Subject Company: Renasant Bancshares, Inc. which is not a Reporting Company under the Securities Exchange Act of 1934

## The Peoples Holding Company

Contact: Jim Gray

Executive Vice President

(662) 680-1217

jimg@thepeopleplace.com

Stuart Johnson

Executive Vice President & CFO

(662) 680-1472

stuartj@thepeopleplace.com

The Peoples Holding Company has made available the following presentation on its website.

The presentation may be accessed at www.thepeoplesbankandtrust.com.

# **The Peoples Holding Company**

Acquisition of



February 17, 2004



#### **Forward-Looking Statements**

This presentation contains forward-looking statements within the meaning of the federal securities law. These forward-looking statements include, but are not limited to, statements about (i) the benefits of the merger between The Peoples Banking Company ("PHC") and Renasant Bancshares, Inc. ("Renasant"), including future financial and operating results, cost savings and accretion to reported earnings that may be realized from the merger; (ii) PHC's and Renasant's plans, objectives, expectations and intentions and other statements contained in this presentation that are not historical facts; and (iii) other statements identified by words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates" or words of similar meaning. These forward-looking statements are based upon the current beliefs and expectations of PHC's and Renasant's management and are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond our control. In addition, these forward-looking statements are subject to change. Actual results may differ materially from the anticipated results discussed in these forward-looking statements.

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### Forward-Looking Statements

Factors that may cause actual results to differ materially from those expressed or implied by such forward-looking statements include, among others, the following possibilities: (1) we may be unable to obtain required shareholder or regulatory approval; (2) competitive pressures among depository and other financial institutions may increase significantly, (3) changes in the interest rate environment may reduce margins; (4) general economic conditions may be less favorable than expected, resulting in, among other things, a deterioration in credit quality and/or a reduction in demand for credit; (5) economic, governmental or other factors may prevent the projected population and commercial growth in the counties in which we operate; (6) legislative or regulatory changes, including changes in accounting standards, may adversely affect the businesses in which we are engaged; (7) costs or difficulties related to the integration of our businesses may be greater than expected; (8) deposit attrition, customer loss or revenue loss following the acquisition may be greater than expected; (9) competitors may have greater financial resources and develop products that enable such competitors to compete more successfully than us; and (10) adverse changes may occur in the equity markets. Many of these factors are beyond our ability to control or predict, and readers are cautioned not to put undue reliance on such forward-looking statements. We disclaim any obligation to update or revise any forward-looking statements contained in this presentation, whether as a result of new information, future events or otherwise.



#### TRANSACTION SUMMARY

- Renasant shareholders will have the option to elect either:
  - (i) 1.117015 shares of PHC common stock,
  - (ii) \$36.37 per share in cash or
  - (iii) a combination of 45% cash and 55% common stock,
- Consideration to be received by Renasant shareholders is subject to adjustment so that the merger will qualify as a tax-free exchange
- Total Deal Value: (1)

#### IMPLIED MULTIPLES

- Price / LTM Earnings: (2)
- Price / 2004 Earnings: <sup>(3)</sup>

29.0

\$56.7 Million

Price / Stated Book Value:<sup>(4)</sup>

43.1 x

• Core Deposit Premium: 19

297.3 % 28.4

- Includes dilutine impact of out tanding options and warrants. Assumes options and warrants are rolled over. PHC prime based on 12-13-04 close of \$31.85.
   Based on Ramasants GAAP basis sarrings of \$1.3 million for the two he months anded 12:81.03.
   Assumes Ramasants GAAP basis sarrings of \$2.0 million for the two he months anded 12:81.04.
   Based on a blanded deal value per share of \$33.97 and Ramasants book value per share of \$12.10 as of \$12:81.03.

- (5) Equal to de al value minus targets tangible equity as a persentage of cone deposits.

Com daporis dafinadas tetal daporis lass daporis gmatu than \$100,000. Basad on Kanasants tangible aquiy of \$173 million and com daporis of \$1388 million as of 1281.03.

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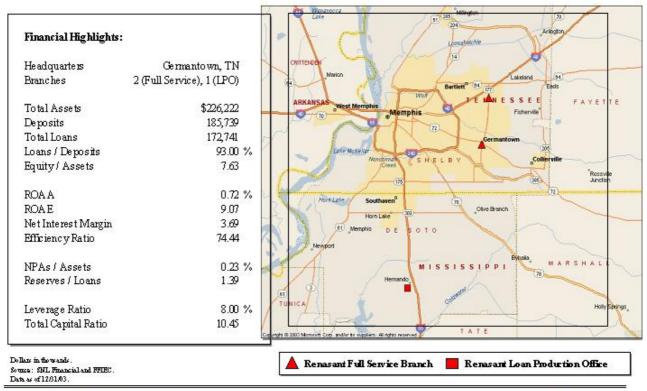


### Strategic Rationale

- □ Franchise Accretive
  - Complements existing franchise
  - · Allows for expansion into new, demographically attractive markets
- ☐ Significant opportunities for revenue enhancement
- Desirable Risk Profile
  - · Familiarity with management
  - Management execution risk
  - Right size acquisition



### Overview of Renasant Bancshares, Inc.

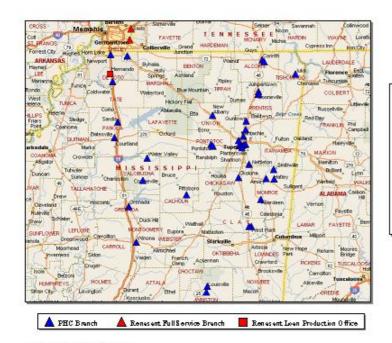


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#### Pro Forma Franchise



#### BALANCE SHEET

	PHC Renasant (\$000s)		Combined (\$000s)
Branches:	41	3	44
Assets:	\$1,416,078	\$226,222	\$1,642,300
Deposits:	1,133,931	185,739	1,319,670
Loans:	864,295	172,741	1,037,036

So unca: SNL Financial and FFIEC.

Source: 2011. Francian and review. Financial data as of 1 2/3 1/03 . Pro forma balance sheet does not include purchase accounting adjustments.



## Assumptions

	Consideration Mix:  • 50% of Renasant common shareholders receive \$35.58 per share in stock (based on PHC's 2/13/04 close of \$31.85 and exchange ratio of 1.117015)  • 50% of Renasant common shareholders receive \$36.37 per share in cash (fixed)
	Renasant options and warrants are rolled over
	Fully diluted deal value equal to \$56.7 million (based on PHC's 2/13/04 close)
	PHC 2004 GAAP EPS estimate of \$2.35 per First Call consensus, grown at 8.0% thereafter
	Renasant 2004, 2005 and 2006 budgeted earnings estimates of \$2.0 million, \$2.4 million and \$3.1 million, respectively
	Cash portion financed with nonqualifying debt at an estimated rate of 4.90%
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	BANK
Assı	mptions  Expense Savings & Revenue Enhancements  Expense Savings - None in 2004, equal to 10.00% of Renasant's noninterest expense in 2005, and grown 5.0% in 2006  Revenue Enhancements - None in 2004, equal to \$392 thousand in 2005, equal to \$736
Assi	mptions  Expense Savings & Revenue Enhancements  Expense Savings - None in 2004, equal to 10.00% of Renasant's noninterest expense in 2005, and grown 5.0% in 2006  Revenue Enhancements - None in 2004, equal to \$392 thousand in 2005, equal to \$736 thousand in 2006
Assi	mptions  Expense Savings & Revenue Enhancements  Expense Savings - None in 2004, equal to 10.00% of Renasant's noninterest expense in 2005, and grown 5.0% in 2006  Revenue Enhancements - None in 2004, equal to \$392 thousand in 2005, equal to \$736 thousand in 2006  Deal related charges equal to approximately \$1.3 million after-tax  Core Deposit Intangible  Equal to 5.0% of Renasant's transaction accounts of \$86.8 million, tax affected at 35% rate  Transaction accounts defined as total deposits less all time deposits

(Thousands Except per Share)	2004E*	8 8	2005E		2006E	
PHC GAAP EPS ** ***	\$2.35		\$2.54		\$2.74	
PHC Net Income	\$19,315		\$20,860		\$22,529	
Renasant Net Income	978		2,429		3,083	
After-Tax Interest Expense	(427)		(854)		(854)	
After-Tax Amortization of Deal CDI	(302)		(540)		(424)	
Combined Net Income	\$19,563		\$21,895		\$24,333	
After-Tax Expense Savings	0		331		347	
After-Tax Revenue Enhancements	0	8 53	392		736	
After-Tax Savings & Enhancements	0		723		1,083	
Percent Savings & Enhancements Realized	. 0	%	100	%	100	9
Projected GAAP Earnings	\$19,563		\$22,618		\$25,417	
Projected Diluted Shares	8,701		9,183		9,183	
Projected GAAP EPS	\$2.25		\$2.46	m 1	\$2.77	c
GAAP EPS Impact to PHC	(4.33)	96	(2.95)	96	0.98	9

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## **EPS Excluding Intangible Amortization**

(Thousands Except per Share)	2004E*		2005E	ŝ	2006E	
PHC EPS ** ***	\$2.38		\$2.57		\$2.74	
PHC Net Income **	\$19,589		\$21,119		\$22,529	
Renasant Net Income	978		2,429		3,083	
After-Tax Interest Expense	(427)		(854)	ė	(854)	
Combined Net Income **	\$20,139		\$22,694		\$24,757	
After-Tax Expense Savings	0		331		347	
After-Tax Revenue Enhancements	0		392		736	
After-Tax Savings & Enhancements	0		723	3	1,083	78 
Percent Savings & Enhancements Realized	0	%	100	%	100	%
Projected Earnings **	\$20,139		\$23,417		\$25,841	
Projected Diluted Shares	8,701		9,183	è	9,183	S.
Projected EPS **	\$2.31		\$2.55		\$2.81	
EPS Impact to PHC **	(2.88)	96	(0.76)	96	2.66	96

<sup>\*</sup> Margar adjustments assume July 1, 2004 deals loss.



Margar adjustments assume July 1, 2004 deal closes.
 Bayad on the 2004 astimate from First Call with an 5% growth the nather.
 Information to compute this value adjustment for asset and liabilities not available for the above calculations.

<sup>\*\*</sup> Exclude: all intengible amortisation

\*\*\* Based on the 2004 actimate from First Call with an 8% growth themselve.

\*\*\*\* Information to compute fair value adjustment for accept and liabilities not available for the above calculations.

The following table presents projected net income for the periods as well as adjustments for the exclusion of core deposit intangible amortization and other intangibles amortization

(Thousands Except per Share)	2004E*	2005E	2006E
Projected combined GAAP EPS	\$2.25	\$2.46	\$2.77
Intangible amortization, net of tax	.06	.09	.04
Adjusted projected EPS	\$2.31	\$2.55	\$2.81

 $\ensuremath{\mathsf{EPS}}$  excluding intangible amortization, which approximates cash, is important for investors to understand the projected impact of the proposed transaction.

\*Margar adjustments assume July 1, 2004 dealalose.

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### **Acquisition Criteria**

- Clearly accretive to GAAP EPS and EPS excluding intangible amortization after year 2
- □ Franchise accretive
- □ Culture compatibility
- □ Management quality
- □ Core lines of business
- Credit quality
- ☐ Improve performance ratios
- □ Systems integration / execution risk

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This presentation shall not constitute an offer of any securities for sale. The proposed transaction will be submitted to Renasant shareholders for their consideration. Peoples and Renasant will file a registration statement, including a proxy statement/prospectus and other relevant documents concerning the proposed transaction with the SEC. Shareholders of Renasant are urged to read the registration statement and the proxy statement/prospectus and other relevant documents filed with the SEC when they become available, as well as any amendments or supplements to those documents because they will contain important information.

Copies of the proxy statement/prospectus and the SEC filings that will be incorporated by reference in the proxy statement/prospectus can be obtained, without charge, by directing a request to Peoples Investor Relations Department at telephone number 662-680-1419. The annual, quarterly and other reports filed by Peoples with the SEC are also available free of charge at the SEC's website (<a href="http://www.sec.gov">http://www.sec.gov</a>).

Renasant, its directors, executive officers and certain members of management and employees may be soliciting proxies from Renasant shareholders in favor of the transactions. A description of any interests, direct or indirect, that directors and executive officers of Renasant have in the transaction will be included in the proxy statement/prospectus when filed.