## Merger of Renasant Corporation and First M&F Corporation

February 7, 2013



ever forward.

## Forward Looking Statement

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Congress passed the Private Securities Litigation Act of 1995 in an effort to encourage corporations to provide information about companies' anticipated future financial performance. This act provides a safe harbor for such disclosure, which protects the companies from unwarranted litigation if actual results are different from management expectations. This release contains forward looking statements within the meaning of the Private Securities Litigation Reform Act, and reflects management's current views and estimates of future economic circumstances, industry conditions, company performance, and financial results. These forward looking statements are subject to a number of factors and uncertainties which could cause Renasant's, M&F's or the combined company's actual results and experience to differ from the anticipated results and expectations expressed in such forward looking statements. Forward looking statements speak only as of the date they are made and neither Renasant nor M&F assumes any duty to update forward looking statements. In addition to factors previously disclosed in Renasant's and M&F's reports filed with the SEC and those identified elsewhere in presentation, these forwardlooking statements include, but are not limited to, statements about (i) the expected benefits of the transaction between Renasant and M&F and between Renasant Bank and Merchants and Farmers Bank, including future financial and operating results, cost savings, enhanced revenues and the expected market position of the combined company that may be realized from the transaction, and (ii) Renasant and M&F's plans, objectives, expectations and intentions and other statements contained in this presentation that are not historical facts. Other statements identified by words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates," "targets," "projects" or words of similar meaning generally are intended to identify forward-looking statements. These statements are based upon the current beliefs and expectations of Renasant's and M&F's management and are inherently subject to significant business, economic and competitive risks and uncertainties, many of which are beyond their respective control. In addition, these forward-looking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change. Actual results may differ materially from those indicated or implied in the forward-looking statements.



### **Transaction Terms**

**Consideration:** 100% stock (tax-free exchange)

Fixed exchange ratio of 0.6425x

**Implied Price Per Share:** \$12.35<sup>(1)</sup>

**Aggregate Value:** \$118.8 million<sup>(1)(2)</sup>

**CDCI Preferred Stock and TARP Preferred** 

**Warrant Treatment:** 

\$30.0 million CDCI to be redeemed in full prior to close

TARP warrants to be repurchased at close

Repurchase price to be negotiated with US Treasury

**Board Seats:** Two current members from FMFC to be added to RNST's board

of directors

**Ownership:** FMFC pro forma ownership will be approximately 20%

**Required Approvals:** Customary regulatory approval, RNST and FMFC shareholder

approval

**Expected Closing:** Third quarter 2013

(1) Based on RNST's 10 day average closing price as of February 4, 2013 of \$19.22

(2) Does not include consideration to repurchase TARP warrants



## Transaction Rationale

#### **☑** Strategically advantageous

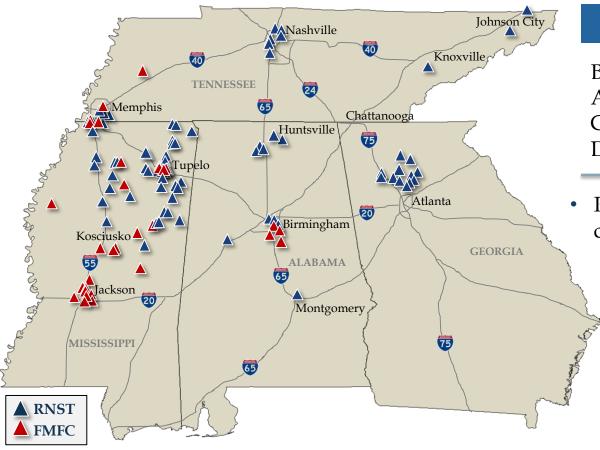
- Acquisition of 120+ year old bank with quality core customer base
  - Combination of two 100+ year old institutions
- In-market transaction consistent with our acquisition philosophy
- Creates the 4<sup>th</sup> largest bank by pro forma deposit market share in Mississippi
  - Strengthens position throughout existing footprint and provides entrance into new markets
- Enhances fee revenue businesses of insurance, mortgage, and wealth management
- Complementary cultures and strong ties to community
- Strong, stable deposits and earnings generation complement de novo and out-of-state market expansion activities

#### **☑** Financially attractive

- Immediately accretive to EPS, double-digit EPS accretion projected in 2014
- Tangible book value earn back in approximately 2.5 years
- IRR approximately 20%
- Realization of significant expense synergies (25% of noninterest expense)
- Pro forma capital ratios above "well capitalized" guidelines



## Logical In-Market Transaction



#### **Pro Forma Highlights**

Branches<sup>(1)</sup>
Assets<sup>(2)</sup>
\$5.8 billion
Gross Loans<sup>(2)</sup>
\$3.8 billion
Deposits<sup>(2)</sup>
\$4.9 billion

- Provides further expansion in current states of operation
  - Mississippi
    - Jackson MSA
    - DeSoto County
    - Oxford
    - Starkville
  - Alabama
    - Birmingham MSA
  - Tennessee
    - Greater Memphis
- 13 of 36 FMFC branches are located within 1 mile of a RNST branch



- 1) Pro forma branches as of 1/31/2013
- (2) Pro forma figures as of 12/31/2012, excluding purchase accounting adjustments



## Credit Due Diligence

#### **Extensive Credit Review**

- Two tiered review conducted by Renasant's senior credit officers and loan review team
- Individually reviewed 84% of adversely classified loans by volume, representing all relationships with a balance greater than \$100,000
- Individually reviewed 100% of relationships with a balance greater than \$500,000
- Conducted review of underwriting policy and procedure for smaller balance portfolios
- Reviewed 100% of OREO properties, including physical inspection of over 80% of OREO by volume

#### **Cumulative Losses and Credit Mark**

Cumulative Losses Since 12/31/07<sup>(1)</sup>: \$118.2mm Estimated Credit Mark (Loans & OREO) \$62.5mm

Total Estimated Losses Through Cycle: \$180.7mm

As % of 12/31/07 Gross Loan Balance<sup>(2)</sup>: 14.8%

(1) Represents cumulative net charge-offs and OREO expenses through 12/31/12

(2) 12/31/07 gross loans held for investment of \$1.2 billion



## Transaction Multiples

Implied Price Per Share:	\$12.35(1)
Price / Tangible Book Value Per Share:	119%
Price / 2012 EPS:	23.1x
Price / 2013 EPS <sup>(2)</sup> :	15.8x
Core Deposit Premium:	1.5%



<sup>(1)</sup> Based on RNST's 10 day average closing price as of February 4, 2013 of \$19.22 and an exchange ratio of 0.6425x

<sup>(2)</sup> Based on analyst estimate

## Financial Impact of the Transaction

#### Assumptions

- Credit Mark
  - Gross of Reserves: \$54.7mm or 5.4% of loans
  - Net of Reserves: \$37.5mm or 3.7% of loans
- OREO Mark: 30%
- Cost Savings: 25%, 40% realized in 2013 and 100% realized thereafter
- No revenue enhancements assumed
- Pre-Tax Merger Expenses: \$12.0 million
  - 100% realized in 2013
- Core Deposit Intangible: 2.0%, amortized sum-of-the-years digits over 10 years
- Closing: Q3 2013
- (1) As of December 31, 2012
- (2) Estimated pro forma capital ratios at close, including the redemption of the CDCI preferred stock

#### **Attractive Returns**

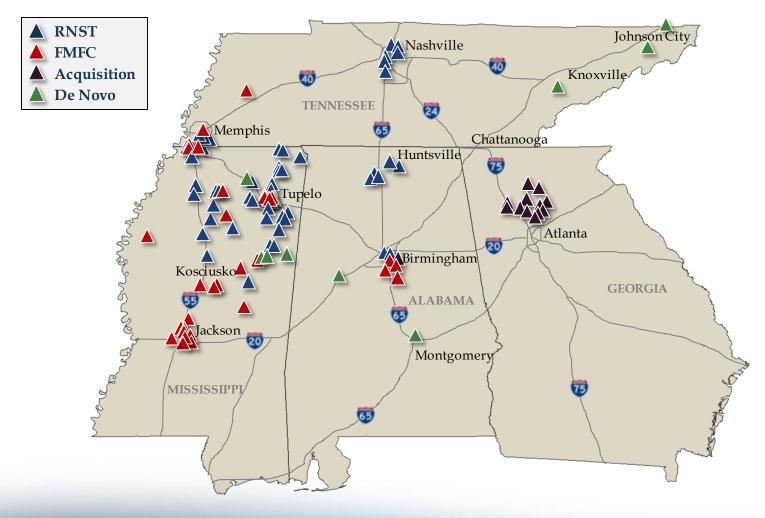
- Immediately accretive to EPS; double-digit EPS accretion projected in 2014
- Tangible book value earn back in less than two and a half years
- IRR approximately 20%

#### **Pro Forma Capital Ratios**

TCE/TA	RNST <sup>(1)</sup> 7.7%	Pro <u>Forma</u> <sup>(2)</sup> 6.5%	"Well Capitalized" N/A
Tier 1 Leverage	9.9%	8.3%	5.0%
Tier 1 Risk-Based	12.7%	11.0%	6.0%
Total Risk-Based	14.0%	12.1%	10.0%



## Market Expansion Experience



Source: SNL Financial, Company documents



## Market Expansion Experience

2010	July 23	<b>FDIC-assisted transaction:</b> Crescent Bank and Trust Company headquartered in Jasper, Georgia; assets ~ \$1 billion					
<b>5</b> (	September 8	De novo expansion: Columbus, Mississippi					
	February 4	<b>FDIC-assisted transaction:</b> American Trust Bank headquartered in Roswell, Georgia; assets ~ \$145 million					
1	June 29 Trust acquisition: RBC (USA) Trust Unit based in Birmingham, Alabama; AUM ~ \$680 million						
2011	July 1	De novo expansion: Montgomery, Alabama					
	July 26	De novo expansion: Starkville, Mississippi					
	August 23	De novo expansion: Tuscaloosa, Alabama					
2012	May 2	De novo expansion: Maryville, Tennessee					
20	December 6	De novo expansion: Jonesborough, Tennessee					
[3	January 17	De novo expansion: Bristol, Tennessee					
2013	February 7	Whole Bank transaction: First M&F Corporation headquartered in Kosciusko, MS; assets ~\$1.6 billion					

Source: SNL Financial, dates are those on which each transaction was announced



## Summary Highlights

#### **☑** Strategically advantageous

- Acquisition of 120+ year old bank with quality core customer base
- In-market transaction consistent with our acquisition philosophy
- Creates the 4<sup>th</sup> largest bank by pro forma deposit market share in Mississippi
- Enhances fee revenue businesses of insurance, mortgage, and wealth management
- Complementary cultures and strong ties to community
- Strong, stable deposits and earnings generation complement de novo and out-of-state market expansion activities

#### **☑** Financially attractive

- Immediately accretive to EPS, double-digit EPS accretion projected in 2014
- Tangible book value earn back in approximately 2.5 years
- IRR approximately 20%
- Realization of significant expense synergies (25% of noninterest expense)
- Pro forma capital ratios above "well capitalized" guidelines

#### **☑** Low risk opportunity

- Extensive due diligence process completed
- Comprehensive review of loan and OREO portfolios
- Conservative credit mark



## Appendix



ever forward.

## First M&F Corporation Highlights

Company Profile						
Bank Subsidiary	Merchants and Farmers Bank					
Headquarters	Kosciusko, Mississippi					
Bank Established:	1890					
Offices	36 branches 9 insurance offices					
Top 5 Markets by Deposit Market Share:	Jackson, MS Birmingham, AL Tupelo, MS Starkville, MS Memphis, TN					



# Total Assets: Gross Loans: Total Deposits: NPAs/Assets: Noninterest Income/Avg. Assets: Q4'12 Cost of Deposits: S1.6 billion \$1.0 billion \$1.4 billion \$2.15% 1.41% 0.54%

Source: SNL Financial



## First M&F Corporation: Recent Improvements

#### • Increased Profitability

 Net income available to common shareholders increased by 90% in 2012

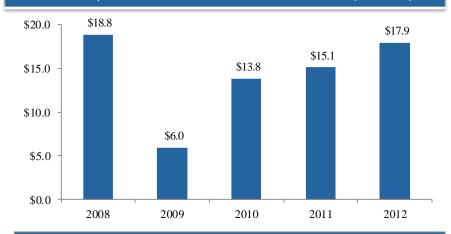
#### Fee Income

- Mortgage banking revenue of \$5.3 million
- Insurance revenues of \$3.5 million

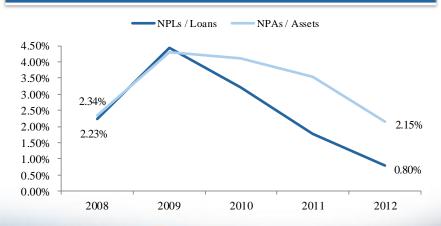
#### Considerable Improvement in Asset Quality

- Nonperforming Loans/Loans at lowest level since 2006 (0.80% of gross loans)
- 38% decrease in total nonperforming assets in 2012 (to 2.15% of total assets)

#### **Pre-Tax, Pre-Provision Revenue** (\$mm)<sup>(1)</sup>



#### Credit Quality (2)



(1) In 2009, excludes \$34.3 million goodwill impairment charge

(2) Nonperforming loans (NPLs) include loans 90 days past due and nonaccrual loans. Nonperforming assets (NPAs) include NPLs and other real estate owned



Source: SNL Financial, data as of 12/31/2012

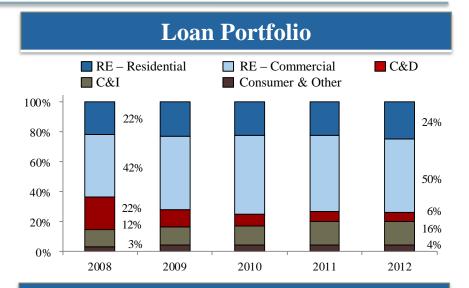
## First M&F Corporation: Recent Improvements

#### • Significant Remixing of Loan Portfolio

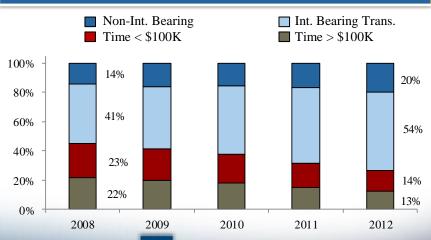
 C&D loans now represent 6% of the portfolio, replaced by a greater concentration of owner occupied CRE and C&I loans

#### • Shift in Deposit Mix

- Noninterest bearing deposits represent 20% of total deposits
- Decrease in time deposits to 27% of total deposits



#### **Deposit Mix**

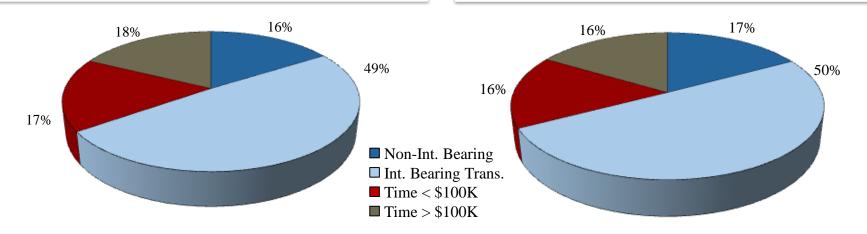




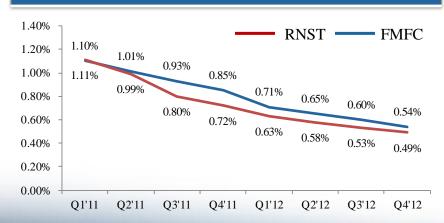
## Pro Forma Deposit Composition

#### **Renasant Corporation (12/31/12)**

#### Pro Forma Company (12/31/12)



#### **Historical Cost of Total Deposits**



Source: SNL Financial, company earnings releases, data as of 12/31/2012



## Pro Forma Deposit Market Share

#### Mississippi<sup>1</sup>

Rank	Institution	# of Branches	Total Deposits (\$mm)	Market Share (%)
1	Regions Financial Corp.	146	\$6,851	14.8
2	Trustmark Corp.	137	6,577	14.2
3	BancorpSouth Inc.	102	5,047	10.9
_	Pro Forma	77	2,830	6.1
4	Hancock Holding Co.	46	2,642	5.7
5	Community Bancshares of MS	37	1,915	4.1
6	BancPlus Corp.	59	1,814	3.9
7	Renasant Corp.	47	1,658	3.6
8	First M&F Corp.	30	1,172	2.5
9	Citizens National Banc Corp.	27	956	2.1
10	BankFirst Capital Corp.	13	626	1.4
11	Wells Fargo & Co.	13	619	1.3
12	Planters Holding Co.	15	616	1.3
13	Citizens Holding Co.	22	593	1.3
14	First Bancshares Inc.	17	536	1.2
15	State Capital Corp.	22	493	1.1
16	Peoples Financial Corp.	17	482	1.0
17	Guaranty Capital Corp.	13	472	1.0
18	First Horizon National Corp.	7	454	1.0
19	PriorityOne Capital Corp.	11	449	1.0
20	Merchants & Marine Bancorp	11	449	1.0
	Top 20 Institutions	792	\$34,420	74.5
	Total Market	1,199	46,221	100.0

Source: SNL Financial

Deposit data as of 6/30/2012

- (1) Represents deposit market share for the state of Mississippi
- (2) Represents deposit market share for counties with RNST presence

#### Alabama<sup>2</sup>

1       Regions Financial Corp.       118       \$14,394         2       Banco Bilbao Vizcaya Argentaria SA       48       7,320         3       Wells Fargo & Co.       62       5,087         4       Synovus Financial Corp.       27       2,645         5       BB&T Corp.       28       2,603          Pro Forma       14       719         6       ServisFirst Bancshares Inc.       7       1,853         7       PNC Financial Services Group Inc.       33       1,556         8       Cadence Bancorp LLC       26       988         9       Bryant Bank       12       807         10       Renasant Corp.       10       568         11       AloStar Bank of Commerce       1       466         12       IBERIABANK Corp.       13       452         13       USAmeriBancorp Inc.       9       433         14       Charles Investment Group LLC       4       376         15       Progress Bank and Trust       4       357         16       BancorpSouth Inc.       11       285         17       Capstone Bancshares Inc.       3       211	33.2 16.9 11.7 6.1 6.0 1.7
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16 BancorpSouth Inc. 11 285	0.9
	0.8
17 Capstone Bancshares Inc. 3 211	0.7
	0.5
18 SouthPoint Bank 3 198	0.5
19 Trustmark Corp. 4 175	0.4
20 Oakworth Capital Bank 1 171	0.4
21 River Financial Corp. 2 162	0.4
22 Altrust Financial Services Inc. 9 155	0.4
23 First M&F Corp. 4 152	0.4

Top 20 Institutions	424	\$40,944	94.4
Total Market	540	43,388	100.0



## Deposit Market Share by County

#### **Counties with Top 5 Deposit Market Share**

	RNST Market Share Information				FMFC Market Share Information			Pro Forma Market Share Information				
County	Deposits (\$mm)	Market Share	Branches	Rank	Deposits (\$mm)	Market Share	Branches	Rank	Deposits (\$mm)	Market Share	Branches	Rank
Lee, MS	\$653.2	36.3	13	1	\$133.6	7.4	3	4	\$786.8	43.7 %	16	1
Morgan, AL	275.9	17.1	3	2					275.9	17.1	3	2
Shelby, TN	241.4	1.3	3	14	14.6	0.1	1	21	256.0	1.4	4	13
Davidson, TN	252.1	1.1	4	13					252.1	1.1	4	13
Madison, MS					250.4	10.6	5	4	250.4	10.6	5	4
Attala, MS					191.9	60.0	3	1	191.9	60.0	3	1
Shelby, AL	32.2	1.2	1	17	151.6	5.6	4	5	183.8	6.8	5	5
Cherokee, GA	173.2	7.6	3	6					173.2	7.6	3	6
Desoto, MS	84.1	4.2	4	8	64.3	3.2	3	9	148.3	7.4	7	5
Monroe, MS	138.9	23.5	4	2					138.9	23.5	4	2
Jefferson, AL	133.7	0.6	2	16					133.7	0.6	2	16
Forsyth, GA	126.5	4.8	2	9					126.5	4.8	2	9
Rankin, MS					121.9	5.4	4	7	121.9	5.4	4	7
Pickens, GA	116.3	15.8	2	3					116.3	15.8	2	3
Fulton, GA	112.1	0.2	3	21					112.1	0.2	3	21
Pontotoc, MS	106.1	27.8	2	2					106.1	27.8	2	2
Bartow, GA	103.5	8.9	2	5					103.5	8.9	2	5
Prentiss, MS	102.7	27.6	3	2					102.7	27.6	3	2
Lafayette, MS	25.0	2.9	2	8	76.2	8.9	2	5	101.2	11.8	4	4
Counties with top	5 market sha	re		7				5				12

Source: SNL Financial, deposit data as of 6/30/2012

Includes counties with pro forma deposits greater than \$100 million

Blue highlight denotes top 5 deposit market share



#### Additional Information

Renasant and M&F will be filing a joint proxy statement/prospectus, and other relevant documents concerning the merger with the Securities and Exchange Commission (the "SEC"). This presentation does not constitute an offer to sell or the solicitation of an offer to buy any securities or a solicitation of any vote or approval. INVESTORS ARE URGED TO READ THE JOINT PROXY STATEMENT/PROSPECTUS AND ANY OTHER DOCUMENTS TO BE FILED WITH THE SEC IN CONNECTION WITH THE MERGER OR INCORPORATED BY REFERENCE IN THE JOINT PROXY STATEMENT/PROSPECTUS BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION ABOUT RENASANT, M&F AND THE PROPOSED MERGER. When available, the joint proxy statement/prospectus will be mailed to shareholders of both Renasant and M&F. Investors will also be able to obtain copies of the joint proxy statement/prospectus and other relevant documents (when they become available) free of charge at the SEC's Web site (www.sec.gov). In addition, documents filed with the SEC by Renasant will be available free of charge from Mitchell Waycaster, Director of Investor Relations, Renasant Corporation, 209 Troy Street, Tupelo, Mississippi 38804-4827, telephone: (662) 680-1215. Documents filed with the SEC by M&F will be available free of charge from M&F by contacting John G. Copeland, Chief Financial Officer, First M&F Corporation, 134 West Washington Street, Kosciusko, Mississippi 39090, telephone: (662) 289-8594.

Renasant, M&F and certain of their directors, executive officers and other members of management and employees may be deemed to be participants in the solicitation of proxies from the shareholders of Renasant and M&F in connection with the proposed merger. Information about the directors and executive officers of Renasant is included in the proxy statement for its 2012 annual meeting of shareholders, which was filed with the SEC on March 8, 2012. Information about the directors and executive officers of M&F is included in the proxy statement for its 2012 annual meeting of shareholders, which was filed with the SEC on March 14, 2012. Additional information regarding the interests of such participants and other persons who may be deemed participants in the transaction will be included in the joint proxy statement/prospectus and the other relevant documents filed with the SEC when they become available.



## **Investor Inquiries**



**209 TROY STREET** 

TUPELO, MS 38804-4827

PHONE: 1-800-680-1601

FACSIMILE: 1-662-680-1234

WWW.RENASANT.COM

WWW.RENASANTBANK.COM

#### E. Robinson McGraw

Chairman
President and Chief Executive Officer

#### Kevin D. Chapman

Senior Executive Vice President and Chief Financial Officer

