Securities and Exchange Commission ("SEC") from time to time, including its most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, which are available at [www.renasant.com](http://www.renasant.com) and the SEC's website at [www.sec.gov](http://www.sec.gov). We undertake no obligation, and specifically disclaim any obligation, to update or revise our forward-looking statements, whether as a result of new information or to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time, except as required by federal securities laws.

# Overview

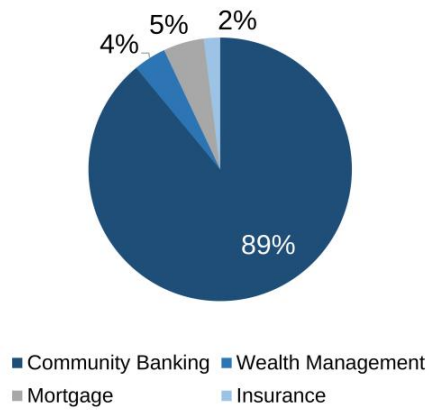


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## Company Snapshot

Assets: \$17.2 billion  
Loans: 11.9  
Deposits: 14.1  
Equity: 2.2

### YTD Total Revenue<sup>(1)</sup>

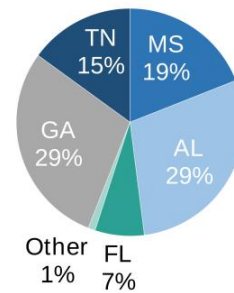


Note: Financial data as of June 30, 2023

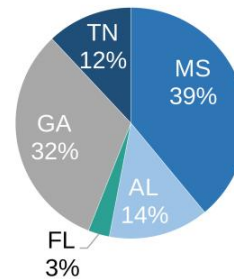
(1) Total revenue is calculated as net interest income plus noninterest income.

## Loans and Deposits by State

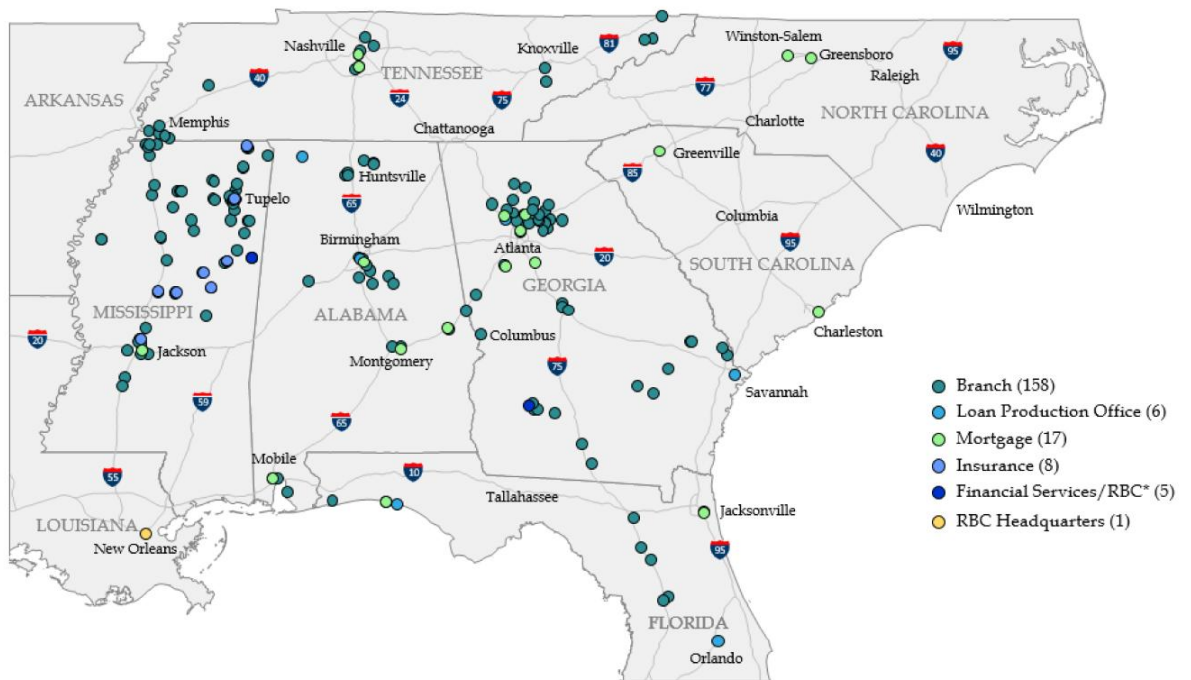
### Loans



### Deposits



# Renasant Footprint



\*Republic Business Credit operates on a nationwide basis. Locations in California, Illinois and Texas are not shown.



# Second Quarter Highlights



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- Net income of \$28.6 million with diluted EPS of \$0.51; adjusted net income (non-GAAP)\* of \$46.7 million with adjusted diluted EPS (non-GAAP)\* of \$0.83
- The securities portfolio decreased \$584.2 million on a linked quarter basis, primarily due to the sale of available-for-sale securities, which generated \$489 million in proceeds. The Company recognized a pre-tax loss of \$22.4 million and used the sale proceeds to pay down FHLB borrowings
- Net interest margin decreased 21 basis points to 3.45% on a linked quarter basis
- Loans increased \$164.1 million, or 5.6% annualized
- Deposits increased \$183.3 million, driven by an increase in brokered deposits of \$224 million
- Cost of deposits increased 51 basis points on a linked quarter basis to 1.50%, and noninterest-bearing deposits now represent 27.5% of total deposits
- The ratio of allowance for credit losses on loans to total loans was relatively stable at 1.63%
- Loans 30-89 days past due and nonperforming loans represented 0.10% and 0.77%, respectively, of total loans

\* Adjusted Net Income and Adjusted Diluted EPS are non-GAAP financial measures. A reconciliation of GAAP to non-GAAP financial measures is included in the earnings release furnished to the SEC on the same Form 8-K as this presentation under the heading "Non-GAAP Reconciliations".



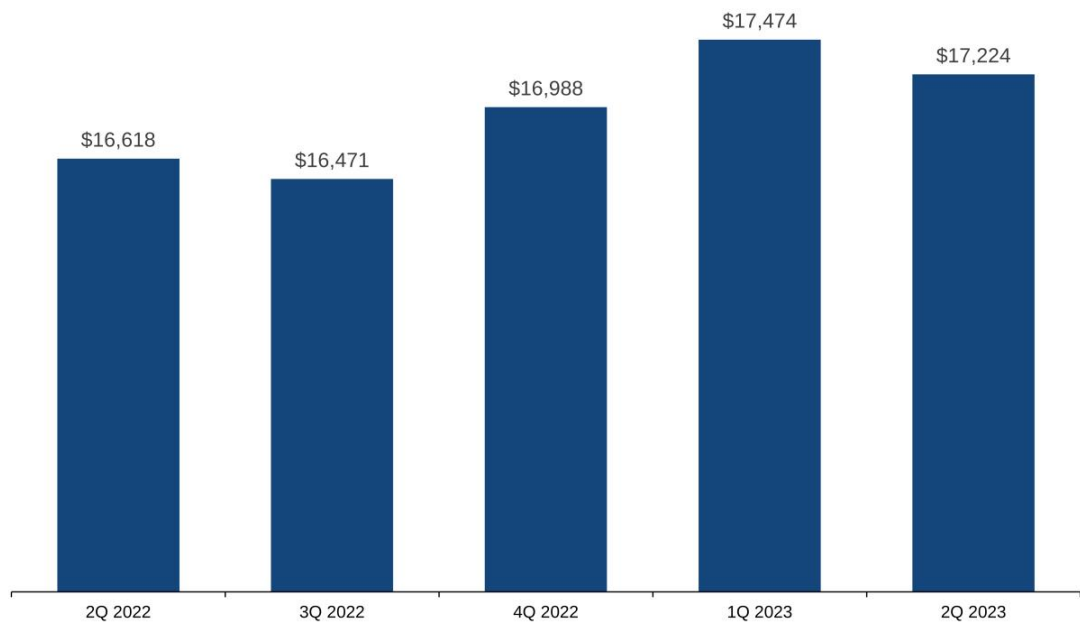
# Financial Condition

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# Total Assets



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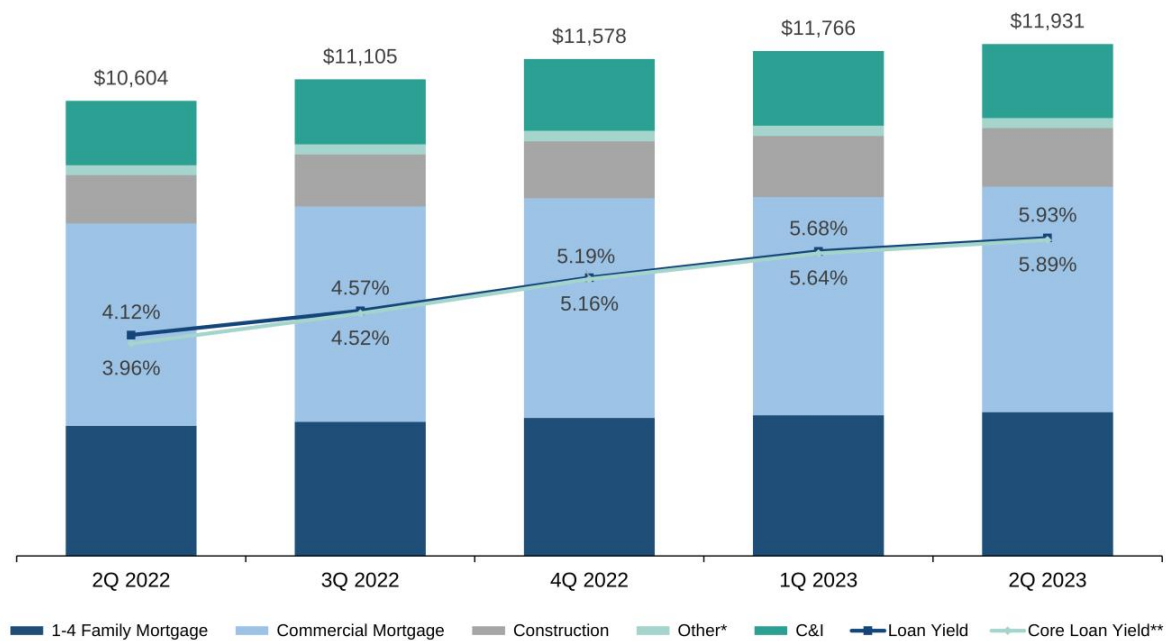


Note: Dollars in millions

# Loans and Yields



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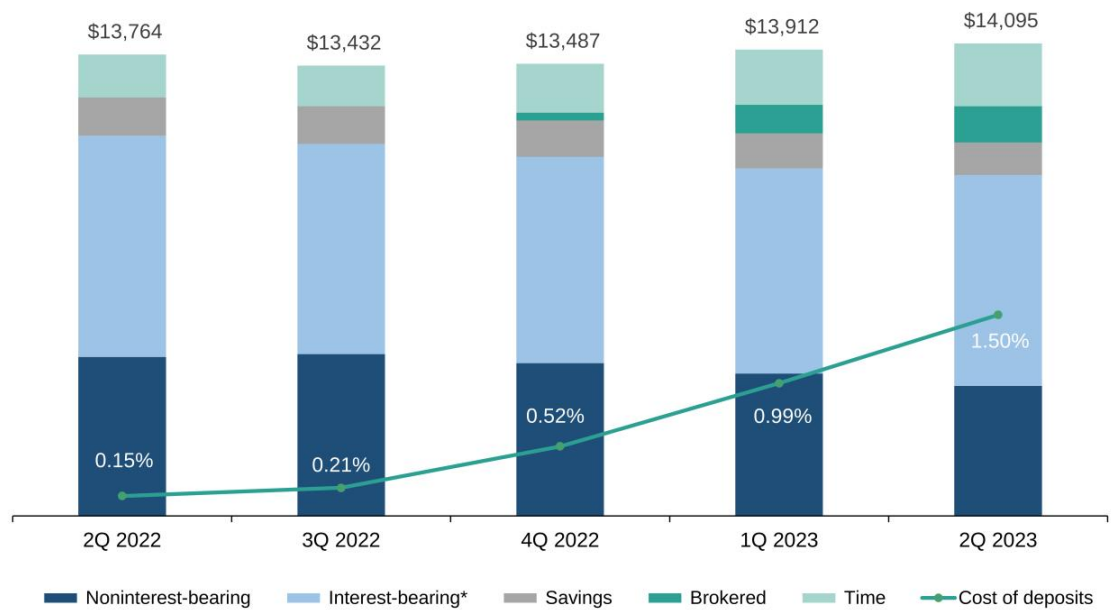


Note: Dollars in millions

\* Other loans are comprised of installment loans to individuals and lease financing, which both have historically constituted less than 5% of the total loan portfolio.

\*\* Core Loan Yield is a non-GAAP financial measure. A reconciliation of GAAP to non-GAAP financial measures is included in the earnings release furnished to the SEC on the same Form 8-K as this presentation under the heading "Non-GAAP Reconciliations".

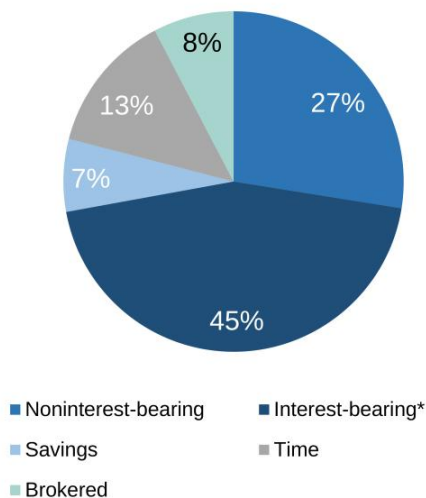
# Deposit Mix and Pricing



Note: Dollars in millions  
\*Includes money market

# Core Deposit Funding

Deposits as of June 30, 2023 (\$14.1 Billion)

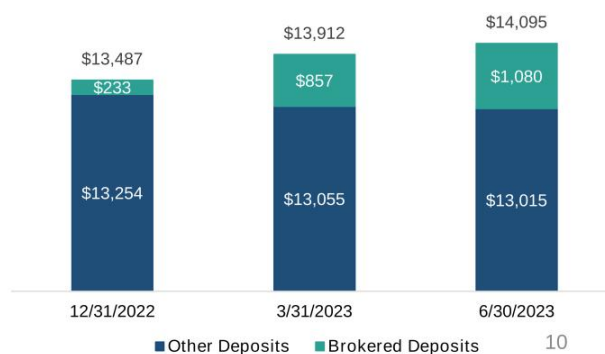


\*Includes money market

Mix of Average Deposits	2Q22	1Q23	2Q23
Noninterest-bearing demand	34.34 %	32.58 %	29.48 %
Interest-bearing demand*	47.87	45.05	44.62
Savings	8.29	7.82	7.33
Brokered deposits	0.00	2.94	5.91
Time deposits	9.50	11.61	12.66
Total	100.00 %	100.00 %	100.00 %

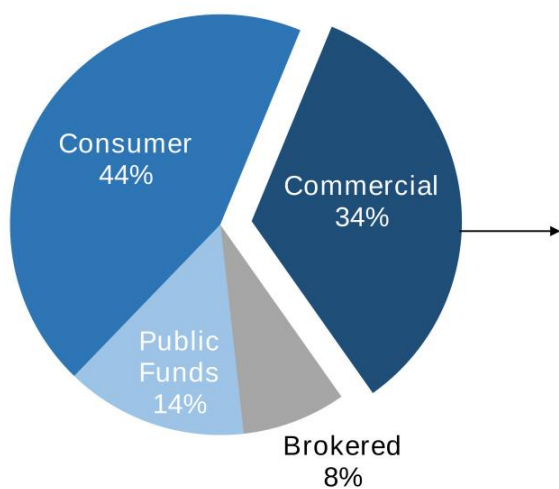
- Average deposit account is \$29 thousand; commercial and consumer deposit accounts, excluding time deposit accounts, average approximately \$72 thousand and \$13 thousand, respectively
- Top 20 depositors, excluding public funds, comprise less than 3% of total deposits

## 2023 Deposit Trends (in millions)

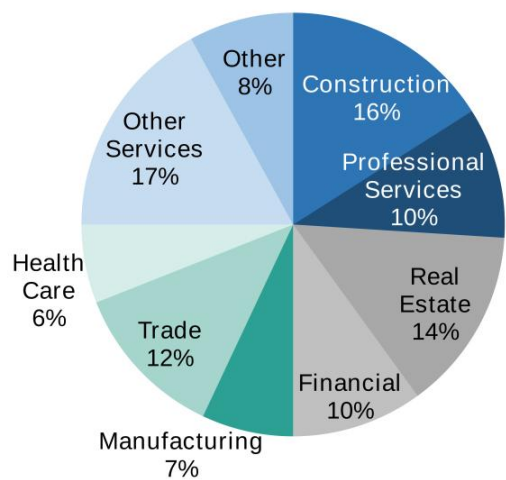


# Diversified Deposits

## Customer



## Commercial



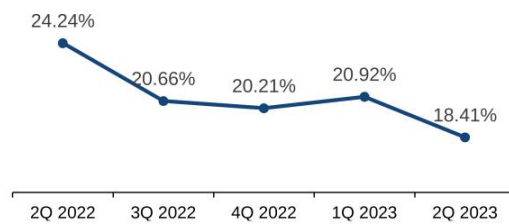
Note: As of June 30, 2023

# Strong Liquidity Position

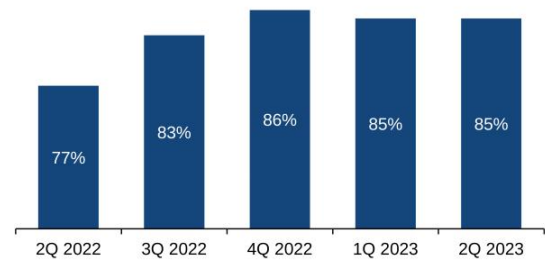


Understanding You.

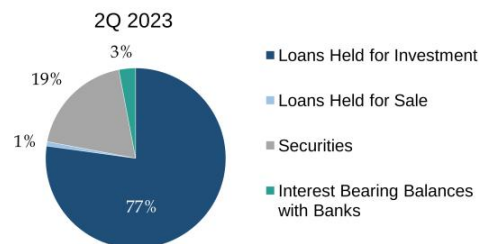
## Cash and Securities to Total Assets



## Loans to Deposits

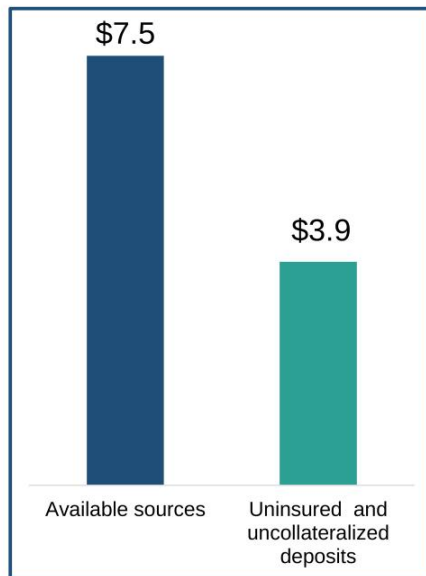


## Average Interest Earning Asset Mix



Note: Dollars in millions

# Available Liquidity and Uninsured Deposits



Liquidity Sources	
Internal Sources	
Cash and cash equivalents	\$ 0.9
Unencumbered securities <sup>(1)</sup>	1.2
External Sources	
FHLB borrowing capacity	3.5
Other <sup>(2)</sup>	1.9
Total	\$ 7.5

	Uninsured Deposits	Uninsured to Total Deposits
Uncollateralized	\$ 3.9	27.5%
Collateralized public funds	1.4	10.3%
Total	\$ 5.3	37.8%

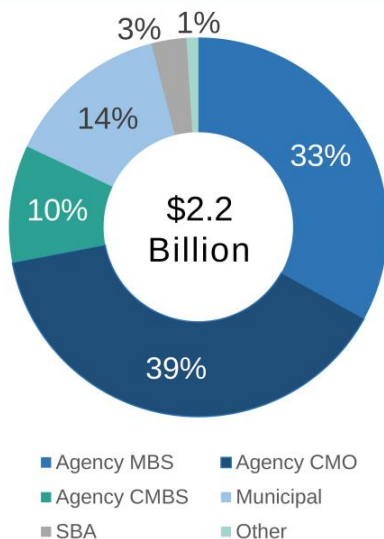
Note: As of June 30, 2023; dollars in billions

(1) Approximately \$500 million of the unencumbered securities are placed at the Fed

(2) Includes untapped brokered CDs (per internal policy guidelines) and unsecured lines of credit



## Composition



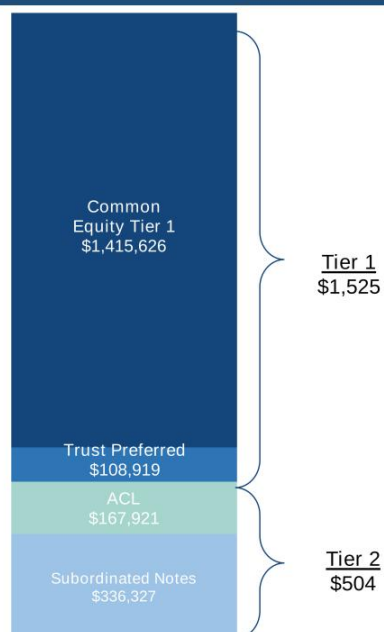
## Highlights

- Book value of \$2.2 billion or 12.9% of total assets
- Taxable equivalent yield of 2.04%
- Duration of 4.9 years
- 57% of portfolio HTM
  - 10% of HTM are CRA investments
  - 23% of HTM are Municipals
- Unrealized losses in AOCI on securities totaled \$265.1 million (\$198.8 million, net of tax); unrealized losses not in AOCI on HTM securities totaled \$85.9 million (64.0 million, net of tax)
- Securities runoff of approximately \$55 to \$65 million per quarter expected in the next 12 months due to principal payments

Note: As of June 30, 2023

# Capital Position

## Regulatory Capital as of June 30, 2023



Note: Dollars in millions

\* Tangible Common Equity is a non-GAAP financial measure. A reconciliation of GAAP to non-GAAP financial measures is included in the earnings release furnished to the SEC on the same Form 8-K as this presentation under the heading "Non-GAAP Reconciliations".

## Capital Highlights

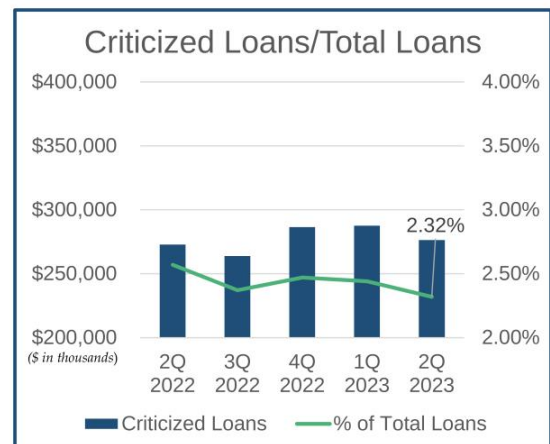
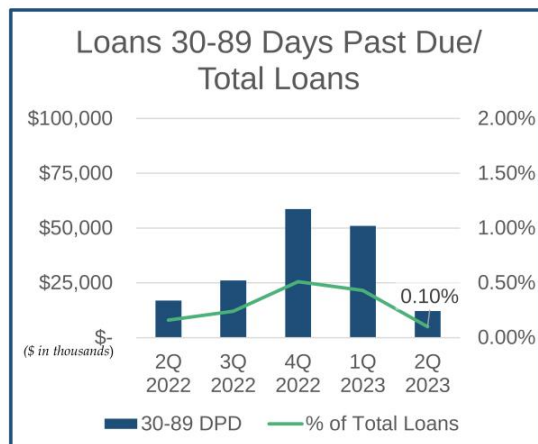
- \$100 million stock repurchase program is in effect through October 2023; there was no buyback activity in the second quarter of 2023
- Consistent dividend payment history, including through the 2008 financial crisis

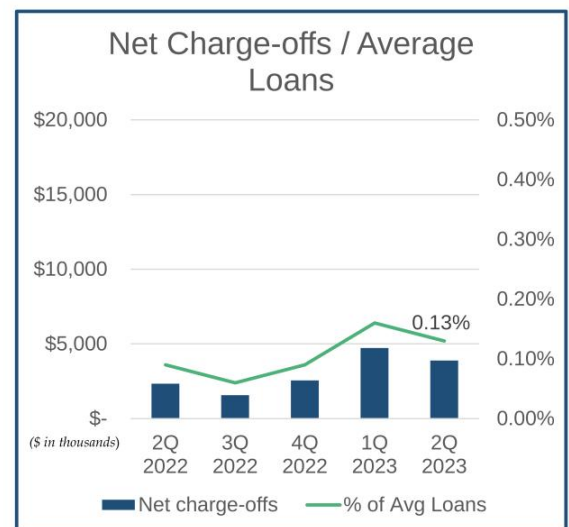
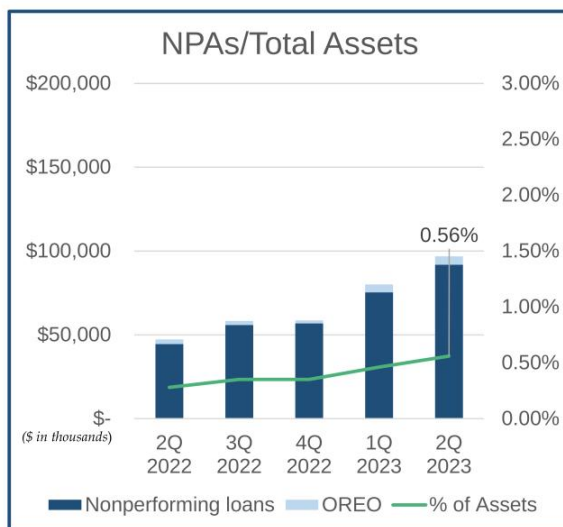
Ratio	1Q 2023	2Q 2023
Tangible Common Equity*	7.13 %	7.37 %
Leverage	9.18	9.22
Tier 1 Risk Based	10.98	11.09
Total Risk Based	14.68	14.76
Common Tier 1 Equity	10.19	10.30

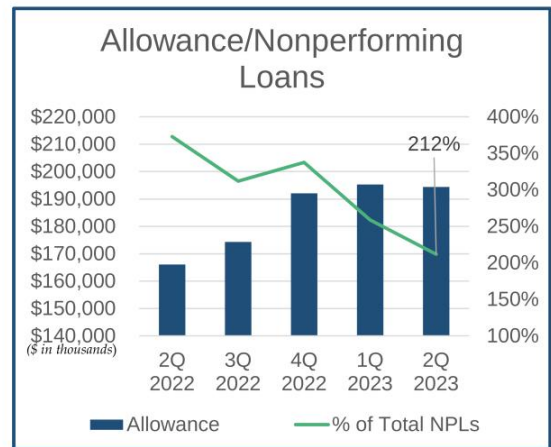
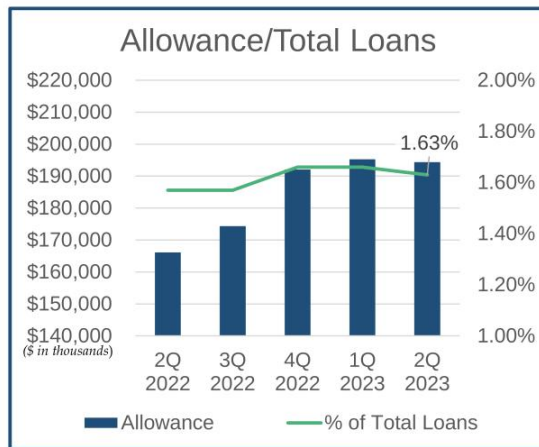
- Unrealized losses on the HTM portfolio would have a negative impact of 50 basis points on the TCE ratio
- Unrealized losses on both HTM and AFS would have a negative impact of 177 basis points on CET1 and the Company would remain above well-capitalized thresholds

# Asset Quality

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# ACL Summary



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(\$ in thousands)	3/31/2023		6/30/2023	
	ACL	ACL as a % of Loans	ACL	ACL as a % of Loans
Commercial, Financial, Agricultural	\$ 44,680	2.56	\$ 41,283	2.38
Lease Financing Receivables	2,437	2.02	2,480	2.03
Real Estate - 1-4 Family Mortgage	45,964	1.41	46,799	1.40
Real Estate - Commercial Mortgage	72,793	1.42	75,335	1.43
Real Estate - Construction	19,959	1.40	19,125	1.39
Installment loans to individuals	9,459	8.21	9,369	8.62
Allowance for Credit Losses on Loans	195,292	1.66	194,391	1.63
Allowance for Credit Losses on Deferred Interest	1,248		1,231	
Reserve for Unfunded Commitments	18,618		17,618	
Total Reserves	\$ 215,158		\$ 213,240	

# Loss Absorption Capacity

(\$ in thousands)	6/30/2023
Allowance for Credit Losses on Loans	\$ 194,391
Reserve for Unfunded Commitments	17,618
Purchase Accounting Discounts	11,005
Total Loss Absorption Capacity	\$ 223,014

## Total Loss Absorption Capacity





# Profitability

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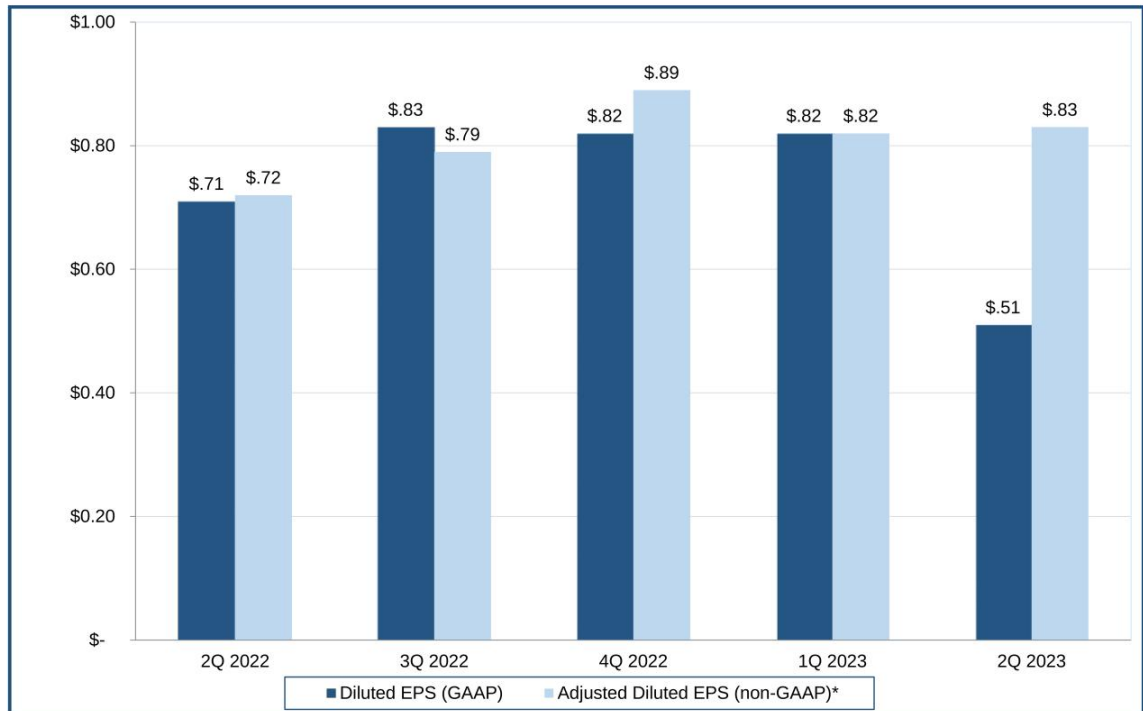
# Net Income & Adjusted Pre-Provision Net Revenue\*



Note: Dollars in millions

\*Adjusted Pre-Provision Net Revenue and Adjusted Pre-Provision Net Revenue/Average Assets are non-GAAP financial measures. A reconciliation of GAAP to non-GAAP financial measures is included in the earnings release furnished to the SEC on the same Form 8-K as this presentation under the heading "Non-GAAP Reconciliations".

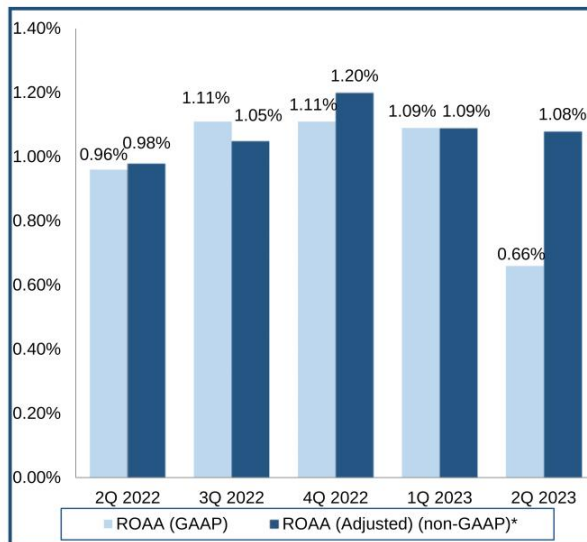
# Diluted Earnings per Share Reported and Adjusted\*



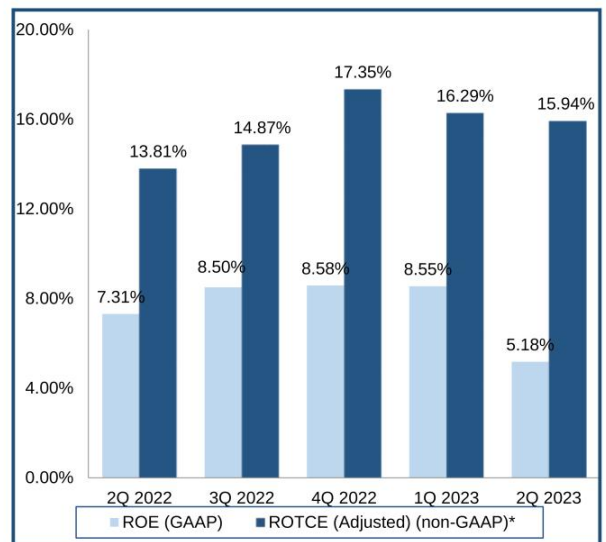
\* Adjusted Diluted EPS is a non-GAAP financial measure. A reconciliation of GAAP to non-GAAP financial measures is included in the earnings release furnished to the SEC on the same Form 8-K as this presentation under the heading "Non-GAAP Reconciliations".

# Profitability Ratios

Return on Average Assets (ROAA)

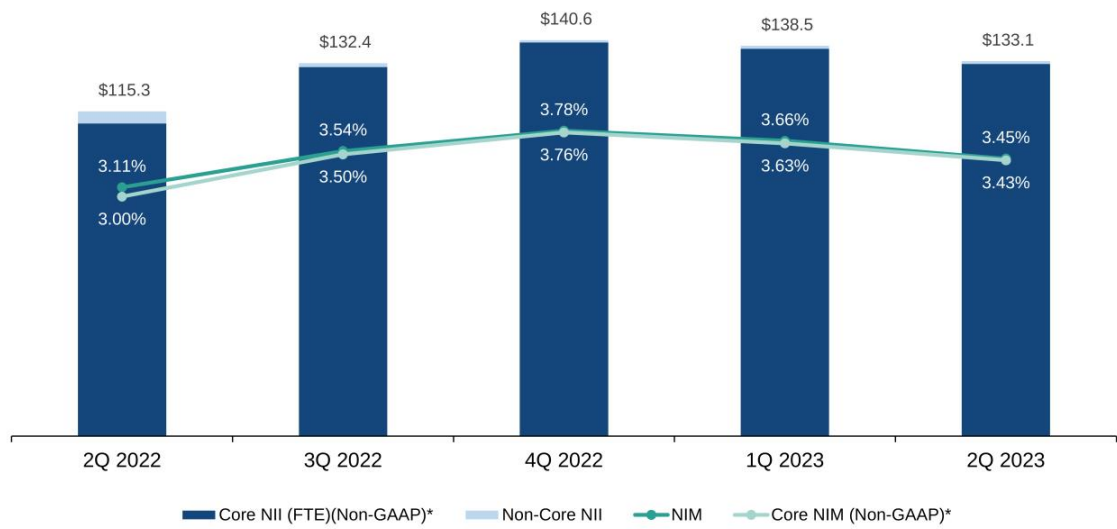


Return on Average Equity (ROE)



\*ROAA (Adjusted) and ROTCE (Adjusted) are non-GAAP financial measures. A reconciliation of GAAP to non-GAAP financial measures is included in the earnings release furnished to the SEC on the same Form 8-K as this presentation under the heading "Non-GAAP Reconciliations".

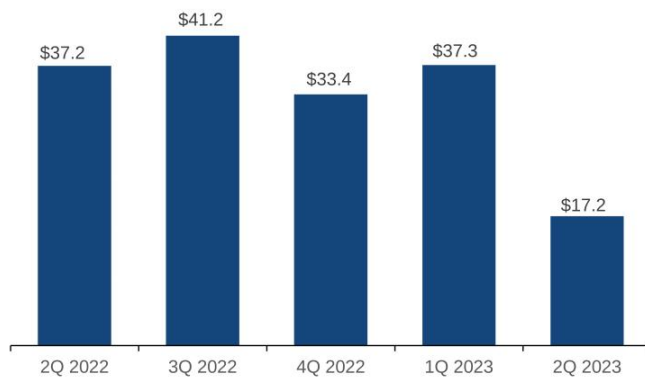
# Net Interest Income (FTE) & Net Interest Margin



Note: Dollars in millions

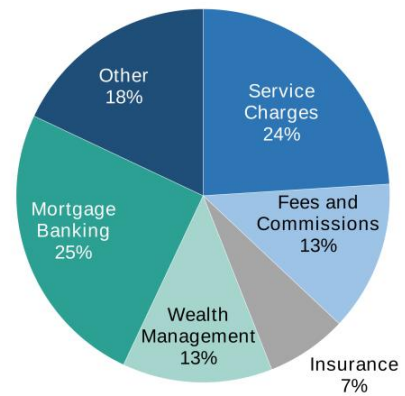
\*Core Net Interest Income (FTE) and Core Net Interest Margin are non-GAAP financial measures. A reconciliation of GAAP to non-GAAP financial measures is included in the earnings release furnished to the SEC on the same Form 8-K as this presentation under the heading "Non-GAAP Reconciliations".

# Noninterest Income



- Noninterest income decreased \$20.1 million in the second quarter primarily due to losses of \$22.4 million on securities sales.

2Q 2023 – Noninterest Income\* Contribution



Note: Dollars in millions  
\*Excludes losses of \$22.4 million on securities sales.

# Mortgage Banking



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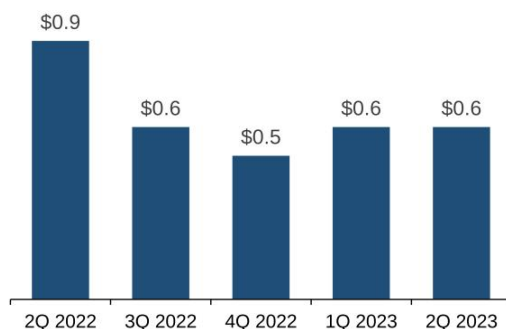
## Mortgage banking income

(\$ in thousands)	2Q22	1Q23	2Q23
Gain on sales of loans, net	\$ 3,490	\$ 4,770	\$ 4,646
Fees, net	3,064	1,806	2,859
Mortgage servicing (loss) income, net	1,762	1,941	2,266
Mortgage banking income, net	\$ 8,316	\$ 8,517	\$ 9,771

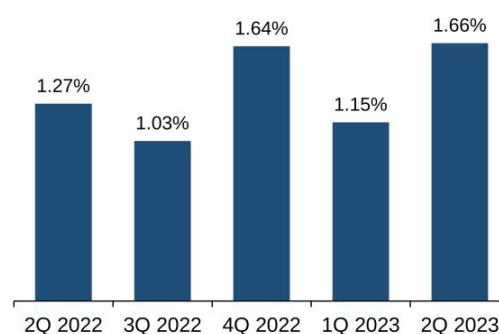
## Mortgage Mix

(in %)	2Q22	1Q23	2Q23
Wholesale	39	36	42
Retail	61	64	58
Purchase	80	86	91
Refinance	20	14	9

## Locked Volume (in billions)



## Gain on sale margin\*

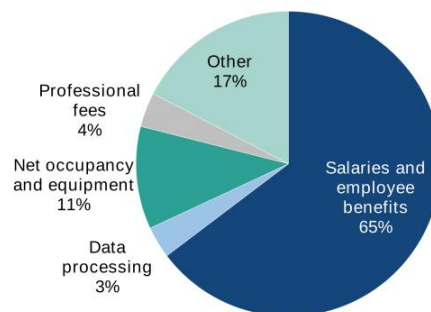


\*Gain on sale margin excludes pipeline fair value adjustments and buyback reserve activity included in "Gain on sales of loans, net" in the table above

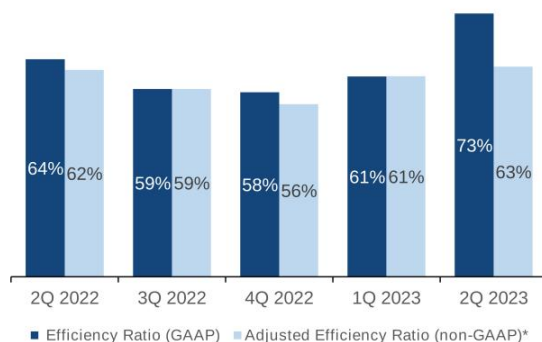
# Noninterest Expense and Efficiency Ratio

(\$ in thousands)	1Q23	2Q23	Change
Salaries and employee benefits	\$ 69,832	\$ 70,637	\$ 805
Data processing	3,633	3,684	51
Net occupancy and equipment	11,405	11,865	460
Professional fees	3,467	4,012	545
Other	19,371	18,967	(404)
Total	\$ 107,708	\$ 109,165	\$ 1,457

2Q 2023 – Noninterest Expense Mix



Efficiency Ratio



- Noninterest expense increased \$1.5 million during the second quarter of 2023. Increases in salaries and benefits related to annual merit increases contributed to the increase in noninterest expense.

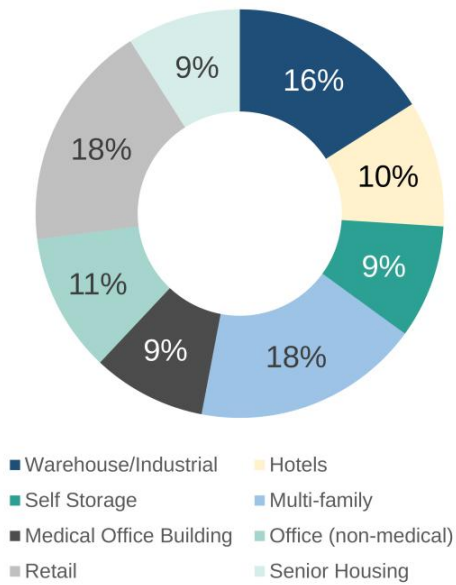
\*Adjusted Efficiency Ratio is a non-GAAP financial measure. A reconciliation of GAAP to non-GAAP financial measures is included in the earnings release furnished to the SEC on the same Form 8-K as this presentation under the heading "Non-GAAP Reconciliations".



# Appendix

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## Composition

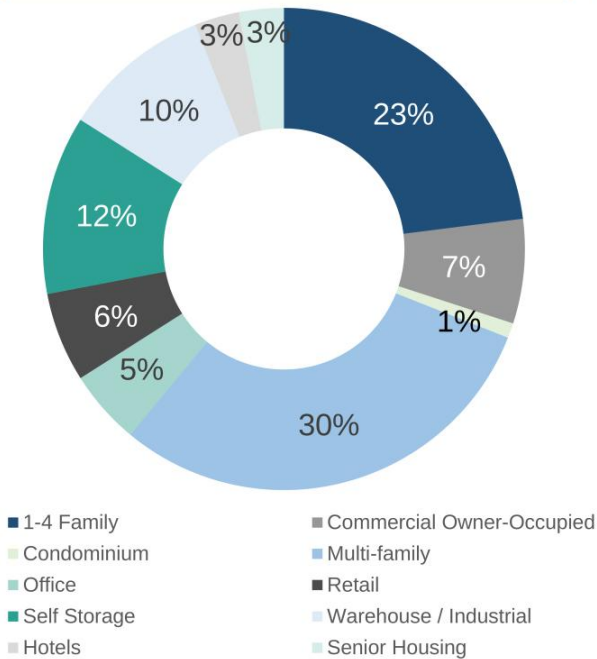


## Highlights

- 30.0% of total loans
- Non-performing loans of 0.50%
- 30-89 days past due of 0.02%
- Average loan size of \$1.8 million
- Weighted average LTV of 56.8%

Note: As of June 30, 2023. LTV is calculated using the most recent appraisal available.  
\*Excludes construction

## Composition



## Highlights

- 11.5% of total loans
- No past due or nonaccrual
- Average loan size of \$1.9 million
- Weighted average LTV of 59.0%

Note: As of June 30, 2023. LTV is calculated using the most recent appraisal available.

## Office

- \$376 million portfolio
- 0.05% past due or nonaccrual
- Average loan size of \$1.0 million
- Weighted average LTV of 58.2%

## Retail

- \$649 million portfolio
- 0.43% past due or nonaccrual
- Average loan size of \$1.1 million
- Weighted average LTV of 57.1%

Note: As of June 30, 2023; includes term (excluding construction), non-owner occupied credits. Office portfolio excludes medical. LTV is calculated using the most recent appraisal available.



