LINITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-K

☑ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2022 ☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from Commission file number 001-13253 RENASANT CORPORATION (Exact name of registrant as specified in its charter) Mississippi 64-0676974 (I.R.S. Employer (State or other jurisdiction of incorporation or organization) Identification No.) 209 Troy Street, Tupelo, 38804-4827 Mississippi (Address of principal executive offices) (Zip Code) (662) 680-1001 (Registrant's telephone number, including area code) Securities registered pursuant to Section 12(b) of the Act: Trading Symbol(s) Name of each exchange on which registered Title of each class Common stock, \$5.00 par value per share RNST The NASDAO Stock Market LLC Securities registered pursuant to Section 12(g) of the Act: None Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes 🗵 No 🗆 Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes \square No \square Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes 🗵 No 🗆 Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes 🗵 No 🗆 Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. П Large Accelerated Filer Accelerated filer **√** Smaller reporting company П Emerging growth company If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. \square Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report. If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements. \square Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive-based compensation received by any of the registrant's

Non-accelerated filer

executive officers during the relevant recovery period pursuant to §240.10D-1(b). \Box

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No 🗵

As of June 30, 2022, the aggregate market value of the registrant's common stock, \$5.00 par value per share, held by non-affiliates of the registrant, computed by reference to the last sale price as reported on The NASDAQ Global Select Market for such date, was \$1,566,298,894.

As of February 17, 2023, 56,018,496 shares of the registrant's common stock, \$5.00 par value per share, were outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Proxy Statement for the 2023 Annual Meeting of Shareholders of Renasant Corporation are incorporated by reference into Part III of this Form 10-K.

Renasant Corporation and Subsidiaries

Form 10-K

For the Year Ended December 31, 2022

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CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This Annual Report on Form 10-K may contain or incorporate by reference statements regarding Renasant Corporation (referred to herein as the "Company", "we", "our", or "us") that constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Statements preceded by, followed by or that otherwise include the words "believes," "expects," "projects," "anticipates," "intends," "estimates," "plans," "potential," "focus," "possible," "may increase," "may fluctuate," "will likely result," and similar expressions, or future or conditional verbs such as "will," "should," "would," are generally forward-looking in nature and not historical facts. Forward-looking statements include information about the Company's future financial performance, business strategy, projected plans and objectives and are based on the current beliefs and expectations of management. The Company's management believes these forward-looking statements are reasonable, but they are all inherently subject to significant business, economic and competitive risks and uncertainties, many of which are beyond the Company's control. In addition, these forward-looking statements are subject to change. Actual results may differ from those indicated or implied in the forward-looking statements, and such differences may be material.

Important factors currently known to management that could cause our actual results to differ materially from those in forward-looking statements include the following:

- the Company's ability to efficiently integrate acquisitions into its operations, retain the customers of these businesses, grow the acquired operations and realize the cost savings expected from an acquisition to the extent and in the timeframe anticipated by management;
- the effect of economic conditions and interest rates on a national, regional or international basis;
- timing and success of the implementation of changes in operations to achieve enhanced earnings or effect cost savings;
- competitive pressures in the consumer finance, commercial finance, insurance, financial services, asset management, retail banking, factoring, and mortgage lending industries;
- the financial resources of, and products available from, competitors;
- changes in laws and regulations as well as changes in accounting standards;
- · changes in policy by regulatory agencies;
- · changes in the securities and foreign exchange markets;
- the Company's potential growth, including its entrance or expansion into new markets, and the need for sufficient capital to support that growth;
- changes in the quality or composition of the Company's loan or investment portfolios, including adverse developments in borrower industries or in the repayment ability of individual borrowers;
- an insufficient allowance for credit losses as a result of inaccurate assumptions;
- changes in the pricing and competition of, and our access to, retail, wholesale and other funding sources;
- · general economic, market or business conditions, including the impact of inflation;
- · changes in demand for loan products and financial services;
- · concentration of credit exposure;
- changes or the lack of changes in interest rates, yield curves and interest rate spread relationships;
- increased cybersecurity risk, including potential network breaches, business disruptions or financial losses;
- civil unrest, natural disasters, epidemics (including the re-emergence of the COVID-19 pandemic) and other catastrophic events in the Company's geographic area;
- · the impact, extent and timing of technological changes; and
- other circumstances, many of which are beyond management's control.

The Company believes that the assumptions underlying its forward-looking statements are reasonable, but any of the assumptions could prove to be inaccurate. Investors are urged to carefully consider the risks described elsewhere in this report and in the Company's other filings with the Securities and Exchange Commission (the "SEC") from time to time, including its Quarterly Reports on Form 10-Q, which are available at www.renasant.com and the SEC's website at www.sec.gov.

The Company undertakes no obligation, and specifically disclaims any obligation, to update or revise forward-looking statements, whether as a result of new information or to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time, except as required by federal securities laws.

The information set forth in this Annual Report on Form 10-K is as of February 17, 2023 unless otherwise indicated herein.

PART I

ITEM 1. BUSINESS

General

Renasant Corporation, a Mississippi corporation incorporated in 1982, owns and operates Renasant Bank, a Mississippi banking corporation with operations throughout the Southeast as well as offering factoring and asset-based lending on a nationwide basis. Renasant Bank, in turn, owns and operates Renasant Insurance, Inc., a Mississippi corporation with operations in Mississippi, Park Place Capital Corporation, a Tennessee corporation with operations across our footprint, and Continental Republic Capital, LLC (doing business as "Republic Business Credit"), a Louisiana limited liability company with nationwide operations. In this Annual Report, Renasant Bank is sometimes referred to as the "Bank," while Renasant Insurance, Inc. is referred to as "Renasant Insurance," Park Place Capital Corporation is referred to as "Park Place Capital," and Continental Republic Capital, LLC is referred to as "Republic Business Credit."

Our vision is to be the financial services advisor and provider of choice in each community we serve. With this vision in mind, management has organized the branch banks into community banks using a franchise concept. The franchise approach empowers community bank presidents to execute their own business plans in order to achieve our vision. Specific performance measurement tools are available to assist these presidents in determining the success of their plan implementation. A few of the ratios used in measuring the success of their business plan include:

return on average assets
 net interest margin and spread

— the efficiency ratio
— fee income shown as a percentage of loans and deposits

loan and deposit growth
 the volume and pricing of deposits

net charge-offs to average loans
 the percentage of loans past due and nonaccruing

While we have preserved decision-making at a local level, we have centralized our legal, accounting, investment, risk management, loan review, human resources, audit and data processing/operations functions. The centralization of these functions enables us to maintain consistent quality and achieve certain economies of scale

Our vision is further validated through our core values which include: (1) employees are our greatest assets, (2) quality is not negotiable and (3) clients' trust is foremost. Centered on these values was the development of our strategic plan, which focuses on attracting high quality, organic loan growth and increasing our noninterest income, improving our operating efficiency and enhancing our technological capabilities, remaining opportunistic, and achieving financial performance targets. We believe that the successful implementation of our strategic plan will promote the satisfaction and development of our employees, clients and shareholders

Members of our Board of Directors also serve as members of the Board of Directors of the Bank (which has a broader membership than the Company board). Responsibility for the management of the Bank remains with the Board of Directors and officers of the Bank; however, management services rendered by the Company to the Bank are intended to supplement internal management and expand the scope of banking services normally offered by the Bank.

Operations

The Company has three reportable segments: a Community Banks segment, an Insurance segment and a Wealth Management segment. We do not have any foreign operations

Operations of Community Banks

Substantially all of our business activities are conducted through, and substantially all of our assets and revenues are derived from, the operations of our community banks, which offer a complete range of banking and financial services to individuals and to businesses of all sizes. As described in more detail below, these services include business and personal loans, interim construction loans, specialty commercial lending, factoring and asset-based lending, treasury management services and checking and savings accounts, as well as safe deposit boxes and night depository facilities. Automated teller machines are located throughout our market area, and we have interactive teller machines in many of our urban markets. Our Online and Mobile Banking products and our call center also provide 24-hour banking services.

As of December 31, 2022, we had 188 banking, lending and mortgage offices located throughout our markets in the Southeast, and Republic Business Credit operates four stand-alone offices in California, Illinois, Louisiana and Texas. Customers may also conduct many banking transactions, such as opening deposit accounts and applying for certain types of loans, through our Online and Mobile Banking Products.

Lending Activities. Income generated by our lending activities, in the form of interest income, loan-related fees, and income from the sale and servicing of mortgage loans, comprises a substantial portion of our revenue, accounting for approximately 75.14%, 78.66% and 84.01% of our total gross revenues in 2022, 2021 and 2020, respectively. Total gross revenues consist of interest income on a fully taxable equivalent basis and noninterest income. Our lending philosophy is to minimize credit losses by following strict credit approval standards, diversifying our loan portfolio by both type and geography and conducting ongoing review and management of the loan portfolio. Loans are originated through either our commercial lending groups or personal bankers depending on the relationship and type of service or product desired. Our commercial lending group provides banking services to corporations or other business customers and originates loans for general corporate purposes, such as financing for commercial and industrial projects or income producing commercial real estate. Also included in our commercial lending group are experienced lenders within our specialty lines of business, which consist of our asset-based lending, Small Business Administration lending, healthcare, factoring, and equipment lease financing banking groups. Our personal banking group provides small consumer installment loans, residential real estate loans, lines of credit and construction financing and originates conventional first and second mortgages.

The following is a description of each of the principal types of loans in our loan portfolio, the relative credit risk of each type of loan and the steps we take to reduce such risk. Our loans are primarily generated within the market areas where our offices are located.

— Commercial, Financial and Agricultural Loans. Commercial, financial and agricultural loans (referred to as "C&I loans"), which accounted for approximately 14.46% of our total loans at December 31, 2022, are customarily granted to established local business customers in our market area on a fully collateralized basis to meet their credit needs. The terms and loan structure are dependent on the collateral and strength of the borrower. Loan-to-value ratios typically range from 50% to 85%, depending on the type of collateral. Terms are typically short term in nature and are commensurate with the secondary source of repayment that serves as our collateral.

Although C&I loans may be collateralized by equipment or other business assets, including receivables, the repayment of this type of loan depends primarily on the creditworthiness and projected cash flow of the borrower (and any guarantors). Thus, the chief considerations when assessing the risk of a C&I loan are the local business borrower's ability to sell its products/services, thereby generating sufficient operating revenue to repay us under the agreed upon terms and conditions, and the general business conditions of the local economy or other market that the business serves. The liquidation of collateral is considered a secondary source of repayment. Another source of repayment are guarantors of the loan, if any. To manage these risks, the Bank's policy is to secure its C&I loans with both the assets of the borrowing business and any other collateral and guarantees that may be available. In addition, we actively monitor certain financial measures of the borrower, including advance rate, cash flow, collateral value and other appropriate credit factors. We use C&I loan credit scoring models for smaller-size loans.

— Real Estate – 1-4 Family Mortgage. We are active in the real estate – 1-4 family mortgage area (referred to as "residential real estate loans"), with approximately 27.78% of our total loans at December 31, 2022, being residential real estate loans. In addition, in 2022, we originated for sale on the secondary market approximately \$3.11 billion in residential real estate loans through our Mortgage division. We offer both first and second mortgages on residential real estate. Loans secured by residential real estate in which the property is the principal residence of the borrower are referred to as "primary" 1-4 family mortgages. Loans secured by residential real estate in which the property is rented to tenants or is not otherwise the principal residence of the borrower are referred to as "residential land development" 1-4 family mortgages. We also offer loans for the preparation of residential real property prior to construction (referred to as "residential land development loans"). In addition, we offer home equity loans or lines of credit and term loans secured by first and second mortgages on the residences of borrowers who elect to use the accumulated equity in their homes for purchases, refinances, home improvements, education and other personal expenditures. Both fixed and variable rate loans are offered with competitive terms and fees. Originations of residential real estate loans are

generated through retail efforts in our branches or originations by or referrals from our Mortgage division and online through our Renasant Consumer Direct channel. We attempt to minimize the risk associated with residential real estate loans by strictly scrutinizing the financial condition of the borrower; typically, we also limit the maximum loan-to-value ratio. With respect to second lien home equity loans or lines of credit, which inherently carry a higher risk of loss upon default, we limit our exposure by limiting these types of loans to borrowers with higher credit scores.

We retain residential real estate loans in our portfolio when the Bank has sufficient liquidity to fund the needs of established customers and when rates are favorable to retain the loans. Retained portfolio loans are made primarily through the Bank's variable-rate mortgage product offerings.

As noted above, we also originate residential real estate loans with the intention of selling them in the secondary market to third party private investors or directly to government sponsored entities. In addition to the origination channels mentioned above, mortgage loans held for sale are also originated through wholesale relationships where we purchase loans from smaller banks, credit unions and brokerage shops. When these loans are sold, we either release or retain the related servicing rights, depending on a number of factors, such as the pricing of such loans in the secondary market, fluctuations in interest rates that would impact the profitability of the loans and other market-related conditions. Residential real estate originations to be sold are sold either on a "best efforts" basis or under a "mandatory delivery" sales agreement. Under a "best efforts" sales agreement, residential real estate originations are locked in at a contractual rate with third party private investors or directly with government sponsored agencies, and we are obligated to sell the mortgages to such investors only if the mortgages are closed and funded. The risk we assume is conditioned upon loan underwriting and market conditions in the national mortgage market. Under a "mandatory delivery" sales agreement, the Company commits to deliver a certain principal amount of mortgage loans to an investor at a specified price and delivery date. Penalties are paid to the investor if we fail to satisfy the contract. The Company does not actively market or originate subprime mortgage loans.

— Real Estate — Commercial Mortgage. Our real estate — commercial mortgage loans ("commercial real estate loans") represented approximately 44.20% of our total loans at December 31, 2022. Included in this portfolio are loans in which the owner develops a property with the intention of locating its business there. These loans are referred to as "owner-occupied" commercial real estate loans. Payments on these loans are dependent on the successful development and management of the business as well as the borrower's ability to generate sufficient operating revenue to repay the loan. The Bank mitigates the risk that our estimate of value will prove to be inaccurate by having sufficient sources of secondary repayment as well as guarantor support. In some instances, in addition to our mortgage on the underlying real estate of the business, our commercial real estate loans are secured by other non-real estate collateral, such as equipment or other assets used in the business.

In addition to owner-occupied commercial real estate loans, we offer loans in which the owner develops a property where the source of repayment of the loan will come from the sale or lease of the developed property, for example, retail shopping centers, hotels and storage facilities. These loans are referred to as "non-owner occupied" commercial real estate loans. We also offer commercial real estate loans to developers of commercial properties for purposes of site acquisition and preparation and other development prior to actual construction (referred to in this Annual Report as "commercial land development loans"). Non-owner occupied commercial real estate loans and commercial land development loans are dependent on the successful completion of the project and may be affected by adverse conditions in the real estate market or the economy as a whole.

We seek to minimize risks relating to all commercial real estate loans by limiting the maximum loan-to-value ratio and strictly scrutinizing the financial condition of the borrower, the quality of the collateral, the management of the property securing the loan and, where applicable, the financial strength of the tenant occupying the property. Loans are usually structured either to fully amortize over the term of the loan or to balloon after the third year or fifth year of the loan, typically with an amortization period not to exceed 20 years. We also actively monitor such financial measures as advance rate, cash flow, collateral value and other appropriate credit factors. We generally obtain loan guarantees from financially capable parties to the transaction based on a review of the guarantor's financial statements.

— Real Estate – Construction. Our real estate – construction loans ("construction loans") represented approximately 11.49% of our total loans at December 31, 2022. Our construction loan portfolio consists of loans for the construction of single family residential properties, multi-family properties and commercial projects. Maturities for construction loans generally range from six to 12 months for residential property and from 24 to 36 months for non-residential and multi-family properties. Similar to non-owner occupied commercial real estate loans, the source of repayment of a construction loan comes from the sale or lease of newly-constructed property, although often construction loans are repaid with the proceeds of a commercial real estate loan that we make to the owner or lessor of the newly-constructed property.

Construction lending entails significant additional risks compared to residential real estate or commercial real estate lending, including the risk that loan funds are advanced upon the security of the property under construction, which is of uncertain value prior to the completion of construction. The risk is to evaluate accurately the total loan funds required to complete a project and

to ensure proper loan-to-value ratios during the construction phase. We address the risks associated with construction lending in a number of ways. As a threshold matter, we generally limit loan-to-value and loan-to-cost ratios to regulatory guidance of 85% of when-completed appraised values for owner-occupied and investor-owned residential or commercial properties, with the exception of those loans with clearly definable mitigants. We monitor draw requests either internally or with the assistance of a third party, creating an additional safeguard that ensures advances are in line with project budgets.

— *Installment Loans to Individuals*. Installment loans to individuals (or "consumer loans"), which represented approximately 1.08% of our total loans at December 31, 2022, are granted to individuals for the purchase of personal goods. Loss or decline of income by the borrower due to unplanned occurrences represents the primary risk of default to us. In the event of default, a shortfall in the value of the collateral may pose a loss to us in this loan category. Before granting a consumer loan, we assess the applicant's credit history and ability to meet existing and proposed debt obligations. Although the applicant's creditworthiness is the primary consideration, the underwriting process also includes a comparison of the value of the collateral, if any, to the proposed loan amount. We obtain a lien against the collateral securing the loan and hold title until the loan is repaid in full.

— Equipment Financing and Leasing. Equipment financing loans (or "lease financing loans"), which represented approximately 0.99% of our total loans at December 31, 2022, are granted to provide capital to businesses for commercial equipment needs. These loans are generally granted for periods ranging between two and five years at fixed rates of interest. Loss or decline of income by the borrower due to unplanned occurrences represents the primary risk of default to us. In the event of default, a shortfall in the value of the collateral may pose a loss to us in this loan category. We obtain a lien against the collateral securing the loan and hold title (if applicable) until the loan is repaid in full. Transportation, manufacturing, healthcare, material handling, printing and construction are the industries that typically obtain lease financing. In addition, we offer a product tailored to qualified not-for-profit customers that provides real estate financing at tax-exempt rates.

Addressing Aggregate Lending Risks. In addition to the steps described above to mitigate the risks posed by any individual loan relationship, management has implemented a structure that proactively monitors the risk to the Company presented by the Bank's loan portfolio as a whole. First, we purposefully manage the loan portfolio to avoid excessive concentrations in any particular loan category. Our goal is to structure the loan portfolio so that it is well balanced among C&I loans and owner-occupied commercial real estate loans, non-owner occupied commercial real estate loans and residential real estate loans and consumer loans while taking into account current market risks and lending opportunities. Construction and land development loans are allocated between the commercial real estate and residential real estate categories based on the property securing the loan. With respect to construction and land development loans in particular, management monitors whether the allocation of these loans across geography and asset type heightens the general risk associated with these types of loans. We also monitor concentrations in our construction and land development loans based on regulatory guidelines promulgated by banking regulators, which involves evaluating the aggregate value of these loans as a percentage of our risk-based capital (this is referred to as the "100/300 Test" and is discussed in more detail under the "Supervision and Regulation" heading below) as well as monitoring loans considered to be high volatility commercial real estate. A further discussion of the risk reduction policies and procedures applicable to our lending activities can be found in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, under the heading "Risk Management – Credit Risk and Allowance for Credit Losses and Unfunded Commitments."

Investment Activities. We acquire investment securities to provide a source for meeting our liquidity needs as well as to supply securities to be used in collateralizing certain deposits and other types of borrowings. During 2022, we also deployed a portion of our excess liquidity into the securities portfolio. We primarily acquire mortgage backed securities and collateralized mortgage obligations issued by government-sponsored entities such as FNMA, FHLMC and GNMA (colloquially known as "Fannie Mae," "Freddie Mac" and "Ginnie Mae," respectively) as well as municipal securities. Generally, cash flows from maturities and calls of our investment securities that are not used to fund loan growth or repay debt are reinvested in investment securities. We also hold investments in corporate debt and pooled trust preferred securities. At December 31, 2022, the Company's investment securities included both available for sale and held to maturity classifications.

Investment income generated by our investment activities, both taxable and tax-exempt, accounted for approximately 7.92%, 5.13% and 4.46% of our total gross revenues in 2022, 2021 and 2020, respectively.

<u>Deposit Services</u>. We offer a broad range of deposit services and products to our consumer and commercial clients. Through our community branch networks, we offer consumer checking accounts with free online and mobile banking, which includes bill pay and transfer features, peer-to-peer payment, interest bearing checking, money market accounts, savings accounts, certificates of deposit, individual retirement accounts and health savings accounts.

For our commercial clients, we offer competitive checking and savings services as well as a suite of treasury management products which include remote deposit capture, account reconciliation, electronic statements, fraud protection via positive pay,

ACH origination and wire transfer, lockbox services, overnight investment sweep options, enhanced business Internet banking and mobile banking.

Fees generated through the deposit services we offer accounted for approximately 7.64%, 7.15% and 5.88% of our total gross revenues in 2022, 2021 and 2020, respectively. The deposits held by the Bank have been primarily generated within the market areas where our branches are located.

Operations of Wealth Management

Our Wealth Management segment operates through two divisions: Trust and Financial Services. The Trust division, which is housed in the Bank's trust department, offers a wide variety of fiduciary and custodial services, including investment advisory, accounting and administrative services (acting as trustee or in other capacities) for qualified retirement and other employee benefit plans, IRAs, personal trusts and estates. Our fees for managing these accounts are based on changes in market values of the assets under management in the account, with the amount of the fee depending on services we provide and the type of account.

The Financial Services division, which primarily operates through Park Place Capital (although the Bank's trust department maintains some legacy financial service operations), offers specialized products and services to our customers. These products and services include fixed and variable annuities, mutual funds and stocks, some of which are offered through a third party provider. Park Place Capital also provides administrative and compliance services for certain mutual funds.

For 2022, the Wealth Management segment generated total revenue of \$27.6 million, or 3.95% of the Company's total gross revenues. Wealth Management operations are headquartered in Tupelo, Mississippi, and Birmingham, Alabama, but our products and services are available to customers in all of our markets through our community banks.

Operations of Insurance

Renasant Insurance is a full-service insurance agency offering all lines of commercial and personal insurance through major carriers. For 2022, Renasant Insurance generated total revenue of \$12.4 million, or 1.78% of the Company's total gross revenues, and operated eight offices throughout north and north central Mississippi.

Competition

Community Banks

Vigorous competition exists in all major product and geographic areas in which we conduct banking business. We compete through the Bank for available loans and deposits and the provision of other financial services (such as treasury management) with state, regional and national banks as well as savings and loan associations, credit unions, finance companies, mortgage companies, insurance companies, brokerage firms and investment companies in all of our service areas. All of these numerous institutions compete in the delivery of products and services through availability, quality and pricing, and many of our competitors are larger and have substantially greater resources than we do, including higher total assets and capitalization, larger technology and marketing budgets and a broader offering of financial services.

Wealth Management

Our Wealth Management segment competes with other banks, brokerage firms, financial advisers and trust companies, which provide one or more of the services and products that we offer. Our wealth management operations compete on the basis of available product lines, rates and fees, as well as reputation and professional expertise. No particular company or group of companies dominates this industry in our markets.

Insurance

We encounter strong competition in the markets in which we conduct insurance operations. Through our insurance subsidiary, we compete with independent insurance agencies and agencies affiliated with other banks and/or other insurance carriers. All of these agencies compete in the delivery of personal and commercial product lines. There is no dominant insurance agency in our markets.

Supervision and Regulation

General

The U.S. banking industry is highly regulated under federal and state law. We are a bank holding company registered under the Bank Holding Company Act of 1956, as amended (the "BHC Act"). As a result, we are subject to supervision, regulation and

examination by the Board of Governors of the Federal Reserve System (the "Federal Reserve"). The Bank is a commercial bank chartered under the laws of the State of Mississippi; it is not a member of the Federal Reserve System. As a Mississippi non-member bank, the Bank is subject to supervision, regulation and examination by the Mississippi Department of Banking and Consumer Finance (the "DBCF"), as the chartering entity of the Bank, and by the FDIC, as the insurer of the Bank's deposits. As an institution with more than \$10 billion in assets, we are subject to examination by the Consumer Financial Protection Bureau (the "CFPB") for compliance with federal consumer protection laws. As a result of this extensive system of supervision and regulation, the growth and earnings performance of the Company and the Bank are affected not only by management decisions and general and local economic conditions, but also by the statutes, rules, regulations and policies administered by the Federal Reserve, the FDIC, the DBCF, the CFPB and other federal and state regulatory authorities with jurisdiction over our operations.

The bank regulatory scheme has two primary goals: to maintain a safe and sound banking system and to facilitate the conduct of sound monetary policy. This scheme, including the laws and regulations administered by the CFPB, also seeks to ensure broad, non-discriminatory access to financial services on fair and reasonable terms. This comprehensive system of supervision and regulation is intended primarily for the protection of the FDIC's deposit insurance fund, bank depositors, consumers and the public in general, rather than our shareholders or creditors. To this end, federal and state banking laws and regulations govern, among other things, the types of activities in which we and the Bank may engage, the terms and conditions of our products and services and the manner in which we offer our products and services, permissible investments, the level of reserves that the Bank must maintain against deposits, minimum equity capital levels, the nature and amount of collateral required for loans, maximum interest rates that can be charged, the manner and amount of the dividends that may be paid, and corporate activities regarding mergers, acquisitions and the establishment of branch offices.

The description below summarizes certain elements of the regulatory framework applicable to us and the Bank. This summary is not, however, intended to describe all laws, regulations and policies applicable to us and the Bank, and the description is qualified in its entirety by reference to the full text of the statutes, regulations, policies, interpretative letters and other written guidance that are described below. Further, the following discussion addresses the regulatory framework as in effect as of the date of this Annual Report on Form 10-K. Legislation and regulatory action to revise federal and Mississippi banking, consumer protection, securities and other applicable laws and regulations, sometimes in a substantial manner, are continually under consideration by the U.S. Congress, state legislatures and federal and state regulatory agencies. Accordingly, the following discussion must be read in light of the enactment of any new federal or state banking laws or regulations or any amendment or repeal of existing laws or regulations, or any change in the policies of the regulatory agencies with jurisdiction over the Company's operations, after the date of this Annual Report on Form 10-K.

Supervision and Regulation of Renasant Corporation

General. As a bank holding company registered under the BHC Act, we are subject to the regulation and supervision applicable to bank holding companies by the Federal Reserve. The BHC Act and other federal laws subject bank holding companies to particular restrictions on the types of activities in which they may engage and to a range of supervisory requirements and activities, including regulatory enforcement actions for violations of laws and regulations or engaging in unsafe and unsound banking practices. The Federal Reserve's jurisdiction also extends to any company that we directly or indirectly control, such as any non-bank subsidiaries and other companies in which we own a controlling investment.

Scope of Permissible Activities. Under the BHC Act, we are prohibited from engaging directly or indirectly in activities other than those of banking, managing or controlling banks or furnishing services to or performing services for the Bank and from acquiring a direct or indirect interest in or control of more than 5% of the voting shares of any company that is not a bank or financial holding company. The principal exception to this prohibition is that we may engage, directly or indirectly (including through the ownership of shares of another company), in certain activities that the Federal Reserve has found to be so closely related to banking or managing and controlling banks as to be a proper incident thereto. In making determinations whether activities are closely related to banking or managing banks, the Federal Reserve must consider whether the performance of such activities by a bank holding company or its subsidiaries can reasonably be expected to produce benefits to the public, such as greater convenience, increased competition or gains in efficiency of resources, and whether such public benefits outweigh the risks of possible adverse effects, such as decreased or unfair competition, conflicts of interest or unsound banking practices. Currently-permitted activities include, among others, operating a mortgage, finance, credit card or factoring company; providing certain data processing, storage and transmission services; acting as an investment or financial advisor; acting as an insurance agent for certain types of credit-related insurance; leasing personal or real property on a non-operating basis; and providing certain stock brokerage services.

Pursuant to the amendment to the BHC Act effected by the Financial Services Modernization Act of 1999 (commonly referred to as the Gramm-Leach Bliley Act, or the "GLB Act"), a bank holding company whose subsidiary deposit institutions are "well capitalized" and "well managed" may elect to become a "financial holding company" ("FHC") and thereby engage without

prior Federal Reserve approval in certain banking and non-banking activities that are deemed to be financial in nature or incidental to financial activity. These "financial in nature" activities include securities underwriting, dealing and market making; organizing, sponsoring and managing mutual funds; insurance underwriting and agency activities; merchant banking activities; and other activities that the Federal Reserve has determined to be closely related to banking. No regulatory approval is required for a financial holding company to acquire a company, other than a bank or savings association, engaged in activities that are financial in nature or incidental to activities that are financial in nature, as determined by the Federal Reserve. We have not elected to become an FHC.

A dominant theme of the GLB Act is functional regulation of financial services, with the primary regulator of the Company or its subsidiaries being the agency that traditionally regulates the activity in which the Company or its subsidiaries wish to engage. For example, the SEC regulates bank holding company securities transactions, and the various banking regulators oversee our banking activities.

<u>Capital Adequacy Guidelines</u>. The Federal Reserve has adopted risk-based capital guidelines for bank holding companies. The risk-based capital guidelines are designed to make regulatory capital requirements more sensitive to differences in risk profiles among banks and bank holding companies, to factor off-balance sheet exposure into the assessment of capital adequacy, to minimize disincentives for holding liquid, low-risk assets and to achieve greater consistency in the evaluation of the capital adequacy of major banking organizations worldwide. Under these guidelines, assets and off-balance sheet items are assigned to broad risk categories, each with appropriate weights. The resulting capital ratios represent capital as a percentage of total risk-weighted assets and off-balance sheet items. In addition to the risk-based capital guidelines, the Federal Reserve has adopted a minimum Tier 1 capital (leverage) ratio, under which a bank holding company must maintain a minimum level of Tier 1 capital to average total consolidated assets of at least 4%.

The capital requirements applicable to the Company are substantially similar to those imposed on the Bank under FDIC regulations, described below under the heading "Supervision and Regulation of Renasant Bank - Capital Adequacy Guidelines."

<u>Payment of Dividends</u>; <u>Source of Strength</u>. Under Federal Reserve policy, in general a bank holding company should pay dividends only when (1) its net income available to shareholders over the last four quarters (net of dividends paid) has been sufficient to fully fund the dividends, (2) the prospective rate of earnings retention appears to be consistent with the capital needs and overall current and prospective financial condition of the bank holding company and its subsidiaries and (3) the bank holding company will continue to meet minimum regulatory capital adequacy ratios after giving effect to the dividend.

The Federal Reserve provided guidance on the criteria it uses to evaluate a bank holding company's request to pay dividends in an aggregate amount that will exceed the company's earnings for the period in which the dividends will be paid. For purposes of this analysis, "dividend" includes not only dividends on preferred and common equity but also dividends on debt underlying trust preferred securities and other Tier 1 capital instruments. The criteria evaluates whether the holding company (1) has net income over the past four quarters sufficient to fully fund the proposed dividend (taking into account prior dividends paid during this period), (2) is considering stock repurchases or redemptions in the quarter, (3) does not have a concentration in commercial real estate and (4) is in good supervisory condition, based on its overall condition and its asset quality risk. A holding company not meeting these criteria will require more in-depth consultations with the Federal Reserve.

In addition, a bank holding company is required to serve as a source of financial strength to its subsidiary bank(s). This means that we are expected to use available resources to provide adequate financial resources to the Bank, including during periods of financial stress or adversity, and to maintain the financial flexibility and capital-raising capacity to obtain additional resources for assisting the Bank where necessary. In addition, any capital loans that we make to the Bank are subordinate in right of payment to deposits and to certain other indebtedness of the Bank. In the event of our bankruptcy, any commitment by us to a federal bank regulatory agency to maintain the capital of the Bank will be assumed by the bankruptcy trustee and entitled to a priority of payment.

Acquisitions by Bank Holding Companies. The BHC Act requires every bank holding company to obtain the prior approval of the Federal Reserve before it acquires all or substantially all of the assets of any bank, merges or consolidates with another bank holding company or acquires ownership or control of any voting shares of any bank if after such acquisition it would own or control, directly or indirectly, more than 5% of the voting shares of such bank. The Federal Reserve will not approve any acquisition, merger or consolidation that would have a substantially anti-competitive effect, unless the anti-competitive impact of the proposed transaction is clearly outweighed by a greater public interest in meeting the convenience and needs of the community to be served. The Federal Reserve also considers capital adequacy and other financial and managerial resources and future prospects of the companies and the banks concerned, together with the convenience and needs of the community to be served and the record of the bank holding company and its subsidiary bank(s) in combating money laundering activities. Finally, in order to acquire a bank located outside its home state, a bank holding company and its subsidiary institutions must be

"well capitalized" and "well managed." In addition, as detailed under the heading "Scope of Permissible Activities" above, we cannot acquire direct or indirect control of more than 5% of the voting shares of a company engaged in non-banking activities.

Control Acquisitions. Federal and state laws, including the BHC Act and the Change in Bank Control Act, also impose prior notice or approval requirements and ongoing regulatory requirements on any investor that seeks to acquire direct or indirect "control" of an FDIC-insured depository institution or bank holding company. "Control" of a depository institution is a facts and circumstances analysis, but generally an investor is deemed to control a depository institution or other company if the investor owns or controls 25% or more of any class of voting securities. For ownership or control at less than the 25% level, there are multiple factors that contribute to whether "control" will be presumed to exist, which depend on the ownership level of the depository institution or bank holding company's voting securities. These presumptions are rebuttable.

Anti-Tying Restrictions. Bank holding companies and their affiliates are prohibited from tying the provision of certain services, such as extensions of credit, to other nonbanking services offered by a bank holding company or its affiliates.

Status as a Public Company. As a publicly-traded company, Renasant Corporation is also subject to laws, rules and regulations, as well as the standards of self-regulatory organizations, relating to corporate governance, financial reporting and public disclosure, and auditor independence, including the Sarbanes-Oxley Act of 2002, the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (the "Dodd-Frank Act"), SEC rules and regulations and Nasdaq listing rules. We incur significant expense in, and devote substantial management time and attention to, complying with these laws, regulations and standards, which are subject to varying interpretations, amendment or outright repeal. We are committed to maintaining high standards of corporate governance, financial reporting and public disclosure, and management continually monitors changes in laws, rules and regulations, as well as best practices, in this area to ensure that we fulfill this commitment.

Supervision and Regulation of Renasant Bank

General. As a Mississippi-chartered bank, the Bank is subject to the regulation and supervision of the DBCF. As an FDIC-insured institution that is not a member of the Federal Reserve, the Bank is subject to the regulation and supervision of the FDIC. The regulations of the FDIC and the DBCF affect virtually all of the Bank's activities, including the minimum levels of capital required, the ability to pay dividends, mergers and acquisitions, borrowing and the ability to expand through new branches or acquisitions and various other matters. Finally, having more than \$10 billion in assets, our compliance with federal consumer protection laws is subject to examination by the CFPB.

Insurance of Deposits. The deposits of the Bank are insured through the Deposit Insurance Fund (the "DIF") up to \$250,000 for most accounts. The FDIC administers the DIF, and the FDIC must by law maintain the DIF at an amount equal to a specified percentage of the estimated annual insured deposits or assessment base. The minimum designated reserve ratio of the DIF is 1.35% of total insured deposits, but the FDIC is authorized to designate a reserve ratio above the statutory minimum. The FDIC must offset the effect of this increase for banks with assets less than \$10 billion, meaning that banks above such asset threshold, such as the Bank, will bear the cost of the increase.

To fund the DIF, FDIC-insured banks are required to pay deposit insurance assessments to the FDIC on a quarterly basis. The amount of an institution's assessment is based on its average consolidated total assets less its average tangible equity during the assessment period. As to the rate, it is based on risk classification. An institution's risk classification is assigned based on its capital levels and the level of supervisory concern that the institution poses to the regulators. The higher an institution's risk classification, the higher its assessment rate (on the assumption that such institutions pose a greater risk of loss to the DIF). In addition, the FDIC can impose special assessments in certain instances. As we have assets in excess of \$10 billion, our assessment rate is based not only on our risk classification but also incorporates forward-looking measures. Also, we are subject to a surcharge designed to increase the DIF to specified levels.

The FDIC may terminate the deposit insurance of any insured depository institution, including the Bank, if it determines after a hearing that the institution has engaged or is engaging in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations or has violated any applicable law, regulation, order or any condition imposed by an agreement with the FDIC. For an institution with no tangible capital, deposit insurance may be temporarily suspended during the hearing process for the permanent termination of insurance. If the FDIC terminates an institution's deposit insurance, accounts insured at the time of the termination, less withdrawals, will continue to be insured for a period of six months to two years, as determined by the FDIC. We are not aware of any existing circumstances that would result in termination of the Bank's deposit insurance.

Interstate Banking and Branching. Under federal and Mississippi law, the Bank may establish additional branch offices within Mississippi, subject to the approval of the DBCF, and the Bank can also establish additional branch offices outside Mississippi, subject to prior regulatory approval, so long as the laws of the state where the branch is to be located would permit a state bank chartered in that state to establish a branch. Finally, the Bank may also establish offices in other states by merging with banks or by purchasing branches and related assets of banks in other states, subject to certain restrictions.

<u>Dividends</u>. The restrictions and guidelines with respect to the Company's payment of dividends are described above. As a practical matter, for so long as our operations chiefly consist of ownership of the Bank, the Bank will remain our source of dividend payments. Accordingly, our ability to pay dividends depends upon the Bank's earnings and financial condition, as well as upon general economic conditions and other factors, and will be subject to any restrictions applicable to the Bank

The ability of the Bank to pay dividends is restricted by federal and state laws, regulations and policies. Under Mississippi law, a Mississippi bank may not pay dividends unless its earned surplus is in excess of three times capital stock. A Mississippi bank with earned surplus in excess of three times capital stock may pay a dividend, subject to the approval of the DBCF. In addition, the FDIC also has the authority to prohibit the Bank from engaging in business practices that the FDIC considers to be unsafe or unsound, which, depending on the financial condition of the Bank, could include the payment of dividends. Federal Reserve regulations also limit the amount the Bank may loan to the Company unless such loans are collateralized by specific obligations. Accordingly, the approval of the DBCF is required prior to the Bank paying dividends to the Company, and under certain circumstances the approval of the FDIC may be required.

<u>Capital Adequacy Guidelines</u>. The FDIC has promulgated risk-based capital guidelines similar to, and with the same underlying purposes as, those established by the Federal Reserve with respect to bank holding companies. Under those guidelines, assets and off-balance sheet items are assigned to broad risk categories, each with appropriate weights. The resulting capital ratios represent capital as a percentage of total risk-weighted assets and off-balance sheet items.

Capital requirements for insured depository institutions are countercyclical, such that capital requirements increase in times of economic expansion and decrease in times of economic contraction.

- Current Guidelines. Under the current risk-based capital adequacy guidelines, we are required to maintain (1) a ratio of common equity Tier 1 capital ("CET1") to total risk-weighted assets of not less than 4.5%; (2) a minimum leverage capital ratio of 4%; (3) a minimum Tier 1 risk-based capital ratio of 6%; and (4) a minimum total risk-based capital ratio of 8%. CET1 generally consists of common stock, retained earnings, accumulated other comprehensive income and certain minority interests, less certain adjustments and deductions. In addition, we must maintain a "capital conservation buffer," which is a specified amount of CET1 capital in addition to the amount necessary to meet minimum risk-based capital requirements. The capital conservation buffer is designed to absorb losses during periods of economic stress. If our ratio of CET1 to risk-weighted capital is below the capital conservation buffer, we will face restrictions on our ability to pay dividends, repurchase our outstanding stock and make certain discretionary bonus payments. The required capital conservation buffer is 2.5% of CET1 to risk-weighted assets in addition to the amount necessary to meet minimum risk-based capital requirements.

In addition, the Federal Reserve, the FDIC and the Office of the Comptroller of the Currency rules for calculating risk-weighted assets have been revised in recent years to enhance risk sensitivity and to incorporate certain international capital standards of the Basel Committee on Banking Supervision. These revisions affect the calculation of the denominator of a banking organization's risk-based capital ratios to reflect the higher-risk nature of certain types of loans.

For example, residential mortgages are risk-weighted between 35% and 200%, depending on the mortgage's loan-to-value ratio and whether the mortgage falls into one of two categories based on eight criteria that include the term, use of negative amortization and balloon payments, certain rate increases and documented and verified borrower income, while a 150% risk weight applies to both certain high volatility commercial real estate acquisition, development and construction loans as well as non-residential mortgage loans 90 days past due or on nonaccrual status (in both cases, as opposed to the former 100% risk weight). Also, "hybrid" capital items like trust preferred securities no longer enjoy Tier 1 capital treatment, subject to various grandfathering and transition rules. We and the Bank meet all minimum capital requirements as currently in effect, and our grandfathered trust preferred securities qualify for Tier 1 capital treatment.

For a detailed discussion of the Company's capital ratios, see Note 20, "Regulatory Matters," in the Notes to Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data, in this report.

- Prompt Corrective Action. Under Section 38 of the Federal Deposit Insurance Act (the "FDIA"), each federal banking agency is required to implement a system of prompt corrective action for institutions that it regulates. The federal banking agencies (including the FDIC) have adopted substantially similar regulations to implement this mandate. Under current regulations, a bank is (1) "well capitalized" if it has total risk-based capital of 10% or more, has a Tier 1 risk-based ratio of 8% or more, has a common equity Tier 1 capital ratio of 6.5%, has a Tier 1 leverage capital ratio of 5% or more and is not subject to any order or final capital directive to meet and maintain a specific capital level for any capital measure, (2) "adequately capitalized" if it has a total risk-based capital ratio of 8% or more, a Tier 1 risk-based capital ratio of 6% or more, a common equity Tier 1 capital ratio of 4.5% and a Tier 1 leverage capital ratio of 4% or more (3% under certain circumstances) and does not meet the definition of "well capitalized," (3) "undercapitalized" if it has a total risk-based capital ratio that is less than 8%, a Tier 1 risk-based capital ratio that is less than 6%, a common equity Tier 1 capital ratio that is less than 4.5% or a Tier 1 leverage capital ratio that is less than 4%, (4) "significantly undercapitalized" if it has a total risk-based ratio that is less than

6%, a Tier 1 risk-based capital ratio that is less than 4%, a common equity Tier 1 capital ratio of less than 3% or a Tier 1 leverage capital ratio that is less than 3%, and (5) "critically undercapitalized" if it has a ratio of tangible equity to total assets that is equal to or less than 2%.

The capital classification of a bank affects the frequency of regulatory examinations, the bank's ability to engage in certain activities and the deposit insurance premiums paid by the bank. In addition, federal banking regulators must take various mandatory supervisory actions, and may take other discretionary actions, with respect to institutions in the three undercapitalized categories. The severity of the action depends upon the capital category in which the institution is placed. An institution that is categorized as undercapitalized, significantly undercapitalized or critically undercapitalized is required to submit an acceptable capital restoration plan to its appropriate federal banking agency. An undercapitalized institution also is generally prohibited from increasing its average total assets, making acquisitions, establishing any branches or engaging in any new line of business, except under an accepted capital restoration plan or with FDIC approval. Generally, banking regulators must appoint a receiver or conservator for an institution that is critically undercapitalized.

Section 38 of the FDIA and related regulations also specify circumstances under which the FDIC may reclassify a well-capitalized bank as adequately capitalized and may require an adequately capitalized bank or an undercapitalized bank to comply with supervisory actions as if it were in the next lower category (except that the FDIC may not reclassify a significantly undercapitalized bank as critically undercapitalized).

The provisions discussed above, as well as any other aspects of current or proposed regulatory or legislative changes to laws applicable to the financial industry, may impact the profitability of our business activities and may change certain of our business practices, including the ability to offer new products, obtain financing, attract deposits, make loans, and achieve satisfactory interest spreads, and could expose us to additional costs, including increased compliance costs. These changes also may require us to invest significant management attention and resources to make any necessary changes to operations in order to comply, and could therefore also materially and adversely affect our business, financial condition and results of operations.

Interchange Fees. Under Section 1075 of the Dodd-Frank Act (often referred to as the "Durbin Amendment"), the Federal Reserve established standards for assessing whether the interchange fees, or "swipe" fees, that banks charge for processing electronic payment transactions are "reasonable and proportional" to the costs incurred by issuers for processing such transactions. Under the Federal Reserve's rules, the maximum permissible interchange fee is no more than 21 cents plus 5 basis points of the transaction value for many types of debit interchange transactions. A debit card issuer may also recover one cent per transaction for fraud prevention purposes if the issuer develops and implements policies and procedures reasonably designed to achieve certain fraud-prevention standards. The Federal Reserve also has rules governing routing and exclusivity that require issuers to offer two unaffiliated networks for routing transactions on each debit or prepaid product.

Activities and Investments of Insured State-Chartered Banks. Section 24 of the FDIA generally limits the activities and equity investments of FDIC-insured, state-chartered banks to those that are permissible for national banks. Under regulations dealing with equity investments, an insured state bank generally may not directly or indirectly acquire or retain any equity investment of a type, or in an amount, that is not permissible for a national bank. An insured state bank is not prohibited from, among other things, taking the following actions:

- acquiring or retaining a majority interest in a subsidiary;
- investing as a limited partner in a partnership the sole purpose of which is direct or indirect investment in the acquisition, rehabilitation or new construction of a qualified housing project, provided that such limited partnership investments may not exceed 2% of the bank's total assets;
- acquiring up to 10% of the voting stock of a company that solely provides or reinsures directors', trustees' and officers' liability insurance coverage or bankers' blanket bond group insurance coverage for insured depository institutions; and
- acquiring or retaining the voting shares of a depository institution if certain requirements are met.

Under FDIC regulations, insured banks engaging in impermissible activities, or banks that wish to engage in otherwise impermissible activities, may seek approval from the FDIC to continue or commence such activities, as the case may be. The FDIC will not approve such an application if the bank does not meet its minimum capital requirements or the proposed activities present a significant risk to the deposit insurance fund.

100/300 Test. In response to rapid growth in commercial real estate ("CRE") loan concentrations and observed weaknesses in risk management practices at some financial institutions, the FDIC, the Federal Reserve, and the Office of the Comptroller of the Currency published Joint Guidance on Concentrations in Commercial Real Estate Lending, Sound Risk Management Practices (which we refer to as the "CRE guidance"). The CRE guidance is intended to promote sound risk management practices and appropriate levels of capital to enable institutions to engage in CRE lending in a safe and sound manner. Federal

banking regulators use certain criteria to identify financial institutions that are potentially exposed to significant CRE concentration risk. Among other things, an institution will be deemed to potentially have significant CRE concentration risk exposure if, based on its call report, either (1) total loans classified as acquisition, development and construction ("ADC") loans represent 100% or more of the institution's total capital or (2) total CRE loans, which consists of ADC and non-owner occupied CRE loans as defined in the CRE guidance, represent 300% or more the institution's total capital, where the balance of the institution's CRE loan portfolio has increased by 50% or more during the prior 36 months. The foregoing criteria are commonly referred to as the 100/300 Test. As of December 31, 2022, our ADC loans represented 91% of our total bank level capital, and our total CRE loans represented 284% of our bank level capital.

Safety and Soundness. The federal banking agencies, including the FDIC, have implemented rules and guidelines concerning standards for safety and soundness required pursuant to Section 39 of the FDIA. In general, the standards relate to operational and managerial matters, asset quality and earnings and compensation. The operational and managerial standards cover (1) internal controls and information systems, (2) internal audit systems, (3) loan documentation, (4) credit underwriting, (5) interest rate exposure, (6) asset growth and (7) compensation, fees and benefits. Under the asset quality and earnings standards, the Bank must establish and maintain systems to identify problem assets and prevent deterioration in those assets and to evaluate and monitor earnings and ensure that earnings are sufficient to maintain adequate capital reserves. The compensation standard states that compensation will be considered excessive if it is unreasonable or disproportionate to the services actually performed by the individual being compensated.

If an insured state-chartered bank fails to meet any of the standards promulgated by regulation, then such institution will be required to submit a plan to the FDIC specifying the steps it will take to correct the deficiency. In the event that an insured state-chartered bank fails to submit or fails in any material respect to implement a compliance plan within the time allowed by the federal banking agency, Section 39 of the FDIA provides that the FDIC must order the institution to correct the deficiency. The FDIC may also (1) restrict asset growth; (2) require the bank to increase its ratio of tangible equity to assets; (3) restrict the rates of interest that the bank may pay; or (4) take any other action that would better carry out the purpose of prompt corrective action. We believe that the Bank has been and will continue to be in compliance with each of these standards.

<u>Consumer Financial Products and Services</u>. We are subject to a broad array of federal and state laws designed to protect consumers in connection with our lending activities, including the Equal Credit Opportunity Act, the Fair Credit Reporting Act, the Truth in Lending Act, the Truth in Savings Act, the Home Mortgage Disclosure Act, the Real Estate Settlement Procedures Act, the Electronic Funds Transfer Act, and, in some cases, their respective state law counterparts. The CFPB, which is an independent bureau within the Federal Reserve, has broad regulatory, supervisory and enforcement authority over our offering and provision of consumer financial products and services under these laws.

Relating to mortgage lending in particular, the CFPB issued regulations governing the ability to repay, qualified mortgages, mortgage servicing, appraisals and compensation of mortgage lenders. These regulations limit the type of mortgage products that the Bank can offer; they also affect our ability to enforce delinquent mortgage loans. The CFPB has also issued complex rules integrating the required disclosures under the Truth in Lending Act, the Truth in Savings Act and the Real Estate Settlement Procedures Act (the "TRID rules"). The TRID rules combine the prior good faith estimate and truth in lending disclosure form into a new "loan estimate" form and combine the HUD-1 and final truth in lending disclosure forms into a new "closing disclosure" form.

We have established numerous controls and procedures designed to ensure that we fully comply with the TRID rules and all other consumer protection laws, both federal and state, as they are currently interpreted (which interpretations are subject to change by the CFPB). In addition, our employees undergo at least annual training to ensure that they remain aware of consumer protection laws and the activities mandated, or prohibited, thereunder.

Community Reinvestment Act. Under the Community Reinvestment Act (the "CRA"), the FDIC assesses the Bank's record in meeting the credit needs of its entire community, including low- and moderate-income neighborhoods. The FDIC's assessment is taken into account when evaluating any application we submit for, among other things, approval of the acquisition or establishment of a branch or other deposit facility, an office relocation, a merger or the acquisition of shares of capital stock of another financial institution. Under the CRA, institutions are assigned a rating of "outstanding," "satisfactory," "needs to improve," or "unsatisfactory." The Bank has undertaken significant actions to comply with the CRA, and it received a "satisfactory" rating by the FDIC with respect to its CRA compliance in its most recent assessment.

<u>Financial and State Privacy Requirements</u>. Federal law and regulations limit a financial institution's ability to share a customer's financial information with unaffiliated third parties and otherwise contain extensive protections for a customer's private information. Specifically, these provisions require all financial institutions offering financial products or services to retail customers to provide such customers with the financial institution's privacy policy at the beginning of the relationship and annually thereafter. Further, such customers must be given the opportunity to "opt out" of the sharing of personal financial

information with unaffiliated third parties. The sharing of information for marketing purposes is also subject to limitations. In addition to law and regulation at the federal level, a number of states - some of which we have loan or deposit customers in - have enacted broad statutes governing the use of an individual's personal information. These statutes typically encompass a broader scope of personal information than the financial information covered by federal privacy laws and regulations, and the statutes generally place more stringent restrictions on the ability of a third party to disclose, share or otherwise use an individual's personal information than exist under federal law and regulations. Many of these states' privacy laws and regulations impose severe penalties for violations.

The Bank has adopted a privacy policy and implemented procedures governing the use and disclosure of personal financial information for both customers and non-customers. We believe our policy and procedures currently comply with all applicable laws and regulations, and we continually monitor federal and state laws, as well as changes in the nature and scope of our operations, so that any necessary changes in our privacy policy and procedures can be enacted in a timely manner.

Anti-Money Laundering. Federal anti-money laundering rules impose various requirements on financial institutions intended to prevent the use of the U.S. financial system to fund terrorist activities. These provisions include a requirement that financial institutions operating in the United States have anti-money laundering compliance programs, due diligence policies and controls to ensure the detection and reporting of money laundering. Such compliance programs supplement existing compliance requirements, also applicable to financial institutions, under the Bank Secrecy Act and the Office of Foreign Assets Control regulations. The Bank has established policies and procedures to ensure compliance with federal anti-money laundering laws and regulations.

The Volcker Rule. The Federal Reserve and the other federal banking regulators as well as the SEC each adopted a rule, commonly referred to as the "Volcker Rule," implementing Section 619 of the Dodd-Frank Act. Generally speaking, the Volcker rule prohibits a bank and its affiliates from engaging in proprietary trading and from acquiring or retaining ownership interests in, sponsoring, or having relationships with certain "covered funds," including certain hedge funds and private equity funds. The Volcker Rule does not impact any of our current activities, but it does limit the scope of permissible activities in which we might engage in the future

Supervision and Regulation of our Wealth Management and Insurance Operations

Our Wealth Management and Insurance operations are subject to licensing requirements and regulation under the laws of the United States and the states in which they operate. The laws and regulations are primarily for the benefit of clients. In all jurisdictions, the applicable laws and regulations are subject to amendment by regulatory authorities. Generally, such authorities are vested with relatively broad discretion to grant, renew and revoke licenses and approvals and to implement regulations. Licenses may be denied or revoked for various reasons, including the violation of such regulations, conviction of crimes and the like. Other possible sanctions which may be imposed for violation of regulations include suspension of individual employees, limitations on engaging in a particular business for a specified period of time, censures and fines.

Monetary Policy and Economic Controls

We and the Bank are affected by the policies of regulatory authorities, including the Federal Reserve. An important function of the Federal Reserve is to regulate the national supply of bank credit in order to stabilize prices. Among the instruments of monetary policy used by the Federal Reserve to implement these objectives are open market operations in U.S. Government securities and changes in the discount rate on bank borrowings. These instruments are used in varying degrees to influence overall growth of bank loans, investments and deposits and may also affect interest rates charged on loans or paid for deposits.

The monetary policies of the Federal Reserve have had a significant effect on the operating results of commercial banks in the past and are expected to do so in the future. In view of changing conditions in the national economy and in the various money markets, as well as the effect of actions by monetary and fiscal authorities including the Federal Reserve, the effect on our, and the Bank's, future business and earnings cannot be predicted with accuracy.

Sources and Availability of Funds

The funds essential to our, and the Bank's, business consist primarily of funds derived from customer deposits, loan repayments, cash flows from our investment securities, securities sold under repurchase agreements, Federal Home Loan Bank advances and subordinated notes. The availability of such funds is primarily dependent upon the economic policies of the federal government, the economy in general and the general credit market for loans. Additional information about our funding sources can be found under the heading "Liquidity and Capital Resources" in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, in this report.

Human Capital Resources

The Company's employees are the key to its success and represent our greatest asset. The Company's strategic approach to human capital includes (1) attracting, developing and retaining a diverse and talented workforce, (2) providing opportunities for learning, development and advancement within the Company, (3) offering a competitive suite of compensation and benefits, (4) investing in the financial health of our employees, and (5) obtaining employee feedback. As of December 31, 2022, we employed 2,334 people throughout all of our segments on a full-time equivalent basis. Of this total, the Bank accounted for 2,269 employees (inclusive of employees in our Community Banks and Wealth Management segments, including employees of Park Place Capital and Republic Business Credit), and Renasant Insurance employed 65 individuals. The Company has no additional employees. At December 31, 2022, 14 employees of the Bank served as officers of the Company in addition to their positions with the Bank.

In 2022, as the COVID-19 pandemic abated, the Company returned to a pre-pandemic operating environment while at the same time continuing some of the policies implemented at the outset of the pandemic to minimize our employees' exposure to COVID-19. For example, the Company gave business unit leaders the discretion to continue remote work arrangements, if such arrangement did not impair impacted employees' ability to fulfill the responsibilities of their position. As a result, although many employees returned to in-office work, a substantial number of our employees continue to work from home or otherwise work remotely. In addition, we have continued our protocols, modified to reflect updated guidance from the federal Centers for Disease Control, for employee quarantine as a result exposure to COVID-19. The Company surveyed its employees at the end of 2022 to gauge how employees adjusted to changes during the pandemic, as well as learning about employees' overall satisfaction with their job and their experience working for the Company. The participation rate was over 69% and generally affirmed that our employees were satisfied with overall working conditions at the Company.

The Company's Social Responsibility Diversity and Inclusion Committee (referred to as the "SRDI Committee"), consisting of four permanent members and four rotating members, and one ex-officio member, continued its momentum during 2021. During 2021, the SRDI Committee implemented and communicated key initiatives of the Company's long-range equality, diversity and inclusion ("EDI") strategic plan, which plan has five key areas of focus: (1) education and communication, (2) diversity in the workforce, (3) inclusion in the workplace, (4) vendor/supplier diversity and (5) a commitment to ongoing evaluation of each of the previous components. In 2021, the Company launched an EDI education series and developed an internal resource page to reinforce education and to provide a platform for employees to learn about one another. The Company is committed to advancing its EDI strategic plan through ongoing internal and external initiatives.

The Company, through its Organizational Development department, provides opportunities for employees to engage in personalized learning and development experiences, including but not limited to, new employee orientation, role-based training programs, technical and enterprise-wide systems trainings, mentoring programs, and leadership development with the intent to build individual capabilities while supporting the career aspirations of its employees and meeting business objectives. These experiences are delivered through various learning channels including classroom, virtual, on-the-job, and online training. The Company also supports its employees through external continuing education relevant to the operations of the Company and encourages participation in professional organizations. In alignment with the Company's vision, mission, values, and behaviors and in an effort to retain high performing employees, the Company conducts employee feedback surveys regularly and seeks to engage, reward, and recognize employees through strategic programming and initiatives. In addition to professional development, the Company provides bank-paid and voluntary benefits to eligible employees. Several of the benefits include wellness benefits to encourage healthier lifestyles and promote self-care.

Available Information

We file annual, quarterly and current reports, proxy statements and other information with the SEC under the Securities Exchange Act of 1934, as amended. Our SEC filings are available to the public at the SEC's website at www.sec.gov. Our Internet address is www.renasant.com, and the Bank's Internet address is www.renasantbank.com. We make available on the Company's website, at the "SEC Filings" link, free of charge, our Annual Report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, as soon as reasonably practicable after we electronically file such material with, or furnish it to, the SEC.

ITEM 1A. RISK FACTORS

In addition to the other information contained in or incorporated by reference into this Form 10-K and the exhibits hereto, the following risk factors should be considered carefully in evaluating our business. The risks disclosed below, either alone or in combination, could materially adversely affect the business, financial condition or results of operations of the Company.

Risks Related to Our Industry

We are subject to lending risk.

There are inherent risks associated with our lending activities. These risks include, among other things, the impact of changes in interest rates and changes in the economic conditions in the markets where we operate as well as those across the United States. Increases in interest rates on loans and/or weakening economic conditions could adversely impact the ability of borrowers to repay outstanding loans or the value of the collateral securing these loans.

As of December 31, 2022, approximately 70.15% of our loan portfolio consisted of C&I, construction and commercial real estate loans. These types of loans are generally viewed as having more risk to our financial condition than other types of loans due primarily to the large amounts loaned to individual borrowers. Because the loan portfolio contains a significant number of C&I, construction and commercial real estate loans with relatively large balances, the deterioration of one or a few of these loans could cause a significant increase in nonperforming loans. An increase in nonperforming loans could result in a net loss of earnings from these loans, an increase in the provision for credit losses and an increase in loan charge-offs, all of which could have a material adverse effect on our financial condition and results of operations.

Our C&I, construction and commercial real estate loan portfolios are discussed in more detail under the heading "Operations – Operations of Community Banks" in Item 1, Business, in this report.

Our allowance for credit losses may be insufficient, and we may be required to further increase our provision for credit losses.

Although we try to maintain diversification within our loan portfolio in order to minimize the effect of economic conditions within a particular industry, management also maintains an allowance for credit losses, which is a reserve established through a provision for credit losses on loans charged to expense, to absorb credit losses inherent in the entire loan portfolio. The credit loss estimation process involves procedures to appropriately consider the unique characteristics of the Company's loan portfolio segments. Credit quality is assessed and monitored by evaluating various attributes, and the results of those evaluations are utilized in underwriting new loans and in the Company's process for the estimation of expected credit losses. Credit quality monitoring procedures and indicators can include an assessment of problem loans, the types of loans, historical loss experience, new lending products, emerging credit trends, changes in the size and character of loan categories and other factors, including the Company's risk rating system, regulatory guidance and economic conditions, such as the unemployment rate and GDP growth, as well as trends in the market values of underlying collateral securing loans, all as determined based on input from management, loan review staff and other sources. This evaluation is complex and inherently subjective, as it requires estimates by management that are inherently uncertain and therefore susceptible to significant revision as more information becomes available. There may be significant changes in the allowance and provision for credit losses in future periods as the estimates used by management, and assumptions underlying such estimates, are adjusted in light of then-prevailing factors and forecasts.

Any deterioration of current and future economic conditions could cause us to experience higher than normal delinquencies and credit losses. As a result, we may be required to make further increases in our provision for credit losses and to charge off additional loans in the future, which could materially adversely affect our financial condition and results of operations.

In addition, bank regulatory agencies periodically review the allowance for credit losses and may require an increase in the provision for credit losses or the recognition of further loan charge-offs, based on judgments different than those of management. In addition, if charge-offs in future periods exceed the allowance for credit losses, we will incur additional provision expense to increase the allowance for credit losses. Any increase in our provision for credit losses will result in a decrease in net income and, possibly, capital and may have a material adverse effect on our financial condition and results of operations. A discussion of the policies and procedures related to management's process for determining the appropriate level of the allowance for credit losses is set forth under the headings "Critical Accounting Policies and Estimates" and "Risk Management – Credit Risk and Allowance for Credit Losses on Loans and Unfunded Commitments" in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, in this report.

We are subject to interest rate risk.

Our earnings and cash flows are largely dependent upon our net interest income. Net interest income is the difference between interest earned on assets, such as loans and securities, and the cost of interest-bearing liabilities, such as deposits and borrowed funds. Interest rates are highly sensitive to many factors that are beyond our control, including general economic conditions and

policies of various governmental and regulatory agencies and, in particular, the Federal Reserve. Over the course of 2022, the Federal Reserve significantly raised interest rates in order to combat inflationary conditions. Changes in monetary policy, including changes in interest rates, could influence not only the interest we receive on loans and securities and the interest we pay on deposits and borrowings, but such changes could also affect (1) our ability to originate loans and generate deposits or access other sources of liquidity, which could reduce the amount of fee income generated, and (2) the fair value of our financial assets and liabilities. Any substantial unexpected or prolonged change in interest rates could have a material adverse effect on our businesses, financial conditions and results of operations.

Our financial results are constantly exposed to market risk.

Market risk refers to the probability of variations in net interest income or the fair value of our assets and liabilities due to changes in interest rates, among other things. The primary source of market risk to us is the impact of changes in interest rates on net interest income. We are subject to market risk because of the following factors:

- Assets and liabilities may mature or reprice at different times. For example, if assets reprice more slowly than liabilities and interest rates are generally rising, earnings may decline.
- Assets and liabilities may reprice at the same time but by different amounts. For example, when interest rates are generally rising, we may increase rates charged on loans by an amount that is less than the general increase in market interest rates because of intense pricing competition, while similarly intense pricing competition for deposits dictates that we raise our deposit rates in line with the general increase in market rates. Also, risk occurs when assets and liabilities have similar repricing frequencies but are tied to different market interest rate indices that may not move in tandem.
- Short-term and long-term market interest rates may change by different amounts, i.e., the shape of the yield curve may affect new loan yields and funding costs differently.
- The remaining maturity of various assets and liabilities may shorten or lengthen as interest rates change. For example, if long-term mortgage interest rates decline sharply, mortgage backed securities held in our securities portfolio may prepay significantly earlier than anticipated, which could reduce portfolio income. If prepayment rates on our loans increase, we would be required to amortize net premiums into income over a shorter period of time, thereby reducing the corresponding asset yield and net interest income.
- Interest rates may have an indirect impact on loan demand, credit losses, loan origination volume, the value of financial assets and financial liabilities, gains and losses on sales of securities and loans, the value of mortgage servicing rights and other sources of earnings.

Although management believes it has implemented effective asset and liability management strategies to reduce market risk on the results of our operations, these strategies are based on assumptions that may be incorrect. Any substantial, unexpected, prolonged change in market interest rates could have a material adverse effect on our financial condition and results of operations.

Volatility in interest rates may also result in disintermediation, which is the flow of funds away from financial institutions into direct investments, such as U.S. Government and Agency securities and other investment vehicles, including mutual funds, which generally pay higher rates of return than financial institutions because of the absence of federal insurance premiums and reserve requirements. Disintermediation could also result in material adverse effects on our financial condition and results of operations.

A discussion of our policies and procedures used to identify, assess and manage certain interest rate risk is set forth under the heading "Risk Management – Interest Rate Risk" in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, in this report.

Inflation can have an impact on our business and our customers.

Inflation risk is the risk that the value of assets or income from investments will be less in the future as inflation decreases the value of money. As noted above, over the course of 2022 the Federal Reserve raised interest rates in an effort to fight inflationary conditions. If inflation persists, the value of our investment securities, particularly those with longer maturities, would decrease, although this effect can be less for floating rate instruments. Additionally, inflation increases the cost of goods and services we use in our daily operations which increases our maintenance expenses. Furthermore, our customers are impacted by inflation and the rising costs of goods and services used in their households and businesses, which could have a negative impact on the deposits they maintain with us or their ability to repay their loans from us.

The discontinuation of the London Interbank Offered Rate ("LIBOR") as a financial benchmark may adversely affect our business and financial results.

The discontinuation of LIBOR as a financial benchmark presents risks to the financial instruments originated or held by the Company. Prior to January 1, 2022, LIBOR was the reference rate used for many of our transactions, including a substantial

portion of our variable rate loans as well as our borrowings and securities; in addition, the derivatives that we used to manage risk related to the foregoing transactions were tied to LIBOR prior to January 1, 2022. Although some LIBOR tenors were discontinued at the end of 2021, the LIBOR tenors impacting the Company's financial instruments will continue to be quoted until June 30, 2023.

When one-month LIBOR, which is the LIBOR tenor that the Company most frequently uses, is fully discontinued after June 30, 2023, there may be uncertainty or differences in the calculation of the applicable interest rate or payment amount depending on the terms of the governing instruments. Our significant efforts to amend these governing instruments and transition to a new reference rate remain ongoing. Nevertheless, any such uncertainty may increase operational and other risks to the Company and the industry.

While there is no consensus yet on what rate or rates may become accepted alternatives to LIBOR, a steering committee comprised of large U.S. financial institutions, the Alternative Reference Rate Committee ("ARRC"), selected the Secured Overnight Finance Rate ("SOFR") as an alternative to LIBOR. SOFR has been published by the Federal Reserve Bank of New York ("FRBNY") since May 2018, and it is intended to be a broad measure of the cost of borrowing cash overnight collateralized by U.S. Treasury securities. ARRC has proposed a paced market transition plan to SOFR from LIBOR and organizations are currently considering industry wide and company-specific transition plans as it relates to derivatives and cash markets exposed to LIBOR.

The Company's 4.50% fixed-to-floating rate subordinated notes due 2035 and its 3.00% fixed-to-floating rate subordinated notes due 2031 are linked to SOFR, and the Company has adopted daily simple SOFR in lieu of LIBOR as the primary reference rate for its lending transactions with other reference rates used on a case-by-case basis. There can be no assurances, however, that, regardless of the Company's decision, SOFR will be widely adopted as the replacement reference rate for LIBOR. Accordingly, the Company may need to select a different reference rate, or multiple rates in order to maintain its competitive position. In addition, because SOFR is published by the FRBNY based on data received from other sources, we have no control over its determination, calculation or publication. Finally, there can be no assurance that SOFR will not be discontinued or fundamentally altered in a manner that is materially adverse to the parties that utilize SOFR as the reference rate for transactions.

The market transition away from LIBOR to an alternative reference rate, including SOFR, is complex and could have a range of adverse effects on our business, financial condition, and results of operations. In particular, any such transition could:

- adversely affect the interest rates paid or received on, and the revenue and expenses associated with, our floating rate obligations, loans, deposits, derivatives and other financial instruments tied to LIBOR rates, or other securities or financial arrangements given LIBOR's role in determining market interest rates globally;
- adversely affect the value of our floating rate obligations, loans, deposits, derivatives and other financial instruments tied to LIBOR rates, or other securities or financial arrangements;
- result in disputes, litigation or other actions with counterparties regarding the interpretation and enforceability of certain fallback language in LIBOR-based notes, securities and other instruments; and
- require the transition to or development of appropriate systems and analytics to effectively transition our risk management processes from LIBOR-based products to those based on the applicable alternative pricing benchmark.

Finally, the implementation of LIBOR reform proposals may result in increased compliance costs and operational costs including costs related to the transition to a replacement reference rate or rates, which could adversely affect our financial condition and results of operations.

Liquidity needs could adversely affect our results of operations and financial condition.

Maintaining adequate liquidity is crucial to the operation of our business. We need sufficient liquidity to meet customer loan requests, deposit maturities and withdrawals and other cash commitments arising in both the ordinary course of business and in other unpredictable circumstances. We rely on dividends from the Bank as our primary source of funds. The primary source of the Bank's funds are customer deposits, loan repayments, proceeds from our investment securities and borrowings. While scheduled loan repayments are a relatively stable source of funds, they are subject to the ability of borrowers to repay the loans. The ability of borrowers to repay loans can be adversely affected by a number of factors, including changes in economic conditions, adverse trends or events affecting business industry groups, reductions in real estate values or markets, business closings or lay-offs, pandemics, inclement weather, natural disasters and international instability. Additionally, deposit levels may be affected by a number of factors, including rates paid by competitors, general interest rate levels, returns available to customers on alternative investments and general economic conditions. Accordingly, we may be required from time to time to rely on secondary sources of liquidity to meet withdrawal demands or otherwise fund operations or to support growth. Such sources, which generally have a higher cost than deposits, include Federal Home Loan Bank advances and federal funds lines of credit from correspondent banks.

If the aforementioned sources of liquidity are not adequate for our needs, we may attempt to raise additional capital in the equity or debt markets. Our ability to raise additional capital, if needed, will depend on conditions in such markets at that time, which are outside our control, and on our financial performance.

If we are unable to meet our liquidity needs through any of the aforementioned sources, whether at all or at the time or the cost that we anticipate, we may be required to slow or discontinue loan growth, capital expenditures or other investments or liquidate assets.

We depend on the accuracy and completeness of information furnished by others about customers and counterparties.

In deciding whether to extend credit or enter into other transactions, we often rely on information furnished by or on behalf of customers and counterparties, including financial statements, credit reports, other financial information and appraisals of the value of collateral. We may also rely on representations of those customers, counterparties or other third parties, such as independent auditors, as to the accuracy and completeness of that information. Reliance on inaccurate or misleading financial statements, credit reports, other financial information or appraisals could have a material adverse effect on our business and, in turn, our financial condition and results of operations.

Competition in our industry is intense and may adversely affect our profitability.

We face substantial competition in all areas of our operations from a variety of different competitors, many of which are larger and have substantially greater resources than we have, including higher total assets and capitalization, greater access to capital markets and a broader offering of financial services. Such competitors primarily include national, regional and community banks within the various markets in which we operate. We also face competition from many other types of financial institutions (including savings and loans and credit unions), finance companies, brokerage firms, insurance companies, factoring companies, fintech companies and other financial intermediaries. Many of these competitors have fewer regulatory constraints and may have lower cost structures than the Company. The information under the heading "Competition" in Item 1, Business, in this report provides more information regarding the competitive conditions in our growth markets.

Our industry could become even more competitive as a result of legislative, regulatory and technological changes. We also expect continued consolidation in the banking industry as a result of, among other things, elevated regulatory compliance and other legal costs and the benefits of scale when making investments in new technology. Banks, securities firms and insurance companies can merge under the umbrella of a financial holding company, which can offer virtually any type of financial service, including banking, securities underwriting, insurance (both agency and underwriting) and merchant banking. Also, legislative and regulatory changes on both the federal and state level may materially affect competitive conditions in our industry. Finally, technology has lowered barriers to entry and made it possible for non-banks to offer products and services traditionally provided by banks, such as loans and automatic transfer and payment systems.

Our ability to compete successfully depends on a number of factors, including, among other things:

- the ability to develop, maintain and build upon long-term customer relationships based on top quality service, high ethical standards and safe and sound assets;
- the ability to expand our market position;
- the scope, relevance and pricing of products and services offered to meet customer needs and demands;
- the rate at which we introduce new products and services relative to our competitors;
- customer satisfaction with our level of service; and
- industry and general economic trends.

Failure to perform in any of these areas could significantly weaken our competitive position, which could adversely affect our growth and profitability, which, in turn, could have a material adverse effect on our financial condition and results of operations.

We may be adversely affected by the soundness of other financial institutions and other third parties.

Entities within the financial services industry are interrelated as a result of trading, clearing, counterparty and other relationships. We have exposure to many different industries and counterparties and from time to time execute transactions with counterparties in the financial services industry, including commercial banks, brokers and dealers, investment banks and other institutional clients. Many of these transactions expose us to credit risk in the event of a default by a counterparty or client. In addition, our credit risk may be exacerbated when the collateral we hold cannot be realized upon or is liquidated at prices not

sufficient to recover the full amount of the credit due to us. Any such losses could have a material adverse effect on our financial condition and results of operations.

We are subject to extensive government regulation, and such regulation could limit or restrict our activities and adversely affect our earnings.

We and the Bank are subject to extensive federal and state regulation and supervision. Banking regulations are primarily intended to protect depositors' funds, federal deposit insurance funds and the banking system as a whole, while consumer protection statutes are primarily focused on the protection of the users of our lending and deposit services. These regulations affect our lending practices, capital structure, investment practices, dividend policy and growth, among other things. In addition, significant changes to such regulations have been proposed or may be proposed. Changes to statutes, regulations or regulatory policies, including changes in interpretation, implementation or enforcement of the foregoing, could affect us and/or the Bank in substantial and unpredictable ways. Such changes could subject us to additional costs, limit the types of financial services and products we may offer or fees we may charge and/or increase the ability of non-banks to offer competing financial services and products, among other things.

Under regulatory capital adequacy guidelines and other regulatory requirements, we and the Bank must meet guidelines that include quantitative measures of assets, liabilities and certain off-balance sheet items, subject to qualitative judgments by regulators about components, risk weightings and other factors. If we fail to meet these minimum capital guidelines and other regulatory requirements, our financial condition would be materially and adversely affected. Our failure to maintain the status of "well capitalized" under our regulatory framework could affect the confidence of our customers in us, thus compromising our competitive position. In addition, failure to maintain the status of "well capitalized" under our regulatory framework, "well managed" under regulatory examination procedures or "satisfactory" under the CRA could compromise our status as a bank holding company and related eligibility for a streamlined review process for merger or acquisition proposals and would result in higher deposit insurance premiums assessed by the FDIC.

We are also subject to various privacy, data protection and information security laws. Under the GLB Act, we are subject to limitations on our ability to share our customers' nonpublic personal information with unaffiliated parties, and we are required to provide certain disclosures to our customers about our data collection and security practices. Customers have the right to opt out of our disclosure of their personal financial information to unaffiliated parties. We are also subject to state laws regulating the privacy of individual's private information, many of which are more restrictive, and have more severe sanctions for noncompliance, than the GLB Act. Finally, the GLB Act requires us to develop, implement and maintain a written comprehensive information security program containing appropriate safeguards for our customers' nonpublic personal information. Our failure to comply with privacy, data protection and information security laws and regulations could result in regulatory or governmental investigations and/or fines, sanctions and other expenses which could have a material adverse effect on our financial condition and results of operations.

As a public company, we are also subject to laws, regulations and standards relating to corporate governance and public disclosure, including the Sarbanes-Oxley Act of 2002, the Dodd-Frank Act and SEC regulations. These laws, regulations and standards are subject to varying interpretations, amendment or outright repeal. As a result, the amendment or repeal of any such laws, regulations or standards, or the issuance of new guidance for complying therewith by regulatory and governing bodies, could result in continuing uncertainty regarding compliance matters and higher costs necessitated by ongoing revisions to disclosure and governance practices. We are committed to maintaining high standards of corporate governance and public disclosure. As a result, our efforts to comply with evolving laws, regulations and standards have resulted in, and are likely to continue to result in, increased expenses and a diversion of management time and attention.

Failure to comply with laws, regulations or policies could also result in sanctions by regulatory agencies and/or civil money penalties, which could have a material adverse effect on our business, financial condition and results of operations. Although we have not yet been subject to any sanctions or penalties that have had a material impact on our business, financial condition or results of operations, such material violations could occur, even though we have policies and procedures designed to prevent such violations. The information under the heading "Supervision and Regulation" in Item 1, Business, and Note 20, "Regulatory Matters," in the Notes to Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data, in this report provides more information regarding the regulatory environment in which we and the Bank operate.

Higher FDIC deposit insurance premiums and assessments could adversely affect our financial condition.

The FDIC is required under the Dodd-Frank Act to maintain the Deposit Insurance Fund at a minimum reserve ratio of 1.35%. The FDIC's announced long-term goal is to maintain the reserve ratio at 2.00%. In October 2022, the FDIC raised the assessment rate by two basis points, effective in the first quarter of 2023, which increase is intended to remain in effect until the

2.00% goals is reached. This increase, and any future increases, in FDIC insurance premiums as well as any special assessments that the FDIC may charge us may adversely affect our financial condition and results of operations.

The Company's financial condition and results of operations contain estimates and assumptions made by management that could be inaccurate.

Accounting estimates and processes are fundamental to how we record and report our financial condition and results of operations. Accounting principles generally accepted in the United States ("GAAP") require our management to make estimates about future events that are inherently uncertain. We use models and other forecasting processes to make these estimates. In doing so, management must choose between many alternatives, all of which may be reasonable under prevailing circumstances. As a result, these models and other forecasting processes may reflect assumptions that ultimately prove to be inaccurate, particularly in times of market stress or other unforeseen circumstances. Even if these assumptions are adequate, the models may include flaws in their design or their implementation, including flaws caused by failures in controls, data management, human error or from the reliance on technology. Because of the uncertainty and subjectivity surrounding management's judgments and the estimates pertaining to these matters, the Company cannot guarantee that it will not be required to adjust accounting policies or restate prior period financial statements. Any such failure in our analytical or forecasting models could have a material adverse effect on our business, financial condition and results of operations. See "Critical Accounting Policies and Estimates" and Note 1, "Significant Accounting Policies," in the Notes to Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data, in this report.

Changes in accounting standards issued by FASB or other standard-setting bodies may adversely affect our financial statements.

Our financial statements are subject to the application of GAAP, which are periodically revised and/or expanded. From time to time, FASB or other accounting standard setting bodies adopt new accounting standards or amend existing standards. In addition, market conditions often prompt these bodies to promulgate new guidance that further interprets or seeks to revise accounting pronouncements related to financial instruments, structures or transactions as well as to issue new standards expanding disclosures. Our estimate of the impact of accounting developments that have been issued but not yet implemented is disclosed in our annual reports on Form 10-K and our quarterly reports on Form 10-Q, but the impact of these changes often is difficult to precisely assess. In some cases, we could be required to apply a new or revised standard retroactively, resulting in changes to previously reported financial results, or a cumulative charge to retained earnings. It is possible that future accounting standards that we are required to adopt could change the current accounting treatment that we apply to our consolidated financial statements and that such changes could have a material effect on our financial condition and results of operations.

We are subject to environmental liability risk associated with lending activities.

A significant portion of our loan portfolio is secured by real property. During the ordinary course of business, we may foreclose on and take title to properties securing certain loans. In doing so, there is a risk that hazardous or toxic substances could be found on these properties. If hazardous or toxic substances are found, we may be liable for remediation costs, as well as for personal injury and property damage. Environmental laws may require us to incur substantial expenses and may materially reduce the affected property's value or limit our ability to use or sell the affected property. The remediation costs and any other financial liabilities associated with an environmental hazard could have a material adverse effect on our financial condition and results of operations. In addition, future laws or more stringent interpretations or enforcement policies with respect to existing laws may increase our exposure to environmental liability. Although management has policies and procedures to perform an environmental review before the loan is recorded and before initiating any foreclosure action on real property, these reviews may not be sufficient to detect all potential environmental hazards.

Risks Related to Our Business

Our business may be adversely affected by current economic conditions in general and specifically in the markets in which we operate.

General business and economic conditions in the United States and abroad can materially affect our business and operations and the businesses and operations of our customers. A weak U.S. economy is likely to cause uncertainty about the federal fiscal policymaking process, the medium and long-term fiscal outlook of the federal government and future tax rates. In addition, economic and other conditions in foreign countries could affect the stability of global financial markets and adversely impact global supply chains, which could hinder U.S. economic growth.

Weak economic conditions are characterized by deflation, fluctuations in debt and equity capital markets, a lack of liquidity and/or depressed prices in the secondary market for mortgage loans, increased delinquencies on mortgage, consumer and C&I

loans, residential and commercial real estate price declines and lower home sales and commercial activity. All of these factors are detrimental to our business, and the interplay between these factors can be complex and unpredictable. Our business is also significantly affected by monetary and related policies of the U.S. federal government and its agencies. Changes in any of these policies are influenced by macroeconomic conditions and other factors that are beyond our control. Adverse economic conditions and government policy responses to such conditions could have a material adverse effect on the businesses and operations of our customers and in turn on our business, financial condition, results of operations and growth prospects.

More particularly, much of our business development and marketing strategy is directed toward fulfilling the banking and financial services needs of small to medium size businesses. Such businesses generally have fewer financial resources in terms of capital or borrowing capacity than larger entities. If general economic conditions negatively impact the markets in which we operate and these businesses are adversely affected, our financial condition and results of operations may be negatively affected.

We have a high concentration of loans secured by real estate.

At December 31, 2022, approximately 83.47% of our loan portfolio had real estate as a primary or secondary component of the collateral securing the loan. The real estate provides an alternate source of repayment in the event of a default by the borrower. Any adverse change in real estate values in our markets could significantly impair the value of the particular collateral securing our loans and our ability to sell the collateral upon foreclosure for an amount necessary to satisfy the borrower's obligations to us. Furthermore, in a declining real estate market, we often will need to further increase our allowance for credit losses to address the deterioration in the value of the real estate securing our loans. Any of the foregoing could have a material adverse effect on our financial condition and results of operations.

We have a concentration of credit exposure in commercial real estate.

In addition to the general risks associated with our lending activities described above, including the effects of declines in real estate values, commercial real estate ("CRE") loans are subject to additional risks. These loans depend on cash flows from the property to service the debt. Cash flows, either in the form of rental income or the proceeds from sales of commercial real estate, may be affected significantly by general economic conditions. A general downturn in the local economy where the property is located, or a decline in occupancy rates in particular, could increase the likelihood of default. An increase in defaults in our CRE loan portfolio could have a material adverse effect on our financial condition and results of operations. At December 31, 2022, we had approximately \$6.4 billion in commercial real estate loans, representing approximately \$5.69% of our loans outstanding on that date, as follows:

| (thousands) | Decer | nber 31, 2022 | | | |
|------------------------------------|--------|------------------------|--|--|--|
| | Commer | Commercial Real Estate | | | |
| Owner-occupied | \$ | 1,539,296 | | | |
| Non-owner occupied | | 3,452,910 | | | |
| Construction | | 1,330,337 | | | |
| Land Development: | | | | | |
| Commercial mortgage | | 125,857 | | | |
| Total Commercial real estate loans | \$ | 6,448,400 | | | |

As discussed under the heading "Supervision and Regulation" in Item 1, Business, above, the federal banking agencies promulgated guidance regarding when an institution will be deemed to potentially have significant CRE concentration risk exposure, as indicated by the results of the 100/300 Test. Although the 100/300 Test is not a limit on our lending activity, if any future results of a 100/300 Test evaluation show us to have a potential CRE concentration risk, we may elect, or be required by our regulators, to adopt additional risk management practices or other limits on our activities, which could have a material adverse effect on our financial condition and results of operations.

A failure or breach of our or a service provider's operational or security systems, including as a result of cyber-attacks, could disrupt our business, result in the disclosure or misuse of confidential or proprietary information, damage our reputation and create significant financial and legal exposure for us.

As a financial institution, we rely heavily on our ability, and the ability of our third party service providers, to securely and reliably process, record, transmit and monitor confidential and other information through our and our third party service provider's computer systems and networks. Our operational systems, including, among other things, deposit and loan servicing, online and mobile banking, wealth management, accounting and data processing, could be materially adversely impacted by a failure, interruption or breach in the security or integrity of any of these systems, whether our own or one of our third party

service provider's. Threats to these systems come from a variety of sources, including computer hacking involving the introduction of computer viruses or malware, cyber-attacks, identity theft, electronic fraudulent activity and attempted theft of financial assets. These threats are very sophisticated and constantly evolving. In addition, our systems are threatened by unpredictable events such as terrorist attacks, power outages or tornadoes or other natural disasters.

We have invested a significant amount of time and expense in security infrastructure investments and the development of policies and procedures governing our operations as well as employee training and monitoring of our third party service providers, in our efforts to preserve the security, integrity and continuity of our operations from the aforementioned threats. Despite these efforts, beginning in May 2022 we learned of a data breach experienced by a third-party service provider that provides property insurance validation services for the Company. This data breach, as it related to the Company, involved a third party obtaining names, addresses and loan numbers of certain of our customers via unauthorized access to our service provider's servers (the data breach did not involve Renasant Bank customer Social Security numbers or information related to any accounts maintained at Renasant Bank). The Company caused notices of the data breach to be delivered to impacted clients, and we notified federal and state regulatory authorities about the incident. The service provider also offered complementary credit monitoring services to consumer customers. The Company has also heightened its monitoring of the service provider's efforts to strengthen its information security infrastructure and prevent any further unauthorized access to its systems. As of the date of this report, the costs and expenses incurred by the Company in connection with this incident have been immaterial.

In light of the above-described incident and the ongoing threats to our and our third party provider's information security, we can provide no assurances that our systems, or our provider's systems, will not experience in the future any failures, interruptions or security breaches or that, if any such failures, interruptions or breaches occur, they will be addressed in a timely and adequate manner. If the security and integrity of our systems, or the systems of one of our providers, are compromised, our operations could be significantly disrupted and our or our customers confidential information could be misappropriated, among other things. This in turn could result in financial losses to us or our customers, lasting damage to our reputation, the violation of privacy or other laws and significant litigation risk, all of which could have a material adverse effect on our financial condition and results of operations.

We rely extensively on a number of third party service providers.

Third-party service providers provide certain products and services necessary to maintain our day-to-day operations. In addition to the information security risks discussed immediately above, we are subject to risks associated with a service provider's failure to provide the agreed-upon products or services for reasons not related to information security or its delivery of a product or provision of services at a level or in a manner that does not satisfy our expectations. Such poor performance may be due to the service provider's failure to meet its contractual service level standards (due to, among other reasons, insufficient support for its existing products and services or a change in its strategic focus) or simply because the service provider's products or services do not include the functionality, convenience or other aspects necessary to compete effectively in the marketplace. Although we rigorously evaluate potential third party service providers before entering into a business arrangement, we ultimately do not control the service provider's performance of its contractual obligations or its actions with respect thereto. A service provider's failure to meet its contractual obligations or otherwise perform as expected could be disruptive to our operations, which could have a material adverse impact on our business, financial condition and results of operations. Further, replacing service providers often entails significant delay and expense.

Our risk management framework may not be effective in mitigating risk and loss to us.

We are subject to numerous risks, including lending risk, interest rate risk, liquidity risk, market risk, information security risk and model risk, among other risks encountered in the ordinary course of our operations. We have implemented processes and procedures designed to identify, measure, monitor and mitigate these risks. However, all risk management frameworks are inherently limited, for a number of reasons. First, we may not have identified all material risks affecting our operations. Next, our current procedures may not anticipate future development of currently unanticipated or unknown risks. Also, we may have underestimated the impact of known risks or overestimated the effectiveness of the policies and procedures we have implemented to mitigate these risks. Increases in the scope and complexity of our operations and our reliance, among other things, have increased the level of risk that we must manage. Accordingly, we could suffer losses as a result of our failure to properly anticipate and manage these risks.

Our financial condition and results of operations could be negatively affected if we fail to grow or fail to manage our growth effectively.

We have grown our business through the acquisition of entire financial institutions and non-bank commercial finance companies (such as Republic Business Credit and Southeastern Commercial Finance, LLC, both of which we acquired in 2022) and through de novo branching. We intend to continue pursuing this growth strategy for the foreseeable future. Our prospects must be considered in light of the risks, expenses and difficulties frequently encountered by companies when expanding their

franchise, including the following:

Management of Growth. We may be unable to successfully:

- maintain loan quality in the context of significant loan growth;
- maintain adequate management personnel and systems to oversee such growth;
- maintain adequate internal audit, loan review and compliance functions; and
- implement additional policies, procedures and operating systems required to support such growth.

Operating Results. Existing offices or future offices may not maintain or achieve deposit levels, loan balances or other operating results necessary to avoid losses or produce profits in an efficient manner. Our growth strategy necessarily entails growth in overhead expenses as we add new offices and staff. Our historical results may not be indicative of future results or results that may be achieved if we increase the number of our branch offices. Should any new location be unprofitable or marginally profitable, or should existing locations experience a decline in profitability or incur losses, the adverse effect on our results of operations and financial condition could be more significant than would be the case for a larger company.

Expansion into New Markets. Much of our recent growth has been focused in the highly-competitive metropolitan areas within our footprint. In these growth markets we face competition from a wide array of financial institutions and commercial finance companies, including much larger, well-established companies.

Regulatory and Economic Factors. Our growth and expansion plans may be adversely affected by a number of regulatory and economic developments or other events. Failure to obtain, or a delay in obtaining, required regulatory approvals, changes in laws and regulations or other regulatory developments and changes in prevailing economic conditions or other unanticipated events may prevent or adversely affect our continued growth and expansion. Such factors may cause us to alter our growth and expansion plans or slow or halt the growth and expansion process, which may prevent us from entering certain target markets or allow competitors to gain or retain market share in our existing or expected markets.

Failure to successfully address these issues could have a material adverse effect on our financial condition and results of operations, and could adversely affect our ability to successfully implement our business strategy. Also, if our growth occurs more slowly than anticipated or declines, our operating results could be materially adversely affected.

We may fail to realize the anticipated benefits of our acquisitions.

The success of our acquisitions, including our two acquisitions in 2022, will depend on, among other things, our ability to realize anticipated cost savings and to integrate the acquired assets and operations in a manner that permits growth opportunities and does not materially disrupt our existing customer relationships or result in decreased revenues resulting from any loss of customers. If we are not able to successfully achieve these objectives, the anticipated benefits of the acquisition may not be realized fully or at all or may take longer to realize than expected. Additionally, we make fair value estimates of certain assets and liabilities in recording each acquisition. Actual values of these assets and liabilities could differ from our estimates, which could result in our not achieving the anticipated benefits of the particular acquisition.

We cannot assure investors that our acquisitions will have positive results, including results relating to: correctly assessing the asset quality of the assets acquired; the total cost of integration, including management attention and resources; the time required to complete the integration successfully; the amount of longer-term cost savings; being able to profitably deploy funds acquired in the transaction; retaining the existing client relationships; or the overall performance of the combined business.

Our future growth and profitability depends, in part, on our ability to successfully manage the combined operations. Integration of an acquired business can be complex and costly, and we may encounter a number of difficulties, such as:

- deposit attrition, customer loss and revenue loss;
- the loss of key employees;
- the disruption of our operations and business;
- our inability to maintain and increase competitive presence;
- possible inconsistencies in standards, control procedures and policies; and/or
- unexpected problems with costs, operations, personnel, technology and credit.

Additionally, general market and economic conditions or governmental actions affecting the financial industry generally may inhibit our successful integration of the operations acquired.

We may continue to experience increased credit costs or need to take additional markdowns and make additional provisions to the allowance for credit losses on loans. Any of these actions could adversely affect our financial condition and results of operations in the future. In addition, the attention and effort devoted to the integration of an acquired business may divert management's attention from other important issues and could harm our business.

We may face risks with respect to future acquisitions.

When we attempt to expand our business through mergers and acquisitions (including FDIC-assisted transactions), we seek targets that are culturally similar to us, have experienced management and possess either significant market presence or have potential for improved profitability through economies of scale or expanded services or, in the case of FDIC-assisted transactions, on account of the loss share arrangements with the FDIC associated with such transactions. In addition to the general risks associated with our growth plans and the particular risks associated with FDIC-assisted transactions, both of which are highlighted above, in general acquiring other banks, businesses or branches involves various risks commonly associated with acquisitions, including, among other things:

- the time and costs associated with identifying and evaluating potential acquisition and merger targets;
- inaccuracies in the estimates and judgments used to evaluate credit, operations, management and market risks with respect to the target institution;
- the time and costs of evaluating new markets, hiring experienced local management and opening new bank locations, and the time lags between these activities and the generation of sufficient assets and deposits to support the costs of the expansion;
- our ability to finance an acquisition and possible dilution to our existing shareholders;
- the diversion of our management's attention to the negotiation of a transaction;
- the incurrence of an impairment of goodwill associated with an acquisition and adverse effects on our results of operations;
- entry into new markets where we lack experience; and
- risks associated with integrating the operations and personnel of acquired businesses.

We expect to continue to evaluate merger and acquisition opportunities (including FDIC-assisted transactions) that are presented to us and conduct due diligence activities related to possible transactions with other financial institutions and other companies. As a result, merger or acquisition discussions and, in some cases, negotiations may take place and future mergers or acquisitions involving cash, debt or equity securities may occur at any time. Historically, acquisitions of non-failed financial institutions and other companies involve the payment of a premium over book and market values, and, therefore, some dilution of our book value and net income per common share may occur in connection with any future transaction. Failure to realize the expected revenue increases, cost savings, increases in geographic or product presence and/or other projected benefits from an acquisition could have a material adverse effect on our financial condition and results of operations.

Risks Associated With Our Common Stock

Our ability to declare and pay dividends is limited by law, and we may be unable to pay future dividends.

We are a separate and distinct legal entity from the Bank, and we receive substantially all of our revenue from dividends from the Bank. These dividends are the principal source of funds to pay dividends on our common stock and interest and principal on our debt. Various federal and/or state laws and regulations limit the amount of dividends that the Bank may pay to us. In the event the Bank is unable to pay dividends to us, we may not be able to service our debt, pay our obligations or pay dividends on our common stock. The inability to receive dividends from the Bank could have a material adverse effect on our business, financial condition and results of operations. The information under Note 19, "Restrictions on Cash, Securities, Bank Dividends, Loans or Advances," in the Notes to Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data, in this report provides a detailed discussion about the restrictions governing the Bank's ability to transfer funds to us.

The trading volume in our common stock is less than that of other bank holding companies.

Although our common stock is listed for trading on The NASDAQ Global Select Market, the average daily trading volume in our common stock is generally less than that of many of our competitors and other bank holding companies that are publicly-traded companies. For the 60 days ended February 17, 2023, the average daily trading volume for Renasant common stock was 215,713 shares per day. A public trading market having the desired characteristics of depth, liquidity and orderliness depends on the presence in the marketplace of willing buyers and sellers of our common stock at any given time. This presence depends on the individual decisions of investors and general economic and market conditions over which we have no control. Significant sales of our common stock, or the expectation of these sales, could cause volatility in the price of our common stock.

Holders of our junior subordinated debentures have rights that are senior to those of our common shareholders.

We have supported a portion of our growth through the issuance of trust preferred securities from special purpose trusts and accompanying junior subordinated debentures. Also, in connection with our acquisitions of other financial institutions, we have assumed junior subordinated debentures. Payments of the principal and interest on the trust preferred securities of these trusts are conditionally guaranteed by us. Further, the junior subordinated debentures we issued to the trusts are senior to our shares of common stock. As a result, we must make payments on the junior subordinated debentures before any dividends can be paid on our common stock and, in the event of our bankruptcy, dissolution or liquidation, the holders of the junior subordinated debentures must be satisfied before any distributions can be made on our common stock (such dividend restrictions do not apply to our outstanding subordinated notes). We have the right to defer distributions on our junior subordinated debentures (and the related trust preferred securities) for up to five years, during which time no dividends may be paid on our common stock.

An investment in our common stock is not an insured deposit.

Our common stock is not a bank deposit and, therefore, is not insured against loss by the FDIC, any deposit insurance fund or by any other public or private entity. Investment in our common stock is inherently risky for the reasons described in this "Risk Factors" section and elsewhere in this Annual Report on Form 10-K and is subject to the same market forces that affect the price of common stock in any company. As a result, an investor may lose some or all of its investment in our common stock.

Our Articles of Incorporation and Bylaws, as well as certain banking laws, could decrease our chances of being acquired even if our acquisition is in our shareholders' best interests.

Provisions of our Articles of Incorporation and Bylaws and federal banking laws, including regulatory approval requirements, could make it more difficult for a third party to acquire us, even if doing so would be perceived to be beneficial to our shareholders. The combination of these provisions impedes a non-negotiated merger or other business combination, which, in turn, could adversely affect the market price of our common stock.

Our issuance of preferred stock could adversely affect holders of our common stock and discourage a takeover.

Our shareholders authorized the Board of Directors to issue up to 5,000,000 shares of preferred stock without any further action on the part of our shareholders. Our Board of Directors also has the power, without shareholder approval, to set the terms of any series of preferred stock that may be issued, including voting rights, dividend rights, preferences over our common stock with respect to dividends or in the event of a dissolution, liquidation or winding up and other terms. In the event that we issue preferred stock in the future that has preference over our common stock with respect to payment of dividends or upon our liquidation, dissolution or winding up, or if we issue preferred stock with voting rights that dilute the voting power of our common stock, the rights of the holders of our common stock or the market price of our common stock could be adversely affected. In addition, the ability of our Board of Directors to issue shares of preferred stock without any action on the part of our shareholders may impede a takeover of us and prevent a transaction perceived to be favorable to our shareholders.

Shares eligible for future sale could have a dilutive effect.

Shares of our common stock eligible for future sale, including those that may be issued in any other private or public offering of our common stock for cash or as incentives under equity incentive plans, could have a dilutive effect on the market for our common stock and could adversely affect market prices. As of February 17, 2023, there were 150,000,000 shares of our common stock authorized, of which 56,018,496 shares were outstanding.

ITEM 1B. UNRESOLVED STAFF COMMENTS

None

ITEM 2. PROPERTIES

The principal executive offices of the Company are located at 209 Troy Street, Tupelo, Mississippi. Various departments occupy each floor of the five-story building.

As of December 31, 2022, Renasant operated 146 full-service branches, 11 limited-service branches, 167 ATMs and 40 Interactive Teller Machines (ITMs). Our Community Banks and Wealth Management segments operate out of all of these branches.

The Bank also operates 20 locations used exclusively for mortgage banking and seven locations used exclusively for loan production. The Wealth Management segment operates two locations used exclusively for investment services.

Renasant Insurance, a wholly-owned subsidiary of the Bank, operates out of eight stand-alone offices throughout Mississippi.

Republic Business Credit, a wholly-owned subsidiary of the Bank, operates out of four stand-alone offices in California, Illinois, Louisiana and Texas.

We own or lease our facilities and believe all of our properties are in good condition to meet our business needs. None of our properties are subject to any material encumbrances.

ITEM 3. LEGAL PROCEEDINGS

There are no material pending legal proceedings to which the Company, the Bank, or any of its subsidiaries are a party or to which any of their property is subject, and no such legal proceedings were terminated in the fourth quarter of 2022.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Market Information and Holders

The Company's common stock trades on The NASDAQ Global Select Market ("NASDAQ") under the ticker symbol "RNST." On February 17, 2023, the Company had approximately 4,150 shareholders of record and the closing sales price of the Company's common stock was \$37.38.

Please refer to Item 12, Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters, for a discussion of the securities authorized for issuance under the Company's equity compensation plans.

Issuer Purchases of Equity Securities

| | Total Number of Shares Purchased | Average Price per Share | Total Number of Shares Purchased as Part of Publicly Announced Share Repurchase Plans ⁽¹⁾ | Maximum Number of Shares or Approximate Dollar Value of Shares That May Yet Be Purchased Under Share Repurchase Plans ⁽¹⁾⁽²⁾ |
|---------------------------------------|-------------------------------------|----------------------------|---|---|
| October 1, 2022 to October 31, 2022 | _ | \$ — | _ | \$ 50,000 |
| November 1, 2022 to November 30, 2022 | _ | _ | _ | 100,000 |
| December 1, 2022 to December 31, 2022 | <u> </u> | | | 100,000 |
| Total | | \$ | | |

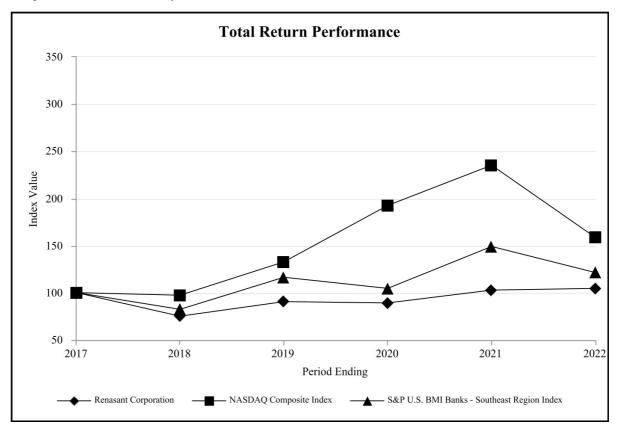
- (1) The Company announced a \$50.0 million stock repurchase program in October 2021. This plan expired in October 2022, and no shares were repurchased under this plan in the fourth quarter of 2022 prior to its expiration. The Company announced a \$100.0 million stock repurchase program in October 2022 under which the Company is authorized to repurchase outstanding shares of its common stock either in open market purchases or privately-negotiated transactions. This plan will remain in effect for one year or, if earlier, the repurchase of the entire amount of common stock authorized to be repurchased. No shares were repurchased during the fourth quarter of 2022 under this plan.
- (2) Dollars in thousands.

Unregistered Sales of Equity Securities

The Company did not sell any unregistered equity securities during 2022.

Stock Performance Graph

The following performance graph, obtained from S&P Global Market Intelligence, compares the performance of our common stock to the NASDAQ Composite Index and to the S&P U.S. BMI Banks - Southeast Region Index, which is a peer group of regional bank holding companies (including the Company), for the measurement period. The performance graph assumes that the value of the investment in our common stock, the NASDAQ Market Index and the S&P U.S. BMI Banks - Southeast Region Index was \$100 at January 1, 2017, and that all dividends were reinvested.



| | Period Ending December 31, | | | | | | | | |
|---|----------------------------|----|-------|----|--------|----|--------|--------------|--------------|
| | 2017 | | 2018 | | 2019 | | 2020 | 2021 | 2022 |
| Renasant Corporation | \$ 100.00 | \$ | 75.28 | \$ | 90.52 | \$ | 89.06 | \$ 102.67 | \$ 104.42 |
| NASDAQ Composite Index | 100.00 | | 97.16 | | 132.81 | | 192.47 | 235.15 | 158.65 |
| S&P U.S. BMI Banks - Southeast Region Index | 100.00 | | 82.62 | | 116.45 | | 104.41 | 149.13 | 121.30 |

⁽¹⁾ The S&P U.S. BMI Banks - Southeast Region Index, is a peer group of 51 regional bank holding companies, whose common stock is traded either on the New York Stock Exchange, NYSE Amex or NASDAQ, and which are headquartered in Alabama, Arkansas, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia and West Virginia.

There can be no assurance that our common stock performance will continue in the future with the same or similar trends depicted in the performance graph above. We will not make or endorse any predictions as to future stock performance. The information provided under the heading "Stock Performance Graph" shall not be deemed to be "soliciting material" or to be "filed" with the SEC or subject to its proxy regulations or to the liabilities of Section 18 of the Securities Exchange Act of 1934, as amended, other than as provided in Item 201 of Regulation S-K. The information provided in this section shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended.

ITEM 6. [RESERVED]

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In Thousands, Except Share Data)

The following discussion and analysis of our financial condition as of December 31, 2022 and 2021 and results of operations for each of the years then ended should be read together with the cautionary language regarding forward-looking statements at the beginning of this Annual Report on Form 10-K and the consolidated financial statements and related notes included under Part II, Item 8, Financial Statements and Supplementary Data, of this Annual Report on Form 10-K, as well as Part II, Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, of our Annual Report on Form 10-K for the year ended December 31, 2021, filed with the SEC on February 25, 2022, which provides a discussion of 2020 items and year-to-year comparisons between 2021 and 2020 that are not included in this Annual Report on Form 10-K.

Performance Overview

Net income was \$166,068 for 2022 compared to \$175,892 for 2021. Basic and diluted earnings per share ("EPS") were \$2.97 and \$2.95, respectively, for 2022 compared to \$3.13 and \$3.12, respectively, for 2021. At December 31, 2022, total assets increased to \$16,988,176 from \$16,810,311 at December 31, 2021. The changes in our financial condition and results of operations from 2021 to 2022 were driven by a number of factors, the most prominent of which are highlighted below:

Financial Highlights

- Net interest income increased \$57,297 to \$481,298 for 2022 as compared to \$424,001 for 2021. The increase from 2021 to 2022 was due to the continued increase in loan yields due to the current rate environment, as well as changes in the mix of earning assets during the year, partially offset by an increase in our cost of funds. The Company has continued to focus on both growing noninterest-bearing deposits and offering competitive interest rates on interest-bearing deposits.
- Net charge-offs as a percentage of average loans were 0.04% and 0.10% in 2022 and 2021, respectively. The Company recorded a provision for credit losses on loans of \$23,788 in 2022 as compared to a recovery of provision for credit losses of \$1,700 in 2021. The increase year over year is reflective of loan growth and acquisitions.
- Noninterest income was \$149,253 for 2022 compared to \$226,984 for 2021. The decrease in noninterest income is primarily attributable to decreased mortgage production during the year.
- Noninterest expense was \$395,455 and \$429,826 for 2022 and 2021, respectively. The decrease in noninterest expense is primarily attributable to decreases in salaries and employee benefits, which was largely attributable to the decrease in mortgage commissions and incentives as production declined. Data processing expense decreased \$6,826 during 2022 due to the renegotiation of certain contracts. The Company incurred a debt prepayment penalty of \$6,123 during 2021 with no such penalty occurring in 2022.
- Loans, net of unearned income, were \$11,578,304 at December 31, 2022 compared to \$10,020,914 at December 31, 2021, an increase of 15.5%.
- Deposits totaled \$13,486,966 at December 31, 2022 compared to \$13,905,724 at December 31, 2021. The decrease in deposits is due to increased competition as well as a normalization of deposits following government stimulus programs in prior years.

A historical look at key performance indicators is presented below.

| | 2022 | 2 | 2021 | 2020 |
|---|------------|----|----------|------------|
| Diluted EPS | \$ 2.95 | \$ | 3.12 | \$ 1.48 |
| Diluted EPS Growth | (5.45)% | | 110.81 % | (48.61)% |
| Shareholders' equity to assets | 12.57 % | | 13.15 % | 14.29 % |
| Tangible shareholders' equity to tangible assets ⁽¹⁾ | 7.01 % | | 7.86 % | 8.33 % |
| Return on Average Assets | 1.00 % | | 1.11 % | 0.58 % |
| Return on Average Tangible Assets ⁽¹⁾ | 1.09 % | | 1.21 % | 0.66 % |
| Return on Average Shareholders' Equity | 7.60 % | | 7.96 % | 3.96 % |
| Return on Average Tangible Shareholders' Equity ⁽¹⁾ | 13.97 % | | 14.53 % | 7.83 % |

⁽¹⁾ These performance indicators are non-GAAP financial measures. A reconciliation of these financial measures from GAAP to non-GAAP as well as an explanation of why the Company provides these non-GAAP financial measures can be found under the "Non-GAAP Financial Measures" heading at the end of this Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations.

Critical Accounting Policies and Estimates

Our financial statements are prepared using accounting estimates for various accounts. Wherever feasible, we utilize third-party information to provide management with estimates. Although independent third parties are engaged to assist us in the estimation process, management evaluates the results, challenges assumptions and considers other factors that could impact these estimates. We monitor the status of proposed and newly issued accounting standards to evaluate the impact (or potential impact) on our financial condition and results of operations or on the preparation of our financial statements. Our accounting policies, including the impact of newly issued accounting standards, are discussed in detail in Note 1, "Significant Accounting Policies," in the Notes to Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data, in this report. The following discussion supplements the discussion of our significant accounting policies in the financial statements.

Allowance for Credit Losses on Loans

The accounting estimate most important to the presentation of our financial statements relates to the allowance for credit losses and the related provision for credit losses which involves considerable subjective judgment and evaluation by management. The allowance for credit losses is an estimate of expected losses inherent within the Company's loans held for investment portfolio and is maintained at a level believed adequate by management to absorb such expected credit losses, as prescribed by the Financial Accounting Standards Board ("FASB") Accounting Standards Codification Topic ("ASC") 326, "Financial Instruments - Credit Losses" ("ASC 326"; ASC 326 is also referred to herein as "CECL"). Although we consider all reasonably-available information that we believe is relevant to making the assumptions that underlie the Company's determination of the appropriate amount of the allowance for credit losses, future adjustments to the allowance may be necessary if actual economic or other conditions ultimately differ substantially from the assumptions we used in making the evaluation. Additionally, banking regulators periodically review our allowance for credit losses and may require us to recognize adjustments to the allowance based on their judgment of information available to them at the time of their examination. Management evaluates the adequacy of the allowance for credit losses on a quarterly basis. Please refer to the discussion under the heading "Loans and the Allowance for Credit Losses" in Note 1, "Significant Accounting Policies," in the Notes to Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data, in this report for more information regarding the estimates and assumptions, and the uncertainties underlying such estimates and assumptions, involved in the calculation of the allowance for credit losses.

For more information about our loan policies and procedures for addressing credit risk, as well as for a discussion of the changes in the allowance for credit losses in 2021 and 2022, please refer to the disclosures in this Item under the heading "Risk Management – Credit Risk and Allowance for Credit Losses."

Business Combinations, Accounting for Purchased Loans

The Company accounts for its acquisitions under ASC 805, "Business Combinations," which requires the use of the acquisition method of accounting. For more information about the accounting for acquisitions, including the estimates and assumptions, and uncertainties underlying such estimates and assumptions, please refer to the information under the heading "Business Combinations, Accounting for Purchased Credit Deteriorated Loans and Related Assets" in Note 1, "Significant Accounting Policies," in the Notes to Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data, in this report.

Additional details about loans acquired in connection with our acquisitions is set forth below under the heading "Risk Management - Credit Risk and Allowance for Credit Losses."

Financial Condition

The following discussion provides details regarding the changes in significant balance sheet accounts at December 31, 2022 compared to December 31, 2021. Total assets were \$16,988,176 at December 31, 2022 compared to \$16,810,311 at December 31, 2021.

Securities

The securities portfolio is used to provide a source for meeting liquidity needs and to supply securities to be used in collateralizing certain deposits and other types of borrowings. The securities portfolio also serves as an outlet to deploy excess liquidity rather than hold such excess funds as cash. The following table shows the carrying value of our securities portfolio by investment type and the percentage of such investment type relative to the entire securities portfolio at December 31:

| | 2022 | | | 2021 | | | |
|--|------|-----------|-------------------|-----------------|-------------------|--|--|
| | | Balance | % of Portfolio | Balance | % of Portfolio | | |
| U.S. Treasury securities | \$ | | <u> </u> | \$ 3,010 | 0.11 % | | |
| Obligations of other U.S. Government agencies and corporations | | 164,660 | 5.76 | | | | |
| Obligations of states and political subdivisions | | 436,788 | 15.28 | 426,751 | 15.23 | | |
| Mortgage backed securities | | 2,122,855 | 74.28 | 2,313,167 | 82.54 | | |
| Other debt securities | | 133,711 | 4.68 | 59,513 | 2.12 | | |
| | \$ | 2,858,014 | 100.00 % | \$ 2,802,441 | 100.00 % | | |
| Allowance for credit losses - held to maturity securities | | (32) | , | (32) | | | |
| Securities, net of allowance for credit losses | \$ | 2,857,982 | | \$ 2,802,409 | | | |

During 2022, primarily in the first half of the year, we deployed a portion of our excess liquidity into the securities portfolio and purchased \$804,899 in investment securities, with mortgage backed securities and collateralized mortgage obligations ("CMOs"), in the aggregate, comprising approximately 62% of such purchases. CMOs are included in the "Mortgage backed securities" line item in the above table. The mortgage backed securities and CMOs held in our investment portfolio are issued by government sponsored entities. Obligations of other U.S. Government agencies and corporations comprised approximately 21% of purchases made in 2022. Obligations of state and political subdivisions comprised approximately 5% of purchases in 2022. Other debt securities in our investment portfolio, consisting of corporate debt securities, issuances from the Small Business Administration ("SBA") and subordinated debt issuances, comprised the remaining 12% of purchases made during the year. We did not sell any securities in 2022. During 2022, proceeds from maturities and calls of securities totaled \$452,955, and such proceeds were primarily reinvested in the securities portfolio or used to fund loan growth.

During 2021, we purchased \$2,160,069 in investment securities, with mortgage backed securities and CMOs, in the aggregate, comprising approximately 93% of such purchases. Obligations of state and political subdivisions made up the remainder of the purchases made in 2021. The carrying value of securities sold during 2021 totaled \$174,285 resulting in a net gain of \$2,170. Proceeds from maturities and calls of securities during 2021 totaled \$460,266, which were primarily reinvested in the securities portfolio.

During the year ended December 31, 2022, the Company transferred, at fair value, \$882,927 of securities from the available for sale portfolio to the held to maturity portfolio. The related net unrealized losses of \$99,675 (after tax losses of \$74,307) remained in accumulated other comprehensive income (loss) and will be amortized over the remaining life of the securities, offsetting the related amortization of discount on the transferred securities. At December 31, 2022, the net unrealized after tax losses remaining to be amortized in accumulated other comprehensive income (loss) was \$68,613. No gains or losses were recognized at the time of transfer.

During 2021, the Company transferred, at fair value, \$366,886 of securities from the available for sale portfolio to the held to maturity portfolio. The related net unrealized after tax gains of \$2,048 remained in accumulated other comprehensive income (loss) and will be amortized over the remaining life of the securities, offsetting the related amortization of discount on the transferred securities. No gains or losses were recognized at the time of transfer.

The allowance for credit losses on held to maturity securities is evaluated on a quarterly basis in accordance with ASC 326. Expected credit losses on debt securities classified as held to maturity are measured on a collective basis by major security type. The estimates of expected credit losses are based on historical default rates, investment grades, current conditions, and reasonable and supportable forecasts about the future. At December 31, 2022 and 2021, the allowance for credit losses on held to maturity securities was \$32.

At December 31, 2022, unrealized losses of \$201,299 were recorded on available for sale investment securities with a carrying value of \$1,515,088. At December 31, 2021, unrealized losses of \$31,024 were recorded on available for sale securities with a carrying value of \$1,925,018. The Company does not intend to sell any of the securities in an unrealized loss position, and it is not more likely than not that the Company will be required to sell any such security prior to the recovery of its amortized cost basis, which may be maturity. Furthermore, even though a number of these securities have been in a continuous unrealized loss position for a period greater than twelve months, the Company is collecting principal and interest payments from the respective issuers as scheduled. As a result, the Company did not record any impairment for the years ended December 31, 2022 and 2021.

The following table sets forth the scheduled maturity distribution and weighted average yield based on the amortized cost of the debt securities in our investment portfolio as of December 31, 2022.

| | Amount | Yield |
|---|-----------------|--------|
| Held to Maturity: | | |
| Obligations of states and political subdivisions | | |
| Maturing within one year | \$ 150 | 3.17 % |
| Maturing after one year through five years | 3,351 | 0.86 % |
| Maturing after five years through ten years | 53,650 | 1.75 % |
| Maturing after ten years | 234,735 | 1.85 % |
| Residential mortgage backed securities not due at a single maturity date: | | |
| Government agency MBS | 483,560 | 3.40 % |
| Government agency CMO | 423,315 | 3.49 % |
| Commercial mortgage backed securities not due at a single maturity date: | | |
| Government agency MBS | 17,006 | 1.79 % |
| Government agency CMO | 45,430 | 2.23 % |
| Other debt securities not due at a single maturity date | 62,875 | 3.27 % |
| Available for Sale: | | |
| Obligations of other U.S. Government agencies and corporations | | |
| Maturing after one year through five years | 170,000 | 3.32 % |
| Obligations of states and political subdivisions | | |
| Maturing within one year or less | 9,393 | 3.26 % |
| Maturing after one year through five years | 32,061 | 3.45 % |
| Maturing after five years through ten years | 37,533 | 3.03 % |
| Maturing after ten years | 75,078 | 2.07 % |
| Other debt securities - corporate debt | | |
| Maturing after one year through five years | 26,751 | 5.13 % |
| Maturing after five years through ten years | 38,016 | 4.26 % |
| Residential mortgage backed securities not due at a single maturity date: | | |
| Government agency MBS | 508,415 | 1.90 % |
| Government agency CMO | 605,033 | 1.48 % |
| Commercial mortgage backed securities not due at a single maturity date: | | |
| Government agency MBS | 11,166 | 2.76 % |
| Government agency CMO | 211,435 | 2.03 % |
| Other debt securities not due at a single maturity date | 10,119 | 4.26 % |
| | \$ 3,059,072 | 1.79 % |

In the table above, weighted average yields on tax-exempt obligations have been computed on a fully tax equivalent basis assuming a federal tax rate of 21% and a state tax rate of 4.45%, which is net of federal tax benefit. These yields were calculated using coupon interest and adjusting for discount accretion and premium amortization, where applicable.

For more information about the Company's securities, see Note 2, "Securities," in the Notes to Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data, in this report.

Loans Held for Sale

Loans held for sale were \$110,105 at December 31, 2022 compared to \$453,533 at December 31, 2021. Mortgage loans to be sold, which made up all of our loans held for sale at each of December 31, 2022 and 2021, are sold either on a "best efforts" basis or under a "mandatory delivery" sales agreement. Under a "best efforts" sales agreement, residential real estate originations are locked in at a contractual rate with third party private investors or directly with government sponsored entities, and the Company is obligated to sell the mortgages to such investors only if the mortgages are closed and funded. The risk we assume is conditioned upon loan underwriting and market conditions in the national mortgage market. Under a "mandatory delivery" sales agreement, the Company commits to deliver a certain principal amount of mortgage loans to an investor at a specified price and delivery date. Penalties are paid to the investor if we fail to satisfy the contract. Gains and losses are realized at the time consideration is received and all other criteria for sales treatment have been met. These loans are typically sold within 30-40 days after the loan is funded. Although loan fees and some interest income are derived from mortgage loans held for sale, the main source of income is gains from the sale of these loans in the secondary market. The decline in loans held for sale year over year is directly attributable to the decreased mortgage production in 2022 when compared to 2021.

Loans

Loans held for investment, which excludes loans held for sale, is the Company's most significant earning asset, comprising 68.16% and 59.61% of total assets at December 31, 2022 and 2021, respectively. This percentage will fluctuate based on a number of factors, including the extent of our loan growth and whether the Company has excess liquidity on its balance sheet. The increase in the ratio of loans held for investment to total earning assets during 2022 is a result of a material increase in the demand for loans.

The tables below set forth the balance of loans outstanding by loan type and the percentage of loans, by category, to total loans at December 31:

| | Decembe | r 31, 2022 | Decemb | December 31, 2021 | | | |
|---|--------------------|------------------------------|----------------|------------------------------|--|--|--|
| | Total Loans | Percentage of Total Loans | Total Loans | Percentage of Total Loans | | | |
| Commercial, financial, agricultural (1) | \$ 1,673,883 | 14.46 % | \$ 1,423,270 | 14.20 % | | | |
| Lease financing, net of unearned discount | 115,013 | 0.99 % | 76,125 | 0.76 % | | | |
| Real estate – construction: | | | | | | | |
| Residential | 355,500 | 3.07 % | 302,275 | 3.02 % | | | |
| Commercial | 974,837 | 8.42 % | 802,621 | 8.01 % | | | |
| Total real estate – construction | 1,330,337 | 11.49 % | 1,104,896 | 11.03 % | | | |
| Real estate – 1-4 family mortgage: | | | | | | | |
| Primary | 2,222,856 | 19.20 % | 1,816,120 | 18.12 % | | | |
| Home equity | 501,906 | 4.33 % | 474,604 | 4.74 % | | | |
| Rental/investment | 334,382 | 2.89 % | 288,474 | 2.88 % | | | |
| Land development | 157,119 | 1.36 % | 145,048 | 1.45 % | | | |
| Total real estate – 1-4 family mortgage | 3,216,263 | 27.78 % | 2,724,246 | 27.19 % | | | |
| Real estate – commercial mortgage: | | | | | | | |
| Owner-occupied | 1,539,296 | 13.29 % | 1,563,351 | 15.60 % | | | |
| Non-owner occupied | 3,452,910 | 29.82 % | 2,856,947 | 28.51 % | | | |
| Land development | 125,857 | 1.09 % | 128,739 | 1.28 % | | | |
| Total real estate – commercial mortgage | 5,118,063 | 44.20 % | 4,549,037 | 45.39 % | | | |
| Installment loans to individuals | 124,745 | 1.08 % | 143,340 | 1.43 % | | | |
| Total loans, net of unearned income | \$ 11,578,304 | 100.00 % | \$ 10,020,914 | 100.00 % | | | |

⁽¹⁾ Includes PPP loans of \$4,832 of \$58,391 as of December 31, 2022 and 2021, respectively.

Loan concentrations exist when there are amounts loaned to a number of borrowers engaged in similar activities that would cause them to be similarly impacted by economic or other conditions. At December 31, 2022 and 2021, there were no concentrations of loans exceeding 10% of total loans other than loans disclosed in the table above.

The following table sets forth loans held for investment, net of unearned income, outstanding at December 31, 2022, which, based on remaining contractually-scheduled repayments of principal, are due in the periods indicated. Loans with balloon payments and longer amortizations are often repriced and extended beyond the initial maturity when credit conditions remain satisfactory. Demand loans, loans having no stated schedule of repayments and no stated maturity, and overdrafts are reported below as due in one year or less. See "Risk Management – Credit Risk and Allowance for Credit Losses" in this Item 7 for information regarding the risk elements applicable to, and a summary of our loan loss experience with respect to, the loans in each of the categories listed below.

| | One Year or Less | | After One Year Through Five Years | | After Five Years Through Fifteen Years | | After Fifteen Years | | Total |
|---|------------------|-----------|---|-----------|--|-----------|------------------------|---------|------------------|
| Commercial, financial, agricultural (1) | \$ | 1,103,371 | \$ | 436,416 | \$ | 133,798 | \$ | 298 | \$ 1,673,883 |
| Lease financing, net of unearned income | | 3,431 | | 68,890 | | 42,692 | | _ | 115,013 |
| Real estate – construction: | | | | | | | | | |
| Residential | | 244,226 | | 11,128 | | 96,033 | | 4,113 | 355,500 |
| Commercial | | 745,602 | | 163,268 | | 63,585 | | 2,382 | 974,837 |
| Total real estate – construction | · · | 989,828 | | 174,396 | | 159,618 | | 6,495 | 1,330,337 |
| Real estate – 1-4 family mortgage: | | | | | | | | | |
| Primary | | 188,936 | | 391,934 | | 1,014,084 | | 627,902 | 2,222,856 |
| Home equity | | 499,824 | | 1,900 | | 73 | | 109 | 501,906 |
| Rental/investment | | 54,727 | | 254,267 | | 25,316 | | 72 | 334,382 |
| Land development | | 127,692 | | 29,066 | | 361 | | _ | 157,119 |
| Total real estate – 1-4 family mortgage | | 871,179 | | 677,167 | | 1,039,834 | | 628,083 | 3,216,263 |
| Real estate – commercial mortgage: | | | | | | | | | |
| Owner-occupied | | 357,205 | | 689,934 | | 466,499 | | 25,658 | 1,539,296 |
| Non-owner occupied | | 1,517,116 | | 1,422,737 | | 512,619 | | 438 | 3,452,910 |
| Land development | | 49,760 | | 75,101 | | 996 | | | 125,857 |
| Total real estate – commercial mortgage | | 1,924,081 | | 2,187,772 | | 980,114 | | 26,096 | 5,118,063 |
| Installment loans to individuals | | 36,595 | | 55,265 | | 31,894 | | 991 | 124,745 |
| Total loans, net of unearned income | \$ | 4,928,485 | \$ | 3,599,906 | \$ | 2,387,950 | \$ | 661,963 | \$ 11,578,304 |

⁽¹⁾ Includes PPP loans of \$4,832 of \$58,391 as of December 31, 2022 and 2021, respectively.

The following table sets forth the fixed and variable rate loans maturing or scheduled to reprice after one year as of December 31, 2022:

| | Interest S | Sensitivity |
|---|---------------|------------------|
| | Fixed Rate | Variable Rate |
| Commercial, financial, agricultural | \$ 447,860 | \$ 122,652 |
| Lease financing, net of unearned income | 111,582 | _ |
| Real estate – construction: | | |
| Residential | 32,061 | 79,213 |
| Commercial | 191,387 | 37,848 |
| Total real estate – construction | 223,448 | 117,061 |
| Real estate – 1-4 family mortgage: | | |
| Primary | 989,355 | 1,044,565 |
| Home equity | 1,879 | 203 |
| Rental/investment | 261,372 | 18,283 |
| Land development | 27,097 | 2,330 |
| Total real estate – 1-4 family mortgage | 1,279,703 | 1,065,381 |
| Real estate – commercial mortgage: | | |
| Owner-occupied | 1,065,435 | 116,656 |
| Non-owner occupied | 1,716,535 | 219,259 |
| Land development | 73,517 | 2,580 |
| Total real estate – commercial mortgage | 2,855,487 | 338,495 |
| Installment loans to individuals | 85,337 | 2,813 |
| Total loans, net of unearned income | \$ 5,003,417 | \$ 1,646,402 |

Deposits

The Company relies on deposits as its major source of funds. Total deposits were \$13,486,966 and \$13,905,724 at December 31, 2022 and 2021, respectively. Noninterest-bearing deposits were \$4,558,756 and \$4,718,124 at December 31, 2022 and 2021, respectively, while interest-bearing deposits were \$8,928,210 and \$9,187,600 at December 31, 2022 and 2021, respectively. Interest-bearing deposits for 2022 included \$233,133 of brokered deposits.

The decrease in noninterest-bearing deposits across the Company's footprint in 2022 was primarily driven by increases in interest-bearing deposit rates. Management continues to focus on growing and maintaining a stable source of funding, specifically noninterest-bearing deposits and other core deposits (that is, deposits excluding brokered deposits and time deposits greater than \$250,000). Noninterest-bearing deposits decreased to 33.80% of total deposits at December 31, 2022, as compared to 33.93% of total deposits at December 31, 2021, due to noninterest-bearing deposits being moved to other types of deposits or financial products bearing higher interest rates. Under certain circumstances, management may elect to acquire non-core deposits (in the form of brokered or time deposits) or public fund deposits (which are deposits of counties, municipalities or other political subdivisions). The source of funds that we select depends on the terms and how those terms assist us in mitigating interest rate risk, maintaining our liquidity position and managing our net interest margin. Accordingly, funds are acquired to meet anticipated funding needs at the rate and with other terms that, in management's view, best address our interest rate risk, liquidity and net interest margin parameters.

Public fund deposits may be readily obtained based on the Company's pricing bid in comparison with competitors. Public fund deposits may fluctuate as competitive and market forces change because these deposits are obtained through a bid process. Although the Company has focused on growing stable sources of deposits to reduce reliance on public fund deposits, it participates in the bidding process for public fund deposits when pricing and other terms make it reasonable given market conditions or when management perceives that other factors, such as the public entity's use of our treasury management or other products and services, make such participation advisable. Our public fund transaction accounts are principally obtained from public universities and municipalities, including school boards and utilities. Public fund deposits at December 31, 2022 were \$1,760,460 compared to \$1,787,414 at December 31, 2021.

Deposits that are in excess of the FDIC insurance limit (or similar state deposit insurance limits) and that are otherwise uninsured were \$4,114,274 and \$4,353,952 at December 31, 2022 and 2021, respectively. The following table shows the maturity of time deposits at December 31, 2022 that are in excess of the FDIC insurance limit (or similar state deposit insurance limits) and that are otherwise uninsured:

| Three Months or Less | \$ 45,201 |
|--------------------------------|---------------|
| Over Three through Six Months | 33,392 |
| Over Six through Twelve Months | 170,924 |
| Over 12 Months | 109,272 |
| Total | \$ 358,789 |

Borrowed Funds

Total borrowings include federal funds purchased, securities sold under agreements to repurchase, advances from the Federal Home Loan Bank ("FHLB"), subordinated notes and junior subordinated debentures and are classified on the Consolidated Balance Sheets as either short-term borrowings or long-term debt. Short-term borrowings have original maturities less than one year and typically include federal funds purchased, securities sold under agreements to repurchase, and short-term FHLB advances. During 2022, we used short-term FHLB borrowings to fund loan growth. The following table presents our short-term borrowings by type at December 31:

| | 2022 | 2021 |
|-------------------------------------|---------------|--------------|
| Security repurchase agreements | \$ 12,232 | \$ 13,947 |
| Short-term borrowings from the FHLB | 700,000 | _ |
| Total short-term borrowings | \$ 712,232 | \$ 13,947 |

At December 31, 2022, long-term debt consists of long-term FHLB advances, our junior subordinated debentures and our subordinated notes. The following table presents our long-term debt by type at December 31:

| | 2022 | 2021 |
|---------------------------------|---------------|---------------|
| Federal Home Loan Bank advances | \$ _ | \$ 417 |
| Junior subordinated debentures | 112,042 | 111,373 |
| Subordinated notes | 316,091 | 359,419 |
| Total long-term debt | \$ 428,133 | \$ 471,209 |

Long-term FHLB borrowings are used to match-fund against large, fixed rate commercial or real estate loans with long-term maturities, which helps mitigate interest rate exposure when rates rise. The Company had \$3,651,678 of availability on unused lines of credit with the FHLB at December 31, 2022 compared to \$4,214,274 at December 31, 2021. The weighted-average interest rates on outstanding advances at December 31, 2022 and 2021 were 4.57% and 1.86%, respectively.

On November 23, 2021, the Company completed the public offering and sale of \$200,000 of its 3.00% fixed-to-floating rate subordinated notes due December 1, 2031. The subordinated notes were sold at par, resulting in net proceeds, after deducting underwriting discounts and offering expenses, of approximately \$197,000. The Company intends to use the net proceeds from this offering for general corporate purposes, which may include providing capital to support the Company's organic growth or growth through strategic acquisitions, repaying indebtedness, financing investments, capital expenditures or for investments in Renasant Bank as regulatory capital.

During October and December 2021, respectively, the Company redeemed at par its \$15,000 6.50% fixed-to-floating rate subordinated notes and redeemed \$30,000 of its aggregate \$60,000 5.00% fixed-to-floating rate subordinated notes, with the remaining \$30,000 of such notes redeemed in the first quarter of 2022.

The Company owns other subordinated notes, the proceeds of which have been used for general corporate purposes similar to those described above. The subordinated notes qualify as Tier 2 capital under the current regulatory guidelines.

The Company owns the outstanding common securities of business trusts that issued corporation-obligated mandatorily redeemable preferred capital securities to third-party investors. The trusts used the proceeds from the issuance of their preferred capital securities and common securities (collectively referred to as "capital securities") to buy floating rate junior subordinated

debentures issued by the Company (or by companies that the Company subsequently acquired). The debentures are the trusts' only assets and interest payments from the debentures finance the distributions paid on the capital securities.

For more information about the terms and conditions of the Company's junior subordinated debentures and subordinated notes, see Note 11, "Long-Term Debt," in the Notes to the Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data, in this report.

Results of Operations

Net Income

Net income for the year ended December 31, 2022 was \$166,068 compared to net income of \$175,892 for the year ended December 31, 2021. Basic earnings per share for the year ended December 31, 2022 was \$2.97 as compared to \$3.13 for the year ended December 31, 2021. Diluted earnings per share for the year ended December 31, 2022 was \$2.95 as compared to \$3.12 for the year ended December 31, 2021.

From time to time, the Company incurs expenses and charges in connection with certain transactions with respect to which management is unable to accurately predict when these expenses or charges will be incurred or, when incurred, the amount of such expenses or charges. The following table presents the impact of these expenses and charges on reported EPS for the dates presented. The "COVID-19 related expenses" line item in the table below primarily consists of (a) employee overtime and employee benefit accruals directly related to the Company's response to both the COVID-19 pandemic itself and federal legislation enacted to address the pandemic, such as the CARES Act, and (b) expenses associated with supplying branches with protective equipment, sanitation supplies (such as floor markings and cautionary signage for branches, face coverings and hand sanitizer) and more frequent and rigorous branch cleaning. The mortgage servicing rights ("MSR") valuation adjustment, gain on the sale of MSRs and swap termination gains are discussed below under the "Noninterest Income" heading, and the debt prepayment penalty, restructuring charges and the voluntary reimbursement of certain re-presentment NSF fees are discussed below under the "Noninterest Expense" heading in this Item.

| | Twelve Months Ended December 31, | | | | | | | | | | |
|--|----------------------------------|-----------|-----------------------|------|-------------|------------|--------------------------|--|--|--|--|
| | | 2022 | | 2021 | | | | | | | |
| | Pre-tax | After-tax | Impact to Diluted EPS | | Pre-tax | After-tax | Impact to Diluted EPS | | | | |
| MSR valuation adjustment | \$ _ | \$ — | \$ — | \$ | (13,561) \$ | (10,522) 5 | \$ (0.19) | | | | |
| Gain on sale of MSR | (2,960) | (2,296) | (0.04) | | _ | _ | _ | | | | |
| Swap termination gains | _ | _ | _ | | (4,676) | (3,628) | (0.06) | | | | |
| COVID-19 related expenses | _ | | _ | | 1,511 | 1,172 | 0.02 | | | | |
| Restructuring charges | 732 | 568 | 0.01 | | 368 | 286 | 0.01 | | | | |
| Merger and conversion expenses | 1,787 | 1,386 | 0.02 | | _ | _ | _ | | | | |
| Debt prepayment penalty | _ | _ | _ | | 6,123 | 4,751 | 0.08 | | | | |
| Initial provision for acquisition | 2,820 | 2,187 | 0.04 | | _ | _ | _ | | | | |
| Voluntary reimbursement of certain re-presentment NSF fees | 1,255 | 973 | 0.02 | | _ | _ | _ | | | | |

Note: Balances in the table above are shown to reflect impact to income if removed (i.e. negative balances for income items and positive balances for expense items).

Net Interest Income

Net interest income, the difference between interest earned on assets and the cost of interest-bearing liabilities, is the largest component of our net income, comprising 76.64% of total net revenue in 2022. Total net revenue consists of net interest income on a fully taxable equivalent basis and noninterest income. The primary concerns in managing net interest income are the volume, mix and repricing of assets and liabilities.

Net interest income increased 13.51% to \$481,298 for 2022 compared to \$424,001 in 2021. On a tax equivalent basis, net interest income increased \$58,984 to \$489,704 in 2022 as compared to \$430,720 in 2021. Net interest margin was 3.30% for 2022 as compared to 3.07% for 2021.

The following table sets forth the daily average balance sheet data, including all major categories of interest-earning assets and interest-bearing liabilities, together with the interest earned or interest paid and the average yield or average rate on each such category for the years ended December 31, 2022, 2021 and 2020:

| | | 2022 | | 2021 | | | | | 2020 | | | | | | | |
|--|------------------------|--------------------------------|--------------|-------|----|--------------------|----|--------------------------------|------|----------------|----|--------------------|----|--------------------------------|----------------|--------|
| | Average Balance | Interest Income/ Expense | Yield Rat | | | Average Balance | | Interest Income/ Expense | | Yield/ Rate | | Average Balance | | Interest Income/ Expense | Yield/ Rate | |
| Assets | | | | | | | | | | | | | | | | |
| Interest-earning assets: | | | | | | | | | | | | | | | | |
| Loans held for investment ⁽¹⁾ | \$ 10,677,995 | \$ 476,746 | 4. | 46 % | \$ | 10,310,070 | \$ | 427,296 | 4 | 1.15 % | \$ | 10,593,556 | \$ | 458,686 | | 4.33 % |
| Loans held for sale | 203,981 | 9,212 | 4. | .52 % | | 454,727 | | 12,632 | | 2.78 % | | 361,391 | | 12,191 | | 3.37 % |
| Securities: | | | | | | | | | | | | | | | | |
| Taxable ⁽²⁾ | 2,654,621 | 44,750 | | .69 % | | 1,691,531 | | 24,370 | | .44 % | | 1,021,999 | | 24,102 | | 2.36 % |
| Tax-exempt | 446,895 | 10,655 | 2. | .38 % | | 335,399 | | 9,418 | : | 2.81 % | | 259,705 | | 8,848 | | 3.41 % |
| Total securities | 3,101,516 | 55,405 | 1. | .79 % | | 2,026,930 | | 33,788 | | .67 % | | 1,281,704 | | 32,950 | | 2.57 % |
| Interest-bearing balances with banks | 846,768 | 8,853 | 1. | .05 % | | 1,263,364 | | 1,688 | (| 0.13 % | | 385,810 | | 1,190 | | 0.31 % |
| Total interest-earning assets | 14,830,260 | 550,216 | 3. | 71 % | | 14,055,091 | | 475,404 | | 3.38 % | | 12,622,461 | | 505,017 | | 4.00 % |
| Cash and due from banks | 201,419 | | | | | 199,705 | | | | | | 201,815 | | | | |
| Intangible assets | 967,018 | | | | | 966,733 | | | | | | 973,287 | | | | |
| Other assets | 639,155 | | | | | 684,457 | | | | | | 705,886 | | | | |
| Total assets | \$ 16,637,852 | | | | \$ | 15,905,986 | | | | | \$ | 14,503,449 | | | | |
| Liabilities and shareholders' equity | | | | | | | | | | | | | | | | |
| Interest-bearing liabilities: | | | | | | | | | | | | | | | | |
| Deposits: | | | | | | | | | | | | | | | | |
| Interest-bearing demand ⁽³⁾ | \$ 6,420,905 | \$ 25,840 | 0. | 40 % | \$ | 6,177,944 | \$ | 15,308 | (|).25 % | \$ | 5,277,374 | \$ | 23,995 | | 0.45 % |
| Savings deposits | 1,116,013 | 1,023 | 0. | .09 % | | 976,616 | | 698 | (| 0.07 % | | 764,146 | | 758 | | 0.10 % |
| Brokered deposits | 23,634 | 1,047 | 4. | .43 % | | _ | | _ | | % | | _ | | _ | | — % |
| Time deposits | 1,310,398 | 7,298 | 0. | .56 % | | 1,539,763 | | 12,970 | |).84 % | | 1,952,213 | | 29,263 | | 1.50 % |
| Total interest-bearing deposits | 8,870,950 | 35,208 | 0. | 40 % | | 8,694,323 | | 28,976 | (| 0.33 % | | 7,993,733 | | 54,016 | | 0.68 % |
| Borrowed funds | 624,887 | 25,304 | 4. | .05 % | | 470,993 | | 15,708 | | 3.34 % | | 765,769 | | 17,319 | | 2.26 % |
| Total interest-bearing liabilities | 9,495,837 | 60,512 | 0. | .64 % | | 9,165,316 | | 44,684 | |).49 % | | 8,759,502 | | 71,335 | | 0.81 % |
| Noninterest-bearing deposits | 4,760,432 | | | | | 4,310,834 | | | | | | 3,391,619 | | | | |
| Other liabilities | 196,980 | | | | | 220,427 | | | | | | 237,738 | | | | |
| Shareholders' equity | 2,184,603 | | | | | 2,209,409 | | | | | | 2,114,590 | | | | |
| Total liabilities and shareholders' equity | \$ 16,637,852 | | | | \$ | 15,905,986 | | | | | \$ | 14,503,449 | | | | |
| Net interest income/ net interest margin | | \$ 489,704 | 3. | .30 % | | | \$ | 430,720 | : | 3.07 % | | | \$ | 433,682 | | 3.44 % |

Shown net of unearned income

(1) (2) U.S. Government and some U.S. Government Agency securities are tax-exempt in the states in which we operate.

Interest-bearing demand deposits include interest-bearing transactional accounts and money market deposits.

The daily average balances of nonaccruing assets are included in the foregoing table. Interest income and weighted average yields on tax-exempt loans and securities have been computed on a fully tax equivalent basis assuming a federal tax rate of 21% and a state tax rate of 4.45%, which is net of federal tax benefit.

Net interest income and net interest margin are influenced by internal and external factors. Internal factors include balance sheet changes in volume and mix as well as loan and deposit pricing decisions. External factors include changes in market interest rates, competition and the shape of the interest rate yield curve. During 2022, net interest income growth was primarily driven by increasing loan yields and changes in the mix of earning assets due to loan growth. This growth was partially offset by an increase in the cost of interest-bearing deposits and liabilities.

The following table sets forth a summary of the changes in interest earned, on a tax equivalent basis, and interest paid resulting from changes in volume and rates for the Company for the years indicated. Information is provided in each category with respect to changes attributable to (1) changes in volume (changes in volume multiplied by prior yield/rate); (2) changes in yield/rate (changes in yield/rate multiplied by prior volume); and (3) changes in both yield/rate and volume (changes in yield/rate

multiplied by changes in volume). The changes attributable to the combined impact of yield/rate and volume have been allocated on a pro-rata basis using the absolute ratio value of amounts calculated.

| | 2022 Compared to 2021 | | | | | | | 2021 Compared to 2020 | | | | | | |
|--------------------------------------|---------------------------|----|---------|----|---------|----|----------|-----------------------|----------|---|----------|--|--|--|
| | Volume | | Rate | | Net | | Volume | | Rate | | Net | | | |
| Interest income: | | | | | | | | | | | | | | |
| Loans | \$ 15,638 | \$ | 33,812 | \$ | 49,450 | \$ | (17,322) | \$ | (14,068) | 5 | (31,390) | | | |
| Loans held for sale | (9,007) | | 5,587 | | (3,420) | | 2,802 | | (2,361) | | 441 | | | |
| Securities: | | | | | | | | | | | | | | |
| Taxable | 15,693 | | 4,687 | | 20,380 | | 11,853 | | (11,585) | | 268 | | | |
| Tax-exempt | 2,805 | | (1,568) | | 1,237 | | 2,296 | | (1,726) | | 570 | | | |
| Interest-bearing balances with banks | (731) | | 7,896 | | 7,165 | | 1,479 | | (981) | | 498 | | | |
| Total interest-earning assets | 24,398 | | 50,414 | | 74,812 | | 1,108 | | (30,721) | | (29,613) | | | |
| Interest expense: | | | | | | | | | | | | | | |
| Interest-bearing demand deposits | 625 | | 9,907 | | 10,532 | | 3,586 | | (12,273) | | (8,687) | | | |
| Savings deposits | 109 | | 216 | | 325 | | 181 | | (241) | | (60) | | | |
| Brokered deposits | 1,047 | | _ | | 1,047 | | | | | | _ | | | |
| Time deposits | (1,730) | | (3,942) | | (5,672) | | (5,305) | | (10,988) | | (16,293) | | | |
| Borrowed funds | 5,797 | | 3,799 | | 9,596 | | (8,092) | | 6,481 | | (1,611) | | | |
| Total interest-bearing liabilities | 5,848 | | 9,980 | | 15,828 | | (9,630) | | (17,021) | | (26,651) | | | |
| Change in net interest income | \$ 18,550 | \$ | 40,434 | \$ | 58,984 | \$ | 10,738 | \$ | (13,700) | 5 | (2,962) | | | |

The daily average balances of nonaccruing assets are included in the foregoing table. Interest income and weighted average yields on tax-exempt loans and securities have been computed on a fully tax equivalent basis assuming a federal tax rate of 21% and a state tax rate of 4.45%, which is net of federal tax benefit.

Interest income, on a tax equivalent basis, was \$550,216 for 2022 compared to \$475,404 for 2021, an increase of \$74,812. The following table presents the percentage of total average earning assets, by type and yield, for 2022 and 2021:

| | Percentage of | of Total | Yield | |
|---|---------------|----------|--------|--------|
| | 2022 2021 | | 2022 | 2021 |
| Loans held for investment excluding PPP loans | 71.90 % | 70.16 % | 4.46 % | 4.08 % |
| Paycheck Protection Program loans | 0.10 | 3.19 | 4.91 | 5.52 |
| Loans held for sale | 1.38 | 3.24 | 4.52 | 2.78 |
| Securities | 20.91 | 14.42 | 1.79 | 1.67 |
| Interest-bearing balances with banks | 5.71 | 8.99 | 1.05 | 0.13 |
| Total earning assets | 100.00 % | 100.00 % | 3.71 % | 3.38 % |

In 2022, interest income on loans held for investment, on a tax equivalent basis, increased \$49,450 to \$476,746 from \$427,296 in 2021. This increase was primarily due to the Federal Reserve aggressively raising interest rates in 2022 coupled with loan growth of 15.54% from December 31, 2021.

The impact from interest income collected on problem loans and purchase accounting adjustments on purchased loans to total interest income on loans, loan yield and net interest margin is shown in the table below for the periods presented:

| | Tv | Twelve months ended December 31, | | | | | | |
|---|----|----------------------------------|----|--------|--|--|--|--|
| | | 2022 | | 2021 | | | | |
| Net interest income collected on problem loans | \$ | 2,949 | \$ | 4,412 | | | | |
| Accretable yield recognized on purchased loans(1) | | 5,198 | | 10,783 | | | | |
| Total impact to interest income on loans | \$ | 8,147 | \$ | 15,195 | | | | |
| Impact to total loan yield | | 0.08 % | | 0.15 % | | | | |
| Impact to net interest margin | | 0.05 % | | 0.11 % | | | | |

⁽¹⁾ Includes additional interest income recognized in connection with the acceleration of paydowns and payoffs from purchased loans of \$2,274 and \$5,293 for the twelve months ended December 31, 2022 and 2021, respectively, which increased loan yield by 2 basis points and 4 basis points, respectively, for 2022 and 2021.

Interest income on loans held for sale, on a tax equivalent basis, decreased \$3,420 to \$9,212 in 2022 from \$12,632 in 2021. The increase in yields was offset by decreases in volume during 2022.

In 2022, investment income, on a tax equivalent basis, increased \$21,617 to \$55,405 from \$33,788 in 2021. The following table presents the taxable equivalent yield on securities for the periods presented:

| | Twelve months ended December 31, | | | | | | |
|--|----------------------------------|--------|-----------|--|--|--|--|
| | 2022 | | 2021 | | | | |
| Taxable equivalent interest income on securities | \$ 55,405 | \$ | 33,788 | | | | |
| Average securities | \$ 3,101,516 | \$ | 2,026,930 | | | | |
| Taxable equivalent yield on securities | 1.79 % | ,) | 1.67 % | | | | |

The increase in yield on securities during 2022 was due to purchases of higher yielding securities. The increase in yield, coupled with growth in the securities portfolio, during 2022 led to the growth in investment income, on a tax equivalent basis.

Interest expense was \$60,512 in 2022 compared to \$44,684 in 2021. The following table presents, by type, the Company's funding sources, which consist of total average deposits and borrowed funds, and the total cost of each funding source for each of the years presented:

| | Percentage | of Total | Cost of F | unds |
|-----------------------------------|------------|----------|-----------|--------|
| | 2022 2021 | | 2022 | 2021 |
| Noninterest-bearing demand | 33.39 % | 32.00 % | <u> </u> | — % |
| Interest-bearing demand | 45.04 | 45.84 | 0.40 | 0.25 |
| Savings | 7.83 | 7.25 | 0.09 | 0.07 |
| Brokered deposits | 0.17 | _ | 4.43 | _ |
| Time deposits | 9.19 | 11.42 | 0.56 | 0.84 |
| Borrowed funds | 4.38 | 3.49 | 4.05 | 3.34 |
| Total deposits and borrowed funds | 100.00 % | 100.00 % | 0.42 % | 0.33 % |

Interest expense on deposits was \$35,208 and \$28,976 for 2022 and 2021, respectively. The cost of total deposits was 0.26% and 0.22% for the years ending December 31, 2022 and 2021, respectively. The cost of interest-bearing deposits was 0.40% and 0.33% for the same respective periods. The increase in both deposit expense and cost is attributable to the Company's efforts to offer competitive deposit rates in the rising interest rate environment. During 2022, the Company continued its efforts to grow noninterest-bearing deposits. Low cost deposits continue to be the preferred choice of funding; however, the Company may rely on brokered deposits or wholesale borrowings when advantageous.

Interest expense on total borrowings was \$25,304 and \$15,708 for the years ending December 31, 2022 and 2021, respectively, while the cost of total borrowings was 4.05% and 3.34% for the years ended December 31, 2022 and 2021, respectively. The increase in interest expense is a result of higher average borrowings and rates driven by an increase in short-term FHLB borrowings in the latter part of 2022. The Company issued \$200,000 of its 3.00% fixed-to-floating rate subordinated notes during 2021 and redeemed certain tranches of subordinated notes in the third quarter of 2021 and first quarter of 2022.

A more detailed discussion of the cost of our funding sources is set forth below under the heading "Liquidity and Capital Resources" in this item. For more information about our outstanding subordinated notes and junior subordinated debentures, see Note 11, "Long-Term Debt," in the Notes to Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data, in this report.

Noninterest Income

Noninterest Income to Average Assets (Excludes securities gains/losses)

| 2022 | 2021 |
|-------|-------|
| 0.90% | 1.43% |

Total noninterest income includes fees generated from deposit services and other fees and commissions, income from our insurance, wealth management and mortgage banking operations, realized gains on the sale of securities and all other noninterest income. Our focus is to develop and enhance our products that generate noninterest income in order to diversify our

revenue sources. Noninterest income as a percentage of total net revenue was 23.36% and 34.51% for 2022 and 2021, respectively. Noninterest income was \$149,253 for the year ended December 31, 2022, a decrease of \$77,731, or 34.25%, as compared to \$226,984 for 2021. The decrease during the year was driven by lower mortgage banking production, which is discussed below.

Service charges on deposit accounts include maintenance fees on accounts, per item charges, account enhancement charges for additional packaged benefits and overdraft fees. Service charges on deposit accounts were \$39,957 and \$36,569 for the twelve months ended December 31, 2022 and 2021, respectively. Overdraft fees, the largest component of service charges on deposits, increased to \$21,575 for the twelve months ended December 31, 2022 compared to \$19,140 for the same period in 2021. The Company completed its plans to eliminate certain overdraft and NSF fees, which will become effective January 1, 2023. These fees totaled approximately \$5,500 and \$4,700 in 2022 and 2021, respectively.

Fees and commissions increased to \$17,268 in 2022 as compared to \$15,732 in 2021. Fees and commissions include fees related to deposit services, such as ATM fees and interchange fees on debit card transactions. Interchange fees on debit card transactions, the largest component of fees and commissions, were \$9,899 for the twelve months ended December 31, 2022 compared to \$10,405 for the same period in 2021.

Through Renasant Insurance, we offer a range of commercial and personal insurance products through major insurance carriers. Income earned on insurance products was \$10,754 and \$9,841 for the years ended December 31, 2022 and 2021, respectively. Contingency income is a bonus received from the insurance underwriters and is based both on commission income and claims experience on our clients' policies during the previous year. Increases and decreases in contingency income are reflective of corresponding increases and decreases in the amount of claims paid by insurance carriers. Contingency income, which is included in the "Other noninterest income" line item on the Consolidated Statements of Income, was \$567 and \$1,063 for 2022 and 2021, respectively.

Our Wealth Management segment has two divisions: Trust and Financial Services. The Trust division operates on a custodial basis which includes administration of benefit plans, as well as accounting and money management for trust accounts. The division manages a number of trust accounts inclusive of personal and corporate benefit accounts, IRAs, and custodial accounts. Fees for managing these accounts are based on changes in market values of the assets under management in the account, with the amount of the fee depending on the type of account. The Financial Services division provides specialized products and services to our customers, which include fixed and variable annuities, mutual funds, and stocks offered through a third party provider. Wealth Management revenue was \$22,339 for 2022 compared to \$20,455 for 2021. The market value of assets under management or administration was \$5,004,329 and \$5,177,984 at December 31, 2022 and 2021, respectively.

Mortgage banking income is derived from the origination and sale of mortgage loans and the servicing of mortgage loans that the Company has sold but retained the right to service. Although loan fees and some interest income are derived from mortgage loans held for sale, the main source of income is gains from the sale of these loans in the secondary market. Originations of mortgage loans to be sold totaled \$1,679,356 in 2022 and \$4,059,927 in 2021. The decrease in mortgage loan originations in 2022 was due to material increases in mortgage interest rates from historically low rates, significantly dampening demand for mortgages nationwide. In 2022, the Company sold a portion of its mortgage servicing rights portfolio with a carrying value of \$15,565 for a pre-tax gain of \$2,960; there were no such sales in 2021. Mortgage banking income was impacted in 2021 by a positive mortgage servicing rights valuation adjustment of \$13,561 with no such valuation adjustment in 2022.

The following table presents the components of mortgage banking income included in noninterest income at December 31:

| | 2022 | | 2021 |
|---|--------|--------|------------|
| Gain on sales of loans, net(1) | \$ 15, | 803 \$ | \$ 82,399 |
| Fees, net | 10, | 371 | 17,161 |
| Mortgage servicing income, net ⁽²⁾ | 9, | 620 | (3,517) |
| MSR valuation adjustment | | | 13,561 |
| Mortgage banking income, net | \$ 35, | 794 \$ | \$ 109,604 |

⁽¹⁾ Gain on sales of loans, net includes pipeline fair value adjustments

During 2021, the Company terminated four interest rate swap contracts with notional amounts of \$25,000 each. These swaps hedged forecasted future FHLB borrowings which were no longer expected to occur at the time of termination. As a result of these terminations, the Company recognized a gain of \$4,676 for the year ended December 31, 2021.

⁽²⁾ Mortgage servicing income, net includes gain on sale of mortgage servicing rights of \$2,960

There were no net gains or losses on sales of securities during 2022. Gains on sales of securities for the twelve months ended 2021 were \$2,170, resulting from the sale of approximately \$174,285 in securities. For more information on securities sold in 2021, see Note 2, "Securities," in the Notes to Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data, in this report.

Bank-owned life insurance ("BOLI") income is derived from changes in the cash surrender value of the bank-owned life insurance policies and can fluctuate upon the collection of life insurance proceeds. BOLI income increased to \$9,267 in 2022 as compared to \$7,366 in 2021. The Company purchased \$80,000 in additional BOLI policies during the first quarter of 2022 accounting for the increase in BOLI income.

In addition to the contingency income described above, other noninterest income includes income from our SBA banking division and other miscellaneous income and can fluctuate based on the claims experience in our Insurance agency, SBA production and recognition of other nonseasonal income items. Other noninterest income was \$13,874 for 2022 compared to \$20,571 for 2021.

Noninterest Expense

| Noninterest Expense to Average Assets | | | |
|---------------------------------------|-------|--|--|
| 2022 2021 | | | |
| 2.38% | 2.70% | | |

Noninterest expense was \$395,455 and \$429,826 for 2022 and 2021, respectively. As mentioned previously, the Company incurred expenses in connection with certain transactions with respect to which management is unable to accurately predict when these expenses will be incurred or, when incurred, the amount of such expenses. The following table presents these expenses for the periods presented:

| | T | Twelve Months Ended December 31, | | | |
|--|----|----------------------------------|-------|--|--|
| | | 2022 | | | |
| COVID-19 related expenses | \$ | <u> </u> | 1,511 | | |
| Restructuring charges | | 732 | 368 | | |
| Merger and conversion related expenses | | 1,787 | _ | | |
| Debt prepayment penalty | | _ | 6,123 | | |
| Voluntary reimbursement of certain re-presentment NSF fees | | 1,255 | _ | | |

Salaries and employee benefits is the largest component of noninterest expense and represented 66.17% and 65.29% of total noninterest expense at December 31, 2022 and 2021, respectively. During 2022, salaries and employee benefits decreased \$18,973, or 6.76%, to \$261,654 as compared to \$280,627 for 2021. The decrease in salaries and employee benefits is primarily due to a decrease in mortgage commissions and incentives, driven by the decrease in mortgage production, offset by increases in the minimum wage we pay our employees that were implemented in May 2022.

Compensation expense recorded in connection with awards of restricted stock, which is included within salaries and employee benefits, was \$10,595 and \$9,415 for 2022 and 2021, respectively. A portion of the restricted stock awards in both years was subject to the satisfaction of performance-based conditions.

Data processing costs decreased \$6,826 to \$14,900 in 2022 from \$21,726 in 2021, driven primarily by the Company's renegotiation of certain vendor contracts. The Company continues to examine new and existing contracts to negotiate favorable terms to offset the increased variable cost components of our data processing costs, such as new accounts and increased transaction volume.

Net occupancy and equipment expense in 2022 was \$44,819, a decrease of \$2,018 from \$46,837 for 2021. The decrease in net occupancy and equipment expense is primarily attributable to the restructuring and non-renewal or termination of certain branch leases.

The Company experienced a net gain of \$453 in other real estate expense for 2022, compared to expenses of \$253 in 2021. Expenses on other real estate owned for 2022 include write downs of \$110 of the carrying value to fair value on certain pieces of property held in other real estate owned compared to write downs of \$306 in 2021. Other real estate owned with a cost basis of \$2,875 was sold during 2022, resulting in a net gain of \$703, compared to other real estate owned with a cost basis of \$6,166 sold during 2021 for a net gain of \$176.

Professional fees include fees for legal and accounting services, such as routine litigation matters, external audit services as well as assistance in complying with newly-enacted and existing banking and governmental regulation. Professional fees were \$11,872 for 2022 as compared to \$11,776 for 2021.

Advertising and public relations expense was \$14,325 for 2022, an increase of \$2,122 compared to \$12,203 for 2021. During 2022, the Company contributed approximately \$1,350 to charitable organizations throughout Mississippi, Georgia and Alabama, for which it received a dollar-for-dollar tax credit, and such contributions are included in our advertising and public relations expense.

Amortization of intangible assets totaled \$5,122 for 2022 compared to \$6,042 for 2021. This amortization relates to finite-lived intangible assets which are being amortized over the useful lives as determined at acquisition. These finite-lived intangible assets have remaining estimated useful lives ranging from approximately one year to ten years.

Communication expenses are those expenses incurred for communication to clients and between employees. Communication expenses were \$7,958 for 2022 as compared to \$8,869 for 2021.

The Company incurred a \$6,123 debt prepayment penalty in 2021 in connection with the prepayment of a \$150,000 long-term FHLB advance.

Other noninterest expense includes the provision for unfunded commitments, business development and travel expenses, other discretionary expenses, loan fees expense and other miscellaneous fees and operating expenses. In 2022, the Company also recognized expense of \$1,255 related to the voluntary reimbursement of certain re-presentment NSF fees previously charged to customers that are expected to be paid in 2023 in light of the FDIC's recent guidance to banks regarding such fees. Other noninterest expense was \$32,739 for 2022 as compared to \$35,002 for 2021. A provision for unfunded commitments of \$83 was recorded for 2022 and a negative provision (recovery) for unfunded commitments of \$500 was recorded in 2021.

Efficiency Ratio

| | Efficiency Ratio | | |
|-------------------------|------------------|--------|--|
| | 2022 | 2021 | |
| Efficiency ratio (GAAP) | 61.89% | 65.35% | |

The efficiency ratio is a measure of productivity in the banking industry. (This ratio is a measure of our ability to turn expenses into revenue. That is, the ratio is designed to reflect the percentage of one dollar which must be expended to generate a dollar of revenue.) The Company calculates this ratio by dividing noninterest expense by the sum of net interest income on a fully tax equivalent basis and noninterest income. We remain committed to aggressively managing our costs within the framework of our business model. Our goal is to improve the efficiency ratio over time from currently reported levels as a result of revenue growth while at the same time controlling noninterest expenses.

Income Taxes

Income tax expense for 2022 and 2021 was \$45,240 and \$46,935, respectively. The effective tax rates for those years were 21.78% and 22.41%, respectively. For additional information regarding the Company's income taxes, please refer to in Note 14, "Income Taxes," in the Notes to Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data, in this report.

Risk Management

The management of risk is an on-going process. Primary risks that are associated with the Company include credit, interest rate and liquidity risk. Credit and interest rate risk are discussed below, while liquidity risk is discussed in the next subsection under the heading "Liquidity and Capital Resources."

Credit Risk and Allowance for Credit Losses on Loans and Unfunded Commitments

Management of Credit Risk. Inherent in any lending activity is credit risk, that is, the risk of loss should a borrower default. Credit risk is monitored and managed on an ongoing basis by a credit administration department, a problem asset resolution committee and the Board of Directors Credit Review Committee. Oversight of the Company's lending operations (including adherence to our policies and procedures governing the loan underwriting and monitoring process), credit quality and loss mitigation are major concerns of credit administration and these committees. The Company's central appraisal review department reviews and approves third-party appraisals obtained by the Company on real estate collateral and monitors loan maturities to ensure updated appraisals are obtained. This department is managed by a State Certified General Real Estate

Appraiser and employs three additional State Certified General Real Estate Appraisers and four real estate evaluators. In addition, we maintain a loan review staff to independently monitor loan quality and lending practices. Loan review personnel monitor and, if necessary, adjust the grades assigned to loans through periodic examination, focusing their review on commercial and real estate loans rather than consumer and small balance consumer mortgage loans, such as 1-4 family mortgage loans.

In compliance with loan policy, the lending staff is given lending limits based on their knowledge and experience. In addition, each lending officer's prior performance is evaluated for credit quality and compliance as a tool for establishing and enhancing lending limits. Before funds are advanced on consumer and commercial loans below certain dollar thresholds, loans are reviewed and scored using centralized underwriting methodologies. Loan quality, or "risk-rating," grades are assigned based upon certain factors, which include the scoring of the loans. This information is used to assist management in monitoring credit quality. Loan requests are reviewed for approval by senior credit officers.

For commercial and commercial real estate secured loans, internal risk-rating grades are assigned by lending, credit administration and loan review personnel, based on an analysis of the financial and collateral strength and other credit attributes underlying each loan. Loan grades range from 10 to 95, with 10 rated loans having the least credit risk. For more information about the Company's loan grades, see the information under the heading "Credit Quality" in Note 3, "Loans," in the Notes to Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data, in this report.

Management's problem asset resolution committee and the Board of Directors' Credit Review Committee monitor loans that are past due or those that have been downgraded and are considered special mention or substandard due to a decline in the collateral value or cash flow of the debtor; the committees then adjust loan grades accordingly. This information is used to assist management in monitoring credit quality. When the ultimate collectability of a loan's principal is in doubt, wholly or partially, the loan is placed on nonaccrual.

After all collection efforts have failed, collateral securing loans may be repossessed and sold or, for loans secured by real estate, foreclosure proceedings initiated. The collateral is sold at public auction for fair market value (based upon recent appraisals described in the above paragraph), with fees associated with the foreclosure being deducted from the sales price. The purchase price is applied to the outstanding loan balance. If the loan balance is greater than the sales proceeds, the deficient balance is sent to the Board of Directors' Credit Review Committee for charge-off approval. These charge-offs reduce the allowance for credit losses on loans. Charge-offs reflect the realization of losses in the portfolio that were recognized previously through the provision for credit losses on loans.

The Company's practice is to charge off estimated losses as soon as such loss is identified and reasonably quantified. Net charge-offs for 2022 were \$7,329, or 0.07% as a percentage of average loans, compared to net charge-offs of \$10,273, or 0.10% as a percentage of average loans, for 2021. The charge-offs in 2022 were fully reserved for in the Company's allowance for credit losses.

Allowance for Credit Losses on Loans; Provision for Credit Losses on Loans. The allowance for credit losses is available to absorb credit losses inherent in the loans held for investment portfolio. Loan losses are charged against the allowance for credit losses when management believes the uncollectability of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance. Management evaluates the adequacy of the allowance on a quarterly basis. For an indepth discussion of our accounting policies and our methodology for determining the appropriate level of the allowance for credit losses, please refer to the information in the "Critical Accounting Policies and Estimates" section above as well as the information under the headings "Loans and the Allowance for Credit Losses" and "Business Combinations, Accounting for Purchased Credit Deteriorated Loans and Related Assets" in Note 1, "Significant Accounting Policies," in the Notes to Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data, in this report.

In addition to its quarterly analysis of the allowance for credit losses, on a regular basis, management and the Board of Directors review loan ratios. These ratios include the allowance for credit losses as a percentage of total loans, net charge-offs as a percentage of average loans, the provision for credit losses as a percentage of average loans, nonperforming loans as a percentage of total loans and the allowance coverage on nonperforming loans. Also, management reviews past due ratios by officer, community bank and the Company as a whole.

The allowance for credit losses on loans was \$192,090 and \$164,171 at December 31, 2022 and 2021, respectively. The following table presents the allocation of the allowance for credit losses on loans and the percentage of each loan category to total loans at December 31 for each of the years presented.

| | 2022 | | 2021 | | .1 | |
|-------------------------------------|------|---------|------------|----|---------|------------|
| | | Balance | % of Total | | Balance | % of Total |
| Commercial, financial, agricultural | \$ | 44,255 | 14.46 % | \$ | 33,922 | 14.20 % |
| Lease financing | | 2,463 | 0.99 % | | 1,486 | 0.76 % |
| Real estate – construction | | 19,114 | 11.49 % | | 16,419 | 11.03 % |
| Real estate – 1-4 family mortgage | | 44,727 | 27.78 % | | 32,356 | 27.19 % |
| Real estate – commercial mortgage | | 71,798 | 44.20 % | | 68,940 | 45.39 % |
| Installment loans to individuals | | 9,733 | 1.08 % | | 11,048 | 1.43 % |
| Total | \$ | 192,090 | 100.00 % | \$ | 164,171 | 100.00 % |

The provision for credit losses on loans charged to operating expense is an amount that, in the judgment of management, is necessary to maintain the allowance for credit losses on loans at a level that is believed to be adequate to meet the inherent risks of losses in our loan portfolio. The Company recorded a provision for credit losses on loans of \$23,788 during 2022, as compared to a negative provision (recovery) for credit losses on loans of \$1,700 during 2021. The Company's allowance for credit loss model considers economic projections, primarily the national unemployment rate and GDP, over a reasonable and supportable period of two years. While credit metrics remained relatively stable, loan growth and acquisitions caused the Company's model to indicate that the aforementioned provision for credit losses on loans was appropriate during 2022.

| Provision for Credit Losses on Loans to Average Loans | | | |
|---|---------|--|--|
| 2022 2021 | | | |
| 0.22% | (0.02)% | | |

The table below reflects the activity in the allowance for credit losses on loans for the years ended December 31:

| | 2022 | 2021 |
|---|---------------|---------------|
| Balance at beginning of year | \$ 164,171 | \$ 176,144 |
| Initial allowance for purchased loans with more than insignificant credit deterioration existing at the date of acquisition | 11,460 | _ |
| Provision for (recovery of) credit losses on loans | 23,788 | (1,700) |
| Charge-offs | | |
| Commercial, financial, agricultural | 5,120 | 7,087 |
| Lease financing | 7 | 13 |
| Real estate – construction | _ | 52 |
| Real estate – 1-4 family mortgage | 757 | 1,164 |
| Real estate – commercial mortgage | 5,134 | 5,184 |
| Installment loans to individuals | 3,167 | 5,374 |
| Total charge-offs | 14,185 | 18,874 |
| Recoveries | | |
| Commercial, financial, agricultural | 2,471 | 1,470 |
| Lease financing | 146 | 49 |
| Real estate – construction | _ | 13 |
| Real estate – 1-4 family mortgage | 821 | 1,498 |
| Real estate – commercial mortgage | 418 | 541 |
| Installment loans to individuals | 3,000 | 5,030 |
| Total recoveries | 6,856 | 8,601 |
| Net charge-offs | 7,329 | 10,273 |
| Balance at end of year | \$ 192,090 | \$ 164,171 |
| | | |
| Provision for (recovery of) credit losses on loans to average loans | 0.22 % | (0.02) % |
| Net charge-offs to average loans | 0.07 | 0.10 |
| Net charge-offs to allowance for credit losses on loans | 3.82 | 6.26 |
| Allowance for credit losses on loans to: | | |
| Total loans | 1.66 % | 1.64 % |
| Nonperforming loans | 337.73 | 323.14 |
| Nonaccrual loans | 339.71 | 332.57 |
| Nonaccrual loans to total loans: | 0.49 | 0.49 |

The table below reflects net charge-offs to daily average loans outstanding, by loan category, during the years ended December 31:

| | | | 2022 | | | 2021 | |
|-------------------------------------|----|-------------------|---------------|--|---------------------|---------------|--|
| | Ne | t Charge- offs | Average Loans | Net Charge-offs to Average Loans | Net Charge- offs | Average Loans | Net Charge-offs to Average Loans |
| Commercial, financial, agricultural | \$ | 2,649 | \$ 1,489,595 | 0.18% | \$ 5,617 | \$ 1,832,453 | 0.31% |
| Lease financing | | (139) | 95,906 | (0.14)% | (36) | 75,988 | (0.05)% |
| Real estate – construction | | _ | 1,149,925 | % | 39 | 1,012,017 | <u> </u> % |
| Real estate – 1-4 family mortgage | | (64) | 3,042,187 | % | (334) | 2,721,765 | (0.01)% |
| Real estate – commercial mortgage | | 4,716 | 4,767,888 | 0.10% | 4,643 | 4,504,093 | 0.10% |
| Installment loans to individuals | | 167 | 132,494 | 0.13% | 344 | 163,754 | 0.21% |
| Total | \$ | 7,329 | \$ 10,677,995 | 0.07% | \$ 10,273 | \$ 10,310,070 | 0.10% |

The following table provides further details of the Company's net charge-offs of loans secured by real estate for the years ended December 31:

| | | 2022 | 2021 |
|---|----------|-------|-------------|
| Real estate – construction: | <u> </u> | | |
| Residential | \$ | _ | \$ 39 |
| Real estate – 1-4 family mortgage: | | | |
| Primary | | 223 | 30 |
| Home equity | | (75) | (79) |
| Rental/investment | | (9) | (193) |
| Land development | | (203) | (92) |
| Total real estate – 1-4 family mortgage | | (64) | (334) |
| Real estate – commercial mortgage: | | | |
| Owner-occupied | | 609 | (89) |
| Non-owner occupied | | 4,276 | 4,733 |
| Land development | | (169) | (1) |
| Total real estate – commercial mortgage | | 4,716 | 4,643 |
| Total net charge-offs of loans secured by real estate | \$ | 4,652 | \$ 4,348 |

Allowance for Credit Losses on Unfunded Commitments; Provision for Credit Losses on Unfunded Commitments. The Company maintains a separate allowance for credit losses on unfunded loan commitments, which is included in the "Other liabilities" line item on the Consolidated Balance Sheets. Management estimates the amount of expected losses on unfunded loan commitments by calculating a likelihood of funding over the contractual period for exposures that are not unconditionally cancellable by the Company and applying the loss factors used in the allowance for credit loss on loans methodology described above to unfunded commitments for each loan type. No credit loss estimate is reported for off-balance-sheet credit exposures that are unconditionally cancellable by the Company. A roll-forward of the allowance for credit losses on unfunded commitments is shown in the table below.

| | 7 | Year Ended December 31, | | |
|--|----|-------------------------|--------|--|
| | | 2022 | 2021 | |
| Allowance for credit losses on unfunded loan commitments: | | | | |
| Beginning balance | \$ | 20,035 \$ | 20,535 | |
| Provision for (recovery of) credit losses on unfunded loan commitments (included in other noninterest expense) | | 83 | (500) | |
| Ending balance | \$ | 20,118 \$ | 20,035 | |

Nonperforming Assets. Nonperforming assets consist of nonperforming loans and other real estate owned. Nonperforming loans are loans on which the accrual of interest has stopped and loans that are contractually 90 days past due on which interest continues to accrue. Generally, the accrual of interest is discontinued when the full collection of principal or interest is in doubt or when the payment of principal or interest has been contractually 90 days past due, unless the obligation is both well secured and in the process of collection. Management, the problem asset resolution committee and our loan review staff closely monitor loans that are considered to be nonperforming.

Other real estate owned consists of properties acquired through foreclosure or acceptance of a deed in lieu of foreclosure. These properties are carried at the lower of cost or fair market value based on appraised value less estimated selling costs. Losses arising at the time of foreclosure of properties are charged against the allowance for credit losses. Reductions in the carrying value subsequent to acquisition are charged to earnings and are included in "Other real estate owned" in the Consolidated Statements of Income.

The following table provides details of the Company's nonperforming assets as of the dates presented.

| | Total |
|---|--------------|
| December 31, 2022 | |
| Nonaccruing loans | \$ 56,545 |
| Accruing loans past due 90 days or more | 331 |
| Total nonperforming loans | 56,876 |
| Other real estate owned | 1,763 |
| Total nonperforming assets | \$ 58,639 |
| Nonperforming loans to total loans | 0.49 % |
| Nonaccruing loans to total loans | 0.49 % |
| Nonperforming assets to total assets | 0.35 % |
| December 31, 2021 | |
| Nonaccruing loans | \$ 49,364 |
| Accruing loans past due 90 days or more | 1,441 |
| Total nonperforming loans | 50,805 |
| Other real estate owned | 2,540 |
| Total nonperforming assets | \$ 53,345 |
| Nonperforming loans to total loans | 0.51 % |
| Nonaccruing loans to total loans | 0.49 % |
| Nonperforming assets to total assets | 0.32 % |

The level of nonperforming loans increased \$6,071 from December 31, 2021, while other real estate owned decreased \$777 during the same period.

The following table presents nonperforming loans by loan category at December 31 for each of the years presented.

| | 2022 | 2021 |
|---|-----------|-----------|
| Commercial, financial, agricultural | \$ 12,543 | \$ 13,131 |
| Lease financing | | 11 |
| Real estate – construction: | | |
| Residential | 77 | _ |
| Commercial | _ | _ |
| Condominiums | <u> </u> | |
| Total real estate – construction | 77 | _ |
| Real estate – 1-4 family mortgage: | | |
| Primary | 30,076 | 19,533 |
| Home equity | 1,909 | 1,719 |
| Rental/investment | 1,014 | 1,595 |
| Land development | 82 | 257 |
| Total real estate – 1-4 family mortgage | 33,081 | 23,104 |
| Real estate – commercial mortgage: | | |
| Owner-occupied | 5,499 | 5,039 |
| Non-owner occupied | 5,342 | 8,535 |
| Land development | 71 | 470 |
| Total real estate – commercial mortgage | 10,912 | 14,044 |
| Installment loans to individuals | 263 | 515 |
| Total nonperforming loans | \$ 56,876 | \$ 50,805 |

Management has evaluated the aforementioned loans and other loans classified as nonperforming and believes that all nonperforming loans have been adequately reserved for in the allowance for credit losses on loans at December 31, 2022. Management also continually monitors past due loans for potential credit quality deterioration. Total loans 30-89 days past due on which interest was still accruing were \$58,703 at December 31, 2022 as compared to \$27,604 at December 31, 2021

Although not classified as nonperforming loans, another category of assets that contribute to our credit risk is restructured loans. Restructured loans are those for which concessions have been granted to the borrower due to a deterioration of the borrower's financial condition and are performing in accordance with the new terms. Such concessions may include reduction in interest rates or deferral of interest or principal payments. In evaluating whether to restructure a loan, management analyzes the long-term financial condition of the borrower, including guarantor and collateral support, to determine whether the proposed concessions will increase the likelihood of repayment of principal and interest. Restructured loans that are not performing in accordance with their restructured terms that are either contractually 90 days past due or placed on nonaccrual status are reported as nonperforming loans.

As shown below, restructured loans totaled \$22,624 at December 31, 2022 compared to \$20,259 at December 31, 2021. At December 31, 2022, loans restructured through interest rate concessions represented 19% of total restructured loans, while loans restructured by a concession in payment terms represented the remainder. The following table provides further details of the Company's restructured loans at December 31 for each of the years presented:

| | 2022 | 2021 | |
|---|-----------|-------|-------|
| Commercial, financial, agricultural | \$ 351 | \$ | 967 |
| Real estate – 1-4 family mortgage: | | | |
| Primary | 10,437 | 11 | ,750 |
| Home equity | 134 | | 298 |
| Rental/investment | 234 | | 350 |
| Land development | 88 | | |
| Total real estate – 1-4 family mortgage | 10,893 | 12 | 2,398 |
| Real estate – commercial mortgage: | | | |
| Owner-occupied | 3,437 | 5 | 5,407 |
| Non-owner occupied | 7,819 | 1 | ,341 |
| Land development | 72 | | 75 |
| Total real estate – commercial mortgage | 11,328 | 6 | 5,823 |
| Installment loans to individuals | 52 | | 71 |
| Total restructured loans | \$ 22,624 | \$ 20 |),259 |

Changes in the Company's restructured loans are set forth in the table below for the periods presented.

| | 2022 | 2021 |
|-----------------------------------|--------------|--------------|
| Balance as of January 1 | \$ 20,259 | \$ 20,448 |
| Additional loans with concessions | 10,332 | 12,639 |
| Reclassified as performing | 5,326 | 366 |
| Reductions due to: | | |
| Reclassified as nonperforming | (7,411) | (4,390) |
| Paid in full | (4,758) | (7,586) |
| Charge-offs | _ | (205) |
| Principal paydowns | (1,124) | (1,013) |
| Balance as of December 31 | \$ 22,624 | \$ 20,259 |

The following table shows the principal amounts of nonperforming and restructured loans as of December 31 of each year presented. All loans where information exists about possible credit problems that would cause us to have serious doubts about the borrower's ability to comply with the current repayment terms of the loan have been reflected in the table below.

| | 2022 | 2021 |
|--|--------------|--------------|
| Nonaccruing loans | \$ 56,545 | \$ 49,364 |
| Accruing loans past due 90 days or more | 331 | 1,441 |
| Total nonperforming loans | 56,876 | 50,805 |
| Restructured loans | 22,624 | 20,259 |
| Total nonperforming and restructured loans | \$ 79,500 | \$ 71,064 |

The following table provides details of the Company's other real estate owned as of December 31 for each of the years presented:

| | 2022 | | 2021 |
|-------------------------------|---------|-------|-------|
| Residential real estate | \$ 69 | 99 \$ | 259 |
| Commercial real estate | | 52 | 761 |
| Residential land development | 24 | 6 | 305 |
| Commercial land development | | 56 | 1,215 |
| Total other real estate owned | \$ 1,70 | \$ | 2,540 |

Changes in the Company's other real estate owned were as follows for the periods presented:

| | 2022 | 2021 |
|---------------------------|-------------|-------------|
| Balance as of January 1 | \$ 2,540 | \$ 5,972 |
| Transfers of loans | 2,207 | 3,180 |
| Impairments | (110) | (306) |
| Dispositions | (2,875) | (6,166) |
| Other | 1 | (140) |
| Balance as of December 31 | \$ 1,763 | \$ 2,540 |

We realized net gains of \$703 and \$176 on dispositions of other real estate owned during 2022 and 2021, respectively.

Interest Rate Risk

Market risk is the risk of loss from adverse changes in market prices and rates. The majority of assets and liabilities of a financial institution are monetary in nature and therefore differ greatly from most commercial and industrial companies that have significant investments in fixed assets and inventories. Our market risk arises primarily from interest rate risk inherent in lending and deposit-taking activities. Management believes a significant impact on the Company's financial results stems from our ability to react to changes in interest rates. A sudden and substantial change in interest rates may adversely impact our earnings because the interest rates borne by assets and liabilities do not change at the same speed, to the same extent or on the same basis.

Because of the impact of interest rate fluctuations on our profitability, the Board of Directors and management actively monitor and manage our interest rate risk exposure. We have an Asset/Liability Committee (the "ALCO") that is authorized by the Board of Directors to monitor our interest rate sensitivity and to make decisions relating to that process. The ALCO's goal is to structure our asset/liability composition to maximize net interest income while managing interest rate risk so as to minimize the adverse impact of changes in interest rates on net interest income and capital. The ALCO uses an asset/liability model as the primary quantitative tool in measuring the amount of interest rate risk associated with changing market rates. The model is used to perform both net interest income forecast simulations for multiple year horizons and economic value of equity ("EVE") analyses, each under various interest rate scenarios, which could impact the results presented in the table below.

Net interest income simulations measure the short and medium-term earnings exposure from changes in market interest rates in a rigorous and explicit fashion. Our current financial position is combined with assumptions regarding future business to calculate net interest income under various hypothetical rate scenarios. EVE measures our long-term earnings exposure from changes in market rates of interest. EVE is defined as the present value of assets minus the present value of liabilities at a point

in time for a given set of market rate assumptions. An increase in EVE due to a specified rate change indicates an improvement in the long-term earnings capacity of the balance sheet assuming that the rate change remains in effect over the life of the current balance sheet.

The following table presents the projected impact of a change in interest rates on (1) static EVE and (2) earnings at risk (that is, net interest income) for the 1-12 and 13-24 month periods commencing January 1, 2023, in each case as compared to the result under rates present in the market on December 31, 2022. The changes in interest rates assume an instantaneous and parallel shift in the yield curve and do not take into account changes in the slope of the yield curve.

| | Percentage Change In: | | | | |
|-------------------------------|-----------------------------|------------------------------|--------------|--|--|
| | Economic Value Equity (EVE) | t Risk (EAR) rest Income) | | | |
| Immediate Change in Rates of: | Static | 1-12 Months | 13-24 Months | | |
| +200 | 2.32% | 7.21% | 9.30% | | |
| +100 | 1.46% | 3.85% | 4.90% | | |
| -100 | (2.92)% | (4.64)% | (6.13)% | | |
| -200 | (9.11)% | (10.58)% | (14.45)% | | |

The rate shock results for the EVE and net interest income simulations for the next 24 months produce an asset sensitive position at December 31, 2022.

The preceding measures assume no change in the size or asset/liability compositions of the balance sheet, and they do not reflect future actions the ALCO may undertake in response to such changes in interest rates.

The scenarios assume instantaneous movements in interest rates in the increments described in the table above. As interest rates are adjusted over a period of time, it is our strategy to proactively change the volume and mix of our balance sheet in order to mitigate our interest rate risk. The computation of the prospective effects of hypothetical interest rate changes requires numerous assumptions including asset prepayment speeds, the impact of competitive factors on our pricing of loans and deposits, how responsive our deposit repricing is to the change in market rates and the expected life of non-maturity deposits. These business assumptions are based upon our experience, business plans and published industry experience. Such assumptions may not necessarily reflect the manner or timing in which cash flows, asset yields and liability costs respond to changes in market rates. Because these assumptions are inherently uncertain, actual results will differ from simulated results.

The Company utilizes derivative financial instruments, including interest rate contracts such as swaps, caps and/or floors, forward commitments, and interest rate lock commitments, as part of its ongoing efforts to mitigate its interest rate risk exposure. For more information about the Company's derivative financial instruments, see the "Off-Balance Sheet Transactions" section below and Note 13, "Derivative Instruments," in the Notes to Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data, in this report.

Liquidity and Capital Resources

Liquidity management is the ability to meet the cash flow requirements of customers who may be either depositors wishing to withdraw funds or borrowers needing assurance that sufficient funds will be available to meet their credit needs.

Core deposits, which are deposits excluding brokered deposits and time deposits greater than \$250,000, are the major source of funds used by the Bank to meet cash flow needs. Maintaining the ability to acquire these funds as needed in a variety of markets is the key to assuring the Bank's liquidity. We may also access the brokered deposit market where rates are favorable to other sources of liquidity. As core deposit balances declined over the second half of 2022, especially in the fourth quarter, we added \$233,133 of brokered deposits. Management continually monitors the Bank's liquidity and non-core dependency ratios to ensure compliance with targets established by the ALCO. At December 31, 2022, the Company remains below limits on brokered deposits and other funding sources established by the ALCO.

Our investment portfolio is another alternative for meeting liquidity needs. These assets generally have readily available markets that offer conversions to cash as needed. Within the next twelve months the securities portfolio is forecasted to generate cash flow through principal payments and maturities equal to 17.29% of the carrying value of the total securities portfolio. Securities within our investment portfolio are also used to secure certain deposit types and short-term borrowings. At December 31, 2022, securities with a carrying value of \$842,601 were pledged to secure government, public, trust, and other deposits and as collateral for short-term borrowings and derivative instruments as compared to \$629,174 at December 31, 2021.

Other sources available for meeting liquidity needs include federal funds purchased, security repurchase agreements and short-term and long-term advances from the FHLB. Interest is charged at the prevailing market rate on these borrowings. Federal funds are short term borrowings, generally overnight borrowings, between financial institutions, while security repurchase agreements represent funds received from customers, generally on an overnight or continuous basis, which are collateralized by investment securities owned or, at times, borrowed and re-hypothecated by the Company. There were no federal funds purchased outstanding at December 31, 2022, and 2021. Security repurchase agreements were \$12,232 at December 31, 2022, as compared to \$13,947 at December 31, 2021. The Company had \$700,000 in short-term borrowings from the FHLB (i.e., advances with original maturities less than one year) at December 31, 2022, and none at December 31, 2021. We increased our short-term FHLB borrowings over the course of 2022 to fund our loan growth due to market pressure on deposit balances and rates. Long-term FHLB borrowings are used to match-fund fixed rate loans in order to minimize interest rate risk and also are used to meet day-to-day liquidity needs, particularly when the cost of such borrowings compares favorably to the rates that we would be required to pay to attract deposits. At December 31, 2022, there were no outstanding long-term advances with the FHLB as compared to \$417 at December 31, 2021. The total amount of the remaining credit available to us from the FHLB at December 31, 2022 was \$3,651,678. We also maintain lines of credit with other commercial banks totaling \$180,000. These are unsecured, uncommitted lines of credit maturing at various times within the next twelve months. There were no amounts outstanding under these lines of credit at December 31, 2022 or 2021.

Finally, we can access the capital markets to meet liquidity needs. The Company maintains a shelf registration statement with the SEC, which allows the Company to raise capital from time to time through the sale of common stock, preferred stock, debt securities, warrants and units, or a combination thereof, subject to market conditions. Specific terms and prices will be determined at the time of any offering under a separate prospectus supplement that the Company will be required to file with the SEC at the time of the specific offering. The proceeds of the sale of securities, if and when offered, will be used as described in any prospectus supplement and could include general corporate purposes, the expansion of the Company's banking, insurance and wealth management operations as well as other business opportunities. In 2021, we accessed the capital markets to generate liquidity in the form of subordinated notes and in prior years we have issued other subordinated notes and assumed subordinated notes as part of acquisitions. For more information about our subordinated notes, see Note 11, "Long-Term Debt" in the Notes to Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data, in this report.

Our strategy in choosing funds is focused on minimizing cost in the context of our balance sheet composition, interest rate risk position and liquidity needs to fund loan growth. Accordingly, management targets growth of non-interest bearing deposits. While we do not control the types of deposit instruments our clients choose, we do influence those choices with the rates and the deposit specials we offer. We constantly monitor our funds position, short- and long-term liquidity needs and evaluate the effect that various funding sources have on our financial position. The following table presents, by type, the Company's funding sources, which consist of total average deposits and borrowed funds, and the total cost of each funding source for each of the years presented:

| | Percentage of | of Total | Cost of Fu | ınds |
|-----------------------------------|---------------|----------|------------|--------|
| | 2022 | 2021 | 2022 | 2021 |
| Noninterest-bearing demand | 33.39 % | 32.00 % | <u> </u> | — % |
| Interest-bearing demand | 45.04 | 45.84 | 0.40 | 0.25 |
| Savings | 7.83 | 7.25 | 0.09 | 0.07 |
| Brokered deposits | 0.17 | _ | 4.43 | _ |
| Time deposits | 9.19 | 11.42 | 0.56 | 0.84 |
| Borrowings | 4.38 | 3.49 | 4.05 | 3.34 |
| Total deposits and borrowed funds | 100.00 % | 100.00 % | 0.42 % | 0.33 % |

Cash and cash equivalents were \$575,992 at December 31, 2022, compared to \$1,877,965 at December 31, 2021. Cash used in investing activities for the year ended December 31, 2022 was \$2,043,657 compared to \$660,003 in 2021. Proceeds from the sale, maturity or call of securities within our investment portfolio were \$452,955 for 2022 compared to \$636,721 for 2021. These proceeds from the investment portfolio were primarily reinvested into interest-earning assets. Purchases of investment securities were \$804,899 for 2022 compared to \$2,160,069 for 2021.

Cash provided by financing activities for the year ended December 31, 2022 was \$167,639 compared to \$1,762,106 for the year ended December 31, 2021. Overall deposits decreased \$418,758 for the year ended December 31, 2022 compared to an increase of \$1,846,643 for 2021.

Restrictions on Bank Dividends, Loans and Advances

The Company's liquidity and capital resources, as well as its ability to pay dividends to our shareholders, are substantially dependent on the ability of the Bank to transfer funds to the Company in the form of dividends, loans and advances. Under Mississippi law, a Mississippi bank may not pay dividends unless its earned surplus is in excess of three times capital stock. A Mississippi bank with earned surplus in excess of three times capital stock may pay a dividend, subject to the approval of the DBCF. In addition, the FDIC has the authority to prohibit the Bank from engaging in business practices that the FDIC considers to be unsafe or unsound, which, depending on the financial condition of the Bank, could include the payment of dividends. Accordingly, the approval of the DBCF is required prior to the Bank paying dividends to the Company, and under certain circumstances the approval of the FDIC may be required.

In addition to the FDIC and DBCF restrictions on dividends payable by the Bank to the Company, the Federal Reserve provided guidance on the criteria that it will use to evaluate the request by a bank holding company to pay dividends in an aggregate amount that will exceed the company's earnings for the period in which the dividends will be paid, which did not apply to the Company in 2022 or 2021. For purposes of this analysis, "dividend" includes not only dividends on preferred and common equity but also dividends on debt underlying trust preferred securities and other Tier 1 capital instruments. The Federal Reserve's criteria evaluates whether the holding company (1) has net income over the past four quarters sufficient to fully fund the proposed dividend (taking into account prior dividends paid during this period), (2) is considering stock repurchases or redemptions in the quarter, (3) does not have a concentration in commercial real estate and (4) is in good supervisory condition, based on its overall condition and its asset quality risk. A holding company not meeting these criteria will require more in-depth consultations with the Federal Reserve.

Federal Reserve regulations also limit the amount the Bank may loan to the Company unless such loans are collateralized by specific obligations. At December 31, 2022, the maximum amount available for transfer from the Bank to the Company in the form of loans was \$178,131. The Company maintains a line of credit collateralized by cash with the Bank totaling \$3,000. There were no amounts outstanding under this line of credit at December 31, 2022.

None of these restrictions had any impact on the Company's ability to meet its cash obligations in 2022, nor does management expect such restrictions to materially impact the Company's ability to meet its currently-anticipated cash obligations.

Contractual Obligations

The following table presents, as of December 31, 2022, significant fixed and determinable contractual obligations to third parties by payment date, that may impact the Company's liquidity position. The Note Reference below refers to the applicable footnote in the Notes to Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data, in this report.

| | | Payments Due In: | | | | | | | | |
|---|-------------------|------------------|-----------------------|----|--------------------------|----|------------------------|----|--------------------|------------------|
| | Note Reference | | Less Than One Year | | One to Three Years | | Three to Five Years | | Over Five Years | Total |
| Lease liabilities ⁽¹⁾ | 23 | \$ | 7,342 | \$ | 11,527 | \$ | 8,914 | \$ | 48,292 | \$ 76,075 |
| Deposits without a stated maturity ⁽²⁾ | 9 | | 11,791,526 | | _ | | _ | | | 11,791,526 |
| Time deposits ⁽²⁾⁽³⁾ | 9 | | 1,236,045 | | 424,265 | | 31,704 | | 3,426 | 1,695,440 |
| Short-term Federal Home Loan Bank advances | 10 | | 700,000 | | _ | | _ | | | 700,000 |
| Other short-term borrowings | 10 | | 12,232 | | _ | | _ | | _ | 12,232 |
| Junior subordinated debentures | 11 | | _ | | _ | | _ | | 112,042 | 112,042 |
| Subordinated notes | 11 | | _ | | _ | | _ | | 316,091 | 316,091 |
| Total contractual obligations | | \$ | 13,747,145 | \$ | 435,792 | \$ | 40,618 | \$ | 479,851 | \$ 14,703,406 |

- (1) Represents the undiscounted cash flows.
- Excludes interest.
- (3) Includes brokered deposits in the amount of \$233,133.

${\it Off-Balance Sheet Commitments}$

The Company enters into loan commitments, standby letters of credit and derivative financial instruments in the normal course of its business. Loan commitments are made to accommodate the financial needs of the Company's customers. Standby letters of credit commit the Company to make payments on behalf of customers when certain specified future events occur. Both arrangements have credit risk essentially the same as that involved in extending loans to customers and are subject to the

Company's normal credit policies. Collateral (e.g., securities, receivables, inventory, equipment, etc.) is obtained based on management's credit assessment of the customer

Loan commitments and standby letters of credit do not necessarily represent future cash requirements of the Company. While the borrower has the ability to draw upon these commitments at any time (assuming the borrower's compliance with the terms of the loan commitment), these commitments often expire without being drawn upon. The Company's unfunded loan commitments and standby letters of credit outstanding at December 31, 2022 and 2021 were as follows:

| | 2022 | 2021 | | |
|---------------------------|-----------------|------|-----------|--|
| Loan commitments | \$ 3,577,614 | \$ | 3,104,940 | |
| Standby letters of credit | 98,357 | | 89,830 | |

The Company closely monitors the amount of remaining future commitments to borrowers in light of prevailing economic conditions and adjusts these commitments as necessary. The Company will continue this process as new commitments are entered into or existing commitments are renewed.

The Company utilizes derivative financial instruments, including interest rate contracts such as swaps, caps, floors and/or collars, as part of its ongoing efforts to mitigate its interest rate risk exposure and to facilitate the needs of its customers. The Company enters into derivative instruments that are not designated as hedging instruments to help its commercial customers manage their exposure to interest rate fluctuations. To mitigate the interest rate risk associated with these customer contracts, the Company enters into an offsetting derivative contract position with other financial institutions. The Company manages its credit risk, or potential risk of default by its commercial customers, through credit limit approval and monitoring procedures. At December 31, 2022, the Company had notional amounts of \$258,646 on interest rate contracts with other financial institutions to mitigate the Company's rate exposure on its corporate customers' contracts.

Additionally, the Company enters into interest rate lock commitments with its customers to mitigate the interest rate risk associated with the commitments to fund fixed-rate residential mortgage loans and also enters into forward commitments to sell residential mortgage loans to secondary market investors.

Finally, the Company enters into forward interest rate swap contracts on its FHLB borrowings and its junior subordinated debentures that are accounted for as cash flow hedges. Under each of these contracts, the Company pays a fixed rate of interest and receives a variable rate of interest based on the three-month or one-month LIBOR plus a predetermined spread. The Company entered into an interest rate swap contract on its subordinated notes that is accounted for as a fair value hedge. Under this contract, the Company pays a variable rate of interest based on the three-month LIBOR plus a predetermined spread and receives a fixed rate of interest.

For more information about the Company's off-balance sheet transactions, see Note 13, "Derivative Instruments" and Note 18, "Commitments, Contingent Liabilities and Financial Instruments with Off-Balance Sheet Risk," in the Notes to Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data, in this report.

Shareholders' Equity and Regulatory Matters

Total shareholders' equity of the Company was \$2,136,016 and \$2,209,853 at December 31, 2022 and 2021, respectively. Book value per share was \$38.18 and \$39.63 at December 31, 2022 and 2021, respectively. The decrease in shareholders' equity was attributable to earnings retention being more than offset by changes in accumulated other comprehensive income and dividends declared.

In October 2022, the Company's Board of Directors approved a stock repurchase program, authorizing the Company to repurchase up to \$100,000 of its outstanding common stock, either in open market purchases or privately-negotiated transactions. The program will remain in effect until the earlier of October 2023 or the repurchase of the entire amount of common stock authorized to be repurchased by the Board of Directors.

The Company has junior subordinated debentures with a carrying value of \$112,042 at December 31, 2022, of which \$108,450 are included in the Company's Tier 1 capital. Federal Reserve guidelines limit the amount of securities that, similar to our junior subordinated debentures, are includable in Tier 1 capital, but these guidelines did not impact the amount of debentures we include in Tier 1 capital. Although our existing junior subordinated debentures are currently unaffected by these Federal Reserve guidelines, on account of changes enacted as part of the Dodd-Frank Act, any new trust preferred securities are not

includable in Tier 1 capital. Further, if we make an acquisition now that we have exceeded \$15,000,000 in assets, we will lose Tier 1 treatment of our junior subordinated debentures.

The Company has subordinated notes with a carrying value of \$316,091 at December 31, 2022, and \$359,419 at December 31, 2021 included in the Company's Tier 2 capital. As previously discussed in the "Financial Condition" section above, in the fourth quarter of 2021, the Company issued \$200,000 of its 3.00% fixed-to-floating rate subordinated notes due December 1, 2031. During October and December 2021, respectively, the Company redeemed at par its \$15,000 6.50% fixed-to-floating rate subordinated notes and redeemed \$30,000 of its aggregate \$60,000 5.00% fixed-to-floating rate subordinated notes, with the remaining \$30,000 of such notes redeemed in the first quarter of 2022.

The Federal Reserve, the FDIC and the Office of the Comptroller of the Currency have issued guidelines governing the levels of capital that bank holding companies and banks must maintain. Those guidelines specify capital tiers, which include the following classifications:

| <u>Capital Tiers</u> | Tier 1 Capital to Average Assets (Leverage) | Common Equity Tier 1 to Risk - Weighted Assets | Tier 1 Capital to Risk - Weighted Assets | Total Capital to Risk - Weighted Assets |
|--------------------------------|---|--|--|---|
| Well capitalized | 5% or above | 6.5% or above | 8% or above | 10% or above |
| Adequately capitalized | 4% or above | 4.5% or above | 6% or above | 8% or above |
| Undercapitalized | Less than 4% | Less than 4.5% | Less than 6% | Less than 8% |
| Significantly undercapitalized | Less than 3% | Less than 3% | Less than 4% | Less than 6% |
| Critically undercapitalized | | Tangible Equity / Total | Assets less than 2% | |

The following table includes the capital ratios and capital amounts for the Company and the Bank for the years presented:

| | Actual | | | Require | m Capital ment to be apitalized | 1 | quately (including the f the Capital tion Buffer) | |
|------------------------------------|-----------|---------|----|-----------|---------------------------------------|----|--|---------|
| | Amount | Ratio | 1 | Amount | Ratio | Aı | mount | Ratio |
| December 31, 2022 | | | | | | | | |
| Renasant Corporation: | | | | | | | | |
| Tier 1 leverage ratio \$ | 1,481,197 | 9.36 % | \$ | 790,853 | 5.00 % | \$ | 632,683 | 4.00 % |
| Common equity tier 1 capital ratio | 1,372,747 | 10.21 % | | 874,093 | 6.50 % | | 941,331 | 7.00 % |
| Tier 1 risk-based capital ratio | 1,481,197 | 11.01 % | | 1,075,807 | 8.00 % | 1 | ,143,045 | 8.50 % |
| Total risk-based capital ratio | 1,968,001 | 14.63 % | | 1,344,758 | 10.00 % | 1 | ,411,996 | 10.50 % |
| Renasant Bank: | | | | | | | | |
| Tier 1 leverage ratio \$ | 1,630,389 | 10.30 % | \$ | 791,299 | 5.00 % | \$ | 633,040 | 4.00 % |
| Common equity tier 1 capital ratio | 1,630,389 | 12.10 % | | 876,066 | 6.50 % | | 943,455 | 7.00 % |
| Tier 1 risk-based capital ratio | 1,630,389 | 12.10 % | | 1,078,235 | 8.00 % | 1 | ,145,624 | 8.50 % |
| Total risk-based capital ratio | 1,781,312 | 13.22 % | | 1,347,794 | 10.00 % | 1 | ,415,183 | 10.50 % |
| December 31, 2021 | | | | | | | | |
| Renasant Corporation: | | | | | | | | |
| Tier 1 leverage ratio \$ | 1,422,077 | 9.15 % | \$ | 777,289 | 5.00 % | \$ | 621,831 | 4.00 % |
| Common equity tier 1 capital ratio | 1,314,295 | 11.18 % | | 763,952 | 6.50 % | | 822,717 | 7.00 % |
| Tier 1 risk-based capital ratio | 1,422,077 | 12.10 % | | 940,248 | 8.00 % | | 999,014 | 8.50 % |
| Total risk-based capital ratio | 1,897,167 | 16.14 % | | 1,175,610 | 10.00 % | 1 | ,234,076 | 10.50 % |
| Renasant Bank: | | | | | | | | |
| Tier 1 leverage ratio \$ | 1,580,904 | 10.18 % | \$ | 776,700 | 5.00 % | \$ | 621,360 | 4.00 % |
| Common equity tier 1 capital ratio | 1,580,904 | 13.46 % | | 763,713 | 6.50 % | | 822,460 | 7.00 % |
| Tier 1 risk-based capital ratio | 1,580,904 | 13.46 % | | 939,954 | 8.00 % | | 998,702 | 8.50 % |
| Total risk-based capital ratio | 1,697,163 | 14.44 % | | 1,174,943 | 10.00 % | 1 | ,233,690 | 10.50 % |

Minimum Capital Requirement to be

As previously disclosed, the Company adopted CECL as of January 1, 2020. The Company has elected to take advantage of transitional relief offered by the Federal Reserve and FDIC to delay for two years the estimated impact of CECL on regulatory capital, followed by a three-year transitional period to phase out the capital benefit provided by the two-year delay.

For a detailed discussion of the capital adequacy guidelines applicable to the Company and the Bank, please refer to the information under the heading "Capital Adequacy Guidelines" in the "Supervision and Regulation-Supervision and Regulation of Renasant Corporation" section and the "Supervision and Regulation-Supervision and Regulation of Renasant Bank" section in Item 1, Business, in this report.

Non-GAAP Financial Measures

In addition to results presented in accordance with GAAP, this document contains certain non-GAAP financial measures, namely, return on average tangible shareholders' equity, return on average tangible assets and the ratio of tangible equity to tangible assets. These non-GAAP financial measures adjust GAAP financial measures to exclude intangible assets. Management uses these non-GAAP financial measures when evaluating capital utilization and adequacy. In addition, the Company believes that these non-GAAP financial measures facilitate the making of period-to-period comparisons and are meaningful indicators of its operating performance, particularly because these measures are widely used by industry analysts for companies with merger and acquisition activities. Also, because intangible assets such as goodwill and the core deposit intangible can vary extensively from company to company and are excluded from the calculation of a financial institution's

regulatory capital, the Company believes that the presentation of this non-GAAP financial information allows readers to more easily compare the Company's results to information provided in other regulatory reports and the results of other companies. The reconciliations from GAAP to non-GAAP for these financial measures are below.

Return on average tangible shareholders' equity and Return on average tangible assets

| | 2022 | | 2021 | 2020 |
|--|------------------|----|------------|------------------|
| Net income (GAAP) | \$ 166,068 | \$ | 175,892 | \$ 83,651 |
| Amortization of intangibles | 5,122 | | 6,042 | 7,121 |
| Tax effect of adjustment noted above (1) | (1,119) | | (1,354) | (1,382) |
| Tangible net income (non-GAAP) | \$ 170,071 | \$ | 180,580 | \$ 89,390 |
| | | | | |
| Average shareholders' equity (GAAP) | \$ 2,184,603 | \$ | 2,209,409 | \$ 2,114,590 |
| Intangibles | 967,018 | | 966,733 | 973,287 |
| Average tangible shareholders' equity (non-GAAP) | \$ 1,217,585 | \$ | 1,242,676 | \$ 1,141,303 |
| | | | | |
| Average total assets (GAAP) | \$ 16,637,852 | \$ | 15,905,986 | \$ 14,503,449 |
| Intangibles | 967,018 | | 966,733 | 973,287 |
| Average tangible assets (non-GAAP) | \$ 15,670,834 | \$ | 14,939,253 | \$ 13,530,162 |
| | | | | |
| Return on (average) shareholders' equity (GAAP) | 7.60 % |) | 7.96 % | 3.96 % |
| Effect of adjustment for intangible assets | 6.37 % |) | 6.57 % | 3.87 % |
| Return on average tangible shareholders' equity (non-GAAP) | 13.97 % |) | 14.53 % | 7.83 % |
| | | | | |
| Return on (average) assets (GAAP) | 1.00 % |) | 1.11 % | 0.58 % |
| Effect of adjustment for intangible assets | 0.09 % |) | 0.10 % | 0.08 % |
| Return on average tangible assets (non-GAAP) | 1.09 % |) | 1.21 % | 0.66 % |

⁽¹⁾ Tax effect is calculated based on the respective periods' effective tax rate.

| Tangible common equity ratio (Tangible snareholders' equity to tangible assets) | | | | | | | | | | |
|---|----|------------|--------|------------|--------|------------|--|--|--|--|
| | | 2022 2021 | | | | 2020 | | | | |
| Shareholders' equity (GAAP) | \$ | 2,136,016 | \$ | 2,209,853 | \$ | 2,132,733 | | | | |
| Intangibles | | 1,015,884 | | 963,781 | | 969,823 | | | | |
| Tangible shareholders' equity (non-GAAP) | \$ | 1,120,132 | \$ | 1,246,072 | \$ | 1,162,910 | | | | |
| Total assets (GAAP) | \$ | 16,988,176 | \$ | 16,810,311 | \$ | 14,929,612 | | | | |
| Intangibles | | 1,015,884 | Φ | 963,781 | Ψ | 969,823 | | | | |
| Tangible assets (non-GAAP) | \$ | 15,972,292 | \$ | 15,846,530 | \$ | 13,959,789 | | | | |
| Tangible Common Equity Ratio | | | | | | | | | | |
| Shareholders' equity to assets (GAAP) | | 12.57 % | , D | 13.15 % | ,) | 14.29 % | | | | |
| Effect of adjustment for intangible assets | | 5.56 % | , D | 5.29 % | Ď | 5.96 % | | | | |
| Tangible shareholders' equity to tangible assets (non-GAAP) | | 7.01 % | Ď | 7.86 % | ,) | 8.33 % | | | | |

None of the non-GAAP financial measures the Company has included in this document is intended to be considered in isolation or as a substitute for any measure prepared in accordance with GAAP. Readers of this Form 10-K should note that, because there are no standard definitions for how to calculate the non-GAAP financial measures that we use as well as the results, the Company's calculations may not be comparable to similarly titled measures presented by other companies. Also, there may be limits in the usefulness of these measures to readers of this document. As a result, the Company encourages readers to consider its consolidated financial statements and footnotes thereto in their entirety and not to rely on any single financial measure.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Please refer to the discussion found under the headings "Risk Management – Interest Rate Risk" and "Liquidity and Capital Resources" in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, in this report for the disclosures required pursuant to this Item 7A.

SEC Form 10-K

A COPY OF THIS ANNUAL REPORT ON FORM 10-K, AS FILED WITH THE SECURITIES AND EXCHANGE COMMISSION, MAY BE OBTAINED WITHOUT CHARGE BY DIRECTING A WRITTEN REQUEST TO: JOHN S. OXFORD, SENIOR VICE PRESIDENT AND CHIEF MARKETING OFFICER, RENASANT BANK, 209 TROY STREET, TUPELO, MISSISSIPPI, 38804-4827.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The Consolidated Financial Statements of the Company meeting the requirements of Regulation S-X are included on the succeeding pages of this Item. All schedules have been omitted because they are not required or are not applicable.

RENASANT CORPORATION AND SUBSIDIARIES

CONSOLIDATED FINANCIAL STATEMENTS

Years Ended December 31, 2022, 2021 and 2020

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Report on Management's Assessment of Internal Control over Financial Reporting

Renasant Corporation (the "Company") is responsible for the preparation, integrity and fair presentation of the consolidated financial statements included in this annual report. The consolidated financial statements and notes included in this annual report have been prepared in conformity with accounting principles generally accepted in the United States and necessarily include some amounts that are based on management's best estimates and judgments.

Management of the Company is responsible for establishing and maintaining effective internal control over financial reporting designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States. The Company's internal control over financial reporting includes those policies and procedures that: (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States of America and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of any unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

The system of internal control over financial reporting as it relates to the financial statements is evaluated for effectiveness by management and tested for reliability through a program of internal audits. Actions are taken to correct potential deficiencies as they are identified. Any system of internal control, no matter how well designed, has inherent limitations, including the possibility that a control can be circumvented or overridden, and misstatements due to error or fraud may occur and not be detected. Also, because of changes in conditions, internal control effectiveness may vary over time. Accordingly, even an effective system of internal control will provide only reasonable assurance with respect to financial statement preparation.

Management, with the participation of the Company's principal executive officer and principal financial officer, conducted an assessment of the effectiveness of the Company's system of internal control over financial reporting as of December 31, 2022, based on criteria for effective internal control over financial reporting described in the "Internal Control - Integrated Framework," (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this assessment, management has concluded that, as of December 31, 2022, the Company's system of internal control over financial reporting is effective and meets the criteria of the "Internal Control – Integrated Framework." HORNE LLP, the Company's independent registered public accounting firm that has audited the Company's financial statements included in this annual report, has issued an attestation report on the Company's internal control over financial reporting which is included herein.

C. Mitchell Waycaster President and Chief Executive Officer

February 24, 2023

James C. Mabry IV
Executive Vice President and
Chief Financial Officer

Report of Independent Registered Public Accounting Firm

To the Shareholders and Board of Directors of Renasant Corporation

Opinion on the Financial Statements

We have audited the accompanying consolidated balance sheets of Renasant Corporation (the "Company") as of December 31, 2022 and 2021, the related consolidated statements of income, comprehensive income, changes in shareholders' equity, and cash flows, for each of the three years in the period ended December 31, 2022, and the related notes to the consolidated financial statements (collectively, referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2022 and 2021, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2022, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (the "PCAOB"), the Company's internal control over financial reporting as of December 31, 2022, based on criteria established in the *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission in 2013, and our report dated February 24, 2023, expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

Basis for Opinion

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

Critical Audit Matter

The critical audit matter communicated below is a matter arising from the current period audit of the financial statements that was communicated to the audit committee and that: (1) relate to accounts or disclosures that are material to the financial statements and (2) involve especially challenging, subjective or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing separate opinions on the critical audit matter or on the accounts or disclosures to which it relates.

Allowance for Credit Losses - Loans

Description of the Matter

As described in Notes 1 and 4 to the financial statements, the Company's allowance for credit losses ("ACL") is a valuation allowance that reflects the Company's best estimate of expected credit losses inherent within the Company's loans held for investment portfolio and is maintained at a level believed adequate by management to absorb credit losses inherent in the entire loan portfolio in accordance with Accounting Standards Codification ASC 326: Financial Instruments – Credit Losses. The ACL is measured over the contractual life of loans held for investment and is estimated using relevant available information relating to past events, current conditions, and reasonable and supportable forecasts, as well as qualitative adjustments. The ACL was \$192,090,000 at December 31, 2022, which consisted of 1) \$185,648,000 of loss allocations on pools of loans that share similar risk characteristics and 2) \$6,442,000 of loss allocations on individual loans that do not share risk characteristics with other loans and the measurement of expected credit losses for such individual loans.

The Company's measurement of expected credit losses of loans on a pool basis when the loans share similar risk characteristics is based off historical data that is adjusted, as necessary, for both internal and external qualitative factors where there are differences in the historical loss data of the Company and current or projected future conditions. Consideration of the relevant qualitative factors are used to bring the ACL to the level management believes is appropriate based on factors that are otherwise unaccounted for in the quantitative process. The ACL also includes reserves for loans evaluated on an individual basis, such as certain loans graded substandard or on nonaccrual. Management applies judgment in the determination of the qualitative factors and reserves assigned on an individual basis to estimate the ACL.

The ACL was identified by us as a critical audit matter because of the extent of auditor judgment applied and significant audit effort to evaluate the significant subjective and complex judgments made by management including the judgment required in evaluating management's determination of the qualitative factors and the reserve assumptions for loans evaluated on an individual basis.

How We Addressed the Matter in Our Audit

The primary audit procedures we performed in response to this critical audit matter included:

- a. Obtained an understanding of the Company's process for establishing the ACL, including determination of the qualitative factors and reserve assumptions for loans evaluated on an individual basis, and evaluated the process utilized by management to challenge the model results and determine the best estimate of the ACL as of the balance sheet date.
- b. Evaluated the design and tested the operating effectiveness of the controls associated with the ACL process, including controls around the reliability and accuracy of data used in the model, management's review and approval of the selected qualitative factors, the reserve assumptions for loans evaluated on an individual basis, the governance of the credit loss methodology, and management's review and approval of the ACL.
- c. Assessed reasonableness of model methodology and key modeling assumptions, as well as the appropriateness of management's qualitative framework, and reserve assumptions for loans evaluated on an individual basis.
- d. Performed specific substantive tests of the model utilized, qualitative factors and the reserve assumptions for loans evaluated on an individual basis. We evaluated if qualitative factors were applied based on a comprehensive framework and compared the adjustments utilized by management to both internal portfolio metrics and external macroeconomic data (as applicable) to support adjustments and evaluate trends in such adjustments. Within our reserve testing for loans evaluated on an individual basis, we evaluated management's assumptions, including collateral valuations. In addition, we evaluated the Company's estimate of the overall ACL giving consideration to the Company's borrowers, loan portfolio, and macroeconomic trends, independently obtained and compared such information to comparable financial institutions and considered whether new or contrary information existed.

/s/ HORNE LLP

We have served as the Company's auditor since 2005.

Memphis, Tennessee February 24, 2023

Report of Independent Registered Public Accounting Firm

To the Shareholders and Board of Directors of Renasant Corporation:

Opinion on the Internal Control Over Financial Reporting

We have audited Renasant Corporation's (the "Company") internal control over financial reporting as of December 31, 2022, based on criteria established in the *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission in 2013. In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2022, based on criteria established in the *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission in 2013.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (the "PCAOB"), the consolidated financial statements of the Company as of December 31, 2022 and our report dated February 24, 2023 expressed an unqualified opinion.

Basis for Opinion

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting in the accompanying Report on Management's Assessment of Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

Definition and Limitations of Internal Control Over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ HORNE LLP Memphis, Tennessee February 24, 2023

Renasant Corporation and Subsidiaries Consolidated Balance Sheets

(In Thousands, Except Share Data)

| | December 31, | | | |
|---|--------------|------------|----|------------|
| | | 2022 | | 2021 |
| Assets | | | | |
| Cash and due from banks | \$ | 193,513 | \$ | 182,710 |
| Interest-bearing balances with banks | | 382,479 | | 1,695,255 |
| Cash and cash equivalents | | 575,992 | | 1,877,965 |
| Securities held to maturity (net of allowance for credit losses of \$32 at both December 31, 2022 and 2021) (fair value of \$1,206,540 and \$415,552, respectively) | | 1,324,040 | | 416,357 |
| Securities available for sale, at fair value | | 1,533,942 | | 2,386,052 |
| Loans held for sale, at fair value | | 110,105 | | 453,533 |
| Loans held for investment, net of unearned income | | 11,578,304 | | 10,020,914 |
| Allowance for credit losses | | (192,090) | | (164,171) |
| Loans, net | | 11,386,214 | | 9,856,743 |
| Premises and equipment, net | | 283,595 | | 293,122 |
| Other real estate owned, net | | 1,763 | | 2,540 |
| Goodwill | | 991,708 | | 939,683 |
| Other intangible assets, net | | 24,176 | | 24,098 |
| Bank-owned life insurance | | 373,808 | | 287,359 |
| Mortgage servicing rights | | 84,448 | | 89,018 |
| Other assets | | 298,385 | | 183,841 |
| Total assets | \$ | 16,988,176 | \$ | 16,810,311 |
| Liabilities and shareholders' equity | | | - | |
| Liabilities | | | | |
| Deposits | | | | |
| Noninterest-bearing | \$ | 4,558,756 | \$ | 4,718,124 |
| Interest-bearing | | 8,928,210 | | 9,187,600 |
| Total deposits | | 13,486,966 | | 13,905,724 |
| Short-term borrowings | | 712,232 | | 13,947 |
| Long-term debt | | 428,133 | | 471,209 |
| Other liabilities | | 224,829 | | 209,578 |
| Total liabilities | | 14,852,160 | | 14,600,458 |
| Shareholders' equity | | | | |
| Preferred stock, \$0.01 par value – 5,000,000 shares authorized; no shares issued and outstanding | | _ | | _ |
| Common stock, \$5.00 par value – 150,000,000 shares authorized; 59,296,725 shares issued; 55,953,104 and 55,756,233 shares outstanding, respectively | | 296,483 | | 296,483 |
| Treasury stock, at cost, 3,343,621 and 3,540,492 shares, respectively | | (111,577) | | (118,027) |
| Additional paid-in capital | | 1,302,422 | | 1,300,192 |
| Retained earnings | | 857,725 | | 741,648 |
| Accumulated other comprehensive loss, net of taxes | | (209,037) | | (10,443) |
| Total shareholders' equity | | 2,136,016 | | 2,209,853 |
| Total liabilities and shareholders' equity | \$ | 16,988,176 | \$ | 16,810,311 |

Renasant Corporation and Subsidiaries Consolidated Statements of Income

(In Thousands, Except Share Data)

| (In Thousands, Except | Siure Duiuj | Ye | ear Ended December 31, | |
|--|-------------|--------|------------------------|------------|
| | 2022 | | 2021 | 2020 |
| Interest income | | | | |
| Loans | \$ 479, | 910 \$ | 435,464 | \$ 466,432 |
| Securities | | | | |
| Taxable | 45, | 523 | 24,732 | 24,224 |
| Tax-exempt | 7, | 524 | 6,800 | 6,287 |
| Other | 8, | 353 | 1,689 | 1,189 |
| Total interest income | 541, | 310 | 468,685 | 498,132 |
| Interest expense | | | | |
| Deposits | 35, | 208 | 28,976 | 54,016 |
| Borrowings | 25, | 304 | 15,708 | 17,319 |
| Total interest expense | 60, | 512 | 44,684 | 71,335 |
| Net interest income | 481, | 298 | 424,001 | 426,797 |
| Provision for (recovery of) credit losses on loans | 23, | 788 | (1,700) | 85,350 |
| Provision for credit losses on held to maturity securities | | _ | 32 | _ |
| Provision for other credit losses | | _ | _ | 1,500 |
| Provision for (recovery of) credit losses | 23, | 788 | (1,668) | 86,850 |
| Net interest income after provision for credit losses | 457, | 510 | 425,669 | 339,947 |
| Noninterest income | | | • | · |
| Service charges on deposit accounts | 39, | 957 | 36,569 | 31,326 |
| Fees and commissions | 17, | 268 | 15,732 | 13,043 |
| Insurance commissions | 10, | 754 | 9,841 | 8,990 |
| Wealth management revenue | 22, | 339 | 20,455 | 16,504 |
| Mortgage banking income | 35, | 794 | 109,604 | 150,499 |
| Swap termination gains | | _ | 4,676 | _ |
| Net gains on sales of securities | | _ | 2,170 | 46 |
| BOLI income | 9, | 267 | 7,366 | 5,627 |
| Other | 13, | 374 | 20,571 | 9,497 |
| Total noninterest income | 149, | 253 | 226,984 | 235,532 |
| Noninterest expense | | | | |
| Salaries and employee benefits | 261, | 654 | 280,627 | 302,388 |
| Data processing | 14, | 900 | 21,726 | 20,685 |
| Net occupancy and equipment | 44, | 319 | 46,837 | 54,080 |
| Other real estate owned | (| 153) | 253 | 2,754 |
| Professional fees | 11, | 372 | 11,776 | 11,293 |
| Advertising and public relations | 14, | 325 | 12,203 | 10,322 |
| Intangible amortization | 5, | 122 | 6,042 | 7,121 |
| Communications | 7, | 958 | 8,869 | 8,866 |
| Merger and conversion related expenses | 1, | 787 | _ | _ |
| Restructuring charges | | 732 | 368 | 7,365 |
| Swap termination charges | | _ | _ | 2,040 |
| Debt prepayment penalty | | _ | 6,123 | 121 |
| Other | 32, | 739 | 35,002 | 44,953 |
| Total noninterest expense | 395, | 155 | 429,826 | 471,988 |
| Income before income taxes | 211, | 308 | 222,827 | 103,491 |
| Income taxes | 45, | 240 | 46,935 | 19,840 |
| Net income | \$ 166, | | | \$ 83,651 |
| Basic earnings per share | | .97 \$ | | \$ 1.49 |
| Diluted earnings per share | \$ 2 | .95 \$ | 3.12 | \$ 1.48 |
| Cash dividends per common share | \$ | .88 \$ | 0.88 | \$ 0.88 |

Renasant Corporation and Subsidiaries Consolidated Statements of Comprehensive Income

(In Thousands)

| | 1, | | | |
|----|-----------|-------------------------|--|--|
| | 2022 | 2021 | | 2020 |
| \$ | 166,068 | \$ 175,892 | \$ | 83,651 |
| | | | | |
| | | | | |
| | (214,351) | (38,371 |) | 20,717 |
| | _ | (1,618 |) | (34) |
| | 3,701 | (54 |) | _ |
| | (210,650) | (40,043 |) | 20,683 |
| | | , . | | |
| | 14,993 | 8,087 | | 688 |
| | | (3,486 |) | 1,521 |
| | 14,993 | 4,601 | | 2,209 |
| | | | | |
| | (3,062) | (264 |) | 797 |
| | | | | 422 |
| | _ | _ | | (362) |
| | 125 | 195 | | 193 |
| | _ | _ | | 362 |
| | (2,937) | (69 |) | 1,412 |
| | (198,594) | (35,511 |) | 24,304 |
| \$ | (32,526) | \$ 140,381 | \$ | 107,955 |
| | \$ | \$ 166,068 (214,351) | 2022 2021 \$ 166,068 \$ 175,892 (214,351) (38,371) — (1,618) 3,701 (54) (210,650) (40,043) 14,993 8,087 — (3,486) 14,993 4,601 (3,062) (264) — — 125 195 — — (2,937) (69) (198,594) (35,511) | \$ 166,068 \$ 175,892 \$ (214,351) (38,371) - (1,618) 3,701 (54) (210,650) (40,043) 14,993 8,087 - (3,486) 14,993 4,601 (3,062) (264) 125 195 (2,937) (69) (198,594) (35,511) |

Renasant Corporation and Subsidiaries Consolidated Statements of Changes in Shareholders' Equity

(In Thousands, Except Share Data)

| _ | Commo | n Sto | ock | | | | | Accumulated Other | | |
|--|------------|-------|---------|----|----------------|------------------------------|----------------------|-------------------|--------------------------------|-----------------|
| | Shares | | Amount | 1 | Treasury Stock | ditional Paid- In Capital | Retained Earnings | | Comprehensive Income (Loss) | Total |
| Balance at January 1, 2020 | 56,855,002 | \$ | 296,483 | \$ | (83,189) | \$ 1,294,276 | \$ 617,355 | \$ | 764 | \$ 2,125,689 |
| Cumulative effect adjustment due to the adoption of ASU 2016-13 | _ | | _ | | _ | _ | (35,099) | | _ | (35,099) |
| Net income | _ | | _ | | _ | _ | 83,651 | | _ | 83,651 |
| Other comprehensive income | _ | | _ | | _ | _ | _ | | 24,304 | 24,304 |
| Comprehensive income | | | | | | | | | | 107,955 |
| Repurchase of shares in connection with stock repurchase program | (818,886) | | _ | | (24,569) | _ | _ | | _ | (24,569) |
| Cash dividends (\$0.88 per share) | _ | | _ | | _ | _ | (50,134) | | _ | (50,134) |
| Issuance of common stock for stock-based compensation awards | 164,371 | | _ | | 6,204 | (7,890) | _ | | _ | (1,686) |
| Stock-based compensation expense | _ | | _ | | _ | 10,577 | _ | | _ | 10,577 |
| Balance at December 31, 2020 | 56,200,487 | \$ | 296,483 | \$ | (101,554) | \$ 1,296,963 | \$ 615,773 | \$ | 25,068 | \$ 2,132,733 |
| Net income | _ | | _ | | _ | _ | 175,892 | | _ | 175,892 |
| Other comprehensive loss | _ | | _ | | _ | _ | _ | | (35,511) | (35,511) |
| Comprehensive income | | | | | | | | | | 140,381 |
| Repurchase of shares in connection with stock repurchase program | (612,107) | | _ | | (21,315) | _ | _ | | _ | (21,315) |
| Cash dividends (\$0.88 per share) | _ | | _ | | _ | _ | (50,017) | | _ | (50,017) |
| Issuance of common stock for stock-based compensation awards | 167,853 | | _ | | 4,842 | (6,845) | _ | | _ | (2,003) |
| Stock-based compensation expense | | | | | _ | 10,074 | | | <u> </u> | 10,074 |
| Balance at December 31, 2021 | 55,756,233 | \$ | 296,483 | \$ | (118,027) | \$ 1,300,192 | \$ 741,648 | \$ | (10,443) | \$ 2,209,853 |
| Net income | _ | | _ | | _ | | 166,068 | | _ | 166,068 |
| Other comprehensive loss | _ | | _ | | _ | _ | _ | | (198,594) | (198,594) |
| Comprehensive loss | | | | | | | | | | (32,526) |
| Cash dividends (\$0.88 per share) | _ | | _ | | _ | _ | (49,991) | | _ | (49,991) |
| Issuance of common stock for stock-based compensation awards | 196,871 | | _ | | 6,450 | (9,275) | _ | | _ | (2,825) |
| Stock-based compensation expense | | | _ | | | 11,505 | _ | | | 11,505 |
| Balance at December 31, 2022 | 55,953,104 | \$ | 296,483 | \$ | (111,577) | \$ 1,302,422 | \$ 857,725 | \$ | (209,037) | \$ 2,136,016 |

Renasant Corporation and Subsidiaries Consolidated Statements of Cash Flows

(In Thousands, Except Share Data)

| (In Thousands, Excep | n share Dataj | Year Ended December 31 | | | | | |
|---|---------------|------------------------|-------------|----|-------------|--|--|
| | 2022 | | 2021 | | 2020 | | |
| Operating activities | | | | | | | |
| Net income | \$ 166,0 | 68 \$ | 175,892 | \$ | 83,651 | | |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | | | | | |
| Provision for (recovery of) credit losses | 23,7 | 88 | (1,668) | | 86,850 | | |
| Depreciation, amortization and accretion | 42,7 | | 47,350 | | 34,633 | | |
| Deferred income tax expense (benefit) | 2,2 | 80 | 11,411 | | (13,662) | | |
| Proceeds from sale of mortgage servicing rights | 18,5 | 25 | _ | | _ | | |
| Gain on sale of mortgage servicing rights | (2,9 | 60) | _ | | _ | | |
| Funding of mortgage loans held for sale | (1,679,3 | 56) | (4,059,927) | | (4,479,421) | | |
| Proceeds from sales of mortgage loans held for sale | 2,043,3 | 60 | 4,116,106 | | 4,530,328 | | |
| Gains on sales of mortgage loans held for sale | (15,8 | 03) | (82,399) | | (150,406) | | |
| Valuation adjustment to mortgage servicing rights | | _ | (13,561) | | 11,726 | | |
| Gains on sales of securities | | _ | (2,170) | | (46) | | |
| Debt prepayment penalty | | _ | 6,123 | | 121 | | |
| (Gains) losses on sales of premises and equipment | (2 | 39) | (840) | | 38 | | |
| Stock-based compensation | 11,5 | 05 | 10,074 | | 10,577 | | |
| Increase in other assets | (29,6 | / | (20,812) | | (59,224) | | |
| (Decrease) increase in other liabilities | (6,1 | 96) | (42,920) | | 27,077 | | |
| Net cash provided by operating activities | 574,0 | 45 | 142,659 | | 82,242 | | |
| Investing activities | | | | | | | |
| Purchases of securities available for sale | (713,0 | 96) | (2,107,934) | | (515,657) | | |
| Proceeds from sales of securities available for sale | | _ | 176,455 | | 44,906 | | |
| Proceeds from call/maturities of securities available for sale | 385,5 | 07 | 458,020 | | 437,981 | | |
| Purchases of securities held to maturity | (91,8 | 03) | (52,135) | | _ | | |
| Proceeds from call/maturities of securities held to maturity | 67,4 | 48 | 2,246 | | _ | | |
| Net (increase) decrease in loans | (1,456,1 | 19) | 910,063 | | (1,233,232) | | |
| Purchases of premises and equipment | (14,8 | 38) | (20,516) | | (28,270) | | |
| Proceeds from sales of premises and equipment | 1,2 | 34 | 9,813 | | _ | | |
| Purchase of bank-owned life insurance | (80,0 | 00) | (50,000) | | _ | | |
| Net change in FHLB stock | (27,8 | | 3,980 | | 18,840 | | |
| Proceeds from sales of other assets | 3,5 | | 6,342 | | 8,438 | | |
| Net cash paid in acquisitions | (120,8 | | _ | | _ | | |
| Other, net | 3,1 | | 3,663 | | 1,446 | | |
| Net cash used in investing activities | (2,043,6 | 57) | (660,003) | | (1,265,548) | | |
| Financing activities | | | | | | | |
| Net (decrease) increase in noninterest-bearing deposits | (159,3 | | 1,033,076 | | 1,133,278 | | |
| Net (decrease) increase in interest-bearing deposits | (259,3 | - / | 813,567 | | 712,781 | | |
| Net increase (decrease) in short-term borrowings | 668,8 | 05 | (7,393) | | (467,872) | | |
| Proceeds from long-term debt | | _ | 197,061 | | 98,266 | | |
| Repayment of long-term debt | (32,4 | | (202,873) | | (171) | | |
| Cash paid for dividends | (49,9 | 91) | (50,017) | | (50,134) | | |
| Repurchase of shares in connection with stock repurchase program | | | (21,315) | | (24,569) | | |
| Net cash provided by financing activities | 167,6 | 39 | 1,762,106 | | 1,401,579 | | |
| Net (decrease) increase in cash and cash equivalents | (1,301,9 | 73) | 1,244,762 | | 218,273 | | |
| Cash and cash equivalents at beginning of year | 1,877,9 | | 633,203 | | 414,930 | | |
| Cash and cash equivalents at end of year | \$ 575,9 | 92 \$ | 1,877,965 | \$ | 633,203 | | |

See Notes to Consolidated Financial Statements.

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Renasant Corporation and Subsidiaries Consolidated Statements of Cash Flows (continued)

Year Ended December 31, 2022 2021 2020 Supplemental disclosures 73,686 Cash paid for interest \$ 54,562 \$ 45,745 \$ Cash paid for income taxes 41,764 50,977 \$ 39,989 Noncash transactions: 8,588 Transfers of loans to other real estate 2,207 \$ 3,180 \$ Financed sales of other real estate owned \$ 577 \$ 148 9,393 Recognition of operating right-of-use assets \$ 3,475 \$ 8,142 \$ Recognition of operating lease liabilities 3,475 9,393 \$ 8,142 \$ \$ Available for sale securities transferred to held to maturity securities 882,927 \$ 366,886 \$

Note 1 – Significant Accounting Policies

(Dollar amounts in thousands)

Nature of Operations: Renasant Corporation (referred to herein as the "Company") owns and operates Renasant Bank ("Renasant Bank" or the "Bank"), Renasant Insurance, Inc., Park Place Capital Corporation and Continental Republic Capital, LLC (doing business as "Republic Business Credit"). Through its subsidiaries, the Company offers a diversified range of financial, wealth management, fiduciary and insurance services to its retail and commercial customers from offices located throughout the Southeast as well as offers factoring and asset-based lending on a nationwide basis.

<u>Use of Estimates</u>: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Consolidation: The accompanying Consolidated Financial Statements and these Notes to Consolidated Financial Statements include the accounts of the Company and its consolidated subsidiaries, all of which are wholly-owned. All intercompany balances and transactions have been eliminated. Certain prior year amounts have been reclassified to conform to the current year presentation. Reclassifications had no effect on prior years' net income or shareholders' equity.

Cash and Cash Equivalents: The Company considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

Securities: Debt securities are classified as held to maturity when purchased if management has the positive intent and ability to hold the securities to maturity. Held to maturity securities are stated at amortized cost. Presently, the Company has no intention of establishing a trading classification. Securities not classified as held to maturity or trading are classified as available for sale. Available for sale securities are stated at fair value, with the unrealized gains and losses, net of tax, reported in accumulated other comprehensive income within shareholders' equity.

The amortized cost of securities, regardless of classification, is adjusted for amortization of premiums and accretion of discounts. Such amortization and accretion is included in interest income from securities, as is dividend income. Realized gains and losses on sales of securities are reflected under the line item "Net gains on sales of securities" on the Consolidated Statements of Income. The cost of securities sold is based on the specific identification method.

The Company evaluates its allowance for credit losses on the held to maturity investment portfolio on a quarterly basis in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification Topic ("ASC") 326, "Financial Instruments - Credit Losses ("ASC 326"; ASC 326 is also referred to as "CECL"). Expected credit losses on debt securities classified as held to maturity are measured on a collective basis by major security type. The estimates of expected credit losses are based on historical default rates, investment grades, current conditions, and reasonable and supportable forecasts about the future. The allowance is increased through provision for credit losses and decreased by charge-offs, net of recoveries of amounts previously charged-off. All of the residential and commercial mortgage-backed securities recorded as held to maturity are issued by U.S. Government agencies and GSEs. These securities are either explicitly or implicitly guaranteed by the U.S. government, are highly rated by major rating agencies and have a long history of no credit losses. The state and political subdivision securities are highly rated by major rating agencies.

The Company also evaluates available for sale investment securities in an unrealized loss position on a quarterly basis. If the Company intends to sell the security or it is more likely than not that it will be required to sell before recovery, the entire unrealized loss is recorded as a loss within noninterest income in the Consolidated Statements of Income with a corresponding adjustment to the amortized cost basis of the security. If the Company does not intend to sell the security and it is not more likely than not that it will be required to sell the security before recovery of its amortized cost basis, the Company evaluates if any of the unrealized loss is related to a potential credit loss. The amount, if any, related to credit loss is recognized in earnings as a provision for credit loss and a corresponding allowance for credit losses is established; each is calculated as the difference between the estimate of discounted future cash flows and the amortized cost basis of the security. A number of qualitative and quantitative factors, including the financial condition of the underlying issuer and current and projected deferrals or defaults, are considered by management in the estimate of the discounted future cash flows. The remaining difference between the fair value and the amortized cost basis of the security is considered the amount related to other market factors and is recognized in other comprehensive income, net of applicable taxes.

Note 1 – Significant Accounting Policies (continued)

Recognition of interest is discontinued on debt securities that are transferred to nonaccrual status. A number of qualitative factors, including the financial condition of the underlying issuer and current and projected deferrals or defaults, are considered by management in the determination of whether the debt security should be transferred to nonaccrual status. The interest on nonaccrual investment securities is accounted for on the cash-basis method until the debt security qualifies for return to accrual status. See Note 2, "Securities," for further details regarding the Company's securities portfolio.

Securities Sold Under Agreements to Repurchase: Securities sold under agreements to repurchase are accounted for as collateralized financing transactions and are recorded at the amounts at which the securities were sold. Securities, generally U.S. government and agency securities, pledged as collateral under these financing arrangements cannot be sold or repledged by the secured party.

Loans Held for Sale: The "Loans held for sale" line item on the Company's Consolidated Balance Sheets consists of residential mortgage loans held for sale. The Company has elected to carry these loans at fair value as permitted under the guidance in ASC 825, "Financial Instruments" ("ASC 825"). Gains and losses are realized at the time consideration is received and all other criteria for sales treatment have been met. These realized and unrealized gains and losses are classified under the line item "Mortgage banking income" on the Consolidated Statements of Income.

<u>Factoring</u>: The Company provides short-term financing to certain clients by operating as a factor. The Company purchases accounts receivable from its clients and then generally collects the receivables directly from the clients' account customers. Cash is advanced to the Company's client to the extent of the advance rate, less any applicable fees, set forth in the individual factoring agreement. The unadvanced portion of the purchased receivables are considered client reserves and may be used to settle payment disputes or collection shortfalls. Upon collection of the receivable and settlement of any client obligation, the client reserves are returned to the client. Factoring receivables, net of client receivables, are reported as "Loans" on the Consolidated Balance Sheets. Factoring fees are reported as interest income on loans while other fees generated from factoring relationships are reported as noninterest income on the Consolidated Statements of Income.

Loans and the Allowance for Credit Losses: Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off generally are reported at their amortized cost or outstanding unpaid principal balances, in either case adjusted for charge-offs, the allowance for credit losses, any deferred fees or costs on originated loans and any purchase discounts or premiums on purchased loans. Renasant Bank defers certain nonrefundable loan origination fees as well as the direct costs of originating or acquiring loans. The deferred fees and costs are then amortized over the term of the note for all loans with payment schedules. Loans with no payment schedule are amortized using the interest method. The amortization of these deferred fees is presented as an adjustment to the yield on loans. Interest income is accrued on the unpaid principal balance.

Loans are considered past due if the required principal and interest payments have not been received as of the date such payments were due. Generally, the recognition of interest on mortgage and commercial and industrial loans is discontinued at the time the loan is 90 days past due unless the credit is well-secured and in process of collection. Consumer and other retail loans are typically charged-off no later than the time the loan is 120 days past due. In all cases, loans are placed on nonaccrual status or charged-off at an earlier date if collection of principal or interest is considered doubtful. Loans may be placed on nonaccrual regardless of whether or not such loans are considered past due. All interest accrued for the current year, but not collected, for loans that are placed on nonaccrual or charged-off is reversed against interest income; the amount of interest income recognized on nonaccrual loans was immaterial for the years ended December 31, 2022, 2021 and 2020. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured. As a result, the Company has made an accounting policy election to exclude accrued interest from the measurement of the allowance for credit losses. As of December 31, 2022 and 2021, the Company has accrued interest receivable for loans of \$49,850 and \$41,692, respectively, which is recorded in the "Other assets" line item on the Consolidated Balance Sheets. Although the Company made the election to exclude accrued interest from the measurement of the allowance for credit losses, the Company did have an allowance for credit losses on interest deferred as part of the loan deferral program implemented in response to the COVID-19 pandemic of \$1,248 and \$1,273, respectively, as of December 31, 2022 and 2021.

Restructured loans are those for which concessions have been granted to the borrower due to a deterioration of the borrower's financial condition and are performing in accordance with the new terms. Such concessions may include reduction in interest rates or deferral of interest or principal payments. In evaluating whether to restructure a loan, management analyzes the long-term financial condition of the borrower, including guarantor and collateral support, to determine whether the proposed

Note 1 – Significant Accounting Policies (continued)

concessions will increase the likelihood of repayment of principal and interest. Restructured loans that are not performing in accordance with their restructured terms that are either contractually 90 days past due or have been placed on nonaccrual status are reported as nonperforming loans.

The allowance for credit losses is an estimate of expected losses inherent within the Company's loans held for investment portfolio and is maintained at a level believed adequate by management to absorb credit losses inherent in such loan portfolio in accordance with ASC 326. Management evaluates the adequacy of the allowance for credit losses on a quarterly basis. Expected credit loss inherent in non-cancellable off-balance-sheet credit exposures is accounted for as a separate liability in the Consolidated Balance Sheets. The allowance for credit losses for loans held for investment, as reported in the Company's Consolidated Balance Sheets, is adjusted by a provision for credit losses, which is reported in earnings, and reduced by net charge-offs. Loan losses are charged against the allowance for credit losses when management believes the uncollectability of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The credit loss estimation process involves procedures to appropriately consider the unique characteristics of the Company's loan portfolio segments. Credit quality is assessed and monitored by evaluating various attributes, and the results of those evaluations are utilized in underwriting new loans and in the Company's process for the estimation of expected credit losses. Credit quality monitoring procedures and indicators can include an assessment of problem loans, the types of loans, historical loss experience, new lending products, emerging credit trends, changes in the size and character of loan categories and other factors, including the Company's risk rating system, regulatory guidance and economic conditions, such as the unemployment rate and GDP growth in the markets in which the Company operates, as well as trends in the market values of underlying collateral securing loans, all as determined based on input from management, loan review staff and other sources. This evaluation is complex and inherently subjective, as it requires estimates by management that are inherently uncertain and therefore susceptible to significant revision as more information becomes available. Similarly, there may be significant changes in the allowance and provision for credit losses in future periods as the estimates and assumptions underlying such estimates are adjusted in light of then-prevailing factors and forecasts. Changes in any of the assumptions involved in the estimation process may result in significant changes in the allowance and provision for credit losses in those future periods.

The methodology for estimating the amount of expected credit losses reported in the allowance for credit losses has two basic components: first, a collective (or pooled) component for estimating expected credit losses for pools of loans that share similar risk characteristics; and second, an asset-specific component involving individual loans that do not share risk characteristics with other loans and the measurement of expected credit losses for such individual loans.

Loans Evaluated on a Collective (Pool) Basis

The allowance for credit losses for loans that share similar risk characteristics with other loans is calculated on a collective or pool basis, where such loans are segregated into loan portfolio segments based upon similarity of credit risk. The Company's primary loan portfolio segments are as follows:

Commercial, Financial, and Agricultural ("Commercial") - Commercial loans are customarily granted to established local business customers in the Company's market area on a collateralized basis to meet their credit needs. Maturities are typically short term in nature and are commensurate with the secondary source of repayment that serves as the Company's collateral. Although commercial loans may be collateralized by equipment or other business assets, the repayment of this type of loan depends primarily on the creditworthiness and projected cash flow of the borrower (and any guarantors). Thus, the chief considerations when assessing the risk of a commercial loan are the local business borrower's ability to sell its products/services, thereby generating sufficient operating revenue to repay the Company under the agreed upon terms and conditions, and the general business conditions of the local economy or other market that the business serves. The Company's factoring receivables are categorized as commercial loans; for these commercial loans, the risk assessment considers the ability of the client's account customer, rather than the client itself, to repay the Company.

Real Estate - Construction - The Company's construction loan portfolio consists of loans for the construction of single family residential properties, multi-family properties and commercial projects. Maturities for construction loans generally range from six to 12 months for residential properties and from 24 to 36 months for non-residential and multi-family properties. The source of repayment of a construction loan comes from the sale or lease of newly-constructed property, although often construction loans are repaid with the proceeds of a commercial real estate loan that the Company makes to the owner or lessor of the newly-constructed property.

Note 1 – Significant Accounting Policies (continued)

Real Estate - 1-4 Family Mortgage - This segment of the Company's loan portfolio includes loans secured by first or second liens on residential real estate in which the property is the principal residence of the borrower, as well as loans secured by residential real estate in which the property is rented to tenants or is otherwise not the principal residence of the borrower; loans for the preparation of residential real property prior to construction are also included in this segment. Finally, this segment includes home equity loans or lines of credit and term loans secured by first and second mortgages on the residences of borrowers who elect to use the accumulated equity in their homes for purchases, refinances, home improvements, education and other personal expenditures. The Company attempts to minimize the risk associated with residential real estate loans by scrutinizing the financial condition of the borrower; typically, the maximum loan-to-value ratio is also limited.

Real Estate - Commercial Mortgage - Included in this portfolio segment (referred to collectively as "commercial real estate loans") are "owner-occupied" loans in which the owner develops a property with the intention of locating its business there. Payments on these loans are dependent on the successful development and management of the business as well as the borrower's ability to generate sufficient operating revenue to repay the loan. In some instances, in addition to the mortgage on the underlying real estate of the business, commercial real estate loans are secured by other non-real estate collateral, such as equipment or other assets used in the business. In addition to owner-occupied commercial real estate loans, the Company offers loans in which the owner develops a property where the source of repayment of the loan will come from the sale or lease of the developed property, for example, retail shopping centers, hotels and storage facilities. These loans are referred to as "non-owner occupied" commercial real estate loans. The Company also offers commercial real estate loans to developers of commercial properties for purposes of site acquisition and preparation and other development prior to actual construction (referred to as "commercial land development loans"). Non-owner occupied commercial real estate loans and commercial land development loans are dependent on the successful completion of the project and may be affected by adverse conditions in the real estate market or the economy as a whole.

Lease Financing - This segment of the Company's loan portfolio includes loans granted to provide capital to businesses for commercial equipment needs. These loans are generally granted for periods ranging between two and five years at fixed rates of interest. Loss or decline of income by the borrower due to unplanned occurrences represents the primary risk of default to the Company. In the event of default, a shortfall in the value of the collateral may pose a loss in this loan category. The Company obtains a lien against the collateral securing the loan and holds title (if applicable) until the loan is repaid in full. Transportation, manufacturing, healthcare, material handling, printing and construction are the industries that typically obtain lease financing.

Installment Loans to Individuals - Installment loans to individuals (or "consumer loans") are granted to individuals for the purchase of personal goods. Loss or decline of income by the borrower due to unplanned occurrences represents the primary risk of default to the Company. In the event of default, a shortfall in the value of the collateral may pose a loss in this loan category. Before granting a consumer loan, the Company assesses the applicant's credit history and ability to meet existing and proposed debt obligations. Although the applicant's creditworthiness is the primary consideration, the underwriting process also includes a comparison of the value of the collateral, if any, to the proposed loan amount. The Company obtains a lien against the collateral securing the loan and holds title (if applicable) until the loan is repaid in full.

In determining the allowance for credit losses on loans evaluated on a collective basis, the Company categorizes loan pools based on loan type and/or risk rating. The Company uses two CECL models: (1) a loss rate model, based on average historical life-of-loan loss rates, which is used for the Real Estate - 1-4 Family Mortgage, Real Estate - Construction and the Installment Loans to Individuals portfolio segments, and (2) for the C&I, Real Estate - Commercial Mortgage and Lease Financing portfolio segments, the Company uses a probability of default/loss given default model, which calculates an expected loss percentage for each loan pool by considering (a) the probability of default, based on the migration of loans from performing (using risk ratings) to default using life-of-loan analysis periods, and (b) the historical severity of loss, based on the aggregate net lifetime losses incurred per loan pool.

The historical loss rates calculated as described above are adjusted, as necessary, for both internal and external qualitative factors where there are differences in the historical loss data of the Company and current or projected future conditions. Internal factors include loss history, changes in credit quality (including movement between risk ratings) and/or credit concentration and changes in the nature and volume of the respective loan portfolio segments. External factors include current and reasonable and supportable forecasted economic conditions and changes in collateral values. These factors are used to adjust the historical loss rates (as described above) to ensure that they reflect management's expectation of future conditions based on a reasonable and supportable forecast period. To the extent the lives of the loans in the portfolio extend beyond the period for which a reasonable and supportable forecast can be made, when necessary, the models immediately revert back to the historical loss rates adjusted for qualitative factors related to current conditions.

Note 1 – Significant Accounting Policies (continued)

Loans Evaluated on an Individual Basis

For loans that do not share similar risk characteristics with other loans, an individual analysis is performed to determine the expected credit loss. If the respective loan is collateral dependent (that is, when the borrower is experiencing financial difficulty and repayment is expected to be provided substantially through the operation or sale of the collateral), the expected credit loss is measured as the difference between the amortized cost basis of the loan and the fair value of the collateral. The fair value of collateral is initially based on external appraisals. Generally, collateral values for loans for which measurement of expected losses is dependent on the fair value of such collateral are updated every twelve months, either from external third parties or in-house certified appraisers. Third-party appraisals are obtained from a pre-approved list of independent, local appraisal firms. The fair value of the collateral derived from external appraisal is then adjusted for the estimated cost to sell if repayment or satisfaction of a loan is dependent on the sale (rather than only on the operation) of the collateral. Other acceptable methods for determining the expected credit losses for individually evaluated loans (typically used when the loan is not collateral dependent) is a discounted cash flow approach or, if applicable, an observable market price. Once the expected credit loss amount is determined, an allowance equal to such expected credit loss is included in the allowance for credit losses.

The Company considers the loans in the Real Estate - Construction, Real Estate - 1-4 Family Mortgage and Real Estate - Commercial Mortgage loan segments disclosed as individually evaluated in Note 4, "Allowance for Credit Losses" as collateral dependent with the type of collateral being real estate.

The Company maintains a separate allowance for credit losses on unfunded loan commitments, which is included in the "Other liabilities" line item on the Consolidated Balance Sheets. Changes in such allowance are recorded in the "Other noninterest expense" line item on the Consolidated Statements of Income. Management estimates the amount of expected losses on unfunded loan commitments by calculating a likelihood of funding over the contractual period for exposures that are not unconditionally cancellable by the Company and applying the loss factors used in the allowance for credit losses on loans methodology described above to unfunded commitments for each loan type. No credit loss estimate is reported for off-balance-sheet credit exposures that are unconditionally cancellable by the Company.

See Note 3, "Loans," and Note 4, "Allowance for Credit Losses" for disclosures regarding the Company's past due and nonaccrual loans, impaired loans and restructured loans and its allowance for credit losses.

Business Combinations, Accounting for Purchased Credit Deteriorated Loans and Related Assets: Business combinations are accounted for by applying the acquisition method in accordance with ASC 805, "Business Combinations." Under the acquisition method, identifiable assets acquired and liabilities assumed and any non-controlling interest in the acquired company at the acquisition date are measured at their fair values as of that date and are recognized separately from goodwill. Results of operations of the acquired entities are included in the Consolidated Statements of Income from the date of acquisition. Acquisition costs incurred by the Company are expensed as incurred.

For a purchased asset that the Company has the intent of holding for investment, ASC 326 requires the Company to determine whether the asset has experienced more-than-insignificant deterioration in credit quality since origination. Factors used in the determination will vary but may include delinquency history, historical accrual status, down grades in the risk rating by the seller, among others. The Company's review of an asset during its due diligence evaluation of the purchase may identify other unique attributes that would indicate more-than-insignificant deterioration has occurred such as the borrower's financial condition, credit rating or credit score as well as the value of underlying collateral. The Company analyzes these factors collectively and may also consider market conditions or economic factors that would indicate a purchased asset has experienced more-than-insignificant deterioration in credit quality since origination. Such assets that have experienced more-than insignificant deterioration are referred to as purchased credit deteriorated ("PCD") assets. ASC 326 provides for special initial recognition of PCD assets, commonly referred to as the "gross-up" approach, where the allowance for credit losses is recognized by adding it to the fair value to arrive at the Day 1 amortized cost basis. After initial recognition, the accounting for PCD assets will generally follow the credit loss model that applies to that type of asset. Non-PCD assets record the Day 1 allowance for credit losses through earnings on the date of purchase. The Company will accrete or amortize as interest income the fair value discounts on both PCD and non-PCD assets over the life of the asset.

Note 1 – Significant Accounting Policies (continued)

<u>Premises and Equipment</u>: Premises and equipment are stated at cost less accumulated depreciation. Depreciation is computed primarily by use of the straight-line method for furniture, fixtures, equipment, autos and premises. The annual provisions for depreciation have been computed primarily using estimated lives of 40 years for premises, three to seven years for furniture and equipment and three to five years for computer equipment and autos. Leasehold improvements are expensed over the period of the leases or the estimated useful life of the improvements, whichever is shorter.

ASC 842, "Leases" ("ASC 842") requires a lessee to recognize a right-of-use asset and a lease liability for all leases with a term greater than 12 months on its balance sheet regardless of whether the lease is classified as financing or operating.

All of the Company's lessee arrangements are operating leases, being real estate leases for Company facilities. Under these arrangements, the Company records right-of-use assets and corresponding lease liabilities, each of which is based on the present value of the remaining lease payments and are discounted at the Company's incremental borrowing rate. Right-of-use assets are reported in premises and equipment on the Consolidated Balance Sheets and the related lease liabilities are reported in other liabilities. All leases are recorded on the Consolidated Balance Sheets except for leases with an initial term less than 12 months for which the Company elected short-term lease recognition under ASC 842. Lease terms may contain renewal and extension options and early termination features. Many leases include one or more options to renew, with renewal terms that can extend the lease term from one to 20 years or more. The exercise of lease renewal options is at the Company's sole discretion. Renewal options which are reasonably certain to be exercised in the future were included in the measurement of right-of-use assets and lease liabilities.

Lease expense is recognized on a straight-line basis over the lease term and is recorded in the "Net occupancy and equipment expense" line item in the Consolidated Statements of Income. Variable lease payments consist primarily of common area maintenance, insurance and taxes. The Company does not have any material sublease agreements currently in place.

Other Real Estate Owned: Other real estate owned consists of properties acquired through foreclosure or acceptance of a deed in lieu of foreclosure. These properties are initially recorded into other real estate at fair market value less cost to sell and are subsequently carried at the lower of cost or fair market value based on appraised value less estimated selling costs. Losses arising at the time of foreclosure of properties are charged against the allowance for credit losses. Reductions in the carrying value subsequent to acquisition are charged to earnings and are included under the line item "Other real estate owned" on the Consolidated Statements of Income.

Mortgage Servicing Rights: The Company retains the right to service certain mortgage loans that it sells to secondary market investors. These mortgage servicing rights are recognized as a separate asset on the date the corresponding mortgage loan is sold. Mortgage servicing rights are amortized in proportion to and over the period of estimated net servicing income. These servicing rights are carried at the lower of amortized cost or fair value. Fair value is determined using an income approach with various assumptions including expected cash flows, prepayment speeds, market discount rates, servicing costs, mortgage interest rates and other factors. Servicing rights are evaluated for impairment based upon the fair value of the rights as compared to carrying amount. Impairment is recognized through a valuation allowance, to the extent that unamortized cost exceeds fair value. If the Company later determines that all or a portion of the impairment no longer exists, a reduction of the valuation allowance may be recorded as an increase to income. Changes in valuation allowances related to servicing rights are reported in the line item "Mortgage banking income" on the Consolidated Statements of Income. The fair values of servicing rights are subject to significant fluctuations as a result of changes in estimated and actual prepayment speeds and default rates and losses. See Note 8, "Mortgage Servicing Rights", for further details. From time to time, the Company may sell a portion or all of its mortgage servicing rights. Any gains or losses on such sales are reported in the line item "Mortgage banking income" on the Consolidated Statements of Income.

Goodwill and Other Intangible Assets: Goodwill represents the excess of the cost of an acquisition over the fair value of the net assets acquired. Other intangible assets represent purchased assets that lack physical substance but can be distinguished from goodwill because of contractual or other legal rights. Intangibles with finite lives are amortized over their estimated useful lives. Goodwill and other intangible assets are subject to impairment testing annually or more frequently if events or circumstances indicate possible impairment; if impaired, such assets are recorded at fair value. Goodwill is assigned to the Company's reporting segments. In determining the fair value of the Company's reporting units, management uses the market approach. Other intangible assets, consisting of core deposit intangibles and customer relationship intangibles, are reviewed for events or circumstances which could impact the recoverability of the intangible asset, such as a loss of core deposits, increased competition or adverse changes in the economy. No impairment was identified for the Company's goodwill or its other intangible assets as a result of the testing performed during 2022, 2021 or 2020.

Note 1 – Significant Accounting Policies (continued)

Bank-Owned Life Insurance: Bank-owned life insurance ("BOLI") is an institutionally-priced insurance product that is specifically designed for purchase by insured depository institutions. The Company has purchased such insurance policies on certain employees, with Renasant Bank being listed as the primary beneficiary. The carrying value of BOLI is recorded at the cash surrender value of the policies, net of any applicable surrender charges. Changes in the value of the cash surrender value of the policies are reflected under the line item "BOLI income" on the Consolidated Statements of Income.

Revenue from Contracts with Customers: ASC 606, "Revenue from Contracts with Customers" ("ASC 606"), provides guidance on revenue recognition from contracts with customers. For revenue streams within its scope, ASC 606 requires costs that are incremental to obtaining a contract to be capitalized. In the case of the Company, these costs include sales commissions for insurance, wealth management fees, and revenue from certain sales of OREO. ASC 606 has established, and the Company has utilized, a practical expedient allowing costs that, if capitalized, would have an amortization period of one year or less to instead be expensed as incurred.

Service Charges on Deposit Accounts

Service charges on deposit accounts include maintenance fees on accounts, per item charges, account enhancement charges for additional packaged benefits and overdraft fees. The contracts with deposit account customers are day-to-day contracts and are considered to be terminable at will by either party. Therefore, the fees are all considered to be earned when charged and simultaneously collected.

Fees and Commissions

Fees and commissions include fees related to deposit services, such as ATM fees and interchange fees on debit card transactions. These fees are earned at the point in time when the services are rendered, and therefore the related revenue is recognized as the Company's performance obligation is satisfied.

Insurance Commissions

Insurance commissions are earned when policies are placed by customers with the insurance carriers and are collected and recognized using two different methods: the agency bill method and the direct bill method.

Under the agency bill method, Renasant Insurance is responsible for billing the customers directly and then collecting and remitting the premiums to the insurance carriers. Agency bill revenue is recognized at the later of the invoice date or effective date of the policy. The Company has established a reserve for such policies which is derived from historical collection experience and updated annually. The contract balances (i.e. accounts receivable and accounts payable related to insurance commissions earned and premiums due) and the reserve established are considered immaterial to the overall financial results of the Company.

Under the direct bill method, premium billing and collections are handled by the insurance carriers, and a commission is then paid to Renasant Insurance. Direct bill revenue is recognized when the commission payment is received from the insurance carriers. While there is recourse on these commissions in the event of policy cancellations, based on the Company's historical data, material reversals of revenue based on policy cancellations are not anticipated. The Company monitors policy cancellations on a monthly basis and, if a material set of cancellations were to occur, the Company would adjust earnings accordingly.

The Company also earns contingency income that it recognizes on a cash basis. Contingency income is a bonus received from the insurance underwriters and is based on commission income and claims experience on the Company's clients' policies during the previous year. Increases and decreases in contingency income are reflective of corresponding increases and decreases in the amount of claims paid by insurance carriers.

Wealth Management Revenue

Fees for managing trust accounts (inclusive of personal and corporate benefit accounts, IRAs, and custodial accounts) are based on the value of assets under management in the account, with the amount of the fee depending on the type of account. Revenue is recognized on a monthly basis, and there is little to no risk of a material reversal of revenue.

Fees for other wealth management services, such as investment guidance relating to fixed and variable annuities, mutual funds, stocks and other investments, are recognized based on either trade activity, where fees are recognized at the time of the trade, or assets under management, where fees are recognized monthly, and there is little to no risk of material reversal of revenue

Note 1 – Significant Accounting Policies (continued)

Sales of Other Real Estate Owned ("OREO")

The Company continually markets the properties included in the OREO portfolio. The Company will at times, in the ordinary course of business, provide seller-financing on sales of OREO. In cases where a sale is seller-financed, the Company must ensure the commitment of both parties to perform their respective obligations and the collectability of the transaction price in order to properly recognize the revenue on the sale of OREO. This is accomplished through the Company's loan underwriting process. In this process the Company considers factors such as the buyer's initial equity in the property, the credit quality of the buyer, the financing terms of the loan and the cash flow from the property, if applicable. If it is determined that the contract criteria in ASC 606 have been met, the revenue on the sale of OREO will be recognized on the closing date of the sale when the Company has transferred title to the buyer and obtained the right to receive payment for the property. In instances where sales are not seller-financed, the Company recognizes revenue on the closing date of the sale when the Company has obtained payment for the property and transferred title to the buyer. For additional information on OREO, please see Note 6, "Other Real Estate Owned."

Income Taxes: Income taxes are accounted for under the liability method. Under this method, deferred tax assets and liabilities are determined based on differences between financial reporting and tax bases of assets and liabilities and are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse. It is the Company's policy to recognize interest and penalties, if incurred, related to unrecognized tax benefits in income tax expense. The Company and its subsidiaries file a consolidated federal income tax return. Renasant Bank provides for income taxes on a separate-return basis and remits to the Company amounts determined to be currently payable.

Deferred income taxes, included in "Other assets" on the Consolidated Balance Sheets, reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Realization of deferred tax assets is dependent upon the generation of a sufficient level of future taxable income and recoverable taxes paid in prior years. Although realization is not assured, management believes that the Company and its subsidiaries will realize a substantial majority of the deferred tax assets. A valuation allowance, if needed, reduces deferred tax assets to the expected amount most likely to be realized through a charge to income tax expense.

Fair Value Measurements: ASC 820, "Fair Value Measurements and Disclosures," provides guidance for using fair value to measure assets and liabilities and also establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The fair value hierarchy gives the highest priority to a valuation based on quoted prices in active markets for identical assets and liabilities (Level 1), moderate priority to a valuation based on quoted prices in active markets for similar assets and liabilities and/or based on assumptions that are observable in the market (Level 2), and the lowest priority to a valuation based on assumptions that are not observable in the market (Level 3). See Note 15, "Fair Value Measurements," for further details regarding the Company's methods and assumptions used to estimate the fair values of the Company's financial assets and liabilities.

<u>Derivative Instruments and Hedging Activities</u>: The Company utilizes derivative financial instruments as part of its ongoing efforts to manage its interest rate risk exposure as well as to meet the needs of its customers. Derivative financial instruments are included in the Consolidated Balance Sheets line item "Other assets" or "Other liabilities" at fair value in accordance with ASC 815, "Derivatives and Hedging."

Cash flow hedges are utilized to mitigate the exposure to variability in expected future cash flows or other types of forecasted transactions. For the Company's derivatives designated as cash flow hedges, changes in the fair value of cash flow hedges are, to the extent that the hedging relationship is effective, recorded as other comprehensive income and are subsequently recognized in earnings at the same time that the hedged item is recognized in earnings. There were no ineffective portions for 2022. The ineffective portions of the changes in fair value of the hedging instruments are immediately recognized in earnings. The assessment of the effectiveness of the hedging relationship is evaluated under the hypothetical derivative method.

Fair value hedges are utilized to mitigate the exposure to future interest rate risk. For the Company's derivatives designated as fair value hedges, the gain or loss on the derivative instrument as well as the offsetting loss or gain on the hedged liability attributable to the hedged risk are recognized in current earnings. The gain or loss on the derivative instrument is presented on the same line item as the earnings effect of the hedged item.

The Company also utilizes derivative instruments that are not designated as hedging instruments. The Company enters into interest rate cap and/or floor agreements with its customers and then enters into an offsetting derivative contract position with other financial institutions to mitigate the interest rate risk associated with these customer contracts. Because these derivative

Note 1 – Significant Accounting Policies (continued)

instruments are not designated as hedging instruments, changes in the fair value of the derivative instruments are recognized currently in earnings.

The Company enters into interest rate lock commitments on certain residential mortgage loans with its customers to mitigate the interest rate risk associated with the commitments to fund fixed-rate mortgage loans. Under such commitments, interest rates for a mortgage loan are typically locked in for up to 45 days with the customer. These interest rate lock commitments are recorded at fair value in the Company's Consolidated Balance Sheets. Gains and losses arising from changes in the valuation of the commitments are recognized currently in earnings and are reflected under the line item "Mortgage banking income" on the Consolidated Statements of Income.

The Company utilizes two methods to deliver mortgage loans to be sold to an investor. Under a "best efforts" sales agreement, the Company enters into a sales agreement with an investor in the secondary market to sell the loan when an interest rate lock commitment is entered into with a customer, as described above. Under a "best efforts" sales agreement, the Company is obligated to sell the mortgage loan to the investor only if the loan is closed and funded. Thus, the Company will not incur any liability to an investor if the mortgage loan commitment in the pipeline fails to close. Under a "mandatory delivery" sales agreement, the Company commits to deliver a certain principal amount of mortgage loans to an investor at a specified price and delivery date. Penalties are paid to the investor should the Company fail to satisfy the contract. These types of mortgage loan commitments are recorded at fair value on the Company's Consolidated Balance Sheets. Gains and losses arising from changes in the valuation of these commitments are recognized currently in earnings and are reflected under the line item "Mortgage banking income" on the Consolidated Statements of Income.

<u>Treasury Stock</u>: Treasury stock is recorded at cost. Shares held in treasury are authorized but unissued shares.

Retirement Plans: The Company sponsors a noncontributory pension plan and provides retiree medical benefits for certain employees. The Company's independent actuary firm prepares actuarial valuations of pension cost and obligation under ASC 715, "Compensation – Retirement Benefits" ("ASC 715"), using assumptions and estimates derived in accordance with the guidance set forth in ASC 715. Expense related to the plans is included under the line item "Salaries and employee benefits" on the Consolidated Statements of Income. Actuarial gains and losses are recognized in accumulated other comprehensive income, net of tax, until they are amortized as a component of plan expense. See Note 12, "Employee Benefit and Deferred Compensation Plans," for further details regarding the Company's retirement plans.

Stock-Based Compensation: The Company recognizes compensation expense for all share-based payments to employees in accordance with ASC 718, "Compensation - Stock Compensation" ("ASC 718"). Compensation expense for option grants and restricted stock awards is determined based on the estimated fair value of the stock options and restricted stock on the applicable grant or award date and is recognized over the respective awards' vesting period. The Company has elected to account for forfeitures in compensation cost when they occur as permitted under the guidance in ASC 718. Expense associated with the Company's stock-based compensation is included under the line item "Salaries and employee benefits" on the Consolidated Statements of Income. See Note 12, "Employee Benefit and Deferred Compensation Plans," for further details regarding the Company's stock-based compensation.

Earnings Per Common Share: Basic net income per common share is calculated by dividing net income by the weighted-average number of common shares outstanding for the period. Diluted net income per common share reflects the pro forma dilution of shares outstanding, assuming outstanding stock options were exercised into common shares and nonvested restricted stock awards, whose vesting is subject to future service requirements, were outstanding common shares as of the awards' respective grant dates, calculated in accordance with the treasury method. See Note 17, "Net Income Per Common Share," for the reconciliation of the numerators and denominators of the basic and diluted earnings per share computations.

<u>Subsequent Events:</u> The Company has evaluated, for consideration of recognition or disclosure, subsequent events that have occurred through the date of issuance of its financial statements, and has determined that no significant events occurred after December 31, 2022 but prior to the issuance of these financial statements that would have a material impact on its Consolidated Financial Statements.

Note 1 – Significant Accounting Policies (continued)

Impact of Recently-Issued Accounting Standards and Pronouncements:

In March 2020, FASB issued ASU 2020-04, "Reference Rate Reform (Topic 842): Facilitation of the Effects of Reference Rate Reform on Financial Reporting" ("ASU 2020-04"), which provides temporary, optional guidance to ease the potential burden of accounting for reference rate reform on financial reporting. ASU 2020-04 provides optional expedients and exceptions for applying GAAP to contracts, hedging relationships and other transactions if certain criteria are met that reference the London Interbank Offering Rate ("LIBOR") or another reference rate expected to be discontinued. As the guidance is intended to assist stakeholders during the global market-wide reference rate transition period, it was in effect only from March 12, 2020 through December 31, 2022. The Company transitioned new production from LIBOR instruments to a set of alternative indices at December 31, 2021. The Company's LIBOR Transition Committee is currently developing a plan to transition legacy positions with the intent to minimize the impact to the Bank and its customers.

In March 2022, FASB issued ASU 2022-02, "Financial Instruments - Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures" ("ASU 2022-02"), which eliminates the accounting guidance for troubled debt restructurings in Accounting Standards Codification ("ASC") Subtopic 310-40, "Receivables - Troubled Debt Restructurings by Creditors," while enhancing disclosures requirements for certain loan refinancings and restructurings by creditors when a borrower is experiencing financial difficulty. Additionally, ASU 2022-02 requires entities to disclose current-period gross write-offs by year of origination for financing receivables and net investments in leases. ASU 2022-02 was effective on January 1, 2023. The adoption of this accounting pronouncement will have no impact on the Company's financial statements aside from additional and revised disclosures.

Note 2 – Securities

(In Thousands, Except Number of Securities)

The amortized cost and fair value of securities available for sale were as follows as of the dates presented:

| | | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
|--|----|-------------------|------------------------------|-------------------------------|-----------------|
| December 31, 2022 | | | | | |
| Obligations of other U.S. Government agencies and corporations | \$ | 170,000 | \$ _ | \$ (5,340) | \$ 164,660 |
| Obligations of states and political subdivisions | | 154,066 | 204 | (9,368) | 144,902 |
| Residential mortgage backed securities: | | | | | |
| Government agency mortgage backed securities | | 508,415 | 37 | (52,036) | 456,416 |
| Government agency collateralized mortgage obligations | | 605,033 | _ | (103,864) | 501,169 |
| Commercial mortgage backed securities: | | | | | |
| Government agency mortgage backed securities | | 11,166 | _ | (1,053) | 10,113 |
| Government agency collateralized mortgage obligations | | 211,435 | _ | (25,589) | 185,846 |
| Other debt securities | | 74,885 | _ | (4,049) | 70,836 |
| | \$ | 1,735,000 | \$ 241 | \$ (201,299) | \$ 1,533,942 |

| | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
|---|-------------------|------------------------------|-------------------------------|-----------------|
| December 31, 2021 | | | | |
| U.S. Treasury securities | \$ 3,007 | \$ 3 | \$ — | \$ 3,010 |
| Obligations of states and political subdivisions | 153,847 | 5,532 | (269) | 159,110 |
| Residential mortgage backed securities: | | | | |
| Government agency mortgage backed securities | 967,497 | 7,854 | (6,816) | 968,535 |
| Government agency collateralized mortgage obligations | 1,008,514 | 457 | (20,371) | 988,600 |
| Commercial mortgage backed securities: | | | | |
| Government agency mortgage backed securities | 14,717 | 365 | (1) | 15,081 |
| Government agency collateralized mortgage obligations | 216,859 | 812 | (3,419) | 214,252 |
| Other debt securities | 36,515 | 1,097 | (148) | 37,464 |
| | \$ 2,400,956 | \$ 16,120 | \$ (31,024) | \$ 2,386,052 |

Note 2 – Securities (continued)

The amortized cost and fair value of securities held to maturity were as follows as of the dates presented:

| | A | Amortized Cost | Gross Unrealized Gains | 1 | Gross Unrealized Losses | Fair Value |
|---|----|-------------------|------------------------------|----|-------------------------------|-----------------|
| December 31, 2022 | | | | | | |
| Obligations of states and political subdivisions | \$ | 291,886 | \$ 17 | \$ | (48,325) | \$ 243,578 |
| Residential mortgage backed securities | | | | | | |
| Government agency mortgage backed securities | | 483,560 | | | (24,432) | 459,128 |
| Government agency collateralized mortgage obligations | | 423,315 | _ | | (30,706) | 392,609 |
| Commercial mortgage backed securities | | | | | | |
| Government agency mortgage backed securities | | 17,006 | _ | | (3,261) | 13,745 |
| Government agency collateralized mortgage obligations | | 45,430 | | | (6,559) | 38,871 |
| Other debt securities | | 62,875 | _ | | (4,266) | 58,609 |
| | \$ | 1,324,072 | \$ 17 | \$ | (117,549) | \$ 1,206,540 |
| Allowance for credit losses - held to maturity securities | | (32) | | | | |
| Held-to-maturity securities, net of allowance for credit losses | \$ | 1,324,040 | | | | |

| | A | amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
|---|----|-------------------|------------------------------|-------------------------------|---------------|
| December 31, 2021 | | | | | |
| Obligations of states and political subdivisions | \$ | 267,641 | \$ 333 | \$ (685) | \$ 267,289 |
| Residential mortgage backed securities | | | | | |
| Government agency mortgage backed securities | | 60,507 | 1 | (198) | 60,310 |
| Government agency collateralized mortgage obligations | | 24,832 | _ | (92) | 24,740 |
| Commercial mortgage backed securities | | | | | |
| Government agency mortgage backed securities | | 1,855 | _ | _ | 1,855 |
| Government agency collateralized mortgage obligations | | 39,505 | _ | (117) | 39,388 |
| Other debt securities | | 22,049 | _ | (79) | 21,970 |
| | \$ | 416,389 | \$ 334 | \$ (1,171) | \$ 415,552 |
| Allowance for credit losses - held to maturity securities | | (32) | , · | | |
| Held-to-maturity securities, net of allowance for credit losses | \$ | 416,357 | | | |

During the year ended December 31, 2022, the Company transferred, at fair value, \$882,927 of securities from the available for sale portfolio to the held to maturity portfolio. The related net unrealized loss of \$99,675 (after tax loss of \$74,307) remained in accumulated other comprehensive income (loss) and will be amortized over the remaining life of the securities, offsetting the related amortization of discount on the transferred securities. No gains or losses were recognized at the time of transfer.

Note 2 – Securities (continued)

There were no available for sale securities sold during the year ended December 31, 2022. Available for sale securities sold were as follows for the periods presented:

| | Carrying Value | Net Proceeds | | | Gain/(Loss) |
|---|----------------|--------------|--------------|----|-------------|
| Twelve months ended December 31, 2021 | | | | | |
| Obligations of states and political subdivisions | \$ 47 | \$ | 49 | \$ | 2 |
| Residential mortgage backed securities: | | | | | |
| Government agency mortgage backed securities | 145,572 | | 149,473 | | 3,901 |
| Government agency collateralized mortgage obligations | 12,362 | | 12,562 | | 200 |
| Trust preferred securities | 12,021 | | 9,961 | | (2,060) |
| Other debt securities | 4,283 | | 4,410 | | 127 |
| | \$ 174,285 | \$ | 176,455 | \$ | 2,170 |
| | Carrying Value | | Net Proceeds | | Gain/(Loss) |
| Twelve months ended December 31, 2020 | | | | | |
| Obligations of states and political subdivisions | \$ 2,696 | \$ | 2,561 | \$ | (135) |
| Residential mortgage backed securities: | | | | | |
| Government agency mortgage backed securities | 16,093 | | 16,294 | | 201 |
| Government agency collateralized mortgage obligations | 26,071 | | 26,051 | | (20) |
| | \$ 44,860 | \$ | 44,906 | \$ | 46 |

Gross realized gains and gross realized losses on sales of securities available for sale were as follows for the periods presented:

| | Year Ended December 31, | | | | |
|--|-------------------------|----|-------|--|--|
| | 2021 | | 2020 | | |
| Gross gains on sales of securities available for sale | \$ 4,322 | \$ | 230 | | |
| Gross losses on sales of securities available for sale | (2,152) | | (184) | | |
| Gains on sales of securities available for sale, net | \$ 2,170 | \$ | 46 | | |

At December 31, 2022 and 2021, securities with a carrying value of approximately \$824,417 and \$607,681, respectively, were pledged to secure government, public, trust, and other deposits. Securities with a carrying value of \$18,184 and \$21,493 were pledged as collateral for short-term borrowings and derivative instruments at December 31, 2022 and 2021, respectively.

Note 2 – Securities (continued)

The amortized cost and fair value of securities at December 31, 2022 by contractual maturity are shown below. Expected maturities will differ from contractual maturities because issuers may call or prepay obligations with or without call or prepayment penalties.

| | | Held to | Mat | urity | Available for Sale | | | |
|---|----|-------------------|-----|---------------|--------------------|-------------------|----|---------------|
| | | Amortized Cost | | Fair Value | | Amortized Cost | | Fair Value |
| Due within one year | \$ | 150 | \$ | 149 | \$ | 9,393 | \$ | 9,377 |
| Due after one year through five years | | 3,351 | | 3,162 | | 228,812 | | 222,940 |
| Due after five years through ten years | | 53,650 | | 46,253 | | 75,549 | | 71,029 |
| Due after ten years | | 234,720 | | 194,000 | | 75,078 | | 67,926 |
| Residential mortgage backed securities: | | | | | | | | |
| Government agency mortgage backed securities | | 483,560 | | 459,128 | | 508,415 | | 456,416 |
| Government agency collateralized mortgage obligations | | 423,315 | | 392,609 | | 605,033 | | 501,169 |
| Commercial mortgage backed securities: | | | | | | | | |
| Government agency mortgage backed securities | | 17,006 | | 13,745 | | 11,166 | | 10,113 |
| Government agency collateralized mortgage obligations | | 45,430 | | 38,871 | | 211,435 | | 185,846 |
| Other debt securities | | 62,890 | | 58,623 | | 10,119 | | 9,126 |
| | \$ | 1,324,072 | \$ | 1,206,540 | \$ | 1,735,000 | \$ | 1,533,942 |

Note 2 – Securities (continued)

The following tables present the gross unrealized losses and fair value of investment securities, aggregated by investment category and the length of time the investments have been in a continuous unrealized loss position, as of the dates presented:

| | Less than 12 Months | | | | | 12 Months or More | | | | | | Total | | | |
|--|---------------------|----|---------------|----|----------------------|-------------------|----|---------------|----|----------------------|-----|-------|---------------|----|----------------------|
| | # | | Fair Value | | Unrealized Losses | # | | Fair Value | | Unrealized Losses | # | | Fair Value | 1 | Unrealized Losses |
| Available for Sale: | | | | | | | | | | | | | | | |
| December 31, 2022 | | | | | | | | | | | | | | | |
| Obligations of other U.S. Government agencies and corporations | 5 | \$ | 164,660 | \$ | (5,340) | _ | \$ | _ | \$ | _ | 5 | \$ | 164,660 | \$ | (5,340) |
| Obligations of states and political subdivisions | 84 | | 96,939 | | (4,869) | 11 | | 33,038 | | (4,499) | 95 | | 129,977 | | (9,368) |
| Residential mortgage backed securities: | | | | | | | | | | | | | | | |
| Government agency mortgage backed securities | 97 | | 214,516 | | (15,115) | 29 | | 237,970 | | (36,921) | 126 | | 452,486 | | (52,036) |
| Government agency collateralized mortgage obligations | 16 | | 109,753 | | (8,552) | 36 | | 391,416 | | (95,312) | 52 | | 501,169 | | (103,864) |
| Commercial mortgage backed securities: | | | | | | | | | | | | | | | |
| Government agency mortgage backed securities | 4 | | 10,114 | | (1,053) | _ | | _ | | _ | 4 | | 10,114 | | (1,053) |
| Government agency collateralized mortgage obligations | 16 | | 67,026 | | (3,828) | 21 | | 118,821 | | (21,760) | 37 | | 185,847 | | (25,588) |
| Other debt securities | 25 | | 63,423 | | (3,167) | 1 | | 7,412 | | (883) | 26 | | 70,835 | | (4,050) |
| Total | 247 | \$ | 726,431 | \$ | (41,924) | 98 | \$ | 788,657 | \$ | (159,375) | 345 | \$ | 1,515,088 | \$ | (201,299) |
| December 31, 2021 | | _ | | | | | | | | | | | | _ | |
| Obligations of states and political subdivisions | 8 | \$ | 34,303 | \$ | (216) | 3 | \$ | 3,892 | \$ | (53) | 11 | \$ | 38,195 | \$ | (269) |
| Residential mortgage backed securities: | | | | | | | | | | | | | | | |
| Government agency mortgage backed securities | 41 | | 727,546 | | (6,312) | 1 | | 12,305 | | (504) | 42 | | 739,851 | | (6,816) |
| Government agency collateralized mortgage obligations | 49 | | 966,126 | | (20,371) | _ | | _ | | _ | 49 | | 966,126 | | (20,371) |
| Commercial mortgage backed securities: | | | | | | | | | | | | | | | |
| Government agency mortgage backed securities | 1 | | 1,791 | | (1) | 1 | | 432 | | _ | 2 | | 2,223 | | (1) |
| Government agency collateralized mortgage obligations | 21 | | 160,919 | | (3,072) | 2 | | 9,005 | | (347) | 23 | | 169,924 | | (3,419) |
| Other debt securities | 1 | | 8,699 | | (148) | | | | | | 1 | | 8,699 | | (148) |
| Total | 121 | \$ | 1,899,384 | \$ | (30,120) | 7 | \$ | 25,634 | \$ | (904) | 128 | \$ | 1,925,018 | \$ | (31,024) |

Note 2 – Securities (continued)

| | Less than 12 months | | | | | 12 months or more | | | | | | Total | | | | |
|---|---------------------|----|------------|----|----------------------|-------------------|----|------------|----|----------------------|-----|-------|------------|----|----------------------|--|
| Held to Maturity: | # | | Fair Value | | Unrealized Losses | # | | Fair Value | | Unrealized Losses | # | | Fair Value | | Unrealized Losses | |
| December 31, 2022 | | | | | | | | | | | | | | | | |
| Obligations of states and political subdivisions | 105 | \$ | 191,442 | \$ | (35,870) | 24 | \$ | 49,697 | \$ | (12,454) | 129 | \$ | 241,139 | \$ | (48,324) | |
| Residential mortgage backed securities: | | | | | | | | | | | | | | | | |
| Government agency mortgage backed securities | 8 | | 94,258 | | (4,186) | 62 | | 364,870 | | (20,246) | 70 | | 459,128 | | (24,432) | |
| Government agency collateralized mortgage obligations | 4 | | 98,912 | | (5,479) | 14 | | 293,698 | | (25,227) | 18 | | 392,610 | | (30,706) | |
| Commercial mortgage backed securities: | | | | | | | | | | | | | | | | |
| Government agency mortgage backed securities | 1 | | 13,745 | | (3,261) | _ | | _ | | _ | 1 | | 13,745 | | (3,261) | |
| Government agency collateralized mortgage obligations | 2 | | 7,651 | | (626) | 7 | | 31,220 | | (5,932) | 9 | | 38,871 | | (6,558) | |
| Other debt securities | 2 | | 42,567 | | (2,013) | 8 | | 16,042 | | (2,253) | 10 | | 58,609 | | (4,266) | |
| Total | 122 | \$ | 448,575 | \$ | (51,435) | 115 | \$ | 755,527 | \$ | (66,112) | 237 | \$ | 1,204,102 | \$ | (117,547) | |
| December 31, 2021 | | | | _ | , , | , | _ | | | ; | | _ | | _ | | |
| Obligations of states and political subdivisions | 24 | \$ | 62,131 | \$ | (685) | _ | \$ | _ | \$ | _ | 24 | \$ | 62,131 | \$ | (685) | |
| Residential mortgage backed securities: | | | | | | | | | | | | | | | | |
| Government agency mortgage backed securities | 50 | | 53,560 | | (181) | 1 | | 5,354 | | (17) | 51 | | 58,914 | | (198) | |
| Government agency collateralized mortgage obligations | 1 | | 24,740 | | (92) | _ | | _ | | _ | 1 | | 24,740 | | (92) | |
| Commercial mortgage backed securities: | | | | | | | | | | | | | | | | |
| Government agency collateralized mortgage obligations | 7 | | 39,388 | | (117) | _ | | _ | | _ | 7 | | 39,388 | | (117) | |
| Other debt securities | 8 | | 21,972 | | (79) | _ | | _ | | _ | 8 | | 21,972 | | (79) | |
| Total | 90 | \$ | 201,791 | \$ | (1,154) | 1 | \$ | 5,354 | \$ | (17) | 91 | \$ | 207,145 | \$ | (1,171) | |

The Company does not intend to sell any of the securities in an unrealized loss position, and it is not more likely than not that the Company will be required to sell any such security prior to the recovery of its amortized cost basis, which may be maturity. Furthermore, even though a number of these securities have been in a continuous unrealized loss position for a period greater than twelve months, the Company is collecting principal and interest payments from the respective issuers as scheduled. Based upon its review of securities with unrealized losses as of December 31, 2022, the Company determined that all such losses resulted from factors not deemed credit related. As a result, the Company did not record any impairment for the years ended December 31, 2022 and 2021.

At each of December 31, 2022 and 2021, the allowance for credit losses on held to maturity securities was \$32. The Company monitors the credit quality of debt securities held to maturity using bond investment grades assigned by third party ratings agencies. Updated investment grades are obtained as they become available from the agencies. On December 31, 2022, 99.99% of the amortized cost of debt securities held to maturity were rated A or higher by the ratings agencies.

Note 3 – Loans

(In Thousands, Except Number of Loans)

The following is a summary of loans and leases, excluding loans held for sale, at December 31:

| | 2022 | 2021 |
|---|---------------|---------------|
| Commercial, financial, agricultural | \$ 1,673,883 | \$ 1,423,270 |
| Lease financing | 122,167 | 80,192 |
| Real estate – construction: | | |
| Residential | 355,500 | 302,275 |
| Commercial | 974,837 | 802,621 |
| Total real estate – construction | 1,330,337 | 1,104,896 |
| Real estate – 1-4 family mortgage: | | |
| Primary | 2,222,856 | 1,816,120 |
| Home equity | 501,906 | 474,604 |
| Rental/investment | 334,382 | 288,474 |
| Land development | 157,119 | 145,048 |
| Total real estate – 1-4 family mortgage | 3,216,263 | 2,724,246 |
| Real estate – commercial mortgage: | | |
| Owner-occupied | 1,539,296 | 1,563,351 |
| Non-owner occupied | 3,452,910 | 2,856,947 |
| Land development | 125,857 | 128,739 |
| Total real estate – commercial mortgage | 5,118,063 | 4,549,037 |
| Installment loans to individuals | 124,745 | 143,340 |
| Gross loans | 11,585,458 | 10,024,981 |
| Unearned income | (7,154 | (4,067) |
| Loans, net of unearned income | \$ 11,578,304 | \$ 10,020,914 |

Note 3 – Loans (continued)

Past Due and Nonaccrual Loans

The following tables provide an aging of past due and nonaccrual loans, segregated by class, as of the dates presented:

| | | Accruing | Loans | | | Non | accruing Loans | | |
|---|------------------------|--------------------------------|------------------|----------------|------------------------|--------------------------------|------------------|----------------|----------------|
| | 30-89 Days Past Due | 90 Days or More Past Due | Current Loans | Total Loans | 30-89 Days Past Due | 90 Days or More Past Due | Current Loans | Total Loans | Total Loans |
| December 31, 2022 | , | | | | | | | | |
| Commercial, financial, agricultural | \$ 1,303 \$ | 69 \$ | 1,660,037 \$ | 1,661,409 \$ | 18 \$ | 2,373 \$ | 10,083 \$ | 12,474 \$ | 1,673,883 |
| Lease financing | _ | _ | 122,167 | 122,167 | _ | _ | _ | _ | 122,167 |
| Real estate - construction: | | | | | | | | | |
| Residential | 49 | _ | 355,374 | 355,423 | _ | _ | 77 | 77 | 355,500 |
| Commercial | 8,525 | _ | 966,312 | 974,837 | _ | _ | _ | _ | 974,837 |
| Total real estate - construction | 8,574 | _ | 1,321,686 | 1,330,260 | _ | _ | 77 | 77 | 1,330,337 |
| Real estate – 1-4 family mortgage: | | | | | | | | | |
| Primary | 28,198 | _ | 2,164,582 | 2,192,780 | 6,015 | 12,503 | 11,558 | 30,076 | 2,222,856 |
| Home equity | 5,376 | _ | 494,621 | 499,997 | 450 | 754 | 705 | 1,909 | 501,906 |
| Rental/investment | 720 | 38 | 332,648 | 333,406 | 20 | 331 | 625 | 976 | 334,382 |
| Land development | 174 | _ | 156,863 | 157,037 | 46 | 36 | _ | 82 | 157,119 |
| Total real estate - 1-4 family mortgage | 34,468 | 38 | 3,148,714 | 3,183,220 | 6,531 | 13,624 | 12,888 | 33,043 | 3,216,263 |
| Real estate - commercial mortgage: | | | | | | | | | |
| Owner-occupied | 8,557 | 219 | 1,525,240 | 1,534,016 | 1,495 | 2,244 | 1,541 | 5,280 | 1,539,296 |
| Non-owner occupied | 3,521 | _ | 3,444,047 | 3,447,568 | 5,304 | _ | 38 | 5,342 | 3,452,910 |
| Land development | 279 | _ | 125,507 | 125,786 | _ | 40 | 31 | 71 | 125,857 |
| Total real estate – commercial mortgage | 12,357 | 219 | 5,094,794 | 5,107,370 | 6,799 | 2,284 | 1,610 | 10,693 | 5,118,063 |
| Installment loans to individuals | 2,001 | 5 | 122,481 | 124,487 | 38 | 100 | 120 | 258 | 124,745 |
| Unearned income | _ | _ | (7,154) | (7,154) | _ | _ | _ | _ | (7,154) |
| Loans, net of unearned income | \$ 58,703 \$ | 331 \$ | 11,462,725 \$ | 11,521,759 \$ | 13,386 \$ | 18,381 \$ | 24,778 \$ | 56,545 \$ | 11,578,304 |

Note 3 - Loans (continued)

| | | Accruing | Loans | | | Non | accruing Loans | | |
|---|-----------------------|--------------------------------|------------------|----------------|------------------------|--------------------------------|------------------|----------------|----------------|
| | 0-89 Days Past Due | 90 Days or More Past Due | Current Loans | Total Loans | 30-89 Days Past Due | 90 Days or More Past Due | Current Loans | Total Loans | Total Loans |
| December 31, 2021 | | | | | | | | | |
| Commercial, financial, agricultural | \$ 3,447 \$ | 103 \$ | 1,406,692 \$ | 1,410,242 \$ | 1,711 \$ | 4,283 \$ | 7,034 \$ | 13,028 \$ | 1,423,270 |
| Lease financing | _ | _ | 80,181 | 80,181 | _ | 11 | _ | 11 | 80,192 |
| Real estate – construction: | | | | | | | | | |
| Residential | 1,077 | _ | 301,198 | 302,275 | _ | _ | _ | _ | 302,275 |
| Commercial | _ | _ | 802,621 | 802,621 | _ | _ | _ | _ | 802,621 |
| Total real estate - construction | 1,077 | _ | 1,103,819 | 1,104,896 | _ | _ | _ | _ | 1,104,896 |
| Real estate – 1-4 family mortgage: | | | | | | | | | |
| Primary | 15,827 | 425 | 1,780,760 | 1,797,012 | 2,177 | 10,420 | 6,511 | 19,108 | 1,816,120 |
| Home equity | 1,617 | _ | 471,268 | 472,885 | 182 | 919 | 618 | 1,719 | 474,604 |
| Rental/investment | 421 | 445 | 286,458 | 287,324 | 26 | 771 | 353 | 1,150 | 288,474 |
| Land development | 431 | _ | 144,360 | 144,791 | _ | 65 | 192 | 257 | 145,048 |
| Total real estate - 1-4 family mortgage | 18,296 | 870 | 2,682,846 | 2,702,012 | 2,385 | 12,175 | 7,674 | 22,234 | 2,724,246 |
| Real estate - commercial mortgage: | | | | | | | | | |
| Owner-occupied | 2,231 | 359 | 1,556,081 | 1,558,671 | 163 | 1,111 | 3,406 | 4,680 | 1,563,351 |
| Non-owner occupied | 260 | 89 | 2,848,152 | 2,848,501 | _ | _ | 8,446 | 8,446 | 2,856,947 |
| Land development | 476 | _ | 127,793 | 128,269 | _ | 292 | 178 | 470 | 128,739 |
| Total real estate – commercial mortgage | 2,967 | 448 | 4,532,026 | 4,535,441 | 163 | 1,403 | 12,030 | 13,596 | 4,549,037 |
| Installment loans to individuals | 1,817 | 20 | 141,008 | 142,845 | 45 | 106 | 344 | 495 | 143,340 |
| Unearned income | _ | _ | (4,067) | (4,067) | _ | _ | _ | _ | (4,067) |
| Loans, net of unearned income | \$ 27,604 \$ | 1,441 \$ | 9,942,505 \$ | 9,971,550 \$ | 4,304 \$ | 17,978 \$ | 27,082 \$ | 49,364 \$ | 10,020,914 |

There were no restructured loans that were contractually 90 days past due or more and still accruing at December 31, 2022. There was one restructured loan totaling \$36 that was contractually 90 days past due or more and still accruing at December 31, 2021. The outstanding balance of restructured loans on nonaccrual status was \$20,765 and \$25,702 at December 31, 2022 and 2021, respectively.

Note 3 - Loans (continued)

Restructured Loans

At December 31, 2022, 2021 and 2020, there were \$22,624, \$20,259 and \$20,448, respectively, of restructured loans. The following table illustrates the impact of modifications classified as restructured loans held on the Consolidated Balance Sheets and still performing in accordance with their restructured terms at period end, segregated by class, as of the periods presented.

| December 31, 2022 1 \$ 1.1 \$ 1.1 \$ 1.1 \$ 1.1 \$ 1.1 \$ 1.1 \$ 1.1 \$ 1.1 \$ 1.1 \$ 1.1 \$ 1.1 \$ 1.0 3.08 3.08 9.0 4.0 3.08 9.0 9.0 4.0 3.08 9.0 9.0 3.08 9.0 9.0 3.08 9.0 9.0 3.0 1.0 9.0 9.0 3.0 1.0 9.0 | | Number of Loans | Pre-Modification Outstanding Amortized Cost | Post-Modification Outstanding Amortized Cost |
|--|---|--------------------|---|--|
| Real estate – 1-4 family mortgage: Primary 20 3,061 3,086 94 Total real estate – 1-4 family mortgage 23 3,159 3,180 Real estate – commercial mortgage: 3 1,50 3,180 Owner-occupied 1 6,500 6,500 Non-owner occupied 2 6,746 6,746 Total real estate – commercial mortgage 2 6,746 6,746 Total Commercial, agricultural 8 5,393 5,393 Real estate – 1-4 family mortgage: 2 6,601 6,008 Real estate – commercial mortgage: 8 6,061 6,08 Primary 36 6,061 8,08 Rotal estate – commercial mortgage: 8 2,291 2,231 December 31, 2020 3 8 2,891 2,891 Commercial, financial, agricultural 8 8 2,891 3,86 Home equity 1 1,59 162 Real estate – 1-4 family mortgage 2 4,25 2,27 <td>December 31, 2022</td> <td></td> <td></td> <td></td> | December 31, 2022 | | | |
| Primary 20 3,061 3,086 Land development 3 9.8 9.4 Total real estate – 1-4 family mortgage 23 3,159 3,180 Real estate – commercial mortgage: ************************************ | Commercial, financial, agricultural | 1 | \$ 113 | \$ 114 |
| Land development 3 98 94 Total real estate – 1-4 family mortgage 23 3,159 3,180 Real estate – commercial mortgage: ———————————————————————————————————— | Real estate – 1-4 family mortgage: | | | |
| Total real estate – 14 family mortgage 23 3,159 3,180 Real estate – commercial mortgage: 3 246 246 Non-owner occupied 1 6,500 6,500 Total real estate – commercial mortgage 2 6,746 6,746 Total 26 \$ 10,018 \$ 10,040 December 31, 2021 Commercial, financial, agricultural 8 \$ 5,393 \$ 5,393 Real estate – 1-4 family mortgage: ************************************ | Primary | 20 | 3,061 | 3,086 |
| Real estate – commercial mortgage: 3 246 246 Non-owner occupied 1 6,500 6,500 Total real estate – commercial mortgage 2 6,746 6,746 Total 26 10,018 10,000 December 31, 2021 Commercial, financial, agricultural 8 5,393 5,393 Real estate – 14 family mortgage: Primary 36 6,061 6,108 Real estate – commercial mortgage: Non-owner occupied 1 837 810 Total 4 5,12,91 5,281 Primary 3 2,891 2,890 Real estate – 1-4 family mortgage: Primary 24 3,928 3,886 Home equity 1 159 162 Real estate – 1-4 family mortgage: 24 3,928 3,886 Home equity 3 142 207 Total real estate – 1-4 family mortgage: 8 6,192 | Land development | 3 | 98 | 94 |
| Owner-occupied 1 246 246 Non-owner occupied 1 6,500 6,500 Total real estate - commercial mortgage 2 6,746 6,746 Total 26 10,018 10,040 December 31, 2021 Commercial, financial, agricultural 8 5,393 5,393 Real estate - 1.4 family mortgage: Primary 36 6,061 6,108 Real estate - commercial mortgage: 8 12,291 8 12,311 Total 45 12,291 \$ 12,311 December 31, 2020 3 2,891 \$ 2,890 Real estate - 1.4 family mortgage: " Primary 24 3,928 3,886 Home equity 1 159 162 Real estate - 1.4 family mortgage 28 4,29 4,25 Total real estate - 1.4 family mortgage 8 6,192 5,883 Real estate - commercial mortgage 8 6,192< | Total real estate – 1-4 family mortgage | 23 | 3,159 | 3,180 |
| Non-owner occupied 1 6,500 6,500 Total real estate – commercial mortgage 2 6,746 6,746 Total 26 \$ 10,018 \$ 10,040 December 31, 2021 Commercial, financial, agricultural 8 \$ 5,393 \$ 5,393 Real estate – 1-4 family mortgage: Primary 36 6,061 6,108 Real estate – commercial mortgage: Non-owner occupied 45 \$ 12,291 \$ 12,311 December 31, 2020 Commercial, financial, agricultural 8 \$ 2,891 \$ 2,890 Real estate – 1-4 family mortgage: 24 3,928 3,886 Home equity 1 159 162 Real estate – 1-4 family mortgage 28 3,29 3,250 Total real estate – 1-4 family mortgage 8 6,19 5,883 Real estate – 1-4 family mortgage: 28 4,29 3,25 Total real estate – 1-4 family mortgage 8 6,19 5,883 Non-owner o | Real estate – commercial mortgage: | | | |
| Total real estate - commercial mortgage 2 6,746 6,746 Total 26 10,018 10,040 December 31, 2021 Commercial, financial, agricultural 8 5,393 5,393 Real estate - 1-4 family mortgage: 36 6,061 6,108 Primary 36 6,061 8,108 Total 45 12,291 8,12,311 December 31, 2020 3 2,891 8,2891 Commercial, financial, agricultural 8 8,2891 8,2891 Real estate - 1-4 family mortgage: 24 3,928 3,886 Home equity 1 159 162 Rental/investment 3 142 207 Total real estate - 1-4 family mortgage 28 4,229 4,255 Real estate - commercial mortgage: 8 6,192 5,883 Non-owner occupied 8 6,192 5,883 Non-owner occupied 8 6,192 5,883 Non-owner occupied 8 6,192 | Owner-occupied | 1 | 246 | 246 |
| Total 26 10,018 10,048 December 31, 2021 Tommercial, financial, agricultural 8 5,393 \$ 5,393 Real estate - 1-4 family mortgage: Tommercial mortgage: Primary 36 6,061 6,108 Real estate - commercial mortgage: Tommercial mortgage: Non-owner occupied 1 837 810 Total 45 12,291 \$ 12,311 December 31, 2020 Tommercial, financial, agricultural 8 \$ 2,891 \$ 2,890 Real estate - 1-4 family mortgage: Tommercial, financial, agricultural 8 \$ 2,891 \$ 2,890 Real estate - 1-4 family mortgage: Tommercial, financial, agricultural 8 \$ 3,928 \$ 3,886 Home equity 1 159 162 Real estate - 1-4 family mortgage: 24 3,928 3,886 Home equity 3 4,229 2,583 Real estate - 1-4 family mortgage: 8 6,192 5,883 Real estate - 1-4 family mortgage: | Non-owner occupied | 1 | 6,500 | 6,500 |
| December 31, 2021 Commercial, financial, agricultural 8 \$ 5,393 \$ 5,393 Real estate – 1-4 family mortgage: Primary Real estate – commercial mortgage: Non-owner occupied 1 837 810 Total 45 \$ 12,291 \$ 12,311 December 31, 2020 Commercial, financial, agricultural 8 \$ 2,891 \$ 2,890 Real estate – 1-4 family mortgage: Primary Primary 24 3,928 3,886 Home equity 1 159 162 Rental/investment 3 142 207 Total real estate – 1-4 family mortgage 28 4,229 4,255 Real estate – commercial mortgage: 28 4,229 5,833 Non-owner occupied 8 6,192 5,883 Non-owner occupied 3 752 754 Land development 1 189 189 Total real estate – commercial mortgage 1 189 189 Total real estate – commercial mortgage 1 2 7,133 6,826 Installment loans to individuals 3 49 40 | Total real estate – commercial mortgage | 2 | 6,746 | 6,746 |
| Commercial, financial, agricultural 8 5,393 5,393 Real estate – 1-4 family mortgage: Primary 36 6,061 6,108 Real estate – commercial mortgage: Non-owner occupied 1 837 810 Total 45 12,291 12,311 December 31, 2020 Emercial, financial, agricultural 8 2,891 2,890 Real estate – 1-4 family mortgage: Primary 24 3,928 3,886 Home equity 1 159 162 Rental/investment 3 142 207 Total real estate – 1-4 family mortgage 28 4,229 4,255 Real estate – commercial mortgage: 28 4,229 5,883 Non-owner occupied 8 6,192 5,883 Non-owner occupied 8 6,192 5,883 Non-owner occupied 3 752 754 Land development 1 189 189 Total real estate – commercial mortgage 12 7,13 | Total | 26 | \$ 10,018 | \$ 10,040 |
| Real estate – 1-4 family mortgage: Primary 36 6,061 6,108 Real estate – commercial mortgage: Non-owner occupied 1 837 810 Total 45 \$ 12,291 \$ 12,311 December 31, 2020 Commercial, financial, agricultural 8 \$ 2,891 \$ 2,890 Real estate – 1-4 family mortgage: Primary 24 3,928 3,886 Home equity 1 159 162 Rental/investment 3 142 207 Total real estate – 1-4 family mortgage 28 4,229 4,255 Real estate – 1-4 family mortgage: Owner-occupied 8 6,192 5,883 Non-owner occupied 8 6,192 5,883 Non-owner occupied 3 752 754 Land development 1 189 189 Total real estate – commercial mortgage 12 7,133 6,826 Installmen | December 31, 2021 | | | - |
| Primary 36 6,061 6,108 Real estate – commercial mortgage: Non-owner occupied 1 837 810 Total 45 12,291 \$ 12,311 December 31, 2020 Commercial, financial, agricultural 8 2,891 \$ 2,890 Real estate – 1-4 family mortgage: Primary 24 3,928 3,886 Home equity 1 159 162 Rental/investment 3 142 207 Total real estate – 1-4 family mortgage 28 4,229 4,255 Real estate – commercial mortgage: 8 6,192 5,883 Non-owner occupied 8 6,192 5,883 Non-owner occupied 3 752 754 Land development 1 189 189 Total real estate – commercial mortgage 12 7,133 6,826 Installment loans to individuals 3 49 40 | Commercial, financial, agricultural | 8 | \$ 5,393 | \$ 5,393 |
| Real estate – commercial mortgage: Non-owner occupied 1 837 810 Total 45 \$ 12,291 \$ 12,311 December 31, 2020 Commercial, financial, agricultural 8 \$ 2,891 \$ 2,890 Real estate – 1-4 family mortgage: Primary 24 3,928 3,886 Home equity 1 159 162 Rental/investment 3 142 207 Total real estate – 1-4 family mortgage 28 4,229 4,255 Real estate – commercial mortgage: Owner-occupied 8 6,192 5,883 Non-owner occupied 8 6,192 5,883 Non-owner occupied 8 6,192 5,883 Land development 1 189 189 Total real estate – commercial mortgage 12 7,133 6,826 Installment loans to individuals 3 49 40 | Real estate – 1-4 family mortgage: | | | |
| Non-owner occupied 1 837 810 Total 45 12,921 \$ 12,311 December 31, 2020 Commercial, financial, agricultural 8 \$ 2,891 \$ 2,890 Real estate – 1-4 family mortgage: \$ 24 3,928 3,886 Home equity 1 159 162 Rental/investment 3 142 207 Total real estate – 1-4 family mortgage 28 4,229 4,255 Real estate – commercial mortgage: \$ 6,192 5,883 Non-owner occupied 8 6,192 5,883 Non-owner occupied 8 6,192 5,883 Non-owner occupied 3 752 754 Land development 1 189 189 Total real estate – commercial mortgage 12 7,133 6,826 Installment loans to individuals 3 49 40 | Primary | 36 | 6,061 | 6,108 |
| Total 45 \$ 12,291 \$ 12,311 December 31, 2020 Commercial, financial, agricultural 8 \$ 2,891 \$ 2,890 Real estate – 1-4 family mortgage: Primary 24 3,928 3,886 Home equity 1 159 162 Rental/investment 3 142 207 Total real estate – 1-4 family mortgage 28 4,229 4,255 Real estate – commercial mortgage: 2 4,229 4,255 Real estate – commercial mortgage 8 6,192 5,883 Non-owner occupied 8 6,192 5,883 Non-owner occupied 8 6,192 5,883 Land development 1 189 189 Total real estate – commercial mortgage 12 7,133 6,826 Installment loans to individuals 3 49 40 | Real estate – commercial mortgage: | | | |
| December 31, 2020 Commercial, financial, agricultural 8 \$ 2,891 \$ 2,890 Real estate – 1-4 family mortgage: Primary Primary 24 3,928 3,886 Home equity 1 159 162 Rental/investment 3 142 207 Total real estate – 1-4 family mortgage 28 4,229 4,255 Real estate – commercial mortgage: Owner-occupied 8 6,192 5,883 Non-owner occupied 8 6,192 5,883 Non-owner occupied 3 752 754 Land development 1 189 189 Total real estate – commercial mortgage 12 7,133 6,826 Installment loans to individuals 3 49 40 | Non-owner occupied | 1 | 837 | 810 |
| Commercial, financial, agricultural 8 \$ 2,891 \$ 2,890 Real estate - 1-4 family mortgage: Primary 24 3,928 3,886 Home equity 1 159 162 Rental/investment 3 142 207 Total real estate - 1-4 family mortgage 28 4,229 4,255 Real estate - commercial mortgage: 8 6,192 5,883 Non-owner occupied 8 6,192 5,883 Non-owner occupied 3 752 754 Land development 1 189 189 Total real estate - commercial mortgage 12 7,133 6,826 Installment loans to individuals 3 49 40 | Total | 45 | \$ 12,291 | \$ 12,311 |
| Real estate – 1-4 family mortgage: Primary 24 3,928 3,886 Home equity 1 159 162 Rental/investment 3 142 207 Total real estate – 1-4 family mortgage 28 4,229 4,255 Real estate – commercial mortgage: 0wner-occupied 8 6,192 5,883 Non-owner occupied 3 752 754 Land development 1 189 189 Total real estate – commercial mortgage 12 7,133 6,826 Installment loans to individuals 3 49 40 | December 31, 2020 | | | |
| Primary 24 3,928 3,886 Home equity 1 159 162 Rental/investment 3 142 207 Total real estate – 1-4 family mortgage 28 4,229 4,255 Real estate – commercial mortgage: 8 6,192 5,883 Non-owner occupied 3 752 754 Land development 1 189 189 Total real estate – commercial mortgage 12 7,133 6,826 Installment loans to individuals 3 49 40 | Commercial, financial, agricultural | 8 | \$ 2,891 | \$ 2,890 |
| Home equity 1 159 162 Rental/investment 3 142 207 Total real estate – 1-4 family mortgage 28 4,229 4,255 Real estate – commercial mortgage: 8 6,192 5,883 Non-owner occupied 3 752 754 Land development 1 189 189 Total real estate – commercial mortgage 12 7,133 6,826 Installment loans to individuals 3 49 40 | Real estate – 1-4 family mortgage: | | | |
| Rental/investment 3 142 207 Total real estate – 1-4 family mortgage 28 4,229 4,255 Real estate – commercial mortgage: | Primary | 24 | 3,928 | 3,886 |
| Total real estate – 1-4 family mortgage 28 4,229 4,255 Real estate – commercial mortgage: 8 6,192 5,883 Non-owner occupied 3 752 754 Land development 1 189 189 Total real estate – commercial mortgage 12 7,133 6,826 Installment loans to individuals 3 49 40 | Home equity | 1 | 159 | 162 |
| Real estate – commercial mortgage: Owner-occupied 8 6,192 5,883 Non-owner occupied 3 752 754 Land development 1 189 189 Total real estate – commercial mortgage 12 7,133 6,826 Installment loans to individuals 3 49 40 | Rental/investment | 3 | 142 | 207 |
| Owner-occupied 8 6,192 5,883 Non-owner occupied 3 752 754 Land development 1 189 189 Total real estate – commercial mortgage 12 7,133 6,826 Installment loans to individuals 3 49 40 | Total real estate – 1-4 family mortgage | 28 | 4,229 | 4,255 |
| Non-owner occupied 3 752 754 Land development 1 189 189 Total real estate – commercial mortgage 12 7,133 6,826 Installment loans to individuals 3 49 40 | Real estate – commercial mortgage: | | | |
| Land development 1 189 189 Total real estate – commercial mortgage 12 7,133 6,826 Installment loans to individuals 3 49 40 | Owner-occupied | 8 | 6,192 | 5,883 |
| Total real estate – commercial mortgage127,1336,826Installment loans to individuals34940 | Non-owner occupied | 3 | 752 | 754 |
| Installment loans to individuals 3 49 40 | Land development | 1 | 189 | 189 |
| Installment loans to individuals 3 49 40 | Total real estate – commercial mortgage | 12 | 7,133 | 6,826 |
| Total 51 \$ 14,302 \$ 14,011 | Installment loans to individuals | 3 | 49 | |
| | Total | 51 | \$ 14,302 | \$ 14,011 |

At December 31, 2022, 2021 and 2020, the Company had \$491, \$117 and \$522, respectively, in troubled debt restructurings that subsequently defaulted within twelve months of the restructuring.

Note 3 – Loans (continued)

Changes in the Company's restructured loans are set forth in the table below.

| | Number of Loans | A | mortized Cost |
|-----------------------------------|--------------------|----|---------------|
| Totals at December 31, 2020 | 124 | \$ | 20,448 |
| Additional loans with concessions | 45 | | 12,639 |
| Reclassified as performing | 6 | | 366 |
| Reductions due to: | | | |
| Reclassified as nonperforming | (18) | | (4,390) |
| Paid in full | (21) | | (7,586) |
| Charge-offs | (1) | | (205) |
| Principal paydowns | _ | | (1,013) |
| Totals at December 31, 2021 | 135 | \$ | 20,259 |
| Additional loans with concessions | 24 | | 10,332 |
| Reclassified as performing | 12 | | 5,326 |
| Reductions due to: | | | |
| Reclassified as nonperforming | (28) | | (7,411) |
| Paid in full | (23) | | (4,758) |
| Principal paydowns | | | (1,124) |
| Totals at December 31, 2022 | 120 | \$ | 22,624 |

The allocated allowance for credit losses attributable to restructured loans was \$625 and \$389 at December 31, 2022 and 2021, respectively. The Company had no remaining availability under commitments to lend additional funds on these restructured loans at December 31, 2022 and \$307 in remaining availability at December 31, 2021.

Credit Quality

For commercial and commercial real estate-secured loans, internal risk-rating grades are assigned by lending, credit administration or loan review personnel, based on an analysis of the financial and collateral strength and other credit attributes underlying each loan. Management analyzes the resulting ratings, as well as other external statistics and factors such as delinquency, to track the migration performance of the portfolio balances of commercial and commercial real estate secured loans. Loan grades range between 10 and 95, with 10 being loans with the least credit risk. Loans within the "Pass" grade (those with a risk rating between 10 and 60) generally have a lower risk of loss and therefore a lower risk factor applied to the loan balances. The "Special Mention" grade (those with a risk rating of 70) represents a loan where a significant adverse risk-modifying action is anticipated in the near term and, left uncorrected, could result in deterioration of the credit quality of the loan. Loans that migrate toward the "Substandard" grade (those with a risk rating between 80 and 95) generally have a higher risk of loss and therefore a higher risk factor applied to those related loan balances.

The following tables present the Company's loan portfolio by year of origination and internal risk-rating grades as of the dates presented:

| | | Term Loans | s Amortized Cos | t Basis by Origin | ation Year | | | | |
|-------------------------------------|----------|----------------|-----------------|-------------------|------------|------------|--------------------|----------------------|----------------|
| | | | | | | | | Revolving Loans | |
| | 2022 | 2021 | 2020 | 2019 | 2018 | Prior | Revolving Loans | Converted to Term | Total Loans |
| December 31, 2022 | | | | | | | | | |
| Commercial, Financial, Agricultural | \$ 460,6 | 504 \$ 209,964 | \$ 142,790 | \$ 63,164 | \$ 25,099 | § 35,142 § | 717,422 | \$ 3,522 \$ | 1,657,707 |
| Pass | 450,5 | 559 209,580 | 141,712 | 62,370 | 21,963 | 28,014 | 704,491 | 2,384 | 1,621,073 |
| Special Mention | 7 | '19 — | 1,010 | 383 | 678 | _ | 11,616 | 80 | 14,486 |
| Substandard | 9,3 | 384 | 68 | 411 | 2,458 | 7,128 | 1,315 | 1,058 | 22,148 |

Note 3 – Loans (continued)

Term Loans Amortized Cost Basis by Origination Year

| | | | Term Bound 11 | mortized cost B | and by Originate | | | Revolving | Revolving Loans Converted to | Total |
|-----------------------------------|----|--------------|---------------|-----------------|------------------|------------|------------|-----------|------------------------------------|-----------|
| | | 2022 | 2021 | 2020 | 2019 | 2018 | Prior | Loans | Term | Loans |
| Lease Financing Receivables | \$ | 61,424 \$ | 18,379 \$ | 18,318 \$ | 10,628 \$ | 4,557 \$ | 1,707 \$ | — : | s — s | 115,013 |
| Pass | | 58,204 | 18,379 | 15,846 | 9,060 | 3,269 | 1,353 | _ | _ | 106,111 |
| Watch | | _ | _ | _ | _ | _ | 354 | _ | _ | 354 |
| Substandard | | 3,220 | _ | 2,472 | 1,568 | 1,288 | _ | _ | _ | 8,548 |
| Real Estate - Construction | \$ | 595,185 \$ | 476,190 \$ | 109,705 \$ | 8,525 \$ | 381 \$ | 6,858 \$ | 13,757 | § 424 \$ | 1,211,025 |
| Residential | \$ | 214,386 \$ | 16,483 \$ | 589 \$ | — \$ | 381 \$ | — \$ | 3,925 | \$ 424 \$ | 236,188 |
| Pass | | 214,371 | 16,483 | 589 | _ | 381 | _ | 3,925 | 424 | 236,173 |
| Special Mention | | 6 | _ | _ | _ | _ | _ | _ | _ | 6 |
| Substandard | | 9 | _ | _ | _ | _ | _ | _ | _ | 9 |
| Commercial | \$ | 380,799 \$ | 459,707 \$ | 109,116 \$ | 8,525 \$ | — \$ | 6,858 \$ | 9,832 | s — \$ | 974,837 |
| Pass | | 380,799 | 459,707 | 109,116 | 8,525 | _ | 6,858 | 9,832 | _ | 974,837 |
| Special Mention | | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Substandard | | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Real Estate - 1-4 Family Mortgage | \$ | 233,370 \$ | 141,066 \$ | 48,653 \$ | 24,664 \$ | 25,604 \$ | 35,971 \$ | 26,920 | § 1,238 \$ | 537,486 |
| Primary | \$ | 12,877 \$ | 7,965 \$ | 5,068 \$ | 2,435 \$ | 4,522 \$ | 8,723 \$ | 4,931 | \$ 106 \$ | 46,627 |
| Pass | | 12,616 | 7,965 | 5,068 | 2,421 | 4,522 | 8,419 | 4,931 | 106 | 46,048 |
| Special Mention | | _ | _ | _ | _ | _ | 51 | _ | _ | 51 |
| Substandard | | 261 | _ | _ | 14 | _ | 253 | _ | _ | 528 |
| Home Equity | \$ | 272 \$ | 1,187 \$ | — \$ | 38 \$ | 5 \$ | 27 \$ | 14,485 | \$ 141 \$ | 16,155 |
| Pass | | 272 | 1,187 | _ | 38 | 5 | 27 | 14,485 | 7 | 16,021 |
| Special Mention | | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Substandard | | _ | _ | _ | _ | _ | _ | _ | 134 | 134 |
| Rental/Investment | \$ | 138,481 \$ | 85,711 \$ | 42,056 \$ | 21,997 \$ | 14,785 \$ | 24,448 \$ | 5,972 | \$ 787 \$ | 334,237 |
| Pass | | 138,137 | 85,522 | 41,604 | 21,097 | 14,671 | 22,899 | 5,972 | 482 | 330,384 |
| Special Mention | | 231 | _ | _ | _ | _ | 174 | _ | _ | 405 |
| Substandard | | 113 | 189 | 452 | 900 | 114 | 1,375 | _ | 305 | 3,448 |
| Land Development | \$ | 81,740 \$ | 46,203 \$ | 1,529 \$ | 194 \$ | 6,292 \$ | 2,773 \$ | 1,532 | \$ 204 \$ | 140,467 |
| Pass | | 80,514 | 46,203 | 1,525 | 194 | 6,292 | 2,723 | 1,532 | 204 | 139,187 |
| Special Mention | | 1,226 | | | _ | | | _ | _ | 1,226 |
| Substandard | | _ | _ | 4 | _ | _ | 50 | _ | _ | 54 |
| Real Estate - Commercial Mortgage | \$ | 1,624,197 \$ | 1,000,563 \$ | 713,303 \$ | 531,424 \$ | 277,862 \$ | 810,919 \$ | 121,305 | \$ 25,173 \$ | 5,104,746 |
| Owner-Occupied | \$ | 309,792 \$ | 319,174 \$ | 239,946 \$ | 178,137 \$ | 128,452 \$ | 302,495 \$ | 57,869 | \$ 3,300 \$ | 1,539,165 |
| Pass | | 298,851 | 314,429 | 237,058 | 175,262 | 122,537 | 282,657 | 50,640 | 3,300 | 1,484,734 |
| Special Mention | | 9,640 | 3,047 | 815 | 1,670 | | 672 | 4,808 | | 20,652 |
| Substandard | | 1,301 | 1,698 | 2,073 | 1,205 | 5,915 | 19,166 | 2,421 | _ | 33,779 |
| Non-Owner Occupied | \$ | 1,256,098 \$ | 657,121 \$ | 466,703 \$ | 346,908 \$ | 144,872 \$ | 501,863 \$ | 57,637 | \$ 21,680 \$ | 3,452,882 |
| Pass | | 1,252,484 | 647,937 | 466,703 | 322,997 | 127,358 | 418,294 | 57,637 | 12,142 | 3,305,552 |
| Special Mention | | 506 | _ | _ | 21,961 | 17,509 | 8,975 | _ | _ | 48,951 |
| Substandard | | 3,108 | 9,184 | _ | 1,950 | 5 | 74,594 | _ | 9,538 | 98,379 |
| Land Development | \$ | 58,307 \$ | 24,268 \$ | 6,654 \$ | 6,379 \$ | 4,538 \$ | 6,561 \$ | 5,799 | \$ 193 \$ | 112,699 |
| Pass | - | 58,307 | 24,228 | 6,342 | 6,379 | 4,465 | 6,067 | 5,799 | 193 | 111,780 |
| Special Mention | | _ | 40 | - | | - | | | | 40 |
| Substandard | | _ | _ | 312 | _ | 73 | 494 | _ | _ | 879 |
| | | | | | | | | | | |

Note 3 – Loans (continued)

Term Loans Amortized Cost Basis by Origination Year

| | 2022 | 2021 | 2020 | 2019 | 2018 | Prior | Revolving Loans | Revolving Loans Converted to Term | Total Loans |
|------------------------------------|--------------------|--------------|--------------|------------|-------------|-------------|--------------------|--|----------------|
| Installment loans to individuals | \$ — \$ | — \$ | — \$ | 24 \$ | — \$ | – \$ | — \$ | — \$ | 24 |
| Pass | _ | _ | _ | 24 | _ | _ | _ | _ | 24 |
| Special Mention | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Substandard | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Total loans subject to risk rating | \$ 2,974,780 \$ | 1,846,162 \$ | 1,032,769 \$ | 638,429 \$ | 333,503 \$ | 890,597 \$ | 879,404 \$ | 30,357 \$ | 8,626,001 |
| Pass | 2,945,114 | 1,831,620 | 1,025,563 | 608,367 | 305,463 | 777,311 | 859,244 | 19,242 | 8,371,924 |
| Special Mention | 12,328 | 3,087 | 1,825 | 24,014 | 18,187 | 10,226 | 16,424 | 80 | 86,171 |
| Substandard | 17,338 | 11,455 | 5,381 | 6,048 | 9,853 | 103,060 | 3,736 | 11,035 | 167,906 |

Term Loans Amortized Cost Basis by Origination Year

| | | Term Loans Ar | mortizeu Cost B | asis by Originat | ion real | | | | |
|-------------------------------------|------------------|---------------|-----------------|------------------|-----------|-----------|--------------------|--|----------------|
| | 2021 | 2020 | 2019 | 2018 | 2017 | Prior | Revolving Loans | Revolving Loans Converted to Term | Total Loans |
| December 31, 2021 | | | | | | | | | |
| Commercial, Financial, Agricultural | \$ 300,748 \$ | 245,940 \$ | 122,996 \$ | 56,732 \$ | 27,631 \$ | 36,665 \$ | 595,956 \$ | 4,083 \$ | 1,390,751 |
| Pass | 299,731 | 245,657 | 120,748 | 54,654 | 23,521 | 27,482 | 591,096 | 2,901 | 1,365,790 |
| Special Mention | _ | 136 | 1,798 | 527 | 605 | 1,196 | 651 | _ | 4,913 |
| Substandard | 1,017 | 147 | 450 | 1,551 | 3,505 | 7,987 | 4,209 | 1,182 | 20,048 |
| Real Estate - Construction | \$ 461,370 \$ | 371,694 \$ | 174,369 \$ | 15,414 \$ | — \$ | 4,393 \$ | 3,769 \$ | 2,428 \$ | 1,033,437 |
| Residential | \$ 210,734 \$ | 12,598 \$ | — \$ | 601 \$ | — \$ | 686 \$ | 3,769 \$ | 2,428 \$ | 230,816 |
| Pass | 210,734 | 12,598 | _ | 601 | _ | 686 | 3,769 | 2,428 | 230,816 |
| Special Mention | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Substandard | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Commercial | \$ 250,636 \$ | 359,096 \$ | 174,369 \$ | 14,813 \$ | — \$ | 3,707 \$ | — \$ | - \$ | 802,621 |
| Pass | 250,636 | 359,096 | 174,369 | 14,813 | _ | 3,707 | _ | _ | 802,621 |
| Special Mention | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Substandard | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Real Estate - 1-4 Family Mortgage | \$ 205,137 \$ | 83,038 \$ | 60,392 \$ | 40,195 \$ | 31,121 \$ | 41,687 \$ | 27,010 \$ | 1,142 \$ | 489,722 |
| Primary | \$ 15,599 \$ | 7,698 \$ | 3,696 \$ | 8,470 \$ | 5,517 \$ | 13,402 \$ | 4,888 \$ | - \$ | 59,270 |
| Pass | 15,599 | 7,698 | 3,530 | 8,470 | 5,433 | 10,465 | 4,877 | _ | 56,072 |
| Special Mention | _ | _ | _ | _ | _ | 59 | _ | _ | 59 |
| Substandard | _ | _ | 166 | _ | 84 | 2,878 | 11 | _ | 3,139 |
| Home Equity | \$ 1,318 \$ | — \$ | 42 \$ | 131 \$ | — \$ | 42 \$ | 14,702 \$ | 211 \$ | 16,446 |
| Pass | 1,318 | _ | 42 | 131 | _ | 42 | 14,332 | 10 | 15,875 |
| Special Mention | _ | _ | _ | _ | _ | _ | _ | _ | |
| Substandard | _ | _ | _ | _ | _ | _ | 370 | 201 | 571 |
| Rental/Investment | \$ 111,006 \$ | 61,801 \$ | 33,852 \$ | 24,324 \$ | 25,163 \$ | 25,275 \$ | | | 288,134 |
| Pass | 110,987 | 60,855 | 32,851 | 24,050 | 24,981 | 24,133 | 5,631 | 931 | 284,419 |
| Special Mention | _ | 249 | | _ | | 38 | _ | _ | 287 |
| Substandard | 19 | 697 | 1,001 | 274 | 182 | 1,104 | 151 | _ | 3,428 |

Term Loans Amortized Cost Basis by Origination Year

| | 2021 | 2020 | 2019 | 2018 | 2017 | Prior | Revolving Loans | Revolving Loans Converted to Term | Total Loans |
|------------------------------------|--------------------|--------------|--------------|-------------|------------|-------------|-----------------|--|----------------|
| Land Development | \$ 77,214 \$ | 13,539 \$ | 22,802 \$ | 7,270 \$ | 441 \$ | 2,968 \$ | 1,638 \$ | — \$ | 125,872 |
| Pass | 74,818 | 13,539 | 22,769 | 7,270 | 411 | 1,560 | 1,638 | _ | 122,005 |
| Special Mention | 2,396 | _ | _ | _ | _ | _ | _ | _ | 2,396 |
| Substandard | _ | _ | 33 | _ | 30 | 1,408 | _ | _ | 1,471 |
| Real Estate - Commercial Mortgage | \$ 1,168,118 \$ | 836,549 \$ | 680,831 \$ | 394,608 \$ | 421,898 \$ | 844,635 \$ | 153,358 \$ | 35,968 \$ | 4,535,965 |
| Owner-Occupied | \$ 312,031 \$ | 305,686 \$ | 220,057 \$ | 177,689 \$ | 157,886 \$ | 317,878 \$ | 62,182 \$ | 9,748 \$ | 1,563,157 |
| Pass | 310,736 | 304,555 | 218,447 | 174,865 | 148,298 | 292,356 | 62,182 | 8,036 | 1,519,475 |
| Special Mention | 1,210 | 1,131 | _ | _ | 3,286 | 722 | _ | 1,712 | 8,061 |
| Substandard | 85 | _ | 1,610 | 2,824 | 6,302 | 24,800 | _ | _ | 35,621 |
| Non-Owner Occupied | \$ 809,784 \$ | 511,803 \$ | 449,734 \$ | 209,010 \$ | 258,914 \$ | 510,213 \$ | 81,238 \$ | 26,220 \$ | 2,856,916 |
| Pass | 800,348 | 503,009 | 436,387 | 185,353 | 203,128 | 464,713 | 81,238 | 16,314 | 2,690,490 |
| Special Mention | 9,235 | 8,794 | 11,356 | 23,650 | 33,176 | 8,383 | _ | _ | 94,594 |
| Substandard | 201 | _ | 1,991 | 7 | 22,610 | 37,117 | _ | 9,906 | 71,832 |
| Land Development | \$ 46,303 \$ | 19,060 \$ | 11,040 \$ | 7,909 \$ | 5,098 \$ | 16,544 \$ | 9,938 \$ | — \$ | 115,892 |
| Pass | 46,034 | 17,030 | 11,040 | 7,857 | 5,098 | 10,656 | 9,938 | _ | 107,653 |
| Special Mention | 44 | _ | _ | _ | _ | 5,141 | _ | _ | 5,185 |
| Substandard | 225 | 2,030 | _ | 52 | _ | 747 | _ | _ | 3,054 |
| Installment loans to individuals | \$ — \$ | — \$ | 42 \$ | — \$ | — \$ | — \$ | — \$ | — \$ | 42 |
| Pass | _ | _ | 42 | _ | _ | _ | _ | _ | 42 |
| Special Mention | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Substandard | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Total loans subject to risk rating | \$ 2,135,373 \$ | 1,537,221 \$ | 1,038,630 \$ | 506,949 \$ | 480,650 \$ | 927,380 \$ | 780,093 \$ | 43,621 \$ | 7,449,917 |
| Pass | 2,120,941 | 1,524,037 | 1,020,225 | 478,064 | 410,870 | 835,800 | 774,701 | 30,620 | 7,195,258 |
| Special Mention | 12,885 | 10,310 | 13,154 | 24,177 | 37,067 | 15,539 | 651 | 1,712 | 115,495 |
| Substandard | 1,547 | 2,874 | 5,251 | 4,708 | 32,713 | 76,041 | 4,741 | 11,289 | 139,164 |

The following tables present the performing status of the Company's loan portfolio not subject to risk rating as of the dates presented:

Term Loans Amortized Cost Basis by Origination Year

| 2022 | 2021 | 2020 | 2019 | 2018 | Prior | | Loans | Total Loans |
|-------------------|---|--|---|---|---|---|--|--|
| | | | | | | | | |
| \$ 13 \$ | — \$ | — \$ | — \$ | — \$ | 16,163 \$ | — \$ | — \$ | 16,176 |
| 13 | _ | _ | _ | _ | 16,163 | _ | _ | 16,176 |
| _ | _ | _ | _ | _ | _ | _ | _ | _ |
| \$ — \$ | — \$ | — \$ | — \$ | — s | — \$ | — s | — \$ | _ |
| _ | _ | _ | _ | _ | _ | _ | _ | _ |
| _ | _ | _ | _ | _ | _ | _ | _ | _ |
| \$ 57,570 \$ | 61,245 \$ | 497 \$ | — \$ | — \$ | — \$ | — \$ | — \$ | 119,312 |
| \$ 57,570 \$ | 61,245 \$ | 497 \$ | — \$ | — \$ | — \$ | — \$ | — \$ | 119,312 |
| 57,493 | 61,245 | 497 | _ | _ | _ | _ | _ | 119,235 |
| 77 | _ | _ | _ | _ | _ | _ | _ | 77 |
| s | \$ 13 \$ 13 \$ 13 \$ 13 \$ 13 \$ 13 \$ 15 \$ 15 | \$ 13 \$ — \$ 13 \$ — \$ 13 \$ — \$ 13 \$ — \$ 13 \$ — \$ 13 \$ — \$ 13 \$ — \$ 14 \$ 14 \$ 15 \$ 15 \$ 15 \$ 15 \$ 15 \$ 15 | 2022 2021 2020 \$ 13 \$ - \$ - \$ - \$ 13 \$ 13 \$ 13 \$ 13 \$ 13 \$ 14 14 15 15 16 16 16 16 16 16 16 16 16 16 16 16 16 | \$ 13 \$ - \$ - \$ - \$ 13 \$ - \$ - \$ - \$ \$ - \$ - | 2022 2021 2020 2019 2018 \$ 13 \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ 13 | 2022 2021 2020 2019 2018 Prior \$ 13 \$ - \$ - \$ - \$ - \$ - \$ 16,163 \$ 13 16,163 \$ - | 2022 2021 2020 2019 2018 Prior Revolving Loans C \$ 13 \$ \$ - \$ \$ - \$ \$ - \$ \$ - \$ \$ - \$ \$ 16,163 \$ - \$ \$ 13 \$ - \$ - \$ \$ 16,163 \$ 16,163 | 2022 2021 2020 2019 2018 Prior Revolving Loans Revolving Loans \$ 13 \$ \$ - \$ - \$ - \$ - \$ - \$ 16,163 - \$ - \$ - \$ 13 16,163 - \$ - \$ - \$ |

Note 3 – Loans (continued)

Term Loans Amortized Cost Basis by Origination Year

| | 2022 | 2021 | 2020 | 2019 | 2018 | Prior | | Revolving Loans onverted to Term | Total Loans |
|--|------------------|-------------|-------------|-------------|-------------|-------------|------------|---|----------------|
| Commercial | \$ — \$ | — \$ | — \$ | — \$ | — \$ | — \$ | — \$ | — \$ | _ |
| Performing Loans | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Non-Performing Loans | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Real Estate - 1-4 Family Mortgage | \$ 704,214 \$ | 546,256 \$ | 351,213 \$ | 155,549 \$ | 116,951 \$ | 319,567 \$ | 481,254 \$ | 3,773 \$ | 2,678,777 |
| Primary | \$ 694,941 \$ | 541,801 \$ | 350,205 \$ | 154,979 \$ | 115,876 \$ | 318,364 \$ | — \$ | 63 \$ | 2,176,229 |
| Performing Loans | 694,221 | 538,870 | 345,912 | 150,821 | 109,156 | 307,178 | _ | 63 | 2,146,221 |
| Non-Performing Loans | 720 | 2,931 | 4,293 | 4,158 | 6,720 | 11,186 | _ | _ | 30,008 |
| Home Equity | \$ — \$ | 111 \$ | — \$ | — \$ | — \$ | 676 \$ | 481,254 \$ | 3,710 \$ | 485,751 |
| Performing Loans | _ | 111 | _ | _ | _ | 609 | 480,094 | 3,026 | 483,840 |
| Non-Performing Loans | _ | _ | _ | _ | _ | 67 | 1,160 | 684 | 1,911 |
| Rental/Investment | \$ — \$ | — \$ | — \$ | — \$ | — \$ | 145 \$ | — \$ | — \$ | 145 |
| Performing Loans | _ | _ | _ | _ | _ | 145 | _ | _ | 145 |
| Non-Performing Loans | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Land Development | \$ 9,273 \$ | 4,344 \$ | 1,008 \$ | 570 \$ | 1,075 \$ | 382 \$ | — \$ | — \$ | 16,652 |
| Performing Loans | 9,257 | 4,344 | 1,008 | 570 | 1,075 | 319 | _ | _ | 16,573 |
| Non-Performing Loans | 16 | _ | _ | _ | _ | 63 | _ | _ | 79 |
| Real Estate - Commercial Mortgage | \$ 4,805 \$ | 3,518 \$ | 2,587 \$ | 1,281 \$ | 691 \$ | 435 \$ | — s | — s | 13,317 |
| Owner-Occupied | \$ — \$ | — \$ | 131 \$ | — \$ | — \$ | — \$ | — \$ | — \$ | 131 |
| Performing Loans | _ | _ | 131 | _ | _ | _ | _ | _ | 131 |
| Non-Performing Loans | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Non-Owner Occupied | \$ — \$ | — \$ | 28 \$ | — \$ | — \$ | — \$ | — \$ | — \$ | 28 |
| Performing Loans | _ | _ | 28 | _ | _ | _ | _ | _ | 28 |
| Non-Performing Loans | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Land Development | \$ 4,805 \$ | 3,518 \$ | 2,428 \$ | 1,281 \$ | 691 \$ | 435 \$ | — \$ | — \$ | 13,158 |
| Performing Loans | 4,805 | 3,518 | 2,422 | 1,281 | 691 | 435 | _ | _ | 13,152 |
| Non-Performing Loans | _ | _ | 6 | _ | _ | _ | _ | _ | 6 |
| Installment loans to individuals | \$ 44,255 \$ | 15,976 \$ | 6,416 \$ | 14,252 \$ | 17,095 \$ | 10,626 \$ | 16,062 \$ | 39 \$ | 124,721 |
| Performing Loans | 44,227 | 15,927 | 6,389 | 14,211 | 17,076 | 10,532 | 16,062 | 35 | 124,459 |
| Non-Performing Loans | 28 | 49 | 27 | 41 | 19 | 94 | _ | 4 | 262 |
| Total loans not subject to risk rating | \$ 810,857 \$ | 626,995 \$ | 360,713 \$ | 171,082 \$ | 134,737 \$ | 346,791 \$ | 497,316 \$ | 3,812 \$ | 2,952,303 |
| Performing Loans | 810,016 | 624,015 | 356,387 | 166,883 | 127,998 | 335,381 | 496,156 | 3,124 | 2,919,960 |
| Non-Performing Loans | 841 | 2,980 | 4,326 | 4,199 | 6,739 | 11,410 | 1,160 | 688 | 32,343 |

Note 3 – Loans (continued)

Term Loans Amortized Cost Basis by Origination Year

| | | | Term Loans A | mortized Cost B | asis by Originati | on rear | | | Revolving Loans | | | |
|--|-----------------|------------------|--------------------|-------------------|-------------------|----------------|----------------|--------------------|----------------------|----------------|--|--|
| | | 2021 | 2020 | 2019 | 2018 | 2017 | Prior | Revolving Loans | Converted to Term | Total Loans | | |
| December 31, 2021 | | - | | | | | | | | 2000 | | |
| Commercial, Financial, Agricultural | \$ | 71 \$ | — \$ | — \$ | 1 \$ | — \$ | 8,983 \$ | 23,464 | s — \$ | 32,519 | | |
| Performing Loans | | 71 | _ | _ | 1 | _ | 8,983 | 23,464 | _ | 32,519 | | |
| Non-Performing Loans | | _ | _ | _ | _ | _ | _ | _ | _ | _ | | |
| Lease Financing Receivables | \$ | 26,301 \$ | 23,270 \$ | 15,504 \$ | 7,713 \$ | 2,169 \$ | 1,168 \$ | — : | s — s | 76,125 | | |
| Performing Loans | | 26,301 | 23,270 | 15,504 | 7,713 | 2,167 | 1,159 | _ | _ | 76,114 | | |
| Non-Performing Loans | | _ | _ | _ | _ | 2 | 9 | _ | _ | 11 | | |
| Real Estate - Construction | s | 57,283 \$ | 12,561 \$ | 1,615 \$ | — s | — \$ | — \$ | — 9 | s — \$ | 71,459 | | |
| Residential | \$ | 57,283 \$ | 12,561 \$ | 1,615 \$ | — \$ | — \$ | — \$ | — 5 | - \$ | 71,459 | | |
| Performing Loans | | 57,283 | 12,561 | 1,615 | _ | _ | _ | _ | _ | 71,459 | | |
| Non-Performing Loans | | _ | _ | _ | _ | _ | _ | _ | _ | _ | | |
| Commercial | \$ | — \$ | — \$ | — \$ | — \$ | — \$ | — \$ | — : | - \$ | _ | | |
| Performing Loans | | _ | _ | | _ | ` | ` | _ | | _ | | |
| Non-Performing Loans | | _ | _ | _ | _ | _ | _ | _ | _ | _ | | |
| Real Estate - 1-4 Family Mortgage | \$ | 554,483 \$ | 419,252 \$ | 205,216 \$ | 157,015 \$ | 137,607 \$ | 308,441 \$ | 448,379 | 4,131 \$ | 2,234,524 | | |
| Primary | \$ | 542,659 \$ | 415,863 \$ | 203,941 \$ | 154,655 \$ | 134,194 \$ | 305,457 \$ | — S | , | 1,756,850 | | |
| Performing Loans | - | 542,053 | 414,931 | 201,475 | 149,478 | 131,571 | 298,023 | | 81 | 1,737,612 | | |
| Non-Performing Loans | | 606 | 932 | 2,466 | 5,177 | 2,623 | 7,434 | _ | _ | 19,238 | | |
| Home Equity | \$ | 111 \$ | — \$ | 79 \$ | 767 \$ | 2,441 \$ | 2,331 \$ | 448,379 | 4,050 \$ | 458,158 | | |
| Performing Loans | Ψ | 111 | _ | 79 | 767 | 2,441 | 2,204 | 447,298 | 3,740 | 456,640 | | |
| Non-Performing Loans | | _ | _ | _ | - | | 127 | 1,081 | 310 | 1,518 | | |
| Rental/Investment | \$ | — \$ | — \$ | 99 \$ | — \$ | 23 \$ | 218 \$ | — S | | 340 | | |
| Performing Loans | J | — ş | — ş | 99 | — " | 23 | 164 | | , — ş — | 286 | | |
| Non-Performing Loans | | _ | _ | | _ | | 54 | <u> </u> | _ | 54 | | |
| Land Development | \$ | 11,713 \$ | 3,389 \$ | 1,097 \$ | 1,593 \$ | 949 \$ | 435 \$ | — : | s — \$ | 19,176 | | |
| Performing Loans | \$ | 11,713 \$ | 3,298 | 1,065 | 1,593 | 949 \$ 874 | 435 | — · | | 18,953 | | |
| Non-Performing Loans | | 25 | 91 | 32 | 1,393 | 75 | 433 | | _ | 223 | | |
| _ | 6 | | | | 047 6 | | (05.6 | | | | | |
| Real Estate - Commercial Mortgage | \$ \$ | 5,265 \$ — \$ | 3,584 \$ 136 \$ | 2,082 \$ 58 \$ | 947 \$ — \$ | 499 \$ — \$ | 695 \$ — \$ | — ! — : | | 13,072 194 | | |
| Owner-Occupied Performing Loans | \$ | — \$ — | 136 \$ | 58 | — 3 | — \$ | _ s _ | _ | — » — | 194 | | |
| Non-Performing Loans | | | — | _ | | | | | | | | |
| | • | | | | | | | | | | | |
| Non-Owner Occupied | \$ | — \$ — | 31 \$ | <u> </u> | _ \$ _ | — \$ — | — \$ — | — : — | S — \$ — | 31 31 | | |
| Performing Loans Non-Performing Loans | | | — — | | | | | | | — — | | |
| _ | | | | | | | | | | | | |
| Land Development | \$ | 5,265 \$ | 3,417 \$ | 2,024 \$ | 947 \$ | 499 \$ | 695 \$ | — ! | • | 12,847 | | |
| Performing Loans | | 5,265 | 3,417 | 2,008 | 947 | 499 | 644 | _ | _ | 12,780 | | |
| Non-Performing Loans | | | _ | 16 | | _ | 51 | | _ | 67 | | |
| Installment loans to individuals | \$ | 44,302 \$ | 15,436 \$ | 23,114 \$ | 28,298 \$ | 11,706 \$ | 5,798 \$ | 14,574 | | 143,298 | | |
| Performing Loans | | 44,254 | 15,360 | 23,035 | 28,270 | 11,672 | 5,574 | 14,557 | 59 | 142,781 | | |
| Non-Performing Loans | | 48 | 76 | 79 | 28 | 34 | 224 | 17 | 11 | 517 | | |
| Total loans not subject to risk rating | \$ | 687,705 \$ | 474,103 \$ | 247,531 \$ | 193,974 \$ | 151,981 \$ | 325,085 \$ | 486,417 | | 2,570,997 | | |
| Performing Loans | | 687,026 | 473,004 | 244,938 | 188,769 | 149,247 | 317,186 | 485,319 | 3,880 | 2,549,369 | | |
| Non-Performing Loans | | 679 | 1,099 | 2,593 | 5,205 | 2,734 | 7,899 | 1,098 | 321 | 21,628 | | |

Note 3 – Loans (continued)

Related Party Loans

Certain executive officers and directors of the Bank and their associates are customers of and have other transactions with Renasant Bank. Related party loans and commitments are made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with persons not related to the Company or the Bank and do not involve more than a normal risk of collectability or present other unfavorable features. A summary of the changes in related party loans follows:

| Loans at December 31, 2021 | \$ 29,907 |
|----------------------------|--------------|
| New loans and advances | 3,778 |
| Payments received | (674) |
| Loans at December 31, 2022 | \$ 33,011 |

No related party loans were classified as past due, nonaccrual, impaired or restructured at December 31, 2022 or 2021. Unfunded commitments to certain executive officers and directors and their associates totaled \$7,387 and \$10,471 at December 31, 2022 and 2021, respectively.

During 2022, the Company acquired Southeastern Commercial Finance, LLC and Continental Republic Capital, LLC (doing business as "Republic Business Credit"). The acquired loans were added to the commercial, financial, and agricultural loan category at their fair value of \$105,610 at the date of acquisition. The carrying amount of purchased credit deteriorated ("PCD") loans at the acquisition date is detailed below.

| | Carrying Amount |
|--|-----------------|
| Purchase price of loans at acquisition | \$ 13,654 |
| Allowance for credit losses at acquisition | 11,460 |
| Par value of acquired loans at acquisition | \$ 25,114 |

Note 4 – Allowance for Credit Losses

(In Thousands)

Allowance for Credit Losses on Loans

The following table provides a roll-forward of the allowance for credit losses by loan category and a breakdown of the ending balance of the allowance based on the Company's credit loss methodology for the periods presented:

| | | Commercial | | Real Estate - Construction | | Real Estate - 1-4 Family Mortgage | | Real Estate - Commercial Mortgage | Lease Financing | | Lease Financing | | stallment Loans to Individuals | Total |
|---|-----|------------|----|-------------------------------|----|---|----|---|-----------------|---------|-----------------|------------------|-----------------------------------|-------|
| Year Ended December 31, 2022 | | | | | | | | | | | | | | |
| Allowance for credit losses on loans: | | | | | | | | | | | | | | |
| Beginning balance | \$ | 33,922 | \$ | 16,419 | \$ | 32,356 | \$ | 68,940 | \$ | 1,486 | \$ 11,048 | \$ 164,171 | | |
| Impact of PCD loans acquired during the period | | 11,460 | | _ | | _ | | _ | | _ | _ | 11,460 | | |
| Charge-offs | | (5,120) | | _ | | (757) | | (5,134) | | (7) | (3,167) | (14,185) | | |
| Recoveries | | 2,471 | | _ | | 821 | | 418 | | 146 | 3,000 | 6,856 | | |
| Net charge-offs | | (2,649) | | | | 64 | | (4,716) | | 139 | (167) | (7,329) | | |
| Provision (recoveries) of credit losses on loans | | 1,522 | | 2,695 | | 12,307 | | 7,574 | | 838 | (1,148) | 23,788 | | |
| Ending balance | \$ | 44,255 | \$ | 19,114 | \$ | 44,727 | \$ | 71,798 | \$ | 2,463 | \$ 9,733 | \$ 192,090 | | |
| Period-End Amount Allocated to | : = | | _ | | _ | | _ | | _ | | | | | |
| Individually evaluated | \$ | 4,397 | \$ | _ | \$ | 46 | \$ | 1,729 | \$ | _ | \$ 270 | \$ 6,442 | | |
| Collectively evaluated | | 39,858 | | 19,114 | | 44,681 | | 70,069 | | 2,463 | 9,463 | 185,648 | | |
| Ending balance | \$ | 44,255 | \$ | 19,114 | \$ | 44,727 | \$ | 71,798 | \$ | 2,463 | \$ 9,733 | \$ 192,090 | | |
| Loans: | - | | | | _ | | _ | | _ | | : | | | |
| Individually evaluated | \$ | 8,536 | \$ | 489 | \$ | 9,202 | \$ | 10,953 | \$ | _ | \$ 270 | \$ 29,450 | | |
| Collectively evaluated | | 1,665,347 | | 1,329,848 | | 3,207,061 | | 5,107,110 | | 115,013 | 124,475 | 11,548,854 | | |
| Ending balance | \$ | 1,673,883 | \$ | 1,330,337 | \$ | 3,216,263 | \$ | 5,118,063 | \$ | 115,013 | \$ 124,745 | \$ 11,578,304 | | |
| | | | | | | | _ | | | | | : | | |
| Nonaccruing loans with no allowance for credit losses | \$ | 464 | \$ | _ | \$ | 7,278 | \$ | 3,157 | \$ | _ | \$ _ | \$ 10,899 | | |

Note 4 - Allowance for Credit Losses (continued)

| | Commercial | Real Estate - Construction | | Real Estate - 1-4 Family Mortgage | | Real Estate - Commercial Mortgage |] | Lease Financing | Iı | nstallment Loans to Individuals | | Total |
|---|-----------------|-------------------------------|----|---|----|---|----|-----------------|----|------------------------------------|----|------------|
| Year Ended December 31, 2021 | | | | | | | | | | | | |
| Allowance for credit losses on loans: | | | | | | | | | | | | |
| Beginning balance | \$ 39,031 | \$ 16,047 | \$ | 32,165 | \$ | 76,127 | \$ | 1,624 | \$ | 11,150 | \$ | 176,144 |
| Charge-offs | (7,087) | (52) | | (1,164) | | (5,184) | | (13) | | (5,374) | | (18,874) |
| Recoveries | 1,470 | 13 | | 1,498 | | 541 | | 49 | | 5,030 | | 8,601 |
| Net charge-offs | (5,617) | (39) | | 334 | | (4,643) | | 36 | | (344) | | (10,273) |
| Provision for credit losses on loans | 508 | 411 | | (143) | | (2,544) | | (174) | | 242 | | (1,700) |
| Ending balance | \$ 33,922 | \$ 16,419 | \$ | 32,356 | \$ | 68,940 | \$ | 1,486 | \$ | 11,048 | \$ | 164,171 |
| Period-End Amount Allocated to: | | | | | _ | | | | | | | |
| Individually evaluated | \$ 9,239 | \$ _ | \$ | 216 | \$ | 2,401 | \$ | _ | \$ | 607 | \$ | 12,463 |
| Collectively evaluated | 24,683 | 16,419 | | 32,140 | | 66,539 | | 1,486 | | 10,441 | | 151,708 |
| Ending balance | \$ 33,922 | \$ 16,419 | \$ | 32,356 | \$ | 68,940 | \$ | 1,486 | \$ | 11,048 | \$ | 164,171 |
| Loans: | | | | | _ | | | | | | | |
| Individually evaluated | \$ 12,776 | \$ _ | \$ | 5,360 | \$ | 14,623 | \$ | _ | \$ | 690 | \$ | 33,449 |
| Collectively evaluated | 1,410,494 | 1,104,896 | | 2,718,886 | | 4,534,414 | | 76,125 | | 142,650 | | 9,987,465 |
| Ending balance | \$ 1,423,270 | \$ 1,104,896 | \$ | 2,724,246 | \$ | 4,549,037 | \$ | 76,125 | \$ | 143,340 | \$ | 10,020,914 |
| | | | _ | | _ | | _ | | _ | | _ | |
| Nonaccruing loans with no allowance for credit losses | \$ 397 | \$ _ | \$ | 2,329 | \$ | 5,270 | \$ | _ | \$ | 22 | \$ | 8,018 |

The Company's allowance for credit loss model considers economic projections, primarily the national unemployment rate and GDP, over a reasonable and supportable period of two years. While credit metrics remained relatively stable, loan growth and acquisitions caused the Company's allowance model to indicate that an increase to the allowance for credit losses was appropriate during 2022.

Allowance for Credit Losses on Unfunded Loan Commitments

The following table provides a roll-forward of the allowance for credit losses on unfunded loan commitments for the periods presented.

| | Year Ended | | | | |
|--|-----------------|--------|--|--|--|
| | 2022 | 2021 | | | |
| Allowance for credit losses on unfunded loan commitments: | | | | | |
| Beginning balance | \$ 20,035 \$ | 20,535 | | | |
| Provision for (recovery of) credit losses on unfunded loan commitments (included in other noninterest expense) | 83 | (500) | | | |
| Ending balance | \$ 20,118 \$ | 20,035 | | | |

Note 5 - Premises and Equipment

(In Thousands)

Bank premises and equipment at December 31 are summarized as follows:

| | 2022 | 2021 |
|---------------------------|---------------|---------------|
| Premises | \$ 250,038 | \$ 247,484 |
| Leasehold improvements | 33,325 | 29,412 |
| Furniture and equipment | 68,275 | 65,286 |
| Computer equipment | 26,356 | 24,412 |
| Autos | 143 | 143 |
| Lease right-of-use assets | 54,930 | 63,547 |
| Total | 433,067 | 430,284 |
| Accumulated depreciation | (149,472) | (137,162) |
| Net | \$ 283,595 | \$ 293,122 |

Depreciation expense was \$14,857, \$16,406 and \$18,699 for the years ended December 31, 2022, 2021 and 2020, respectively.

See Note 23, "Leases," for further details regarding the Company's right-of-use assets.

Note 6 - Other Real Estate Owned

(In Thousands)

The following table provides details of the Company's other real estate owned ("OREO"), net of valuation allowances and direct write-downs, as of the dates presented:

| | | Total OREO |
|------------------------------|----|---------------|
| December 31, 2022 | | |
| Residential real estate | \$ | 699 |
| Commercial real estate | | 62 |
| Residential land development | | 246 |
| Commercial land development | | 756 |
| Total | \$ | 1,763 |
| December 31, 2021 | _ | |
| Residential real estate | \$ | 259 |
| Commercial real estate | | 761 |
| Residential land development | | 305 |
| Commercial land development | | 1,215 |
| Total | \$ | 2,540 |

Note 6 - Other Real Estate Owned (continued)

Changes in the Company's OREO were as follows for the periods presented:

| | Total OREO |
|------------------------------|---------------|
| Balance at December 31, 2020 | \$ 5,972 |
| Transfers of loans | 3,180 |
| Impairments | (306) |
| Dispositions | (6,166) |
| Other | (140) |
| Balance at December 31, 2021 | \$ 2,540 |
| Transfers of loans | 2,207 |
| Impairments | (110) |
| Dispositions | (2,875) |
| Other | 1 |
| Balance at December 31, 2022 | \$ 1,763 |

At December 31, 2022 and 2021, the amortized cost of loans secured by Real Estate - 1-4 Family Mortgage in the process of foreclosure was \$375 and \$22, respectively.

Components of the line item "Other real estate owned" in the Consolidated Statements of Income were as follows, as of the dates presented:

| | December 31, | | | | | | | |
|------------------------------|--------------|-------|----|-------|----|-------|--|--|
| | | 2022 | | 2021 | | 2020 | | |
| Repairs and maintenance | \$ | 54 | \$ | 79 | \$ | 279 | | |
| Property taxes and insurance | | 93 | | 69 | | 364 | | |
| Impairments | | 110 | | 306 | | 2,160 | | |
| Net gains on OREO sales | | (703) | | (176) | | (23) | | |
| Rental income | | (7) | | (25) | | (26) | | |
| Total | \$ | (453) | \$ | 253 | \$ | 2,754 | | |

Note 7 - Goodwill and Other Intangible Assets

(In Thousands)

Changes in the carrying amount of goodwill during the years ended December 31, 2022 were as follows:

| Con | munity Banks | | Insurance | | Total |
|-----|--------------|-------------------------------|--|-------------------------|----------------------------|
| \$ | 936,916 | \$ | 2,767 | \$ | 939,683 |
| | _ | | _ | | _ |
| \$ | 936,916 | \$ | 2,767 | \$ | 939,683 |
| | 6,608 | | _ | | 6,608 |
| | 45,417 | | _ | | 45,417 |
| \$ | 988,941 | \$ | 2,767 | \$ | 991,708 |
| | \$ \$ \$ | \$ 936,916 6,608 45,417 | \$ 936,916 \$ \$ 936,916 \$ \$ 6,608 45,417 | \$ 936,916 \$ 2,767 | \$ 936,916 \$ 2,767 \$ |

Note 7 - Goodwill and Other Intangible Assets (continued)

The following table provides a summary of finite-lived intangible assets as of the dates presented:

| | Gr | Gross Carrying Amount | | Accumulated Amortization | | Net Carrying Amount |
|--------------------------------------|----|--------------------------|----|-----------------------------|----|------------------------|
| December 31, 2022 | | | | | | |
| Core deposit intangible | \$ | 82,492 | \$ | (64,339) | \$ | 18,153 |
| Customer relationship intangible | | 7,670 | | (1,647) | | 6,023 |
| Total finite-lived intangible assets | \$ | 90,162 | \$ | (65,986) | \$ | 24,176 |
| December 31, 2021 | | | _ | | | |
| Core deposit intangible | \$ | 82,492 | \$ | (59,399) | \$ | 23,093 |
| Customer relationship intangible | | 2,470 | | (1,465) | | 1,005 |
| Total finite-lived intangible assets | \$ | 84,962 | \$ | (60,864) | \$ | 24,098 |

Core deposit intangible amortization expense for the years ended December 31, 2022, 2021 and 2020 was \$4,941, \$5,861 and \$6,940, respectively. Customer relationship intangible amortization expense for the year ended December 31, 2022, 2021 and 2020 was \$181, \$181 and \$181, respectively.

The estimated amortization expense of finite-lived intangible assets for the five succeeding fiscal years is summarized as follows:

| | Core Deposit Intangible | Customer Relationship Intangible | Total |
|------|-------------------------|-------------------------------------|----------|
| 2023 | \$ 4,042 | \$ 1,336 | \$ 5,378 |
| 2024 | 3,498 | 1,192 | 4,690 |
| 2025 | 3,102 | 1,048 | 4,150 |
| 2026 | 2,899 | 860 | 3,759 |
| 2027 | 2,775 | 628 | 3,403 |

Note 8 - Mortgage Servicing Rights

(In Thousands)

Changes in the Company's mortgage servicing rights ("MSRs") were as follows, for the periods presented:

| Carrying Value at January 1, 2021 | \$ 62,994 |
|-------------------------------------|--------------|
| Capitalization | 33,948 |
| Amortization | (21,485) |
| Valuation adjustment | 13,561 |
| Carrying Value at December 31, 2021 | \$ 89,018 |
| Sale of MSRs | (15,565) |
| Capitalization | 22,788 |
| Amortization | (11,793) |
| Carrying Value at December 31, 2022 | \$ 84,448 |

The valuation adjustments reflected in the table above as well as any gains recognized on the sale of MSRs are included in "Mortgage banking income" in the Consolidated Statements of Income. The movement of mortgage interest rates has an inverse relationship with prepayment speeds and discount rates.

Note 8 - Mortgage Servicing Rights (continued)

Data and key economic assumptions related to the Company's mortgage servicing rights as of December 31 are as follows:

| | 2022 | 2021 | 2020 |
|--|-----------------|-----------------|-----------------|
| Unpaid principal balance | \$ 7,494,413 | \$ 8,728,629 | \$ 7,322,671 |
| Weighted-average prepayment speed (CPR) | 7.00 % | 10.56 % | 15.05 % |
| Estimated impact of a 10% increase | \$ (5,393) | \$ (3,875) | \$ (4,001) |
| Estimated impact of a 20% increase | (10,354) | (7,464) | (7,674) |
| Discount rate | 10.30 % | 9.82 % | 9.86 % |
| Estimated impact of a 100bp increase | \$ (1,765) | \$ (4,153) | \$ (2,144) |
| Estimated impact of a 200bp increase | (3,957) | (8,119) | (4,144) |
| Weighted-average coupon interest rate | 3.51 % | 3.29 % | 3.58 % |
| Weighted-average servicing fee (basis points) | 32.44 | 30.37 | 29.94 |
| Weighted-average remaining maturity (in years) | 8.33 | 6.69 | 5.14 |

The Company recorded servicing fees of \$18,452, \$17,968 and \$12,628, for the twelve months ended December 31, 2022, 2021 and 2020, respectively. These fees are included under the line item "Mortgage banking income" in the Consolidated Statements of Income.

Note 9 - Deposits

(In Thousands)

The following is a summary of deposits as of December 31:

| | 2022 | 2021 | |
|----------------------------------|---------|-----------------|---------|
| Noninterest-bearing deposits | \$ 4,5 | \$8,756 \$ 4,7 | 718,124 |
| Interest-bearing demand deposits | 6,1 | 51,142 6,6 | 595,879 |
| Savings deposits | 1,0 | 31,628 1,0 | 080,338 |
| Time deposits ⁽¹⁾ | 1,6 | 95,440 1,4 | 111,383 |
| Total deposits | \$ 13,4 | \$6,966 \$ 13,9 | 005,724 |

⁽¹⁾ Includes brokered deposits in the amount of \$233,133 for 2022.

The approximate scheduled maturities of time deposits, including brokered deposits, at December 31, 2022 are as follows:

| 7 | |
|------------|-----------------|
| 2023 | \$ 1,236,045 |
| 2024 | 336,382 |
| 2025 | 87,883 |
| 2026 | 19,575 |
| 2027 | 12,129 |
| Thereafter | 3,426 |
| Total | \$ 1,695,440 |

The aggregate amount of time deposits in denominations of \$250 or more at December 31, 2022 and 2021 was \$402,289 and \$326,076, respectively. Certain executive officers and directors and their respective affiliates had amounts on deposit with Renasant Bank of approximately \$25,537 and \$27,908 at December 31, 2022 and 2021, respectively.

Note 10 - Short-Term Borrowings

(In Thousands)

Short-term borrowings as of December 31 are summarized as follows:

| | 2022 | 2021 |
|--|---------------|--------------|
| Securities sold under agreements to repurchase | \$ 12,232 | \$ 13,947 |
| Federal Home Loan Bank short-term advances | 700,000 | _ |
| Total short-term borrowings | \$ 712,232 | \$ 13,947 |

Securities sold under agreements to repurchase ("repurchase agreements") represent funds received from customers, generally on an overnight or continuous basis, which are collateralized by investment securities owned or, at times, borrowed and re-hypothecated by the Company. The securities used as collateral consist primarily of U.S. Government agency mortgage backed securities, U.S. Government agency collateralized mortgage obligations, obligations of U.S. Government agencies, and obligations of states and political subdivisions. All securities are maintained by the Company's safekeeping agents. These securities are reviewed by the Company on a daily basis, and the Company may be required to provide additional collateral due to changes in the fair market value of these securities. The terms of the Company's repurchase agreements are continuous but may be canceled at any time by the Company or the customer.

Federal funds, of which there were none at December 31, 2022 and 2021, are short term borrowings, generally overnight borrowings, between financial institutions that are generally used to maintain reserve requirements at the Federal Reserve Bank or elsewhere.

FHLB short-term advances are borrowings with original maturities of less than one year. In connection with the prepayment of \$430,000 in short-term advances from the FHLB during 2020, the Company incurred penalty charges of \$121 which is included in the line item "Debt prepayment penalty" in the Consolidated Statements of Income. The Company did not prepay any outstanding short-term advances from the FHLB in 2022 and 2021. The Company had availability on unused lines of credit with the FHLB of \$3,651,678 at December 31, 2022.

The average balances and cost of funds of short-term borrowings for the years ending December 31 are summarized as follows:

| | Average Balances | | | | | Cost of Funds | | | |
|--|------------------|---------|----|--------|----|---------------|--------|----------|--------|
| | | 2022 | | 2021 | | 2020 | 2022 | 2021 | 2020 |
| Federal Home Loan Bank short-term advances | \$ | 175,370 | \$ | | \$ | 345,601 | 2.52 % | <u> </u> | 1.09 % |
| Federal funds purchased | | 97 | | 747 | | 363 | 3.97 | 0.33 | _ |
| Securities sold under agreements to repurchase | | 12,217 | | 12,662 | | 10,889 | 0.36 | 0.29 | 0.30 |
| Total short-term borrowings | \$ | 187,684 | \$ | 13,409 | \$ | 356,853 | 2.38 % | 0.29 % | 1.07 % |

The Company maintains lines of credit with correspondent banks totaling \$180,000 at December 31, 2022. Interest is charged at the market federal funds rate on all advances. There were no amounts outstanding under these lines of credit at December 31, 2022 or 2021.

Note 11 - Long-Term Debt

(In Thousands)

Long-term debt as of December 31, 2022 and 2021 is summarized as follows:

| | 2022 | 2021 |
|---------------------------------|---------------|---------------|
| Federal Home Loan Bank advances | \$ | \$ 417 |
| Junior subordinated debentures | 112,042 | 111,373 |
| Subordinated notes | 316,091 | 359,419 |
| Total long-term debt | \$ 428,133 | \$ 471,209 |

Note 11 - Long-Term Debt (continued)

Federal Home Loan Bank Advances

The Company did not prepay any outstanding long-term advances from the FHLB during 2022 and 2020. In connection with the prepayment of \$150,000 in long-term advances from the FHLB during 2021, the Company incurred penalty charges of \$6,123 which is included in the line item "Debt prepayment penalty" in the Consolidated Statements of Income.

Junior Subordinated Debentures

The Company owns the outstanding common securities of business trusts that issued corporation-obligated mandatorily redeemable preferred capital securities to third-party investors. The trusts used the proceeds from the issuance of their preferred capital securities and common securities (collectively referred to as "capital securities") to buy floating rate junior subordinated debentures issued by the Company (or by companies that the Company subsequently acquired). The debentures are the trusts' only assets and interest payments from the debentures finance the distributions paid on the capital securities. Distributions on the capital securities are payable quarterly at a rate per annum equal to the interest rate being earned by the trusts on the debentures held by the trusts. The capital securities are subject to mandatory redemption, in whole or in part, upon repayment of the debentures. The Company has entered into an agreement which fully and unconditionally guarantees the capital securities of each trust subject to the terms of the guarantee.

The interest rate on the debentures reprices quarterly equal to the three-month LIBOR at the determination date plus the applicable spread. The debentures owned by the respective trusts are currently redeemable at par. The following table provides the details of the debentures as of December 31, 2022:

| | Principal Amount | Carrying Value | Spread (in bps) | Year of Maturity | 7 | Amount Included in Fier 1 Capital |
|---------------------------------|---------------------|----------------|-----------------|---------------------|----|---|
| PHC Statutory Trust I | \$ 20,619 | \$ 20,619 | 285 | 2033 | \$ | 20,000 |
| PHC Statutory Trust II | 31,959 | 31,959 | 187 | 2035 | | 31,000 |
| Capital Bancorp Capital Trust I | 12,372 | 12,372 | 150 | 2035 | | 12,000 |
| First M&F Statutory Trust I | 30,928 | 23,751 | 133 | 2036 | | 22,822 |
| Brand Trust I | 10,310 | 9,573 | 205 | 2035 | | 9,263 |
| Brand Trust II | 5,155 | 5,205 | 300 | 2037 | | 5,050 |
| Brand Trust III | 5,155 | 5,205 | 300 | 2038 | | 5,050 |
| Brand Trust IV | 3,093 | 3,358 | 375 | 2038 | | 3,265 |
| Total | | \$ 112,042 | | | \$ | 108,450 |

The Company has entered into interest rate swap agreements on the PHC Statutory Trust I, Capital Bancorp Capital Trust I, and First M&F Statutory Trust I pursuant to which the Company received an amount approximately equal to the interest paid on the debentures and paid a fixed rate of interest equal to 5.49%, 4.42%, and 4.18%, respectively, at December 31, 2022.

The Company has classified \$108,450 of the debentures described in the above paragraphs as Tier 1 capital. Federal Reserve guidelines limit the amount of securities that, similar to the Company's junior subordinated debentures, are includable in Tier 1 capital, but these guidelines did not impact the amount of debentures the Company includes in Tier 1 capital. Although the Company's existing junior subordinated debentures are currently unaffected by these Federal Reserve guidelines, on account of changes enacted as part of the Dodd-Frank Act, any new trust preferred securities are not includable in Tier 1 capital. Further, if the Company makes any acquisition now that it exceeds \$15,000,000 in assets, the Company will lose Tier 1 treatment of our junior subordinated debentures.

For more information about the Company's derivative financial instruments, see Note 13, "Derivative Instruments."

Subordinated notes

During October and December 2021, respectively, the Company redeemed at par its \$15,000 6.50% fixed-to-floating rate subordinated notes and redeemed \$30,000 of its aggregate \$60,000 5.00% fixed-to-floating rate subordinated notes, with the remaining \$30,000 of such notes redeemed in the first quarter of 2022.

Note 11 - Long-Term Debt (continued)

The Company has issued and sold fixed-to-floating rate subordinated notes (referred to collectively as the "Notes") in underwritten public offerings at a price equal to 100% of the aggregate principal amounts of the Notes. Interest on the Notes is payable semi-annually in arrears at the applicable fixed rate until but excluding the fixed to floating transition date and payable quarterly in arrears thereafter at the applicable benchmark rate plus spread, until but excluding the maturity date or earlier redemption date. A summary of the Notes is as follows:

| Issue Date | p | Initial orincipal | Fixed rate | Fixed to floating transition date | Benchmark rate | Spread (in te bps) Debt outstanding | | Maturity | |
|------------------------------|-------|----------------------|------------|-----------------------------------|----------------|-------------------------------------|----|----------|--------------------|
| August 22, 2016 | \$ | 40,000 | 5.50% | September 1, 2026 | 3-month LIBOR | 407.1 | \$ | 40,000 | September 1, 2031 |
| September 3, 2020 | \$ | 100,000 | 4.50% | September 15, 2030 | 3-month SOFR | 402.5 | \$ | 100,000 | September 15, 2035 |
| November 23, 2021 | \$ | 200,000 | 3.00% | December 1, 2026 | 3-month SOFR | 191 | \$ | 200,000 | December 1, 2031 |
| Debt issuance costs and fair | value | adjustment | | | | | | (23,909) | |
| Total subordinated debt | | | | | | | \$ | 316,091 | |

Beginning with the fixed to floating transition date and on any interest payment date thereafter, the Company may redeem the applicable Notes in whole or in part at a redemption price equal to 100% of the principal amount of the respective Notes to be redeemed plus accrued and unpaid interest to but excluding the date of redemption.

The Company may also redeem any series of the Notes at any time, at the Company's option, in whole or in part, if: (i) a change or prospective change in law occurs that could prevent the Company from deducting interest payable on the Notes for U.S. federal income tax purposes; (ii) a subsequent event occurs that could preclude the Notes from being recognized as Tier 2 capital for regulatory capital purposes; or (iii) the Company is required to register as an investment company under the Investment Company Act of 1940, as amended. In each case, the redemption price is 100% of the principal amount of the Notes being redeemed plus any accrued and unpaid interest to but excluding the redemption date. There is no sinking fund for the benefit of the Notes, and none of the Notes are convertible or exchangeable.

The aggregate stated maturities of long-term debt outstanding at December 31, 2022, are summarized as follows:

| | Federal Home Loan Bank advances | Junior subordinated debentures | Subordinated notes | Total |
|------------|---------------------------------------|--------------------------------------|--------------------|------------|
| 2023 | <u> </u> | \$ | \$ | \$ — |
| 2024 | _ | _ | _ | _ |
| 2025 | _ | _ | _ | _ |
| 2026 | _ | _ | _ | _ |
| 2027 | _ | _ | _ | _ |
| Thereafter | _ | 112,042 | 316,091 | 428,133 |
| Total | \$ | \$ 112,042 | \$ 316,091 | \$ 428,133 |

Note 12 - Employee Benefit and Deferred Compensation Plans

(In Thousands, Except Share Data)

Pension and Post-retirement Medical Plans

The Company sponsors a noncontributory defined benefit pension plan, under which participation and benefit accruals ceased as of December 31, 1996. The Company's funding policy is to contribute annually to the plan an amount not less than the minimum required contribution, as determined annually by consulting actuaries in accordance with funding standards imposed under the Internal Revenue Code of 1986, as amended. No contributions were made or required in 2022 or 2021. The Company does not anticipate that a contribution will be required in 2023. The plan's accumulated benefit obligation and projected benefit obligation are substantially the same since benefit accruals have ceased. The accumulated benefit obligation was \$21,230 and \$27,567 at December 31, 2022 and 2021, respectively. There is no additional minimum pension liability required to be recognized.

Note 12 – Employee Benefit and Deferred Compensation Plans (continued)

The Company provides retiree medical benefits, consisting of the opportunity to purchase coverage at subsidized rates under the Company's group medical plan. Employees eligible to participate must (i) have been employed by the Company and enrolled in the Company's group medical plan as of December 31, 2004 and (ii) retire from the Company between ages 55 and 65 with at least 15 years of service or 70 points (points determined as the sum of the employee's age and years of service). The Company periodically determines the portion of the premiums to be paid by each retiree and the portion to be paid by the Company. Coverage ceases when a retiree attains age 65 and is eligible for Medicare. The Company contributed \$3 and \$231 to the plan in 2022 and 2021, respectively; the Company expects to contribute approximately \$163 in 2023.

The Company accounts for its obligations related to retiree benefits in accordance with ASC 715, "Compensation – Retirement Benefits." The assumed rate of increase in the per capita cost of covered benefits (i.e., the health care cost trend rate) for 2022 is 7.5%. Increasing or decreasing the assumed health care cost trend rates by one percentage point in each year would not materially increase or decrease the accumulated post-retirement benefit obligation or the service and interest cost components of net periodic post-retirement benefit costs as of December 31, 2022 and for the year then ended.

In 2020, the Company offered a voluntary early retirement program (referred to as the "VERP") to eligible employees. Among other items, participants in the VERP received accelerated payouts from the Company's defined benefit pension plan, retiree medical benefits on terms substantially identical to those applicable to other retirees, and other cash payments. Cash payments are a noninterest expense and are included in the "Restructuring charges" line item on the Consolidated Statements of Income.

The following table presents information relating to the defined benefit pension plan maintained by Renasant Bank ("Pension Benefits - Renasant") and the post-retirement health and life plan ("Other Benefits") as of December 31, 2022 and 2021:

| | Pension Ben | efits F | Renasant | | Other | its | |
|--|--------------|---------|----------|----|--------|-----|--------|
| | 2022 | | 2021 | | 2022 | | 2021 |
| Change in benefit obligation | | | | | | | |
| Benefit obligation at beginning of year | \$ 27,567 | \$ | 28,226 | \$ | 586 | \$ | 1,019 |
| Service cost | _ | | _ | | 4 | | 5 |
| Interest cost | 738 | | 682 | | 12 | | 14 |
| Plan participants' contributions | _ | | _ | | 85 | | 152 |
| Actuarial loss (gain) | (5,256) | | 672 | | (48) | | (221) |
| Benefits paid ⁽¹⁾ | (1,819) | | (2,013) | | (88) | | (383) |
| Benefit obligation at end of year | \$ 21,230 | \$ | 27,567 | \$ | 551 | \$ | 586 |
| Change in fair value of plan assets | | | | | | | |
| Fair value of plan assets at beginning of year | \$ 30,399 | \$ | 30,549 | | | | |
| Actual return on plan assets | (7,726) | | 1,863 | | | | |
| Contribution by employer | _ | | | | | | |
| Benefits paid | (1,819) | | (2,013) | | | | |
| Fair value of plan assets at end of year | \$ 20,854 | \$ | 30,399 | _ | | | |
| Funded status at end of year | \$ (376) | \$ | 2,832 | \$ | (551) | \$ | (586) |
| Weighted-average assumptions as of December 31 | · | - | · | | · | | |
| Discount rate used to determine the benefit obligation | 4.94 % |) | 2.79 % | | 4.74 % | | 2.35 % |

⁽¹⁾ Attributable to retiree medical benefits.

The discount rate assumptions at December 31, 2022 were determined using a yield curve approach. A yield curve was developed from a selection of high quality fixed-income investments whose cash flows approximate the timing and amount of expected cash flows from the plans. The selected discount rate is the rate that produces the same present value of the plans' projected benefit payments.

Note 12 - Employee Benefit and Deferred Compensation Plans (continued)

The components of net periodic benefit cost and other amounts recognized in other comprehensive income for the defined benefit pension and post-retirement health and life plans for the years ended December 31, 2022, 2021 and 2020 are as follows:

| nealth and life plans for the years er | naea | Decemi | ber | 31, | 2022 | 2, 2021 | and 2 | 020 | are | as | Iollows: |
|---|------|---------|-------|-------------|-------|---------|------------|-----|-------------|----|----------|
| | | Pens | ion E | Benefits Re | nasan | ıt | | Oth | er Benefits | 3 | |
| | | 2022 | | 2021 | | 2020 | 2022 | | 2021 | | 2020 |
| Service cost | \$ | | \$ | _ | \$ | | \$ 4 | \$ | 5 | \$ | 6 |
| Interest cost | | 738 | | 682 | | 984 | 12 | | 14 | | 13 |
| Expected return on plan assets | | (1,684) | | (1,768) | | (1,651) | _ | | _ | | _ |
| Prior service cost recognized ⁽¹⁾ | | _ | | _ | | _ | _ | | _ | | 485 |
| Recognized actuarial loss (gain) | | 243 | | 265 | | 349 | (76) | | (3) | | (90) |
| Settlement/curtailment/termination losses ⁽¹⁾ | | | | _ | | 567 | _ | | | | _ |
| Net periodic benefit cost | | (703) | | (821) | | 249 | (60) | | 16 | | 414 |
| Net actuarial loss (gain) arising during the period | | 4,155 | | 577 | | (1,090) | (48) | | (221) | | 21 |
| Net Settlement/curtailment/termination losses ⁽¹⁾ | | _ | | _ | | (567) | _ | | _ | | _ |
| New prior service cost ⁽¹⁾ | | | | _ | | _ | _ | | | | 485 |
| Amortization of net actuarial (loss) gain recognized in net periodic pension cost | | (243) | | (265) | | (349) | 76 | | 3 | | 90 |
| Amortization of prior service cost ⁽¹⁾ | | _ | | _ | | _ | _ | | _ | | (485) |
| Total recognized in other comprehensive income | | 3,912 | | 312 | | (2,006) | 28 | | (218) | | 111 |
| Total recognized in net periodic benefit cost and other comprehensive income | \$ | 3,209 | \$ | (509) | \$ | (1,757) | \$ (32) | \$ | (202) | \$ | 525 |
| Weighted-average assumptions as of December 31 | | | | | | | | | | | |
| Discount rate used to determine net periodic pension cost | | 2.79 % | | 2.44 % | | 3.59 % | 2.35 % | | 1.77 % | | 2.91 % |
| Expected return on plan assets | | 5.75 % | | 6.00 % | | 6.00 % | N/A | | N/A | | N/A |

⁽¹⁾ Attributable to retiree medical benefits and accelerated defined benefit pension plan payouts provided to VERP participants and, with respect to amounts included in Net periodic benefit cost, included in the "Restructuring charges" line item on the Consolidated Statements of Income.

| Future | estimated | benefit | payments | under | the | Renasant | defined | benefit | pension | plan | and | other | benefit | s a | re as | follows: |
|----------|-----------|---------|----------|-------|-----|----------|---------|---------|---------|------|-----|--------------------|---------|-----|----------------|----------|
| | | | | | | | | | | | Pe | nsion Be Renasa | | | Othe Benefi | |
| 2023 | | | | | | | | | | | \$ | | 2,187 | \$ | | 163 |
| 2024 | | | | | | | | | | | | | 2,037 | | | 69 |
| 2025 | | | | | | | | | | | | | 2,032 | | | 80 |
| 2026 | | | | | | | | | | | | | 1,948 | | | 74 |
| 2027 | | | | | | | | | | | | | 1,871 | | | 63 |
| 2028 - 2 | 032 | | | | | | | | | | | | 8,700 | | | 158 |

Note 12 - Employee Benefit and Deferred Compensation Plans (continued)

Amounts recognized in accumulated other comprehensive income, before tax, for the year ended December 31, 2022 are as follows:

| | Pension Benefits Renasant | Other Benefits |
|-----------------------|------------------------------|-------------------|
| Prior service cost | \$ | \$ — |
| Actuarial loss (gain) | 11,306 | (271) |
| Total | \$ 11,306 | \$ (271) |

The estimated costs that will be amortized from accumulated other comprehensive income into net periodic benefit cost during 2023 are as follows:

| | Pension Benefits Renasant | Other Benefits |
|-----------------------|------------------------------|-------------------|
| Prior service cost | \$ — | \$ |
| Actuarial loss (gain) | 243 | (76) |
| Total | \$ 243 | \$ (76) |

Substantially all of the assets of the Company's defined benefit pension plan are invested in a collective trust, which in turn invests in other collective or pooled trusts with individual investment mandates. The collective trust's asset allocation is approximately 57% in growth assets, consisting of interests in trusts invested in equity securities, high yield fixed income securities, and direct real estate investments (approximately 8% of assets), and approximately 43% in assets intended to hedge against the volatility arising from interest rate risk, consisting of interests in trusts invested in long duration fixed income securities. The collective trust is actively managed allowing changes in the asset allocation to enhance returns and mitigate risk, with the mandate to preserve the funded status of the plan through portfolio growth and interest rate hedging. Management's investment committee periodically reviews the collective trust's performance and asset allocation to ensure that the plan's investment objectives are satisfied and that the investment strategy of the trust has not materially changed.

The expected long-term rate of return was estimated using market benchmarks for investment classes applied to the plan's target asset allocation and was computed using a valuation methodology which projects future returns based on current valuations rather than historical returns.

The fair values of the Company's defined benefit pension plan assets by category at December 31, 2022 and 2021 are below. Investments in collective trusts, which are measured at net asset value per share (or "NAV"), consist of trusts that invest primarily in liquid equity and fixed income securities and have a small direct investment in real estate. There is generally no restriction on redemptions or withdrawals for benefit payments or in the event of plan termination; 60 days notice is required to redeem or withdraw assets for any other purpose.

| | Quoted Prices In Active Markets for Identical Assets (Level 1) | | Significant Other Observable Inputs (Level 2) | | Significant Unobservable Inputs (Level 3) | | Measured at NAV | Totals |
|----------------------------------|--|----|---|----|--|----|-----------------|--------------|
| December 31, 2022 | | | | | | | | |
| Cash and cash equivalents | \$ 66 | \$ | _ | \$ | _ | \$ | _ | \$ 66 |
| Investments in collective trusts | _ | | _ | | _ | | 20,788 | 20,788 |
| | \$ 66 | \$ | | \$ | | \$ | 20,788 | \$ 20,854 |

Note 12 - Employee Benefit and Deferred Compensation Plans (continued)

| | Quoted Prices In Active Markets for Identical Assets (Level 1) | | Significant Other Observable Inputs (Level 2) | | Significant Unobservable Inputs (Level 3) | | Measured at NAV | | Totals | |
|----------------------------------|--|----|---|---|--|---|-----------------|--------|--------|--------|
| December 31, 2021 | | | | | | | | | | |
| Cash and cash equivalents | \$ | 42 | \$ | _ | \$ | _ | \$ | _ | \$ | 42 |
| Investments in collective trusts | | _ | | _ | | _ | | 30,357 | | 30,357 |
| | \$ | 42 | \$ | | \$ | _ | \$ | 30,357 | \$ | 30,399 |

Other Retirement Plans

The Company maintains a 401(k) plan, which is a contributory plan maintained in the form of a "safe harbor" arrangement. Employees are immediately enrolled in the plan and eligible to make pre-tax deferrals, subject to limits imposed under the plan and the deferral limit established annually by the IRS, and receive Company matching contributions not in excess of 4% of compensation. The Company may make a discretionary profit-sharing contribution for each eligible participant in an amount up to 5% of plan compensation and 5% of plan compensation in excess of the Social Security wage base (prior to 2020, the profit-sharing contribution was non-discretionary). To be eligible to receive this profit-sharing contribution, an employee must: (i) be employed on the last day of the year and be credited with 1000 hours of service during the year; (ii) die or become disabled during the year; or (iii) have attained the early or normal retirement age (as defined in the plan). Senior executive officers of the Bank are not eligible to receive these discretionary contributions. No profit-sharing contribution was made for the year 2022. The Company's costs related to the 401(k) plan, excluding employee deferrals, in 2022, 2021 and 2020 were \$7,045, \$11,919 and \$17,888, respectively.

Deferred Compensation Plans and Arrangements

The Company maintains two deferred compensation plans: a Deferred Stock Unit Plan and a Deferred Income Plan. Nonemployee directors may defer all or a portion of their retainer; eligible officers may defer base salary and bonus subject to limits determined annually by the Company. Amounts deferred to the Deferred Stock Unit Plan are invested in units representing shares of the Company's common stock; benefits are paid in the form of common stock, with cash distributed in lieu of fractional shares. Amounts deferred to the Deferred Income Plan are notionally invested in the discretion of each participant from among investment alternatives substantially similar to those available under the Company's 401(k) plan. Directors and officers who participated in the predecessor to the Deferred Income Plan as of December 31, 2006, may also invest in a preferential interest rate alternative that is derived from the Moody's Average Corporate Bond Rate. Benefits payable from the Deferred Income Plan equal the account balance of each participant. Beneficiaries of directors and officers who have continuously deferred at rates prescribed by the Company since January 1, 2005, and who die while employed by the Company or serving as a director may receive an additional preretirement death benefit from the Deferred Income Plan.

In connection with the Company's acquisition of Brand Group Holdings, Inc. ("Brand"), the Company assumed the Brand Group Holdings, Inc. Deferred Compensation Plan. Deferral elections in effect as of the time of acquisition were given effect for compensation earned during 2018; no further deferrals have been or will be made to the plan. Account balances maintained under the plan will be distributed as provided under the terms of the plan and individual participant elections. Pending distribution, balances will be notionally invested by each participant in designated investment alternatives.

The Company's Deferred Stock Unit and Deferred Income Plan are unfunded. It is anticipated that such plans will result in no additional cost to the Company because life insurance policies on the lives of participants have been purchased in amounts estimated to be sufficient to pay plan benefits. The Company is both the owner and beneficiary of the policies. The expense recorded in 2022, 2021 and 2020 for the Company's Deferred Stock Unit and Deferred Income Plan, including deferrals, was \$1,486, \$3,274 and \$3,965, respectively.

In 2007, the Company assumed supplemental executive retirement plans (SERPs) in connection with the acquisition of Capital Bancorp, Inc. and its affiliates. The plans are designed to provide four officers specified annual benefits for a 15-year period upon the attainment of a designated retirement age. Liabilities associated with the SERPs totaled \$3,523 and \$3,679 at December 31, 2022 and 2021, respectively. The plans are not qualified under Section 401 of the Internal Revenue Code.

Note 12 - Employee Benefit and Deferred Compensation Plans (continued)

Incentive Compensation Plans

Under the Company's Performance Based Rewards Plan, annual cash bonuses are paid to eligible officers and employees, subject to the attainment of designated performance criteria that may relate to the Company's performance, the performance of an affiliate, region, division or profit center, and/or to individual or team performance. The Company annually sets minimum, target, and superior levels of performance. Minimum performance must be attained for the payment of any bonus; superior performance must be attained for maximum payouts. The expense associated with the plan for 2022, 2021 and 2020 was \$9,545, \$8,609 and \$6,425, respectively.

In 2020, the Company implemented the 2020 Long-Term Incentive Compensation Plan that provides for the grant of stock options and stock appreciation rights and the award of restricted stock and restricted stock units (which replaced the Company's previous long-term equity incentive compensation plan, under which restricted stock awards remain outstanding).

Options granted under the plan permit the acquisition of shares of the Company's common stock at an exercise price equal to the fair market value of the shares on the date of grant. Options may be subject to time-based vesting or the attainment of performance criteria; all options expire ten years after the date of grant. Options that do not vest or expire unexercised are forfeited and canceled. Stock appreciation rights may be granted under the plan on terms similar to options. There were no stock options or stock appreciation rights granted during the years ended December 31, 2022, 2021 or 2020. There was no compensation expense (recognized or 2022, 2021 unrecognized) associated with options for the ended December 31. years

No options remained outstanding as of December 31, 2021. The following table summarizes information about options outstanding, exercised and forfeited as of and for the years ended December 31, 2021 and 2020:

| | Shares | Weighted Average Exercise Price | Weighted Average Remaining Contractual Life | Aggregate Intrinsic Value |
|----------------------------------|----------|--|---|---------------------------------|
| Outstanding at January 1, 2020 | 29,250 | \$ 15.86 | | |
| Granted | _ | _ | | |
| Exercised | (18,750) | 16.37 | | |
| Forfeited | | <u> </u> | | |
| Outstanding at December 31, 2020 | 10,500 | \$ 14.96 | 1.00 | \$ 191 |
| Exercisable at December 31, 2020 | 10,500 | \$ 14.96 | 1.00 | \$ 191 |
| Granted | | | | |
| Exercised | (10,500) | 14.96 | | |
| Forfeited | _ | _ | | |
| Outstanding at December 31, 2021 | | \$ _ | 0.00 | \$ |
| Exercisable at December 31, 2021 | | \$ _ | 0.00 | \$ — |
| | | | | |

The total intrinsic value of options exercised during the years ended December 31, 2021 and 2020 was \$262 and \$279, respectively. All options that were fully vested and exercisable as of December 31, 2017 have been exercised.

The plan permits the award of performance-based restricted stock to officers and employees and time-based restricted stock to non-employee directors, officers and employees. The plan also permits the award of restricted stock units to officers and employees on terms similar to restricted stock awards. Performance-based awards are subject to the attainment of designated performance criteria during a fixed performance cycle. Performance criteria may relate to the Company's performance measured on an absolute basis or relative to a defined peer group. Performance criteria may also relate to the performance of an affiliate, region, division or profit center of the Company or to individual performance. The Company annually sets minimum, target, and superior levels; minimum performance must be attained for the vesting of any shares; superior performance must be attained for maximum payouts. Time-based restricted stock awards relate to a fixed number of shares that vest at the end of a designated service period.

In 2022, the Company made performance-based and time-based restricted stock awards; restricted stock units were not awarded. The fair value of each restricted stock award is the closing price of the Company's common stock on the business day

Note 12 - Employee Benefit and Deferred Compensation Plans (continued)

immediately preceding the date of the award. For restricted stock awarded under the plan, the Company recorded compensation expense of \$11,244, \$9,882 and \$10,419 for the years ended December 31, 2022, 2021 and 2020, respectively. The following table summarizes the changes in restricted stock as of and for the year ended December 31, 2022:

| | Performance- Based Restricted Stock | Weighted Average Grant-Date Fair Value | Time- Based Restricted Stock | Weighted Average Grant-Date Fair Value |
|---------------------------------|--|---|---------------------------------------|---|
| Not vested at beginning of year | 146,561 | \$ 34.67 | 603,714 | \$ 34.48 |
| Awarded | 81,308 | 38.45 | 324,633 | 37.20 |
| Vested | (66,566) | 35.42 | (222,283) | 32.81 |
| Forfeited and cancelled | (5,465) | 37.26 | (25,661) | 37.20 |
| Not vested at end of year | 155,838 | \$ 36.23 | 680,403 | \$ 36.23 |

Unrecognized stock-based compensation expense related to restricted stock totaled \$12,990 at December 31, 2022. As of such date, the weighted average period over which the unrecognized expense is expected to be recognized was approximately 1.97 years.

At December 31, 2022, an aggregate of 2,543,213 shares of Company common stock were available for issuance under the Company's employee benefit plans of which 982,176 shares were available for issuance under the Company's 401(k) plan, 145,273 shares were available under the Company's Deferred Stock Unit Plan, and 1,073,186 shares were available under the Company's 2020 Long-Term Incentive Compensation Plan.

Note 13 - Derivative Instruments

(In Thousands)

The Company uses certain derivative instruments to meet the needs of customers as well as to manage the interest rate risk associated with certain transactions.

Non-hedge derivatives

The Company enters into derivative instruments that are not designated as hedging instruments to help its commercial customers manage their exposure to interest rate fluctuations. To mitigate the interest rate risk associated with these customer contracts, the Company enters into an offsetting derivative contract position. The Company manages its credit risk, or potential risk of default by its commercial customers, through credit limit approval and monitoring procedures.

The Company enters into interest rate lock commitments with its customers to mitigate the interest rate risk associated with the commitments to fund fixed-rate residential mortgage loans. The Company also enters into forward commitments to sell residential mortgage loans to secondary market investors.

Note 13 – Derivative Instruments (continued)

The following table provides a summary of the Company's derivatives not designated as hedging instruments as of the dates presented:

| | Balance Sheet | December 31, 2022 | | | | Decembe | r 31, | 2021 | |
|--------------------------------|----------------------|-------------------|-----------------|----|------------|---------|-----------------|------|------------|
| | Location | N | Notional Amount | | Fair Value | | Notional Amount | | Fair Value |
| Derivative assets: | | | | | | | | | |
| Interest rate contracts | Other Assets | \$ | 258,646 | \$ | 11,354 | \$ | 185,447 | \$ | 4,711 |
| Interest rate lock commitments | Other Assets | | 62,901 | | 1,231 | | 310,941 | | 5,304 |
| Forward commitments | Other Assets | | 84,000 | | 484 | | 280,000 | | 667 |
| Totals | | \$ | 405,547 | \$ | 13,069 | \$ | 776,388 | \$ | 10,682 |
| Derivative liabilities: | | | | | | | | | |
| Interest rate contracts | Other Liabilities | \$ | 258,646 | \$ | 11,354 | \$ | 185,447 | \$ | 4,711 |
| Interest rate lock commitments | Other Liabilities | | 19,488 | | 98 | | 19,961 | | 43 |
| Forward commitments | Other Liabilities | | 73,000 | | 1,198 | | 320,000 | | 736 |
| Totals | | \$ | 351,134 | \$ | 12,650 | \$ | 525,408 | \$ | 5,490 |

Gains (losses) included in the Consolidated Statements of Income related to the Company's derivative financial instruments were as follows, as of the dates presented:

| | | Year Ended December 31, | | | | | | | | |
|--------------------------------------|----|-------------------------|-------|-----------|---------|--|--|--|--|--|
| | | 2022 | 2021 | | 2020 | | | | | |
| Interest rate contracts: | _ | | | | | | | | | |
| Included in interest income on loans | \$ | 2,470 | \$ | 2,027 \$ | 2,051 | | | | | |
| Interest rate lock commitments: | | | | | | | | | | |
| Included in mortgage banking income | | (4,128) | (14 | 1,563) | 15,249 | | | | | |
| Forward commitments | | | | | | | | | | |
| Included in mortgage banking income | | (645) | : | 5,021 | (4,033) | | | | | |
| Total | \$ | (2,303) | \$ (7 | 7,515) \$ | 13,267 | | | | | |

Derivatives designated as cash flow hedges

Cash flow hedge relationships mitigate exposure to the variability of future cash flow or other forecasted transactions. The Company uses interest rate swap contracts in an effort to manage future interest rate exposure on borrowings. The swap hedging strategy converts the LIBOR-based variable interest rate on the forecasted borrowings to a fixed interest rate. The collar hedging strategy stabilizes interest rate fluctuation by setting both a floor and a cap. The Company entered into an interest rate collar in June 2022 with a 2.25% floor and 4.57% cap. The Company entered into a second interest rate collar in October 2022 with a 2.75% floor and 4.75% cap. As of December 31, 2022, the Company is hedging its exposure to the variability of future cash flows through 2032 and a portion of these hedges are forward starting.

Note 13 – Derivative Instruments (continued)

The following table provides a summary of the Company's derivatives designated as cash flow hedges as of the dates presented: December 31, 2021 **Balance Sheet** December 31, 2022 Location Fair Value Fair Value **Notional Amount Notional Amount Derivative assets:** Interest rate swaps Other Assets \$ 130,000 \$ 24,514 \$ 100,000 \$ 7,016 Interest rate collars Other Assets 200,000 464 Totals 330,000 24,978 100,000 \$ 7,016 **Derivative liabilities:** Interest rate swaps Other Liabilities \$ \$ \$ 62,000 \$ 2,902 Interest rate collars Other Liabilities 250,000 746 Totals 250,000 746 62,000 2,902

The impact on other comprehensive income for the years ended December 31, 2022, 2021, and 2020, is described in Note 16, "Other Comprehensive Income (Loss)."

In October 2021, the Company terminated four interest rate swap contracts with notional amounts of \$25,000 each. These swaps hedged forecasted future FHLB borrowings which were no longer expected to occur. As a result of the termination the Company recognized a gain of \$4,676 for the year ended December 31, 2021.

In December 2020, the Company terminated two interest rate swap contracts with notional amounts of \$15,000 each with ending dates of June 2022 and June 2023, respectively. The Company recorded \$2,040 in swap termination charges for the year ended December 31, 2020.

Derivatives designated as fair value hedges

Fair value hedges protect against changes in the fair value of an asset, liability or firm commitment. The Company enters into interest rate swap agreements to manage interest rate exposure on certain of the Company's fixed-to-floating rate subordinated notes. The agreements convert the currently-fixed interest rates to LIBOR-based variable interest rates.

The following table provides a summary of the Company's derivatives designated as fair value hedges as of the dates presented:

| | Balance Sheet Dece | | | er 31, 2022 | | | Decembe | 2021 | |
|-------------------------|--------------------|----|-----------------|-------------|------------|-----------------|---------|------|------------|
| | Location | 1 | Notional Amount | | Fair Value | Notional Amount | | | Fair Value |
| Derivative liabilities: | | | | | | | | | |
| Interest rate swaps | Other Liabilities | \$ | 100,000 | \$ | 19,789 | \$ | 100,000 | \$ | 5,411 |

The following table presents the effects of the Company's fair value hedge relationships on the Consolidated Statements of Income for the periods presented:

| | | | Amount | of Gai | n (Loss) Recognized | in In | come | | | | |
|--|----------------------------|----|--|--------|---------------------|-------|-------|--|--|--|--|
| | Income Statement Location | | Income Statement Year ended December 31, | | | | | | | | |
| | | | 2022 | | 2021 | | 2020 | | | | |
| Derivative liabilities: | | _ | | | | | | | | | |
| Interest rate swaps - subordinated notes | Interest Expense | \$ | (14,378) | \$ | (5,202) | \$ | (209) | | | | |
| Derivative liabilities - hedged items: | | | | | | | | | | | |
| Interest rate swaps - subordinated notes | Interest Expense | \$ | 14,378 | \$ | 5,202 | \$ | 209 | | | | |

Note 13 – Derivative Instruments (continued)

The following table presents the amounts that were recorded in the Consolidated Balance Sheets related to cumulative basis adjustments for fair value hedges as of the dates presented:

| | Ca | rrying Amount of | f the I | Hedged Liability | umulative Amount of Fair cluded in the Carrying Am | |
|------------------------|-------|------------------|---------|-------------------|---|-------------------|
| Balance Sheet Location | Decen | ber 31, 2022 | | December 31, 2021 | December 31, 2022 | December 31, 2021 |
| Long-term debt | \$ | 78,881 | \$ | 93,085 | \$ 19,789 | \$ 5,411 |

Offsetting

Certain financial instruments, including derivatives, may be eligible for offset in the consolidated balance sheet when the "right of setoff" exists or when the instruments are subject to an enforceable master netting agreement, which includes the right of the non-defaulting party or non-affected party to offset recognized amounts, including collateral posted with the counterparty, to determine a net receivable or net payable upon early termination of the agreement. Certain of the Company's derivative instruments are subject to master netting agreements; however, the Company has not elected to offset such financial instruments in the Consolidated Balance Sheets. The following table presents the Company's gross derivative positions as recognized in the Consolidated Balance Sheets as well as the net derivative positions, including collateral pledged to the extent the application of such collateral did not reduce the net derivative liability position below zero, had the Company elected to offset those instruments subject to an enforceable master netting agreement as of the dates presented:

| | Offsetting Derivative Assets | | | | | Offsetting Deriv | ativ | ative Liabilities | |
|---|-------------------------------------|--------|----------------------|-------|----|----------------------|------|-------------------|--|
| | December 31, December 31, 2022 2021 | | December 31, 2022 | | | December 31, 2021 | | | |
| Gross amounts recognized | \$ | 36,493 | \$ | 8,007 | \$ | 22,056 | \$ | 13,436 | |
| Gross amounts offset in the consolidated balance sheets | | _ | | _ | | _ | | _ | |
| Net amounts presented in the consolidated balance sheets | | 36,493 | | 8,007 | | 22,056 | | 13,436 | |
| Gross amounts not offset in the consolidated balance sheets | | | | | | | | | |
| Financial instruments | | 22,056 | | 7,208 | | 22,056 | | 7,208 | |
| Financial collateral pledged | | _ | | _ | | _ | | 6,228 | |
| Net amounts | \$ | 14,437 | \$ | 799 | \$ | | \$ | _ | |

Note 14 - Income Taxes

(In Thousands)

Significant components of the provision for income taxes are as follows for the periods presented:

| | Year Ended December 31, | | | | | | | |
|-----------------|-------------------------|----|--------|----|----------|--|--|--|
| | 2022 | | 2021 | | 2020 | | | |
| <u>Current</u> | | | | | | | | |
| Federal | \$ 39,507 | \$ | 34,629 | \$ | 30,193 | | | |
| State | 3,453 | | 895 | | 3,309 | | | |
| | 42,960 | | 35,524 | | 33,502 | | | |
| Deferred | | | | | | | | |
| Federal | 1,630 | | 9,168 | | (10,947) | | | |
| State | 650 | | 2,243 | | (2,715) | | | |
| | 2,280 | | 11,411 | | (13,662) | | | |
| | \$ 45,240 | \$ | 46,935 | \$ | 19,840 | | | |

Note 14 - Income Taxes (continued)

The reconciliation of income taxes computed at the United States federal statutory tax rates to the provision for income taxes is as follows, for the periods presented:

| | Year Ended December 31, | | | | | | |
|--|-------------------------|---------|----|---------|----|---------|--|
| | | 2022 | | 2021 | | 2020 | |
| Tax at U.S. statutory rate | \$ | 44,375 | \$ | 46,794 | \$ | 21,733 | |
| Increase (decrease) in taxes resulting from: | | | | | | | |
| Tax-exempt interest income | | (1,832) | | (1,669) | | (1,431) | |
| BOLI income | | (1,946) | | (1,547) | | (1,182) | |
| Investment tax credits | | (928) | | (988) | | (1,494) | |
| Amortization of investment in low-income housing tax credits | | 683 | | 817 | | 1,280 | |
| State income tax expense, net of federal benefit | | 3,241 | | 2,479 | | 469 | |
| Other items, net | | 1,647 | | 1,049 | | 465 | |
| | \$ | 45,240 | \$ | 46,935 | \$ | 19,840 | |

Significant components of the Company's deferred tax assets and liabilities are as follows for the periods presented:

| | | 2,518 2 14,447 14 | | | | |
|--|----|----------------------|----|--------|--|--|
| | | 2022 | | 2021 | | |
| Deferred tax assets | | | | | | |
| Allowance for credit losses | \$ | 52,551 | \$ | 50,712 | | |
| Loans | | 2,518 | | 2,855 | | |
| Deferred compensation | | 14,447 | | 14,522 | | |
| Net unrealized losses on securities | | 70,999 | | 3,545 | | |
| Impairment of assets | | 316 | | 392 | | |
| Net operating loss carryforwards | | 497 | | 1,211 | | |
| Investments in partnerships | | 1,164 | | 890 | | |
| Lease liabilities under operating leases | | 14,641 | | 17,106 | | |
| Other | | 3,523 | | 3,241 | | |
| Total deferred tax assets | | 160,656 | | 94,474 | | |
| Deferred tax liabilities | | | | | | |
| Fixed assets | | 10,342 | | 5,339 | | |
| Mortgage servicing rights | | 19,624 | | 20,779 | | |
| Junior subordinated debt | | 1,948 | | 2,130 | | |
| Intangibles | | 2,702 | | 3,177 | | |
| Lease right-of-use asset | | 14,018 | | 16,209 | | |
| Other | _ | 1,614 | | 1,607 | | |
| Total deferred tax liabilities | | 50,248 | _ | 49,241 | | |
| Net deferred tax assets | \$ | 110,408 | \$ | 45,233 | | |

The effective tax rate was 21.78% and 22.41% for the year ended December 31, 2022 and 2021, respectively. The Company and its subsidiaries file a consolidated U.S. federal income tax return. The Company is currently open to audit under the statute of limitations by the Internal Revenue Service for the years ending December 31, 2020 through 2022. The Company and its subsidiaries' state income tax returns are open to audit under the statute of limitations for the years ended December 31, 2020 through 2022.

The Company acquired federal and state net operating losses as part of its previous acquisitions, with varying expiration periods. The federal and state net operating losses acquired in the Brand acquisition were \$81,288 and \$55,067, respectively, all created in 2018. As part of the 2017 Tax Cuts and Jobs Act and corresponding state tax laws, the federal net operating losses

Note 14 – Income Taxes (continued)

and the majority of the state net operating losses created by Brand during 2018 have an indefinite carryforward period. The federal net operating loss related to the Brand acquisition was fully utilized during 2021, while at December 31, 2022, there were state net operating losses without expiration periods of \$5,388. The federal and state net operating losses acquired in the Heritage Financial Group, Inc. acquisition were \$18,321 and \$16,849, respectively, of which \$1,101 and \$278 remain to be utilized as of December 31, 2022. These losses begin to expire in 2029 and are expected to be fully utilized. Because the benefits are expected to be fully realized, the Company recorded no valuation allowance against the net operating losses for the year ended December 31, 2022.

The table below presents the breakout of net operating losses as of the dates presented.

| | December 31, 2022 2021 | | | | | |
|----------------------|------------------------|----|--------|--|--|--|
| | 2022 | | 2021 | | | |
| Net Operating Losses | | | | | | |
| Federal | \$ 1,101 | \$ | 2,065 | | | |
| State | 5,666 | | 16,954 | | | |

A reconciliation of the beginning and ending amount of unrecognized tax benefits, excluding interest, related to federal and state income tax matters as of December 31 follows below:

| | 2022 | 2021 | 2020 |
|--|--------|--------|--------|
| Balance at January 1 | \$ 408 | \$ 402 | \$ 667 |
| Additions based on positions related to current period | 65 | 62 | 101 |
| Reductions based on positions related to prior period | _ | _ | (314) |
| Reductions due to lapse of statute of limitations | (66) | (56) | (52) |
| Balance at December 31 | \$ 407 | \$ 408 | \$ 402 |

If ultimately recognized, the Company does not anticipate any material increase in the effective tax rate for 2022 relative to any tax positions taken prior to January 1, 2022. The Company had accrued \$17, \$15 and \$18 for interest and penalties related to unrecognized tax benefits as of December 31, 2022, 2021 and 2020, respectively.

Note 15 - Fair Value Measurements

(In Thousands)

Recurring Fair Value Measurements

The Company carries certain assets and liabilities at fair value on a recurring basis in accordance with applicable standards. The Company's recurring fair value measurements are based on the requirement to carry such assets and liabilities at fair value or the Company's election to carry certain eligible assets and liabilities at fair value. Assets and liabilities that are required to be carried at fair value include securities available for sale and derivative instruments. The Company has elected to carry mortgage loans held for sale at fair value on a recurring basis as permitted under the guidance in ASC 825.

The following methods and assumptions are used by the Company to estimate the fair values of the Company's financial assets and liabilities that are measured on a recurring basis:

Securities available for sale: Securities available for sale consist primarily of debt securities, such as obligations of U.S. Government agencies and corporations and mortgage backed securities. Where quoted market prices in active markets are available, securities are classified within Level 1 of the fair value hierarchy. If quoted prices from active markets are not available, fair values are based on quoted market prices for similar instruments traded in active markets, quoted market prices for identical or similar instruments traded in markets that are not active, or model-based valuation techniques where all significant assumptions are observable in the market. Such instruments are classified within Level 2 of the fair value hierarchy. When assumptions used in model-based valuation techniques are not observable in the market, the assumptions used by management reflect estimates of assumptions used by other market participants in determining fair value. When there is limited transparency around the inputs to the valuation, the instruments are classified within Level 3 of the fair value hierarchy.

Note 15 - Fair Value Measurements (continued)

<u>Derivative instruments</u>: Most of the Company's derivative contracts are actively traded in over-the-counter markets and are valued using discounted cash flow models which incorporate observable market based inputs including current market interest rates, credit spreads, and other factors. Such instruments are categorized within Level 2 of the fair value hierarchy and include interest rate swaps and other interest rate contracts including interest rate caps and/or floors. The Company's interest rate lock commitments are valued using current market prices for mortgage backed securities with similar characteristics, adjusted for certain factors including servicing and risk. The value of the Company's forward commitments is based on current prices for securities backed by similar types of loans. Because these assumptions are observable in active markets, the Company's interest rate lock commitments and forward commitments are categorized within Level 2 of the fair value hierarchy.

Mortgage loans held for sale in loans held for sale: Mortgage loans held for sale are primarily agency loans which trade in active secondary markets. The fair value of these instruments is derived from current market pricing for similar loans, adjusted for differences in loan characteristics, including servicing and risk. Because the valuation is based on external pricing of similar instruments, mortgage loans held for sale are classified within Level 2 of the fair value hierarchy.

Financial assets: Securities available for sale Total securities available for sale 1.533.942 Derivative instruments 38,047 38.047 Mortgage loans held for sale in loans held for sale 110,105 110 105 Total financial assets 1,682,094 1,682,094 Financial liabilities: Derivative instruments 33,185 33,185

| | Level 1 | | Level 2 | Level 3 | Totals |
|---|---------|------|-----------|---------|--------------|
| December 31, 2021 | | | | | |
| Financial assets: | | | | | |
| Securities available for sale: | | | | | |
| Trust preferred securities | \$ | - \$ | _ | \$ — | \$ — |
| Other available for sale securities | - | _ | 2,386,052 | _ | 2,386,052 |
| Total securities available for sale | - | | 2,386,052 | | 2,386,052 |
| Derivative instruments | - | | 17,698 | | 17,698 |
| Mortgage loans held for sale in loans held for sale | - | _ | 453,533 | _ | 453,533 |
| Total financial assets | \$ - | _ \$ | 2,857,283 | \$ | \$ 2,857,283 |
| Financial liabilities: | | | | | |
| Derivative instruments | \$ | \$ | 13,803 | \$ | \$ 13,803 |

The Company reviews fair value hierarchy classifications on a quarterly basis. Changes in the Company's ability to observe inputs to the valuation may cause reclassification of certain assets or liabilities within the fair value hierarchy. There were no such transfers between levels of the fair value hierarchy during the year ended December 31, 2022.

Note 15 - Fair Value Measurements (continued)

The following table provides for the period presented a reconciliation for assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs, or Level 3 inputs:

| | Se | curities available for sale |
|---|----|-----------------------------|
| | | Trust preferred securities |
| Balance at January 1, 2021 | \$ | 9,012 |
| Accretion included in net income | | 8 |
| Realized losses included in net income, net of premium amortization | | 2,060 |
| Unrealized losses included in other comprehensive income | | 941 |
| Sales | | (12,021) |
| Balance at December 31, 2021 | \$ | |

For 2022 and 2021, there were no gains or losses included in earnings that were attributable to the change in unrealized gains or losses related to assets or liabilities held at the end of each respective period that were measured on a recurring basis using significant unobservable inputs.

Nonrecurring Fair Value Measurements

Total

Certain assets may be recorded at fair value on a nonrecurring basis. These nonrecurring fair value adjustments typically are a result of the application of the lower of cost or market accounting or a write-down occurring during the period. The following tables provide as of the dates presented the fair value measurement for assets measured at fair value on a nonrecurring basis that were still held on the Consolidated Balance Sheets at period end and the level within the fair value hierarchy

is classified:

| | Level 1 | | Level 2 | Level 3 | Totals |
|--|---------|----|---------|--------------|--------------|
| December 31, 2022 | | | | | |
| Individually evaluated loans, net of allowance for credit losses | \$ _ | \$ | _ | \$ 14,732 | \$ 14,732 |
| OREO | _ | | _ | 1,763 | 1,763 |
| Total | \$ _ | \$ | _ | \$ 16,495 | \$ 16,495 |
| | | - | | | |
| | Level 1 | | Level 2 | Level 3 | Totals |
| December 31, 2021 | , | | | | |
| Individually evaluated loans, net of allowance for credit losses | \$ | \$ | _ | \$ 7,928 | \$ 7,928 |
| OREO | _ | | _ | 2,540 | 2,540 |

10,468

10,468

The following methods and assumptions are used by the Company to estimate the fair values of the Company's assets measured on a nonrecurring basis:

Individually evaluated loans: Loans that do not share similar risk characteristics such that they can be evaluated on a collective (pooled) basis are individually evaluated for credit losses each quarter taking into account the fair value of the collateral less estimated selling costs. Collateral may be real estate and/or business assets including but not limited to equipment, inventory and accounts receivable. The fair value of real estate is determined based on appraisals by qualified licensed appraisers. The fair value of the business assets is generally based on amounts reported on the business's financial statements. Appraised and reported values may be adjusted based on changes in market conditions from the time of valuation and management's knowledge of the client and the client's business. Since not all valuation inputs are observable, these nonrecurring fair value determinations are classified as Level 3. Individually evaluated loans are reviewed and evaluated on at least a quarterly basis for additional impairment and adjusted accordingly, based on the same factors previously identified. Individually evaluated loans that were measured or re-measured at fair value had a carrying value of \$18,288 and \$12,939 at December 31, 2022 and December 31, 2021, respectively, and a reserve for these loans of \$3,556 and \$5,011 was included in the allowance for credit losses for the same periods.

Note 15 - Fair Value Measurements (continued)

Other real estate owned: OREO is comprised of commercial and residential real estate obtained in partial or total satisfaction of loan obligations. OREO acquired in settlement of indebtedness is recorded at the fair value of the real estate less estimated costs to sell. Subsequently, it may be necessary to record nonrecurring fair value adjustments for declines in fair value. Fair value, when recorded, is determined based on appraisals by qualified licensed appraisers and adjusted for management's estimates of costs to sell. Accordingly, values for OREO are classified as Level 3.

The following table presents, as of the dates presented, OREO measured at fair value on a nonrecurring basis that was still held in the Consolidated Balance Sheets at period-end:

| | Decemb | December 31, 2022 | | er 31, 2021 |
|--|--------|-------------------|----|-------------|
| Carrying amount prior to remeasurement | \$ | 1,842 | \$ | 2,556 |
| Impairment recognized in results of operations | | (79) | | (16) |
| Fair value | \$ | 1,763 | \$ | 2,540 |

Mortgage servicing rights: The fair value of mortgage servicing rights is determined using an income approach with various assumptions including expected cash flows, market discount rates, prepayment speeds, servicing costs, and other factors. Because these factors are not all observable and include management's assumptions, mortgage servicing rights are classified within Level 3 of the fair value hierarchy. Mortgage servicing rights were carried at amortized cost at December 31, 2022 and December 31, 2021. See Note 8, "Mortgage Servicing Rights," for information about the valuation adjustments to the Company's mortgage servicing rights.

The following table presents information as of December 31, 2022 about significant unobservable inputs (Level 3) used in the valuation of assets measured at fair value on a nonrecurring basis:

| Financial instrument | Significant Unobservable Inputs | Range of Inputs | | |
|--|------------------------------------|--|-------------------------|-------|
| Individually evaluated loans, net of allowance for credit losses | \$ 14,732 | Appraised value of collateral less estimated costs to sell | Estimated costs to sell | 4-10% |
| OREO | \$ 1,763 | Appraised value of property less estimated costs to sell | Estimated costs to sell | 4-10% |

Fair Value Option

The Company elected to measure all mortgage loans originated for sale on or after July 1, 2012 at fair value under the fair value option as permitted under ASC 825. Electing to measure these assets at fair value reduces certain timing differences and better matches the changes in fair value of the loans with changes in the fair value of derivative instruments used to economically hedge them.

Net losses of \$9,854 resulting from fair value changes of these mortgage loans were recorded in income during 2022, as compared to net losses of \$10,354 in 2021 and net gains of \$12,057 in 2020. The amounts do not reflect changes in fair values of related derivative instruments used to hedge exposure to market-related risks associated with these mortgage loans. The change in fair value of both mortgage loans held for sale and the related derivative instruments are recorded in "Mortgage banking income" in the Consolidated Statements of Income.

The Company's valuation of mortgage loans held for sale incorporates an assumption for credit risk; however, given the short-term period that the Company holds these loans, valuation adjustments attributable to instrument-specific credit risk is nominal. Interest income on mortgage loans held for sale measured at fair value is accrued as it is earned based on contractual rates and is reflected in loan interest income on the Consolidated Statements of Income.

Note 15 - Fair Value Measurements (continued)

The following table summarizes the differences between the fair value and the principal balance for mortgage loans held for sale measured at fair value as of December 31, 2022 and December 31, 2021:

| | Aggregate Fair Value | Aggregate Unpaid Principal Balance | Difference |
|---|-------------------------|---|--------------|
| December 31, 2022 | | _ | |
| Mortgage loans held for sale measured at fair value | \$ 110,105 | \$ 108,143 | \$ 1,962 |
| | | | |
| December 31, 2021 | | | |
| Mortgage loans held for sale measured at fair value | \$ 453,533 | \$ 441,717 | \$ 11,816 |

Fair Value of Financial Instruments

| | Fair Value | | | | | | | | | |
|--------------------------------|------------|-------------------|----|------------|----|-----------|---------|------------|----|------------|
| | | Carrying Value | | Level 1 | | Level 2 | Level 3 | | | Total |
| December 31, 2022 | | | | | | | | | | |
| Financial assets | | | | | | | | | | |
| Cash and cash equivalents | \$ | 575,992 | \$ | 575,992 | \$ | _ | \$ | _ | \$ | 575,992 |
| Securities held to maturity | | 1,324,040 | | | | 1,206,540 | | _ | | 1,206,540 |
| Securities available for sale | | 1,533,942 | | _ | | 1,533,942 | | _ | | 1,533,942 |
| Loans held for sale | | 110,105 | | | | 110,105 | | _ | | 110,105 |
| Loans, net | | 11,386,214 | | _ | | _ | | 10,850,181 | | 10,850,181 |
| Mortgage servicing rights | | 84,448 | | | | _ | | 122,454 | | 122,454 |
| Derivative instruments | | 38,047 | | _ | | 38,047 | | _ | | 38,047 |
| Financial liabilities | | | | | | | | | | |
| Deposits | \$ | 13,486,966 | \$ | 11,791,526 | \$ | 1,653,891 | \$ | _ | \$ | 13,445,417 |
| Short-term borrowings | | 712,232 | | 712,232 | | _ | | _ | | 712,232 |
| Junior subordinated debentures | | 112,042 | | _ | | 98,754 | | _ | | 98,754 |
| Subordinated notes | | 316,091 | | | | 277,500 | | _ | | 277,500 |
| Derivative instruments | | 33,185 | | _ | | 33,185 | | _ | | 33,185 |

Note 15 - Fair Value Measurements (continued)

| | | | | Fair Value | | | | | | |
|---------------------------------|-------------------|------------------|----|------------|---------|-----------|----|------------|--|--|
| | Carrying Value | Level 1 | | Level 2 | Level 3 | | | Total | | |
| December 31, 2021 | | | | | | | | | | |
| Financial assets | | | | | | | | | | |
| Cash and cash equivalents | \$ 1,877,965 | \$ 1,877,965 | \$ | _ | \$ | _ | \$ | 1,877,965 | | |
| Securities held to maturity | 416,357 | _ | | 415,552 | | _ | | 415,552 | | |
| Securities available for sale | 2,386,052 | _ | | 2,386,052 | | _ | | 2,386,052 | | |
| Loans held for sale | 453,533 | _ | | 453,533 | | _ | | 453,533 | | |
| Loans, net | 9,856,743 | _ | | _ | | 9,690,604 | | 9,690,604 | | |
| Mortgage servicing rights | 89,018 | _ | | _ | | 99,425 | | 99,425 | | |
| Derivative instruments | 17,698 | _ | | 17,698 | | _ | | 17,698 | | |
| Financial liabilities | | | | | | | | | | |
| Deposits | \$ 13,905,724 | \$ 12,494,342 | \$ | 1,408,397 | \$ | _ | \$ | 13,902,739 | | |
| Short-term borrowings | 13,947 | 13,947 | | _ | | _ | | 13,947 | | |
| Federal Home Loan Bank advances | 417 | _ | | 422 | | _ | | 422 | | |
| Junior subordinated debentures | 111,373 | _ | | 106,682 | | _ | | 106,682 | | |
| Subordinated notes | 359,419 | _ | | 373,950 | | _ | | 373,950 | | |
| Derivative instruments | 13,803 | _ | | 13,803 | | _ | | 13,803 | | |

Note 16 – Other Comprehensive Income (Loss)

(In Thousands)

Changes in the components of other comprehensive income (loss), net of tax, were as follows:

| | Pre-Tax | Tax Expense (Benefit) | Net of Tax |
|--|-----------------|--------------------------|-----------------|
| Year Ended December 31, 2022 | | | |
| Securities available for sale: | | | |
| Unrealized holding losses on securities | \$ (285,829) | \$ (71,478) | \$ (214,351) |
| Amortization of unrealized holding losses on securities transferred to the held to maturity category | 4,964 | 1,263 | 3,701 |
| Total securities available for sale | (280,865) | (70,215) | (210,650) |
| Derivative instruments: | | | |
| Unrealized holding gains on derivative instruments | 20,118 | 5,125 | 14,993 |
| Total derivative instruments | 20,118 | 5,125 | 14,993 |
| Defined benefit pension and post-retirement benefit plans: | | | |
| Net loss arising during the period | (4,107) | (1,045) | (3,062) |
| Amortization of net actuarial loss recognized in net periodic pension cost ⁽²⁾ | 167 | 42 | 125 |
| Total defined benefit pension and post-retirement benefit plans | (3,940) | (1,003) | (2,937) |
| Total other comprehensive loss | \$ (264,687) | \$ (66,093) | \$ (198,594) |
| Year Ended December 31, 2021 | | | |
| Securities available for sale: | | | |
| Unrealized holding losses on securities | \$ (51,470) | \$ (13,099) | \$ (38,371) |
| Reclassification adjustment for gains realized in net income ⁽¹⁾ | (2,170) | (552) | (1,618) |
| Amortization of unrealized holding gains on securities transferred to the held to maturity category | (73) | (19) | (54) |
| Total securities available for sale | (53,713) | (13,670) | (40,043) |
| Derivative instruments: | | | |
| Unrealized holding gains on derivative instruments | 10,848 | 2,761 | 8,087 |
| Reclassification adjustment for gains realized in net income related to swap termination | (4,676) | (1,190) | (3,486) |
| Total derivative instruments | 6,172 | 1,571 | 4,601 |
| Defined benefit pension and post-retirement benefit plans: | | | |
| Net loss arising during the period | (356) | (92) | (264) |
| Amortization of net actuarial loss recognized in net periodic pension cost ⁽²⁾ | 262 | 67 | 195 |
| Total defined benefit pension and post-retirement benefit plans | (94) | (25) | (69) |
| Total other comprehensive loss | \$ (47,635) | \$ (12,124) | \$ (35,511) |

Note 16 - Other Comprehensive Income (Loss) (continued)

| | Pre-Tax | | Tax Expense (Benefit) | | Net of Tax |
|---|---------|--------|-----------------------|-------|--------------|
| Year Ended December 31, 2020 | | | | | |
| Securities available for sale: | | | | | |
| Unrealized holding gains on securities | \$ | 27,788 | \$ | 7,071 | \$ 20,717 |
| Reclassification adjustment for gains realized in net income ⁽¹⁾ | | (46) | | (12) | (34) |
| Total securities available for sale | | 27,742 | | 7,059 | 20,683 |
| Derivative instruments: | | | | | |
| Unrealized holding gains on derivative instruments | | 923 | | 235 | 688 |
| Reclassification adjustment for losses realized in net income related to swap termination | | 2,040 | | 519 | 1,521 |
| Total derivative instruments | | 2,963 | | 754 | 2,209 |
| Defined benefit pension and post-retirement benefit plans: | | | | | |
| Net gain arising during the period | | 1,069 | | 272 | 797 |
| Reclassification adjustment for settlement loss related to the VERP realized in net income ⁽³⁾ | | 567 | | 145 | 422 |
| New prior service cost ⁽³⁾ | | (485) | | (123) | (362) |
| Amortization of net actuarial loss recognized in net periodic pension cost ⁽²⁾ | | 259 | | 66 | 193 |
| Amortization of prior service cost ⁽³⁾ | | 485 | | 123 | 362 |
| Total defined benefit pension and post-retirement benefit plans | | 1,895 | | 483 | 1,412 |
| Total other comprehensive income | \$ | 32,600 | \$ | 8,296 | \$ 24,304 |

⁽¹⁾ Included in Net gains (losses) on sales of securities in the Consolidated Statements of Income (2) Included in Salaries and employee benefits in the Consolidated Statements of Income

The accumulated balances for each component of other comprehensive income (loss), net of tax, at December 31 were as follows:

| | 2022 | 2021 | 2020 |
|--|-----------------|----------------|--------------|
| Unrealized (losses) gains on securities | \$ (219,766) | \$ (9,116) | \$ 42,246 |
| Non-credit related portion of other-than-temporary impairment on securities | | _ | (11,319) |
| Unrealized gains (losses) on derivative instruments | 18,956 | 3,963 | (638) |
| Unrecognized losses on defined benefit pension and post-retirement benefit plans obligations | (8,227) | (5,290) | (5,221) |
| Total accumulated other comprehensive (loss) income | \$ (209,037) | \$ (10,443) | \$ 25,068 |

 $[\]overset{\text{\tiny (3)}}{}$ Included in Restructuring charges in the Consolidated Statements of Income

Note 17 - Net Income Per Common Share

(In Thousands, Except Share Data)

Basic and diluted net income per common share calculations are as follows for the periods presented:

| | Year Ended December 31, | | | | | | | |
|---|-------------------------|------------|----|------------|----|------------|--|--|
| | | 2022 | | 2021 | | 2020 | | |
| Basic | | | | | | | | |
| Net income applicable to common stock | \$ | 166,068 | \$ | 175,892 | \$ | 83,651 | | |
| Average common shares outstanding | | 55,904,579 | | 56,114,666 | | 56,270,566 | | |
| Net income per common share—basic | \$ | 2.97 | \$ | 3.13 | \$ | 1.49 | | |
| Diluted | | | | | | | | |
| Net income applicable to common stock | \$ | 166,068 | \$ | 175,892 | \$ | 83,651 | | |
| Average common shares outstanding | | 55,904,579 | | 56,114,666 | | 56,270,566 | | |
| Effect of dilutive stock-based compensation | | 309,651 | | 309,818 | | 197,599 | | |
| Average common shares outstanding—diluted | | 56,214,230 | | 56,424,484 | | 56,468,165 | | |
| Net income per common share—diluted | \$ | 2.95 | \$ | 3.12 | \$ | 1.48 | | |

Outstanding stock-based compensation awards that could potentially dilute basic net income per common share in the future that were not included in the computation of diluted net income per common share due to their anti-dilutive effect were as follows for the periods presented:

| | | Year Ended | |
|------------------|-------|--------------|---------|
| | | December 31, | |
| · | 2022 | 2021 | 2020 |
| Number of shares | 9,250 | | 245,146 |

Note 18 - Commitments, Contingent Liabilities and Financial Instruments with Off-Balance Sheet Risk

(In Thousands)

Loan commitments are made to accommodate the financial needs of the Company's customers. Standby letters of credit commit the Company to make payments on behalf of customers when certain specified future events occur. Both arrangements have credit risk essentially the same as that involved in extending loans to customers and are subject to the Company's normal credit policies. Collateral (e.g., securities, receivables, inventory, equipment, etc.) is obtained based on management's credit assessment of the customer. The Company's unfunded loan commitments (unfunded loans and unused lines of credit) and standby letters of credit outstanding at December 31, 2022 were \$3,577,614 and \$98,357, respectively, compared to \$3,104,940 and \$89,830, respectively, at December 31, 2021.

Various claims and lawsuits are pending against the Company and Renasant Bank. In the opinion of management, after consultation with legal counsel, resolution of these matters is not expected to have a material effect on the consolidated financial statements.

Market risk resulting from interest rate changes on particular off-balance sheet financial instruments may be offset by other on - or off-balance sheet transactions. Interest rate sensitivity is monitored by the Company for determining the net effect of potential changes in interest rates on the market value of both on- and off-balance sheet financial instruments.

Note 19 - Restrictions on Cash, Securities, Bank Dividends, Loans or Advances

(In Thousands)

In March 2020, the Federal Reserve announced that effective March 26, 2020 the reserve requirement would be reduced to zero to support the flow of credit to households and businesses in response to the economic environment caused by the COVID-19 pandemic. The reserve requirement has remained at zero since that time

The Company's balance of FHLB stock, which is carried at amortized cost, at December 31, 2022 and 2021, was \$36,079 and \$8,272, respectively. The required investment for the same time period was \$35,417 and \$5,984, respectively.

The Company's ability to pay dividends to its shareholders is substantially dependent on the ability of Renasant Bank to transfer funds to the Company in the form of dividends, loans and advances. Under Mississippi law, a Mississippi bank with earned surplus in excess of three times capital stock may pay a dividend, subject to the approval of the Mississippi Department of Banking and Consumer Finance (the "DBCF"). In addition, the FDIC has the authority to prohibit the Bank from engaging in business practices that the FDIC considers to be unsafe or unsound, which, depending on the financial condition of the Bank, could include the payment of dividends. Accordingly, the approval of the DBCF is required prior to Renasant Bank paying dividends to the Company, and under certain circumstances the approval of the FDIC may be required. At December 31, 2022, the Bank's earned surplus exceeded the Bank's capital stock by more than ten times.

In addition to the FDIC and DBCF restrictions on dividends payable by the Bank to the Company, the Federal Reserve provided guidance on the criteria that it will use to evaluate the request by a bank holding company to pay dividends in an aggregate amount that will exceed the company's earnings for the period in which the dividends will be paid, which did not apply to the Company in 2022 or 2021. For purposes of this analysis, "dividend" includes not only dividends on preferred and common equity but also dividends on debt underlying trust preferred securities and other Tier 1 capital instruments. The Federal Reserve's criteria evaluates whether the holding company (1) has net income over the past four quarters sufficient to fully fund the proposed dividend (taking into account prior dividends paid during this period), (2) is considering stock repurchases or redemptions in the quarter, (3) does not have a concentration in commercial real estate and (4) is in good supervisory condition, based on its overall condition and its asset quality risk. A holding company not meeting these criteria will require more in-depth consultations with the Federal Reserve.

Federal Reserve regulations also limit the amount Renasant Bank may loan to the Company unless such loans are collateralized by specific obligations. At December 31, 2022, the maximum amount available for transfer from Renasant Bank to the Company in the form of loans was \$178,131. The Company also maintains a \$3,000 line of credit collateralized by cash with the Bank. As of December 31, 2022, no loans from the Bank to the Company were outstanding.

Note 20 - Regulatory Matters

(In Thousands)

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. Capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

The Federal Reserve, the FDIC and the Office of the Comptroller of the Currency have issued guidelines governing the levels of capital that bank holding companies and banks must maintain. Those guidelines specify capital tiers, which include the following classifications (which include the "capital conservation buffer" discussed below):

Note 20 - Regulatory Matters (continued)

| <u>Capital Tiers</u> | Tier 1 Capital to Average Assets (Leverage) | Common Equity Tier 1 to Risk - Weighted Assets | Tier 1 Capital to Risk – Weighted Assets | Total Capital to Risk – Weighted Assets |
|--------------------------------|---|---|--|---|
| Well capitalized | 5% or above | 6.5% or above | 8% or above | 10% or above |
| Adequately capitalized | 4% or above | 4.5% or above | 6% or above | 8% or above |
| Undercapitalized | Less than 4% | Less than 4.5% | Less than 6% | Less than 8% |
| Significantly undercapitalized | Less than 3% | Less than 3% | Less than 4% | Less than 6% |
| Critically undercapitalized | | Tangible Equity / Total | Assets less than 2% | |

The following table provides the capital and risk-based capital and leverage ratios for the Company and for Renasant Bank as of December 31:

| | | 2022 | | 2021 | | | |
|--|--------|-----------|------------|-----------|---------|--|--|
| | Amount | | Ratio | Amount | Ratio | | |
| Renasant Corporation | | | | | | | |
| Tier 1 Capital to Average Assets (Leverage) | \$ | 1,481,197 | 9.36 % \$ | 1,422,077 | 9.15 % | | |
| Common Equity Tier 1 Capital to Risk-Weighted Assets | | 1,372,747 | 10.21 % | 1,314,295 | 11.18 % | | |
| Tier 1 Capital to Risk-Weighted Assets | | 1,481,197 | 11.01 % | 1,422,077 | 12.10 % | | |
| Total Capital to Risk-Weighted Assets | | 1,968,001 | 14.63 % | 1,897,167 | 16.14 % | | |
| Renasant Bank | | | | | | | |
| Tier 1 Capital to Average Assets (Leverage) | \$ | 1,630,389 | 10.30 % \$ | 1,580,904 | 10.18 % | | |
| Common Equity Tier 1 Capital to Risk-Weighted Assets | | 1,630,389 | 12.10 % | 1,580,904 | 13.46 % | | |
| Tier 1 Capital to Risk-Weighted Assets | | 1,630,389 | 12.10 % | 1,580,904 | 13.46 % | | |
| Total Capital to Risk-Weighted Assets | | 1,781,312 | 13.22 % | 1,697,163 | 14.44 % | | |

Common equity Tier 1 capital ("CET1") generally consists of common stock, retained earnings, accumulated other comprehensive income and certain minority interests, less certain adjustments and deductions. In addition, the Company must maintain a "capital conservation buffer," which is a specified amount of CET1 in addition to the amount necessary to meet minimum risk-based capital requirements. The capital conservation buffer is designed to absorb losses during periods of economic stress. If the Company's ratio of CET1 to risk-weighted capital is below the capital conservation buffer, the Company will face restrictions on its ability to pay dividends, repurchase outstanding stock and make certain discretionary bonus payments. The required capital conservation buffer is 2.5% of CET1 to risk-weighted assets in addition to the amount necessary to meet minimum risk-based capital requirements.

As previously disclosed, the Company adopted CECL as of January 1, 2020. The Company has elected to take advantage of transitional relief offered by the Federal Reserve and the FDIC to delay for two years the estimated impact of CECL on regulatory capital, followed by a three-year transitional period to phase out the capital benefit provided by the two-year delay.

Note 21 - Segment Reporting

(In Thousands)

The operations of the Company's reportable segments are described as follows:

- The Community Banks segment delivers a complete range of banking and financial services to individuals and small to medium-size businesses including checking and savings accounts, business and personal loans, asset-based lending, factoring and equipment leasing, as well as safe deposit and night depository facilities.
- The Insurance segment includes a full service insurance agency offering all major lines of commercial and personal insurance through major carriers.
- The Wealth Management segment, through the Trust division, offers a broad range of fiduciary services including the administration (as trustee or in other fiduciary or representative capacities) of benefit plans, management of trust accounts, inclusive of personal and corporate benefit accounts and custodial accounts, as well as accounting and money management for trust accounts. In addition, the Wealth Management segment, through the Financial Services division, provides specialized products and services to customers, which include fixed and variable annuities, mutual funds and other investment services through a third party broker-dealer. The Financial Services division also provides administrative and compliance services for certain mutual funds.

In order to give the Company's divisional management a more precise indication of the income and expenses they can control, the results of operations for the Community Banks, the Insurance and the Wealth Management segments reflect the direct revenues and expenses of each respective segment. Indirect revenues and expenses, including but not limited to income from the Company's investment portfolio, as well as certain costs associated with data processing and back office functions, primarily support the operations of the community banks and, therefore, are included in the results of the Community Banks segment. Included in "Other" are the operations of the holding company and other eliminations which are necessary for purposes of reconciling to the consolidated amounts.

Note 21 – Segment Reporting (continued)

The following table provides financial information for the Company's operating segments as of and for the years ended December 31, 2022, 2021 and 2020:

| | Community Banks | Insurance | Wealth Management | Other | | Consolidated | |
|-----------------------------|--------------------|--------------|----------------------|-------|----------|------------------|--|
| 2022 | | | | | | | |
| Net interest income | \$ 498,673 | \$ 619 | \$ 2,793 | \$ | (20,787) | \$ 481,298 | |
| Provision for credit losses | 23,788 | _ | _ | | _ | 23,788 | |
| Noninterest income | 114,263 | 11,821 | 24,839 | | (1,670) | 149,253 | |
| Noninterest expense | 366,767 | 8,442 | 18,664 | | 1,582 | 395,455 | |
| Income before income taxes | 222,381 | 3,998 | 8,968 | | (24,039) | 211,308 | |
| Income taxes | 50,425 | 1,046 | _ | | (6,231) | 45,240 | |
| Net income (loss) | \$ 171,956 | \$ 2,952 | \$ 8,968 | \$ | (17,808) | \$ 166,068 | |
| Total assets | \$ 16,882,534 | \$ 37,567 | \$ 75,383 | \$ | (7,308) | \$ 16,988,176 | |
| Goodwill | 988,941 | 2,767 | _ | | | 991,708 | |
| 2021 | | | | | | | |
| Net interest income | \$ 437,435 | \$ 454 | \$ 1,657 | \$ | (15,545) | \$ 424,001 | |
| Recovery for credit losses | (1,668) | _ | _ | | _ | (1,668) | |
| Noninterest income | 195,214 | 11,370 | 22,185 | | (1,785) | 226,984 | |
| Noninterest expense | 404,066 | 8,060 | 16,475 | | 1,225 | 429,826 | |
| Income before income taxes | 230,251 | 3,764 | 7,367 | | (18,555) | 222,827 | |
| Income taxes | 50,749 | 981 | _ | | (4,795) | 46,935 | |
| Net income (loss) | \$ 179,502 | \$ 2,783 | \$ 7,367 | \$ | (13,760) | \$ 175,892 | |
| Total assets | \$ 16,694,710 | \$ 33,544 | \$ 65,015 | \$ | 17,042 | \$ 16,810,311 | |
| Goodwill | 936,916 | 2,767 | _ | | _ | 939,683 | |
| 2020 | | | | | | | |
| Net interest income | \$ 437,101 | \$ 566 | \$ 1,658 | \$ | (12,528) | \$ 426,797 | |
| Provision for credit losses | 86,850 | _ | _ | | _ | 86,850 | |
| Noninterest income | 208,721 | 10,403 | 18,061 | | (1,653) | 235,532 | |
| Noninterest expense | 448,475 | 7,751 | 14,940 | | 822 | 471,988 | |
| Income before income taxes | 110,497 | 3,218 | 4,779 | | (15,003) | 103,491 | |
| Income taxes | 22,892 | 837 | <u> </u> | | (3,889) | 19,840 | |
| Net income (loss) | \$ 87,605 | \$ 2,381 | \$ 4,779 | \$ | (11,114) | \$ 83,651 | |
| Total assets | \$ 14,814,726 | \$ 30,375 | \$ 71,266 | \$ | 13,245 | \$ 14,929,612 | |
| Goodwill | 936,916 | 2,767 | _ | | _ | 939,683 | |

Note 22 - Renasant Corporation (Parent Company Only) Condensed Financial Information

(In Thousands)

Balance Sheets

| | December 31, | | ! , | |
|---|--------------|-----------|------------|-----------|
| | | 2022 | | 2021 |
| Assets | | | | |
| Cash and cash equivalents ⁽¹⁾ | \$ | 167,727 | \$ | 184,426 |
| Investments | | _ | | 2,009 |
| Investment in bank subsidiary ⁽²⁾ | | 2,391,721 | | 2,477,917 |
| Accrued interest receivable on bank balances ⁽²⁾ | | 3 | | 4 |
| Other assets | | 28,468 | | 28,751 |
| Total assets | \$ | 2,587,919 | \$ | 2,693,107 |
| Liabilities and shareholders' equity | | | | |
| Junior subordinated debentures | \$ | 112,042 | \$ | 111,373 |
| Subordinated notes | | 316,091 | | 359,419 |
| Other liabilities | | 23,770 | | 12,462 |
| Shareholders' equity | | 2,136,016 | | 2,209,853 |
| Total liabilities and shareholders' equity | \$ | 2,587,919 | \$ | 2,693,107 |

 $^{(1) \}quad \text{Eliminates in consolidation, with the exception of $1,889 \text{ and } $1,857, in 2022 \text{ and } 2021, respectively, pledged for collateral and held at non-subsidiary bank}$

Statements of Income

| | Year Ended December 31, | | | | | |
|--|-------------------------|---------|----|---------|----|---------|
| | | 2022 | | 2021 | | 2020 |
| Income | | | | | | |
| Dividends from bank subsidiary ⁽¹⁾ | \$ | 68,114 | \$ | 80,965 | \$ | 81,443 |
| Interest income from bank subsidiary ⁽¹⁾ | | 5 | | 7 | | 9 |
| Other dividends | | 134 | | 80 | | 93 |
| Other income | | 85 | | 32 | | 74 |
| Total income | | 68,338 | | 81,084 | | 81,619 |
| Expenses | | 24,264 | | 18,661 | | 15,179 |
| Income before income tax benefit and equity in undistributed net income of bank subsidiary | | 44,074 | | 62,423 | | 66,440 |
| Income tax benefit | | (6,231) | | (4,795) | | (3,889) |
| Equity in undistributed net income of bank subsidiary ⁽¹⁾ | | 115,763 | | 108,674 | | 13,322 |
| Net income | \$ | 166,068 | \$ | 175,892 | \$ | 83,651 |

⁽¹⁾ Eliminates in consolidation

⁽²⁾ Eliminates in consolidation

Note 22 - Renasant Corporation (Parent Company Only) Condensed Financial Information (continued)

Statements of Cash Flows

| | Year Ended December 31, | | | | | |
|---|-------------------------|-----------|------|-----------|----|----------|
| | 2022 | | 2021 | | | 2020 |
| Operating activities | | | | | | |
| Net income | \$ | 166,068 | \$ | 175,892 | \$ | 83,651 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | | | | |
| Equity in undistributed net income of bank subsidiary | | (115,763) | | (108,674) | | (13,322) |
| Amortization/depreciation | | 1,478 | | 891 | | 692 |
| Increase (decrease) in other assets | | 284 | | (5,628) | | (256) |
| Increase in other liabilities | | 9,225 | | 6,952 | | 10,932 |
| Net cash provided by operating activities | <u></u> | 61,292 | | 69,433 | | 81,697 |
| Investing activities | | | | | | |
| Purchases of securities available for sale | | _ | | | | (6,104) |
| Sales and maturities of securities and available for sale | | 2,000 | | 5,100 | | 541 |
| Other investing activities | | | | (100,000) | | _ |
| Net cash (used in) provided by investing activities | | 2,000 | | (94,900) | | (5,563) |
| Financing activities | | | | | | |
| Cash paid for dividends | | (49,991) | | (50,017) | | (50,134) |
| Repurchase of shares in connection with stock repurchase program | | _ | | (21,315) | | (24,569) |
| Repayment of long-term debt | | (30,000) | | (45,000) | | _ |
| Proceeds from issuance of long-term debt | | | | 197,061 | | 98,266 |
| Net cash (used in) provided by financing activities | | (79,991) | | 80,729 | | 23,563 |
| (Decrease) increase in cash and cash equivalents | | (16,699) | | 55,262 | | 99,697 |
| Cash and cash equivalents at beginning of year | | 184,426 | | 129,164 | | 29,467 |
| Cash and cash equivalents at end of year | \$ | 167,727 | \$ | 184,426 | \$ | 129,164 |

Note 23 – Leases

(In Thousands)

The Company enters into leases in both lessor and lessee capacities.

Lessor Arrangements

As of December 31, 2022 and 2021, the net investment in these leases was \$44,049 and \$24,979, comprised of \$37,301 and \$19,646 in lease receivables, \$12,875 and \$8,323 in residual balances and \$6,127 and \$2,990 in deferred income, respectively. In order to mitigate potential exposure to residual asset risk, the Company utilizes first amendment or terminal rental adjustment clause leases.

For the twelve months ended December 31, 2022 and 2021, the Company generated \$903 and \$698 in income from these leases, respectively, which is included in interest income on loans on the Consolidated Statements of Income.

Note 23 - Leases (continued)

The maturities of the lessor arrangements outstanding at December 31, 2022 is presented in the table below.

| 2023 | \$ 476 |
|-------------------------|--------------|
| 2024 | 810 |
| 2025 | 995 |
| 2026 | 1,254 |
| 2027 | 8,289 |
| Thereafter | 32,225 |
| Total lease receivables | \$ 44,049 |

Lessee Arrangements

As of December 31, 2022 and 2021, right-of-use assets totaled \$54,930 and \$63,547 and lease liabilities totaled \$57,369 and \$67,067, respectively. The table below provides the components of lease cost and supplemental information for the periods presented.

| | Year ended December 31, | | | er 31, |
|---|-------------------------|--------|----|--------|
| | | 2022 | | 2021 |
| Operating lease cost (cost resulting from lease payments) | \$ | 7,847 | \$ | 8,868 |
| Short-term lease cost | | 29 | | 93 |
| Variable lease cost (cost excluded from lease payments) | | 1,056 | | 1,195 |
| Sublease income | | (624) | | (658) |
| Net lease cost | \$ | 8,308 | \$ | 9,498 |
| Operating lease - operating cash flows (fixed payments) | | 9,528 | | 8,666 |
| Operating lease - operating cash flows (liability reduction) | | 7,789 | | 6,640 |
| Weighted average lease term - operating leases (in years) (at period end) | | 17.96 | | 17.25 |
| Weighted average discount rate - operating leases (at period end) | | 3.02 % | | 3.01 % |
| | | | | |
| Right-of-use assets obtained in exchange for new lease liabilities - operating leases | \$ | 3,475 | \$ | 8,142 |

The maturities of the lessee arrangements outstanding at December 31, 2022 are presented in the table below.

| 2023 | \$ 7,342 |
|-----------------------------------|--------------|
| 2024 | 6,320 |
| 2025 | 5,207 |
| 2026 | 4,758 |
| 2027 | 4,156 |
| Thereafter | 48,292 |
| Total undiscounted cash flows | 76,075 |
| Discount on cash flows | 18,706 |
| Total operating lease liabilities | \$ 57,369 |

Rental expense was \$7,623, \$8,298, and \$10,044 for 2022, 2021, and 2020, respectively.

For more information on lease accounting, see Note 1, "Significant Accounting Policies" and on lease financing receivables, see Note 3, "Loans."

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

ITEM 9A. CONTROLS AND PROCEDURES

Disclosure Controls and Procedures

Based upon their evaluation as of December 31, 2022, our Principal Executive Officer and Principal Financial Officer have concluded that our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) are effective for ensuring that information the Company is required to disclose in reports that it files or submits under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and that such information is accumulated and communicated to the Company's management, including its Principal Executive and Principal Financial Officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

Management's Annual Report on Internal Control over Financial Reporting and Attestation Report of the Independent Registered Public Accounting Firm

The information required to be provided pursuant to this item is set forth under the headings "Report on Management's Assessment of Internal Control over Financial Reporting" and "Reports of Independent Registered Public Accounting Firm" in Item 8, Financial Statements and Supplementary Data, in this report.

Changes in Internal Control over Financial Reporting

There was no change to internal control over financial reporting during the fourth quarter of 2022 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

ITEM 9B. OTHER INFORMATION

None.

ITEM 9C, DISCLOSURES REGARDING FOREIGN JURISDICTIONS THAT PREVENT INSPECTIONS

Not applicable.

PART III

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

Executive Officers of the Company

The information appearing under the heading "Executive Officers" in the Company's Definitive Proxy Statement for its 2023 Annual Meeting of Shareholders is incorporated herein by reference.

Code of Ethics

The Company has adopted a code of business conduct and ethics in compliance with Item 406 of Regulation S-K that applies to the Company's principal executive officer, principal financial officer and principal accounting officer, among others. The Company's Code of Ethics is available on its website at www.renasant.com by clicking on "Corporate Governance," then "Documents, Charters & Selected Policies" and then "Code of Business Conduct and Ethics." Any person may request a free copy of the Code of Business Conduct and Ethics from the Company by sending a request to the following address: Renasant Corporation, 209 Troy Street, Tupelo, Mississippi, 38804-4827, Attention: General Counsel. The Company intends to satisfy the disclosure requirement under Item 5.05 of Form 8-K regarding an amendment to, or waiver from, a provision of the Company's Code of Business Conduct and Ethics by posting such information on its website, at the address specified above.

Directors of the Company, Shareholder Recommendations of Director Candidates, and Audit Committee Members

The information appearing under the headings "Corporate Governance and the Board of Directors" and "Board Members and Compensation - Members of the Board of Directors" in the Company's Definitive Proxy Statement for its 2023 Annual Meeting of Shareholders is incorporated herein by reference.

ITEM 11. EXECUTIVE COMPENSATION

The information appearing under the headings "Proxy Summary - Compensation and Pay-for-Performance," "Corporate Governance and the Board of Directors - Role of the Board in Risk Oversight," "Board Members and Compensation - Director Compensation," "Compensation Discussion and Analysis," "Compensation Committee Report," "Compensation Committee Interlocks and Insider Participation" and "Compensation Tables" in the Company's Definitive Proxy Statement for its 2023 Annual Meeting of Shareholders is incorporated herein by reference.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information appearing under the heading "Stock Ownership" in the Company's Definitive Proxy Statement for its 2023 Annual Meeting of Shareholders is incorporated herein by reference.

Equity Compensation Plan Information

There were no options, warrants or rights outstanding under plans approved by our shareholders and plans or arrangements that were not approved by our shareholders, as of December 31, 2022. These plans and arrangements are:

- Shareholder-Approved Plans: We have two shareholder-approved equity compensation plans: (1) the 2020 Long-Term Incentive Compensation Plan (the "2020 LTIP") and (2) the 2011 Long-Term Incentive Compensation Plan, which expired on April 19, 2021 but under which the Company ceased making grants or other awards upon our shareholders' approval of the 2020 LTIP on April 27, 2020. The 2020 LTIP authorizes the Company to make grants and awards of stock options, stock appreciation rights, restricted stock and restricted stock units to directors, officers and employees designated for participation in the plan. As of December 31, 2022, an aggregate of 836,241 shares of unvested restricted stock remained outstanding under both plans, while there were no options or other securities outstanding under either plan as of such date.
- Non-Shareholder Approved Plans and Arrangements: The only equity compensation plan or arrangement currently in force that was not approved by our shareholders is our Deferred Stock Unit Plan (the "DSU Plan"). Under this plan, deferred compensation is used to "purchase" units representing shares of our common stock at fair market value. An aggregate of 467,500 shares of Company common stock are reserved for issuance; as of December 31, 2022, units representing an aggregate of 322,226 shares of common stock have been allocated to accounts, some of which has been distributed in the form of common stock. From time to time, the Company enters into employment agreements which may include commitments by the Company to make awards of equity under the Company's long-term incentive compensation plans, either stated in terms of a fixed number of shares or a percentage of the employee's base compensation.

Fauity Componentian Plan Information

The table below reports shares remaining available for issuance under our equity compensation plans:

| | | iber 31, 2022) | |
|--|--|--|--|
| Plan Category | issued upon exercise of outstanding of outstanding | verage exercise price available for options, warrants equity | of securities remaining or future issuance under compensation plans securities in column (a)) |
| Equity compensation plans approved by security holders | - | _ | 1,073,186 |
| Equity compensation plans not approved by security holders | <u> </u> | _ | 145,273 |
| Total | | _ | 1 218 459 |

⁽¹⁾ Does not take into account units allocated under the DSU Plan.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The information appearing under the heading "Corporate Governance and the Board of Directors" in the Company's Definitive Proxy Statement for its 2023 Annual Meeting of Shareholders is incorporated herein by reference.

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information appearing under the heading "Independent Registered Public Accountants" in the Company's Definitive Proxy Statement for its 2023 Annual Meeting of Shareholders is incorporated herein by reference.

PART IV

ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a) - (1) Financial Statements

The following consolidated financial statements and supplementary information for the fiscal years ended December 31, 2022, 2021 and 2020 are included in Part II, Item 8, Financial Statements and Supplementary Data, in this report:

- (i) Report on Management's Assessment of Internal Control over Financial Reporting
- (ii) Reports of Independent Registered Public Accounting Firm
- (iii) <u>Consolidated Balance Sheets December 31, 2022 and 2021</u>
- (iv) Consolidated Statements of Income Years ended December 31, 2022, 2021 and 2020
- (v) Consolidated Statements of Comprehensive Income Years ended December 31, 2022, 2021 and 2020
- (vi) Consolidated Statements of Changes in Shareholders' Equity Years ended December 31, 2022, 2021 and 2020
- (vii) <u>Consolidated Statements of Cash Flows Years ended December 31, 2022, 2021 and 2020</u>
- (viii) Notes to Consolidated Financial Statements

(a) - (2) Financial Statement Schedules

All schedules have been omitted because they are either not applicable or the required information has been included in the consolidated financial statements or notes thereto.

(a) - (3) Exhibits required by Item 601 of Regulation S-K

- (3)(i) Articles of Incorporation of the Company, as amended, filed as exhibit 3.1 to the Form 10-Q of the Company filed with the Commission on May 10, 2016 and incorporated herein by reference.
- (3)(ii) Amended and Restated Bylaws of the Company, filed as exhibit 3(ii) to the Form 8-K of the Company filed with the Commission on July 20, 2018 and incorporated herein by reference.
- (3)(iii) Articles of Amendment to the Amended and Restated Bylaws of the Company, filed as exhibit 3(ii) to the Form 8-K of the Company filed with the Commission on April 30, 2021 and incorporated herein by reference.
- (3)(iv) Articles of Amendment to the Amended and Restated Bylaws of the Company, filed as exhibit 3(ii) to the Form 8-K of the Company filed with the Commission on January 28, 2022 and incorporated herein by reference.
- (4)(i) Articles of Incorporation of the Company, as amended, filed as exhibit 3.1 to the Form 10-Q of the Company filed with the Commission on May 10, 2016 and incorporated herein by reference.
- (4)(ii) Amended and Restated Bylaws of the Company, filed as exhibit 3(ii) to the Form 8-K of the Company filed with the Commission on July 20, 2018 and incorporated herein by reference.
- 4(iii) Articles of Amendment to the Amended and Restated Bylaws of the Company, filed as exhibit 3(ii) to the Form 8-K of the Company filed with the Commission on April 30, 2021 and incorporated herein by reference.
 4(iv) Articles of Amendment to the Amended and Restated Bylaws of the Company, filed as exhibit 3(ii) to the Form 8-K of the Company filed with
- the Commission on January 28, 2022 and incorporated herein by reference.

 (4)(v) Subordinated Indenture dated August 22, 2016 between Renasant Corporation and Wilmington Trust, National Association, filed as exhibit 4.1
- to the Form 8-K of the Company filed with the Commission on August 22, 2016 and incorporated herein by reference.

 (4)(vi) First Supplemental Indenture dated August 22, 2016 between Renasant Corporation and Wilmington Trust, National Association, filed as exhibit 4.2 to the Form 8-K of the Company filed with the Commission on August 22, 2016 and incorporated herein by reference.
- (4)(vii) Second Supplemental Indenture dated August 22, 2016 between Renasant Corporation and Wilmington Trust, National Association, filed as exhibit 4.3 to the Form 8-K of the Company filed with the Commission on August 22, 2016 and incorporated herein by reference.
- 4(viii) Third Supplemental Indenture dated September 3, 2020 between Renasant Corporation and Wilmington Trust, National Association, filed as exhibit 4.2 to the Form 8-K of the Company filed with the Commission on September 3, 2020 and incorporated herein by reference.
- 4(ix) First Amendment to Third Supplemental Indenture dated November 24, 2021 between Renasant Corporation and Wilmington Trust, National Association, filed as exhibit 4.3 to the Form 8-K of the Company filed with the Commission on November 24, 2021 and incorporated herein by reference.

- 4(x) Fourth Supplemental Indenture dated November 23, 2021 between Renasant Corporation and Wilmington Trust, National Association, filed as exhibit 4.2 to the Form 8-K of the Company filed with the Commission on November 23, 2021 and incorporated herein by reference.
- (4)(xi) Form of 5.0% Fixed-to-Floating Subordinated Note due 2026 (included in exhibit (4)(vi)).
- (4)(xii) Form of 5.50% Fixed-to-Floating Subordinated Note due 2031 (included in exhibit (4)(yii)).
- (4)(xiii) Form of 4.50% Fixed-to-Floating Rate Subordinated Note due 2035 (included in exhibit (4)(viii)).
- (4)(xiv) Form of 3.00% Fixed-to-Floating Rate Subordinated Note due 2031 (included in exhibit (4)(x)).
- (4)(xv) Description of Renasant Corporation's Securities Registered under Section 12 of the Securities Exchange Act of 1934, as amended, filed as exhibit (4)(viii) to the Form 10-K of the Company filed with the Commission on February 27, 2020 and incorporated herein by reference.
- (10)(i) Renasant Corporation Deferred Stock Unit Plan, filed as exhibit 4.3 to the Form S-8 Registration Statement of the Company (File No. 333-102152) filed with the Commission on December 23, 2002 and incorporated herein by reference.*
- (10)(ii) Amendment to the Renasant Corporation Deferred Stock Unit Plan dated December 4, 2002, filed as exhibit 4.4 to the Form S-8 Registration Statement of the Company (File No. 333-102152) filed with the Commission on December 23, 2002 and incorporated herein by reference.*
- (10)(iii) Amended and Restated Renasant Corporation Deferred Stock Unit Plan, filed as exhibit 99.2 to the Form 8-K of the Company filed with the Commission on July 19, 2006 and incorporated herein by reference.*
- (10)(iv) Amendment to the Amended and Restated Renasant Corporation Deferred Stock Unit Plan dated June 5, 2007, filed as exhibit 99.1 to the Form S-8 Registration Statement of the Company (File No. 333-144185) filed with the Commission on June 29, 2007 and incorporated herein by reference.*
- (10)(v) Amendment to the Amended and Restated Renasant Corporation Deferred Stock Unit Plan dated December 16, 2008, filed as exhibit 10.2 to the Form 8-K of the Company filed with the Commission on February 17, 2009 and incorporated herein by reference.*
- (10)(vi) Amendment to the Amended and Restated Renasant Corporation Deferred Stock Unit Plan dated January 17, 2012, filed as exhibit 99.1 to the Form 8-K of the Company filed with the Commission on January 23, 2012 and incorporated herein by reference.*
- (10)(vii) Amendment No. 5 to the Renasant Corporation Deferred Stock Unit Plan, filed as exhibit 10.1 to the Form 8-K of the Company filed with the Commission on December 18, 2020 and incorporated herein by reference.*
- (10)(viii) Renasant Corporation Performance Based Rewards Plan, dated as of October 16, 2018, filed as exhibit 10.1 to the Form 8-K of the Company filed with the Commission on October 19, 2018 and incorporated herein by reference.*
- (10)(ix) Renasant Bank Executive Deferred Income Plan, filed as exhibit 99.1 to the Form 8-K of the Company filed with the Commission on January 5, 2007 and incorporated herein by reference.*
- (10)(x) Amendment to the Renasant Bank Executive Deferred Income Plan dated December 16, 2008, filed as exhibit 10.3 to the Form 8-K of the Company filed with the Commission on February 17, 2009 and incorporated herein by reference.*
- (10)(xi) Amendment to the Renasant Bank Executive Deferred Income Plan dated December 27, 2016, filed as exhibit 10.1 to the Form 10-K/A of the Company filed with the Commission on February 28, 2017 and incorporated herein by reference.*
- (10)(xii) Renasant Bank Directors' Deferred Fee Plan, filed as exhibit 99.2 to the Form 8-K of the Company filed with the Commission on January 5, 2007 and incorporated herein by reference.*
- (10)(xiii) Amendment to the Renasant Bank Directors' Deferred Fee Plan dated December 16, 2008, filed as exhibit 10.4 to the Form 8-K of the Company filed with the Commission on February 17, 2009 and incorporated herein by reference.*
- (10)(xiv) Amendment to the Renasant Bank Directors' Deferred Fee Plan dated December 27, 2016, filed as exhibit 10.2 to the Form 10-K/A of the Company filed with the Commission on February 28, 2017 and incorporated herein by reference.*
- (10)(xv) Executive Employment Agreement dated January 2, 2008 by and between E. Robinson McGraw and Renasant Corporation, filed as exhibit 10.1 to the Form 8-K of the Company filed with the Commission on March 7, 2008 and incorporated herein by reference.*

- (10)(xvi) Amendment to Executive Employment Agreement dated April 25, 2017 by and between E. Robinson McGraw and Renasant Corporation, filed as exhibit 10.1 to the Form 8-K of the Company filed with the Commission on April 28, 2017 and incorporated herein by reference.*
- (10)(xvii) Amendment No. 2 to Executive Employment Agreement dated August 19, 2019 by and between E. Robinson McGraw and Renasant Corporation, filed as exhibit 10.1 to the Form 10-Q of the Company filed with the Commission on November 7, 2019 and incorporated herein by reference.*
- (10)(xviii) Amendment No. 3 to Executive Employment Agreement dated April 27, 2021 by and between E. Robinson McGraw and Renasant Corporation, filed as exhibit 10(i) to the Form 10-Q of the Company filed with the Commission on May 7, 2021 and incorporated herein by reference.*
- (10)(xix) Renasant Corporation Severance Pay Plan, filed as exhibit 10.5 to the Form 8-K of the Company filed with the Commission on February 17, 2009 and incorporated herein by reference.*
- (10)(xx) Renasant Corporation 2011 Long-Term Incentive Compensation Plan, filed as Exhibit A to the Definitive Proxy Statement of the Company (File No. 001-13253) filed with the Commission on March 17, 2016 and incorporated herein by reference.*
- (10)(xxi) Amendment to the Renasant Corporation 2011 Long-Term Incentive Compensation Plan dated December 20, 2016, filed as exhibit 10.3 to the Form 10-K/A of the Company filed with the Commission on February 28, 2017 and incorporated herein by reference.*
- (10)(xxii) Executive Employment Agreement dated January 12, 2016, between Renasant Corporation and Kevin D. Chapman, filed as exhibit 10.1 to the Form 8-K of the Company filed with the Commission on January 13, 2016 and incorporated herein by reference.*
- (10)(xxiii) Amendment to the Executive Employment Agreement dated February 14, 2018, between Renasant Corporation and Kevin D. Chapman, filed as exhibit 10.2 to the Form 10-K of the Company filed with the Commission on February 28, 2018 and incorporated herein by reference.*
- (10)(xxiv) Executive Employment Agreement dated January 12, 2016, between Renasant Corporation and C. Mitchell Waycaster, filed as exhibit 10.2 to the Form 8-K of the Company filed with the Commission on January 13, 2016 and incorporated herein by reference.*
- (10)(xxv) Amendment to the Executive Employment Agreement dated February 14, 2018, between Renasant Corporation and C. Mitchell Waycaster, filed as exhibit 10.3 to the Form 10-K of the Company filed with the Commission on February 28, 2018 and incorporated herein by reference.*
- (10)(xxvi) Brand Group Holdings, Inc. Deferred Compensation Plan, as amended on January 1, 2016 and September 5, 2018, filed as exhibit 10.1 to the Form 10-K of the Company filed with the Commission on February 27, 2019 and incorporated herein by reference.*
- (10)(xxvii) Renasant Bank Deferred Income Plan, filed as exhibit 10.2 to the Form 10-K of the Company filed with the Commission on February 27, 2019 and incorporated herein by reference.*
- (10)(xxviii) Amendment to the Renasant Bank Deferred Income Plan dated December 14, 2020, filed as exhibit 10.31 to the Form 10-K of the Company filed with the Commission on February 26, 2021 and incorporated herein by reference.*
- (10)(xxix) Renasant Corporation 2020 Long Term Equity Incentive Compensation Plan, filed as exhibit 10.1 to the Form 8-K of the Company filed with the Commission on May 8, 2020 and incorporated herein by reference.*
- (10)(xxx) Form of Time-Based Restricted Stock Award Agreement under the Renasant Corporation 2020 Long Term Equity Incentive Compensation Plan, filed as exhibit (10)(xxx) to the Form 10-K of the Company filed with the Commission on February 25, 2022 and incorporated herein by reference.*
- (10)(xxxi) Form of Performance-Based Restricted Stock Award Letter under the Renasant Corporation 2020 Long Term Equity Incentive Compensation Plan, filed as exhibit (10)(xxxi) to the Form 10-K of the Company filed with the Commission on February 25, 2022 and incorporated herein by reference.*
- (10)(xxxii) Executive Employment Agreement effective dated May 3, 2019 by and between Renasant Corporation and Curtis J. Perry, filed as exhibit 10.33 to the Form 10-K of the Company filed with the Commission on February 26, 2021 and incorporated herein by reference.*
- (10)(xxxiii) Executive Employment Agreement effective dated July 27, 2020, by and between Renasant Corporation and James C. Mabry IV, filed as exhibit 10.1 to the Form 8-K of the Company filed with the Commission on July 31, 2020 and incorporated herein by reference.*
 - (21) <u>Subsidiaries of the Company</u>
 - (23) <u>Consent of Independent Registered Public Accounting Firm</u>

- (31)(i) Certification of the Principal Executive Officer, as required pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- (31)(ii) Certification of the Principal Financial Officer, as required pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- (32)(i) Certification of the Principal Executive Officer, as required pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- (32)(ii) <u>Certification of the Principal Financial Officer, as required pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u>
- The following materials from Renasant Corporation's Annual Report on Form 10-K for the year ended December 31, 2022 were formatted in Inline XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance Sheets as of December 31, 2022 and December 31, 2021, (ii) Consolidated Statements of Income for the years ended December 31, 2022, 2021 and 2020, (iii) Consolidated Statements of Comprehensive Income for the years ended December 31, 2022, 2021 and 2020, (iv) Consolidated Statements of Changes in Shareholders' Equity for the years ended December 31, 2022, 2021 and 2020, (v) Consolidated Statements of Cash Flows for the years ended December 31, 2022, 2021 and 2020 and (vi) Notes to Consolidated Financial Statements.
- (104) The cover page of Renasant Corporation's Annual Report on Form 10-K for the year ended December 31, 2022, formatted in Inline XBRL (included in Exhibit 101).
- * Management contract or compensatory plan or arrangement required to be filed as an exhibit to this Form 10-K pursuant to Item 15(b) of Form 10-K.

The Company does not have any long-term debt instruments under which securities are authorized exceeding ten percent of the total assets of the Company and its subsidiaries on a consolidated basis. The Company will furnish to the Securities and Exchange Commission, upon its request, a copy of all long-term debt instruments.

ITEM 16. FORM 10-K SUMMARY

None.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

RENASANT CORPORATION

Date: February 24, 2023 by: /s/ C. Mitchell Waycaster

C. Mitchell Waycaster

C. Mitchell Waycaster President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant the capacities and on the date indicated.

| Date: | February 24, 2023 | by: | /s/ James C. Mabry IV |
|-------|-------------------------------|-----|---|
| | | • | James C. Mabry IV |
| | | | Chief Financial Officer |
| | | | (Principal Financial Officer) |
| Date: | February 24, 2023 | by: | /s/ Kelly W. Hutcheson |
| Date. | <u>reoruary 24, 2025</u> | | Kelly W. Hutcheson |
| | | | Chief Accounting Officer |
| | | | (Principal Accounting Officer) |
| | | | (Timelpar Accounting Officer) |
| Date: | February 24, 2023 | by: | /s/ Gary D. Butler |
| | | | Gary D. Butler |
| | | | Director |
| Date: | February 24, 2023 | by: | /s/ Donald Clark, Jr. |
| | | • | Donald Clark, Jr. |
| | | | Director |
| Date: | February 24, 2023 | by: | /s/ John M. Creekmore |
| Dute. | <u>1 vorum y 2 1, 2 0 2 5</u> | ٠,٠ | John M. Creekmore |
| | | | Vice Chairman of the Board and Director |
| Date: | February 24, 2023 | by: | /s/ Albert J. Dale, III |
| Dute. | 1 Columny 2 4, 2025 | oy. | Albert J. Dale, III |
| | | | Director |
| | | | Birector |
| Date: | <u>February 24, 2023</u> | by: | /s/ Jill V. Deer |
| | | | Jill V. Deer |
| | | | Director |
| Date: | <u>February 24, 2023</u> | by: | /s/ Connie L. Engel |
| | | | Connie L. Engel |
| | | | Director |
| | | | |

| Date: | February 24, 2023 | by: | John T. Foy Director |
|-------|--------------------------|-----|---|
| Date: | February 24, 2023 | by: | /s/ Richard L. Heyer, Jr. Richard L. Heyer, Jr. Director |
| Date: | <u>February 24, 2023</u> | by: | /s/ Neal A. Holland, Jr. Neal A. Holland, Jr. Director |
| Date: | <u>February 24, 2023</u> | by: | /s/ E. Robinson McGraw E. Robinson McGraw Chairman of the Board and Director |
| Date: | <u>February 24, 2023</u> | by: | /s/ Michael D. Shmerling Michael D. Shmerling Director |
| Date: | <u>February 24, 2023</u> | by: | /s/ Sean M. Suggs Sean M. Suggs Director |
| Date: | February 24, 2023 | by: | /s/ C. Mitchell Waycaster C. Mitchell Waycaster Director, President and Chief Executive Officer (Principal Executive Officer) |

Subsidiaries of the Registrant

| Name | Jurisdiction of Incorporation/Organization | Holder of Outstanding Equity Interests |
|--|--|---|
| - | | |
| Renasant Bank | Mississippi | Renasant Corporation |
| Primeco, Inc. | Delaware | Renasant Bank |
| Renasant Leasing Corp. II | Tennessee | Renasant Bank |
| Renasant Investment Corp. | Delaware | Renasant Leasing Corp. II |
| Renasant Capital Corp. II | Maryland | Renasant Investment Corp. |
| Renasant Capital Funding Corp. | Georgia | Renasant Investment Corp. |
| Renasant Insurance, Inc. | Mississippi | Renasant Bank |
| Park Place Capital Corp. | Tennessee | Renasant Bank |
| Continental Republic Capital, LLC | Louisiana | Renasant Bank |
| PHC Statutory Trust I | Connecticut | Renasant Corporation (1) |
| PHC Statutory Trust II | Delaware | Renasant Corporation (1) |
| Capital Bancorp Capital Trust I | Delaware | Renasant Corporation (1) |
| First M&F Statutory Trust I | Delaware | Renasant Corporation (1) |
| Renasant Securities Corp. | Mississippi | Renasant Bank |
| Brand Group Holdings Statutory Trust I | Delaware | Renasant Corporation (1) |
| Brand Group Holdings Statutory Trust II | Delaware | Renasant Corporation (1) |
| Brand Group Holdings Statutory Trust III | Delaware | Renasant Corporation (1) |
| Brand Group Holdings Statutory Trust IV | Delaware | Renasant Corporation (1) |

⁽¹⁾ Renasant Corporation is the holder of the Trusts' common securities.

Consent of Independent Registered Public Accounting Firm

We consent to the incorporation by reference in the Registration Statements (Form S-3 No. 333-14335, Form S-3 No. 333-160482, Form S-3 No. 333-168981, Form S-3 No. 333-183735, Form S-3 No. 333-206966, Form S-3 No. 333-227386, Form S-3 No. 333-2, Form S-3 No. 333-134305, Form S-8 No. 333-102152, Form S-8 No. 333-104445, Form S-8 No. 333-117987, Form S-8 No. 333-122514, Form S-8 No. 333-122515, Form S-8 No. 333-122515, Form S-8 No. 333-122515, Form S-8 No. 333-137037, Form S-8 No. 333-144185, Form S-8 No. 333-144694, Form S-8 No. 333-150355, Form S-8 No. 333-179973, Form S-8 No. 333-191017, Form S-8 No. 333-191023, Form S-8 No. 333-191023, Form S-8 No. 333-191023, Form S-8 No. 333-252356) of Renasant Corporation and any related Prospectus of our reports dated February 24, 2023, related to our audit of the consolidated financial statements and the effectiveness of internal control over financial reporting of Renasant Corporation included in this Annual Report on Form 10-K for the year ended December 31, 2022.

/s/ HORNE LLP

Memphis, Tennessee February 24, 2023

CERTIFICATIONS

- I, C. Mitchell Waycaster, certify that:
- 1. I have reviewed this annual report on Form 10-K for the year ended December 31, 2022 of Renasant Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 24, 2023 by: /s/ C. Mitchell Waycaster

C. Mitchell Waycaster
President and
Chief Executive Officer
(Principal Executive Officer)

CERTIFICATIONS

I, James C. Mabry IV, certify that:

- 1. I have reviewed this annual report on Form 10-K for the year ended December 31, 2022 of Renasant Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 24, 2023 by: /s/ James C. Mabry IV

James C. Mabry IV
Executive Vice President and
Chief Financial Officer
(Principal Financial Officer)

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report on Form 10-K of Renasant Corporation (the "Company") for the period ended December 31, 2022 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, C. Mitchell Waycaster, Chief Executive Officer of the Company, certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operation of the Company.

Date: February 24, 2023 by: /s/ C. Mitchell Waycaster

C. Mitchell Waycaster
President and
Chief Executive Officer
(Principal Executive Officer)

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report on Form 10-K of Renasant Corporation (the "Company") for the period ended December 31, 2022 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, James C. Mabry IV, Chief Financial Officer of the Company, certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operation of the Company.

Date: February 24, 2023 by: /s/ James C. Mabry IV

James C. Mabry IV Executive Vice President and Chief Financial Officer (Principal Financial Officer)