```
            UNITED STATES
        SECURITIES AND EXCHANGE COMMISSION
        Washington, D. C. }2054
                    FORM 8-K
            CURRENT REPORT
        Pursuant to Section 13 or 15 (d) of
        The Securities Exchange Act of 1934
    Date of Report - October 18, 2002
        THE PEOPLES HOLDING COMPANY
```

(Exact name of registrant as specified in its charter)

| Mississippi | $1-13253$ | $64-0676974$ |
| :--- | :--- | :--- |
| ---------- | ------ | ------- |
| (State or | (Commission | (I.R.S. Iden- |
| other | file | tification |
| jurisdiction) | number) | number) |

    209 Troy Street, Tupelo, Mississippi 38802-0709
    (Address of principal executive officers) (Zip Code)
Registrant's Telephone Number: (662)680-1001

## ITEM 1: CHANGES IN CONTROL OF REGISTRANT.

Not applicable
ITEM 2: ACQUISITION OR DISPOSITION OF ASSETS.

Not applicable
ITEM 3: BANKRUPTCY OR RECEIVERSHIP.

Not applicable
ITEM 4: CHANGES IN REGISTRANT'S CERTIFYING ACCOUNTANTS.

Not applicable
ITEM 5: OTHER EVENTS.

At the close of business on October 16, 2002, The Peoples Holding Company issued a press release concerning its earnings and results for the third quarter of 2002

ITEM 6: RESIGNATION OF REGISTRANT'S DIRECTORS

Not applicable
ITEM 7: FINANCIAL STATEMENTS AND EXHIBITS.
99.1 Press Release, dated October 16, 2002, issued by The Peoples Holding Company.

ITEM 8: CHANGE IN FISCAL YEAR.

Not applicable
ITEM 9: REGULATION FD DISCLOSURE.

This news release contains forward-looking statements regarding The Peoples Holding Company. All forward-looking statements involve risk and uncertainty and a number of factors could cause actual results to differ materially from the anticipated results or other expectations expressed in the forward-looking statements. Those factors include, but are not limited to, interest rate fluctuation, regulatory changes,

Pursuant to the requirements of The Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on it's behalf by the undersigned thereunto duly authorzied.

THE PEOPLES HOLDING COMPANY
Registrant
/s/ E. Robinson McGraw
---------------------------
E. Robinson McGraw

President \& Chief Executive Officer

The Peoples Holding Company (AMEX: PHC)
P.O. Box 709

Tupelo, MS 38801-0709
Phone: (662) 680-1001
Fax: (662) 680-1234
www. thepeoplesbankandtrust.com

Press Release
For additional information, contact:
Jim Gray
Executive Vice President, Investor Relations and Planning Director
(662) 680-1217

Stuart Johnson
Executive Vice President and Chief Financial Officer
(662) 680-1472

Date: October 16, 2002

PEOPLES HOLDING REPORTS RECORD CORE EARNINGS FOR SEVENTH CONSECUTIVE QUARTER
The Peoples Holding Company (the Company)(AMEX: PHC) reported today record results for third quarter 2002, showing improved performance over the record earnings announced for the comparable period in 2001. Earnings per share for the third quarter were $\$ .81$, an increase of $22.73 \%$ from $\$ .66$ a year ago. Net income for the third quarter was $\$ 4,544,000$ compared to $\$ 3,842,000$ for the same period in 2001, an increase of $18.27 \%$. Net interest income for third quarter 2002 was up $9.88 \%$ while non-interest income increased $13.17 \%$ for the same period. Annualized return on average equity for the third quarter of 2002 was $14.00 \%$ compared to $12.36 \%$ for the third quarter of 2001 , an increase of $13.27 \%$. For the same periods, the annualized return on average assets was $1.38 \%$ and $1.25 \%$ respectively, an increase of $10.40 \%$.

According to Peoples President and CEO, E. Robinson McGraw, "The Company's performance reflects an upward trend in earnings that began in the first quarter of 2001. Our business plan has consistently produced record core earnings for the entire year 2001 as well as for the first three quarters of 2002. Our 24 community banks have performed extremely well in view of the fact that these seven consecutive quarters have been marked by the Federal Reserve's interest rate decreases to 50 -year lows in a continuing effort to boost consumer confidence and stimulate a sluggish economy."

## STOCK PRICE AND REPURCHASES

The market price of The Peoples Holding Company shares was $\$ 40.75$ per share at September 30, 2002, an increase of $21.68 \%$ from $\$ 33.49$ at September 30, 2001.

The Company continues to repurchase shares, and since January 2002, has acquired 129,247 shares. This represents $2.27 \%$ of shares outstanding at an average purchase price of \$36.07. Since initiating a tender offer on April 16, 2001 to purchase up to 604,312 shares, or approximately $10 \%$ of its common shares outstanding, the Company has repurchased a total of approximately 467,000 shares.

## FINANCIAL DETAILS

For third quarter 2002, the Company's net interest margin improved to $4.68 \%$ from $4.58 \%$ for the comparable period of 2001.

The provision for loan losses decreased to $\$ 1,125,000$ for third quarter 2002 from $\$ 1,225,000$ for the same period in 2001. Allowance for loan losses as a percentage of loans was $1.44 \%$ at September 30,2002 and $1.35 \%$ for the same period of 2001. Net charge-offs for third quarter 2002 as a percentage of average loans was . 06\% compared to .18\% for the same period in 2001, a decrease of $66.67 \%$. Non-performing loans as a percentage of total loans decreased to $.46 \%$ for third quarter 2002 compared with . $62 \%$ for the same period in 2001 . The Company's non-performing loan coverage ratio stood at $309.95 \%$ for the quarter compared to $218.20 \%$ for third quarter 2001. Despite the sluggish economy, asset quality has continued to improve as a result of credit scoring, central credit analysis and central collections.

Total non-interest income has grown quarter to quarter and, for third quarter 2002 and 2001, totaled $\$ 6,985,000$ and $\$ 6,172,000$ respectively, an improvement of 13.17\%. "Our consistent improvement in non-interest income demonstrates that we are meeting the total financial needs of our clients and providing them convenience and value through the sale of insurance and investment products as well as traditional banking services," McGraw stated. The Company's non-interest income has been generated primarily through a diversified revenue stream of commissions on the sale of insurance and investments, loan fees, merchant discount services, debit card income, service charges and fiduciary income.

Third quarter 2002 non-interest expense increased $6.48 \%$ over that of third quarter 2001. This was due in part to consulting fees and computer depreciation related to a number of recent technology upgrades; salary increases; and increased insurance premiums. Net non-interest expense as a percentage of assets has improved to 1.74\% for third quarter 2002 as compared to $1.86 \%$ for the same period in 2001.

The Company's efficiency ratio improved for the third quarter of 2002 to 60.44\% from 62.63\% for the same period in 2001.

CONFERENCE CALL INFORMATION
A live audio Web cast of a conference call with analysts will be available beginning at $9 \mathrm{~A} . \mathrm{M}$. Central time on Thursday, October 17 through the Investor Relations page of our website, www.thepeoplesbankandtrust.com, through www.streetevents.com or any of CCBN's distribution network. The event will be archived for 90 days. The conference may also be heard live via telephone by dialing 877-279-3019 and entering the conference I. D. number, 5662233. A digital telephone recording of the conference call, available two hours after the event and available for 48 hours, may be accessed by dialing 1-800-642-1687 or 706-645-9291 and entering the conference I. D. number, 5662233.

ABOUT THE HOLDING COMPANY
The Peoples Holding Company is the parent of Mississippi's fourth largest commercial bank headquartered in the state. Through its wholly owned subsidiary, The Peoples Bank \& Trust Company, the Company is also parent of The Peoples Insurance Agency, Inc. The Peoples Bank has assets of approximately $\$ 1.3$ billion and operates 40 community banking offices in 27 north and north central Mississippi cities.

## NOTE TO INVESTORS

This news release contains forward-looking statements regarding The Peoples Holding Company. All forward-looking statements involve risk and uncertainty and a number of factors could cause actual results to differ materially from the anticipated results or other expectations expressed in the forward-looking statements. Those factors include, but are not limited to, interest rate fluctuation, regulatory changes, portfolio performance and other factors discussed in our recent filings with the Securities and Exchange Commission (SEC).

The Peoples Holding Company Selected Financial Information (Dollars in Thousands, Except Share Data) Unaudited

|  | For The Three Months Ended September 30, |  |  |  |  | For The Nine Months Ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Core Earnings Summary * | 2002 |  | 2001 |  | \% Change | 2002 |  | 2001 |  | \% Change |
| Reported net income | \$ | 4,544 | \$ | 3,842 | 18.27 \% | \$ | 11,798 | \$ | 10,731 | 9.94 \% |
| Goodwill amortization, net of tax |  | - |  | 102 | (100.00) |  | - |  | 306 | (100.00) |
| Transitional goodwill impairment |  | - |  | - | - |  | 1,300 |  | - | - |
| Core net income | \$ | 4,544 | \$ | 3,944 | 15.21 \% | \$ | 13,098 | \$ | 11,037 | 18.67 \% |
| Basic and diluted earnings per share: |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 0.81 | \$ | 0.66 | 22.73 \% | \$ | 2.10 | \$ | 1.81 | 16.02 \% |
| Goodwill amortization, net of tax |  | - |  | 0.02 | (100.00) |  | - |  | 0.05 | (100.00) |
| Transitional goodwill impairment |  | - |  | - | - |  | 0.23 |  | - | ) |
| Core net income | \$ | 0.81 | \$ | 0.68 | 19.12 \% | \$ | 2.33 | \$ | 1.86 | 25.27 \% |

* The table above presents net income for the prior periods as reported as well as core net income, which has been adjusted for the exclusion of goodwill amortization and the cumulative effect of the transitional goodwill impairment.

|  | For The Three Months Ended September 30, |  |  |  |  | For The Nine Months Ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Earnings Summary |  | 2002 |  | 2001 | \% Change |  | 2002 |  | 2001 | \% Change |
| Interest income | \$ | 19,707 | \$ | 21,877 | (9.92)\% | \$ | 59,207 | \$ | 66,972 | (11.59)\% |
| Interest expense |  | 6,554 |  | 9,907 | (33.84) |  | 20,364 |  | 32,366 | (37.08) |
| Net interest income |  | 13,153 |  | 11,970 | 9.88 |  | 38,843 |  | 34,606 | 12.24 |
| Provision for loan losses |  | 1,125 |  | 1,225 | (8.16) |  | 3,325 |  | 3,475 | (4.32) |
| Noninterest income |  | 6,985 |  | 6,172 | 13.17 |  | 20,244 |  | 17,748 | 14.06 |
| Noninterest expenses |  | 12,642 |  | 11,873 | 6.48 |  | 37,466 |  | 34,303 | 9.22 |
| Income before taxes and cumulative effect |  |  |  |  |  |  |  |  |  |  |
| Income taxes ............................... |  | 1,827 |  | 1,202 | 52.00 |  | 5,198 |  | 3,845 | 35.19 |
| Net income before cumulative effect of accounting change |  | 4,544 |  | 3,842 | 18.27 |  | 13,098 |  | 10,731 | 22.06 |
| Cumulative effect of accounting change |  |  |  | - | - |  | $(1,300)$ |  | - | - |
| Net income | \$ | 4,544 | \$ | 3,842 | 18.27 \% | \$ | 11,798 | \$ | 10,731 | $9.94 \%$ |
| Common Stock Data |  |  |  |  |  |  |  |  |  |  |
| Earnings per share - basic and diluted: |  |  |  |  |  |  |  |  |  |  |
| Income before cumulative effect of accounting change | \$ | 0.81 | \$ | 0.66 | 22.73 \% | \$ |  | \$ | 1.81 | 28.73 \% |
| Cumulative effect of accounting change |  | - |  | - | - |  | (0.23) |  | - | - |
| Net income |  | 0.81 |  | 0.66 | 22.73 |  | 2.10 |  | 1.81 | 16.02 |
| Book value per share |  |  |  |  |  |  | 23.42 |  | 21.76 | 7.63 |
| Market value per share |  |  |  |  |  |  | 40.75 |  | 33.49 | 21.68 |
| Cash dividends per share ..... |  | 0.26 |  | 0.24 | 8.33 |  | 0.77 |  | 0.71 | 8.45 |
| Weighted average shares outstanding |  | 591,462 |  | 793, 822 | (3.49) |  | 620,891 |  | 925,326 | (5.14) |
| Weighted average shares outstanding - d End of period shares outstanding ...... |  | 597, 362 |  | 793,822 | (3.39) |  | 625,348 |  | 925,326 | (5.06) |
|  |  |  |  |  |  |  | 575,433 |  | 757,799 | (3.17) |
| Balance Sheet Summary <br> As of September 30, |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | 2002 |  | 2001 | \% Change |
| Total loans |  |  |  |  |  |  | 855,415 |  | 827,041 | 3.43 \% |
| Allowance for loan losses |  |  |  |  |  |  | 12,299 |  | 11,166 | 10.15 |
| Total investment securities ....................... |  |  |  |  |  |  | 326,344 |  | 286,001 | 14.11 |
| Total assets . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |  |  |  |  |  | 306,640 |  | 263,504 | 3.41 |
| Total deposits . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |  |  |  |  |  | 090,396 |  | 087,599 | 0.26 |
| Total borrowings . . . . . . . . . . . . . . . . . . . . . . . . . . |  |  |  |  |  |  | 67,595 |  | 31,155 | 116.96 |
| Shareholders' equity . .............................. |  |  |  |  |  |  | 130,559 |  | 125,299 | 4.20 |


|  | For The Three Months Ended September 30, |  |  |  |  | For The Nine Months Ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Selected Ratios | 2002 |  | 2001 |  | \% Change | 2002 |  | 2001 |  | \% Change |
| Return on average assets | 1.38 | \% | 1.25 | \% | 10.40 \% | 1.23 | \% | 1.16 | \% | 6.03 \% |
| Return on average shareholders' equity | 14.00 |  | 12.36 |  | 13.27 | 12.77 |  | 11.44 |  | 11.63 |
| Adjusted for cumulative effect of accounting change: |  |  |  |  |  |  |  |  |  |  |
| Core return on average assets* | 1.38 |  | 1.28 |  | 7.81 | 1.33 |  | 1.18 |  | 12.71 |
| Core return on average shareholders' equity*. | 14.00 |  | 12.68 |  | 10.41 | 13.80 |  | 11.68 |  | 18.15 |
| Shareholders' equity to assets (actual) ......... |  |  |  |  |  | 9.99 |  | 9.92 |  | 0.71 |
| Net interest margin (TE) * ...... | 4.68 |  | 4.58 |  | 2.18 | 4.67 |  | 4.44 |  | 5.18 |
| Allowance for loan losses to total loans |  |  |  |  |  | 1.44 |  | 1.35 |  | 6.67 |
| Reserve coverage of nonperforming loans |  |  |  |  |  | 309.95 |  | 218.20 |  | 42.05 |
| Average loans to average deposits | 75.97 |  | 77.27 |  | (1.68) | 75.21 |  | 76.85 |  | (2.13) |
| Average earning assets to average assets | 90.49 |  | 90.12 |  | 0.41 | 90.46 |  | 90.95 |  | (0.54) |
| Nonperforming loans to total loans |  |  |  |  |  | 0.46 |  | 0.62 |  | (25.81) |
| Net charge-offs to average loans * | 0.23 |  | 0.71 |  | (67.61) | 0.38 |  | 0.47 |  | (19.15) |
| Noninterest income (less securities gains/losses) to average assets* ... | 2.12 |  | 1.99 |  | 6.53 | 2.06 |  | 1.92 |  | 7.29 |
| Noninterest expense to average assets* | 3.86 |  | 3.85 |  | 0.26 | 3.84 |  | 3.73 |  | 2.95 |
| Overhead ratio | 1.74 |  | 1.86 |  | (6.45) | 1.78 |  | 1.81 |  | (1.66) |
| Efficiency ratio | 60.44 |  | 62.63 |  | (3.50) | 60.99 |  | 62.50 |  | (2.42) |
| Nonperforming Assets |  |  |  |  |  |  |  |  |  |  |
| Nonaccruing loans |  |  |  |  |  | \$ 63 |  | \$ 795 |  | (20.13)\% |
| Accruing loans past due 90 days or more |  |  |  |  |  | 3,33 |  | 4,322 |  | (22.88) |
| Total nonperforming loans |  |  |  |  |  | 3,96 |  | 5,117 |  | (22.45) |
| ORE and repossessions |  |  |  |  |  | 3,51 |  | 2,362 |  | 48.94 |
| Total nonperforming assets |  |  |  |  |  | \$ 7,48 |  | \$ 7,479 |  | 0.09\% |

* Ratios annualized

TE - taxable equivalent basis

The Peoples Holding Company
Allowance for Loan Losses
(Dollars in Thousands)
Unaudited


The Peoples Holding Company
Loans and Credit Quality (Dollars in Thousands)

Unaudited
Loans,
Net of Unearned Income
As of September 30,
-2002
Non-performing Loans
As of September 30,
-2002 For The Nine Months Ended September 30,

| 2002 | 2001 |
| :---: | :---: |


| Commercial, | financial, agricultural | \$ 148,791 | \$ 152,621 |
| :---: | :---: | :---: | :---: |
| Real estate | - construction | 36,480 | 33, 067 |
| Real estate | - mortgage | 572, 283 | 528,718 |
| Consumer |  | 97, 861 | 112,635 |
| Total |  | \$ 855,415 | \$ 827, 041 |


| \$ | 1,707 | \$ | 535 |
| :---: | :---: | :---: | :---: |
|  | - |  | 103 |
|  | 1,990 |  | 3,957 |
|  | 271 |  | 522 |
| \$ | 3,968 | \$ | 5,117 |


| \$ | 528 |
| :---: | :---: |
|  | 96 |
|  | 1,200 |
|  | 556 |
| \$ | 2,380 |

\$ 749
1, 086
985
\$ 2,845

The Peoples Holding Company
Condensed Consolidated Statements of Income
(Dollars in Thousands, Except Share Data)
Unaudited

|  | For The Three Months Ended September 30, |  |  |  |  | For The Nine Months Ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 |  | 2001 |  | \% Change | 2002 |  | 2001 |  | \% Change |
| Interest income: |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 15,363 | \$ | 17,773 | (13.56)\% | \$ | 46,027 | \$ | 53,919 | (14.64)\% |
| Securities |  | 4,270 |  | 4, 021 | 6.19 |  | 12,903 |  | 12,384 | 4.19 |
| Other |  | 74 |  | 83 | (10.84) |  | 277 |  | 669 | (58.59) |
| Total interest income |  | 19,707 |  | 21,877 | (9.92) |  | 59,207 |  | 66,972 | (11.59) |
| Interest expense: |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 5,940 |  | 9,548 | (37.79) |  | 18,567 |  | 31,276 | (40.63) |
| Borrowings |  | 614 |  | 359 | 71.03 |  | 1,797 |  | 1,090 | 64.86 |
| Total interest expense |  | 6,554 |  | 9,907 | (33.84) |  | 20,364 |  | 32,366 | (37.08) |
| Net interest income |  | 13,153 |  | 11,970 | 9.88 |  | 38,843 |  | 34,606 | 12.24 |
| Provision for loan losses |  | 1,125 |  | 1,225 | (8.16) |  | 3,325 |  | 3,475 | (4.32) |
| Net interest income after provision <br> for loan losses ................. |  | 12,028 |  | 10,745 | 11.94 |  | 35,518 |  | 31,131 | 14.09 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts |  | 3,220 |  | 2,961 | 8.75 |  | 9,220 |  | 8,569 | 7.60 |
| Fees and commissions |  | 2,456 |  | 1,905 | 28.92 |  | 6,731 |  | 5,406 | 24.51 |
| Trust revenue |  | 218 |  | 130 | 67.69 |  | 680 |  | 660 | 3.03 |
| Gains on sale of securities |  | 22 |  | 42 | (47.62) |  | 30 |  | 87 | (65.52) |
| Other |  | 1,069 |  | 1,134 | (5.73) |  | 3,583 |  | 3,026 | 18.41 |
| Total noninterest income |  | 6,985 |  | 6,172 | 13.17 |  | 20,244 |  | 17,748 | 14.06 |
| Noninterest expenses: |  |  |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 7,290 |  | 6,862 | 6.24 |  | 21,609 |  | 19,285 | 12.05 |
| Data processing |  | 957 |  | 902 | 6.10 |  | 2,838 |  | 2,629 | 7.95 |
| Net occupancy |  | 784 |  | 797 | (1.63) |  | 2,368 |  | 2,402 | (1.42) |
| Equipment |  | 792 |  | 733 | 8.05 |  | 2,386 |  | 2,195 | 8.70 |
| Other |  | 2,819 |  | 2,579 | 9.31 |  | 8,265 |  | 7,792 | 6.07 |
| Total noninterest expenses |  | 12,642 |  | 11,873 | 6.48 |  | 37,466 |  | 34,303 | 9.22 |
| Income before taxes and cumulative effect of accounting change |  | 6,371 |  | 5,044 | 26.31 |  | 18,296 |  | 14,576 | 25.52 |
| Income taxes |  | 1,827 |  | 1,202 | 52.00 |  | 5,198 |  | 3,845 | 35.19 |
| Net income before cumulative effect of accounting change |  | 4,544 |  | 3,842 | 18.27 |  | 13,098 |  | 10,731 | 22.06 |
| Cumulative effect of accounting change |  | - |  | - | - |  | $(1,300)$ |  | - | - |
| Net income |  | 4,544 | \$ | 3,842 | 18.27 \% | \$ | 11,798 |  | 10,731 | 9.94 \% |

For The Nine Months Ended September 30

| 2002 | 2001 |
| :---: | :---: |

## Earning Assets:

| Loans and leases: | ning Assets: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest (TE) | \$ | 15,483 | \$ | 17,910 | \$ 46,393 |  | 54,358 |
| Average balance |  | 840,393 |  | 822,628 | 829,724 |  | 814,827 |
| Yield |  | 7.31\% |  | 8.64\% | 7.48\% |  | 8.92\% |
| Interest bearing bank balances, federal funds sold and repos: |  |  |  |  |  |  |  |
| Interest |  | 74 |  | 83 | 277 |  | 669 |
| Average balance |  | 18,079 |  | 9,202 | 21,872 |  | 18,528 |
| Yield |  | 1.62\% |  | 3.54\% | 1.69\% |  | 4.83\% |
| Investment securities: |  |  |  |  |  |  |  |
| Interest (TE) |  | 4,929 |  | 4,700 | 14,877 |  | 14,472 |
| Average balance |  | 326,251 |  | 279,051 | 325,330 |  | 283,322 |
| Yield |  | 6.04\% |  | 6.73\% | 6.09\% |  | 6.81\% |
| Total earning assets: |  |  |  |  |  |  |  |
| Interest (TE) |  | 20,486 |  | 22,693 | 61,547 |  | 69,499 |
| Average balance |  | 184,723 |  | ,110,881 | 1,176,926 |  | 116,677 |
| Yield |  | 6.87\% |  | 8.12\% | 6.99\% |  | 8.32\% |
| Interest bearing demand deposit accounts: |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Interest |  | 434 |  | 497 | 1,273 |  | 1,675 |
| Average balance |  | 98,155 |  | 75,440 | 95,037 |  | 76,451 |
| Rate |  | 1.75\% |  | 2.61\% | 1.79\% |  | 2.93\% |
| Savings and money market accounts: |  |  |  |  |  |  |  |
| Interest |  | 1,092 |  | 1,644 | 3,435 |  | 5,377 |
| Average balance |  | 288,769 |  | 262,612 | 290,626 |  | 257,855 |
| Rate |  | 1.50\% |  | 2.48\% | 1.58\% |  | 2.79\% |
| Time deposits: |  |  |  |  |  |  |  |
| Interest |  | 4,414 |  | 7,407 | 13,859 |  | 24,224 |
| Average balance |  | 567,032 |  | 581,773 | 564,944 |  | 583,195 |
| Rate |  | 3.09\% |  | 5.05\% | 3.28\% |  | 5.55\% |
| Total interest bearing deposits: |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Average balance |  | 953,956 |  | 919,825 | 950,607 |  | 917,501 |
| Rate |  | 2.47\% |  | 4.12\% | 2.61\% |  | 4.56\% |
| Other interest bearing liabilities: |  |  |  |  |  |  |  |
| Interest |  | 614 |  | 359 | 1,797 |  | 1,090 |
| Average balance |  | 57,402 |  | 26,388 | 55,559 |  | 24,857 |
| Rate |  | 4.24\% |  | 5.40\% | 4.32\% |  | 5.86\% |
| Total interest bearing liabilities: |  |  |  |  |  |  |  |
| Interest . |  | 6,554 |  | 9,907 | 20,364 |  | 32,366 |
| Average balance |  | 1,011,358 |  | 946,213 | 1,006,166 |  | 942,358 |
| Rate |  | 2.57\% |  | 4.15\% | 2.71\% |  | 4.59\% |
| interest income (TE) | \$ | 13,932 | \$ | 12,786 | \$ 41, 183 |  | 37,133 |
| interest margin (TE) |  | 4.68\% |  | 4.58\% | 4.67\% |  | 4.44\% |

* Interest amounts annualized for purposes of calculating yields and rates TE - taxable equivalent basis

