

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 8-K  
CURRENT REPORT  
Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

April 27, 2021  
Date of report (Date of earliest event reported)

RENASANT CORPORATION  
(Exact name of registrant as specified in its charter)

Mississippi  
(State or other jurisdiction  
of incorporation)

001-13253  
(Commission  
File Number)

64-0676974  
(I.R.S. Employer  
Identification No.)

209 Troy Street, Tupelo, Mississippi 38804-4827  
(Address of principal executive offices)(Zip Code)

Registrant's telephone number, including area code: (662) 680-1001

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:		
Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock, \$5.00 par value per share	RNST	The NASDAQ Stock Market LLC

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2). Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

**Item 2.02. Results of Operations and Financial Condition.**

On April 27, 2021, Renasant Corporation (“Renasant”) issued a press release announcing earnings for the first quarter of 2021. The press release is furnished as Exhibit 99.1 to this Form 8-K.

**Item 7.01. Regulation FD Disclosure**

On April 27, 2021, Renasant also made available presentation materials (the “Presentation”) prepared for use with Renasant’s earnings conference call on April 28, 2021. The Presentation is attached hereto and incorporated herein as Exhibit 99.2.

In accordance with General Instruction B.2 of Form 8-K, the information in this Item 7.01, including Exhibit 99.2, is being furnished and shall not be deemed to be “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, and shall not be deemed incorporated by reference into any registration statement or other document filed pursuant to the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, except as shall be expressly set forth by specific reference in such filing.

**CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS:**

The exhibits furnished herewith may contain, or incorporate by reference, statements about Renasant that constitute “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Statements preceded by, followed by or that otherwise include the words “believes,” “expects,” “projects,” “anticipates,” “intends,” “estimates,” “plans,” “potential,” “possible,” “may increase,” “may fluctuate,” “will likely result,” and similar expressions, or future or conditional verbs such as “will,” “should,” “would” and “could,” are generally forward-looking in nature and not historical facts. Forward-looking statements include information about Renasant’s future financial performance, business strategy, projected plans and objectives and are based on the current beliefs and expectations of management. Renasant’s management believes these forward-looking statements are reasonable, but they are all inherently subject to significant business, economic and competitive risks and uncertainties, many of which are beyond Renasant’s control. In addition, these forward-looking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change. Actual results may differ from those indicated or implied in the forward-looking statements, and such differences may be material. You are cautioned that any such forward-looking statements are not guarantees for future performance and involve risks and uncertainties and, accordingly, you should not place undue reliance on these forward-looking statements, which speak only as of the date they are made.

Currently, the most important factor that could cause Renasant’s actual results to differ materially from those in forward-looking statements is the continued impact of the COVID-19 pandemic and related governmental measures to respond to the pandemic on the United States economy and the economies of the markets in which Renasant operates and its participation in government programs related to the pandemic. In the exhibits furnished herewith, Renasant has addressed the historical impact of the pandemic on the operations to Renasant and set forth certain expectations regarding the COVID-19 pandemic’s future impact on Renasant’s business, financial condition, results of operations, liquidity, capital, asset quality, cash flows and prospects. Renasant believes that its statements regarding future events and conditions in light of the COVID-19 pandemic are reasonable, but these statements are based on assumptions regarding, among other things, how long the pandemic will continue, the pace at which the COVID-19 vaccine can be distributed and administered to residents of the markets the Company serves and the United States generally, the duration, extent and effectiveness of the governmental measures implemented to contain the pandemic and ameliorate its impact on businesses and individuals throughout the United States, and the impact of the pandemic and the government’s virus containment measures on national and local economies, all of which are out of Renasant’s control. If Renasant’s assumptions underlying its statements about future events prove to be incorrect, Renasant’s business, financial condition, results of operations, liquidity, asset quality, capital, cash flows and prospects may be materially different from what is presented in Renasant’s forward-looking statements.

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Important factors other than the COVID-19 pandemic currently known to management that could cause actual results to differ materially from those in forward-looking statements include the following: (i) Renasant's ability to efficiently integrate acquisitions into its operations, retain the customers of these businesses, grow the acquired operations and realize the cost savings expected from an acquisition to the extent and in the timeframe anticipated by management; (ii) the effect of economic conditions and interest rates on a national, regional or international basis; (iii) timing and success of the implementation of changes in operations to achieve enhanced earnings or effect cost savings; (iv) competitive pressures in the consumer finance, commercial finance, insurance, financial services, asset management, retail banking, mortgage lending and auto lending industries; (v) the financial resources of, and products available from, competitors; (vi) changes in laws and regulations as well as changes in accounting standards; (vii) changes in policy by regulatory agencies; (viii) changes in the securities and foreign exchange markets; (ix) Renasant's potential growth, including its entrance or expansion into new markets, and the need for sufficient capital to support that growth; (x) changes in the quality or composition of Renasant's loan or investment portfolios, including adverse developments in borrower industries or in the repayment ability of individual borrowers; (xi) an insufficient allowance for loan losses as a result of inaccurate assumptions; (xii) general economic, market or business conditions, including the impact of inflation; (xiii) changes in demand for loan products and financial services; (xiv) concentration of credit exposure; (xv) changes or the lack of changes in interest rates, yield curves and interest rate spread relationships; (xvi) increased cybersecurity risk, including potential network breaches, business disruptions or financial losses; (xvii) civil unrest, natural disasters, epidemics and other catastrophic events in Renasant's geographic area; (xviii) the impact, extent and timing of technological changes; and (xix) other circumstances, many of which are beyond management's control. The COVID-19 pandemic has exacerbated, and is likely to continue to exacerbate, the impact of any of these factors on Renasant.

Management believes that the assumptions underlying Renasant's forward-looking statements are reasonable, but any of the assumptions could prove to be inaccurate. Investors are urged to carefully consider the risks described in Renasant's filings with the Securities and Exchange Commission (the "SEC") from time to time, including its most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, which are available at [www.renasant.com](http://www.renasant.com) and the SEC's website at [www.sec.gov](http://www.sec.gov).

Renasant undertakes no obligation, and specifically disclaims any obligation, to update or revise forward-looking statements, whether as a result of new information or to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time, except as required by federal securities laws.

**Item 9.01. Financial Statements and Exhibits.**

(d) The following exhibits are furnished herewith:

<u>Exhibit No.</u>	<u>Description</u>
99.1	<a href="#">Press release dated April 27, 2021 issued by Renasant Corporation announcing earnings for the first quarter of 2021.</a>
99.2	<a href="#">Presentation materials for Renasant First Quarter 2021 Earnings Call.</a>
104	The cover page of Renasant Corporation's Form 8-K is formatted in Inline XBRL.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**RENASANT CORPORATION**

Date: April 27, 2021

By: /s/ C. Mitchell Waycaster

C. Mitchell Waycaster

President and Chief Executive Officer



Contacts:

For Media:  
John Oxford  
Senior Vice President  
Director of Marketing  
(662) 680-1219

For Financials:  
James C. Mabry IV  
Executive Vice President  
Chief Financial Officer  
(662) 680-1281

**RENASANT CORPORATION ANNOUNCES  
EARNINGS FOR THE FIRST QUARTER OF 2021**

**TUPELO, MISSISSIPPI (April 27, 2021)** - Renasant Corporation (NASDAQ: RNST) (the “Company”) today announced earnings results for the first quarter of 2021. Net income for the first quarter of 2021 was \$57.9 million, as compared to \$2.0 million for the first quarter of 2020. Basic and diluted earnings per share (“EPS”) were \$1.03 and \$1.02, respectively, for the first quarter of 2021, as compared to basic and diluted EPS of \$0.04 for the first quarter of 2020.

“Our first quarter results are a good start to the year and speak to the talent of the Renasant team,” commented C. Mitchell Waycaster, Renasant President and Chief Executive Officer. “We saw a significant increase in our deposits, particularly noninterest-bearing deposits, and achieved net loan growth when excluding PPP loans, while our asset quality metrics remained stable. As pandemic-related restrictions continue to be relaxed and business activity appears to be accelerating throughout our region, we believe we are well positioned to capitalize on opportunities. As we move forward, we will continue to emphasize improving operating efficiency as we build core earnings.”

***Impact of Certain Expenses and Charges***

From time to time, the Company incurs expenses and charges with respect to which management is unable to accurately predict when these expenses or charges will be incurred or, when

incurred, the amount of such expenses or charges. The following tables present the impact of these expenses and charges on reported EPS for the first quarter of 2021 and the same period in 2020. The “COVID-19 related expenses” line item primarily consists of (a) employee overtime and employee benefit accruals directly related to the Company’s response to both the COVID-19 pandemic itself and federal legislation enacted to address the pandemic, such as the CARES Act, and (b) expenses associated with supplying branches with protective equipment and sanitation supplies (such as floor markings and cautionary signage for branches, face coverings and hand sanitizer) and more frequent and rigorous branch cleaning.

(in thousands, except per share data)

	Three Months Ended March 31, 2021		
	Pre-tax	After-tax	Impact to Diluted EPS
Earnings, as reported	\$ 74,750	\$ 57,908	\$ 1.02
MSR valuation adjustment	(13,561)	(10,497)	(0.19)
Restructuring charges	292	226	0.01
COVID-19 related expenses	785	608	0.01
Earnings, with exclusions (Non-GAAP)	\$ 62,266	\$ 48,245	\$ 0.85

	Three Months Ended March 31, 2020		
	Pre-tax	After-tax	Impact to Diluted EPS
Earnings, as reported	\$ 2,781	\$ 2,008	\$ 0.04
MSR valuation adjustment	9,571	6,911	0.12
COVID-19 related expenses	2,903	2,096	0.04
Earnings, with exclusions (Non-GAAP)	\$ 15,255	\$ 11,015	\$ 0.20

A reconciliation of all non-GAAP financial measures disclosed in this release from GAAP to non-GAAP is included in the tables at the end of this release. The information below under the heading “Non-GAAP Financial Measures” explains why the Company believes the non-GAAP financial measures in this release provide useful information and describes the other purposes for which the Company uses non-GAAP financial measures.

#### Profitability Metrics

The following table presents the Company’s profitability metrics, including after adjusting for the impact of the mortgage servicing rights (MSR) valuation adjustment, debt prepayment penalties, restructuring charges, swap termination charges and COVID-19 related expenses, as applicable, for the dates presented:

	As Reported		With Exclusions (Non-GAAP)	
	Three Months Ended		Three Months Ended	
	March 31, 2021	December 31, 2020	March 31, 2021	December 31, 2020
Return on average assets	1.54 %	0.84 %	1.29 %	1.02 %
Return on average tangible assets (Non-GAAP)	1.69 %	0.94 %	1.41 %	1.13 %
Return on average equity	10.81 %	5.88 %	9.01 %	7.11 %
Return on average tangible equity (Non-GAAP)	19.93 %	11.26 %	16.68 %	13.52 %

### **Financial Condition**

Total assets were \$15.62 billion at March 31, 2021, as compared to \$14.93 billion at December 31, 2020. Total loans held for investment were \$10.69 billion at March 31, 2021, as compared to \$10.93 billion at December 31, 2020. Loans held for investment at March 31, 2021 included \$860.9 million in Paycheck Protection Program (“PPP”) loans. Excluding PPP loans, the loan portfolio in the first quarter of 2021 grew 0.93% on an annualized basis.

The Company entered into a referral relationship with another firm in order to utilize its technology platform to originate PPP loans under the latest round of program funding. The Company earned approximately \$2.3 million in referral fees from this relationship, which are recorded in noninterest income.

Total deposits increased to \$12.74 billion at March 31, 2021, from \$12.06 billion at December 31, 2020. Non-interest bearing deposits increased \$450.3 million to \$4.14 billion, or 32.47% of total deposits, at March 31, 2021, as compared to \$3.69 billion, or 30.56% of total deposits, at December 31, 2020.

### **Continued Focus on Prudent Capital Management**

The Company’s capital position, as measured by regulatory capital ratios, continues to improve. This capital strength gives the Company flexibility to accommodate future loan growth, M&A activity or share repurchases. The Company has a \$50.0 million stock repurchase plan that will remain in effect through October 2021. The Company did not repurchase any shares under the plan in the first quarter of 2021.

At March 31, 2021, Tier 1 leverage capital was 9.49%, Common Equity Tier 1 ratio was 11.05%, Tier 1 risk-based capital ratio was 12.00% and total risk-based capital ratio was 15.09%. All regulatory ratios exceed the minimums required to be “well-capitalized.”

The Company’s ratio of shareholders’ equity to assets was 13.91% at March 31, 2021, as compared to 14.29% at December 31, 2020. The Company’s tangible capital ratio (non-GAAP) was 8.23% at March 31, 2021, as compared to 8.33% at December 31, 2020.

The PPP loans held on the Company’s balance sheet at March 31, 2021, negatively impacted the Company’s tangible capital ratio by 51 basis points and its leverage ratio by 70 basis points.

### Results of Operations

Net interest income was \$109.6 million for the first quarter of 2021, as compared to \$108.1 million for the fourth quarter of 2020 and \$106.6 million for the first quarter of 2020.

The following table presents the percentage of total average earning assets, by type and yield, for the periods presented:

	Percentage of Total Average Earning Assets				Yield		
	Three Months Ended				Three Months Ended		
	March 31, 2021	December 31, 2020	March 31, 2020	March 31, 2021	December 31, 2020	March 31, 2020	
Loans held for investment excluding PPP loans	73.49 %	74.79 %	83.44 %	4.22 %	4.20 %	4.93 %	
PPP loans	7.38	9.59	—	4.40	3.26	—	
Loans held for sale	3.04	2.98	2.90	2.96	3.15	3.57	
Securities	10.27	9.72	11.14	2.08	2.25	2.91	
Other	5.82	2.92	2.52	0.10	0.10	1.12	
Total earning assets	100.00 %	100.00 %	100.00 %	3.74 %	3.77 %	4.57 %	

The following table presents reported taxable equivalent net interest margin and yield on loans for the periods presented (in thousands).



	Three Months Ended		
	March 31, 2021	December 31, 2020	March 31, 2020
Taxable equivalent net interest income	\$ 111,264	\$ 110,024	\$ 108,316
Average earning assets	\$ 13,358,677	\$ 13,059,967	\$ 11,609,477
Net interest margin	3.37 %	3.35 %	3.75 %
Taxable equivalent interest income on loans held for investment	\$ 113,072	\$ 113,457	\$ 118,741
Average loans held for investment	\$ 10,802,991	\$ 11,019,505	\$ 9,687,285
Loan yield	4.24 %	4.10 %	4.93 %

PPP loans benefited net interest margin and loan yield by 8 basis points and 2 basis points, respectively, in the first quarter of 2021. Increased liquidity has added pressure to net interest margin in recent quarters. The Company has aggressively lowered interest rates on interest bearing deposits, and it continues to evaluate options to mitigate the pressure on net interest margin.

The impact from interest income collected on problem loans and purchase accounting adjustments on loans to total interest income on loans held for investment, loan yield and net interest margin is shown in the following table for the periods presented (in thousands).

	Three Months Ended		
	March 31, 2021	December 31, 2020	March 31, 2020
Net interest income collected on problem loans	\$ 2,180	\$ 128	\$ 218
Accretable yield recognized on purchased loans <sup>(1)</sup>	3,088	4,130	5,469
Total impact to interest income	\$ 5,268	\$ 4,258	\$ 5,687
Impact to loan yield	0.20 %	0.15 %	0.24 %
Impact to net interest margin	0.16 %	0.13 %	0.20 %

<sup>(1)</sup> Includes additional interest income recognized in connection with the acceleration of paydowns and payoffs from purchased loans of \$1,272, \$1,872 and \$2,187 for the three months ended March 31, 2021, December 31, 2020, and March 31, 2020, respectively. This additional interest income increased loan yield by 5 basis points, 7 basis points and 9 basis points for the same periods, respectively, while increasing net interest margin by 4 basis points, 6 basis points and 8 basis points for the same periods, respectively.

For the first quarter of 2021, the cost of total deposits was 27 basis points, as compared to 33 basis points for the fourth quarter of 2020 and 72 basis points for the first quarter of 2020. The table below presents, by type, the Company's funding sources and the total cost of each funding source for the periods presented:

	Percentage of Total Average Deposits and Borrowed Funds			Cost of Funds		
	Three Months Ending			Three Months Ending		
	March 31, 2021	December 31, 2020	March 31, 2020	March 31, 2021	December 31, 2020	March 31, 2020
Noninterest-bearing demand	30.20 %	30.43 %	23.19 %	— %	— %	— %
Interest-bearing demand	46.18	44.81	44.29	0.27	0.31	0.75
Savings	6.90	6.63	6.11	0.08	0.08	0.15
Time deposits	12.94	14.00	18.98	1.02	1.20	1.71
Borrowed funds	3.78	4.13	7.43	3.21	3.05	2.46
Total deposits and borrowed funds	100.00 %	100.00 %	100.00 %	0.38 %	0.44 %	0.85 %

Noninterest income for the first quarter of 2021 was \$81.0 million, as compared to \$62.9 million for the fourth quarter of 2020 and \$37.6 million for the first quarter of 2020. Mortgage production remained strong during the first quarter of 2021 with approximately \$1.74 billion in interest rate lock volume. The following table presents the components of mortgage banking income for the periods presented (in thousands):

	Three Months Ended		
	March 31, 2021	December 31, 2020	March 31, 2020
Gain on sales of loans, net	\$ 33,901	\$ 36,080	\$ 21,782
Fees, net	4,902	5,318	2,919
Mortgage servicing income, net	(1,631)	(3,606)	405
MSR valuation adjustment	13,561	1,968	(9,571)
Mortgage banking income, net	\$ 50,733	\$ 39,760	\$ 15,535

The Company recognized \$1.4 million in gains on securities sold during the first quarter of 2021, and other fee income categories generally exhibited increases as well.

Noninterest expense was \$115.9 million for the first quarter of 2021, as compared to \$122.2 million for the fourth quarter of 2020 and \$115.0 million for the first quarter of 2020. The decrease quarter over quarter is primarily related to restructuring and swap termination charges recognized in the fourth quarter of 2020. The increase in salaries and employee benefits during the first quarter of 2021 was driven by incentive expense recognized during the quarter, which was partially offset by cost savings realized from the voluntary early retirement program offered during the fourth quarter of 2020.

**Asset Quality Metrics**

At March 31, 2021, the Company's credit quality metrics remained strong. The Company has continued its program of heightened credit monitoring with a particular focus on those industries more highly impacted by the pandemic, primarily the hospitality and senior housing industries. Loans on deferred payment, as offered through the Company's loan deferral program, continue to decline and as of March 31, 2021, approximately 1.0% of the Company's loan portfolio (excluding PPP loans) was on deferral, down from approximately 1.5% as of December 31, 2020.

The Company's credit quality in future quarters may be impacted by both external and internal factors related to the pandemic in addition to those factors that traditionally affect credit quality. External factors outside the Company's control include items such as the pace at which the COVID-19 vaccine is administered to residents in the Company's markets and the United States generally, federal, state and local government measures, the re-imposition of "shelter-in-place" orders, and the economic impact of government programs, including additional fiscal stimulus and the extension of the Paycheck Protection Program. Internal factors that will potentially impact credit quality include items such as the Company's loan deferral programs, involvement in government offered programs and the related financial impact of these programs. The impact of each of these items are unknown at this time and could materially and adversely impact future credit quality.

The table below shows nonperforming assets, which include nonperforming loans (loans 90 days or more past due and nonaccrual loans) and other real estate owned, as well as early stage delinquencies (loans 30-89 days past due) for the periods presented (in thousands).

	March 31, 2021			December 31, 2020		
	Non Purchased	Purchased	Total	Non Purchased	Purchased	Total
Nonaccrual loans	\$ 24,794	\$ 28,947	\$ 53,741	\$ 20,369	\$ 31,051	\$ 51,420
Loans 90 days past due or more	2,235	129	2,364	3,783	267	4,050
Nonperforming loans	\$ 27,029	\$ 29,076	\$ 56,105	\$ 24,152	\$ 31,318	\$ 55,470
Other real estate owned	2,292	3,679	5,971	2,045	3,927	5,972
Nonperforming assets	\$ 29,321	\$ 32,755	\$ 62,076	\$ 26,197	\$ 35,245	\$ 61,442
Nonperforming loans/total loans			0.52 %			0.51 %
Nonperforming loans/total loans excluding PPP loans			0.57 %			0.57 %
Nonperforming assets/total assets			0.40 %			0.41 %
Nonperforming assets/total assets excluding PPP loans			0.42 %			0.45 %
Loans 30-89 days past due	\$ 15,830	\$ 5,971	\$ 21,801	\$ 17,635	\$ 8,651	\$ 26,286
Loans 30-89 days past due/total loans			0.20 %			0.24 %
Loans 30-89 days past due/total loans excluding PPP loans			0.22 %			0.27 %

The table below shows the total allowance for credit losses and related ratios at March 31, 2021 as compared to December 31, 2020 (in thousands).

	March 31, 2021	December 31, 2020
Allowance for credit losses on loans	\$ 173,106	\$ 176,144
Allowance for credit losses on deferred interest	1,375	1,500
Reserve for unfunded commitments	20,535	20,535
Total allowance for credit losses	\$ 195,016	\$ 198,179
Allowance for credit losses on loans/total loans	1.62 %	1.61 %
Allowance for credit losses on loans/total loans excluding PPP loans	1.76 %	1.80 %

The Company did not record any provision for credit losses during the first quarter of 2021, as compared to a provision for credit losses in the first quarter of 2020 in the amount of \$26.4 million. Net loan charge-offs for the first quarter of 2021 were \$3.0 million, or 0.11% of average loans held for investment on an annualized basis. The Company's allowance for credit loss model considers economic projections, primarily the national unemployment rate and GDP, over a period of two years and based on the continual improvement in these forecasts over the last few quarters, the Company determined that additional provisioning during the first quarter of 2021 was not necessary. The Company's coverage ratio, or the allowance for credit losses to nonperforming loans, was 308.54% as of March 31, 2021, as compared to 317.55% as of December 31, 2020.

The provision for credit losses recorded during the fourth quarter of 2020 was \$10.5 million with net charge-offs of \$954 thousand, or 0.03% of average loans held for sale on an annualized basis.

**CONFERENCE CALL INFORMATION:**

A live audio webcast of a conference call with analysts will be available beginning at 10:00 AM Eastern Time (9:00 AM Central Time) on Wednesday, April 28, 2021.

The webcast can be accessed through Renasant's investor relations website at [www.renasant.com](http://www.renasant.com) or <https://services.choruscall.com/mediaframe/webcast.html?webcastid=jph0iARs>. To access the conference via telephone, dial 1-877-513-1143 in the United States and request the Renasant Corporation 2021 First Quarter Earnings Conference Call and Webcast. International participants should dial 1-412-902-4145 to access the conference call.

The webcast will be archived on [www.renasant.com](http://www.renasant.com) beginning one hour after the call and will remain accessible for one year. Replays can also be accessed via telephone by dialing 1-877-344-7529 in the United States and entering conference number 10155117 or by dialing 1-412-317-0088 internationally and entering the same conference number. Telephone replay access is available until May 7, 2021.

**ABOUT RENASANT CORPORATION:**

Renasant Corporation is the parent of Renasant Bank, a 116-year-old financial services institution. Renasant has assets of approximately \$15.6 billion and operates 200 banking, lending, mortgage, wealth management and insurance offices in Mississippi, Tennessee, Alabama, Florida, Georgia, North Carolina and South Carolina.

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This press release may contain, or incorporate by reference, statements about Renasant Corporation that constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Statements preceded by, followed by or that otherwise include the words "believes," "expects," "projects," "anticipates," "intends," "estimates," "plans," "potential," "possible," "may increase," "may fluctuate," "will likely result," and similar expressions, or future or conditional verbs such as "will," "should," "would" and "could," are generally forward-looking in nature and not historical facts. Forward-looking statements include information about the Company's future financial performance, business strategy, projected plans and objectives and are based on the current beliefs and expectations of management. The Company's management believes these forward-looking statements are reasonable, but they are all inherently subject to significant business, economic and competitive risks and uncertainties, many of which are beyond the Company's control. In addition, these forward-looking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change. Actual results may differ from those indicated or implied in the forward-looking statements, and such differences may be material. Prospective investors are cautioned that any forward-looking statements are not guarantees of future performance and involve risks and uncertainties and, accordingly, investors should not place undue reliance on these forward-looking statements, which speak only as of the date they are made.

Currently, the most important factor that could cause the Company's actual results to differ materially from those in forward-looking statements is the continued impact of the COVID-19 pandemic and related governmental measures to respond to the pandemic on the United States economy and the economies of the markets in which the Company operates and its participation in government programs related to the pandemic. In this press release, the Company has addressed the historical impact of the pandemic on the operations of the Company and set forth certain expectations regarding the COVID-19 pandemic's future impact on the Company's business, financial condition, results of operations, liquidity, asset quality, capital, cash flows and prospects. The Company believes that its statements regarding future events and conditions in light of the COVID-19 pandemic are reasonable, but these statements are based on assumptions regarding, among other things, how long the pandemic will continue, the pace at which the COVID-19 vaccine can be distributed and administered to residents of the markets the Company serves and the United States generally, the duration, extent and effectiveness of the governmental measures implemented to contain the pandemic and ameliorate its impact on businesses and individuals throughout the United States, and the impact of the pandemic and the government's virus containment measures on national and local economies, all of which are out of the Company's control. If the Company's assumptions underlying its statements about future events prove to be incorrect, the Company's business, financial condition, results of operations, liquidity, asset quality, capital, cash flows and prospects may be materially different from what is presented in the Company's forward-looking statements.

Important factors other than the COVID-19 pandemic currently known to management that could cause actual results to differ materially from those in forward-looking statements include the following: (i) the Company's ability to efficiently integrate acquisitions into its operations, retain the customers of these businesses, grow the acquired operations and realize the cost savings expected from an acquisition to the extent and in the timeframe anticipated by management; (ii) the effect of economic conditions and interest rates on a national, regional or international basis; (iii) timing and success of the implementation of changes in operations to achieve enhanced earnings or effect cost savings; (iv) competitive pressures in the consumer finance, commercial finance, insurance, financial services, asset management, retail banking, mortgage lending and auto lending industries; (v) the financial resources of, and products available from, competitors; (vi) changes in laws and regulations as well as changes in accounting standards; (vii) changes in policy by regulatory agencies; (viii) changes in the securities and foreign exchange markets; (ix) the Company's potential growth, including its entrance or expansion into new markets, and the need for sufficient capital to support that growth; (x) changes in the quality or composition of the Company's loan or investment portfolios, including adverse developments in borrower industries or in the repayment ability of individual borrowers; (xi) an insufficient allowance for credit losses as a result of inaccurate assumptions; (xii) general economic, market or business conditions, including the impact of inflation; (xiii) changes in demand for loan products and financial services; (xiv) concentration of credit exposure; (xv) changes or the lack of changes in interest rates, yield curves and interest rate spread relationships; (xvi) increased cybersecurity risk, including potential network breaches, business disruptions or financial losses; (xvii) civil unrest, natural disasters, epidemics and other catastrophic events in the Company's geographic area; (xviii) the impact, extent and timing of technological changes; and (xix) other circumstances, many of which are beyond management's control. The COVID-19 pandemic has exacerbated, and is likely to continue to exacerbate, the impact of any of these factors on the Company.

Management believes that the assumptions underlying the Company's forward-looking statements are reasonable, but any of the assumptions could prove to be inaccurate. Investors are urged to carefully consider the risks described in the Company's filings with the Securities and Exchange Commission (the "SEC") from time to time, including its most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, which are available at [www.renasant.com](http://www.renasant.com) and the SEC's website at [www.sec.gov](http://www.sec.gov).

The Company undertakes no obligation, and specifically disclaims any obligation, to update or revise forward-looking statements, whether as a result of new information or to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time, except as required by federal securities laws.

**NON-GAAP FINANCIAL MEASURES:**

In addition to results presented in accordance with generally accepted accounting principles in the United States of America (GAAP), this press release contains non-GAAP financial measures, namely, earnings, with exclusions, return on average tangible shareholders' equity, return on average tangible assets, the ratio of tangible equity to tangible assets (commonly referred to as the "tangible capital ratio"), tangible book value per share and the adjusted efficiency ratio. These non-GAAP financial measures adjust GAAP financial measures to exclude intangible assets and/or certain charges (such as, when applicable, COVID-19 related expenses, restructuring charges, debt prepayment penalties, swap termination charges and asset valuation adjustments) with respect to which the Company is unable to accurately predict when these charges will be incurred or, when incurred, the amount thereof. With respect to COVID-19 related expenses in particular, management added these expenses as a charge to exclude when calculating non-GAAP financial measures because the expenses included within this line item (as discussed earlier in this release) are readily quantifiable and possess the same characteristics with respect to management's inability to accurately predict the timing or amount thereof as the other charges excluded when calculating non-GAAP financial measures. Management uses these non-GAAP financial measures when evaluating capital utilization and adequacy. In addition, the Company believes that these non-GAAP financial measures facilitate the making of period-to-period comparisons and are meaningful indicators of its operating performance, particularly because these measures are widely used by industry analysts for companies with merger and acquisition activities. Also, because intangible assets such as goodwill and the core deposit intangible and charges such as restructuring charges and COVID-19 related expenses can vary extensively from company to company and, as to intangible assets, are excluded from the calculation of a financial institution's regulatory capital, the Company believes that the presentation of this non-GAAP financial information allows readers to more easily compare the Company's results to information provided in other regulatory reports and the results of other companies. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measures are included in the tables at the end of this release under the caption "Reconciliation of GAAP to Non-GAAP."

None of the non-GAAP financial information that the Company has included in this release is intended to be considered in isolation or as a substitute for any measure prepared in accordance with GAAP. Investors should note that, because there are no standardized definitions for the calculations as well as the results, the Company's calculations may not be comparable to similarly titled measures presented by other companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider its consolidated financial statements in their entirety and not to rely on any single financial measure.

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**RENASANT CORPORATION**  
(Unaudited)  
(Dollars in thousands, except per share data)

	2020					Q1 2021- Q4 2020 Percent Variance	For The Three Months Ending March 31,		
	2021								
	First Quarter	Fourth Quarter	Third Quarter	Second Quarter	First Quarter		2021	2020	Percent Variance
<b>Statement of earnings</b>									
Interest income - taxable equivalent basis	\$ 123,378	\$ 123,823	\$ 123,677	\$ 125,630	\$ 131,887	(0.36)%	\$ 123,378	\$ 131,887	(6.45)%
Interest income	\$ 121,762	\$ 121,926	\$ 122,078	\$ 123,955	\$ 130,173	(0.13)	\$ 121,762	\$ 130,173	(6.46)
Interest expense	12,114	13,799	15,792	18,173	23,571	(12.21)	12,114	23,571	(48.61)
Net interest income	109,648	108,127	106,286	105,782	106,602	1.41	109,648	106,602	2.86
Provision for credit losses	—	10,500	23,100	26,900	26,350	(100.00)	—	26,350	(100.00)
Net interest income after provision	109,648	97,627	83,186	78,882	80,252	12.31	109,648	80,252	36.63
Service charges on deposit accounts	8,023	7,938	7,486	6,832	9,070	1.07	8,023	9,070	(11.54)
Fees and commissions on loans and deposits	3,900	3,616	3,402	2,971	3,054	7.85	3,900	3,054	27.70
Insurance commissions and fees	2,237	2,193	2,681	2,125	1,991	2.01	2,237	1,991	12.36
Wealth management revenue	4,792	4,314	4,364	3,824	4,002	11.08	4,792	4,002	19.74
Securities gains (losses)	1,357	15	—	31	—	8,946.67	1,357	—	—
Mortgage banking income	50,733	39,760	49,714	45,490	15,535	27.60	50,733	15,535	226.57
Other	9,995	5,028	3,281	2,897	3,918	98.79	9,995	3,918	155.10
Total noninterest income	81,037	62,864	70,928	64,170	37,570	28.91	81,037	37,570	115.70
Salaries and employee benefits	78,696	74,432	75,406	79,361	73,189	5.73	78,696	73,189	7.52
Data processing	5,451	5,373	5,259	5,047	5,006	1.45	5,451	5,006	8.89
Occupancy and equipment	12,538	13,153	13,296	13,511	14,120	(4.68)	12,538	14,120	(11.20)
Other real estate	41	683	1,033	620	418	(94.00)	41	418	(90.19)
Amortization of intangibles	1,598	1,659	1,733	1,834	1,895	(3.68)	1,598	1,895	(15.67)
Restructuring charges	292	7,365	—	—	—	(96.04)	292	—	—
Swap termination charges	—	2,040	—	—	—	(100.00)	—	—	—
Debt prepayment penalty	—	3	28	90	—	(100.00)	—	—	—
Other	17,319	17,444	19,755	17,822	20,413	(0.72)	17,319	20,413	(15.16)
Total noninterest expense	115,935	122,152	116,510	118,285	115,041	(5.09)	115,935	115,041	0.78
Income before income taxes	74,750	38,339	37,604	24,767	2,781	94.97	74,750	2,781	2,587.88
Income taxes	16,842	6,818	7,612	4,637	773	147.02	16,842	773	2,078.78
Net income	\$ 57,908	\$ 31,521	\$ 29,992	\$ 20,130	\$ 2,008	83.71	\$ 57,908	\$ 2,008	2,783.86
Basic earnings per share	\$ 1.03	\$ 0.56	\$ 0.53	\$ 0.36	\$ 0.04	83.93	\$ 1.03	\$ 0.04	2,475.00
Diluted earnings per share	1.02	0.56	0.53	0.36	0.04	82.14	1.02	0.04	2,450.00
Average basic shares outstanding	56,240,201	56,197,847	56,185,884	56,165,452	56,534,816	0.08	56,240,201	56,534,816	(0.52)
Average diluted shares outstanding	56,519,199	56,489,809	56,386,153	56,325,476	56,706,289	0.05	56,519,199	56,706,289	(0.33)
Common shares outstanding	56,294,346	56,200,487	56,193,705	56,181,962	56,141,018	0.17	56,294,346	56,141,018	0.27
Cash dividend per common share	\$ 0.22	\$ 0.22	\$ 0.22	\$ 0.22	\$ 0.22	—	\$ 0.22	\$ 0.22	—
<b>Performance ratios</b>									
Return on avg shareholders' equity	10.81 %	5.88 %	5.63 %	3.85 %	0.38 %	—	10.81 %	0.38 %	—
Return on avg tangible s/h's equity (non-GAAP) (1)	19.93 %	11.26 %	10.87 %	7.72 %	1.20 %	—	19.93 %	1.20 %	—
Return on avg assets	1.54 %	0.84 %	0.80 %	0.55 %	0.06 %	—	1.54 %	0.06 %	—
Return on avg tangible assets (non-GAAP)(2)	1.69 %	0.94 %	0.89 %	0.63 %	0.11 %	—	1.69 %	0.11 %	—
Net interest margin (FTE)	3.37 %	3.35 %	3.29 %	3.38 %	3.75 %	—	3.37 %	3.75 %	—
Yield on earning assets (FTE)	3.74 %	3.77 %	3.77 %	3.95 %	4.57 %	—	3.74 %	4.57 %	—
Cost of funding	0.38 %	0.44 %	0.50 %	0.59 %	0.85 %	—	0.38 %	0.85 %	—
Average earning assets to average assets	87.86 %	87.66 %	87.31 %	86.88 %	86.17 %	—	87.86 %	86.17 %	—
Average loans to average deposits	87.78 %	91.83 %	93.31 %	93.35 %	93.83 %	—	87.78 %	93.83 %	—
Noninterest income (less securities gains/losses) to average assets	2.13 %	1.68 %	1.89 %	1.75 %	1.12 %	—	2.13 %	1.12 %	—
Noninterest expense (less debt prepayment penalties) to average assets	3.09 %	3.26 %	3.10 %	3.23 %	3.43 %	—	3.09 %	3.43 %	—
Net overhead ratio	0.96 %	1.58 %	1.21 %	1.48 %	2.31 %	—	0.96 %	2.31 %	—
Efficiency ratio (FTE)	60.29 %	70.65 %	65.16 %	68.92 %	78.86 %	—	60.29 %	78.86 %	—
Adjusted efficiency ratio (FTE) (non-GAAP) (4)	63.85 %	64.35 %	62.63 %	60.89 %	68.73 %	—	63.85 %	68.73 %	—

**RENASANT CORPORATION**  
(Unaudited)  
(Dollars in thousands, except per share data)

	2021					Q1 2021 - Q4 2020 Percent Variance	As of March 31,		
	2020								
	First Quarter	Fourth Quarter	Third Quarter	Second Quarter	First Quarter		2021	2020	Percent Variance
<b>Average Balances</b>									
Total assets	\$ 15,203,691	\$ 14,898,055	\$ 14,928,159	\$ 14,706,027	\$ 13,472,550	2.05 %	\$ 15,203,691	\$ 13,472,550	12.85 %
Earning assets	13,358,677	13,059,967	13,034,422	12,776,643	11,609,477	2.29	13,358,677	11,609,477	15.07
Securities	1,372,123	1,269,108	1,269,565	1,295,539	1,292,875	8.12	1,372,123	1,292,875	6.13
Loans held for sale	406,397	389,435	378,225	340,582	336,829	4.36	406,397	336,829	20.65
Loans, net of unearned income	10,802,991	11,019,505	11,041,684	10,616,147	9,687,285	(1.96)	10,802,991	9,687,285	11.52
Intangibles	969,001	970,624	972,394	974,237	975,933	(0.17)	969,001	975,933	(0.71)
Noninterest-bearing deposits	3,862,422	3,808,595	3,723,059	3,439,634	2,586,963	1.41	3,862,422	2,586,963	49.30
Interest-bearing deposits	8,444,766	8,190,997	8,109,844	7,933,035	7,737,615	3.10	8,444,766	7,737,615	9.14
Total deposits	12,307,188	11,999,592	11,832,903	11,372,669	10,324,578	2.56	12,307,188	10,324,578	19.20
Borrowed funds	483,907	516,414	719,800	1,000,789	829,320	(6.29)	483,907	829,320	(41.65)
Shareholders' equity	2,172,425	2,132,375	2,119,500	2,101,092	2,105,143	1.88	2,172,425	2,105,143	3.20
	2021					Q1 2021 - Q4 2020 Percent Variance	As of March 31,		
	2020								
	First Quarter	Fourth Quarter	Third Quarter	Second Quarter	First Quarter		2021	2020	Percent Variance
<b>Balances at period end</b>									
Total assets	\$ 15,622,571	\$ 14,929,612	\$ 14,808,933	\$ 14,897,207	\$ 13,900,550	4.64 %	\$ 15,622,571	\$ 13,900,550	12.39 %
Earning assets	13,781,374	13,151,707	12,984,651	13,041,846	11,980,482	4.79	13,781,374	11,980,482	15.03
Securities	1,536,041	1,343,457	1,293,388	1,303,494	1,359,129	14.33	1,536,041	1,359,129	13.02
Loans held for sale	502,002	417,771	399,773	339,747	448,797	20.16	502,002	448,797	11.86
Non purchased loans	9,292,502	9,419,540	9,424,224	9,206,101	7,802,404	(1.35)	9,292,502	7,802,404	19.10
Purchased loans	1,395,906	1,514,107	1,660,514	1,791,203	1,966,973	(7.81)	1,395,906	1,966,973	(29.03)
Total loans	10,688,408	10,933,647	11,084,738	10,997,304	9,769,377	(2.24)	10,688,408	9,769,377	9.41
Intangibles	968,225	969,823	971,481	973,214	975,048	(0.16)	968,225	975,048	(0.70)
Noninterest-bearing deposits	4,135,360	3,685,048	3,758,242	3,740,296	2,642,059	12.22	4,135,360	2,642,059	56.52
Interest-bearing deposits	8,601,548	8,374,033	8,175,898	8,106,062	7,770,367	2.72	8,601,548	7,770,367	10.70
Total deposits	12,736,908	12,059,081	11,934,140	11,846,358	10,412,426	5.62	12,736,908	10,412,426	22.32
Borrowed funds	479,814	496,310	517,706	718,490	1,179,631	(3.32)	479,814	1,179,631	(59.33)
Shareholders' equity	2,173,701	2,132,733	2,104,300	2,082,946	2,070,512	1.92	2,173,701	2,070,512	4.98
Market value per common share	41.38	33.68	22.72	24.90	21.84	22.86	41.38	21.84	89.47
Book value per common share	38.61	37.95	37.45	37.07	36.88	1.74	38.61	36.88	4.69
Tangible book value per common share (non-GAAP)	21.41	20.69	20.16	19.75	19.51	3.48	21.41	19.51	9.74
Shareholders' equity to assets (actual)	13.91 %	14.29 %	14.21 %	13.98 %	14.91 %		13.91 %	14.91 %	
Tangible capital ratio (non-GAAP)(3)	8.23 %	8.33 %	8.19 %	7.97 %	8.48 %		8.23 %	8.48 %	
Leverage ratio	9.49 %	9.37 %	9.17 %	9.12 %	9.90 %		9.49 %	9.90 %	
Common equity tier 1 capital ratio	11.05 %	10.93 %	10.80 %	10.69 %	10.63 %		11.05 %	10.63 %	
Tier 1 risk-based capital ratio	12.00 %	11.91 %	11.79 %	11.69 %	11.63 %		12.00 %	11.63 %	
Total risk-based capital ratio	15.09 %	15.07 %	14.89 %	13.72 %	13.44 %		15.09 %	13.44 %	

**RENASANT CORPORATION**  
(Unaudited)  
(Dollars in thousands, except per share data)

	2021		2020				Q1 2021 - Q4 2020 Percent Variance	As of March 31,		
	First Quarter	Fourth Quarter	Third Quarter	Second Quarter	First Quarter			2021	2020	Percent Variance
<b>Non purchased loans</b>										
Commercial, financial, agricultural	\$ 1,244,580	\$ 1,231,768	\$ 1,137,321	\$ 1,134,965	\$ 1,144,004	1.04 %	\$ 1,244,580	\$ 1,144,004	8.79 %	
SBA Paycheck Protection Program	860,864	1,128,703	1,307,972	1,281,278	—	(23.73)	860,864	—	—	
Lease financing	75,256	75,862	82,928	80,779	84,679	(0.80)	75,256	84,679	(11.13)	
Real estate - construction	933,586	827,152	738,873	756,872	745,066	12.87	933,586	745,066	25.30	
Real estate - 1-4 family mortgages	2,380,920	2,356,564	2,369,292	2,342,987	2,356,627	1.03	2,380,920	2,356,627	1.03	
Real estate - commercial mortgages	3,676,160	3,649,629	3,610,642	3,400,718	3,242,172	0.73	3,676,160	3,242,172	13.39	
Installment loans to individuals	121,136	149,862	177,195	208,502	229,856	(19.17)	121,136	229,856	(47.30)	
Loans, net of unearned income	\$ 9,292,502	\$ 9,419,540	\$ 9,424,223	\$ 9,206,101	\$ 7,802,404	(1.35)	\$ 9,292,502	\$ 7,802,404	19.10	
<b>Purchased loans</b>										
Commercial, financial, agricultural	\$ 143,843	\$ 176,513	\$ 202,768	\$ 225,355	\$ 280,572	(18.51)	\$ 143,843	\$ 280,572	(48.73)	
Real estate - construction	22,332	30,952	34,246	34,236	42,829	(27.85)	22,332	42,829	(47.86)	
Real estate - 1-4 family mortgages	305,141	341,744	391,102	445,526	489,674	(10.71)	305,141	489,674	(37.68)	
Real estate - commercial mortgages	872,867	905,223	966,367	1,010,035	1,066,536	(3.57)	872,867	1,066,536	(18.16)	
Installment loans to individuals	51,723	59,675	66,031	76,051	87,362	(13.33)	51,723	87,362	(40.79)	
Loans, net of unearned income	\$ 1,395,906	\$ 1,514,107	\$ 1,660,514	\$ 1,791,203	\$ 1,966,973	(7.81)	\$ 1,395,906	\$ 1,966,973	(29.03)	
<b>Asset quality data</b>										
<b>Non purchased assets</b>										
Nonaccrual loans	\$ 24,794	\$ 20,369	\$ 18,831	\$ 16,591	\$ 21,384	21.72	\$ 24,794	\$ 21,384	15.95	
Loans 90 past due or more	2,235	3,783	1,826	3,993	4,459	(40.92)	2,235	4,459	(49.88)	
Nonperforming loans	27,029	24,152	20,657	20,584	25,843	11.91	27,029	25,843	4.59	
Other real estate owned	2,292	2,045	3,576	4,694	3,241	12.08	2,292	3,241	(29.28)	
Nonperforming assets	\$ 29,321	\$ 26,197	\$ 24,233	\$ 25,278	\$ 29,084	11.93	\$ 29,321	\$ 29,084	0.81	
<b>Purchased assets</b>										
Nonaccrual loans	\$ 28,947	\$ 31,051	\$ 24,821	\$ 21,361	\$ 19,090	(6.78)	\$ 28,947	\$ 19,090	51.63	
Loans 90 past due or more	129	267	318	2,158	5,104	(51.69)	129	5,104	(97.47)	
Nonperforming loans	29,076	31,318	25,139	23,519	24,194	(7.16)	29,076	24,194	20.18	
Other real estate owned	3,679	3,927	4,576	4,431	5,430	(6.32)	3,679	5,430	(32.25)	
Nonperforming assets	\$ 32,755	\$ 35,245	\$ 29,715	\$ 27,950	\$ 29,624	(7.06)	\$ 32,755	\$ 29,624	10.57	
Net loan charge-offs (recoveries)	\$ 3,038	\$ 954	\$ 389	\$ 1,698	\$ 811	218.45	\$ 3,038	\$ 811	274.60	
Allowance for credit losses on loans	\$ 173,106	\$ 176,144	\$ 168,098	\$ 145,387	\$ 120,185	(1.72)	\$ 173,106	\$ 120,185	44.03	
Annualized net loan charge-offs / average loans	0.11 %	0.03 %	0.01 %	0.06 %	0.03 %		0.11 %	0.03 %		
Nonperforming loans / total loans*	0.52 %	0.51 %	0.41 %	0.40 %	0.51 %		0.52 %	0.51 %		
Nonperforming assets / total assets*	0.40 %	0.41 %	0.36 %	0.36 %	0.42 %		0.40 %	0.42 %		
Allowance for credit losses on loans / total loans*	1.62 %	1.61 %	1.52 %	1.32 %	1.23 %		1.62 %	1.23 %		
Allowance for credit losses on loans / nonperforming loans*	308.54 %	317.55 %	367.05 %	329.65 %	240.19 %		308.54 %	240.19 %		
Nonperforming loans / total loans**	0.29 %	0.26 %	0.22 %	0.22 %	0.33 %		0.29 %	0.33 %		
Nonperforming assets / total assets**	0.19 %	0.18 %	0.16 %	0.17 %	0.21 %		0.19 %	0.21 %		

\*Based on all assets (includes purchased assets)

\*\*Excludes all purchased assets

**RENASANT CORPORATION**  
(Unaudited)  
(Dollars in thousands, except per share data)

	Three Months Ending								
	March 31, 2021			December 31, 2020			March 31, 2020		
	Average Balance	Interest Income/Expense	Yield/Rate	Average Balance	Interest Income/Expense	Yield/Rate	Average Balance	Interest Income/Expense	Yield/Rate
Assets									
Interest-earning assets:									
Loans									
Non purchased	\$ 8,362,793	\$ 81,928	3.97 %	\$ 8,167,922	\$ 81,626	3.98 %	\$ 7,654,662	\$ 88,554	4.65 %
Purchased	1,454,637	20,457	5.69 %	1,598,593	21,560	5.37 %	2,032,623	30,187	5.97 %
SBA Paycheck Protection Program	985,561	10,687	4.40 %	1,252,990	10,271	3.26 %	—	—	— %
Total loans	10,802,991	113,072	4.24 %	11,019,505	113,457	4.10 %	9,687,285	118,741	4.93 %
Loans held for sale	406,397	2,999	2.96 %	389,435	3,083	3.15 %	336,829	2,988	3.57 %
Securities:									
Taxable <sup>(1)</sup>	1,065,779	4,840	1.82 %	985,695	4,953	2.00 %	1,067,274	7,289	2.75 %
Tax-exempt	306,344	2,284	2.98 %	283,413	2,238	3.14 %	225,601	2,058	3.67 %
Total securities	1,372,123	7,124	2.08 %	1,269,108	7,191	2.25 %	1,292,875	9,347	2.91 %
Interest-bearing balances with banks	777,166	183	0.10 %	381,919	92	0.10 %	292,488	811	1.12 %
Total interest-earning assets	13,358,677	123,378	3.74 %	13,059,967	123,823	3.77 %	11,609,477	131,887	4.57 %
Cash and due from banks	205,830			196,552			186,317		
Intangible assets	969,001			970,624			975,933		
Other assets	670,183			670,912			700,823		
Total assets	\$ 15,203,691			\$ 14,898,055			\$ 13,472,550		
Liabilities and shareholders' equity									
Interest-bearing liabilities:									
Deposits:									
Interest-bearing demand <sup>(2)</sup>	\$ 5,906,230	\$ 3,932	0.27 %	\$ 5,607,906	\$ 4,380	0.31 %	\$ 4,939,757	\$ 9,253	0.75 %
Savings deposits	882,758	169	0.08 %	830,304	165	0.08 %	681,182	252	0.15 %
Time deposits	1,655,778	4,178	1.02 %	1,752,787	5,296	1.20 %	2,116,676	8,989	1.71 %
Total interest-bearing deposits	8,444,766	8,279	0.40 %	8,190,997	9,841	0.48 %	7,737,615	18,494	0.96 %
Borrowed funds	483,907	3,835	3.21 %	516,414	3,958	3.05 %	829,320	5,077	2.46 %
Total interest-bearing liabilities	8,928,673	12,114	0.55 %	8,707,411	13,799	0.63 %	8,566,935	23,571	1.11 %
Noninterest-bearing deposits	3,862,422			3,808,595			2,586,963		
Other liabilities	240,171			249,674			213,509		
Shareholders' equity	2,172,425			2,132,375			2,105,143		
Total liabilities and shareholders' equity	\$ 15,203,691			\$ 14,898,055			\$ 13,472,550		
Net interest income/ net interest margin		\$ 111,264	3.37 %		\$ 110,024	3.35 %		\$ 108,316	3.75 %
Cost of funding			0.38 %			0.44 %			0.85 %
Cost of total deposits			0.27 %			0.33 %			0.72 %

<sup>(1)</sup> U.S. Government and some U.S. Government Agency securities are tax-exempt in the states in which the Company operates.

<sup>(2)</sup> Interest-bearing demand deposits include interest-bearing transactional accounts and money market deposits.

**RENASANT CORPORATION**  
(Unaudited)  
(Dollars in thousands, except per share data)

	RECONCILIATION OF GAAP TO NON-GAAP				
	2021	2020			
	First Quarter	Fourth Quarter	Third Quarter	Second Quarter	First Quarter
Net income (GAAP)	\$ 57,908	\$ 31,521	\$ 29,992	\$ 20,130	\$ 2,008
Amortization of intangibles	1,598	1,659	1,733	1,834	1,895
Tax effect of adjustment noted above <sup>(A)</sup>	(361)	(297)	(374)	(335)	(527)
Tangible net income (non-GAAP)	\$ 59,145	\$ 32,883	\$ 31,351	\$ 21,629	\$ 3,376
Net income (GAAP)	\$ 57,908	\$ 31,521	\$ 29,992	\$ 20,130	\$ 2,008
Debt prepayment penalties	—	3	28	90	—
MSR valuation adjustment	(13,561)	(1,968)	(828)	4,951	9,571
Restructuring charges	292	7,365	—	—	—
Swap termination charges	—	2,040	—	—	—
COVID-19 related expenses	785	613	570	6,257	2,903
Tax effect of adjustment noted above <sup>(A)</sup>	2,820	(1,443)	50	(2,065)	(3,467)
Net income with exclusions (non-GAAP)	\$ 48,244	\$ 38,131	\$ 29,812	\$ 29,363	\$ 11,015
Average shareholders' equity (GAAP)	\$ 2,172,425	\$ 2,132,375	\$ 2,119,500	\$ 2,101,092	\$ 2,105,143
Intangibles	969,001	970,624	972,394	974,237	975,933
Average tangible s/h's equity (non-GAAP)	\$ 1,203,424	\$ 1,161,751	\$ 1,147,106	\$ 1,126,855	\$ 1,129,210
Average total assets (GAAP)	\$ 15,203,691	\$ 14,898,055	\$ 14,928,159	\$ 14,706,027	\$ 13,472,550
Intangibles	969,001	970,624	972,394	974,237	975,933
Average tangible assets (non-GAAP)	\$ 14,234,690	\$ 13,927,431	\$ 13,955,765	\$ 13,731,790	\$ 12,496,617
Actual shareholders' equity (GAAP)	\$ 2,173,701	\$ 2,132,733	\$ 2,104,300	\$ 2,082,946	\$ 2,070,512
Intangibles	968,225	969,823	971,481	973,214	975,048
Actual tangible s/h's equity (non-GAAP)	\$ 1,205,476	\$ 1,162,910	\$ 1,132,819	\$ 1,109,732	\$ 1,095,464
Actual total assets (GAAP)	\$ 15,622,571	\$ 14,929,612	\$ 14,808,933	\$ 14,897,207	\$ 13,900,550
Intangibles	968,225	969,823	971,481	973,214	975,048
Actual tangible assets (non-GAAP)	\$ 14,654,346	\$ 13,959,789	\$ 13,837,452	\$ 13,923,993	\$ 12,925,502

(A) Tax effect is calculated based on respective periods effective tax rate.

	<b>RECONCILIATION OF GAAP TO NON-GAAP</b>				
	<b>2021</b>	<b>2020</b>			
	<b>First Quarter</b>	<b>Fourth Quarter</b>	<b>Third Quarter</b>	<b>Second Quarter</b>	<b>First Quarter</b>
<b>(1) Return on Average Equity</b>					
Return on avg s/h's equity (GAAP)	10.81 %	5.88 %	5.63 %	3.85 %	0.38 %
Effect of adjustment for intangible assets	9.12 %	5.38 %	5.24 %	3.87 %	0.82 %
Return on avg tangible s/h's equity (non-GAAP)	19.93 %	11.26 %	10.87 %	7.72 %	1.20 %
Return on avg s/h's equity (GAAP)	10.81 %	5.88 %	5.63 %	3.85 %	0.38 %
Effect of exclusions from net income	(1.80)%	1.23 %	(0.03)%	1.77 %	1.72 %
Return on avg s/h's equity with excl. (non-GAAP)	9.01 %	7.11 %	5.60 %	5.62 %	2.10 %
Effect of adjustment for intangible assets	7.67 %	6.41 %	5.21 %	5.39 %	2.31 %
Return on avg tangible s/h's equity with exclusions (non-GAAP)	16.68 %	13.52 %	10.81 %	11.01 %	4.41 %
<b>(2) Return on Average Assets</b>					
Return on avg assets (GAAP)	1.54 %	0.84 %	0.80 %	0.55 %	0.06 %
Effect of adjustment for intangible assets	0.15 %	0.10 %	0.09 %	0.08 %	0.05 %
Return on avg tangible assets (non-GAAP)	1.69 %	0.94 %	0.89 %	0.63 %	0.11 %
Return on avg assets (GAAP)	1.54 %	0.84 %	0.80 %	0.55 %	0.06 %
Effect of exclusions from net income	(0.25)%	0.18 %	(0.01)%	0.25 %	0.27 %
Return on avg assets with exclusions (non-GAAP)	1.29 %	1.02 %	0.79 %	0.80 %	0.33 %
Effect of adjustment for intangible assets	0.12 %	0.11 %	0.10 %	0.10 %	0.07 %
Return on avg tangible assets with exclusions (non-GAAP)	1.41 %	1.13 %	0.89 %	0.90 %	0.40 %
<b>(3) Shareholder Equity Ratio</b>					
Shareholders' equity to actual assets (GAAP)	13.91 %	14.29 %	14.21 %	13.98 %	14.91 %
Effect of adjustment for intangible assets	5.68 %	5.96 %	6.02 %	6.01 %	6.43 %
Tangible capital ratio (non-GAAP)	8.23 %	8.33 %	8.19 %	7.97 %	8.48 %

**RENASANT CORPORATION**  
(Unaudited)  
(Dollars in thousands, except per share data)

	2021	2020			
	First Quarter	Fourth Quarter	Third Quarter	Second Quarter	First Quarter
Interest income (FTE)	\$ 123,378	\$ 123,823	\$ 123,677	\$ 125,630	\$ 131,887
Interest expense	12,114	13,799	15,792	18,173	23,571
Net Interest income (FTE)	\$ 111,264	\$ 110,024	\$ 107,885	\$ 107,457	\$ 108,316
Total noninterest income	\$ 81,037	\$ 62,864	\$ 70,928	\$ 64,170	\$ 37,570
Securities gains (losses)	1,357	15	—	31	—
MSR valuation adjustment	13,561	1,968	828	(4,951)	(9,571)
Total adjusted noninterest income	\$ 66,119	\$ 60,881	\$ 70,100	\$ 69,090	\$ 47,141
Total noninterest expense	\$ 115,935	\$ 122,152	\$ 116,510	\$ 118,285	\$ 115,041
Amortization of intangibles	1,598	1,659	1,733	1,834	1,895
Debt prepayment penalty	—	3	28	90	—
Restructuring charges	292	7,365	—	—	—
Swap termination charges	—	2,040	—	—	—
COVID-19 related expenses	785	613	570	6,257	2,903
Provision for unfunded commitments	—	500	2,700	2,600	3,400
Total adjusted noninterest expense	\$ 113,260	\$ 109,972	\$ 111,479	\$ 107,504	\$ 106,843
Efficiency Ratio (GAAP)	60.29 %	70.65 %	65.16 %	68.92 %	78.86 %
(4) Adjusted Efficiency Ratio (non-GAAP)	63.85 %	64.35 %	62.63 %	60.89 %	68.73 %



First Quarter 2021  
Earnings Call





# Forward-Looking Statements



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This presentation may contain various statements about Renasant Corporation ("Renasant," "we," "our," or "us") that constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Statements preceded by, followed by or that otherwise include the words "believes," "expects," "projects," "anticipates," "intends," "estimates," "plans," "potential," "possible," "may increase," "may fluctuate," "will likely result," and similar expressions, or future or conditional verbs such as "will," "should," "would" and "could," are generally forward-looking in nature and not historical facts. Forward-looking statements include information about our future financial performance, business strategy, projected plans and objectives and are based on the current beliefs and expectations of management. We believe these forward-looking statements are reasonable, but they are all inherently subject to significant business, economic and competitive risks and uncertainties, many of which are beyond our control. In addition, these forward-looking statements are subject to assumptions about future business strategies and decisions that are subject to change. Actual results may differ from those indicated or implied in the forward-looking statements; such differences may be material. Prospective investors are cautioned that any forward-looking statements are not guarantees of future performance and involve risks and uncertainties. Investors should not place undue reliance on these forward-looking statements, which speak only as of the date they are made.

Currently, the most important factor that could cause Renasant's actual results to differ materially from those in forward-looking statements is the continued impact of the COVID-19 pandemic and related governmental measures to respond to the pandemic on the U.S. economy and the economies of the markets in which we operate and our participation in government programs related to the pandemic. In this presentation, we have addressed the historical impact of the pandemic on our operations and set forth certain expectations regarding the COVID-19 pandemic's future impact on our business, financial condition, results of operations, liquidity, asset quality, capital, cash flows and prospects. We believe these statements about future events and conditions in light of the COVID-19 pandemic are reasonable, but these statements are based on assumptions regarding, among other things, how long the pandemic will continue, the pace at which the COVID-19 vaccine can be distributed and administered to residents of the markets we serve and the United States generally, the duration, extent and effectiveness of the governmental measures implemented to contain the pandemic and ameliorate its impact on businesses and individuals throughout the United States, and the impact of the pandemic and the government's virus containment measures on national and local economies, all of which are out of our control. If the assumptions underlying these statements about future events prove to be incorrect, Renasant's business, financial condition, results of operations, liquidity, asset quality, capital, cash flows and prospects may be materially different from what is presented in our forward-looking statements.

Important factors other than the COVID-19 pandemic currently known to us that could cause actual results to differ materially from those in forward-looking statements include the following: (i) our ability to efficiently integrate acquisitions into operations, retain the customers of these businesses, grow the acquired operations and realize the cost savings expected from an acquisition to the extent and in the timeframe management anticipated; (ii) the effect of economic conditions and interest rates on a national, regional or international basis; (iii) timing and success of the implementation of changes in operations to achieve enhanced earnings or effect cost savings; (iv) competitive pressures in the consumer finance, commercial finance, insurance, financial services, asset management, retail banking, mortgage lending and auto lending industries; (v) the financial resources of, and products available from, competitors; (vi) changes in laws and regulations as well as changes in accounting standards; (vii) changes in policy by regulatory agencies; (viii) changes in the securities and foreign exchange markets; (ix) our potential growth, including our entrance or expansion into new markets, and the need for sufficient capital to support that growth; (x) changes in the quality or composition of our loan or investment portfolios, including adverse developments in borrower industries or in the repayment ability of individual borrowers; (xi) an insufficient allowance for credit losses as a result of inaccurate assumptions; (xii) general economic, market or business conditions, including the impact of inflation; (xiii) changes in demand for loan products and financial services; (xiv) concentration of credit exposure; (xv) changes or the lack of changes in interest rates, yield curves and interest rate spread relationships; (xvi) increased cybersecurity risk, including potential network breaches, business disruptions or financial losses; (xvii) civil unrest, natural disasters, epidemics and other catastrophic events in our geographic area; (xviii) the impact, extent and timing of technological changes; and (xix) other circumstances, many of which are beyond our control. The COVID-19 pandemic has exacerbated, and is likely to continue to exacerbate, the impact of any of these factors on us.

Management believes that the assumptions underlying our forward-looking statements are reasonable, but any of the assumptions could prove to be inaccurate. Investors are urged to carefully consider the risks described in Renasant's filings with the Securities and Exchange Commission ("SEC") from time to time, which are available at [www.renasant.com](http://www.renasant.com) and the SEC's website at [www.sec.gov](http://www.sec.gov). We undertake no obligation, and specifically disclaim any obligation, to update or revise our forward-looking statements, whether as a result of new information or to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time, except as required by federal securities laws.

# Overview

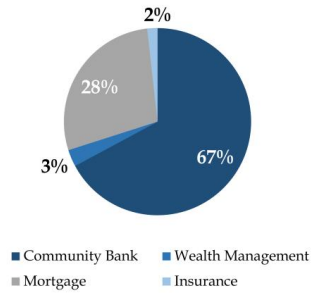


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## Company Snapshot

Assets:	\$15.6 billion
Loans:	10.7
Deposits:	12.7
Equity:	2.2

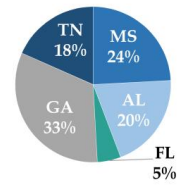
### YTD Total Revenue<sup>(1)</sup>



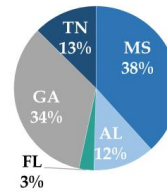
Note: Financial data as of March 31, 2021.  
(1) Total revenue is calculated as net interest income plus noninterest income.

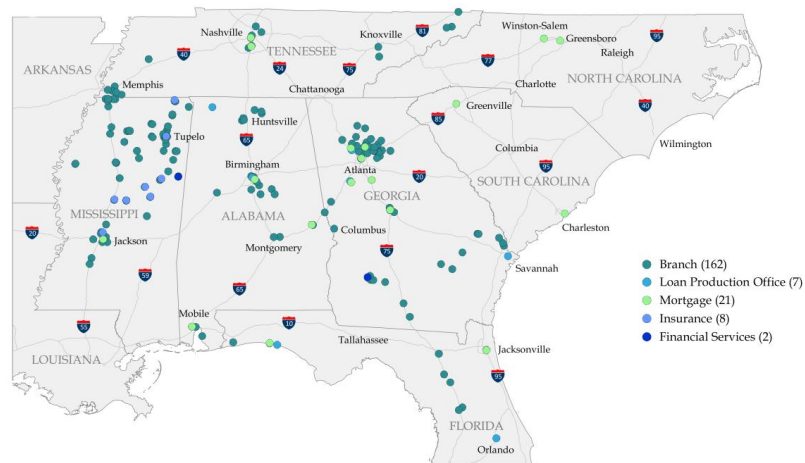
## Loans and Deposits by State

### Loans



### Deposits





Note: The map reflects the closure of 6 Renasant branches in April 2021.

# First Quarter Highlights



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- Net income of \$57.91 million and diluted EPS of \$1.02
- Mortgage banking income was \$50.73 million, inclusive of a \$13.56 million MSR valuation adjustment
- Allowance for credit losses to total loans, excluding Paycheck Protection Program (“PPP”) loans, decreased to 1.76%<sup>(1)</sup>
- Net charge-offs were \$3.04 million and the ratio of nonperforming loans to total loans (excluding PPP loans) was 0.57%
- Loans, excluding PPP loans, grew nominally quarter over quarter, at an annualized growth rate of 0.93%
- Deposits increased \$678 million quarter over quarter and noninterest-bearing deposits now represent 32.47% of total deposits

(1) Allowance to total loans (excluding PPP loans) is a non-GAAP financial measure. See slide 35 in the appendix for a reconciliation of this non-GAAP financial measure to GAAP.

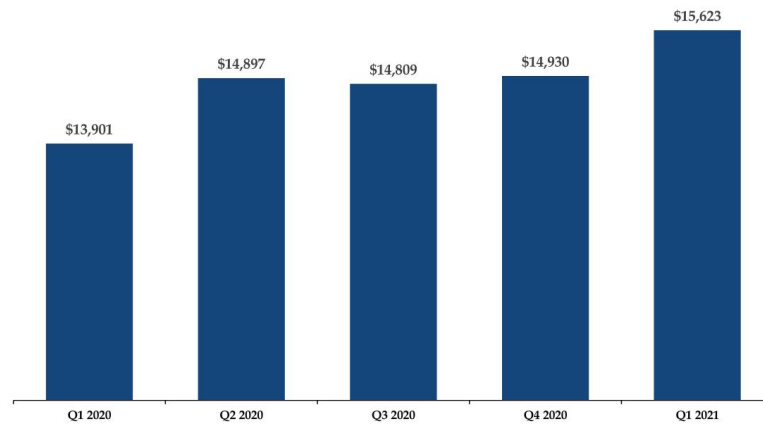
## Financial Condition

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# Total Assets



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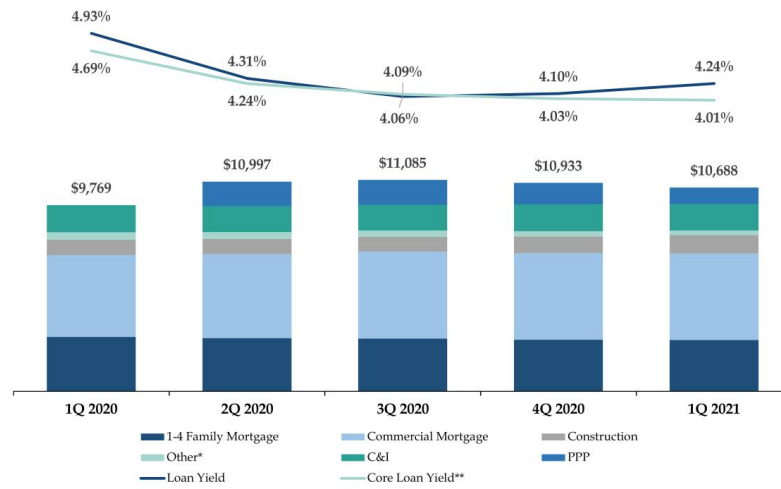


Note: Dollars in millions

# Loans and Yields



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Note: Dollars in millions

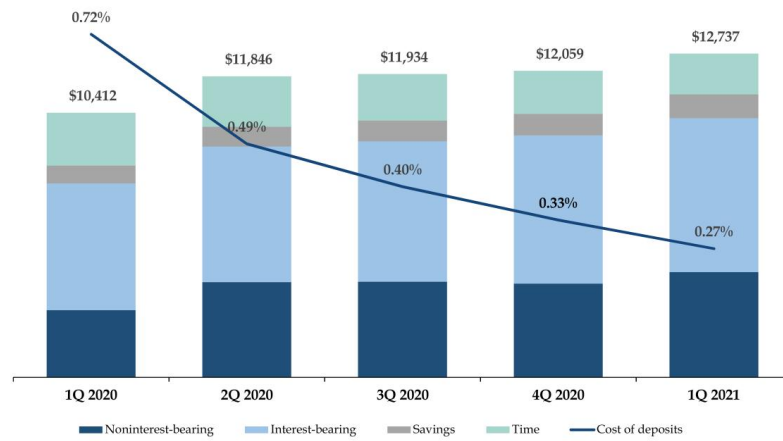
\* Other loans are comprised of installment loans to individuals and lease financing, which both have historically constituted less than 5% of the total loan portfolio.

\*\* Core Loan Yield is a non-GAAP financial measure. See slide 32 in the appendix for a description of the exclusions and a reconciliation of this non-GAAP financial measure to GAAP.

# Deposit Mix and Pricing



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Note: Dollars in millions



# Liquidity

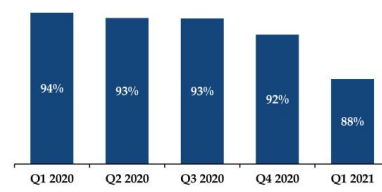


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## Cash and Cash Equivalents



## Average Loans to Average Deposits

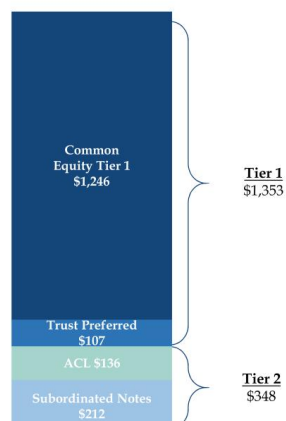


## Securities



Note: Dollars in millions

## Regulatory Capital as of March 31, 2021



Note: Dollars in millions

## Capital Highlights

- \$50 million stock repurchase program in effect until October 2021.
- Consistent dividend payment history; including through the 2008 financial crisis and the pandemic.
- Callable subordinated debt in 2021:
  - July 2021 - \$15 million 6.50% fixed-to-floating rate subordinated notes
  - September 2021 - \$60 million 5.00% fixed-to-floating rate subordinated notes

# Capital Ratios



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Ratio	1Q 2020	2Q 2020	3Q 2020	4Q 2020	1Q 2021	Minimum to be Well Capitalized
Tangible Common Equity*	8.48%	7.97%	8.19%	8.33%	8.23%	N/A
Leverage	9.90	9.12	9.17	9.37	9.49	5.00%
Tier 1 Risk Based	11.63	11.69	11.79	11.91	12.00	8.00
Total Risk Based	13.44	13.72	14.89	15.07	15.09	10.00
Tier 1 Common Equity	10.63	10.69	10.80	10.93	11.05	6.50

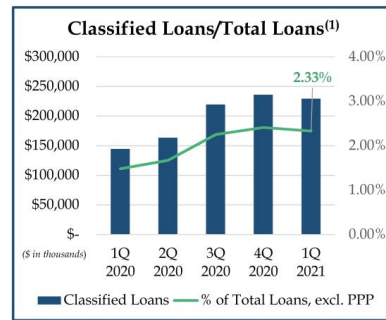
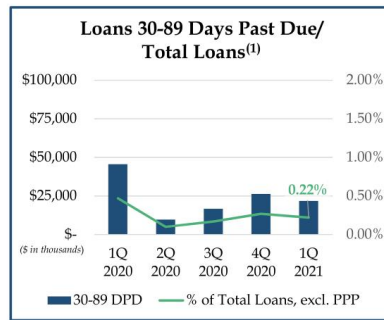
## PPP impact as of March 31, 2021:

Tangible common equity*	51 bps
Leverage ratio	70 bps

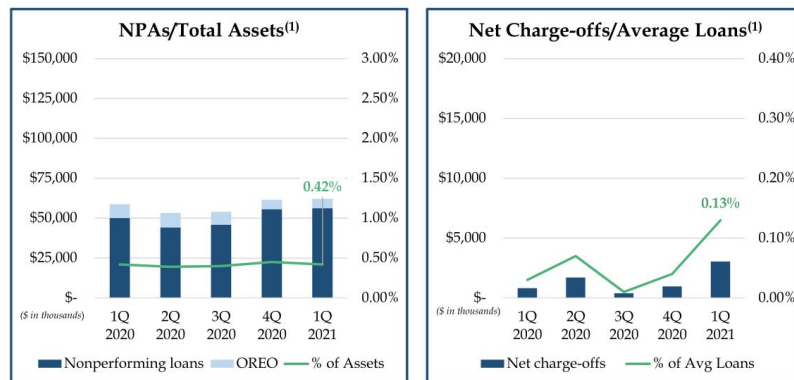
\* Tangible Common Equity is a non-GAAP financial measure. See slide 34 in the appendix for a description of the exclusions and a reconciliation of this non-GAAP financial measure to GAAP.

## Asset Quality

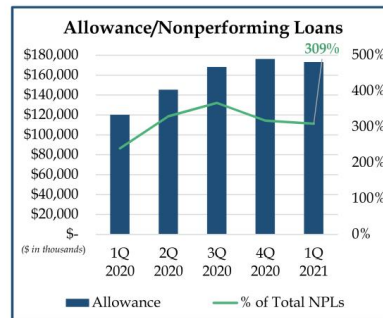
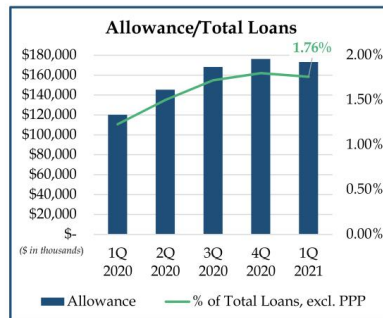
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<sup>(1)</sup> The ratio of loans 30-89 days past due to total loans (excluding PPP loans) and the ratio of classified loans to total loans (excluding PPP loans) are non-GAAP financial measures. See slide 35 in the appendix for a reconciliation of these non-GAAP financial measures to GAAP.



(1) Nonperforming assets to total assets (excluding PPP loans) and net charge-offs to average loans (excluding PPP loans) are non-GAAP financial measures. See slide 36 in the appendix for a reconciliation of these non-GAAP financial measures to GAAP.



- Loan purchase discount of \$22.8 million (23 bps of total loans excluding PPP loans) remaining as of March 31, 2021.
- 1.99% total loss absorption capacity (total allowance plus loan purchase discount remaining) as of March 31, 2021 excluding PPP loans.

\* Allowance to total loans excluding PPP is a non-GAAP financial measure. See slide 35 in the appendix for a reconciliation of this non-GAAP financial measure to GAAP.

# ACL Summary



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(\$ in thousands)	12/31/2020		3/31/2021	
	ACL	ACL as a % of Loans	ACL	ACL as a % of Loans
SBA Paycheck Protection Program	-	-	-	-
Commercial, Financial, Agricultural	\$ 39,031	2.77	\$ 37,592	2.71
Lease Financing Receivables	1,624	2.14	1,546	2.05
Real Estate - 1-4 Family Mortgage	32,165	1.19	31,694	1.18
Real Estate - Commercial Mortgage	76,127	1.67	76,225	1.68
Real Estate - Construction	16,047	1.87	14,977	1.57
Installment loans to individuals	11,150	5.32	11,072	6.40
Allowance for Credit Losses on Loans	176,144	1.61	173,106	1.62
Allowance for Credit Losses on Deferred Interest	1,500		1,375	
Reserve for Unfunded Commitments	20,535		20,535	
Total Allowance for Credit Losses	\$ 198,179		\$ 195,016	
ACL on Total Loans excluding PPP loans*		1.80		1.76

\* Allowance to total loans (excluding PPP loans) is a non-GAAP financial measure. See slide 35 in the appendix for a reconciliation of this non-GAAP financial measure to GAAP.



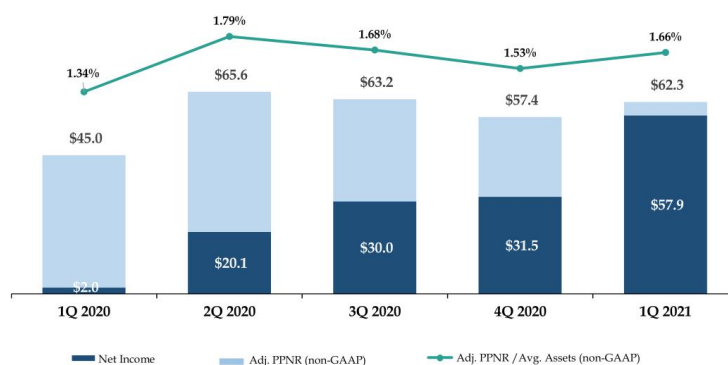
## Profitability

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# Net Income & Adjusted Pre-Provision Net Revenue\*



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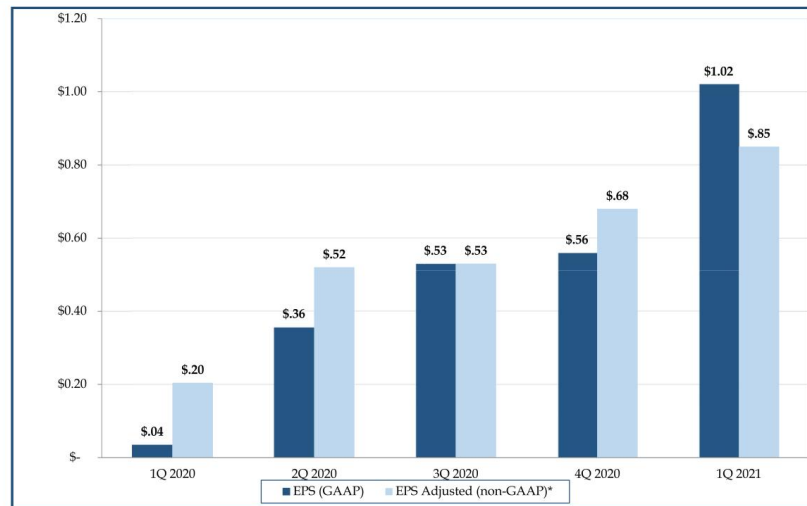
Note: Dollars in millions

\*Adjusted Pre-Provision Net Revenue and Adjusted Pre-Provision Net Revenue/Average Assets are non GAAP financial measures. See slides 27 and 28 in the appendix for a description of the exclusions and a reconciliation of these non-GAAP financial measures to GAAP.

# Diluted Earnings per Share and Diluted Earnings per Share Adjusted\*



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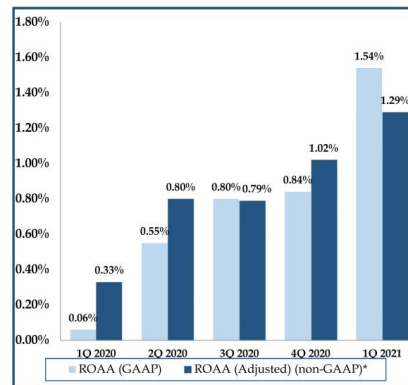
\* Diluted earnings per share (adjusted) is a non-GAAP financial measure. See slide 29 in the appendix for a description of exclusions and a reconciliation of this non-GAAP financial measure to GAAP.

# Profitability Ratios

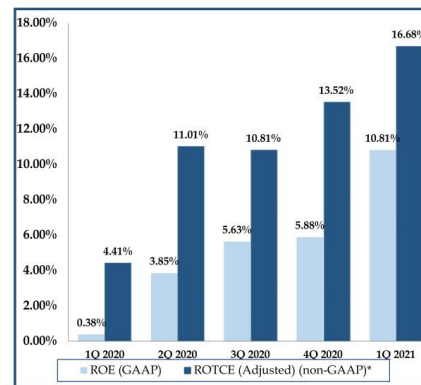


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Return on Average Assets (ROAA)



Return on Average Equity (ROE)



\* ROAA (Adjusted) and ROTCE (Adjusted) are non-GAAP financial measures. See slides 28 and 30 in the appendix for a description of the exclusions and a reconciliation of these non-GAAP financial measures to GAAP.

# Core Net Interest Income (FTE) & Core Net Interest Margin\*



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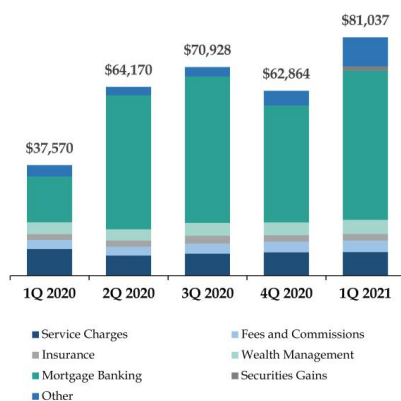
Note: Dollars in millions

\*Core Net Interest Income (FTE) and Core Net Interest Margin are non-GAAP financial measures. See slide 31 in the appendix for a description of exclusions and a reconciliation of these non-GAAP financial measures to GAAP.

# Noninterest Income



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## Mortgage banking income

(\$ in thousands)	1Q20	4Q20	1Q21
Gain on sales of loans, net	\$ 21,782	\$ 36,080	\$ 33,901
Fees, net	2,919	5,318	4,902
Mortgage servicing income, net	405	(3,606)	(1,631)
MSR valuation adjustment	(9,571)	1,968	13,561
Mortgage banking income, net	\$ 15,535	\$ 39,760	\$ 50,733

## Mortgage production

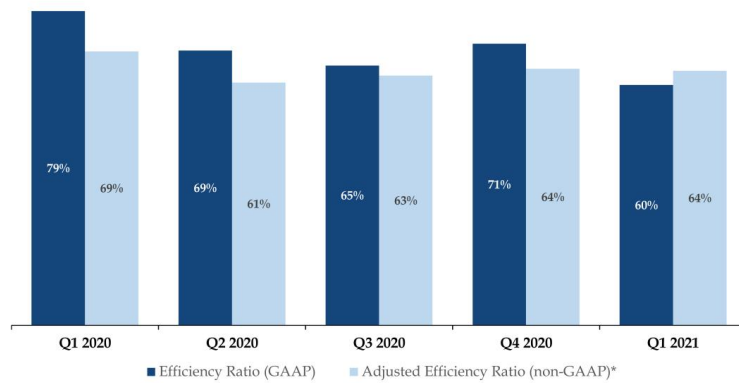
	1Q20	4Q20	1Q21
Locked Volume	\$1.9 bill	\$1.4 bill	\$1.7 bill
Wholesale %	45	41	43
Retail %	55	59	57
Purchase %	42	50	53
Refinance %	58	50	47

Note: Dollars in thousands

# Efficiency Ratio



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Note: Dollars in millions

\*Adjusted Efficiency Ratio is a non-GAAP financial measure. See slide 33 in the appendix for a description of exclusions and a reconciliation of this non-GAAP financial measure to GAAP.

## Appendix

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- Identified Hospitality and Senior Housing as more sensitive to the negative impacts of COVID-19 as of March 31, 2021

Loan Portfolio	Portfolio Amount (\$ in millions)	Percentage of Total Loan Portfolio <sup>(1)</sup>	Percentage of Portfolio Deferred <sup>(1)</sup>	Percentage of Portfolio in Special Mention	Percentage of Portfolio Classified	Percentage of Portfolio Nonperforming
Hospitality	\$349	3.5	-	15.9	14.5	-
Senior Housing	294	3.0	-	8.5	8.9	4.5

- As of March 31, 2021, loans on deferral decreased to 0.96% of total loans, excluding PPP loans

Deferrals by Category as of March 31, 2021		
Category	Deferral Amount (\$ in millions)	Average Balance Deferred (\$ in thousands)
Commercial, Financial, Agricultural	\$ 0.1	\$ 70
Real Estate - 1-4 Family Mortgage	87.7	206
Installment loans to individuals	1.8	12
Real Estate - Commercial Mortgage	4.7	427
Real Estate - Construction	0.0	21
<b>Total</b>	<b>\$ 94.3</b>	<b>\$ 160</b>

(1) Excludes PPP loans.

## Adjusted Pre-Provision Net Revenue

\$ in thousands	1Q 2020	2Q 2020	3Q 2020	4Q 2020	1Q 2021
Net income (GAAP)	\$ 2,008	\$ 20,130	\$ 29,992	\$ 31,521	\$ 57,908
Income taxes	773	4,637	7,612	6,818	16,842
Provision for credit losses (including unfunded commitments)	29,750	29,500	25,800	11,000	-
Pre-provision net revenue (non-GAAP)	\$ 32,531	\$ 54,267	\$ 63,404	\$ 49,339	\$ 74,750
Debt prepayment penalties	-	90	28	3	-
MSR valuation adjustment	9,571	4,951	(828)	(1,968)	(13,561)
Restructuring charges	-	-	-	7,365	292
Swap termination charges	-	-	-	2,040	-
COVID-19 related expenses <sup>(1)</sup>	2,903	6,257	570	613	785
Adjusted pre-provision net revenue (non-GAAP)	\$ 45,005	\$ 65,565	\$ 63,174	\$ 57,392	\$ 62,266

(1) Primarily consists of employee overtime and employee benefit accruals directly related to the response to the pandemic and federal legislation enacted to address the pandemic, such as the CARES Act, and expenses associated with supplying branches with protective equipment and sanitation supplies (such as floor markings and cautionary signage for branches, face coverings and hand sanitizer) as well as more frequent and rigorous branch cleaning.

## Adjusted Pre-Provision Net Revenue/Average Assets

\$ in thousands	1Q 2020	2Q 2020	3Q 2020	4Q 2020	1Q 2021
Net income (GAAP)	\$ 2,008	\$ 20,130	\$ 29,992	\$ 31,521	\$ 57,908
Debt prepayment penalties	-	90	28	3	-
MSR valuation adjustment	9,571	4,951	(828)	(1,968)	(13,561)
Restructuring charges	-	-	-	7,365	292
Swap termination charges	-	-	-	2,040	-
COVID-19 related expenses <sup>(1)</sup>	2,903	6,257	570	613	785
Tax effect of adjustments noted above <sup>(2)</sup>	(3,467)	(2,065)	50	(1,443)	2,820
Net income with exclusions (non-GAAP)	\$ 11,015	\$ 29,363	\$ 29,812	\$ 38,131	\$ 48,244
Adjusted pre-provision net revenue (non-GAAP) <sup>(3)</sup>	\$ 45,005	\$ 65,565	\$ 63,174	\$ 57,392	\$ 62,266
Total average assets	\$ 13,472,550	\$ 14,706,027	\$ 14,928,159	\$ 14,898,055	\$ 15,203,691
Return on Average Assets (GAAP)	0.06%	0.55%	0.80%	0.84%	1.54%
Return on Average Assets (Adjusted) (non-GAAP)	0.33%	0.80%	0.79%	1.02%	1.29%
Adjusted pre-provision net revenue/ Average assets (non-GAAP)	1.34%	1.79%	1.68%	1.53%	1.66%

(1) See footnote 1 on slide 27 for an explanation of the types of expenses included in the COVID-19 related expenses line item.

(2) Tax effect is calculated based on the respective periods' effective tax rate.

(3) See slide 27 for reconciliation of Adjusted pre-provision net revenue.

**Diluted Earnings Per Share**

\$ in thousands	1Q 2020	2Q 2020	3Q 2020	4Q 2020	1Q 2021
Net income (GAAP)	\$ 2,008	\$ 20,130	\$ 29,992	\$ 31,521	\$ 57,908
Debt prepayment penalties	-	90	28	3	-
MSR valuation adjustment	9,571	4,951	(828)	(1,968)	(13,561)
Restructuring charges	-	-	-	7,365	292
Swap termination charges	-	-	-	2,040	-
COVID-19 related expenses <sup>(1)</sup>	2,903	6,257	570	613	785
Tax effect of adjustments noted above <sup>(2)</sup>	(3,467)	(2,065)	50	(1,443)	2,820
Net income with exclusions (non-GAAP)	\$ 11,015	\$ 29,363	\$ 29,812	\$ 38,131	\$ 48,244
Diluted shares outstanding (average)	56,706,289	56,325,476	56,386,153	56,489,809	56,519,199
Diluted EPS (GAAP)	\$ 0.04	\$ 0.36	\$ 0.53	\$ 0.56	\$ 1.02
Diluted EPS (adjusted) (non-GAAP)	\$ 0.20	\$ 0.52	\$ 0.53	\$ 0.68	\$ 0.85

(1) See footnote 1 on slide 27 for an explanation of the types of expenses included in the COVID-19 related expenses line item.

(2) Tax effect is calculated based on the respective periods' effective tax rate.

**Return on Average Tangible Common Equity (Adjusted)**

\$ in thousands	1Q20	2Q20	3Q20	4Q20	1Q 2021
Net income (GAAP)	\$ 2,008	\$ 20,130	\$ 29,992	\$ 31,521	\$ 57,908
Debt prepayment penalties	-	90	28	3	-
MSR valuation adjustment	9,571	4,951	(828)	(1,968)	(13,561)
Restructuring charges	-	-	-	7,365	292
Swap termination charges	-	-	-	2,040	-
COVID-19 related expenses <sup>(1)</sup>	2,903	6,257	570	613	785
Tax effect of adjustments noted above <sup>(2)</sup>	(3,467)	(2,065)	50	(1,443)	2,820
Net income with exclusions (non-GAAP)	\$ 11,015	\$ 29,363	\$ 29,812	\$ 38,131	\$ 48,244
Amortization of intangibles	1,895	1,834	1,733	1,659	1,598
Tax effect of adjustment noted above <sup>(2)</sup>	(527)	(335)	(374)	(297)	(361)
Tangible net income with exclusion (non-GAAP)	\$ 12,383	\$ 30,862	\$ 31,171	\$ 39,493	\$ 49,481
Average shareholders' equity (GAAP)	\$ 2,105,143	\$ 2,101,092	\$ 2,119,500	\$ 2,132,375	\$ 2,172,425
Intangibles	975,933	974,237	972,394	970,624	969,001
Average tangible shareholders' equity (non-GAAP)	\$ 1,129,210	\$ 1,126,855	\$ 1,147,106	\$ 1,161,751	\$ 1,203,424
Return on Average Equity (GAAP)	0.38%	3.85%	5.63%	5.88%	10.81%
Return on Average Tangible Common Equity (Adjusted) (non-GAAP)	4.41%	11.01%	10.81%	13.52%	16.68%

(1) See footnote 1 on slide 27 for an explanation of the types of expenses included in the COVID-19 related expenses line item.

(2) Tax effect is calculated based on the respective periods' effective tax rate.

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**Core Net Interest Income (FTE) and Core Net Interest Margin**

\$ in thousands	1Q 2020	2Q 2020	3Q 2020	4Q 2020	1Q 2021
Net interest income (FTE) (GAAP)	\$ 108,316	\$ 107,457	\$ 107,885	\$ 110,024	\$ 111,264
Less:					
Net interest income collected on problem loans	218	384	282	128	2,180
Accretable yield recognized on purchased loans	5,469	4,700	4,949	4,130	3,088
Interest income on PPP loans	-	5,886	7,449	10,271	10,687
Core net interest income (FTE) (non-GAAP)	\$ 102,629	\$ 96,487	\$ 95,205	\$ 95,495	\$ 95,309
Total average earning assets	\$ 11,609,477	\$ 12,776,644	\$ 13,034,422	\$ 13,059,967	\$ 13,358,677
Less:					
Average PPP loans	-	866,078	1,305,229	1,252,990	985,561
Adjusted total average earning assets (non-GAAP)	\$ 11,609,477	\$ 11,910,566	\$ 11,729,193	\$ 11,806,977	\$ 12,373,116
Net interest margin (GAAP)	3.75%	3.38%	3.29%	3.35%	3.37%
Core net interest margin (non-GAAP)	3.56%	3.26%	3.23%	3.22%	3.12%

## Core Loan Yield

\$ in thousands	1Q 2020	2Q 2020	3Q 2020	4Q 2020	1Q 2021
Loan interest income (FTE) (GAAP)	\$ 118,741	\$ 113,727	\$ 112,764	\$ 113,457	\$ 113,072
Less:					
Net interest income collected on problem loans	218	384	282	128	2,180
Accretable yield recognized on purchased loans	5,469	4,700	4,949	4,130	3,088
Interest income on PPP loans	-	5,886	7,449	10,271	10,687
Adjusted loan interest income (FTE) (non-GAAP)	\$ 113,054	\$ 102,757	\$ 100,084	\$ 98,928	\$ 97,117
Total average loans	\$ 9,687,285	\$ 10,616,147	\$ 11,041,684	\$ 11,019,505	\$ 10,802,991
Less:					
Average PPP loans	-	866,078	1,305,229	1,252,990	985,561
Adjusted total average loans (non-GAAP)	\$ 9,687,285	\$ 9,750,069	\$ 9,736,455	\$ 9,766,515	\$ 9,817,430
Loan yield (GAAP)	4.93%	4.31%	4.06%	4.10%	4.24%
Core loan yield (non-GAAP)	4.69%	4.24%	4.09%	4.03%	4.01%

## Adjusted Efficiency Ratio

\$ in thousands	1Q 2020	2Q 2020	3Q 2020	4Q 2020	1Q 2021
Net interest income (FTE) (GAAP)	\$ 108,316	\$ 107,457	\$ 107,885	\$ 110,024	\$ 111,264
Total noninterest income (GAAP)	37,570	64,170	70,928	62,864	81,037
Securities gains (losses)	-	31	-	15	1,357
MSR valuation adjustment	(9,571)	(4,951)	828	1,968	13,561
Adjusted total noninterest income (non-GAAP)	\$ 47,141	\$ 69,090	\$ 70,100	\$ 60,881	\$ 66,119
Total income (FTE) (non-GAAP)	\$ 155,457	\$ 176,547	\$ 177,985	\$ 170,905	\$ 177,383
Total noninterest expense (GAAP)	\$ 115,041	\$ 118,285	\$ 116,510	\$ 122,152	\$ 115,935
Amortization of intangibles	1,895	1,834	1,733	1,659	1,598
Debt prepayment penalty	-	90	28	3	-
Restructuring charges	-	-	-	7,365	292
Swap termination charges	-	-	-	2,040	-
Provision for unfunded commitments	3,400	2,600	2,700	500	-
COVID-19 Related Expenses	2,903	6,257	570	613	785
Adjusted total noninterest expense (non-GAAP)	\$ 106,843	\$ 107,504	\$ 111,479	\$ 109,972	\$ 113,260
Efficiency Ratio (GAAP)	78.86%	68.92%	65.16%	70.65%	60.29%
Adjusted Efficiency Ratio (non-GAAP)	68.73%	60.89%	62.63%	64.35%	63.85%



**Tangible Common Equity and Tangible Book Value**

\$ in thousands	1Q 2020	2Q 2020	3Q 2020	4Q 2020	1Q 2021
Actual shareholders' equity (GAAP)	\$ 2,070,512	\$ 2,082,946	\$ 2,104,300	\$ 2,132,578	\$ 2,173,701
Intangibles	975,048	973,214	971,481	969,823	968,225
Actual tangible shareholders' equity (non-GAAP)	\$ 1,095,464	\$ 1,109,732	\$ 1,132,819	\$ 1,162,755	\$ 1,205,476
Actual total assets (GAAP)	\$ 13,890,550	\$ 14,897,207	\$ 14,808,933	\$ 14,929,666	\$ 15,622,571
Intangibles	975,048	973,214	971,481	969,823	968,225
Actual tangible assets (non-GAAP)	\$ 12,915,502	\$ 13,923,993	\$ 13,837,452	\$ 13,959,843	\$ 14,654,346
PPP Loans	-	1,281,278	1,307,972	1,128,703	860,864
Actual tangible assets exc. PPP loans (non-GAAP)	\$ 12,915,502	\$ 12,642,715	\$ 12,529,480	\$ 12,831,140	\$ 13,793,482
<b>Tangible Common Equity Ratio</b>					
Shareholders' equity to (actual) assets (GAAP)	14.91%	13.98%	14.21%	14.28%	13.91%
Effect of adjustment for intangible assets	6.43%	6.01%	6.02%	5.95%	5.68%
Tangible common equity ratio (non-GAAP)	8.48%	7.97%	8.19%	8.33%	8.23%
Effect of adjustment for PPP loans	-	-0.81%	-0.85%	-0.73%	-0.51%
Tangible common equity ratio exc. PPP loans (non-GAAP)	8.48%	8.78%	9.04%	9.06%	8.74%
<b>Tangible Book Value</b>					
Shares Outstanding	56,141,018	56,181,962	56,193,705	56,200,487	56,294,346
Book Value (GAAP)	\$ 36.88	\$ 37.07	\$ 37.45	\$ 37.95	\$ 38.61
Tangible Book Value (non-GAAP)	\$ 19.51	\$ 19.75	\$ 20.16	\$ 20.69	\$ 21.41

## Asset Quality Ratios excluding PPP loans

\$ in thousands	Q1 2020	Q2 2020	Q3 2020	Q4 2020	1Q 2021
Total loans (GAAP)	\$ 9,769,377	\$ 10,997,304	\$ 11,084,738	\$ 10,933,647	\$ 10,688,408
Less:					
PPP loans	-	1,281,278	1,307,972	1,128,703	860,864
Adjusted total loans (non-GAAP)	\$ 9,769,377	\$ 9,716,026	\$ 9,776,766	\$ 9,804,944	\$ 9,827,544
Loans 30-89 Days Past Due	45,524	9,675	16,644	26,286	21,801
Loans 30-89 Days Past Due / Total Loans	0.47%	0.09%	0.15%	0.24%	0.20%
Loans 30-89 Days Past Due / Total Loans excluding PPP loans	0.47%	0.10%	0.17%	0.27%	0.22%
Classified Loans	144,509	163,364	219,583	236,062	229,244
Classified Loans / Total Loans	1.48%	1.49%	1.98%	2.16%	2.14%
Classified Loans / Total Loans excluding PPP loans	1.48%	1.68%	2.25%	2.41%	2.33%
Nonperforming Loans	50,037	44,103	45,796	55,470	56,105
Nonperforming Loans / Total Loans	0.51%	0.40%	0.41%	0.51%	0.52%
Nonperforming Loans / Total Loans excluding PPP loans	0.51%	0.45%	0.47%	0.57%	0.57%
Allowance for Credit Losses on Loans	120,185	145,387	168,098	176,144	173,106
ACL / Total Loans	1.23%	1.32%	1.52%	1.61%	1.62%
ACL / Total Loans excluding PPP loans	1.23%	1.50%	1.72%	1.80%	1.76%

**Asset Quality Ratios excluding PPP loans, continued**

\$ in thousands	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021
Total average loans (GAAP)	\$ 9,687,285	\$ 10,616,147	\$ 11,041,684	\$ 11,019,505	\$ 10,802,991
Less:					
Average PPP loans	-	866,078	1,305,229	1,252,990	985,561
Adjusted total average loans (non-GAAP)	\$ 9,687,285	\$ 9,750,069	\$ 9,736,455	\$ 9,766,515	\$ 9,817,430
Total assets (GAAP)	\$ 13,890,550	\$ 14,897,207	\$ 14,808,933	\$ 14,929,612	\$ 15,622,571
Less:					
PPP loans	-	1,281,278	1,307,972	1,128,703	860,864
Adjusted total assets (non-GAAP)	\$ 13,890,550	\$ 13,615,929	\$ 13,500,961	\$ 13,800,909	\$ 14,761,707
Nonperforming Assets	58,708	53,228	53,948	61,442	62,076
Nonperforming Assets / Total Assets	0.42%	0.36%	0.36%	0.41%	0.40%
Nonperforming Assets / Total Assets excluding PPP loans	0.42%	0.39%	0.40%	0.45%	0.42%
Net charge-offs	811	1,698	389	954	3,038
Annualized Net charge-offs / Average Loans	0.03%	0.06%	0.01%	0.03%	0.11%
Annualized Net charge-offs / Average Loans excluding PPP loans	0.03%	0.07%	0.02%	0.04%	0.13%



